

PC MAGAZINE

VGA BOARDS

15 800 x 600 Cards
- More Pixels
- More Colors
- More Speed

FIRST LOOKS

IBM's New PS/2s:
The 20-lb. Model P70
386 and the 16-MHz
SX-based Model 55

CONNECTIVITY

14 Data Switches
Provide Cheap
Networking Through
Your Serial Port

COMMUNICATIONS

10 Internal 2,400-bps
Modems for the
Micro Channel

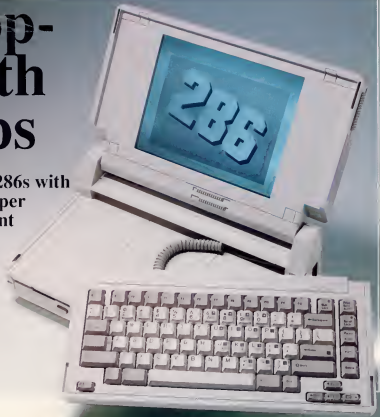
VOLUME 6 NUMBER 13

THE INDEPENDENT GUIDE TO IBM-STANDARD PERSONAL COMPUTING

JULY 1989

Desktop- Strength Laptops

PC Labs tests seven 286s with
better batteries, sharper
screens, and intelligent
power management.



\$2.95 USA
\$3.95 Canada & Foreign



Some views on why the NEC MultiSync

There's a lot more to the new MultiSync® 3D monitor from NEC than meets the eye. Because instead of making one monitor for each

graphics board, we've developed a monitor that enhances



the performance of the modes on practically *any* board.



With its new microprocessor-controlled digital tuning system, MultiSync 3D can adjust to a given video standard with a precision matched only by a few high-end single-frequency monitors.

Making it perfectly compatible with virtually all systems and boards. From 8514A, SuperVGA and Mac II to VGA, EGA, MDA and

3D is the new monitor standard.

CGA. For an incredible maximum resolution of 1024 x 768.

What's more, MultiSync 3D is equally compatible with you and your workplace. There are upfront controls, for easier access. A 14" non-glare screen on a tilt-swivel base, for more comfortable viewing. And, as you can see, there's even a full 360 degree design.

The way we see it, MultiSync 3D



has dramatically raised the

standards by which all other color monitors will be judged.

MultiSync is a registered trademark of NEC Electronics Co., Ltd.

For literature, call 1-800-826-2255. For technical details call NEC

NEC is a registered trademark of NEC Electronics Co., Ltd.

Home Electronics (USA) Inc. 1-800-FONE-NEC.

© 1984 NEC Home Electronics Co., Ltd.

NEC

Send away for this disk and

Microsoft® Excel

Free Working Model

Microsoft®



With just a letter or a call, you can get your very own Working Model of Microsoft® Excel for Windows. It's absolutely free. And fully functional—limited only by the size of its worksheets.

However, for every action, there is an equal and opposite reaction.

So it follows that once you've discovered

the convenience of Print Preview, the ease of one-step charting, and the simplicity of multiple, instantly-linkable worksheets, then you might react by switching spreadsheets.

A switch, we might add, that'll be perfectly smooth, since Microsoft Excel for Windows actually reads and writes 1-2-3® files. And also financially sensible, since it's specially priced—for a limited time.

What's more, your old 1-2-3 disk will still be productive: mail it away and it'll produce a

you'll send this disk away.

Lotus® 1-2-3®

System Disk

\$75 check from Microsoft. Or, if you prefer, a free copy of Windows/286 or Windows/386.

At this point, we could tell you all about the quantum leap the personal computer industry is taking—more specifically the leap away from character-based environments and toward graphical environments like Windows and OS/2 Presentation Manager.

But we'd rather show you. So write, or simply call us at (800) 541-1261, Dept. J73, and ask for the free Working Model of Microsoft Excel. Whatever your feelings about 1-2-3, we're betting the power, simplicity, and just plain fun of Microsoft Excel will change your perspective on spreadsheets and personal computing.

And send you in a whole new direction.

Microsoft

Making it all make sense.



Send us your copy of 1-2-3,
and we'll send you a \$75 Rebate.

Excel for Windows, requires above specific system requirements. Rebate offer applicable to acquisition of Microsoft Excel between 2/3/89 and 9/30/89. May not be used in conjunction with special pricing, or other offers Microsoft has, or will make. Limit of one per customer. See your dealer about limited-time special pricing. Good only in the 32 United States.



NEC CD-ROM Drive Special

Fast and compact, w/SCSI, complete kit!

NEC CDR-77 w/audio, small footprint external for PC	\$899
NEC CDR-77 w/audio, small footprint external for Mac	880
NEC CDR-80 w/audio, half-height internal for PC	880

CD-ROM Drives (ready to run)

Amdisk w/audio for PC, external (5270) or internal	\$679
Hiroshi w/audio for PC, external (5270) or internal	699
Toshiba w/audio for PC & Mac, external (5270) or internal	880
800 MEGABYTE WORKS w/audio, 50 1/8 per MB	3,695
Portable 288 w/CD-ROM drive, 288 to go	3,995
Also: Denon, Philips, and Sony CD-ROM drives	

Drive/Title Combo's (complete)

PC Starter Set and a 5.25 in. color disk	\$799
Microsoft Bookshelf (CDs) w/Toshiba external drive	1,099
Microsoft Programmer's Library (5270) w/Toshiba	1,199

Programmers

C Library or Shareware Grab Bag, 3,000 programs	549
Budgetbytes 300MB in hardcard rack, Mac	799
Software Library 2.0, over 800 titles of software, Mac	799
PC-Sig Library, new edition, everything from class 1-1040	400
ICP Software Directory, search 15,000 titles & software	300

Business

Consumer, Economic or Agricultural Data 1913-87	\$69
Food Analysis, entire USDA database w/analysis software	99
U.S. Patent Database, over 5 million patents, 1700-1989	149
Computer Library, essential to MS & PC managers	695
Material Safety Data Sheets, over 50,000 chemicals	750

Attorneys & Government

Constitution Papers 4, documents from 15th century	\$68
CIA World Fact Book, perfect for international business	249
Provisional English translation from 1986-87	249
Geonision U.S. Atlas, map of U.S. with 1 million locations	945

Libraries and Education

Science Helper K-8, 1,000/450 lessons	\$705
McGraw-Hill Ref. Set, 100,000 terms, 7,000 articles	245
Grolier's Encyclopedia 20 volumes, 30,000 articles	340
News Digest, current events 1983-87, PC & Mac	695
Oxford English Dictionary, over 280,000 words	945

Medicine & Science

Time Table of Science, stock up with 1,500 events - Mac	\$145
Pediatrics on Disc, 5 years of journal Pediatrics, 1983-87	295
Physicians' Desk Reference, 1988-89	395

Desktop Publishing & Graphics

NEC Clip Art (Image Logo 100) of images - PC & Mac	269
Kwikie Pro-Art 300, 300-color illustrations - PC & Mac	375
Comstock Desktop Photo, 400 photos - PC & Mac	440
Artform fonts, art templates, photos, and more	440

Miscellaneous

King James Electronic Bible, full text ready to search	\$69
Between Heaven and Hell, practical and bizarre	59
Whole Earth Catalog, written from the computer, 11,000	49
Bible Library, dozens of bible, references, concordances	395

MORE! Over 100 different titles
Dealer inquiries welcome

Free subscription to CD-ROM End User with every order
Free! CD-ROM Sourcebook with every order over \$1,000
MasterCard Visa American Express & COD accepted

Money back guarantee
Free technical support

**Bureau of
Electronic Publishing, Inc.**

P.O. Box 779, Dept P
Upper Merion, NJ 07043
Fax # 201-745-3034

The Source for CD-ROM
(201) 857-4300

CIRCLE 180 ON READER SERVICE CARD

Inside

It looks harmless enough, but the TAS equipment that project leader Bob Kane is standing beside is designed to generate impairments. Though Kane and writers M. David Stone and Ross Greenberg remain unscathed after spending hundreds of hours holed up in the PC Labs Beta Test Center with it, the TAS equipment produced problems that proved deadly to many of the modems it was used to test.

TAS (an acronym for Telecom Analysis Systems) is the name of both the machines and their manufacturer. The company was founded by ex-Bell Labs employees in 1984, after the divestiture of the phone system. Five years later, its machines—capable of generating the signals characterizing virtually any telephone-line condition—rigorously test the products of “practically every major modem manufacturer,” according to company president David Tarver.

We followed a proposed Electronic Industries Association standard to test the asynchronous 2,400-bit-per-second MCA modems reviewed in this issue. We used the TAS Voiceband Channel Simulator to generate seven stressful line conditions; the TAS Modem Test Unit told us how well the modems performed. The information we gleaned from the \$27,950 combination of equipment led us to drop many of the 20 modem cards we originally set out to review.



It is *PC Magazine's* policy to inform product manufacturers of serious problems with review equipment.

When they learned of their products' inability to perform acceptably on one or more of the line conditions, the modems' makers quietly withdrew them. It seems that, for some reason, it's more difficult to create modem cards to work with the MCA bus than with the AT bus. Thanks to our rigorous machine-aided testing procedures, you can feel confident that the

MCA modems we review here are the ones that perform well.

Also evaluated—though not by such an automated method—are 7 286-based battery-operated laptops; 15 16-bit Super VGA cards; 14 data switches; and *SuperCalc 5*, the latest version of



Bob Kane and TAS: the man and machine behind the PC Labs modem shoot-out.

the nearly -10-year-old spreadsheet package.

In our eyes, *PC Magazine* has always been Number 1. That judgment was echoed by the Computer Press Association, which has named *PC Magazine* “Best Computer Magazine, Circulation over 50,000,” for the second straight year. The CPA said that *PC Magazine* “leaves no standard unturned in testing, analyzing, and evaluating computers, software, and peripherals.... *PC Magazine* [is] a standard for the publishing industry.” Executive editor Bill Howard was also honored for 1988's best feature, an article on laptops.—Kellyn S. Betts ■



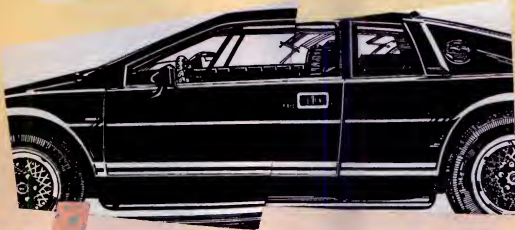
PC Magazine: The Independent Guide to IBM Standard Personal Computing. ©1994 McGraw-Hill. It is published biweekly except in July and August for \$29.97 for one year (12 issues). \$19.97 for two years, and \$32.97 for three years. Additional postage \$1.00 per copy for Canada and all other foreign countries. 224 Davis Publishing Co., a division of 28 Communications Co., One Park Ave., New York, NY 10016. Second-class postage paid at New York, NY 10016 and at additional mailing offices. POSTMASTER: Address changes to PC Magazine, P.O. Box 54080, Boulder, CO 80521-0882.



These untouched print samples show the superior print quality of QMS-PS 810 over printers using first-generation print engines.



Now \$4995!
Suggested Retail Price



Introducing the PostScript laser printer that blacks out at high speeds.

"...the QMS PS-810 has to be rated as one of the best buys in the competitive PostScript printer field."

-Publish!
November 1988

The QMS-PS[®] 810 can compose and print the most complex pages in record times, with richer, more saturated blacks than ever before. All with the desktop publishing power of Adobe PostScript[®], and the superior print know-how of QMS, an industry leader.

Under the hood QMS ASAP[™] (Advanced System Architecture for PostScript) is proprietary technology that helps eliminate the hardware bottlenecks that hinder other PostScript printers. As a result, QMS-PS 810 boasts processing speeds remarkably faster than other PostScript printers in its class. And faster output means greater productivity. In addition, the QMS-PS 810 laser printer's Canon[®] SX[®] print engine covers solid areas and prints fine detail better than previous-generation engines.

Fast start, strong finish You can adorn your documents with one or all of the 35 Adobe typefaces. Thanks to PostScript, there's an infinite number of font variations available. You can also make type as large or as small as you want. And put it anywhere on the page. In fact, with PostScript you enjoy total control over the design of your page. It gives you the complete desktop publishing power to do things that would otherwise be virtually impossible. So you get high-quality output exactly how you want it.

Along with PostScript, the HP LaserJet[™], Diablo[®] 630 and HP-GL[™] printer emulations are added for your non-PostScript software.

The QMS-PS 810 laser printer is easy to use, maintain, and comes with a one-year warranty. It's available from Laser Connection dealers. Laser Connection is a sales and marketing subsidiary of QMS. For the dealer nearest you call **1-800-523-2696**.



LASER CONNECTION[™]
A QMS[®] company

The following are trademarks of their respective companies: QMS, QMS-PS, ASAP, Laser Connection of QMS, Inc. PostScript of Adobe Systems, Inc. Canon, Canon SX of Canon, U.S.A. LaserJet of HP, HP-GL of Hewlett-Packard, Diablo of Xerox Corp.

UP FRONT

4 INSIDE

15 LETTERS

27 ADVISOR

Sequential entering of combination keystrokes; printers-to-go; electronic dictionaries.

33 FIRST LOOKS

IBM PS/2 Model 55 SX: IBM's first 386SX-based desktop; IBM Model P70 offers portable 386 power. **Turbo Pascal 5.5** adds object-oriented extensions; **Microsoft QuickPascal 1.0:** The new kid on the block. **CASE:PM** and **WinPro/PM** help automate Presentation Manager programming. **LapLink III** improves file-transfer software, offers remote installation and parallel and serial modes. **20-MHz Toshiba T5200** features 100MB hard disk. **Arriba:** An electronic file cabinet for personal data. **CrossView** brings multidimensional views to databases.

53 NEW AND IMPROVED

63 PIPELINE

67 BILL MACHRONE

The better portable computer.

73 JOHN C. DVORAK

In search of the killer app.

75 Inside Track

79 JIM SEYMOUR

The two meanings of *desktop presentation*.

83 WILLIAM F. ZACHMANN

The true advantages of Unix and OS/2.

91 STEPHEN MANES

The future is: Nintendo?



COVER STORY

95 COMPUTERS

286 Laptops Compute en Route

Bill Howard and Bruce Brown!

Battery-operated laptops are getting lighter and trimmer—even as battery life increases. But they haven't reached perfection yet. PC Labs evaluates seven competitors to demonstrate how much progress these laptops have made and how far they still have to go.

122 Features Table

134 Performance Tests



FEATURES

145 ADD-IN BOARDS

16-bit VGA Cards Stretch the Standard

Alfred Poor! PC Magazine gives you a clear picture of this year's crop of VGA cards. With eye-popping, high-density, multihued views, all of the 15 cards we test offer Super VGA's extended 800- by 600-pixel resolution; most add 1,024 by 768 as well.

162 Features Table

168 Performance Tests

185 SPREADSHEET ANALYSIS

SuperCalc 5: Major Overhaul for a Longtime Contender

Craig Stinson! Computer Associates International hopes its latest incarnation of *SuperCalc* will go head-to-head with *Lotus 1-2-3* and *Microsoft Excel*. Introduced nearly 10 years ago, *SuperCalc*'s basic menu structure is still the same—only now it's accompanied by more functionality.

192 Features Table

196 Performance Tests





FEATURES

205 COMMUNICATIONS

Inside Talk:

2,400-bps PS/2 Modems

M. David Stone/ Able to hide inside the PS/2, these 10 modems are the first to send their signals through the Micro Channel architecture bus.

234 Features Table

238 Performance Tests



251 CONNECTIVITY

Building Workgroup Solutions

Data Switches: A Low-Cost LAN Alternative

Frank J. Derfler, Jr./ Housed in plain, unimposing boxes and requiring only a serial port to transfer data, the 14 data switches reviewed by PC LAN Labs will cost you an average of only \$100 per connection.

268 Features Table

285 Performance Tests

PRODUCTIVITY

293 LAB NOTES

OS/2—A New Perspective

Tony Rizzo and Richard Hale Shaw/ Should you specify that a new computer should come with DOS or OS/2? Take a tour of OS/2 to "try out" the environment.

319 UTILITIES

CONVERT.COM

Michael J. Mefford/ CONVERT gives you instant numeric and ASCII equivalents in decimal, octal, hexadecimal, and binary formats.

331 ENVIRONMENTS

Charles Petzold/ Our discussion of TAQUIN, a PM version of the "14-15" move-the-squares puzzle, concludes with a look at the C source code.

388 Direct Marketing Connection

413 Marketplace

442 Advertisers' Product Index

444 Editorial Product Index

445 Reader Service Card

447 Coming Up

449 Index to Advertisers

PRODUCTIVITY

343 POWER PROGRAMMING

Ray Duncan/ With the heap manager presented here, you can save memory while adding elegance and flexibility to assembly language programs.

353 SPREADSHEET CLINIC

Douglas Cobb and Steven Cobb/ Calculating a date series in *SuperCalc*; simulating the paper tape of an adding machine for calculations in *Lotus 1-2-3*; generating a series of weekday dates.

359 USER-TO-USER

Neil J. Rubenking/ A standardized batch-file Help system; an explanation of FILES and BUFFERS values; saving the disk space taken by short DEBUG scripts; suppressing the appearance of ECHO OFF.

367 POWER USER

Craig L. Stark/ A peculiar bug in the footnote feature of *WordPerfect 4.1* and *4.2*; redefining easily misstruck function keys in *Word*; using dBASE memory files to test for power failures during long processing runs.

373 LANGUAGES

Tony Rizzo/ A search-and-replace technique for strings in BASIC; pop-up and pull-down windowing support for your C programs; display text on a graphics screen in BASIC; working with time values in BASIC.

385 CONNECTIVITY CLINIC

Frank J. Derfler, Jr./ LAN-to-LAN connection alternatives; sorting out LAN operating systems; exploring the many options in Token-Ring hubs.

AFTER HOURS

- 448 ■ *The Duel: Test Drive II:* Hop in and take a spin.
- *Zany Golf and Mini-Putt* bring miniature golf to the PC.
- For *Dungeons and Dragons* fans: Three new fantasy packages.



454 ABORT, RETRY, FAIL?

sport two engine/over drive 160
 1988 type: twin turbo dats 3200-8
 99%...



Editor-in-Chief and Publisher Bill Machrone
Associate Publisher J. Samuel Huey

Executive Editors Bill Howard, Gus Venduto
Executive Editor, West Coast Operations John Dickinson

Workgroup Systems Editor Frank J. Derfler, Jr.
Senior Editor Robin Jurek
Senior Technical Editor Tony Rizzo
Senior Editor, Technical Columns Craig L. Stark
West Coast Editor Lee The

Managing Editor Paul B. Ross
Assistant Managing Editor Diane D'Angelo

Manager, Copy Edit Linda Louk **Associate Editors** Kellyn Betts, Mary Kathleen Flynn, Trudy Neuhaus, Edward L. Perratore, Donald P. Wilmoth **Production Editor** Karen A. Carter **Assistant Production Editors** Joanne Albrecht, P.J. Springer **Staff Writer** Catherine D. Miller **Staff Editors** Glen Becker, Stephanie K. Loebe, Jonathan Matkin, Rock Miller, Sharon Terdemian, Jennifer Zano **Assistant Editors** Lori Grunin, Elisa J. Hirsch, Michael W. Muchmore, Ann Ovodow, M. Stephanie Ricks, David Rosen, Matthew J. Ross, David M. Stanton, Julian Sveda **Editorial Assistants** Joseph J. Antonino, Alan Cohen, Susan L. Hayes, Stephanie Izarek, Wendy Murch, Ann Sherman **Proofreader** Rink Murray **General Business Manager** Tom McGlade **Associate Business Manager** Allen Wolman **Librarian** Thomas W. Giesel **Assistant to the Publisher** David Baker **Cost Controller/Coordinator** Mark Miller **Administrative Assistant** Christina Okang, Freda T. Smallwood **Editorial Secretaries** Donna Afrid, Anthony J. Giglio **Database Assistant** Dolores Williams

Contributing Editors Frank Bican, Douglas Cobb, Steven Cobb, Ray Duncan, John C. Dvorak, Stephen Manes, Michael J. Melford, Edward Mendelson, Charles Petzold, Jeff Prosser, Robin Raskin, Winn L. Rosch, Neil J. Rubenking, Jim Seymour, Richard Hale Shaw, Luisa Simone, M. David Stone, Ethan Winer

Manager, PC MagNet Christopher Barr **Assistant Manager, PC MagNet** Wendy W. Huang **Editorial Liaison, PC MagNet** Michael Cohn **Syosp, PC MagNet** Jesse Levine

Director, Design and Electronic Publishing Gerard Kunkel

Art Director Jerry Tortorella **Associate Art Directors** Charles Conover, Mariano Nicieza, Denise Plafkin, Sharon Reuter **Assistant Art Director** Natalie Chu **Art Associate** Yvonne Valdenezgo **Senior Electronic Graphic Artist** Valery W. Kapiow **Electronic Graphic Artist** Simone Bianchi

Director, PC Labs Frederic E. Davis

Manager, PC Lab Bruce Freeman **Senior Programmers** Stuart R. Greenberg, Salvatore P. Riccardi **Project Leaders** Robert W. Kane, Pamela J. Miland, Bill O'Brien, Randol Tigriss **Network Manager** Joseph F. Rizzo **System Support Manager** Charles Rodriguez **System Support Specialist** Mariano Baldissarini, Stephen W. Plain **Lab Assistants** Lisa M. Bart, Cheryl A. Dady, Lynn K. Knudsen, Margaret A. Piemonte **Inventory Control Manager** John R. Delaney **Inventory Control Coordinator** Peter Bastide, Eric Thomas

Director, Marketing Kevin Russell **Manager, Market Research** Nicholas Andes **Public Relations Director** Jessica Kersey **Public Relations Coordinator** Stacy O'Connell **Special Events Manager** Per Lofving **Subscription Director** Paul Stafford **Single Copy Sales Director** Robert Wotensdorf

Advertising Production Managers Michael Genzale, Vicki Egan Root **Advertising Production Assistant** Wendy Mylott, Maryann Pichler **Editorial Production Coordinator** Melissa Maurer **Production Systems Supervisor** Linda Harms

Advertising Office: One Park Ave., New York, NY 10016; (212) 503-5100

ZIFF-DAVIS PUBLISHING COMPANY

President William Lohse
Group Vice Presidents William Lohse, J. Scott Briggs
Senior Vice President, Marketing Paul H. Chook
Vice President, Operations David Davis
Vice President, Production Roger Hermanin
Vice President, Controller John Vlachos
Vice President, Creative Services Robert Stein
Vice President, Research Marian O. White
Vice President, Circulation Bert Lacy
Vice President, Circulation Services James Ramaley
Vice President, Marketing Services Ann Polak Adelman
Vice President, Classified Advertising Alicia Marie Varns
Vice President, Development Seth Alpert
Director of Planning Gary A. Gustafson
Production Director Walter J. Terlecki

Editorial and Business Office: One Park Ave., New York, NY 10016. Editorial: (212) 503-5255; Advertising: (212) 503-5100. PC Magazine is an independent journal, not affiliated in any way with International Business Machines Corp. IBM is a registered trademark of International Business Machines Corp. Entire contents copyright ©1989 Ziff-Davis Publishing Co., a division of Ziff Communications Co. All rights reserved; reproduction in whole or in part without permission is prohibited. The following are registered trademarks of Ziff Communications Co.: PC, PC Magazine, PC Labs, PC MagNet. The following are trademarks of Ziff Communications Co.: PC, The Independent Guide to IBM-Standards Personal Computing; PC Melt; Abort, Retry, Fail?; Connectivity Clinic; Direct Marketing Connection; First Looks; New and Improved; PC Advisor; PC Lab Notes; PC Marketplace; PC Pipeline; PC Tutor; The PC Utilities; Power Programming; Power User; Spreadsheet Clinic.

HOW TO CONTACT THE EDITORS

The editors of PC Magazine want to hear from you. Please send your questions, complaints, compliments, and submissions to PC Magazine, One Park Ave., New York, NY 10016. Send electronic mail to MCI Mailbox 157-9301 (PC Magazine) or PC MagNet (see below). PC Magazine's general telephone number is (212) 503-5255.

We are unable to look up stories from past issues, recommend products, or diagnose problems with your PC by phone. If you bought a product advertised in PC Magazine, are dissatisfied, and can't resolve the problem, write (do not call) Jennifer Carraio, Advertising Department, at One Park Ave. Include copies of correspondence.

PC Magazine is under no obligation to review unsolicited products. All submissions accepted for publication become the property of PC Magazine. Productivity user tips and Abort, Retry, Fail? submissions will be paid \$50 (plus a \$25 bonus for Productivity tips on disk). For submissions to Abort, Retry, Fail?, if you send artwork for possible reproduction, mark the funny part on a photocopy, not the original.

PC MAGNET: PC MAGAZINE'S ON-LINE SERVICE

PC Magazine operates PC MagNet, a 24-hour a day interactive on-line service where readers can find the utilities published in every issue, download an index of all product reviews, and share their opinions with the editors. It operates at 300, 1,200, and 2,400 bps. Connect time is billed via credit card at \$12.50 an hour.

To join, set your communications protocol at 7E1 (7 data bits, even parity, one stop bit), and set your modem at either 300 or 1,200 bits per second.

There are more than 500 phone numbers (at least one in every area code), but choose one of these for now: New York, (212) 422-8820; or San Francisco, (415) 956-4191. When the modem connects, press Ctrl-C. In the USER ID prompt, enter 1770005000. At the PASSWORD prompt, enter PC*MAGNET. At the ENTER USER AGREEMENT NUMBER prompt, enter Z10D8900. CompuServe members can log on by entering GO PCMAGNET at any CompuServe prompt. Once you've joined, you can find a local access number by entering GO PHONES from any prompt. For more information, call (212) 503-5108.

PERMISSIONS, REPRINTS

Material in this publication may not be reproduced in any form without permission. If you want to quote from an article or use PC Magazine's logo in conjunction with an Editor's Choice designation, write Jean Lamendson, Licensing Director, for information on reprints, write Jennifer Locke.

SUBSCRIPTION QUESTIONS

If you want to subscribe to PC Magazine, if you have a question about your subscription, or if you're moving, call or write: PC Magazine, P.O. Box 54093, Boulder, CO 80322; (800) 289-0429. A 1-year subscription (22 issues) costs \$44.97. Canada and foreign: add \$31.00 per year. New subscriptions and address changes take 6 to 8 weeks to process. For back issues, write Felicia Hunter, Back Issues Department, PC Magazine, P.O. Box 4999, Cherry Hill, NJ 08034. Send for your issue (check or money order); \$5 outside the U.S.

PC MAGAZINE REVIEWS

Except where noted: All PC Magazine reviews are currently available products. Comparative reviews are arranged alphabetically by product name for software, by company name for hardware. Software is free from copy protection. On benchmark test charts, shorter bars indicate faster products (less time to complete a task). Benchmark and performance tests are run on 8-MHz IBM ATs.





©1989 Paradise Systems, Inc.

Paradise.
It's also the easiest to use PC graphics card in the world.*

Western Digital Imaging/Paradise
800 E. Middlefield
Mountain View, CA 94043
415-960-3360/
outside CA 800-356-5787



*PC Magazine "Editor's Choice" 12/22/87
InfoWorld "Report Card" 6/27/88
PC Week reader poll, 10/31/88

CIRCLE 357 ON READER SERVICE CARD

Deskdrive A Winner!

High Performance, Aggressive Prices and GE On-Site Service!



GE Computer Service



PC MAGAZINE SAYS,
JANUARY 31, 1989

"In short: Austin Computer Systems has a winning combination of classy parts, smart design, high performance, and aggressive pricing, all backed by a GE on-site service contract. How can you lose?"

Austin 286/12.5 Cache Standard Features:

- Intel 12.5 MHz 80286 Processor
- GE 1 Year On-Site Service Contract
- 14" EGA Color Monitor
- 16 Bit Paradise EEGA Autoswitch Display Adapter
- 40 MB-25 ms Super Fast Access Hard Drive
- 1:1 Fast Transfer Interleaving Controller Card
- 32K High Speed Hard Disk Cache
- Super PC Kwik Disk Caching Software
- 1 MB RAM (expands to 4 MB on board, 16 MB total)
- Shadow RAM Caching (BIOS Caching)
- EMS LIMM 4.0 Support
- American-Made MotherBoard
- 3.5" 1.44 or 5 1/4" 1.2 MB Floppy Disk Drive
- Phoenix BIOS
- Keytronics Enhanced 101 Keyboard
- 2 Serial Ports & 1 Parallel Port
- 1 PS/2 Mouse Port
- Clock with Battery Backup
- 80287 Math Co-Processor Socket
- FCC Class B Approved
- Users & Technical Reference Manual
- Built-in Setup & Diagnostics Program
- Fully DOS & OS/2 Compatible

Fully Loaded System . . .

Complete 286/12.5 Cache with EGA Color Monitor, 40MB Hard Drive, 1MB RAM, and 1 Year GE On-Site Service Contract. **\$2195**

**NEW
PRICES**

Austin 286-12.5 Price Matrix

Choose Monitor Below	Choose Hard Drive Below	Price
Heracles Monochrome	40 MB HD (25 ms 1:1)	\$1495
	80 MB HD (28 ms 1:1)	\$2095
EGA Color 640 x 350	40 MB HD (25 ms 1:1)	\$2195
	80 MB HD (28 ms 1:1)	\$2395
VGA Monochrome	40 MB HD (25 ms 1:1)	\$2195
	80 MB HD (28 ms 1:1)	\$2395
VGA Color 640 x 480	40 MB HD (25 ms 1:1)	\$2395
	80 MB HD (28 ms 1:1)	\$2595
Pro VGA Color 800 x 600	40 MB HD (25 ms 1:1)	\$2595
	80 MB HD (28 ms 1:1)	\$2795

"How Can You Lose?"

Reliable, Compatible . . . Extraordinary Computers . . . At Ordinary Prices!

**NEW
LOWER
PRICES**



The Austin 286/16 Slim Line includes a VGA color monitor, 16 bit VGA color adapter, 40 MB-28 ms 1:1 hard drive, GE 1 year on-site service, 1 MB RAM, shadow RAM cache, Super PC Kwik disk cache software, 1.44-MB 3.5" floppy drive, 101 keyboard, a full array of I/O ports, and there are still 3 open, regular size expansion slots!

Complete at **\$2595**



The Austin 286/20 Cache includes a VGA color monitor, 16 bit VGA color adapter, 40 MB-28 ms 1:1 hard drive, GE 1 year on-site service, 1 MB RAM, shadow RAM cache, Super PC Kwik disk cache software, 1.2 MB 5 1/4" floppy drive, 101 keyboard, and a full array of I/O ports.

Complete at **\$2695**



The Austin 386/SX includes a VGA color monitor, 16 bit VGA color adapter, 40 MB-28 ms 1:1 hard drive, GE 1 year on-site service, 1 MB RAM, Super PC Kwik disk cache software, 1.2 MB 5 1/4" floppy drive, 101 keyboard, and a full array of I/O ports.

Complete at **\$2695**



The Austin 386/20 Cache includes a 64K static RAM cache, VGA color monitor, 16 bit VGA color adapter, 80 MB-28 ms 1:1 hard drive, GE 1 year on-site service, 1 MB RAM, Super PC Kwik disk cache software, 1.2 MB 5 1/4" floppy drive, 101 keyboard, and a full array of I/O ports.

Complete at **\$3795**

Extremely High Performance! Memory Caching, Shadow RAM, Integrated I/O, and Fast Access Hard Drives make our systems scream along . . . But we don't stop there! All Austin computers include 16 bit Video Adapters, the fastest available; 1:1 or ESDI Hard Drive Controllers to ensure the fastest access possible; and a hard Drive Caching Program, so good that PC Magazine voted it the best in its class for 1988!

American Made Quality Austin Computers, including the motherboards, are made and assembled in the USA! The latest design and manufacturing techniques allow us to offer the highest quality products at low prices!

A World Class Support Program Featuring . . . **GE On-Site Service** A Full One Year On-Site Service Contract from GE Computer Services is included with every Austin computer. Should your system fail, a GE technician will come to you and resolve the problem . . . Usually within 24 hours!

Unlimited Toll-Free Support . . . If you require assistance for any reason, call our Toll Free 1-800 number. Our highly trained support personnel are available six days a week.

30 Day Money Back Guarantee . . . If you're not satisfied for any reason, just return your system within 30 days for a full refund on the hardware price.

Fully Loaded Systems We configure every Austin computer to include a Monitor, Video Adapter, Hard Drive, Floppy Drive, Keyboard, and a full array of I/O ports . . . If you desire a custom configuration, or additional options, just tell our sales personnel how you want it!



The Austin 386/33 Cache includes a 32K static RAM cache, VGA color monitor, 16 bit VGA color adapter, 157 MB-17 ms ESDI hard drive, GE 1 year on-site service, 1 MB RAM, shadow RAM cache, Super PC Kwik disk cache software, 1.2 MB 5 1/4" floppy drive, 101 keyboard, and a full array of I/O ports.

Complete at **\$5395**

Austin Computers Price Matrix Chart

Choose System Year Below	Choose Hard Drive Below	Choose Monitor Below (Includes 16 Bit VGA Adapter Card)		
		VGA Monitor (640 x 480)	VGA Color (640 x 480)	Pro-VGA Color (800 x 600)
286/16	40 MB-28 ms 1:1	\$2795	\$2995	\$2795
	100 MB-25 ms 1:1	\$2795	\$2995	\$3195
	40 MB-28 ms 1:1	\$2795	\$2995	\$2995
286/20	80 MB-28 ms 1:1	\$2795	\$2995	\$3195
	157 MB-17 ms ESDI	\$3195	\$3395	\$3595
	40 MB-28 ms 1:1	\$2795	\$2995	\$2995
386/SX	80 MB-28 ms 1:1	\$2995	\$3195	\$3395
	157 MB-17 ms ESDI	\$3395	\$3595	\$3795
	40 MB-28 ms 1:1	\$2995	\$3195	\$2995
386/20	80 MB-28 ms 1:1	\$2995	\$3195	\$3395
	157 MB-17 ms ESDI	\$3395	\$3595	\$3795
	40 MB-28 ms 1:1	\$2995	\$3195	\$2995
386/33	80 MB-28 ms 1:1	\$4795	\$4995	\$5195
	157 MB-17 ms ESDI	\$5195	\$5395	\$5595
	40 MB-28 ms 1:1	\$4795	\$4995	\$4995

CALL AND ORDER TODAY!
1-800-752-1577

**AUSTIN
COMPUTER
SYSTEMS**

CIRCLE 509 ON READER SERVICE CARD
MONDAY - FRIDAY: 8AM-7PM CENTRAL
SATURDAY: 10AM-5PM

Fax (512) 454-1357
Overseas (512) 458-5106
Tech. Support 1-800-752-4171

10300 Metric Blvd • Austin, TX 78758

IBM, PC, DOS, and PS/2 ARE TRADEMARKS OR REGISTERED TRADEMARKS OF THE IBM CORPORATION. OTHER BRANDS AND PRODUCT NAMES AND TRADEMARKS ARE REGISTERED TRADEMARKS OF THEIR RESPECTIVE OWNERS. PRICE AND AVAILABILITY ARE SUBJECT TO CHANGES WITHOUT NOTICE. CALL FOR LATEST PRICES AND FOR CREDIT TERMS. ALL PRICES INCLUDE 10% OFF IN-STORE CASH PAYMENT. AND THE US LEGISLATION ALL TRADEMARKS OF THE GENERAL ELECTRIC CORPORATION. PC MAGAZINE EDITOR'S CHOICE, JAN. 1989.

How a 14th century
swordmaker helps Everex build
cutting-edge computers.



The swords of Masamuni represented the highest technological achievement of his age. He created ribbons of steel that marked the thin line between life and death for Japan's Samurai warrior. He knew his innovation was the warrior's advantage. And that to compromise his work was to condemn those who would rely upon it. So Masamuni created his swords according to a simple rule: Always

innovate, never compromise. Today, Everex, a young American company uses the same rule to create superior personal computers, peripherals and communications products. Take, for instance, our family of STEP* computers. Each is based on the same industry standard 286 or 386* microprocessors our competitors use. And each is compatible with all standard hardware and software. Yet each Everex STEP computer





is the world's fastest in its respective class, often by a wide margin. // How do we do that? Constant innovation and a refusal to compromise. Instead of settling for commodity subsystem engineering (as many of our competitors do), we do our own. Such as our exclusive AMMA™ cache memory technology, which delivers greater system performance while maintaining complete



Like Masamuni, Everex designs, manufactures and supports its products according to a simple rule: Always innovate, never compromise.

compatibility. // Why then does Everex follow this rigorous philosophy when a more expedient one might do? // Because, like Masamuni, we understand that our products are bought for only one reason: to gain an edge.

// For more information on Everex and its computer products, or the name of an Everex Reseller in your area, call 1-800-334-4552.

EVEREX
Everex Excellence

AMMA, Everex and TETAP are trademarks of Everex Systems, Inc. 386 is a trademark of Intel Corporation. © 1991 Everex Systems, Inc.

CIRCLE 216 ON READER SERVICE CARD

Verbatim
Minidisks

40 tracks side at
48 TPI

Verbatim
A Kodak Company
DataLife

DataHold
A lifetime warranty

10 Minidisks
2S/2D
MD 2

DataLife

Verbatim
A Kodak Company
DataLifePlus

Verbatim
Minidisks
2S/2D
41 tracks side at
48 TPI

IBM
Formatted

Teflon[®] Protection
on Recording Surface
Lifetime Warranty

For People Who Put A Premium On Performance. And Protection.

The more invaluable your data is to you, the more you'll value Verbatim.[®] Because when it comes to high performance and data protection, Verbatim has the winning combination no other floppies can copy.

Consider this: Verbatim DataLife[®] floppies are engineered to perform an average of 50 million revolutions. That's 15 times the industry standard.

Then consider that Verbatim DataLifePlus[™] and DataLife HD 5¼" disks were the first floppies to be factory formatted.

Verbatim also gives you plenty to consider when it comes to data protection. After all, nearly 50% of all computer users have lost time and money due to accidental data loss. That's why Verbatim offers advantages like DataHold[™] and DataHold II

anti-static liners. So static charges are dispersed before they ever have a chance to build up.

For the world's ultimate data protection, DataLifePlus floppies have an exclusive DuPont Teflon[®] coating. So fingerprints and spills can be easily wiped from the recording surface.

And of course, all Verbatim floppy disks are tested to be 100% error free and are backed by a lifetime warranty.

Verbatim data cassettes and cartridges, 8", 5¼" and 3½" diskettes. For people who put a premium on performance and protection.

For more information on the full line of high-quality Verbatim products call 1-800-538-8589.

© Teflon is a DuPont registered trademark.



Verbatim
A Kodak Company

DOING MORE FOR THE DATA PROCESS[™]

CIRCLE 260 ON READER SERVICE CARD

Letters

POOR ASSESSMENT

I would like to congratulate you on Alfred Poor's analysis of PostScript add-in boards ("Add-in Boards for the HP LaserJet: Post-Purchase PostScript," *PC Magazine*, April 11, 1989). Having personally evaluated many of the reviewed products in search of an "ideal solution," I am in full agreement with his conclusions.

While I commend Mr. Poor's thoroughness, I am a bit surprised that he failed to mention that Princeton Publishing Labs' PS-388 Accelerator (the Editor's Choice) is manufactured by Raster Image Processing Systems. I use one of these phenomenal boards every day, and there's no way I'd ever part with it.

Ron LaFon
Sonoma, California

Fast is nice, but why no mention of 400-dot-per-inch output in your article "Add-in Boards for the HP LaserJet: Post-Purchase PostScript"?

I recently made an abortive attempt to use EiconScript, which came bundled with a CX-engine laser printer. My main reason for attempting to use the laser printer/Eicon solution was the promised 400-dpi output. The 400-dpi print samples were excellent—a great improvement over 300 dpi. But why didn't your article address this factor?

Ann Ivins
New York, New York

THE RIGHT CHECK WRITER

I was disappointed by Gus Venditto's review of *Andrew Tobias' Checkwrite Plus* (After Hours, *PC Magazine*, April 11, 1989), particularly in light of the many good things *PC Magazine* has said in the past about *Andrew Tobias' Managing Your Money*, its parent program.

There is no question that, as Venditto found, it's much quicker to get into *Quicken* than it is to get into *Checkwrite Plus*. This is a fair criticism, and it has led us to consider a more structured setup procedure



P.S. Too late for PostScript?

for the next release.

But it's a shame Venditto stopped there. His assessment would ring true only if *Quicken* and *Checkwrite Plus* were to be used once and then discarded. We had the same problem with *Managing Your Money* the first few years. Yes, you'll spend 2 or 3 hours getting a good start with *Checkwrite Plus*. But if your aim is to use the program to run your small business (or your own finances) for the next few years, is that really of that much concern?

Some of the things *Checkwrite Plus* gives you that we think justify the extra setup time are the ability to edit the check format to suit just about any style check, real budgeting (versus *Quicken's* work-around scheme with check memos), and automatic loan processing and record keeping.

Venditto is right: *Quicken* is a good, simple program. It all that matters is a fast start, then it is unquestionably the right choice—just as it's faster to get going with a new typewriter than with a new word processor.

Andrew Tobias
Miami, Florida

SUBSCRIPTION BLUES

I look upon *PC Magazine* as the standard by which all others are judged. Yet I can't understand why, when I recently subscribed under the free utilities disk offer, it took 126 days to get the disk. And if that wasn't bad enough, 99 percent of the programs were so old that I had to clean the dust and cobwebs out of the disk. I don't mean to be crude, but how about offering something more up-to-date in software?

One more thing—can I get a card-board-free subscription if I pay more?

Richard H. Flathann III
Mount Vision, New York

While I am a satisfied *PC Magazine* subscriber at the moment, I cannot understand why the great utilities that you offer for new subscribers are still unavailable on 3 1/2-inch disks. I have no way to transfer them from 5 1/4-inch disks and can't afford the time to download them all off of PC MagNet.

Mark Adkinson
Oklahoma City, Oklahoma

AND THE ENVELOPE—PLEASE!

In last year's printer issue, you selected the NEC Pinwriter 5200 as an Editor's Choice ("Dot Matrix Printers: The Market Matures," *PC Magazine*, October 31, 1988). It worked nicely until I tried to print an envelope. Even after adjusting the thickness lever, the printer still smeared the envelope.

I called NEC's technical support number, and the company's response was that the 5200 was not designed to print envelopes! How can you recommend a printer that will not print an envelope to go with the letter it types?

I suggest that you begin testing printers to see if they will print envelopes before you make them Editor's Choices. After all, how do you think this letter was sent to you?

Robert G. Floyd
Lexicon, North Carolina

ZyINDEX

"A word cruncher's dream!"

PC Magazine



ZyINDEX 3.0 is the only full text retrieval program that:

- retrieves vital information from 20 mbytes of files in 5 seconds
- works with 20 popular WP programs plus Dow Jones, CompuServe, ASCII, Lotus 1-2-3
- offers major LAN compatibility
- comes in 3 versions from \$95 to \$695, according to your needs

More than a text retrieval program, ZyINDEX will actually change the way you manage information. For free demo diskette, call:

1-800-544-6339

ZyLAB™
Corporation

3105-T North Wilke Road
Arlington Heights, IL 60004
FAX 312-632-1129 Phone: 312-632-1100

CIRCLE 316 ON READER SERVICE CARD
© 1989, ZyLAB Corp.

Letters

TANDY'S DANDY POLICY

Probably no computer manufacturer/retailer has had more hot coals piled on its head than Tandy Corp. Some of the criticism is justified (for example, the Models 2, 4, 12, 600, and 1200), but much of it is due to a lack of understanding.

Tandy was one of the first, if not the first, to put a complete package on the market (one that worked when it was plugged in) and into the hands of the public. By putting ROM BASIC into the public's hands, Tandy gave the beginner instant gratification.

At the very least, Tandy deserves praise for one company policy that has not received much acclaim: its refund policy. I bought a DWP-230 printer last week, and yesterday a sales flier came offering a \$160 price reduction on the same printer. I went back this afternoon, sales slip in hand, and was issued a refund of the difference—including tax and courtesy.

It's all right to give Tandy the devil, but at least give the devil his due!

Walt Stevenson

Pittsburgh, Kansas

HOW SWEDE IT IS

This is really tremendous! Sitting here in front of my PC, I am only a local call away from a wealth of information—a bank of useful programs that I can search at will.

I am calling PC MagNet and CompuServe via the Swedish packet-switching network, DATAPAK. It works like a dream—no breaks or retransmissions during file transfers.

Now is when all the fun begins.

Tommy Wirestram

Solna, Sweden

A GLOBAL PERSPECTIVE

Today, over 55 percent of Microsoft's revenue comes from outside the U.S. market. Why doesn't *PC Magazine* cover computer trends outside of the United States? There are *PC* readers all over the world, and I bet American readers would love to know what's going on in other countries. American software developers, as well, will better understand markets abroad. How about making *PC Magazine* more global?

Niklas Mollberg

Kirkland, Washington

PRE-DVORAK COMPUTING

In a recent issue, John C. Dvorak writes: "Since when does DEC set trends? It hasn't set one since it invented the mini-computer decades ago" (*Inside Track*, *PC Magazine*, April 11, 1989). Now, DEC and Ken Olsen may have done many things, but inventing the minicomputer wasn't one of them. The first minicomputer, the Elecom 100, was invented by

Today, over 55 percent
of Microsoft's revenue
comes from outside the
U.S. market. Why
doesn't *PC Magazine*
cover computer trends
outside of the United
States for readers all
over the world?

Dr. Samuel Lubkin and built by his Electronic Computer Corp. around 1952. It was also the first computer to use a tape drive.

Lubkin was quite well known in the days before John Dvorak was weaned. Lubkin was the first person in charge of the ENIAC. He designed the logic of both the EDVAC and SEAC, invented dynamic (clocked) logic, and had over 100 computer patents issued. Everybody paid Lubkin royalties, and his lawyer—not Lubkin—got rich.

Yale Jay Lubkin
Owings, Maryland

SEEING ABOVE THE CONFUSION

I would like to clarify one point made in the review of our product *Turbo EMS* (First Looks, *PC Magazine*, February 14, 1989). The article implies that TeleWare Corp. is still marketing a product called *Above DISC*. We are not. As your reviewer pointed out, we developed the original *Above DISC* software and contracted with a marketing firm to publish it for us. When we elected to seek a new

Look great without a lot of makeup.

Transforming a blank piece of paper into a document that's as appealing as this calls for plenty of page makeup.

But if you're like the rest of the world, you've barely got enough time to write, let alone struggle with formatting.

Well, now you don't have to. Because Ami is here. And it's about time.

Ami can save you about three quarters of the time you're currently spending on everything from simple letters and memos to presentations, reports and newsletters.

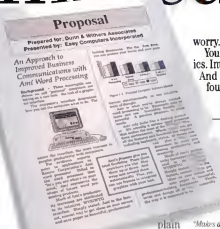
How?



By letting you write your words and make up your pages at the same time.

In fact, you don't have to do any makeup at all.

Because Ami gives you over two dozen pre-designed style sheets that let you instantaneously transform



plain words into gorgeous documents.

Ami looks a lot like a desktop publisher. And the documents you can create with it have desktop publishing written all over them.

But as you'll quickly discover, Ami is a serious word processor that makes the most of Microsoft® Windows.

(If you don't have Windows, don't

worry. A runtime version is included.)

You can integrate text and graphics. Import both from other programs. And admire your documents from four fully editable page views.

Right now, we suggest you admire the \$199 price tag and

"A fast personal word processor... that makes it easier to produce great-looking reports, letters and memos than any other PC word processor."
PC/Computing

"Surprisingly sophisticated... quite simple to learn and use... among the most powerful of the executive word processors."

Michael J. Miller, in InfoWorld

"Makes desktop publishing class output a snap for the average user."

William Zachmann, in PC Week

send in this coupon right away.

Or just pick up the phone and call us at 1-800-831-9679.

Then you can take advantage of our 30-day money back guarantee.

Now that should help you make up your mind.

SAMNA

Make me look great for \$199.

Please rush me Ami.

Name _____

Address _____

City/State/Zip _____

Disk size: ☐ 5¼" 1.2MB ☐ 3½" 720K

☐ Check enclosed ☐ AMEX ☐ Visa ☐ MasterCard

Card No. _____ Exp. _____

Send coupon to: SAMNA, 5600 Glenridge Drive, Atlanta, GA 30342

Add \$10 for shipping & handling (GA residents add sales tax). Prices valid in U.S. only.

CALL 1-800-831-9679 FOR YOUR NEAREST DEALER.

PC



Requires IBM® AT, PS/2 or compatible (80286 or 386 CPU); CGA, EGA, VGA, or Hercules compatible displays; MS-DOS 3.0 or higher. Ami is a trademark of Samna Corporation. All other trademarks and copyrights are acknowledged.

CIRCLE 131 ON READER SERVICE CARD

Only the new 44MB Bernoulli™ bridges the operating system gap. To transfer files between PCs, PS/2s™ and Macs, or between DOS, OS/2™ and Finder,™ just transfer the cartridge.

For large amounts of data, Bernoulli is easier and cheaper than a LAN.



Get a handle on data transportability. Only the 44MB Bernoulli Disk Cartridge takes 1000Gs of shock without data loss—that's 6-8 times tougher than other removables and the only one you can drop from a desk top and not lose data.

Unlike fixed disks, removable Bernoulli Disk Cartridges can be locked away for the ultimate security. And only Bernoulli automatically checks and replaces marginal sectors to protect your data better than hard disks—fixed or removable.



WHAT DO YOU MAKE OF A THAT DOES MORE TH



You make sure you see it. Because no mass storage system anywhere, made by anyone, does all the things the new 44MB Bernoulli does so well. Or so fast—with access in 22ms. Or so affordably—at as little as

The new 44MB Bernoulli makes other backup systems a waste of time. It's 3-4 times faster than tape, and can back itself up in as little as 3 minutes.



The new 44MB Bernoulli gives you the performance of a hard disk with an effective access time of 22ms, but never fills up. When one Disk Cartridge is full, there's another. And another. And...



At \$2.84 per megabyte, the new 44MB Bernoulli Disk Cartridges are a penny-pinching place to put data. They deliver up to 5 times more storage per dollar than any hard disk, and even more than floppies.

MASS STORAGE SYSTEM OR AN MASS STORAGE?

1/5th the growth cost of other systems. And it's from Omega, the world's number one removable mass storage company. So make time to call 1-800-342-8838 and find out about it. Because no matter what your mass storage problems, the new 44MB Bernoulli makes an ideal solution.

Bernoulli is a trademark and Bernoulli Box is a registered trademark of Omega. PS/2 is a trademark of IBM. OS/2 is a trademark of Microsoft. Finder is a trademark of Apple Computer Inc.

OMEGA
Never ending storage solutions.

CIRCLE 378 ON READER SERVICE CARD

Finally, dBASE® and Lotus® have something in common.

Database reports without programming— with R&R report writers.

R&R helps you create reports quickly, without programming, directly from related databases. Use for turnkey systems and ad hoc reporting. Print in any layout, from columnar listings and mailing labels to preprinted forms and form letters. R&R is full-featured and flexible, so you can concentrate on making reports show exactly what you want to show, in exactly the way you want to show it. Any report.

Perform calculations as needed, including totals and subtotals. Sort and group records in any order. Select records with plain-English query. Save time with automatic TRIM, word-wrap, justification, currency, and date formats. Improve appearance with bold, *italics*, underline, different fonts, and graphics characters.

Lotus-like menus, WYSIWYG screen-painting, and HELP system make it easy to learn R&R. And since R&R report writers look alike, when you've learned one you know them both.

R&R Relational Report Writer™

Works with dBASE III, dBASE IV, dBase™, Quicksilver™, and file-compatibles. Includes royalty-free runtime that requires only 25 KB of memory. Network support standard. Clipper™ and FoxBASE™ Module required for .NTX and .IDX indexes, \$49.95. Optional Code Generator, \$149.

For
dBASE III®
and
dBASE IV™.
\$149



"... a stunning combination of a comfortable and informative user interface, supremely easy access to multiple related files, and extensive report design and enhancement tools. Usable by novice and expert alike, it is superb for generating either straightforward or complex report output..." 12/8/87.

One of "The 100 Top-Rated Products of 1987."
InfoWorld, 12/28/87.

Awarded Most Useful Add-On Product for dBASE by 1988 dBASE Developer Conference attendees. Ashton-Tate, September 1988.

R&R Worksheet Report Writer™

Works with Lotus database worksheets or ranges. Works as add-in or add-on with 1-2-3, Symphony, and worksheet-compatible products. Requires 20 KB as add-in. Network support standard. Replaces Lotus 1-2-3 Report Writer™, and includes program to convert existing reports to R&R.

For
Lotus 1-2-3®
and
Symphony®.
\$149

CIRCLE 315 ON READER SERVICE CARD

30-Day Moneyback Guarantee!

To order, or for more information and
the name of the dealer nearest you, call:

800-325-9035

In Mass., call 508-366-1122.

Concentric Data Systems, Inc.

18 Lyman Street, Westboro, MA 01581

NEW!
Code Generator
for Clipper, dBASE IV,
dBase™, FoxBASE™, and Quicksilver.

SHIP TO
Tom's Natural Candies
55-A Pecorborough Road
Burlington, VT 05401
Bob Benley

June 18, 1988

100 lb Confec. Sugar
250 lb Cans Sugar
Baker's Chocolate
5 Gal Molasses

Patricia
21 Crystal Approach
Amherst, NY
P.O. Box 9454
CA 94544

2nd Cooper
P.O. Box 1009
P.O. Box 1009
P.O. Box 1009
P.O. Box 1009

Franklin Smith
Abbott Laboratories
P.O. Box 113
McClatchy, AL 36553

Bald E. Farrington
Capitol, Inc.
10000 Blvd
Rye Brook, NY 10573

Stephen Cook
525 Park Road
Accord, CT 06006

Sales
Registers
Invoices
Form Letters
Statements
Mailing
Labels
Aged
Receivables
COD Tags
Purchase
Orders
Customer
Lists
Telephone
Directories
Sales
Analyses
Advertising
Schedules
and more

22340	06/01/88	Adult 11-12	00710	15.00
22340	06/06/88	Ray Mouth	X-Ray	
	06/15/88	Check 1428		
22467	06/15/88	Silver Anselm	02110	55.00
		Tooth #12		
22467	06/15/88	Silver Anselm	02110	55.00
		Tooth #13		

pay this amount

Letters

publisher for our product, the trademark "Above DISC" stayed with our ex-publisher.

Therefore, our software was marketed as *Above DISC*, Versions 1.0 through 1.3, only. Subsequent releases have all been under the *Turbo EMS* label. We have no connection whatsoever with any other versions of or upgrades to any software currently being marketed under the "Above DISC" trademark.

I bring this to your attention not to criticize your review, but to provide you with information that I hope will prove

OS/2 was designed to take advantage of the technology we've been unable to utilize since 1984, and will provide the foundation for withstanding future hardware advancements.

useful should you get inquiries regarding "our" upgrades.

Karen Lund
President
Tele-Ware Corp.
Pittsford, New York

OS/2 BE OR NOT TO BE

If IBM and Microsoft want to see OS/2 running on more computers, they will have to take a long, hard look at what they are shipping.

Regardless of OS/2's possible merits, the real problem is installing the software. The automated INSTALL program does not work, and my local dealer was unable to provide any assistance. I had to repeatedly call the dealer, who called IBM; IBM then called back the dealer, who

called me. After wasting literally days within this vicious circle, I finally gave up and asked for my money back.

OS/2 might be the best operating system ever, but it is crippled by a complicated installation process and a lack of support.

Jay Munro
Stamford, Connecticut

The main objective of any business is to turn a buck. Microsoft, Intel, and IBM are not around for the sole purpose of pleasing the masses; they are out to make money. This does not mean that OS/2 or state-of-the-art hardware is being shoved down our throats.

OS/2 was designed to take advantage of the technology we have been unable to utilize since 1984. It has been long awaited, and I'm glad it's here. Far from just a means to implement the power of existing hardware, OS/2's design will provide the foundation for withstanding future hardware advancements as well as present a clearer direction for software development.

Craig Hubbs
Knoxville, Tennessee

WHAT DOES PC STAND FOR?

With all due respect, John C. Dvorak's "The Death of Progress" (Viewpoints, *PC Magazine*, May 16, 1989) has it backwards—the term "PC" originally meant "personal computer." That is, it referred to a computer small enough and cheap enough for individuals to afford. Mr. Dvorak contends that those of us with older equipment should scrap our investments for the benefit of the technological elite. Those who like to spend their money on the latest fads are welcome to do so. But I'd like to remind Mr. Dvorak who made the personal computer industry a success in the first place.

David C. Hay
Edison, New Jersey

HOW TO WRITE TO PC MAGAZINE

Send letters to *PC Magazine*, One Park Avenue, New York, NY 10016, or upload to PC MagNet (see the "By Modem" sidebar in the Utilities column for access information). All letters become the property of *PC Magazine* and are subject to editing.

Can't Afford A PostScript® Printer?

for only \$ **195**

**NOW YOU CAN
Print PostScript
Language
Text and Graphics
On almost ANY Printer**



**GoScript Software, the Low-Cost
PostScript Language Printing Solution**

Choose the one that fits YOUR needs:
GoScript - \$195 - With 13 Fonts!
GoScript Plus - \$395 - With 35 Fonts!

*Includes Drivers for Many Popular
Laser, Ink Jet, and Dot Matrix Printers

ORDER TODAY!

Contact Your Local Dealer
or call the LaserGo Order Line
(800) 451-0088 (outside Calif.)

In Canada, Contact: GDP Communications,
Toronto, ON, TEL: (416) 323-9666 FAX: (416) 323-3878
Exclusive European Distributors: Graphic Sciences Ltd.,
Bury, England, TEL: (01) 940-9480, FAX: (01) 940-2851

LaserGo, Inc
TEL: (619) 530-2400
FAX: (619) 530-0099

9235 Trade Place, Suite A, San Diego, CA 92126

Our Swans make waves.



The Swan line of computers is creating waves of excitement among computer users. One reason is price. Swan computers are true bargains, offering you the most for your investment. But price alone doesn't tell the complete value story.

Swan computers are solid, reliable performers... assembled by Tussey Computer Products, a solid, reliable company with a tradition of unsurpassed customer satisfaction.

Swan computers are highly compatible. In fact, all Swan computers offer the top-rated Phoenix ROM BIOS to assure 100% PC compatibility. And the benefits keep coming, wave after wave...

30-day satisfaction guarantee

If you're dissatisfied with any Swan brand name product, you can return it within 30 days from the date of shipment and get your money back. No questions asked.*

Free technical support

When you own a Swan, you can call our toll-free number and be in touch with our expert technical and service staff. They'll answer your questions and help you take fullest advantage of your system's capabilities.

Full 1-year warranty

Every Swan brand name product is backed by a full 1-year warranty on parts and labor. A second year of coverage is available through the Swan Extended Warranty (SEW). Ask for details when you order your Swan.

Fast, sure delivery

You want your Swan up and running and doing its job for you. Fast. So any order we receive before 4 p.m. EST is shipped the same day. Even orders received after 4 p.m. are shipped within 24 hours.**

We also insure your order at no cost to you. And we don't charge your credit card until your order is actually shipped.

Convenient on-site service

Swan offers you the valuable option of on-site service from SorbusSM, a Bell AtlanticTM Company. If your computer needs to be serviced, an experienced technician will be dispatched to your site quickly, minimizing downtime, maximizing convenience and value.

Swans make waves in business and education.

Swan offers a full line of services tailored to the needs of educational and corporate computer users. Call our Educational & Corporate Sales Department toll-free at 1-800-468-9044. Learn how a Swan can be a business animal...or a teacher's pet.

Swans make waves in the computer industry.

With their compatibility, reliability and performance, Swans add up to value for their owners. So it's no surprise that Swans are making waves in the computer industry. Waves that may make some competitors run for safer ground.

Read what computer journals are saying...

"...If you enjoy getting the most performance for your dollar, the Swan...is a good alternative" to showy, more expensive brand names.

—Computer Shopper, April 1989

"The excellent manual and 30-day money-back guarantee both indicate that Tussey Computer Products values customer service."—PC Resource



Swan 386/20D

"Tussey's Swan 386/20 flies."

—Computer Shopper, April 1989

Gracefully combining power and performance, this Swan has soared to the upper limits of today's technology.

- 80386-20 20MHz Norton SI 22.0
- MS-DOS[®], OS/2[®] & UNIX[®] Compatible
- Phoenix BIOS
- 1MB of 32-Bit RAM Expandable to 16MB of 32-Bit RAM
- Shadow RAM for Video & BIOS
- Memory Interface for near 0 Wait State
- 80287 & 80387 Co-processor Socket
- 200W Power Supply
- 5 Device Bays: 3 Exposed, 2 Internal
- 1.2MB 5.25" or 1.44MB 3.5" Floppy Drive
- Dual Floppy/Dual H.D. Controller w/1:1 Interface
- Ports: 2 Serial, 1 Parallel, 1 Game
- 8 Expansion Slots: 1) 32-bit, 4) 16-bit, 3) 8-bit
- Enhanced 101 Key Keyboard
- Clock Calendar w/Battery Backup
- Swan Setup & Utilities Diskette

Options:

- 80387SX Co-processor
- Upgrades: 1.5, 2, 3, 4, 5, 6 or 8MB
- Upgrade to 2MB only \$396
- GW BASIC/MS-DOS (4.01) add \$89

COMPLETE SYSTEM WITH
80MB HARD DRIVE AND
MONO MONITOR

\$3049

Base System with Single Floppy, No Video...\$2199

386/20D	VIDEO OPTIONS <small>(Include Monitor & Video Adapter)</small>			
Drive Options	Mono	14" Flat Mono	VGA Mono	VGA Color
w/40MB (28ms) & 1:1 Interface	\$2749	\$2798	\$2948	\$3248
w/80MB (28ms) & 1:1 Interface	\$3049	\$3098	\$3248	\$3548
w/150MB (17ms) ESD w/1:1 Interface	\$3694	\$3743	\$3893	\$4193

**Tower Case Option for 386/20
w/230W power supply add \$300**

* Items returned must be as-new, without modification or damage. All warranty cards, manuals and packaging must be included. Return shipping must be prepaid and insured, bearing a RA (Return Authorization) on the shipping label. Sorry...shipping charges are not refundable.

** Custom configured systems may take longer.



Swan 386SX

This system gives you 386 compatibility, power and performance ... at a 286 price.

- 80386SX 16/8 MHz Norton SI 17.6
- MS-DOS*, OS/2* & UNIX* Compatible
- C&T BIOS (Phoenix Available)
- 1MB RAM Expands to 8MB on Systemboard
- Memory Interleave for near 0 Wait State
- 80387SX Co-processor Socket
- 200W Power Supply
- 4 Device Bays: 3 Exposed, 1 Internal
- 1.2MB 5.25" or 1.44MB 3.5" Floppy Drive
- Dual Floppy/Dual H.D. Controller w/1:1 Interleave
- Ports: 1 Serial, 1 Parallel, 1 Game
- 8 Expansion Slots: 6) 16-bit, 2) 8-bit
- Enhanced 101 Key Keyboard
- Clock Calendar w/Battery Backup
- Swan Setup & Utilities Diskette

Options:

- 80387SX Co-processor
- Upgrades: 2, 3, 4, 5, 6 or 8MB
- Upgrade to 2MB only \$396
- GW BASIC/MS-DOS add \$89

COMPLETE SYSTEM WITH
32MB HARD DRIVE AND
MONO MONITOR

\$1899

Base System with Single Floppy, No Video ... \$1499

386SX	VIDEO OPTIONS Include Monitor & Video Adapter			
Drive Options	Mono	14" Flat Mono	VGA Mono	VGA Color
w/32MB (40ms) & 1:1 Interleave	\$1899	\$1948	\$2098	\$2398
w/40MB (28ms) & 1:1 Interleave	\$1999	\$2048	\$2198	\$2498
w/80MB (28ms) & 1:1 Interleave	\$2349	\$2398	\$2548	\$2848
w/150MB (17ms) BISD w/1:1 Interleave	\$2994	\$3043	\$3193	\$3493



Swan 286/12

You probably never thought you could get into a reliable business system this inexpensively. But with the 286/12, you can. Now.

- 80286 12/6 MHz Norton SI 12.3
- MS-DOS* & OS/2* Compatible
- Phoenix BIOS
- 512K of RAM Expandable to 1MB
- 0 Wait State
- 80287 Co-Processor Socket
- 200W Power Supply
- 5 Device Bays: 3 Exposed, 2 Internal
- 1.2MB 5.25" or 1.44MB 3.5" Floppy Drive
- Ports: 1 Serial, 1 Parallel, 1 Game
- Dual Floppy/Dual H.D. Controller
- 8 Expansion Slots: 6) 16-bit, 2) 8-bit
- Enhanced 101 Key Keyboard
- Clock Calendar w/Battery Backup
- Swan Setup & Utilities Diskette

Options:

- 80287 Co-processor
- Upgrade to 1MB
- GW BASIC/MS-DOS add \$89

COMPLETE SYSTEM WITH
32MB HARD DRIVE AND
MONO MONITOR

\$1399

Base System with Single Floppy, No Video ... \$999

286/12	VIDEO OPTIONS Include Monitor & Video Adapter			
Drive Options	Mono	14" Flat Mono	EGA	VGA
w/32MB (40ms) & 1:1 Interleave	\$1399	\$1448	\$1748	\$1848
w/40MB (28ms) & 1:1 Interleave	\$1499	\$1548	\$1898	\$1998
w/80MB (28ms) & 1:1 Interleave	\$1849	\$1898	\$2248	\$2348



Swan XT10

The perfect budget-priced home computer. A solid, reliable, compatible performer.

- 10/4.77 MHz 8088-1
- Phoenix BIOS
- 640K of RAM
- 0 Wait State
- 8087 Co-Processor Socket
- 150W Power Supply
- 4 Device Bays: 2 Exposed, 2 Internal
- Single 360K Floppy Drive
- Ports: 1 Serial, 1 Parallel, 1 Game
- 8 Expansion Slots
- Enhanced 101 Key Keyboard
- Clock Calendar w/Battery Backup
- Swan Setup & Utilities Diskette

Options:

- 8087 Co-processor
- 3.5" Floppy Drive
- GW BASIC/MS-DOS add \$89

COMPLETE SYSTEM WITH
32MB HARD DRIVE AND
MONO MONITOR

\$979

Base System with Single Floppy, No Video ... \$549

XT10	VIDEO OPTIONS Include Monitor & Video Adapter			
Drive Options	Mono	CGA	EGA	VGA
Single Floppy	\$699	\$869	\$1098	\$1198
Dual Floppies	\$779	\$949	\$1178	\$1278
*w/20MB (65ms) Hard Drive	\$979	\$1149	\$1378	\$1478
*w/32MB (40ms) Hard Drive	\$979	\$1149	\$1378	\$1478

* Includes Single 360K Floppy Drive

* Upgrade from 12" to 14" Flat Screen, add \$49

To order: No surcharge on Discover, Visa, MasterCard or AMEX
• Your credit card is not charged until your order is shipped
Shipping: 3% or \$5 minimum for UPS Ground. Call for shipping charges on Express Air, APO, FPO, AK, HI and all foreign orders.
• Allow 2 weeks for personal and company checks to clear.
• Defective items replaced or repaired at our discretion. PA deliveries add 6% sales tax. Prices and terms subject to change without notice.

Open: 9a.m.-11p.m. M-F, 10p.m.-8p.m. Sat, 12p.m.-8p.m. Sun.



TUSSEY COMPUTER PRODUCTS
3075 RESEARCH DRIVE • STATE COLLEGE, PA. • 16801

Order Now Toll-Free

1-800-468-9044

FAX: 814-237-4450 • International: 814-234-2236

Make a mating

Get real compatibility. Call our toll-free number and our expert staff will mate you with hardware, software, or peripherals to fit your unique needs. And at a price you'll love.

And when you shop Swan, you'll get the benefits of a strong, supportive relationship:

- We won't charge your credit card until your order is shipped.
- Orders received before 4 PM EST will be shipped same day... and each order is insured at no cost to you.
- You'll deal with a financially sound, respected company.
- We'll be here after the sale to help you.
- Software orders over \$100 and accessories under six pounds will be shipped Federal Express.

FEDERAL EXPRESS

SOFTWARE

AMERICAN		
Design CAD 3-D	\$155	\$299
Design CAD 3-D	\$209	
ASHTON-TATE		
dBase III+	\$C411	
dBase IV	\$439	
BORLAND		
Turbo Pascal 5.0	\$99	
Sprint	\$129	
Paradox 3.0	\$429	
Quattro	\$139	
Sideways Plus	\$136	
Turbo Basic	\$69	
Turbo C 2.0	\$99	
Turbo C Professional	\$139	
Turbo Assemble/Debug	\$99	
Turbo Lighting	\$61	
Turbo Pascal Prof	\$139	
Turbo Prolog 2.0	\$99	
BEDFORD		
Integrated Accounting	\$135	
BRODERBUND		
Print Shop	\$33	
Print Shop Companion	\$29	
CENTRAL POINT		
Copy II PC	\$19	
Desktop Option Board	\$99	
PC Tools Deluxe 5.0	\$29	
CORE		
Corefont	\$79	
DAC SOFTWARE		
Dac Bonus Pack	\$119	
Dac Easy Accounting	\$59	
Dac Easy Light	\$39	
Dac Easy Payroll	\$39	
Dac Easy 3-D	\$69	
FIFTH GENERATION		
Packback Plus	\$104	
FORESIGHT		
Definit CAD Utilities	\$229	
FOX		
Foxbases	\$199	
Foxbases 386	\$299	
FUNK		
Allways	\$89	
Sideways	\$39	
GENERIC SOFTWARE		
Generic CAD Level 3	\$159	
ICC		
VM-386	\$199	
INTUIT		
Quicken	\$32	
MECA		
Managing Your Money	\$129	
MERIDIAN		
Carbon Copy Plus	\$187	



MONITORS

TTL Monochrome	
Magnavox 7623 Amber	\$89
Packard Bell with tilt/swivel	
Amber or Green	\$79
Swimming 14" Mono Flat	\$139
RGB/CGA	
Magnavox 8762	\$249
Magnavox 8518	\$289
Swimming SC452C	\$219
EGA	
Intec 1453	\$349
Magnavox 9053	\$359
Packard Bell 1431	\$349

EGA Multisync	
Intec 1455N Multi	\$419
Mitsubishi Diamond Scan	\$499
NEC Multisync 3-D	\$C411
NEC Multisync Plus	\$C411
Sony 1303	\$449
VGA	
Amdtek 732	\$429
Intec 1453 Q	\$429
Magnavox 7749 (Grey Scale)	\$129
Magnavox 9082	\$429
NEC Multisync 2A	\$C411

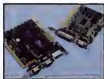
PC ADD ON BOARDS

Boca	
RAM Card XT or AT	\$C411
I/O card XT or AT	\$79
Micron	
RAM Card (MB-38-DHD)	
populated w/2MB RAM	\$729
TOPS	
TOPS/DO5.2.1	\$109
Flashcard	\$109
Net Print	\$109
Teleconnector	\$39

intel	
8087	\$89
8087-1	\$169
8087-2	\$129
8087-8	\$159
8087-10	\$199
8087-16	\$229
8087-16	\$229
8087-16	\$229
8087-25	\$229

BOARDS	
Aboveboard Plus	\$399
Aboveboard Plus I/O	\$449
Construction Co-processor	\$C411
Inboard 386	\$389
Call for Daughterbord Pricing	

DISKS			
		3.5"	5.25"
BONUS	D5/DD	—	\$6.95
MAXELL	D6/DD	\$19.95	\$9.95
VERBATIM	D6/DD	\$19.95	\$9.95
SONY	D6/DD	\$19.95	\$10.95



VIDEO CARDS

EGA	
ATI	
EGA Wonder 800	\$239
Paradise	
Autoswitch 480	\$199
Autoswitch Mono	\$169
STB	
Multi Res II	\$169
Swan	
EGA	\$169

VGA	
ATI	
VGA Wonder	\$C411
Orchid	
VGA	\$369
Pro Designer VGA	\$319
Pro Designer VGA +	\$319
Paradise	
Paradise VGA +	\$269
VGA Professional	\$319
VGA + 16	\$319
Swan	
VGA	\$229
VEGA 7	
VEGA VGA	\$279
Fast Write VGA	\$369
VRAM VGA	\$499

MISC.

ATI	
Graphics Solution (Mono/CGA)	\$169
Hercules	
Graphics Plus (Mono)	\$179
Is-Color Card (CGA)	\$219
Swan	
Switchable (Mono/CGA)	\$69

TOSHIBA	
LAZERS	
T1200 (9MB/s)	\$1349
T1400 (12MB/s/20MB)	\$3999
T1300C (12MB/s/20MB)	\$2869
Call for other Toshiba models	
MEGABYTE MODEMS	
1200 bd internal	\$129
2400 bd internal	\$199
TANGUET CARRY CASE	
Laptop 2 Deluxe - fits all Toshiba portables (except 3000)	\$59

Order Now Toll-Free
1-800-468-9044
 FAX 610-271-4000 • International 610-271-2226



FLOPPY DISK DRIVES

Mitsubishi		
3.5" (720K)		\$89
3.5" (1.44MB)		\$109
Sony		
3.5" (720K)		\$79
3.5" (1.44MB)		\$99
Roclec 5.25"		
QTY	360K	1.2MB
1-3	\$74	\$89
4-9	\$62	\$73
10+	- Call for Quote -	



PC HARD DRIVES

KL0K	
KL330 20MB (40 m/s)	\$219/\$259*
KL330 32MB (40 m/s)	\$249/\$299*
MiniScribe	
MS38 30MB (66 m/s)	\$299
MS40 40MB (66 m/s)	\$299
MS25 40MB (25 m/s)	\$449
Seagate	
ST-325 20MB (65 m/s)	\$319/\$339*
ST-325 30MB (65 m/s)	\$349/\$399*
ST-151 40MB (40 m/s)	\$249/\$299*
ST-251 40MB (40 m/s)	\$439
ST-251 40MB (25 m/s)	\$439
ST-40MB 40MB (25 m/s)	\$599

*Kit Price - includes cables, controller and mounting screws.

IMPRIMIS	
150MB ESDI (16.5 m/s)	\$1299/\$1495*
ACCESSORIES	
Curtis	
Ruby/Ruby +	\$95/\$68
Diamond/Diamond +	\$30/\$39
Safe Strip	\$17
Switch Rock	\$30
Curtis Clip CCI	\$49
Swan	
Surge Suppressor	\$4
101-Key Silent Keyboard	\$79
101-Key Click Keyboard	\$79
84-Key Click Keyboard	\$69

call. 1-800-468-9044

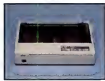
Panasonic



1180 (180 cps, 80 col, 9-pin) \$179

NEW 1191 (240cps, 80 col, 9-pin) \$Call
1124 (180cps, 80 col, 9-pin) \$Call
1592 (180cps, 132 col, 9-pin) \$389
1595 (240cps, 132 col, 9-pin) \$449
1524 (240cps, 132 col, 24-pin) \$569
4450 (11ppm laser printer) \$1375

Star



NX-1000 (240 cps, 80 col, 9-pin) \$Call

NX-1000 Rainbow
104cps, 80 col, 9-pin \$329
NX-1812 (240cps, 132 col, 9-pin) \$Call
NX-2400 (170cps, 80 col, 24-pin) \$Call

LASER PRINTERS



Panasonic
KX-P4450 \$1375

Hewlett-Packard
LaserJet Series II
• 8 ppm/512K \$1749
LaserJet Series IID \$Call

Qume
Script/Ten
• 10 ppm/Postscript \$3349

MICE

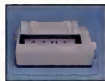


IMSI
Optical Mouse
w/Dr. Halo II \$79

Microsoft
Mouse \$99

Logitech
NEW Bus Mouse (320 dpi) \$75
NEW Serial Mouse (320 dpi) \$79
with Paint add \$10

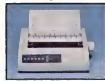
EPSON



LX-810 (180 cps, 80 col, 9-pin) \$189

FX-850 (240cps, 80 col, 9-pin) \$Call
FX-1050 (240cps, 132 col, 9-pin) \$Call
LQ-810 (140cps, 80 col, 24-pin) Best
LQ-480 (240cps, 80 col, 24-pin) Price
LQ-1050 (240cps, 132 col, 24-pin) cm
LQ-2550 (480cps, 132 col, 24-pin) Epson

OKIDATA



320 (240 cps, 80 col, 9-pin) \$339

321 (240cps, 132 col, 9-pin) \$469
390 (220cps, 80 col, 24-pin) \$469
391 (270cps, 132 col, 24-pin) \$679
393 (480cps, 132 col, 24-pin) \$Call

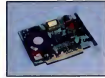
Citizen
120D (120 cps/9-pin) \$139
180D (180cps, 80 col, 9-pin) \$159

Hewlett-Packard
Deskjet (240cps, 80 col) \$599
Deskjet Plus (240cps, 80 col) \$Call
Pantjet (167cps, 80 col) \$1049

NEC
P2200 (170cps, 80 col, 24-pin) \$359
P2300 (240cps, 80 col, 24-pin) \$329
P2360 (240cps, 132 col, 24-pin) \$469

Toshiba
P215SL (216cps, 80 col, 24-pin) \$499
P241SL (216cps, 132 col, 24-pin) \$659
P2515X (360cps, 132 col, 24-pin/9Call

MODEMS



ATI
2400c internal \$159

Hayes Smart Modem
1200 bd Internal \$259
1200 bd External \$289
2400 bd Internal \$Call

Practical Peripherals
2400 bd Internal \$149
2400 bd External \$179

Swan Technologies
1200 bd Internal \$49
1200 bd External \$99
2400 bd Internal \$119
2400 bd External \$149



Swan Peripherals... Feather your nest for less.

Top-quality Swan peripherals can make your PC an even better place to work and play...and at prices that won't crack your nest egg.

Every Swan brand name product comes with a 30-day, money-back trial guarantee. And every Swan brand name product is backed by a full one-year warranty on parts and labor. You also get toll-free technical support and customer service.

You'll be tickled when you discover what a reliable Swan add-on can do for your home or office PC system.



Swan Modems

Make the world your partner. With the Swan Modem, you'll be able to communicate with other PCs and information services around the world through your pulse or touch tone phone. You'll tap into a world of data and broaden your horizons. Every Swan Modem comes complete with communication software and full documentation.

- Hayes® compatible • Auto answer/dial
- Include PC Talk III software

2400 bd internal \$119
1200 bd internal \$69
2400 bd external \$149
1200 bd external \$89

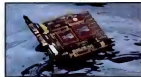
* Includes Bit Com • 3.5 software



Swan Tape Backups

Protect that nest of important data stored on your hard drive. Swan Tape Backups store 40MB on a single tape cartridge...reliably, conveniently, and economically. A Swan tape drive can be installed on any Swan computer and most XT- or AT-compatibles.

40MB XT or AT Internal \$299
40MB XT or AT External \$399



Swan Video Cards

Different people have different uses for their PCs...from everyday uses like word processing and spreadsheets to today's more demanding applications, such as desktop publishing and presentation graphics. A Swan video card can help you better meet your needs today...or help you ride the wave of technology into tomorrow.

- Switchable Card • Hercules® to CGA
- Parallel Port \$69

EGA Card • EGA/CGA/ITL
• 640 x 480 Resolution \$169

VGA Card • Register-level compatible
• 256K RAM • 17 VGA Modes \$229



Swan Keyboards

It's important to have choices. So Swan gives them to you. You can depend on the Swan family of tactile keyboard for reliable typing with either the reassuring audible feedback of the "touch and click" or the quiet response of the "silent" keyboard.

101 Key Touch & Click or Silent \$79
84 Key Touch & Click \$69

To order: No surcharge on Discover, Visa, MasterCard or AMEX.
• Your credit card is not charged until your order is shipped.

Shipping: 3% or \$5 minimum for UPS Ground. Call for shipping charges on Express Air, AFO, PFO, AK, HI and all foreign orders.

• If part of your order is backordered, the remainder will be shipped UPS Ground • Allow 2 weeks for personal and company checks to clear • ALL SALES are final (Swan products) ABS FPAAL

• Defective items replaced or repaired at our discretion. • FA delivers add 6% sales tax. • Prices and terms subject to change without notice.



MMC
PERIPHERALS

a division of
tcp



Sometimes, even on the best planned LAN, everybody doesn't seem to be pulling in the same direction. Getting together can be a problem.

Unless you have R2LAN™—from the makers of CROSSTALK:

Sometimes a small change in your equipment can make all the difference.

With R2LAN, when you co-write a document, you can actually co-write it. You and your writing partner both see the same thing on your own screen, and either of you can make a change from your own keyboard—and both of you will see it immediately.

That's the kind of screen-to-screen, keyboard-to-keyboard collaboration you get with R2LAN.

In fact, R2LAN lets you treat any PC on the network as if it were your own, updating data files, troubleshooting, or just sharing data.

LAN's were meant to bring people together. There are greater benefits than just sharing peripherals and transferring files. At least there are if you're using R2LAN from CROSSTALK. A small change in your equipment *can* make all the difference.

CIRCLE 278 ON READER SERVICE CARD

R2LAN™

CROSSTALK COMMUNICATIONS
1000 Holcomb Woods Parkway
Roswell, Georgia 30076-2575
404/998-3998

A Division of Digital Communications Associates, Inc.
An NYSE listed company. For a copy of the annual
report or further information call 404-442-3000.

CROSSTALK is a registered trademark of Digital
Communications Associates, Inc. R2LAN is a trademark
of Digital Communications Associates, Inc.

dca

Advisor

ANOTHER EYESAVER

Your recommendation of SkiSoft Publishing's *No-Squint Laptop Cursor* to cure a faint cursor on an LCD screen was a good one (*PC Advisor*, *PC Magazine*, April 11, 1989), but there is an alternative that laptop owners should be aware of: *NoBlink/Accelerator* by Nostradamus Inc. (\$49.95; 3191 Valley St., #252, Salt Lake City, UT 84109; (801) 487-9662). *NoBlink* was one of *PC Magazine*'s favorite utilities in 1987.

Neither *No-Squint* nor *NoBlink* works perfectly with all software. I lean toward *NoBlink* because it works better with Microsoft's CodeView, while one of my colleagues prefers *No-Squint* because it behaves well with the *Number Cruncher* statistical system.

Gerard Dallal
Malden, Massachusetts

ONE-FINGER TYPING

I am trying to locate two pieces of software that should make working with an IBM-compatible computer easier for a person who has the use of only one hand.

The first is a utility that allows key combinations, such as Ctrl-F8, to be pressed in sequence rather than together. The second package is a commercial package called *PRD+*.

Elizabeth Swoope Johnston
Baton Rouge, Louisiana



As you probably know, *Productivity Plus*—also known as *PRD+*—is a customizable TSR that expands abbreviations as you type them. For example, when you type "asap," *PRD+* automatically expands it to "as soon as possible." The program, available directly from Productivity Software International (1220 Broadway, New York, NY 10001; (212) 967-8666) comes in two editions: a 4,000-abbreviation Standard Version for \$89.95 and an 8,000-abbreviation Professional Version for \$129.95.

What you might not know is that the company also includes on the *PRD+* disk a program called *Peck*, which allows you

- **ANOTHER EYESAVER:**
Curing the laptop cursor squints.
- **ONE-FINGER TYPING:**
Entering combination keystrokes sequentially.
- **COMPUTERSPEAK:**
Digitizing sounds with your PC.
- **OUTPUT ON THE ROAD:**
Lightweight printing with your laptop.
- **WORDS ON-DISK:**
Finding an on-line dictionary.

to enter keystrokes sequentially. *Peck* does not require *PRD+* to run—the company also sells it individually for \$9.95. Thankfully, the program uses less than 1K of memory, since you can't unload it from memory without rebooting your system.

Two other programs, both of which use less than 1K of RAM, give you the ability to hit keys sequentially. *STAYDOWN.COM*, a utility available on PC MagNet (see the "By Modem" sidebar in the Utilities column for access information), can be unloaded from the command line. It works only for two-keystroke sequences, however, so you're stuck when it comes to soft reboots.

A shareware product called *KeyLock* can handle three-keystroke sequences, but it works only with genuine Big Blue BIOSs and can't be unloaded from memory without rebooting. You can get it directly from PC-SIG (\$6, plus \$4 shipping and handling; 1030 E. Duane, Suite D, Sunnyvale, CA 94086; (408) 730-9291) or from the PC-SIG Library CD-ROM.

COMPUTERSPEAK

With regard to your discussion on Speech Thing in the February 28, 1989, *PC Advisor* column, there is a product sold by Forte (\$249; 72 Karenlee, Rochester, NY 14618; (716) 427-8595) called the Audio F/X card that also allows digital recording and playback. Additionally, this vendor's card comes bundled with music creation/playback software and an easy-to-use sound-effects-generation package.

The length of recorded information is limited only by available disk space. Once digitized, the waveforms can be edited, amplified, filtered, time-shifted and added (producing echo), and combined with other prerecorded data.

Mike McCourt
Rochester, New York

OUTPUT ON THE ROAD

A while ago I bought a luggable computer and a small dot-matrix printer as backups for my desktop units and to carry with me on trips. I recently replaced the computer with a laptop, and I'd like to replace the printer with something a bit less weighty.

Jim Held
Del Mar, California



Of the truly portable printers available, perhaps the best one to consider is the Diconix 150 Plus, the latest incarnation of the Diconix 150 (\$499 with parallel interface, \$519 with serial interface; Diconix Inc., 3100 Research Blvd., P.O. Box 3100, Dayton, OH 45420; (513) 259-3100).

This ink jet printer is good for the road because of its small and quiet: it weighs between 3 and 4 pounds, with a footprint of 2 by 6½ by 11 inches (HWD), and emits noise at only 45 decibels. It operates off C-size rechargeable batteries and emulates the IBM Proprinter and Quietwriter and the Epson FX85/100 printers.

Of course, the printer probably won't compare favorably with whatever on your desk. It's relatively slow—rated at up to only 180 characters per second in draft

Advisor

mode—and you probably wouldn't want to print your resume on it. You'll also replace ink cartridges more than you'd like, at between \$10 and \$15 a pop.

If you'd rather stick with impact dot matrix technology, Axonix offers the 6.5-pound ThinWrite 100, a 9-pin printer with a relatively compact 2.75-by-12-by-8-inch footprint (\$499; 2257 South 1100 East, Salt Lake City, UT 84106; (801) 466-9797) that operates off either AC or battery power. Print quality isn't that of a desktop printer, but it's readable.

WORDS ON-DISK

Where can I get a dictionary on floppy disks in ASCII format?

Richard Cory
Brooklyn, New York



Now that you're ready to abandon your trusty desktop dictionary in favor of a smaller electronic one, you have several choices.

If you want a small dictionary to pop

up over your applications, then you should opt for Proximity Technology's *Choice Words* (\$99; 3511 NE 22nd Ave., Fort Lauderdale, FL 33308; (305) 566-3511), an 80,000-word dictionary and 470,000-synonym thesaurus, compliments of Merriam-Webster. The dictionary provides entries broken down by part of speech but doesn't offer pronunciations, and the definitions are more terse—two lines long at the most—than concise.

Choice Words eats up only 1.6MB of disk space and 100K of RAM, as opposed to the 5MB and 128K taken up by *Funk & Wagnall's Standard Desk Dictionary* from Inductel (\$79.95; 18661 McCoy Ave., Saratoga, CA 95070; (800) 367-4497, (408) 866-8016). Inductel's offering gives you 100,000 entries and longer definitions, including facts about states and cities around the world, biographical information, a list of common acronyms and abbreviations, and a usage handbook.

The package can also be integrated with other reference works in the company's Knowledge Acquisition System, which consists of such titles as *The Dictionary of Computer Terms* and *The Dictionary*

of 26 Languages in Simultaneous Translation.

For the serious word cruncher, neither product is much more than a glorified spelling checker—the lexicons are too limited. If words are your life and you're ready for the CD-ROM plunge, you might consider the \$295 *Microsoft Bookshelf* (Microsoft Corp., 16011 NE 36th Way, Redmond, WA 98073; (206) 882-8080), which counts among its reference works *The American Heritage Dictionary*.

For a steeper investment of \$950, Tri-Star Publishing puts all 12 volumes of the *OED* at your fingertips with *The Original Oxford English Dictionary on Compact Disk* (475 Virginia, Fort Washington, PA 19034; (800) 872-2828). Reviews of both CD-ROM products appear in "Archives in Miniature," in the January 31, 1989, issue of *PC Magazine*.

ASK THE ADVISOR

Send your questions to Advisor, *PC Magazine*, One Park Avenue, New York, NY 10016, or upload to PC MagNet (see the "By Modem" sidebar in the Utilities column for access information). Please specify your equipment. ■

This Should Go On Your Desk For The Same Reasons It Goes On The Road.

Remember when sending a fax meant leaving your desk? Or when faxing on the road was almost impossible?

Those days are over. Introducing the WorldPort 2496™ portable fax and data modem.

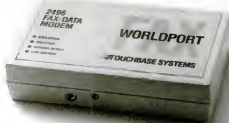
Since it's external to your computer, it's easily shared around the office. And since it's battery powered and uses RJ11s or optional acoustic couplers, it connects to public phones and PBXs anywhere. Via Bell and CCITT standards worldwide. It even sends and receives fax and

data messages unattended or while you run applications.

But best of all, from your desktop or laptop, you can instantly connect with practically anyone anywhere who owns a fax or modem.

Unless, of course, they've ventured out on the road without one.

Call us today at 800-541-0345 (in New York, 516-261-0423) for more on the WorldPort line and the dealer nearest you.



Touchbase Systems, Inc.
160 Laurel Avenue
Northport, NY 11768
(516) 261-0423
Fax (516) 754-3491

WorldPort 2496 is a trademark of Touchbase Systems, Inc. © 1989 Touchbase Systems, Inc.

CIRCLE 231 ON READER SERVICE CARD

Quicken is easy because it looks like your paper checkbook. There's nothing new to learn.

Quicken automatically updates your check register, recalculates balances, and prints your checks.

Quicken prints checks even on laser printers. Pre-approved by all financial institutions, Quicken checks are easily ordered through the firm in the package.

Quicken gives you these reports in seconds:

- Budget vs. Actual
- Taxable Income/ Deductions
- Income and Expense (P&L)
- Rental Property/ Job Costs
- Accounts Payable
- Cash Flow/ Cash Needs
- Payroll Taxes

Quicken eliminates work. It instantly writes recurring checks without typing.

End Financial Hassles. Quicken® \$49.95

Quicken is the absolute fastest, easiest way to do your personal or small business finances. It saves you hours of time while perfectly organizing your finances. With Quicken, you'll always know exactly how much money you have and where it's going.

Forget Financial Hassle

Quicken is so automatic, it does your financial work for you. It actually learns your regular bills. Just confirm the payment amounts on your auto loan, utilities, and other bills. Quicken does 14 bookkeeping steps and hands you the printed checks already addressed for mailing. All you do is sign them and seal the envelopes. Plus, install Quicken on your hard disk and the pop-up Billminder® appears on your screen to remind you when you have bills to pay—even if you forget!

Finish Financial Work in Seconds
Instead of dreading tax time, use Quicken to print itemized lists supporting each tax deduction. Or, let Quicken deliver other detailed reports such as income and expenses by category, P&Ls, and budget vs. actual comparisons. Quicken provides complete reports on screen or on paper almost instantaneously. Quicken will finish in seconds the same work that used to take you hours.

No Accounting Mumbo Jumbo
Quicken is as easy as the pen and paper you use now. You'll see the familiar checkbook and check register right on your screen. The only thing that changes is how fast you finish your financial chores. This is bookkeeping that's totally hassle-free.

The World's #1 Selling Financial Software

Here's why Quicken is the world's most popular:



Quicken is about as good as software gets: powerful, affordable, and easy to use.

Bill Howard, Executive Editor
PC Magazine, December 27, 1988

For Personal and Business Use

No other financial software provides more flexibility to handle the wide range of personal or business needs. Quicken is for service and manufacturing businesses, doctors, consultants, designers, retailers, as well as for households. Quicken is ideal for anyone who wants relief from bookkeeping hassles.

Specifications:
Software Compatibility: Exports data in ASCII format. Also exports to Lotus 1-2-3 format with optional Transfer Utility.
Hardware Compatibility: Regular Version: All IBM® PC, AT, PS/2 and compatibles with 286K RAM and DOS 2.0 or higher. All printers. All monitors.
Hardware Compatibility—DeskMate Version: Truly 3000 bit, 386K RAM or IBM PC, AT, PS/2, and compatible computers with 512K RAM and DOS 2.0 or higher. All printers. All monitors (monochrome monitors require a Hercules or compatible graphics card). Also available for Macintosh and Apple II.
Capacity: Unlimited number of bank accounts. Unlimited number of transactions. Maximum amounts to \$5,999,999.99.
Other: Unlimited FREE technical support. Not copyright. Checks are preprinted by all financial institutions in the U.S. and Canada. Sample checks and order form are enclosed in Quicken package.

Try Quicken FREE for 30 Days

Order Quicken from the coupon below, or through our toll-free 800 number. If you're not completely satisfied with Quicken for any reason, simply return it for a full, no-questions-asked refund.

New! Now Available in DeskMate®

Quicken's new DeskMate version offers mouse-driven "point and click" ease. This version has exactly the same features as regular Quicken, but in the graphic DeskMate interface.

Quicken

\$49.95

I want to try Quicken on your no-risk, 30-day guarantee. If I'm not completely satisfied, I may return it within 30 days for a full refund. Quicken, \$49.95 plus \$3.00 shipping and handling. California residents add sales tax.

Call 800-624-8742

(in California, call 800-668-8481).

or send this coupon with your check or credit card number to: Intuit

Name _____
Address _____
City _____ State _____
Zip _____ Phone _____
☐ Regular IBM version ☐ DeskMate version
☐ Transfer Utility to Lotus (optional, \$19.95)
☐ 3 1/2" disk ☐ 3 1/4" disk
☐ Check enclosed (no purchase order, please)
☐ Visa ☐ MasterCard ☐ Am Ex
Card Number _____
Expiration Date _____

Intuit

340 University Avenue
Falo Alto, California 94301



We've Always Viewed Ourselves
As A Front-Runner

When PC Week asked 498 corporate buyers how satisfied they were with their 286/12MHz computers, the findings may have surprised Compaq, Zenith, NEC and other industry giants.

The Difference Is Designed In

CompuAdd manufactures its own line of personal computers.



You'll get on-site warranty protection for a full year when you purchase any CompuAdd 286/20 or 386 computer.

Just give us a call on our toll-free customer support line at the first sign of a problem. If we can't solve it on the phone,

Here's Why Corporate Buyers See It The Same Way

Naturally, our engineering philosophy follows our corporate philosophy. We look for ways to deliver equal or higher performance than IBM or Compaq, for hundreds or even thousands of dollars less.

Example. Our 386 systems boast a 32-bit four-way interleaved memory card neatly plugged into one of the eight expansion slots. It's a simple idea that lets you expand memory up to 16MB without adding costly hardware other than SIMMs.

Little wonder that PC Magazine refers to CompuAdd as the "company known for packing quality components into inexpensive machines."

Free On-Site Service

CompuAdd is prepared to support your business productivity to the fullest extent.



a field technician will be at your office the next business day.

Call For A Different Point of View

Today, over 7,000 new and repeat

customers will call CompuAdd's toll-free ordering line. Several thousand more will visit a CompuAdd retail store.

If you're ready for a fresh look and a new approach to corporate computing, call toll free and we'll rush you our latest CompuAdd product catalog.

From our vantage point it's the best view in the business.

800-627-1967



CompuAdd 286/20

"If what you want is a fire-breathing DOS machine, the CompuAdd 286/20 is a good choice."

PC Magazine (4-11-89)

- 80286 processor running at 10MHz
- Interleaved page mode memory architecture with 0 wait states
- 1MB RAM expandable to 5MB
- ROM shadowing into faster DRAM
- 5.25" 1.2MB or 3.5" 1.44MB diskette drive with hard disk drive controller
- 80287 math coprocessor socket
- Eight expansion slots
- One parallel and two serial ports
- Enhanced 101-keyboard and INTERGRATOR™ software
- 20.4 rating on Norton's SI 4.0 test

286/20	Monitor & Video Card	
Hard Drives	MGA	VGA
40MB	\$2,155	\$2,625
80MB	\$2,345	\$2,815
117MB	\$2,575	\$3,045
320MB	\$3,405	\$3,875



CompuAdd 386/20 and 386/25

"Each system comes packed with features—and at prices that won't empty your savings account."

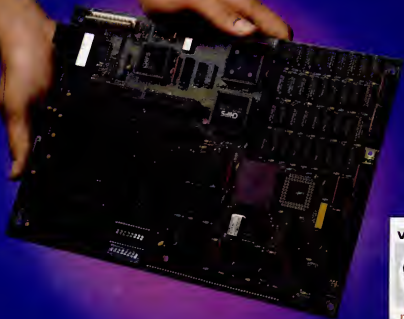
PC Magazine (5-30-89)

- 80386 processor running at 10MHz (386/20) or 15MHz (386/25)
- High-speed cache memory controller with 32KB of static RAM cache
- 1MB RAM expandable to 5MB
- ROM shadowing into faster DRAM
- 5.25" 1.2MB or 3.5" 1.44MB diskette drive with hard disk drive controller
- 80387/Wentek math coprocessor socket
- Seven expansion slots
- One parallel and two serial ports
- Enhanced 101-keyboard and INTERGRATOR™ software
- Norton's SI 4.0 test rating 23.0 (386/20) and 28.8 (386/25)

386/20	Monitor & Video Card	
Hard Drives	MGA	VGA
40MB	\$1,795	\$1,225
80MB	\$2,945	\$1,415
117MB	\$3,175	\$1,645
320MB	\$4,095	\$4,565
386/25		
40MB	\$1,455	\$1,925
80MB	\$1,645	\$4,115
117MB	\$1,875	\$4,345
320MB	\$4,295	\$5,265

CIRCLE 320 ON READER SERVICE CARD

CompuAdd
CORPORATION



IT Hz SO GOOD!

INTRODUCING HAUPPAUGE'S 33MHz MOTHERBOARD
Do you need the highest network, CAD, or Multiuser performance? With a MotherBoard built to handle 33MHz operation, you can configure the fastest computer on the block!

UNIX/386 and OS/2 Compatible. To ensure a long, fruitful life, our 386 MotherBoards are compatible with the PC/AT (BIOS and I/O) — so you can run the new generation of DOS, OS/2. Our Boards also run Windows/386, UNIX V, DESQview 386, and XENIX/386. Plus, we can add up to 64 Megabytes of 32-bit extended memory. What more could your applications ask for!

Technical Features • SX, 16, 20, 25, and 33MHz 80386
• from 1 to 64 Mbytes of high speed 32-bit 4-way interleaved RAM • PC/AT compatible BIOS and I/O system for support of OS/2 and UNIX • 64K of 20 nsec static RAM cache on 25MHz and 33MHz boards • One 32-bit expansion slot for up to 64 Megabytes of high speed memory.

For more about our products, mail us this coupon.

Yes, send me your product information!

Name

Company

Address

City, State, Country

Telephone

Mail coupon to West Germany or the U.S.A.

Hauppauge Computer Works, GmbH

Hansallee 204

4000 Düsseldorf 11, West Germany

Tel: 0211-594320

Fax: 0211-594908

Hauppauge Computer Works, Inc.

175 Commerce Drive,

Hauppauge, New York 11788, U.S.A.

Tel: 01-516-434-1600

Fax: 01-516-434-3198

If your computer feels slow, we know where it hertz.
Call for a fast cure: In the US: 516-434-1600.
In Europe: 49-211-594330.

Hauppauge Computer Works Your 386 Supplier

First Looks

Hands-on Reviews of the Latest Products

IBM Introduces Feature-laden Portable PS/2 Model P70 386, Entry-Level PS/2 Model 55 SX

HANDS ON
by Mitt Jones

IBM's latest PS/2 introductions prove that IBM can still do it right when it wants to. Unfortunately, they also remind us that it doesn't always want to.

The star performer of the two new models—the lunch-box-style IBM PS/2 Model P70 386—boasts a features set straight out of a *PC Magazine* portable-computer wish list. About the only thing IBM left out of this \$7,695 portable is a self-propelled cart to help you lug all this power about.

The lesser of the two offerings, the \$3,895 IBM PS/2 Model 55 SX, puts Intel's 16-MHz 386SX in a Model 30 chassis for a decidedly entry-level look. As if to ensure its status as an entry-level machine, IBM also endowed the 55 SX with a hard disk you'd probably find barely acceptable in an 8-MHz AT.

Gearred toward distinctly different buyers, these machines share little common ground but their Micro Channel architecture and a generous endowment of standard-equipment RAM—4MB for the P70 and 2MB for the 55 SX. Announced along with a battery of hardware and software rebates for buyers of IBM OS/2, the move is meant to encourage users to begin the move away from DOS.

IBM PS/2 MODEL P70 386

Especially in light of IBM's dubious history of DOS-to-go of-



IBM's PS/2 Model 55 SX (left) and Model P70 386 share little but their Micro Channel architecture.

ferings, the PS/2 Model P70 comes as a pleasant surprise. Though not the fastest 20-MHz portable around, the AC-powered P70 holds its own against most of the competition, including the popular 20-MHz

Compaq Portable 386.

Even the hard disk, a component IBM often seems content to botch, comes geared for performance. The standard-configuration 60MB drive

CONTINUES ON PAGE 35

PC
MAGAZINE

JULY 1989
REVIEW INDEX

LapLink III

Offers parallel mode, six-headed cable..... 38

Toshiba T5200

A high-performance, high-priced portable... 43

Arriba

An electronic file cabinet for personal data..... 44

Logitech Mouse

Offers higher resolution, new sleek design..... 46

CrossView

Provides multidimensional views of large databases..... 51

Microsoft QuickPascal 1.0 Challenges Turbo Pascal 5.5

HANDS ON
by Neil J. Rubenking

The status of Pascal as a serious development language and the importance of object-oriented programming (OOP) as a methodology have been strengthened with the introduction of Microsoft Corp.'s QuickPascal 1.0 and the upgrade to Version 5.5

of Borland International's Turbo Pascal.

QuickPascal, which at the time of this writing was in its final beta release, is almost completely compatible with Turbo Pascal 5.0. Like Turbo Pascal 5.5, it has object-oriented extensions. Both Turbo Pascal and QuickPascal are based on Apple Computer's Object Pascal.

Whereas QuickPascal strictly follows the Object Pascal specification, Turbo Pascal makes use of C++ concepts as well. (C++ is an object-oriented extension of the C language.) The two Pascal implementations are similar, but there are enough differences that it's difficult for a programmer to write code that

CONTINUES ON PAGE 34

PHOTOGRAPH BY THOM D'AMICO

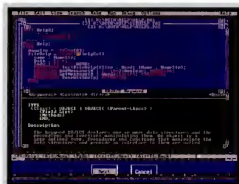
First Looks

TURBO PASCAL

CONTINUED FROM PAGE 33
will compile under both.

QuickPascal's objects are dynamic, and their methods are virtual; like pointer variables, they must be initialized with "New." Objects in Turbo Pascal 5.5 are dynamic only if you declare them as such, and methods don't have to be virtual. The bottom line: QuickPascal gives you consistency; Turbo Pascal, flexibility.

As part of its apparently wholehearted embracing of OOP concepts, Borland packages Turbo Pascal 5.5 with a lengthy "Object Oriented Programming Guide" that thoroughly explains the topic and is all you'll need to begin working with objects. QuickPascal, on the other hand, devotes a scant dozen pages of its manual to explaining object-oriented techniques. Count on doing some additional reading before using QuickPascal's object-oriented



This QuickPascal session has three open editor windows. A help window shows data on the OBJECT keyword.

programming features.

QuickPascal's mouse-intensive interface, familiar to users of other Quick languages, will be the envy of Turbo programmers. It lets you open up to nine editor windows on the same file or different files and move, resize, tile, and close them. If you don't like the editor's keystroke combinations, you can choose to have the program emulate

one of several popular text editors.

Programmers will find QuickPascal's color-coding scheme helpful for spotting errors: comments appear in one color, Pascal identifiers in another, and literal strings in a third. For example, if you type in `PROCEDURE` for `PROCEDURE`, you'll notice right away that your text *doesn't* assume the identifier color. If you forget to close a comment, that too will result in an inappropriate color for your code. Other useful QuickPascal features include a tutorial program; a hypertext-like help system, which allows you to cut out the examples and paste them into your programs; and the ability to generate 80286 opcodes.

Instead of using the proprietary Borland Graphics Interface (BGI), QuickPascal uses its own `MSgraph` Unit. Unlike the BGI, `MSgraph` supports 256 color modes on VGA and MCGA systems. Other than this difference and the program's lack of an overlay manager, QuickPascal is compatible with Turbo Pascal, even to a fault. Like Turbo Pascal, it will not produce OBJ files, so it's no better than its rival for mixed-language programming. (An OBJ file is an intermediate step in compiling a program.)

OOP is the main novelty in Turbo Pascal 5.5, but the program features other enhancements as well. As with previous revisions, the compiler is a little

of. A method that can be overridden is a *virtual method*.

When you declare a descendant object type, you're extending the ancestor. The descendant is everything the ancestor was and more. This extensibility means that you can build on your existing object-oriented code without ever having to completely rewrite it.

Type-compatibility requirements are relaxed slightly for objects. There are situations in object-oriented Pascal in which a variable's actual type may be any ancestor of the declared type. As a result, you can write procedures that deal with objects whose type is not known until runtime. Such an object is called *polymorphic*.

Encapsulation, inheritance, extensibility, and polymorphism—these are the main concepts of OOP. Grasp them and you're ready to start writing modular, reusable code.

The ABCs of OOP

by Neil J. Rubenking

Object-oriented programming (OOP) is an extension of structured programming, the basis of Pascal. It adds still more structure by binding data together with the routines that act on it. Object-oriented code is also highly modular, so it's easy to replace or enhance parts of a program without affecting the rest of it.

An object in object-oriented Pascal has data fields like a record, but it also includes methods (procedures and functions) that act on the data fields. Bundling code and data together like this is *encapsulation*.

One object can be declared as a descendant of another. The descendant automatically inherits all of the data fields and methods of its ancestor. The descendant's definition contains only new fields, new methods, and methods that override the ancestor's meth-

PC FACT FILE

Turbo Pascal 5.5

Borland International, 1800 Green Hills Rd., Scotts Valley, CA 95060; (408) 438-8400.
List Price: \$149.95; Turbo Pascal Professional 5.5 (includes Turbo Debugger with object-oriented enhancements and Turbo Assembler), \$250.

Requires: 256K RAM for command-line compiler, 448K RAM for integrated development environment (540K RAM recommended); DOS 2.0 or later (hard disk recommended).

In Short: This upgrade adds object-oriented extensions to the Turbo Pascal compiler and to its standalone debugger. Smart-linking extends to object methods, so unused methods take no code space.

CIRCLE 488 ON READER SERVICE CARD

QuickPascal 1.0

Microsoft Corp., 16011 NE 36th Way, Box 57017, Redmond, WA 98073-9717; (206) 882-8080.

List Price: \$99
Requires: 448K RAM (512K RAM recommended), DOS 2.1 or later

In Short: Microsoft's impressive entry into the Pascal world combines an advanced "Quick environment" with Turbo Pascal 5.0 compatibility, and it goes beyond Turbo Pascal 5.0 with object-oriented programming.

CIRCLE 489 ON READER SERVICE CARD

faster. Like QuickPascal, the program has a tutorial and a help system, which allow you to cut and paste examples. Both the integrated debugger and the standalone Turbo Debugger support objects. In the Turbo Debugger, you can bring up a window that displays the object hierarchy of the program. The inspect window lets you peek into either an object type or a particular instance of that type. And in the Evaluate window you can actually call an object's methods.

Turbo Pascal's overlay manager got smarter. Predefined variables let the programmer monitor overlay action, and a new algorithm helps keep often-used code in memory. Programmers can control the overlay file's access mode for use on networks or append the overlay

First Looks

Turbo Pascal

CONTINUED FROM PAGE 34

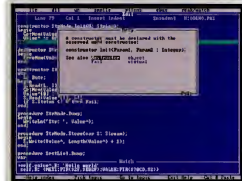
to the end of an .EXE file for a one-file program.

Turbo Pascal 5.5 retains the smart-linking capability of Version 5.0 and extends it to cover *methods*. Turbo Pascal programmers can now give objects any methods they might need; the smart linker will strip out any that are never called. QuickPascal's smart-linking doesn't extend to methods. Initializing a single QuickPascal object variable bloats your code with all the methods of that type and its ancestors. An informal test program with a 100-level object hierarchy produced a 4K file under Turbo Pascal but nearly 10K under QuickPascal.

When Borland entered the

Pascal race, its \$50 compiler cost a tenth of the going rate for such a product. Now Turbo Pascal costs \$149.95, about \$50 more than Microsoft's QuickPascal. (Turbo Pascal with Turbo Debugger and Turbo Assembler costs \$250.) The low price of QuickPascal and the attractiveness of its environment should make the program appealing to students, a market that has traditionally belonged to Borland. On the other hand, because the QuickPascal environment is so big, you'll have to leave it to compile large programs. In that case, the Turbo Pascal command-line compiler, with its smart-linking feature, becomes a more attractive option.

But whichever implementation of Pascal you choose, one thing is clear: a healthy competition between Microsoft and Borland will mean more enhancements for users. ■



In this Turbo Pascal 5.5 session, the user is single-stepping through an object's CONSTRUCTOR method.

IBM MACHINES

CONTINUED FROM PAGE 33

sports an integrated ESDI controller and shows an average random access time of 23 milliseconds on the PC Labs benchmark tests. The disk subsystem doesn't perform as well as one might expect on the PC Labs DOS File Access tests, given its 8.4-megabit-per-second rating, but it performs well nonetheless. It also runs mercifully quietly. IBM offers a 120MB version rated at 10.2Mb per second

at an additional cost of \$600.

The P70's 16-shade VGA display, which measures slightly more than 10 inches diagonally, undoubtedly ranks among the most impressive of the gas-plasma variety we've seen so far. In text modes, the orange characters are bright and well formed, and the black background seems genuinely black.

It is in graphics mode that this display truly excels, however. Running the VGA paint

program *Colorix* side by side with the Toshiba T5200, the P70 showed an uncanny ability to translate 256-shade graphics into smooth, attractive monochrome screens.

The IBM display isn't perfect: when displaying other *Colorix* files, the P70 sometimes converted too much of the screen to black. In one case, and an ironic one at that, the simulated shadow of an IBM logo was completely lost when the P70 translated both the shadow and the background color to black. The Toshiba screen didn't look as smooth, but it did retain the shadows. Also, vertical picture size varies significantly on the IBM among different graphics modes.

The display allows a fair amount of position adjustment, pulling away from the box slightly and pivoting from the top through an angle of about 30 degrees. To the right, a 1.44MB floppy disk drive pivots out from the chassis. The power switch and disk access indicators lie in plain view below the floppy drive.

Another eye-catcher is a full-size 101-style keyboard, which latches nicely over the front side of the box. IBM trimmed a bit of useless plastic off both ends, but the keyboard layout and spacing perfectly match those of an IBM desktop keyboard. Alas, the keys themselves, equipped with membrane-type actuators rather than IBM's usual spring type, lack that solid IBM click, but the feel is still better than you'll find on most clones.

The P70 comes standard with an impressive collection of ports: 25-pin serial and parallel ports; an IBM mouse port; a squarish, proprietary connector for IBM's external floppy disk drive; and an analog video port that drives an external color VGA monitor. All are easily accessible on the back of the box through either a large hinged door or a smaller sliding door. Also in the back of the box, to the left of the ports, you'll find the end openings for the two IBM slots.

To get to the slots themselves, you unscrew three screws on the back panel and lift



FACT FILE

IBM PS/2 Model P70 386

IBM Corp., contact your local authorized IBM dealer.
List Price: With 60MB hard disk, \$7,895; with 120MB hard disk, \$8,295; optional carrying case, \$350 (leather) or \$180 (nylon); IBM PS/2 Internal Modem A, \$449.

In Short: A feature-packed 20-MHz lunchbox portable with two MCA slots, 4MB RAM, a full-sized 101-style keyboard, and an impressive 16-shade VGA gas-plasma display.

CIRCLE 466 ON READER SERVICE CARD

IBM PS/2 Model 55 SX

IBM Corp., contact your local authorized IBM dealer.
List Price: With 30MB hard disk, \$3,895; with 60MB hard disk, \$4,295; 80387SX math coprocessor, \$795.
In Short: A 386SX-based machine with entry-level limitations at a midlevel price.

CIRCLE 467 ON READER SERVICE CARD

off the entire panel. Once inside, you can install a full-length card in the 32-bit top slot or a half-length card in the 16-bit slot below.

To the left of the slots, the 80387 math coprocessor socket and four snap-in SIMM connectors lie in plain view and within easy reach. Two of the connectors come occupied with 2MB of 85-nanosecond SIMMs (our evaluation unit came with 80ns. memory). You can install either 1- or 2MB SIMMs in both remaining connectors for a generous motherboard maximum of 8MB.

Of course, all this power doesn't do you much good if you can't carry the machine, and the P70 suffers from the same weight limitations as its competition. IBM outfitted the machine with a rubber handle grip to make carrying the machine a little less painful, but its total of 20.8 pounds—without expansion cards—still becomes a burden quickly enough.

Surprisingly, however, the size of the machine, as opposed to its weight, wasn't a problem: though measuring 18.25 inches in width, measuring to accom-

CONTINUED ON PAGE 36

First Looks

IBM MACHINES

CONTINUED FROM PAGE 35

modate the full-sized keyboard, the machine measures only 12 inches high and 5 inches deep. The narrowness of the machine keeps it from knocking into your type like some other machines.

IBM PS/2 MODEL 55 SX

IBM shows no signs of discontinuing its 286 machines just yet, but the PS/2 Model 55 SX certainly seems designed, if not priced, as an entry-level system.

If the case looks familiar, it

should. It's the same box, perhaps with minor modifications, that adorns the 8086-based Model 30 and 286-based Model 30 286. While it looks rather nice and measures only 4 inches high, 16 inches wide, and 15.75 inches deep, the case also carries serious liabilities, most notably its accommodation of only two disk drives: a 1.44MB floppy disk drive and either a 30MB or 60MB hard disk.

The 30MB disk in our evaluation unit undoubtedly ranks among the slowest ever to find its way into a 386-class machine. The PC Labs benchmark tests place its average random access time at about 43 milliseconds, above the standard range even for an AT-class machine. The PC Labs DOS File Access

tests showed throughput figures every bit as disappointing.

Inside the 55 SX case, you'll find little new to the PS/2 line, with the obvious exception of the Intel 386SX and a socket for the 16-MHz 80387SX math coprocessor, which IBM is offering with this machine at a price of \$795.

Two 1MB SIMMs furnish the standard 2MB of RAM, which can be upgraded to 4MB on the system board and to 16MB via the expansion bus.

As with other PS/2s, the motherboard provides VGA graphics, a mini-DIN mouse port, one serial and one parallel port, and the floppy disk controller. A vertical removable I/O bus provides three horizontal 16-bit MCA slots, one with

the video extension needed to accommodate the IBM 8514/A graphics adapter.

The bottom line? If you're looking for a travel-ready 386 machine, give the IBM PS/2 Model P70 386 a close look. Its price is attractive considering its features, and its performance and display are impressive for a portable.

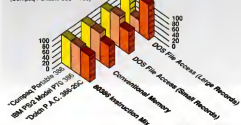
As for the IBM PS/2 Model 55 SX, it would be difficult to take this machine seriously were it not for its IBM name. Its performance and expansion limitations position it as an entry-level machine, but IBM priced it out of the entry-level range. If you're sold on the idea of buying a 386SX, look elsewhere or wait until IBM lowers the 55 SX's price. ■



BENCHMARK TESTS: IBM PS/2 MODEL P70 386

The performance of IBM's long-awaited PS-2 Model P70 386 places it solidly in the middle of its 20-MHz portable competitors, reviewed in PC Magazine's October 11, 1988, issue. But time stands still for no machine: the P70's 85-nanosecond memory and 27-millisecond hard disk aren't quite enough to overtake the more recent faster, leaner competition, such as the Toshiba T5200 (see First Looks in this issue).

Relative Times
(Compaq Portable 386 = 100)



Performance Times (Times given in seconds)	80386 Instruction Mix	Conventional Memory	DOS File Access (Small Records)	DOS File Access (Large Records)
*Compaq Portable 386	3.25	0.60	63.93	14.28
IBM PS/2 Model P70 386	3.24	0.60	70.24	6.58
*Dolan P.A.C. 386-20C	3.02	0.47	50.20	17.90

* This product was not reviewed, but we are reporting its test results for comparison.

The **80386 Instruction Mix** benchmark test times a series of tasks specific to the 80386 chip. Since this test shows how the CPU operates in the context of the bus, processor, system memory, and motherboard architecture, a faster time means better overall computer performance.

The **80286 Instruction Mix** benchmark test times a series of tasks specific to

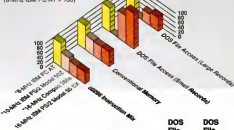
the 80286 chip. Since this test shows how the CPU operates in the context of the bus, processor, system memory, and motherboard architecture, a faster time means better overall computer performance.

The **Conventional Memory** benchmark test measures the read/write speed of the first 64K of memory. Slower relative times can indicate the presence of memory wait

IBM PS/2 MODEL 55 SX

Once again, IBM has decided to put a slow drive in an otherwise competitively fast machine; the PS/2 Model 55 SX's 44-millisecond hard disk performs even slower than the 8-MHz IBM PC AT in the DOS File Access (Small Records) test.

Relative Times
(8-MHz IBM PC AT = 100)



Performance Times (Times given in seconds)	80286 Instruction Mix	Conventional Memory	DOS File Access (Small Records)	DOS File Access (Large Records)
*8-MHz IBM PC AT	8.96	1.32	54.32	16.22
*10-MHz IBM PS/2 Model 50Z	5.60	0.80	N/A	N/A
*16-MHz IBM PS/2 Model 386e	4.56	0.77	62.76	7.34
16-MHz IBM PS/2 Model 55 SX	4.50	0.80	81.09	9.31

N/A—Not applicable, this machine's disk times without cache were unavailable.

* This product was not reviewed, but we are reporting its test results for comparison.

states or memory chips rated at slower access speeds.

The **DOS File Access (Small Records)** benchmark test times disk throughput as a result of mechanical disk drive speed, hard disk controller function, and bus speed. The test is performed without software disk caching. Fast times are advantageous for programs that work with many short segments of data.

The **DOS File Access (Large Records)** benchmark test times disk throughput as a result of mechanical disk drive speed, hard disk controller function, and bus speed. This test minimizes the effect of small hardware caches on disk subsystem performance. It is performed without software disk caching. Fast times are advantageous when large files are loaded.

BASIC FONT SET - \$99.95

Tymes Roman
Helvetica
Rockland
Exchequer Script
SAMS SERIF FONT SET - \$99.95
Avant Guard
Gibraltar
Bongo Black
Obelisk

BASIC II FONT SET - \$99.95

Oxford
Eterna
Classic Typewriter
New York Deco
DECORATIVE FONT SET - \$99.95
University Ornate
Manuscript
Buckingham
Copperfield

BOOK FONT SET - \$99.95

Garamond
Baskerton
Palatine
Century
FIXED FONT SET - \$99.95
Courier
Prestige
Letter Gothic
IBM Line Draw

GLYPHIX 3.0

Quality, scalable LaserJet fonts generated *on-the-fly* in Microsoft Word & WordPerfect.

Praised by PC Magazine's editors and users alike, Glyphix 3.0 represents the state-of-the-art in font generation technology.

A WordPerfect user on CompuServe ...
"You do not have to build fonts, they are created as needed during printing, and it is quick. I am impressed, and I think this package takes WP50 to the next level for those of us not blessed with a postscript device of some sort. WOW!"

PC Magazine's editors compared the quality of Glyphix and Bitstream type and concluded that "... the difference is impressively small." And easy to use ...
"With this new version, SWFTE International seems to have thought of every possible convenience."

So say goodbye to font files, hours of font file generation and artificially high font prices and give all your documents that professional look, with Glyphix 3.0... the fastest and easiest font technology you can buy for WordPerfect or Microsoft Word.

GLYPHIX BUSINESS SERIES FONTS

- Scalable from 3 to 120 point.
- Regular, **bold**, *italic* and **bold italic** versions.
- Type effects including outline, shadow and more.
- International characters and symbols.
- A growing library of modern and classic typefaces.

A SPECIAL INTRODUCTORY OFFER!

Order the Glyphix Installation Kit for WordPerfect 5.0 or Microsoft Word (\$79.95) and any font set (\$99.95) and get a second Business Series font set FREE!

30 Day Money Back GUARANTEE

If you are not completely satisfied with the performance and quality of Glyphix fonts return them with proof of purchase within 30 days for your money back.

Technical Requirements: Glyphix fonts require an IBM PC, AT, XT, PS/2 or compatible with 486kb RAM, hard disk, and 1000000 Series II (512K), LaserJet Plus (300dpi) or compatible printer, MS-DOS 3.0 or later. A font installation kit is required for WordPerfect 5.0.

Glyphix and Glyphix Business Series are trademarks of SWFTE International, Ltd. Tymes Roman, Helvetica, Exchequer Script, Oxford, Eterna, Classic Typewriter, New York Deco, Buckingham, Manuscript, University Ornate, Avant Guard, Gibraltar, Bongo Black, Obelisk, Garamond, Baskerton and Palatine are trademarks and trademarks of SWFTE International. All other products mentioned are trademarks or registered trademarks of their respective manufacturers.

"...produces remarkably fine type at amazing speeds."

PC MAGAZINE June 15, 1986

Disk Format
☐ 5.25"
☐ 3.50"

Order Toll Free In De (302) 429-8434

800-237-9383

MasterCard VISA

Installation Kit \$79.95
☐ WordPerfect 5.0
☐ Microsoft Word 5.0

Font Sets - \$99.95
☐ Basic
☐ Basic II
☐ Book
☐ Sans Serif
☐ Decorative
☐ Fixed

Name _____
 Company _____
 Address _____
 City _____ St _____
 Zip _____ Tel. _____
☐ VISA ☐ MasterCard

Signature _____ Exp. Date _____

Include \$5 shipping and handling for first item, \$2.50 for each additional item.
 Money all checks payable to SWFTE International, Ltd.

Swite

P.O. Box 219 Rockland, DE 19732

First Looks

LapLink III Offers Serial and Parallel File Transfer, Remote Installation

HANDS ON
by Rock Miller

LapLink III, the latest version of Traveling Software's pioneering serial file-transfer package, incorporates several important new features into its trademark bidirectional design and split-window screen format. A new six-headed serial/parallel cable, which allows LapLink to install itself on a remote machine, and improvements to its file-transfer software make the \$139.95

grams were run in Turbo Mode (which uses larger blocks to decrease overhead) the new version was actually a little slower than the old.

LapLink III offers in convenience what it gives up in speed. The program's unique ability to clone itself can save the day if you don't have it handy on a floppy disk in the right format. Simply by pressing F10 at the opening screen and using a few DOS commands at the receiving end, you can get LapLink to in-

make it easier to duplicate your work on a remote machine. And if you have the vendor's ViewLink, you can use it to gather files together from the far reaches of your system into a single directory on your laptop, through LapLink III's Xport/Import function.

But it is LapLink III's new batch facility that will probably be the most helpful addition for most users. Backup scripts are stored in files on your disk and offer a subset of the options you'd have if you were running the transfer manually.

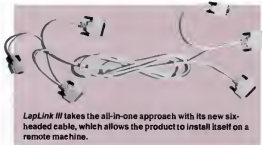
You can't tag files individually, but a Wildcopy option lets you copy files using the DOS wildcard specifications, and Dircopy lets you copy entire subdirectories by name. You can exclude a list of files or directories, too, and erase files in the current directory. You can set the program options and source and target directories separately for each batch.

Though each batch job handles only one copy session, you can chain batch jobs together to complete multiple-step jobs. You can also invoke and run batch jobs from the DOS prompt for powerful automated

backup in batch files. The catch, however, is that LapLink III must be up and running on the other machine.

A new report function lets you keep track of what happened in a batch transfer by recording which files were copied and which weren't in an ASCII file on-disk. When used in conjunction with a Simulate Copy feature, this can be used to test your backup script without actually copying any files.

LapLink III isn't yet perfect. It still doesn't let you move files, and the batch erase feature works only on a single directory. And though its single-character commands are fast to use, they can be a little bit confusing to learn. Still, if you know and like LapLink, you can now get advanced features in your favorite package.



LapLink III takes the all-in-one approach with its new six-headed cable, which allows the product to install itself on a remote machine.

package even more convenient to use than its predecessor.

Experienced LapLink users will notice a few small differences in Version III. The new LL3.EXE program is a little bigger, taking up 90K of RAM instead of 63K. The program's single-letter commands are now all on a sliding menu, for one-key operation. When transferring files, you monitor your file's progress in bytes instead of blocks. And the program's configuration options are now divided by category.

But the program also comes with more-substantial goodies. First off, it has a new parallel mode that boosts the speed of large file transfers.

Unfortunately, LapLink III seems to have taken a small step backward on the serial side, at least under our test conditions. Though it proved much faster at normal serial file transfers than LapLink Plus, when both pro-

cessed itself on a remote machine over the serial link.

This feature works only if you use LapLink's new six-headed cable, which has seven wires instead of the normal three, to ensure data integrity in transferring the bootstrap program. And there's the rub, for the cable exacts a heavy toll on your back—1.2 pounds' worth, to be exact. Fortunately, the program still works with the old three-wire cable from LapLink Plus (which weighs only half a pound), and you may prefer this alternative if you're a weight-conscious traveler.

Traveling Software has also added a number of new features to LapLink's file-transfer software that make it easier to use for backing up hard disks and transferring files automatically over serial networks.

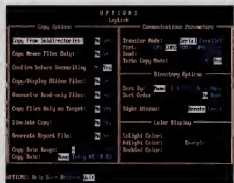
Two new copy options, Overwrite Read-Only Files and Copy Files Only on Target,



FACT FILE

LapLink III
Traveling Software Inc., 16702 North Creek Pkwy., Bothell, WA 98011; (206) 483-8088.
List Price: \$139.95
Requires: 256K RAM, serial or parallel port, DOS 2.1 or later.
In Short: The newest version of this popular file-transfer package can install a copy of itself on a remote machine. A new six-headed cable allows for serial and parallel file transfers.

CIRCLE 446 ON READER SERVICE CARD



LapLink III's file transfer software offers options that make it easier to duplicate your work on a remote PC.



***"How did I find out
about the number one
selling 286 laptop?
My competition was
killing me with it."***

ZENITH INNOVATES AGAIN™

***Today's leading 286 battery-powered portable* gives you the edge
you need to be number one on the road.***

Turning miles into dollars. That's business as usual with SupersPort 286.™ Another Zenith Data Systems innovation to let you work the way you want...where you want.

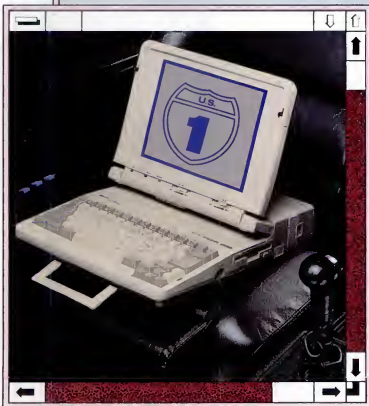
With the lightweight SupersPort 286, hard-driving AT desktop performance is yours. Anywhere your business takes you. To crunch the numbers. And the competition.

And we mean *crunch*. SupersPort 286 is loaded with unrelenting speed and power to tackle huge spreadsheets, files and databases. It even lets you extend your productivity through Zenith's *Intelligent Power Management System*,™ which puts power usage in your control. For more than four hours of non-stop battery life.

SupersPort 286 also features a dazzling backlit *Supertwist* LCD screen for superior readability. It also has one of the widest viewing angles of any portable, and can be used in virtually all lighting conditions.

So put Zenith Data Systems' SupersPort 286 in the driver's seat. And start letting your competition know who's number one on the road.

For the name of your nearest Zenith Data Systems authorized dealer, call
1-800-842-9000, ext. 1.



Graphics simulate Microsoft® Windows, a product of Microsoft Corporation. Microsoft® Windows is included with all hard disk models of Zenith Data Systems' advanced desktop systems.

*Source: Dataquest

ZENITH | data systems

THE QUALITY GOES IN BEFORE THE NAME GOES ON®

How Acer helped a regional firm

"Acer computers helped us take accounting out of the realm of dry history and place it in the real world of now. We've traded the green eyeshades for computers that help make accounting a continuous, current process—and give us a considerable advantage over our competitors!"

*Mark A. Fien, CPA
Stonefield Josephson
Certified Public Accountants
Los Angeles, California
(800) 234-2382
60 employees, 30 Acers*

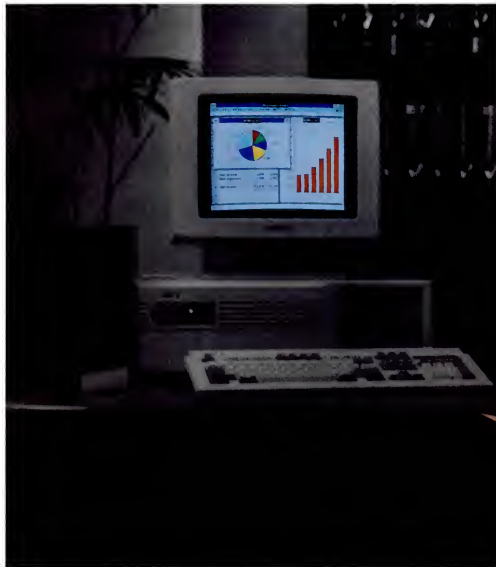
In Southern California, a 60-person CPA firm has proven that with the help of Acer computers, a single-office company can successfully serve clients nationwide. Flexibly. Quickly. And profitably.

Stonefield Josephson, a 15-year-old CPA firm, is one of a new breed of CPA firms that's leading its clients into the age of technology.

Like many other accounting firms nationwide, Stonefield Josephson uses Acer computers for a variety of in-house business applications, including accounting, tax preparation, auditing, financial business management and word processing.

Networking Client and Accountant

But the firm has taken computerization a step further, by installing Acers right in the



clients' offices. An on-line information system links Acer PCs to minicomputers, and utilizes specialized software to keep a steady stream of real-time information flowing between accountant and client. Whether the client is three miles or three thousand miles away.

Instead of assigning a CPA to

physically go to a client's office to do accounting work, Stonefield Josephson automates many of its clients and accounting professionals with an Acer computer. Through a modem connection, the CPA can monitor the many financial facets of its client's operation, right from the Stonefield Josephson office in Los Angeles.

become a national success.



"Computerization has changed our role from the traditional passive accountant to active consultant working in real time," says Mark A. Fien, CPA for Stonefield Josephson.

Acers Play a Key Role

"And Acer computers are an integral part of the way we do

business. With over 300 corporate clients across the nation, from Hawaii to New Jersey, the computers we use in our clients' offices, as well as in our own, must be fast, reliable and affordable. The Acers fit the bill perfectly.

"Computerization has helped our firm grow 125 percent, with only a 35 percent increase in

staff, in less than 5 years.

By using Acers to service our client base, Stonefield Josephson is working smarter and faster to provide its clients with the highest quality accounting solution for their needs. And that's what good business is all about."

For more information on the full line of Acer products, call **1-800-ATC-ACER** (1-800-282-2237), or fill out the convenient coupon below. In Canada call 1-800-937-0888.

ACER

401 Charcot Avenue, San Jose, CA 95131



Send me more information about Acer computers.

Name

Title

Company

Address

City

State/ZIP

Telephone

Send to: Acer Technologies Corporation,
401 Charcot Avenue, San Jose, CA 95131
Attn.: Irl Williamson

IN ALL FAIRNESS, YOU SHOULD READ WHAT ASHTON-TATE* IS SAYING BEFORE YOU PURCHASE ORACLE.

Ashton-Tate Fights SQL Bugs Same Query Run Twice Can Result in Different Replies

Ashton-Tate last week acknowledged that the Structured Query Language (SQL) portion of dBASE IV can produce inconsistencies and inaccurate results. The crux of the SQL problems lies with three anomalies that occur when data is structured in a specific way, according to Knowlton, a spokesman for the Richardson, Calif., firm. As a result, the same query can run two different times and result in two different replies, for example, or a query

can retrieve incomplete information from the database. (See Chart, Page 8.)

Ashton-Tate does not plan to issue a database to fix the problem, it is, however, offering work-around solutions to users through its support lines and bulletin board, and on CompuServe, Richardson said.

Though Ashton-Tate is characterizing dBASE IV's SQL problems as "minor" and confined to some specific circumstances, database experts claim their impact is more serious.

"The SQL in dBASE IV is unstable, unreliable and unpredictable," said Richard Pineshien, president of Performance Computing Inc., a database consulting firm in Chicago.

"I don't see how anyone can use it," he added. "They'd have to know the answer to the SQL query ahead of time."

Surprisingly, the majority of dBASE users were unaware of dBASE IV's SQL glitches.

The drawbacks in SQL are an

See dBASE Page 8

PC Week, January 9, 1989

Oracle developed the first commercial SQL database over 10 years ago.

And the first SQL database for the PC over 4 years ago.

It's called Professional ORACLE.®

It has the most up-to-date, most powerful and most complete set of application development tools available.

Like SQL*Forms.® SQL*ReportWriter.™ SQL*Menu.® And SQL*Plus.®

It's based on ANSI standard SQL and runs on PCs, minis and mainframes.

And it works.

To order Professional ORACLE for the PC, call 1-800-ORACLE1, ext. 4447.

It's \$1,299, and comes with a 30-day, money-back guarantee.

ORACLE
Compatibility • Portability • Connectivity

UNIVERSALLY ACKNOWLEDGED TO WORK JUST FINE.

20-MHz Toshiba T5200: High Performance at a High Price

HANDS ON
by Lori Grunin

If you're looking for a powerful desktop computer that can get up and go when you do, the transportable 20-MHz Toshiba T5200 will certainly fulfill your needs—assuming you don't balk at its price: \$9,499 for the 40MB model, and \$10,999 for the 100MB model.

Our evaluation unit of the 80386-based system sported a 25-millisecond 100MB hard disk drive, 4MB of 80-nanosecond RAM, and a 32K cache of 35-ns. SRAM. It raced through the PC Labs benchmark tests, performing better than its portable competition, as well as most of the 20-MHz desktop machines we've seen.

The base configuration includes 2MB of RAM and a 1.44MB floppy disk drive. Both the drives and the fan run exceptionally quietly. Perhaps too quietly: the machine gets very warm after only a short time.

The VGA-resolution gas-plasma display does a good job of rendering 16 shades of gray. You can't control the screen contrast, however, and it's capable of only two settings: bright and not-so-bright. The text font is slightly elongated and quite readable, but individual pixels are too discernible for comfortable long-term viewing.

On the other hand, if you're using the T5200 to double as your desktop system, you can easily detach the display and connect a standard VGA monitor to the system's RGB output port. But if you're not satisfied with the well-organized 91-key keyboard, you've no choice: the computer lacks an external keyboard connector.

As a desktop system, the T5200 is further constrained by the dual-function printer/external floppy disk drive port. In order to expand past the motherboard's maximum of 8MB of RAM and two slots (one full-length 16-bit, one half-length 8-bit/Toshiba 16-bit), you need to

buy the \$999 expansion chassis and a \$199 interface card.

A disk-based setup program lets you allocate your system's memory among conventional, expanded, and extended and set other system parameters. You can also determine combinations of bus and CPU operating speeds; the bus can be slowed to an AT-compatible level, and 2

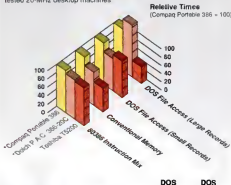
wait states can be inserted.

The T5200's relatively small footprint is the same as the T3200's—3.9 by 14.6 by 15.6 inches (HWD)—but this 19-pound computer isn't to be taken lightly. If you bruise easily, you'll probably want the optional carrying case (leather, \$299; fabric, \$99).

Nice touches include on-line

BENCHMARK TESTS: TOSHIBA T5200

The Toshiba T5200 performs faster than any machine in the last group of portables we reviewed (see "Take It or Leave It: Portables with Desktop Power," PC Magazine, October 11, 1988); it should, in light of the steady improvement in memory and disk drive speeds since those reviews appeared. In fact, the T5200, with its 25-millisecond hard disk and 80-nanosecond memory, ranks roughly in the top quarter of our recently tested 20-MHz desktop machines.



Performance Times (Times given in seconds)	80386 Instruction Mix	Conventional Memory	DOS File Access (Small Records)	DOS File Access (Large Records)
*Compaq Portable 386	3.25	0.60	63.93	14.28
*Dolch P.A.C. 386-20C	3.02	0.47	50.20	17.90
Toshiba T5200	2.91	0.33	56.40	5.84

* This product was not reviewed, but we are reporting its test results for comparison.

The 80386 Instruction Mix benchmark tests a series of tasks specific to the 80386 chip. Since this test shows how the CPU operates in the context of the bus, processor, system memory, and motherboard architecture, a faster time means better overall computer performance.

The Conventional Memory benchmark test measured the read/write speed of the first 640K of memory. Slower relative times can indicate the presence of memory wait states or memory chips rated at slower access speeds.

The DOS File Access (Small Records) benchmark test times disk

throughput as a result of mechanical disk drive speed, hard disk controller function, and bus speed. The test is performed without software disk caching. Fast times are advantageous for programs that work with many short segments of data.

The DOS File Access (Large Records) benchmark test times disk throughput as a result of mechanical disk drive speed, hard disk controller function, and bus speed. This test minimizes the effect of small hardware caches on disk subsystem performance. It is performed without software disk caching. Fast times are advantageous when large files are loaded.



Toshiba's T5200 puts the power of a 20-MHz 80386 into the small footprint of the T3200.

hypertext DOS and system reference guides, a security tab for chaining the machine to your desk, and a combination lock to prevent unauthorized opening of the unit. The system comes with MS-DOS 3.3 and Quarterdeck Office Systems' QEMM-386 memory manager. Toshiba offers its own version of OS/2 and a 1-year parts-and-labor warranty.

Toshiba has cleaned up many of the design flaws that afflicted the T5100, which should have turned the T5200 into the machine to beat in the portable category. Unfortunately, its price will keep most of the competition in the running.

PC FACT FILE

Toshiba T5200
Toshiba America Inc.,
Computer Systems Division,
9740 Irvine Blvd., Irvine, CA
92718; (714) 583-3000; (800)
457-7777

List Price: Toshiba T5200-40
(with 40MB drive), \$9,499.
T5200-100 (with 100MB drive),
\$10,999.

In Short: Toshiba's 20-MHz
T5200 is a fast, well-built, but
overpriced machine.

CIRCLE 184 ON READER SERVICE CARD

PHOTOGRAPH: THOM COONOR

First Looks

Arriba: An Electronic File Cabinet For Personal Information

HANDS ON
by Jonathan Matzkin

The best personal information managers fulfill several contradictory objectives. They are versatile enough to handle both structured and unstructured information, and they are also simple to use. That's a tall order, but it's one that *Arriba*, a \$195 program from Good Software, tries to fill.

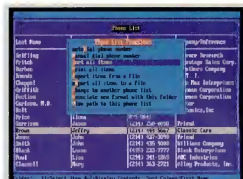
Arriba attempts to provide some of the data-management capabilities of high-end pack-

tions—phone manager, to-do list, and calendar/appointment scheduler—are folders set up to accept and organize specific information.

The applications have summary screens that display a view of the information stored in their folders and subfolders. When you select the phone manager from *Arriba*'s main menu, you see a sorted list of names and phone numbers. You can highlight an entry and auto-dial its number. You can also tap enter to access a text note, which *Arriba* automatically stores in a subfolder for each entry.

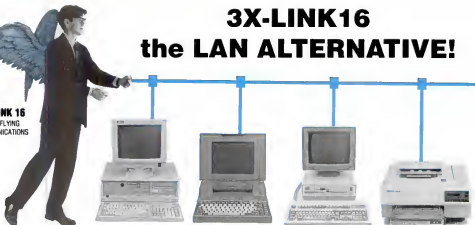
This linked-note feature makes *Arriba*'s phone-list manager especially powerful. Your time-and-date-stamped comments are permanently linked to the appropriate phone-list entry. To recall your last conversation with John Smith, for example, simply call up the phone dialer and display the subfolder associated with his entry.

The to-do list works in much the same way. A summary



3X-LINK16 the LAN ALTERNATIVE!

3X-LINK 16
HIGH-FLYING
COMMUNICATIONS



**Connect up to 16 computers and printers
without network nightmares.**

Power file transfer

Imagine transferring files at 500,000 bps, without a network! Just plug a 3X-LINK16 cable into the parallel port on up to 16 computers, up to 400 feet cable length (your printer stays connected). Then run our software.

In just seconds, you'll be transferring files in full background mode! No need to interrupt your current program. And no need to interrupt your business as you install (and maintain) an expensive network. You can even transfer files automatically, using our auto-spill feature.

Instant printer sharing

And our optional 3X-Spool16 intelligent printer spooling software lets you share connected printers (up to 16), automatically managing paper sizes all without waiting. And without buying limited, expensive printer sharing boxes.

Invisible E-Mail

What's more, our built-in E-Mail feature lets you send messages in background mode, no extra E-Mail software required.

The choice is yours :

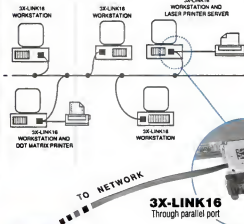
3X-LINK16 comes complete with 3 1/2" and 5 1/4" software diskettes, parallel connectors, and a 12 foot cable... all you need to connect two PCs for only \$239. Additional stations can be added for \$139 each. 3X spool16, our printer sharing software option, can be added for only \$149.

And you get our 30-day money back guarantee to insure your satisfaction.

The only thing easier than choosing 3X-LINK16® is using it.

For more information or to order 3X-LINK16®, contact your local dealer or call:

**800-327-9712, or FAX: (201) 592-0908,
or in N.J.: (201) 592-6874**



**3X USA Corp. One Executive Drive Fort Lee N.J. 07024
Phone: (800) 327-9712**

First Looks

Logitech Mouse Abandons Boxy Design

HANDS ON
by Jonathan Matzkin

Not so long ago, most PC users preferred having mice in the attic to finding the electronic analog next to their keyboards. But desktop publishing and graphical user interfaces have changed all that, encouraging mouse manufacturers to continue to improve the species. Logitech's new top-of-the-line mouse reflects the changes in mouse hardware and software that the last couple of years have brought about.

The most obvious difference between the new three-button Logitech Mouse (bus version, \$129; serial PS/2 version, \$139) and its predecessor is its shape. Following the example set by Microsoft, MSC, and several other manufacturers, Logitech has completely rethought the look and feel of its mouse. The result is a curved, streamlined design that has a space-age look.

The new design makes the mouse much more comfortable and efficient to use than its fore-runner, allowing the palm of your hand to curve naturally over its body, and your fingers to fall easily on the three buttons. That's a big improvement over the previous Logitech's boxy shape, one of the few shortcomings in an otherwise excellent design.

Higher resolution and greater control over resolution add to the new mouse's appeal. Base hardware resolution is now 320 dots per inch, up from the 200 dpi offered by the older model. Of course, that means you won't have to move the mouse as much on your desktop to cover ground on-screen.

Logitech's Click software makes it easy to adjust the sensitivity of the device. You simply press Ctrl-Alt and the right button to raise the sensitivity and

Ctrl-Alt and the left button to decrease it. Each click of the appropriate button generates a successively lower- or higher-pitched beep from your PC's speaker to indicate the increase or decrease in sensitivity, which varies from 50 to 19,200 dpi. You can change resolution on the fly from inside many application programs. The new mouse also sports a ballistic driver, which links speed of cursor movement to speed of mouse movement.

Logitech's mice have always been distinguished by the flexible, useful software that accompanies them. The new mouse comes with extensive menuing software, which is similar to previous releases. *Pop-Up DOS*, a DOS shell and desktop manager, is a new wrinkle. The mouse-driven shell



The Logitech Mouse has a curved, streamlined design.

manages files and offers a calculator, a calendar, a card file, and other *SideKick*-like capabilities.

List Price: Logitech Mouse, bus version, \$129; serial PS/2 version, \$139. Upgrade for owners of previous Logitech mice, \$89. **Requires:** 256K RAM (384K RAM with *Pop-Up Dos*), 8-bit expansion slot, serial port or PS/2 mouse connector, DOS 2.1 or later. Logitech Inc., 6505 Kaiser Dr., Fremont, CA 94555; (415) 795-8500.

CIRCLE 446 ON READER SERVICE CARD

Practice Writing PostScript Programs Without a Printer

HANDS ON
by Edward Mendelson

PS Tutor cuts the price of learning PostScript by about \$3,000. With Lincoln & Co.'s \$119.95 package you don't need an expensive PostScript printer to create and view PostScript graphics and text. *PS Tutor* lets you write PostScript programs in its built-in editor, and then it immediately displays your work on-screen. You can also print your work on any non-PostScript printer that emulates Epson printers, the IBM ProPrinter, or the HP LaserJet.

Using *PS Tutor* is like using the BASIC interpreter that comes with your computer. You can type in a simple one-line PostScript program and then see the results in a few seconds. As you learn more about the PostScript language, you can create a longer program in the editor and then run it to view the results on-screen. If you don't like what you see, a keystroke takes you back to the editor so you can modify the program and try again. When you're satisfied, you can store the program onto a disk for future use.

Unlike the BASIC interpreter, *PS Tutor* has extensive online help for all PostScript commands. Just press a function key and either type the first few letters of a command or select it from a list, and the program displays a brief explanation and example, complete with related error messages. A small set of sample PostScript files on the disk includes comments that help you master the basics and a

few of the tricks of advanced PostScript programming.

PS Tutor comes with four fonts that let you combine graphics and text just as PostScript printers do. The fonts are far more coarse than Adobe's fonts, but they're good enough to practice with. The four correspond to the normal upright weight of Adobe's Times Roman, Helvetica, Courier, and Symbol fonts. You can supplement these with two optional add-on font packages: a \$29.95 set of 9 fonts brings you up to the 13 fonts in the original Apple LaserWriter; a \$69.95 set of 22 fonts, when combined with the fonts included in *PS Tutor* and those in the \$29.95 set, gives you the full 35 fonts found in more-recent printers.

Don't expect to use *PS Tutor* as a preview screen for PostScript print files created by other applications. The DOS memory available to the program is too limited to let you load even the header files that most applications send to the printer before they start printing a document. But there's plenty of room to write and test complex PostScript procedures, which you can conveniently save in a library of routines to use in larger programs.

The weakest part of the program is the built-in editor. Its archaic mainframe-style interface constantly forces you to switch between a command mode and different modes for inserting or deleting text. *PS Tutor* lets you shell out to DOS, but it doesn't leave you enough available RAM to run anything but the tiniest editor in place of the program's own.

PS Tutor won't carry you into the deep waters of PostScript programming, but it's an inexpensive way to get your feet wet.

List Price: *PS Tutor*, with 4 fonts, \$119.95. Additional font packages: 9 fonts, \$29.95; 22 fonts, \$69.95 (if purchased separate from *PS Tutor*, \$39.95 and \$89.95, respectively). **Requires:** 640K RAM; Hercules, EGA, or VGA monitor; DOS 2.1 or later. Lincoln & Co., 45 Winthrop St., Concord, MA 01742; (508) 369-1441.

CIRCLE 434 ON READER SERVICE CARD

Get out of the danger zone with Oracle's dBASE compiler



Announcing ORACLE Quicksilver

All the database Top Guns are flying SQL, the industry-standard data management language first delivered by Oracle. Now, ORACLE Quicksilver adds SQL and connectivity to your dBASE applications, so you can fly them into the 1990s.

Your ticket to the future

ORACLE Quicksilver is a compiler that turns your dBASE programs into fast, secure, multi-user applications that can access both distributed ORACLE and dBASE data. It delivers all the capabilities of dBASE, plus powerful extensions like windowing, graphics and user-defined functions. You can even add SQL statements to your dBASE programs for more powerful, flexible data access.

ORACLE database included

ORACLE Quicksilver comes with the ORACLE RDBMS. So you can get automatic indexing, comprehensive security, and mainframe-class data integrity.

Why wait until dBASE IV can talk to SQL Server?

dBASE IV doesn't talk to SQL Server yet. When it finally does, it will only talk to SQL Server on OS/2—not on any other operating system. Which means you'll still be isolated from corporate data on minis and mainframes.

Add connectivity to your dBASE applications today

Your ORACLE Quicksilver applications can talk to ORACLE SQL databases on your PC today. And with our optional networking software, you can build distributed databases across ORACLE servers on PCs, minis and mainframes—including IBM DB2 data

No-risk Money Back Guarantee

Test fly ORACLE Quicksilver now. If you're not out of the danger zone in 30 days, return it for a full refund. **Limited Time Free Offer:** Order now and, for a limited time, you'll receive ORACLE SQL*Turbo—our on-line SQL training program—absolutely free.

Call 1-800-ORACLE, ext. 4425 today.
Or fill out and return the attached no-risk coupon now.

Dear Oracle...

Oracle PC Direct • 20 Davis Drive • Belmont, California 94002
1-800-ORACLE1, ext. 4425

Send me the following ORACLE products for my PC.* Enclosed is my ☐ check or ☐ VISA ☐ MasterCard ☐ AMEX credit card number and authorization for:

- \$ _____ ORACLE Quicksilver at \$699 and ORACLE SQL*Turbo free
- \$ _____ ORACLE SQL*Turbo ONLY for \$199
- \$ _____ Please add appropriate state sales tax
- \$ _____ Total enclosed/authorized. I understand Oracle will pay for shipping, and all prices valid in U.S. only

NAME _____ TITLE _____
COMPANY _____
DIRECT (for PC model, please) _____
CITY _____ STATE _____ ZIP _____
PHONE _____
CREDIT CARD NO. _____ CARD EXPIRATION DATE _____
SIGNATURE _____ TODAY'S DATE _____ PC MAKE/MODEL _____

*REQUIREMENTS: ORACLE SQL*Turbo 286K PC and hard disk. ORACLE Quicksilver To manage only dBASE, dBASE files and the ORACLE database on a networked computer you need a 640K PC and optional networking software. To build an ORACLE database on your PC you need a 386 or 386 PC with 640K plus 1MB of extended memory. All configurations require hard disk and DOS 3.0+.

ORACLE®

COMPATIBILITY • PORTABILITY • CONNECTABILITY

Call 1-800-ORACLE1, ext. 4425 today.

Copyright © 1990 by Oracle Corporation. ORACLE is a registered trademark of Oracle Corporation. Also trademarks: dBASE is a trademark of Quicksilver Software, Inc. DB2, OS/2 and IBM of International Business Machines. Other companies mentioned own their trademarks. TRISA

20 Davis Drive, Belmont, CA 94002 • World Headquarters
(415) 548-8000 • ORACLE Canada (800) 387-4407 (except Quebec)
Quebec: (514) 337-0700 • ORACLE Systems Australia
61 2 958 5080 • ORACLE Europe 44 1 588 4511 • ORACLE Systems
Hong Kong 852 5 286848

First Looks

Lotus Prompt: One-Stop Shopping for Lotus Product Support

HANDS ON
by Gus Venditto

Ever wonder how strongly you're committed to Lotus software? Here's a litmus test. For a \$995 annual subscription, you can get monthly deliveries of *Lotus Prompt*, with more than 60MB of documentation, compatibility reports, and device drivers on a CD-ROM disk.

Lotus gives you the deep background data that its technical support army has acquired over the years. Some of the tips are arcane, but many of the Technical Library tips are the meat and potatoes of product support.

What if you need to uninstall *Lotus 1-2-3* or *Symphony* and don't know which of several Setup disks to use? (The answer: Try looking at the hidden file on the Setup disk that stored

the date and directory of the hard disk.)

How do you center headers and footers on a printout? (The answer: Use the vertical slash-bar (|).)

Many of the tips address incompatibilities. Quite a few are basic, but anyone who answers questions on 1-2-3 or *Symphony* or who needs to keep those programs running with various PCs, printers, and networks will probably find *Lotus Prompt* worth the expense.

The biggest drawback is the slow access time of the CD player, but the search engine cuts through data quickly.

Of course, with so much data on-line, search problems arise. For instance, the Technical Library has compatibility reports on popular PCs, so you could search through the testing results on an IBM PS/2 Model 70 before you buy. If you used a simple query to look for "Model 70," you'd be told there was one matching document. You wouldn't, however, be directed toward a report about the difficulty of using a coprocessor on Models 70 and 80, unless you had searched for "Models 70," "PS/2," or another phrase in that report.

Almost as a bonus, the disks include demos and evaluation programs of newer Lotus products. On the April disk, you can step through a canned demo of *Agenda*, *Magellan*, *HAL*, *Metro 1.0*, *Symphony 2.0*, or *Freelance Plus 3.0*. Or, you can get

a better feel for programs stored as evaluation programs, which retain the basic feel of the original, with key features disabled.

You could argue that Lotus ought to be providing all of this to its customers without charge, that it's all product support and users are entitled to it free.

You could argue that. But if you need the data, it'll cost you \$995 a year.

List Price: *Lotus Prompt*, \$995 for 12 monthly CDs. **Requires:** 640K RAM, High-Sierra-compatible CD-ROM drive and MS-DOS CD-ROM extensions, DOS 3.1 or later. **Lotus Development Corp.**, 1 Cambridge Center, Cambridge, MA 02142; (617) 577-8500.

CIRCLE 432 ON READER SERVICE CARD

PC Librarian Catalogs and Warehouses Seldom-Used Files

HANDS ON
by Edward Mendelson

Your closets are probably packed with clothes that you haven't worn for years, but that you aren't ready to throw out either. Similarly, your hard disk is probably packed with old or rarely used files. United Software Security's \$99 *PC Librarian* lets you warehouse these files on any storage medium, ranging from floppy disks to DAT cartridges. Its catalog of stored files lets you include descriptive notes so that you can retrieve a file by searching for a keyword even when you've forgotten the filename.

PC Librarian's usefulness isn't limited to dusty old files ready for cold storage. Because it lets you store and retrieve multiple versions of current work, you can use the program to maintain an audit trail of revisions to a file or to recover earlier versions of programming code. When you choose a filename from the catalog of stored files, the screen immediately displays a list of all versions of

the same file, and you choose the one you want on the basis of its date, size, or optional annotation.

Unlike backup programs, *PC Librarian* can be told to delete the original version of the file from your hard disk as soon as the file is stored. For security, you can encrypt files as you store them; for economy, you can compress files in a minimum of disk space.

But like many backup programs, *PC Librarian* stores all the files archived during a single session in a single file on the storage disk. You need to use the program's menus, not a simple DOS command, to retrieve any individual file from the storage disks.

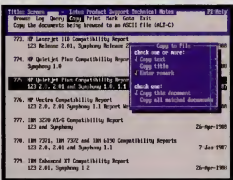
When you decide to move files into storage, you either type in a wildcard file specification, or specify a range of dates, or mark the files or subdirectory on the program's directory display—or any combination of these methods. You'll find that the directory tree is refreshingly easy to navigate, and when you want to view the tree of a different drive, you merely press its letter.

Convenient as it is, the first version of *PC Librarian* doesn't yet possess all the skills a computerized librarian needs. Although the program lets you look into a file to decide whether to store it, it lets you see only the first screenful of information. Although the box comes with 20 preprinted labels for storage disks, the program doesn't write a DOS volume label on the disks themselves. Unlike most backup programs, *PC Librarian* won't let you specify a list of files or directories for repeated archiving. You have to select the files or directories each time.

The program has an annoying habit of beeping at you almost every time you have to make a decision. Doesn't *PC Librarian* know that librarians are supposed to prefer silence?

List Price: *PC Librarian*, \$99. **Requires:** 512K RAM, DOS 2.1 or later. **United Software Security Inc.**, 8133 Leesburg Pike, Vienna, VA 22162; (800) 892-0007, (703) 556-0007.

CIRCLE 431 ON READER SERVICE CARD



The *Lotus Prompt* shell provides searching, printing, and copying capabilities for a number of databases.

An offer from CDP for PC users who have always wanted to try CD-ROM, but never had the drive.

For a limited time, we're offering a special NEC CD-ROM/Microsoft software package that lets you take this exciting new technology out for a spin—at a price that even the most prudent PC user will find affordable.

This one-of-a-kind package includes:

•Your choice of NEC CD-ROM drives—Choose from a NEC internal or stand-alone unit.

•Microsoft Bookshelf—A comprehensive collection of 10 renowned reference works for writers on one disk. PLUS you'll receive a coupon to purchase Microsoft's Start Pack and Small Business Consultant bundled—for only \$100.

All for over \$700 off the regular retail price!

"I believe more than ever that CD-ROM products will be a major force in the expansion of the information industry..."

Bill Gates, Chairman, Microsoft

When you use CD-ROM with your PC you'll be able to access—and speed through—more information than you ever dreamed possible. What's more:

•A single 4.72" CD is capable of holding up to 1,500 floppy disks (or 150,000 text pages).

•CD-ROM is compatible with existing IBM PC/XT/AT/386 and PS2 computers.

•Information encoded on a CD is virtually indestructible.

Inexperienced users can't harm data.

•And most importantly, CD-ROM is growing! Over 15 new titles are being published every month!

A unique offer from CDP—the largest specialized supplier of CD-ROM products in the U.S.

CDP (Compact Disk Products, Inc.) distributes a complete range of CD-ROM, WORM and Erasable optical memory drives and software. For over two years, we've provided our customers with prompt service...expert advice...and the most competitive prices possible. Most importantly, we've established a commitment to bringing this exciting, new technology to PC users like you. There's no better time than right now to get in on CD-ROM. Here's what you'll get when you take advantage of our special offer:

•NEC CD-ROM Drive—Your unit comes complete with an interface card for PC/XT/AT/386 compatibles (specify if you require a PS2 Microchannel card), connection cable, MS-DOS Extensions and Instructions. Choose from the NEC CDR-77 stand-alone unit, or CDR-80—an easy-to-install, half-height internal drive.

GUARANTEE

If you are unable to install a NEC drive purchased from CDP in your computer system within 30 days of receipt, we will issue you a complete refund, including shipping.

If by June 30, 1991, you believe the NEC drive you receive is incompatible with prevailing CD-ROM technology, we will provide you with a new, compatible drive at 50% of the latest retail price of the new drive.

If all hardware is backed by a full 30-day manufacturer's warranty. If you receive a defective unit, CDP will replace it at any time during the warranty period.



Please send the package I've checked below:

☐ Microsoft Package "A"—Complete CD-ROM drive kit (internal or external) plus Bookshelf (includes a coupon to purchase Start Pack/Small Business Consultant bundle for \$100) for only \$899!

☐ Microsoft Package "B"—Complete CD-ROM drive kit (internal or external) plus Bookshelf and Programmer's Library (includes a coupon to purchase Start Pack/Small Business Consultant bundle for \$100) for only \$1189!

Please send the following drive configuration with my order:

☐ Stand-alone ☐ Internal

NEC CDR-77 Stand-alone drive, select ☐ PC/XT/AT/386 ☐ Microchannel

(NEC CDR-80 Internal drive for PC/XT/AT/386 only)

•Microsoft Bookshelf—A comprehensive reference collection for writers on a single disk including: The World Almanac, Chicago Manual of Style, Bartlett's Familiar Quotations, Roget's II: Electronic Thesaurus, American Heritage Dictionary, Business Information Sources, The U.S. Zip Code Directory, Houghton Mifflin Spell Checker and Usage Alert, and Forms and Letters. PLUS you'll receive a coupon allowing you to purchase the two following programs bundled for only \$100!

•Microsoft Start Pack—Databases on this disk include Statistical Abstracts, Area Wage Surveys, Business Statistics, agricultural and land management statistics from the federal government, plus Microsoft Excel and Lotus 1-2-3 Spreadsheet files for each statistical table.

•Microsoft Small Business Consultant—The most popular publications of the Small Business Administration and the accounting firm of Deloitte, Haskins & Sells on running a small business.

Find tips on writing a business plan, obtaining credit, personnel issues, import-export regulations, and more.

•In addition, you can order Microsoft Programmer's Library/Over 15,000 pages of Microsoft's technical reference manuals, covering OS/2, Windows, MS-DOS, C, Basic, MASM, Pascal Fortran and assorted hardware products.

Place your order now and receive these free gifts. Order your NEC/Microsoft package from CDP now and receive:

•A free subscription to CD-ROM End User magazine.

•A free CD-ROM quartz clock—valued at \$24.95 (clock offer available for mailed or faxed orders only). Note: Free gift offer limited to first 500 orders.

TO ORDER, CALL TOLL-FREE:
1-800-MEGABYTE (1-800-634-2298),

FAX YOUR ORDER TO

(212) 737-8289, OR RETURN THE COUPON TO:

Compact Disk Products, Inc.
223 East 85th Street
New York, New York 10028
(For inquiries, call
(212) 737-8400.)

Compact Disk Products, Inc.
223 East 85th Street, New York, New York 10028
(212) 737-8400

☐ Please send me a free catalog of all your products.
☐ Corporate / personal check / money order enclosed
Charge my (circle one) American Express Optima VISA MasterCard Diner's Club

Acc. # _____ exp. date _____

Signature _____

Name _____

Company _____

Address _____

City/State/Zip _____

Phone _____

Please include shipping and handling. New York residents add 8.75% sales tax.

CIRCLE 261 ON READER SERVICE CARD

DEALERS ONLY CIRCLE 523 ON READER SERVICE CARD

Test fly the CPU performance/price winners.

Precision High Performance

All CPU computers offer super fast features at prices that have the competition grounded.

Our 386 models include your choice of MFM or RLL 1:1 hard disk drive controller with caching, 16MB 32 BIT memory on board and shadow bios/video RAM features, so they fly much faster than the rest.

And they support virtually every popular operating system to give you top-gun power including, MS-DOS, PC-DOS, OS/2, PC-MOS, Xenix, PICK and many others.

Custom Ordered

Every order is filled according to your specifications. Add the options you need. VGA Deluxe, VGA, EGA color, or TTL monochrome monitors. Specify the disk drives of your choice—up to 2 gigabytes, and your system is ready to power up.

Authorized Novell LAN Systems



Since we're also a Novell Gold-Authorized Dealer we can offer you an entire turnkey network package that will take off straight out of the box.

And our staff will provide design planning and technical expertise to keep it flying.

Choose from Arcnet, Token Ring

or Ethernet. We can even gateway our PCs to your IBM mainframe.

Call now for a free estimate.

Made in the U.S.A.

All our computers are fully assembled, burned-in and tested before they leave our California factory.

And since we design and manufacture the main system board domestically, we can offer a warranty that's longer than any other company—a full 18 months on the system board along with an optional one year on-site service contract covering the entire system.

Unlimited Free Support

If you need assistance, our trained technical staff is on duty to assist you.

And our sales technicians can help you plan your system and prepare a quick quotation by mail, fax or phone.

Factory-Direct To You

We can offer better features at the best performance/price package because we sell factory-direct, so there's no middleman. You get the quality and features you want, and savings, too, because there's no reseller markup.

30 Day Money Back Guarantee

Our systems are installed and running at thousands of satisfied

customer sites across America. We guarantee you'll be satisfied, too. If for any reason within 30 days you're not, simply return the system for a full refund of your purchase price. Call toll-free and order now. We'll take you up above the rest.

(800)824-2936

(In California 1(800)662-6111)

FAX ORDERS: 1(818)960-2926



Computer Products United

Customer's Choice Since 1984

12603 Schabrum Ave. Irwindale, CA 91706
Inquiries (818)336-9559/Technical support: (818)144-2367
Sales: Mon-Fri 7a.m. to 6p.m./Sat 10a.m. to 3p.m. PST
© 1991 Computer Products United. All rights reserved. Pricing and system configurations are subject to change without notice.

All 286 and 386 systems come with the following standard features:

- ZERO WAIT STATE MEMORY ACCESS
- 11 INTERLEAVE FLOPPY/HARD DISK CONTROLLER WITH DISK CACHING
- 101-KEY TACTILE FEEDBACK KEYBOARD WITH LARGE RETURN KEY
- YOUR CHOICE OF EITHER 1.2MB OR 1.44MB
- HIGH DENSITY FLOPPY DRIVE
- 2 SERIAL PORTS, 1 PARALLEL PORT AND 1 GAME PORT
- 8 EXPANSION SLOTS COMPATIBLE WITH ALL ADD-ON CARDS
- KEYBOARD SELECTABLE SYSTEM SPEED

286/12 BASE SYSTEM \$895

- Includes all Standard Features, plus:
- INTEL 80286 12MHz CPU
- PHOENIX BIOS
- 512K RAM (EXPANDABLE TO 4MB) 0-WAIT STATE MEMORY ON BOARD, 16MB TOTAL SYSTEM MEMORY
- LIM EMS VERSION 4.0 COMPATIBILITY
- SELECTABLE CO-PROCESSOR SPEED AT 4, 8, 10 OR 12 MHz
- SPECIAL 15-YEAR LIFE-BATTERY

286/20 BASE SYSTEM \$1,195

- Includes all Standard Features, plus:
- HARRIS 80286 20MHz CPU
- PHOENIX BIOS
- 512K RAM (EXPANDABLE TO 4MB) 0-WAIT STATE MEMORY ON BOARD, 16MB TOTAL SYSTEM MEMORY
- UP TO 384K BIOS SHADOW RAM
- LIM EMS VERSION 4.0 DRIVER INCLUDED
- SELECTABLE CO-PROCESSOR SPEED AT 6, 8, 10 OR 12 MHz

- WITH TURBO INDICATOR
- EXCLUSIVE SAFETY 15 SEC. DELAY HARDWARE RESET
- FIVE HALF-HEIGHT DRIVE BAYS
- 200W POWER SUPPLY
- SYSTEM BOARD MADE IN USA
- 18 MONTH MANUFACTURER WARRANTY ON SYSTEM BOARD/1 YEAR ON PERIPHERALS

386SX BASE SYSTEM \$1,295

- Includes all Standard Features, plus:
- INTEL 32-BIT 80386SX CPU
- 256K RAM
- 512K RAM (EXPANDABLE TO 1MB) 0-WAIT STATE MEMORY ON BOARD, 16MB TOTAL SYSTEM MEMORY
- UP TO 384K BIOS SHADOW RAM
- LIM EMS VERSION 4.0 DRIVER INCLUDED
- SUPPORTS INTEL 80387SX CO-PROCESSOR

386/20 BASE SYSTEM \$1,895

- Includes all Standard Features, plus:
- INTEL 32-BIT 80386 20MHz CPU
- 1MB RAM (EXPANDABLE TO 16MB 32-BIT MEMORY ON BOARD)
- 384K BIOS SHADOW RAM
- LIM EMS VERSION 4.0 SUPPORT
- SUPPORTS 80387/20 OR WATTEK 3167 CO-PROCESSOR
- CACHE MEMORY OPTIONAL

386/25 BASE SYSTEM \$2,295

- Includes all Standard Features, plus:
- INTEL 32-BIT 80386 25MHz CPU
- 1MB RAM (EXPANDABLE TO 16MB 32-BIT MEMORY ON BOARD)
- 384K BIOS SHADOW RAM
- LIM EMS VERSION 4.0 SUPPORT
- SUPPORTS 80387/25 OR WATTEK 3167 CO-PROCESSOR
- CACHE MEMORY OPTIONAL

30 Day Money Back Guarantee

VISA, MC, personal and cashier's checks and P.O.s welcome.

"The CPU 386-20 performed flawlessly... a good choice at the right price." Nov 88

"CPU 386-25, its performance is top notch" Feb 89

NEW! SPECIAL INTRODUCTION IDEAL LAN WORKSTATION OUR SUPER 12MHz 184 Turbo **\$695**

- INTEL 16-BIT 80C186 CPU RUNNING AT 12.5 MHz
- FULLY XT COMPATIBLE
- ZERO WAIT STATE MEMORY ACCESS
- 512K RAM (EXPANDABLE TO 2MB ON BOARD)
- SUPPORTS 80187 CO-PROCESSOR
- REAL TIME CLOCK WITH BATTERY BACK UP
- FLOPPY CONTROLLER SUPPORTS 360K, 720K, 1.2MB OR 1.44MB FDI
- YOUR CHOICE OF EITHER ONE 1.2MB OR 1.44MB FLOPPY DRIVE
- KEYBOARD SWITCHING CPU SPEED
- 1 SERIAL AND 2 PARALLEL PORTS
- ACCESSIBLE HALF-HEIGHT DRIVE BAYS
- 1 HIDDEN 3V DRIVE BAY
- EXCLUSIVE SAFETY 15 SEC. DELAY HARDWARE RESET
- TTL AMBER MONOCHROME MONITOR
- MONOCHROME GRAPHICS CARD
- SYSTEM BOARD MADE IN USA
- 18 MONTH MANUFACTURER WARRANTY ON SYSTEM BOARD/1 YEAR ON PERIPHERALS
- 16MB OPTIONAL

CrossView Offers Multidimensional Views and Analyses of Large Databases

HANDS ON
by Richard Hale Shaw

When you're confronted with a data-analysis problem, you typically think of using a spreadsheet or a database to get the answer. Unfortunately, spreadsheets restrict you to two or three dimensions and require a complex series of macros to manipulate data. High-end databases let you order or group data in many ways, but not without some programming effort. *CrossView*, from DataEase International, gives you something of the best of both of those worlds—without demanding that you be an accomplished statistician or programmer.

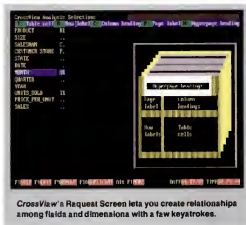
CrossView lets you create multidimensional views of your data. You can start with a two-dimensional (row-and-column) view of a database and progressively add new dimensions, or fields, to it. Each successive dimension orders and groups the data, and you can keep adding and manipulating dimensions at your whim. Since the program lets you create hierarchical relationships between fields as well as cross-reference and cross-tabulate information on the fly, it's an excellent tool for crunching numbers, tracking trends, preparing forecasts, or evaluating strategies.

In *CrossView*, a set of rows and columns is referred to as a page. When you add a third dimension (such as another field), you create a set of pages. By adding yet another field, you create multiple sets of pages, or a "hyperpage." Each time you add another dimension, you create another hyperpage layer.

In practice, the *CrossView* model might work this way: a simple, two-dimensional page might show the sales of several products and who sold them, with each product displayed as a row and each salesperson as a column. If you wanted to see this information grouped by the

client stores that bought the products, you would designate the store field as a "page label," which would create multiple copies of the original page, one for each store. If you then wanted to order the information by month, you would designate the month field as a hyperpage

While it's easy to perform data analysis with *CrossView*, getting the data into the program in the first place is a fairly complicated task. *CrossView* will not read files other than those composed of fixed-length ASCII fields or those created with the vendor's own database man-



label, thus creating a set of pages for each month, with each set consisting of a page for each store. The report generators of most database managers demand considerably more effort from you to produce a report like this. Moreover, you can select from over 30 computational functions, which can be nested to create complex field expressions, or you can continue to add dimensions should you need to do further analysis.

Other features make it easy to produce informative reports. You can configure such elements of the *CrossView* environment as screen colors and labels of each database field and save these in a profile. You can also set up a multiplier for the numeric fields, so *CrossView* will multiply each by a specific value. A Layout Editor lets you control how *CrossView* displays and formats each database field.

ager, *DataEase*. If you wish to use the program with files created with other DBMSs, you'll have to transform them. First, you must export your data into an ASCII file, which almost every DBMS will do. Then you must create a *CrossView* data-definition file, which specifies the field lengths and fields in the file. Next, you must create a layout file to specify how *CrossView* will display the fields and format them on the screen. Finally, you have to run a utility to transform the data itself. This time-consuming and complex set of steps makes using the program more complicated than it should be. Considering that *CrossView* retails for a whopping \$2,000, it's not out of line to expect it to convert the files or at the very least to make transforming them as painless as possible.

The program has other

flaws. There doesn't seem to be any way to save an analysis model once you've defined it. You can print the results or export the model to a *Lotus 1-2-3* file, but you'll have to rebuild the model if you want to use it the next time you run *CrossView*. In addition, the interface for manipulating and viewing hyperpages is cumbersome. For example, you have to bring up a Zoom Menu to select the next page or hyperpage: Why not use the Arrow keys? You can look at only one page at a time, so it's too bad the program doesn't have a graphical interface that would permit you to view different pages in different windows.

Moreover, *CrossView* will only export *Lotus* spreadsheet files in .WK5 format, not the more current .WK1 format that so many people use. The vendor leaves it to you to load 1-2-3 and then convert your worksheet to a .WK1 file format, which again is an inconvenience that a \$2,000 package shouldn't put you through.

Despite these shortcomings (and its high price), *CrossView* is a tool needed by everyone who works with large databases. Its ability to perform multidimensional analyses on a database and change the relationships among dimensions on an ad hoc basis is not something you'll find anywhere else. ■

PC
MAGAZINE

FACT FILE

CrossView
DataEase International Inc., 7
Cambridge Dr., Trumbull, CT
06611; (800) 334-EASE; (203)
374-8000 (in Conn.).
List Price: \$2,000; \$2,500 if
purchased with *DataEase: LAN*
Server pack: up to six users,
\$3,000; each additional three
users, \$1,000.
Requires: 512K RAM (640K
recommended), DOS 2.0 or
later (hard disk recommended).
In Short: An expensive tool for
analyzing relationships in large
databases, offering
multidimensional views of data.
Works most easily with
DataEase files and requires
some effort to accommodate
files from other DBMSs.

CIRCLE 488 ON READER SERVICE CARD

Push-Button Computing



A sample Home PAD. Everything starts here. Now, any DOS-based computer can behave like a state-of-the-art workstation costing thousands of dollars more.



The DOS PAD. Press the DOS button. DOS is demystified.



HyperPAD takes telephone and contact management a step beyond by automating data management chores — at the push of a button.

HyperPAD comes with more than two-dozen PADs — a complete desktop management environment that includes applications and utilities that would cost hundreds of dollars elsewhere.



HyperPAD, Push-Button Computing, and PADtalk are trademarks of Brightbill-Roberts & Company Ltd. IBM, Apple, Macintosh & HyperCard, and Compaq are registered trademarks of International Business Machines, Apple Computer, Inc., and Compaq Computer Corporation respectively.
© 1989 Brightbill-Roberts & Company Ltd.

In computerese, HyperPAD™ means computer-ease.

HyperPAD (hi'pär'pad) *n.* **1.** a simple, powerful and productive way to launch applications, manage information, and plan work in an intuitive, easily personalized desktop environment **2.** Push-Button Computing™

It's a new definition of what personal computing can be. Buttons link you from where you are to where you want to be. **Just push a button . . . and you're there.**

HyperPAD does for IBM, Compaq and compatible PCs what HyperCard does for Apple's Macintosh. Information manager, application launch pad, interactive trainer/mentor, prototyping tool — HyperPAD is all these. And more. Right at your fingertips.

Push your own buttons

HyperPAD lets you manage your information and plan your work effectively — it works the way you work. Simply push a button. The DOS button. The Phone button. The Calendar button. The Planner button. Any button you want. Do it your own way with HyperPAD's robust PADtalk™ scripting language.

Redefine computing for yourself . . . at the push of a button. **HyperPAD.**

"The Ultimate Launching Pad"

—Esther Dyson, Release 1.0

"...deceptively simple but remarkably rich"

—Jeffrey Tarter, Soft-letter

"It's pretty cool!"

—John C. Dvorak, Industry Columnist

Special Introductory Offer—

Experience the simplicity, power and efficiency of HyperPAD at the low price of just **\$99.95**. To order now call **800-444-3490**.

To order, send coupon or call toll free. Company PO accepted by mail or fax. **Also available from dealers everywhere.**

Brightbill-Roberts, 120 E. Washington St. Suite 421, Syracuse, NY 13202
PH. 800-444-3490, 315-474-3400 **FAX 315-472-1732**

Special Introductory Price \$99.95

Please send me

_____ copies of HyperPAD at \$99.95 each.

Include \$10.00 shipping per order. (New York state residents add appropriate sales tax.)

Payment ☐ VISA ☐ MC ☐ AMEX ☐ Diners ☐ Check

Card # _____ Exp. Date _____

Name _____

Address _____ Phone _____

City _____ State _____ Zip _____

by
Lori Grunin

New & Improved

News of Announced Products and Upgrades

HOT PROSPECT

WHITHER THOU GOEST, SO GO AXONIX, TOSHIBA 4-POUND PRINTERS

The next time you hit the road, Axonix and Toshiba America want to send you on your travels with their lightweight printers: the \$449 Axonix LiteWrite, an impact dot matrix unit that weighs in at 4.25 pounds (without battery) and the \$489 Toshiba ExpressWriter301, a thermal printer that adds only 4 pounds to your burden.

When operating on a fully charged battery, the LiteWrite outputs over 75 pages at a noise level of less than 60 decibels, according to Axonix. It comes with an AC adapter for more-strenuous jobs. Claimed speeds for the 9-pin impact dot matrix printer range from 100 characters per second in draft mode to 25 cps in NLQ mode. The LiteWrite emulates the Epson FX-100, IBM Proprinter, and IBM Graphics Printer.

When you need better-than-NLQ output, the ExpressWriter301 plain-paper thermal printer gives you 24-dot output at claimed speeds of 60 cps in draft mode and 42 cps in letter-quality mode. Maximum graphics resolution is 360 dpi. It runs on rechargeable nickel-cadmium batteries, which support 1 hour of continuous printing at a noise level of 47 decibels, according to the company. The printer emulates Toshiba, Qume, and the Epson LQ Series of 24-pin printers. Toshiba includes an AC adapter.

List Price: Axonix LiteWrite,
\$449, Axonix Corp., 2257 S. 1100
East, Salt Lake City, UT 84106.

CIRCLE 436 ON READER SERVICE CARD

List Price: Toshiba Express-
Writer301, \$489, Toshiba America
Inc., Information Systems Division,
9740 Irvine Blvd., Irvine, CA
92718; (800) 457-7777.

CIRCLE 437 ON READER SERVICE CARD



Toshiba's thermal
printer produces 24-dot output.

Hummingbird 50/60 Revs Your PS/2 to 20 MHz

NEW

If you're itching to squeeze more power out of your 16-MHz IBM PS/2 Model 50, 50Z, or 60, then the Hummingbird 50/60 provides one turbocharging solution. Polywell's \$995 accelerator card adds a 32K cache of zero-wait-state 55-nanosecond static RAM and replaces your 16-MHz 80286 chip with a 20-MHz CMOS version. The result is a machine boosted to the level of a 20-MHz IBM PS/2 Model 70 or 80, according to the company.

To accomplish this feat, you remove your current chip from the motherboard and plug an adapter module into the socket. The Hummingbird card's two connectors plug into an expansion slot and the adapter. A Polywell utility allows you to disable the cache if you run into software-compatibility problems. The card comes with a chip puller and uses 11 watts of electricity.

List Price: Hummingbird 50/60, \$995.
Requires: IBM PS/2 Models 50, 50Z, or 60.
Polywell Inc., 61 C Airport Blvd., South San Francisco, CA 94080; (415) 583-7222.

CIRCLE 438 ON READER SERVICE CARD

hDC Windows Color Gives Colors, Resolution Windows Forgot

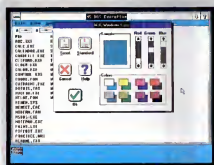
NEW

Microsoft Windows offers a graphical interface but forces you to live without 8 of the 16 available on-screen colors and settle for lower display resolution. If you'd like to put the color back into your Windows, hDC Corp. offers a software driver and a standalone utility that give you access to the 16 on-screen color capability available on your VGA or EGA system.

If you're running Windows/386 with a VGA card and monitor, hDC Windows Color (\$49.95) boosts your resolution to 640 by 480 from the 640 by 450 offered by Windows; EGA systems run at 640 by 350.

hDC Windows Color also allows you to

CONTINUES ON PAGE 54



hDC Windows Color lets you choose any 16 colors out of a palette of 64.

New & Improved

hdc Windows Color

CONTINUED FROM PAGE 53

choose any 16 colors from a 64-color palette. The program is compatible with all current Windows applications, according to the company, and it requires the reinstallation of Windows.

List Price: hdc Windows Color, \$49.95.

Requires: Microsoft Windows/286 or /386 2.0 or later, EGA or VGA graphics card (hard disk recommended). hdc Computer Corp., 15379 NE 90th St., Redmond, WA 98052; (206) 885-5550.

CIRCLE 448 ON READER SERVICE CARD

Simple Win Simplifies Windows Use

NEW

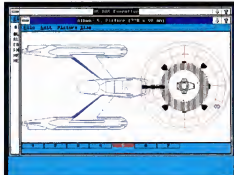
Users who wince at the text-based MS-DOS Executive that fronts Microsoft Windows supposedly graphical interface can customize their environment with *Simple Win*. The \$99

Windows shell features an image album for transferring text and graphics among applications and the ability to launch and load applications by clicking on the data file.

The image album behaves the same way as *Windows*' own clipboard but stores up to 999 different objects. You can capture screens to the album, scroll through them and cut, copy, and paste library images into applications.

In addition, *Simple Win* offers a graphic menuing system that replaces the MS-DOS Executive and imports canned or user-created icons to represent your applications and data files. This system is called the Applications Organizer. With it you can organize your data files into folders, as well as password-protect specific applications or folders and add optional, customized help messages of up to 3 lines. Within folders, files can be listed with or without the explanatory text, and you can capture *Windows*' icons for use with *Simple Win*.

The shell's file manager displays a directory tree, and files can be either moved or copied by dragging icons from one directory to another.



Simple Win's album can store up to 999 objects that can be displayed in a window and cut from or pasted to any application.

Simple Win also integrates several DOS file and disk management commands, such as BACKUP, RESTORE, and FORMAT; you can selectively backup, for example, a single file, a single directory, or a directory plus its subdirectories.

List Price: *Simple Win*, \$99. **Requires:** AT-compatible system Microsoft Windows/286 or /386, graphics adapter. Matesys, 2001 L St., #801, Washington, D.C., 20036; (202) 785-5135.

CIRCLE 449 ON READER SERVICE CARD

IMPROVED

by Alan Cohen

PFS:Professional Write, Version 2.1—The latest version of Software Publishing Corp.'s managerial word processor introduces a graphical page preview feature as well as expanded conversion formats, enhanced printer support, and simplified tab and margin control. Preview mode displays all point sizes, pitches, and type styles as well as line and page breaks; fonts may be changed during preview. For multiple-page documents, two pages can be viewed side by side. In addition, *PFS:Professional Write* has expanded its list of supported formats to include *WordPerfect 5.0*, *OfficeWriter 6.0* and 6.1, *Microsoft Word 4.0*, and *PFS-First Choice 3.0*. Version 2.1 retails for \$229; current *PFS:Professional Write* users can upgrade to the new release for \$39. Software Publishing Corp., Mountain View, Calif.; (415) 335-2080.



PFS:Professional Write now offers a graphical preview feature.

inside each box of *WordStar 5.5* or call (800) 227-5609. Bitstream Inc., Cambridge, Mass.; (617) 497-6222.

MathCAD, Version 2.5—Additions to MathSoft's math software include 3-D plots, HPGL file import, PostScript support, sorting, multiple-region cut-and-paste, and pop-up menus. *MathCAD 2.5* retails for \$495. Owners of *MathCAD 2.0* who purchased the product between May 1 and June 6, 1989, will receive a free upgrade to Version 2.5. Other *MathCAD 2.0* users can obtain the upgrade for \$149. *MathCAD 1.1* users can upgrade for \$175. MathSoft Inc., Cambridge, Mass.; (617) 577-1017.

Bitstream Fonts for WordStar 5.5—Thanks to an agreement between MicroPro International and Bitstream Inc., purchasers of *WordStar 5.5* will be able to receive the Bitstream Starter Kit—including a Fontware Installation Kit and the Swiss and Dutch typeface packages—for a \$15 shipping charge. Using Fontware, *WordStar* users can scale outlines from Bitstream Scalable Typeface Packages to virtually any point size for a wide variety of printers, including the complete HP LaserJet family and all PostScript-compatible printers. To receive the Starter Kit, users need to return the coupon included

Lotus Manuscript, Version 2.1—With this enhanced version, users can create dynamic data links between the upcoming Releases 2.2 and 3.0 of *Lotus 1-2-3* and use shading to highlight sections of text or tables. The package also supports double-sided printing for the HP LaserJet IID and Canon LBP-8III printers. Also new is support for eight additional printers, including the Apple LaserWriter IIINT and IIINTX, the HP DeskJet Plus, and the IBM Personal Page Printer II. Lotus includes a coupon for a utility that converts files to and from most popular word-processing packages. *Manuscript 2.1* sells for \$495; upgrades cost \$20 for users of Version 2.0 and \$75 for users of Version 1.0. Lotus Development Corp., Cambridge, Mass.; (617) 577-8500.

CONTINUES ON PAGE 56

Be Objective.

Turbo Pascal,* the world-standard Pascal compiler, adds Object-Oriented Programming with our new version 5.5. We combined the simplicity of Apple's Object Pascal language with the power and efficiency of C++ to create Turbo Pascal 5.5, the object-oriented programming language for the rest of us.

It's easy to extend yourself

If you're already programming with Turbo Pascal, it's easy to extend yourself from structured programming to object-oriented programming. And, Turbo Pascal 5.5 is the *only* compiler that is 100% source-code compatible with your existing Turbo Pascal 4.0 and 5.0 programs.

A fast object lesson

Object-oriented application programs more closely model the way you think. Objects contain both data and code.

As in a spreadsheet cell, the value and the formula are together. Objects can *inherit* properties from other objects. For example, a Porsche Carrera inherits most

attributes from the base model 911, but it also sports a whale tail.

Turbo Pascal 5.5's object-oriented extensions give you code that's easier to change, extend, and support.

Turbo Pascal 5.5 Professional with Turbo Debugger* and Turbo Assembler*

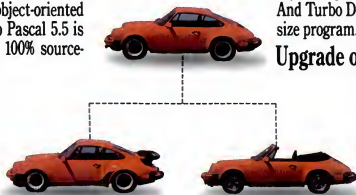
The award-winning Turbo Debugger now includes an object inspector and hierarchy browser. And Turbo Debugger can debug any size program.

Upgrade objectively

Pascal owners:

Upgrading from Turbo Pascal 5.0 to 5.5 is only \$34.95 plus \$5 shipping and handling (\$75 plus shipping and handling for owners of Turbo Pascal 4.0 or earlier). And upgrading from Turbo Pascal 5.0 and

earlier to Turbo Pascal 5.5 Professional is only \$99.95 plus \$10 shipping and handling. To order, CALL (800) 331-0877.



Inheritance provides powerful modeling capabilities by allowing objects to inherit attributes from other objects.

Turbo Pascal 5.5 Features

- Inheritance
- Static & dynamic objects
- Constructors & Destructors
- Object constants
- Compiles @ > 34,000 lines/minute
- New integrated environment tutorial
- Hypertext Help with copy and paste
- Enhanced smart linker & overlay manager
- Support for 8087/80287/80387
- Integrated source-level debugging



BORLAND

Code: MA20

Mail upgrade orders to: Borland, P.O. Box 660001, Scotts Valley, CA 95066-0001. For orders outside the U.S., call (408) 438-5300. Turbo Pascal, Turbo Debugger, and Turbo Assembler are registered trademarks of Borland International. Copyright ©1989, Borland International, Inc. All rights reserved. B11224

CIRCLE 377 ON READER SERVICE CARD

Our search program has your missing link.

You can automatically find all documents according to their content. Related words inside documents become your bridges between them. Or, you can design your own pathways through your data by creating hypertext links, then saving those links as **Hytext™** files; you'll discover brand new ways to look at your database without getting hopelessly lost in a tangled web.

No more endless searches. No more missing links. With **Hytext™**.

Combines powerful full-text search engine with an intelligent linker so that you can automatically create your own hypertext system from existing documents.

- ▶ Accesses and displays multiple databases and documents simultaneously
- ▶ No limit to number or size of files
- ▶ Includes handy, on-line Notepad that you can link to specific documents
- ▶ Friendly windowing environment with easy-to-use pull-down menus
- ▶ Spelling verification recognizes spelling variations inside your own databases

FREE Introductory Offer \$195
Including a free Thesaurus,
value \$99

Visa, MC and AMEX

CALL TO ORDER NOW
1-512-340-4792

FAX 512/340-4794

Hytext™

SMG, Inc.
7330 San Pedro Avenue, Suite 104
San Antonio, Texas 78216

CIRCLE 159 ON READER SERVICE CARD

New & Improved

Mitsubishi Offers 26-Inch, High-Resolution Monitor

NEW

As CPUs shrink or move from the desktop to the floor, monitors seem to be growing to fill the space left behind. **Mitsubishi Electronics America's** largest monitor to date, the 26-inch diagonal (25-inch viewable) HJ6505, gives you a 1,280- by 1,024-pixel display with a .31-millimeter dot pitch in exchange for eating up a little more desk space.

The \$14,950 monitor works with any analog graphics card that outputs at resolutions between 1,024 by 768 and 1,280 by 1,024, noninterlaced. It automatically adjusts to the proper frequency: supported scanning frequencies range from 45 to 70 KHz horizontal and from 50 to 80 Hz vertical.

Mitsubishi's Dynamic Beam Focus technology reshapes elliptical dots into circular



The auto-tracking Mitsubishi HJ6505 supports resolutions above 1,024 by 768.

ones for greater accuracy. That lets the monitor attain a convergence of .3 mm in the center and .9 mm at the corners of the display, according to the company.

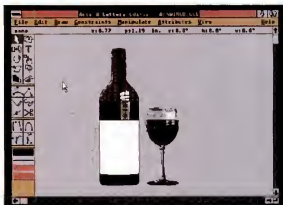
List Price: Mitsubishi HJ6505, \$14,950. Mitsubishi Electronics America Inc., Information Systems Division, 991 Knox St., Torrance, CA 90502; (213) 515-3993.

CIRCLE 436 ON READER SERVICE CARD

IMPROVED

CONTINUED FROM PAGE 54

PictureIt!, Version 3.0, and VideoShow—General Parametrics Corp. has added PS/2 compatibility to its VideoShow Operating System (VOS) and **PictureIt!** presentation graphics software. The company's electronic presentation products are now compatible across the PC, PS/2, and Macintosh platforms. Two models of VideoShow for PS/2 systems are currently available: the VideoShow Professional, which retails for \$8,995 (plus a memory surcharge of \$440), and the VideoShow Executive, which sells for \$3,995. **PictureIt! 3.0**, which provides a palette of 5,000 simultaneous colors and support for fully scalable fonts, retails for \$700. Presentations can be previewed and modified during creation, either on the PC's display or through VideoShow. General Parametrics Corp., Berkeley, Calif.; (415) 524-3950.



Arts & Letters Graphics Editor 2.0 allows users to import EPS-format files.

Arts & Letters Graphics Editor, Version 2.0—This upgraded version of the graphics package features spot and process color separations using the CMYK model, support of Matrix 35mm film recorders, and auto-trace for converting bitmapped images to objects. The new release also supports printer and downloadable fonts, and it includes new drawing tools such as an image hole-cutter. In addition, an import utility allows easier integration of images from clip art libraries. The **Graphics Editor** retails for \$695; an upgrade to Version 2.0 is available for \$50. Computer Support Group, Dallas, Tex.; (214) 661-8960.

BORLAND'S PARADOX 3.0

REPORT CARD									
Multiuser Relational Databases									
	(InfoWorld weighting)	Advanced Revelation 1.1	DBase III Plus 1.1	DBase IV 1.0	Informix-SQL 2.10.02	Paradox 2.0	Paradox 3.0	Rbase for Dase 2.0	Team-up 2.0
Price (base/upgrade)		\$950	\$695	\$795	\$795	\$495	\$725	\$725	\$195
Performance									
Relational tests		Excellent	Poor	Poor	Very Good	Excellent	Excellent	Excellent	Very Good
Relational data entry (50)		Excellent	Poor	Very Good	Very Good	Excellent	Excellent	Excellent	Excellent
Relational reporting (75)		Excellent	Satisfactory	Good	Excellent	Excellent	Excellent	Excellent	Good
Relational querying (50)		Very Good	Good	Very Good	Excellent	Very Good	Excellent	Very Good	Very Good
Programming language (100)									
Speed tests		Satisfactory	Good	Very Good	Satisfactory	Good	Good	Good	Poor
Standard operations (50)		Good	Poor	Good	Very Good	Good	Very Good	Excellent	Good
Mixed use model (75)		Good	Poor	Very Good	Excellent	Good	Satisfactory	Satisfactory*	Good
Transaction model (75)		Very Good	Good	Poor	Excellent	Very Good	Excellent	Excellent	Very Good
Documentation (75)		Good	Poor	Satisfactory	Very Good	Excellent	Excellent	Excellent	Very Good
Ease of learning									
Ease of use (75)		Poor	Satisfactory	Very Good	Satisfactory	Excellent	Excellent	Excellent	Very Good
Basic (50)		Very Good	Unacceptable	Good	Excellent	Very Good	Excellent	Excellent	Very Good
Multiuser features (150)		Very Good	Poor	Poor	Excellent	Very Good	Excellent	Good	Excellent
Error handling									
Support (25)		Satisfactory	Good	Good	Poor	Good	Very Good	Very Good	Poor
Support policies (50)		Very Good	Very Good	Satisfactory	Very Good	Good	Satisfactory	Very Good	Excellent
Technical support (50)		Good	Unacceptable	Good	Very Good	Excellent	Excellent	Excellent	Excellent
Value		6.8	3.5	5.4	8.3	8.1	8.9	8.5	7.8
Final scores									

InfoWorld, April 10, 1989

The bottom line is 8.9

InfoWorld magazine tested and compared multiuser databases. With a bottom line score of 8.9, Borland's new Paradox® 3.0 beat the well-knowns and unknowns hands down.

So read what InfoWorld's Report Card says about relational databases—and if you'd like to try Paradox 3.0 first, there's one more thing you can do.

Call 800-345-2888, ext. 100. We'll send you a free Trial Version of Paradox 3.0 and a reprint of InfoWorld's multiuser database review.

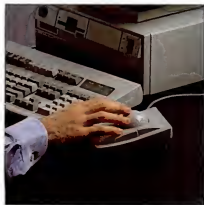


BORLAND

KENSINGTON EXPERT MOUSE. THE REVOLUTION STARTS HERE.



Presenting Expert Mouse for the PS/2® a revolutionary new input device. Remember how the mouse fundamentally changed the way we used computers? Now, Kensington revolutionizes the mouse with the introduction of Expert Mouse.™



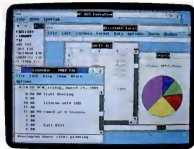
Since it's a trackball, it gives you greater control of your desk and your mouse because you move only the ball, not the entire mouse. Its size and shape allow your hand and wrist to rest comfortably while your fingers roll the trackball.

GET TO THE POINT. PRECISELY. QUICKLY.

Expert Mouse is precise and fast. Its patented optical technology positions the cursor exactly where you want it, and a unique feature called "click-lock" makes drawing, scrolling, and highlighting a breeze.

WORKS WELL WITH ALL YOUR SOFTWARE.

Expert Mouse is the ideal input device to use with any Microsoft Windows® application. In fact, Expert Mouse works with all the software packages that work with an ordinary mouse. And for applications not written with a



mouse in mind, Expert Mouse comes complete with programmable pop-up menus. These menus enable you to use Expert Mouse with already familiar programs, including Lotus 1-2-3® and WordPerfect®.

MAKES YOU AN EXPERT.

Expert Mouse has a special automatic acceleration feature which senses your working speed. Roll the ball slowly for pin-point precision. Roll it quickly and the cursor will speed across the screen.

Expert Mouse — the next step in the revolution toward a better way of computing.

Expert Mouse is available at your favorite dealer. To find the dealer nearest you, call Kensington at 800-535-4242. In NY, call 212-475-5200, or write to us at Kensington, 251 Park Avenue South, New York, NY 10010.

KENSINGTON

*Setting new standards
of performance.*

New & Improved

MicroGate Combines Sync, Async Modems On One Card

NEW

If you don't like relinquishing one slot to a 3270 emulation board and another slot to a modem, you can reduce your slot sacrifice to a single board with the SyncLink Combo Series of modems from MicroGate Corp. The \$695 board comes in both PC- and PS/2-compatible models.

Each card features a 4,800-bit-per-second Bell 208/201-compatible synchronous modem and an on-board 2,400-bps asynchronous modem with V.22/V.22bis/Bell 212A and "AT" command-set compatibility.

MicroGate throws in one of its five micro-to-mainframe communications packages, which come in both binary synchronous and System Network Architecture (SNA) flavors. **List Price:** SyncLink Combo, \$695. **Requires:** DOS 3.0 or later. RAM varies with selected communication package, DOS 3.0 or later. MicroGate Corp., 9501 Capital of Texas Hwy., Austin, TX 78759; (512) 345-7791.

CIRCLE 441 ON READER SERVICE CARD

XVT Helps Develop Portable Windows, Macintosh, PM Apps

NEW

If you're a developer groaning in frustration over porting programs from GUI to GUI, then the *Extensible Virtual Toolkit (XVT)* from Graphic Software Systems, may be just what the doctor ordered. The \$595 kit lets you create applications that are fully portable among the *Microsoft Windows*, *Presentation Manager*, and Macintosh environments, according to the company.

Each kit includes a library of high-level C functions that generate toolkit calls for the native environment. The *Windows XVT* supports Microsoft's *Windows 286* and *386* software developer's kits and Microsoft C. The *Presentation Manager* version supports Microsoft C, and the *Macintosh* version supports *LightSpeed C* and the *MPW C* compiler.

List Price: *Extensible Virtual Toolkit (XVT)*, \$595 for each version. **Requires:** Environment dependent. Graphic Software Systems Inc., 9590 SW Gemini Dr., Beaverton, OR 97005; (503) 641-2200.

CIRCLE 444 ON READER SERVICE CARD

Autoschedule

Demo Release 3.05

Booth #1264

PC EXPO

New York

June 20-22

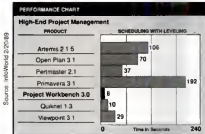
New Products	Day	Resrc	26	11
MARKET ANALYSIS				
Plan Analysis				
Define Objectives	6 JD	C	....
Arrange Resource				
Conduct Interview				
Interview Corp				
Interview Opera				
Interview Marketing	6 LA			
Consolidate Findings	10 LA	TB		CL
Utilization				
John Davis	4.0V JO		4.9	4.3 2.1 1.8 1.0
Tom Benson	5.0V TB		0.5	2.6 4.5 3.4 2.4
Larry Ashton	5.0V LA			1.0 3.9 4.1 6.1
Total days			5.4	7.9 10.5 9.3 9.5

WANT A FAST DATE?

You could spend days trying to calculate your ideal project schedule. Or, you could let Project Workbench® Release 3.05 do it for you in seconds.

Offering much more than lightning-fast speed, the Project Workbench system is a complete project management toolkit that takes you from preliminary plan through management reports ... and beyond.

Whether you are responsible for one project or an entire department, this micro-based system will revolutionize the way you manage people, time and money in 1989!



Source: InfoWorld 8/20/89

Fast, full-featured and easy to use, InfoWorld rated our speed and documentation "Excellent." They applauded features like interactive resource histograms and calendars, online actuals capture worksheet and context-sensitive Help.

FREE DEMO DISK
Call (212) 219-8945
or your local dealer

PROJECT WORKBENCH
Software System from Applied Business Technology Corporation

© 1989 Applied Business Technology Corporation
Project Workbench is a registered trademark of Applied Business Technology Corporation



If you want better word processing, don't settle for Perfect.

The trouble with WordPerfect® is, sometimes it isn't. Not when you compare it to our new Microsoft® Word version 5.0. Not when you consider that with Word 5.0, you'll pump out your day-to-day jobs quicker, easier, even smarter than you ever thought possible. On your IBM® PC or 100% compatible.

WordPerfect

Microsoft Word



Introducing new Microsoft Word 5.0. When Perfect just isn't good enough.

much simpler than this.

Example: With Word 5.0 you can choose commands by either using simple speed keys or just selecting from a menu.

You can tab, delete, italicize, move, change font and size, even cut and paste with about 50% fewer keystrokes than you-know-who.

Your workgroup can even make any

annotations right on a document, then you can merge and collect all the comments. WordPerfect? No comment.

You can also sort, list, search and archive files across multiple directories,

COMMON WORDPROCESSING TASKS

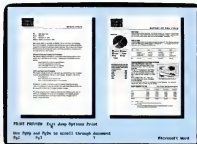
Which requires fewer keystrokes?	Microsoft Word 5.0	WordPerfect 5.0
Copy Block	4	7
Delete Line	2	4
Hide/Show Word	2	5
Change Font and Size	6	9
Add Footer	1	7
Box Paragraph	5	12
Total	20	44

With new Word 5.0 you'll do about 50% less hunting and pecking than with WordPerfect.

on your PC or across a network, thanks to the Word 5.0 document management and retrieval system.

Or incorporate part, or all of a Lotus® 1-2-3®, Microsoft Excel or Microsoft Works spreadsheet into a Word document. And then update it. In seconds.

All of which is reason enough to try new Word 5.0. But for those who need a little more



Word 5.0 Print Preview makes sure what you see is what you want. Before you print it.



REPORT TO THE FIELD

Sales per region



The following are the most recent Tyler numbers for the Arbor regional sales offices. All start and distributor inquiries should be directed to these numbers.

Los Angeles	56785
Atlanta	55786
Chicago	57458
New York	58957
Miami	55476
Seattle	58875

Shoe enough

Arbor Footwear coming and going: Jim Dinsing becomes V.P. Design for Arbor Training and Dress wear. Greg Vrooman moves from Peoria to marketing in Miami. Joan MacArthur and Lisa Deen become account supervisor and media planner, respectively.

Sales per region

Across the board it looks like the South once again led sales in FY '88. With the continuing pump craze those figures should maintain, if not improve. Important not to let the other areas such as Northeast and Midwest fall.

Style	Dress	Sport	Casual	Occasional
Dressing out straight women Twilight women	Wendover Richmond Romeo up	Tulsa made Lester wingtip H.B.A. Accord	Trouser tip Lester Special speaker	
Price	\$150-\$250	\$85-\$125	\$120-\$250	\$90-\$150

Young professionals use Arbor Walker to connect.

Soon, young professional women will no longer be using Arbor shoes simply to climb the corporate ladder. They'll be using them to get there.

This fall we're introducing the Arbor Walker — a shoe that goes quite a few steps further than the now-accepted but unattractive tennis shoes women have been wearing to and from work.

Made of Italian leather with a rubber sole, the Arbor Walker is the perfect combination of style and durability.

Look for promotional materials and carrying cases in early September. Our sales point is: "Women don't have to sacrifice looks for comfort."



Arbor Walker designed by Peter Biele.

SALES FORECAST FOR 1989

Types of shoes: Summer/Fall 9 holidays/lighting

	1st quarter	2nd quarter	3rd quarter	4th quarter
Dress	95,000	87,000	120,000	62,000
Casual	40,000	82,000	50,000	90,000
Casual	120,000	85,000	75,000	80,000
Sport	135,000	65,000	50,000	87,000
TOTAL:	390,000	314,000	345,000	317,000

Issue 6, 9/22/88, 4:32 PM

It's almost forecast for media department inquiries

Sh 10, 3/28/88, 1:15 PM

Figures for Northwest and Midwest should be calculated separately mid-month lets catch them before they fall into prices

Text, graphics, fonts, annotations. Faster simpler cleaner. Compliments of new Microsoft Word 5.0.

convincing picture this: Outline View
When creating longer documents, Outline



Software Digest recently
chose the best overall advanced
word processor on the market.
Who won? In a word, Word.

View lets you switch
to a view of headings
only. Which means you
can see the structure
of your entire docu-
ment, and rearrange it

just by rearranging your headings.

We could go on and on with more

advantages. But your best bet is to call for a
convincing demo at: (800) 541-1261, Dept.
J62. After you call us, try calling WordPerfect
for a demo. Run both, our Word against
theirs, head to head, and then ask yourself:

Which one brings your word processing
closer to perfection?

Microsoft®
Making it all make sense.



Why Buy A Library When A Single Volume Has It All?

You could spend close to a thousand dollars buying all the software pictured above.

Or, for a fraction of the price, you could get all of their best features in one easy-to-use utilities package: PC Tools® Deluxe.

PC Tools Deluxe is the most complete and capable utilities product available at any price.

It includes data recovery utilities for recovering accidentally deleted files or repairing corrupted disks. Its resident DOS shell allows you to view multiple directories simultaneously and copy or move files with just a click of a mouse. The hard disk backup program is fast,



has an adaptable data compression feature for cutting backup time by as much as 50 percent, and even tells you how long the backup will take and the number of disks you'll need before you start. There are file unfragmentation and disk-caching utilities for enhancing your system's performance. And PC Tools' desktop manager features a unique windowed environment, full mouse support, pull-down menus and context-sensitive help that make learning and using the product a breeze.

So before you invest in an entire library, check out PC Tools Deluxe. With more than a half million copies in use, it's on everybody's best sellers list.

Central Point Software^{INC.}
A VIDEO TECHNOLOGY COMPANY 503-690-8090

by
Gus Venditto

Pipeline

A Look at the Trends Shaping the Personal Computer

LAN Manager File System Borrows Minicomputer Technology

OS/2 LAN Manager is now shipping from several vendors, but you'll have to look long and hard to find any truly new feature available in a LAN Manager-equipped system beyond the widely heralded Ashton-Tate/Microsoft SQL Server.

OS/2 LAN Manager can improve performance across

a network, but the new platform is also supposed to provide rich new opportunities for software.

One startup venture is now showing a sophisticated application that takes advantage of the *LAN Manager* platform, and it will confirm a lot of the notions people already have about the *OS/2*

environment.

Saros Corp. of Bellevue, Washington, is using mini-computer techniques to provide distributed file services across a network. Its program, *FileShare*, establishes two separate servers for file management; one catalogs file attributes and the second stores the physical data. This heavy artillery can be run on one machine, but in the large network that such a system is going to be useful, you'd

probably be maintaining three distinct servers: one for basic *LAN Manager* software and two more for the *FileShare* software.

The major benefit of the system is exhaustive file control; you can maintain up to 26 attributes per file, spelling out various uses for a file, and using icons if needed (it runs under *Microsoft Windows*). Of course, there are several levels of file security (they use an "owner-author-viewer"

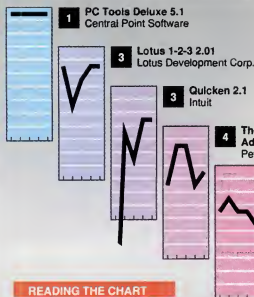
CONTINUED ON PAGE 64

TOP TEN SELLERS—A 5-Week History

Don't be surprised to see *Microsoft Windows/286* in the Top Ten Sellers list this week. Although it's not usually among the top ten, sales have been very strong over the last year. And that's in addition to the many copies of *Windows* that are bundled with mice and other programs.

Not coincidentally, *Microsoft Excel* continues to sell well; it ranked 19 among all sellers in the past week.

Of course, the entire world is not switching to a graphic interface: Quarterdeck Office Systems' *DESQview 386* sold well enough to rank 20 out of all application programs sold.



READING THE CHART

The Top Ten Sellers list ranks PC business programs according to their sales totals in the week ending April 29. The chart that appears to the left of each program's name shows how the program's sales ranked each week for 5 weeks. The hash marks at the bottom of each chart represent each of those 5 weeks, beginning with the week of March 27. Dramatic shifts in a particular program's ranking may be the result of seasonal factors or sales promotions conducted by individual retailers. More than 12,000 individual locations contribute to the list.

Sales information compiled by Ingram Software Inc. and PC Connection Inc.

Rankings are based on net sales by unit; returns are subtracted from gross sales.

Pipeline

CONTINUED FROM PAGE 63

metaphor) and detailed backup/loss recovery features.

Because *FileShare* uses named pipes, it peacefully coexists with *LAN Manager*. At any given time, only a fraction of the network users may be using the *FileShare* services; the *LAN Manager* file system and applications continue unaffected. In a typical environment, only those users who work with very sensitive data will need to log into the *FileShare* system; others can go on with their networked applications that run unaffected off the *LAN Manager* server.

Clearly, this isn't a solution that will reach a wide share of the market. At \$450 per

station on top of the expense of running *LAN Manager*, *FileShare* is destined to be used only where there's heavy file sharing—in places where, until recently, only a minicomputer would do.

FileShare is destined to be used in places where, until recently, only a minicomputer would do.

OS/2: End of the Prologue

A 2-year effort to educate programmers in the inner workings of OS/2 has drawn to a close. Microsoft shipped the ninth and last batch of the MS OS/2 Software Developers Kit to more than 6,700 independent software dev-

elopers in April.

The complete set comprised 160 disks with several OS/2 updates and tools for writing applications. Microsoft shipped more than 25,000 pages of documentation to each

subscriber.

Current estimates say that about 70,000 copies of OS/2 have been sold at the retail level.

Microsoft will go through the same drill later this year when it distributes tools for the 386 version of OS/2.

IBM Working on DVI Hardware

In the December 13, 1988, issue's Pipeline, I previewed Intel's CD-DVI (compact disk, digital video interactive) technology, a system that generates television-quality full-motion video on program-mable CDs.

This spring, IBM has announced plans to develop a Micro Channel version of the technology. IBM will also join with Intel in establishing a Technology Center in Princeton, New Jersey, where RCA Labs developed DVI before Intel acquired it last year.

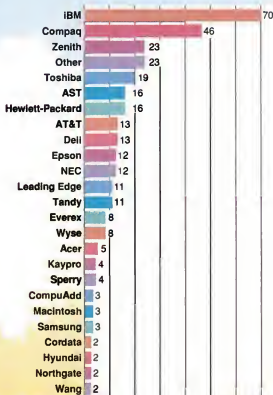
The joint IBM-Intel effort will encourage the development of DVI applications while the original DVI team continues to perfect it.



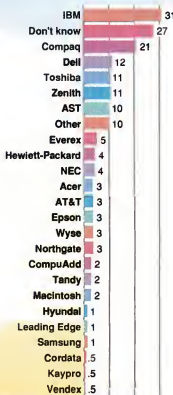
SURVEY

We recently surveyed callers to PC MagNet on their companies' current PC installations and purchase plans. More than 1,400 PC MagNet users responded and 92 percent of those claim their companies have plans to make further purchases within the next 12 months.

Which PC brands does your company own?



If your company plans to purchase PCs within the next 12 months, which brands does it plan to purchase?





Q&A won PC Magazine's
1988 Technical Excellence Award
over all application software released
or upgraded in 1988.

AN EXCELLENT REASON TO HAVE TWO DATABASE STANDARDS.

Until now, File Managers couldn't handle corporate database needs, so corporations stayed with a single relational standard. Q&A 3.0 changed that. According to *PC Magazine*, Q&A "enables us to do things we could never do before." And according to corporations, Q&A is the new database standard. For managers.

Q&A delivers database power with the ease you'd expect from the award winning,* #1 File Manager. It elegantly handles tasks like multi-file lookup and reporting, programmable database forms, and record locking on networks... tasks previously reserved for relational databases. And, with dBASE import/export, English language query, and a top-rated Executive Word Processor for easy mail merge, Q&A lets managers do things they could never do with a relational

database. Without expensive training or support.

That's why corporations buy relational databases for powerful applications created by programmers. And Q&A for powerful database solutions any manager can create himself. Call for a free Q&A demo disk (to celebrate our award, every 100th caller† wins a free Q&A). Technical Excellence. It's an award-winning reason for a double database standard.

FREE DEMO DISK,
(800) 336-0211 Ext. P

*The #1 Rated And #1 Selling
File Manager & Word Processor*



SYMANTEC™ Symantec Corporation, 10201 Torre Avenue, Cupertino, CA 95014, 408/253-9600.

*Q&A Award: #1 Corporate Satisfaction PC Week 1/89, PC World's Best Buy 7/88 and World Class 9/88; Software Digest #1 File Manager 2/88; InfoWorld 12/9 rating 5/88; PC Magazine Editor's Choice 9/87 and '88; Technical Excellence 1988 CD-ROM version now available. †Limit one call per person address. Expires 7/1/89. Q&A is a trademark of Symantec Corporation. © 1988 Symantec Corporation.

CIRCLE 249 ON READER SERVICE CARD

GERARD KUNKEL

AGE: "31, last March."

PROFESSION: Artist & Designer.
Director of Design & Electronic
Publishing, *PC Magazine*.

CREDITS: Gerard's designs, both
traditional and electronic, have
graced publications from *Personal
Computing* to *Business Week*.

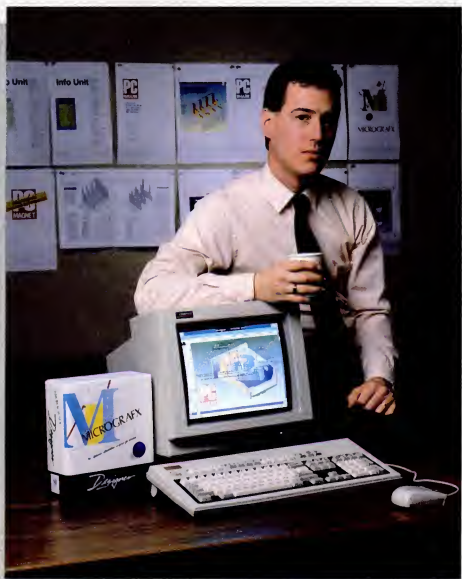
LATEST PROJECT: Author of
Graphic Design in PostScript,®
published by Scott, Foresman & Co.

ON PUBLISHING: "Electronic
design gives you the ability to
explore all of your ideas quickly.
It's tools like Designer that make
that possible *and* practical."

ON SOFTWARE: "Graphics are a
vital part of any design. We see
Micrografx Designer as an integral
part of our total electronic design
solution."



Micrografx Designer, winner of the
1988 PC Magazine Technical Excellence
Award, Graphic Software, 1988

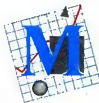


Gerard Kunkel, Director of Design & Electronic Publishing, Designer user



Illustrations by Gary Kaplow
Micrografx Designer was used extensively
in producing PC Magazine's new look. Many of
the illustrations in this issue were done with Designer.

Join the 50,000 illustrators, graphic artists,
art directors, desktop publishers, and
technical draftsmen who have made
Micrografx Designer™ their choice in graphic
design software. Call Micrografx today
at 800/272-3729 for a self-running demo.



MICROGRAFX®

1303 Arapaho • Richardson, TX • 214/234-1769 • 800/272-3729
Surrey House • 34 Eden St. • Kingston, Surrey • UK • 01-547 1638

Bill Machrone



**Portable computers
follow desktop
machines too
slavishly. It's time to
rise up and
surpass them.**

Portables should do *Windows*. That is, they shouldn't just run *Microsoft Windows*, they should be optimized for it. Granted, today's GUIs are unsuitable for portables. They're disk hogs, and they require lots of caching or a RAMdisk to perform tolerably. So we dismiss them out of hand. But some of the best and most-exciting new software is *Windows* based.

You probably don't want to run *PageMaker* while you're on the road. But you do want to run the best personal information managers, word processors, and analytical software. *Windows* confers real benefits on even the most mundane of applications: a consistent user interface, the convenience of multiple windows, and multitasking. Heck, I'd much rather run *Microsoft Excel* on the road than boring old *Lotus 1-2-3*.

The NEC UltraLite and Tandy's *DeskMate* user interface offer two object lessons for building an advanced *Windows* portable. The UltraLite is nearly an instant-on machine, critically important when you get down to its size and weight. It lets you keep the machine handy to record an idea, check your schedule, or add something to work in progress.

With an UltraLite in tow, ideas happen at the speed of thought, not at the speed of a DOS boot. And equally important, it's instant-off. The machine's 2MB RAMdisk saves even the biggest files about as quickly as you can issue a command. No DOS machine can beat the UltraLite at this game.

The important thing about *DeskMate* is that Tandy, on its 1000 SL and TL, puts the whole thing—including DOS—in ROM. The result is an instantly booting desktop machine that offers all the benefits of a GUI, though it lacks *Windows* sophistication. In comparison to booting *DeskMate*, booting *Windows* is like watching a teenager combing his hair. Millions of CPU cycles go by, with great attention to doubtlessly important details, but to little noticeable effect.

Why couldn't this be done with *Windows*? With the advent of high-density ROMs, it's very practical to put *Windows* on a chip. Since the hardware environment in a laptop is a known quantity, you could do away with most of the configuration, font installation, and boot-

up stuff that makes *Windows* so complex.

Microsoft could speed the process even more by cooperating with the laptop manufacturers. For example, it's possible to save a memory image of what *Windows* looks like after initialization. Laptop users could save a lot of time by loading that image instead of the programs that create it.

TIME TO BE DIFFERENT

Laptops also need to depart from desktop standards in their use of the real-time clock. Instead of treating the clock as a device that comes to life when the machine is turned on, you should be able to schedule it to turn the machine on and alert you to an appointment or run a program at specified times.

Sure, you can do this with any number of electronic calendars and appointment books or with devices like the Sharp Wizard. But at some point, this becomes an exercise in technonarcissism. I'd rather have one machine that



does it all than be a walking Sharper Image catalog.

Windows can help here, too. Through the Dynamic Data Exchange (DDE) specification, *Windows* programs can interact with other programs or with real-time devices. So at the proper time, *Windows* could boot, beep, and bug you. It would tell you what you need to know and shut off after your acknowledgment.

Finally, while the speed of the UltraLite's

FILL IN ANY FORM QUICKLY AND EASILY ON YOUR PC.

FormFiller 2.0. The Complete Form Fill-In System.

Consider all of the existing forms that you're required to fill out—airbills, government forms, insurance claim forms, invoices, purchase orders and others—how do you accurately, quickly, professionally—and above all, *easily* fill in these existing forms?

The answer is FormFiller Version 2—the complete system for filling in forms on any PC and printer—in just minutes!

Precise Spacing Capabilities And Unmatched Flexibility.

FormFiller will fill in absolutely any form, regardless of its complexity (even double-sided and multi-page forms!). It also includes an innovative system that allows pinpoint-precise spacing for any position on the form—and provides over 40 financial and math functions for use within the form.

And FormFiller now supports virtually ANY printer—including the new HP LaserJet Series IID Duplex printer and many others.

New Import/Export Features.

Version 2 has sleek new import capabilities including dBASE II, III, and Lotus 1-2-3—so you can swap data with virtually any application, eliminating re-entry of data.

Easier Than Ever To Use!

Save hundreds of hours of labor filling in forms. Simply insert your form into any dot-matrix or laser printer and invoke the "print grid" command. FormFiller will actually print numbered horizontal and vertical lines right on the form. You simply enter the coordinates for each blank on the form into the computer. From there, the system creates a "master

template" of the form. Now, the computer and the printer are completely synchronized! This master template (with a work area of 190 columns by 240 rows) is then displayed on the screen—so you fill in by *tabbing directly from blank to blank*!

Store your form templates for easy call-up and fill-in anytime. FormFiller will even look up pieces of information and automatically fill them in for you (i.e. part numbers, addresses, retail/wholesale prices, etc.).

Powerful Math Functions.

FormFiller has spreadsheet-like math capabilities that will perform complex financial/trig functions within forms. Functions available include internal rate of return, net present and future value, straight-line depreciation, principal payment amount, mortgage payment amount and over 30 more! So you could, for example, tell FormFiller to add the numbers in specified fields, deduct a specified discount, and print the total in position on the form—automatically!

SPECIAL OFFER!

"The FormFiller Sampler"

A special version of FormFiller that includes the Federal Express Airbill template. Now just **\$5.00**

Return this coupon along with check or money order to the address below. Mail orders ONLY. No credit cards. (Please specify 5% or 3% inch diskettes)

Ask your dealer for FormFiller. **Just \$149**

Or Order Direct (800) 888-2562

Available on 5 1/4 or 3 1/2 inch diskettes. Runs on IBM PC, XT, AT, PS/2 or compatibles with 1.2K, Y15A, MasterCard and AMEX. Add \$4.50 for shipping. Florida residents add 6 percent sales tax. International orders add \$10.00. Include street address—not P.O. boxes.

FormFiller™

Copyright 1988, BLOC Publishing Corp. FormFiller is a trademark of BLOC Publishing Corp.

BLOC Publishing

800 SW 37th Avenue, Suite 705,

Coral Gables, FL 33134

CIRCLE 140 ON READER SERVICE CARD

Bill Machrone

RAMdisk makes it ideal for recording the quick idea, it still requires a deliberate action on the part of the user. I'd like to see manufacturers build in a sleep mode, so that if you close the cover while your laptop's still on, it would go into hibernation, cutting the power to everything but main memory.

Of course, there is the hassle of pointing devices. Mice are impractical on portable PCs, so I'd vote instead for a touch-sensitive area about 2 inches on a side. While it's being touched, the Shift keys could serve as buttons. You could do clicks and double-clicks on the touch surface, but they'd have to build in some delays so that lifting and replacing your finger won't move the mouse cursor.

Let's dwell for a moment on the effect a Windows laptop would have on Apple. People have been clamoring for a Macintosh portable for as long as there have been Macintoshes, but the Mac's proprietary technology has been an insuperable barrier. In the face of Apple's belligerent litigiousness, there is no incentive to build a low-power chip set, to adapt the display, or to do any of the other engineering work that would be needed to build a battery-powered Mac.

So it falls to DOS machines to fill the gap. I won't claim for a moment that the Windows interface is anywhere near as whizzy as the Macintosh's. But once you get past the icons and the zooming windows, it does pretty much the same thing. With a few tweaks, Windows can be an environment that most Mac users would find pleasant and tolerable.

But wait, you say. What about Hypercard? Won't I want to get to some of those 230,000 Hypercard stacks out there? Yes, absolutely. But several not-yet-released Windows-based products address the Hypercard issue. One is a great retrieval engine and a wonderfully complete set of authoring tools. Another is a Hypercard clone (a superset, actually) that can read and write Mac Hypercard stacks directly. So I ask you: Who needs Apple?

We've been incredibly bad at predicting our own future. Windows was supposed to have crested this year, but it now looks as if it probably won't hit its stride until 1991. All of the good new applications are Windows based, and it's time for laptops to capitalize on them.

At \$99.95 Lucid 3-D. Version 2.0 is a Smash Hit!

Try it before July 31st
and get Lightning,
DacEasy's Disk
Speedup Program,
Absolutely Free!
(A \$69.95 Retail Value)

Version 2.0 of Lucid 3-D is more than a bag of new features. It's a masterpiece! The original Lucid 3-D captured the industry's attention with its simple to use, yet remarkable three dimensional capabilities. Last year's winner of *PC Magazine's* Award for Technical Excellence, Lucid 3-D is fast, even on a 256K, 8088 computer. Lucid 3-D is the super spreadsheet that doesn't require a super computer!

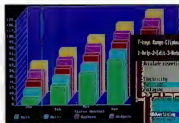
DacEasy is proud to produce this leading edge product. Its innovative design allows first time users to learn quickly while power users of other spreadsheets move to our advance features effortlessly. The Lucid 1.0 featured pull-down menus, optional instant command keys, multiple windows, a notepad in every cell, optional ram, total

"Lucid is a spreadsheet for our times. It is technical tour de force in an era that seems to have forgotten how to write tight code." *PC MAGAZINE*

"You might think that a RAM resident spreadsheet would necessarily be limited in features. We found that Lucid 3-D is anything but limited in power." *INFOWORLD*

"Lucid 3-D is a package that could alter the face of future spreadsheets. It offers residence, multiple windows, colour, mouse support and rapid execution." *PC USER*

Version 2.0 is Even More Amazing!



Create bar and pie charts; line graphs and more, directly from your spreadsheet.



You can open unlimited windows (up to nine on a screen) in different directories, drives, & 3-D levels.

mouseability and both a reference and tutorial manual. These features alone make this spreadsheet a must buy. It's no wonder Lucid 3-D was voted Editors' Pick for 1988 by *Home Office Computing*.

Lucid 2.0 has vastly improved speed of recalculation of 3-D models due to the minimal 3-D recalc. Huge multi-megabyte models with complicated linking

which would have taken over an hour now takes less than a minute! Version 2.0 can now accept files as big as RAM (up to 8 megabytes) with models as large as allowable disk space. Lucid 2.0 can now read and write 1-2-3 and dBase files directly.



Try Lucid for 30 days and if you don't agree it's remarkable, simply return it for a full refund...and keep Lightning as our gift!

We are so confident that you will love Lucid 3-D we are willing to give away the best selling disk speedup program in history. Just recently reviewers in *InfoWorld* gave Lucid 3-D, Version 2.0, the Excellent Value award. If you act now you can get Lightning, the program that makes every computer faster, using only 8K of ram.

Call Toll Free 1-800-877-8088

BEFORE JULY 31st, 1989!

If Purchased From Your Local Dealer between June 15 and July 31, 1989, Send In Proof of Purchase to DacEasy for Your FREE Lightning!

DacEasy

17950 Preston Rd. Suite 800 • Dallas, TX • 75252

30 Day Money Back Guarantee: Dac offers an unconditional guarantee on all products bought directly from Dac Software, (less shipping charges).
Minimum Hardware Requirements: IBM or 100% compatible, 256K memory (384K with Graphics), two disk drives. Mouse optional. Trademarks: IBM, MS-DOS, PC-DOS, Lotus 1-2-3, and dBase. Lucid 3-D and DacEasy are trademarks of Dac Software, Inc. 17950 Preston Rd., Suite 800, Dallas, TX 75252. Lucid 3-D is another fine product developed by the innovative people at PCSD.

GATEWAY 2000

The Company

Gateway 2000 has consistently led the pack of competitors in this highly competitive field. We have the most aggressive pricing in the industry, the most aggressive support policies, and lead the pack in quality. So shop around, then call Gateway 2000 to discover just how far ahead of the competition we really are.

The Products

Your Gateway 2000 computer system will arrive thoroughly tested and ready to run. All of our top quality systems come standard with our own *CrystalScan 860* monitor and a 16 bit VGA card that is expandable to 512K. We have a variety of options available to suit anyone's needs. So call Gateway 2000, and we'll custom configure a system just for you.

12 Mhz 286 VGA

80286-12 Processor
2 Megas RAM
1.2 Meg 5 1/4" Drive
1.44 Meg 3.5" Drive
40 Meg 28ms Drive
16 Bit VGA Board
14" VGA COLOR Monitor
1 Parallel/2 Serial Ports
101 Key Keyboard
MS DOS 3.3 or 4.01

\$2295.00

16 Mhz 286 VGA

80286-16 Processor
2 Megas RAM
1.2 Meg 5 1/4" Drive
1.44 Meg 3.5" Drive
40 Meg 28ms Drive
16 Bit VGA Board
14" VGA COLOR Monitor
1 Parallel/2 Serial Ports
101 Key Keyboard
MS DOS 3.3 or 4.01

\$2395.00

20 Mhz 286 VGA

80286-20 Processor
2 Megas RAM
1.2 Meg 5 1/4" Drive
1.44 Meg 3.5" Drive
40 Meg 28ms Drive
16 Bit VGA Board
14" VGA COLOR Monitor
1 Parallel/2 Serial Ports
101 Key Keyboard
MS DOS 3.3 or 4.01

\$2495.00



Due to the Volatility in the OPAK Market, all prices are subject to change.

LEADS THE PACK

The Service

Gateway 2000 backs its computer systems with a full one year warranty and 30 day money back guarantee. If a problem does arise, you will promptly receive a solution over the phone or via *Federal Express* at our expense. In addition to this, we offer *lifetime toll-free support*, even after the warranty expires. So call Gateway 2000 for the best overall value on the market today.



20 Mhz 386 VGA

1 Meg RAM
1.2 Meg 5 1/4" Drive
1.44 Meg 3.5" Drive
80 Meg 28ms Drive
16 Bit VGA Board
14" VGA COLOR Monitor
1 Parallel/2 Serial Ports
101 Key Keyboard
MS DOS 3.3 or 4.01

\$2995.00

(Upgrade to 4 Megs \$500)

25 Mhz 386 VGA

4 Megs RAM
1.2 Meg 5 1/4" Drive
1.44 Meg 3.5" Drive
150 Meg 16.5 ms ESDI Drive
16 Bit VGA Board
14" VGA COLOR Monitor
1 Parallel/2 Serial Ports
101 Key Keyboard
MS DOS 3.3 or 4.01

\$4495.00

(64K Cache Add \$500)

33 Mhz 386 VGA

64K Cache RAM
4 Megs RAM
1.2 Meg 5 1/4" Drive
1.44 Meg 3.5" Drive
150 Meg 16.5 ms ESDI Drive
16 Bit VGA Board
14" VGA COLOR Monitor
1 Parallel/2 Serial Ports
101 Key Keyboard
MS DOS 3.3 or 4.01

\$5995.00

Gateway 2000

P.O. Box 2000

Sgt. Bluff, IA 51054

800-779-2000

712-943-2000



**GATEWAY
2000**

Enable/OA overcomes the obstacles to true office automation.

If you start automating your office by looking at software, you may find yourself in a labyrinth. Start instead by looking at your office. What do you want your computer system to do?

True office automation incorporates the five essential tools of business: word processing, database management, spreadsheet, telecommunications and graphics.

These are the tools that bring people and tasks together and move data the way you want to move it, with greater productivity. It's called multitasking. And that's what Enable/OA will do.

Real multitasking under DOS now

Multitasking is the way you work. Data flow is dictated by project formats and schedules. That's how Enable/OA works. And it's LAN-ready, enabling every user to move data easily from file to file.

Users can view two or more files simultaneously, perform several tasks simultaneously. Data flows smoothly, seamlessly from one application to the next. You never leave Enable/OA.

Delivering the promise of OS/2

You don't have to wait for OS/2. Enable/OA delivers multitasking now, under DOS or OS/2 or Xenix. And it will be ready to perform with evolving operating systems and hardware technologies.

Enable/OA will even read and write to the leading dedicated software packages, protecting your present investments and files.

Widen the range of working windows

Windowing makes multitasking faster and easier. Enable/OA gives you up to eight windows simultaneously. You're never more than a few keystrokes from any application or any data you need.

Enable/OA lets you customize

The Enable/OA menu generator will customize your system. Macro facilities let you record keystrokes and commands as you use them to simplify complex tasks and applications.

Easy to learn, easy to use

All applications use the same commands and menus. On-screen help is complemented by complete, hypertext-generated documentation you can access any time—especially handy for laptop users.

Office automation with Enable/OA means:

- Better information management
- Comprehensive, professional reports
- Uninterrupted data flow
- Sophisticated spreadsheet analyses
- Superior multitasking and windows
- On-screen hypertext documentation
- Versatile graphics

Keying is believing

Touch F10, and you can begin using Enable/OA. To prove it, we'll send you a free demo disk and information kit showing how to escape the labyrinth and find the power of true office automation. For your copy and the name of your nearest Authorized Enable Dealer, call 800-888-0684, Dept. M.

enable^{OA}
Office Automation Software

**Enabling
America to do
the job better.**



John C. Dvorak



**Looking to OS/2
for the next killer app
is barking up
the wrong tree.
Here's where they
really come from.**

The personal computer industry is always hoping that someone will find a new "killer" application like *Lotus 1-2-3* or *dBASE II*, one that will reignite the flames of desire in the public and produce millions of dollars in wealth for the business. Right now, the pundits are pinning their dreams on OS/2, hoping upon hope that it will be the key to the next killer app.

Unfortunately, nobody in the industry seems to understand how these so-called killer apps come to be. It's really quite simple. All great new applications and their offspring derive from advances in the hardware technology of microcomputers, and nothing else. If there is no true advance in hardware technology, then no new applications emerge.

Let's look at the killer apps of the past and the hardware inventions that led to their development.

Invention number 1: the Altair personal computer. The killer app: Microsoft BASIC. The offspring: all microcomputer languages.

Invention number 2: the floppy disk. The killer apps: *Electric Pencil* and *WordStar*. The offspring: all PC word processing.

Invention number 3: the Apple II. The killer app: *VisiCalc*. The offspring: all first-generation spreadsheets.

Invention number 4: the hard disk. The killer app: *dBASE II*. The offspring: all PC database managers.

You can see the connection. Each killer software product is directly tied to a hardware advance. And note that these are not superficial changes, but fundamental improvements.

While you could always run a database manager from floppies, it took the hard disk to turn it into a killer app. This means that many killer apps are lurking in the background, awaiting the major technological breakthroughs that will make them happen. But it also means that increased speed or even RISC technology will not generate a new killer app. Floppy disk size doesn't matter, and neither does the operating system.

Once we understand this concept, we can look for the killer app by looking at new hardware technology. What do we see that's new? LANs? A mere variation on multiuser systems. This is a return to large systems and violates the

general trend toward localized computing power. No killer app is possible from that invention. It's the same with color LCD portables; they're just desktop machines in a different form.

INNOVATIONS YET UNDREAMED OF

But what about CD-ROM? So far, it's just a slow read-only hard disk. But its ability to be mass-produced may invite a yet unknown application someday. ISDN? Now this is more than merely faster communication. It's a primary change, and it should produce a killer app when it gets going. Other areas of upcoming technological innovation to watch are holographic displays, wireless remote control, voice recognition, and scanner technology.

In fact, it's obvious that improvements in scanner technology will produce the next killer app, a fantastic OCR system. A bunch of pretenders are already lurking out there. But the good ones carry high prices, and the inexpen-



ILLUSTRATION: TOM LULLEVITCH

sive ones are stuck with inadequate 300-dot-per-inch scanners.

The key to killer applications is significant new technology entering the desktop market. It's not wishful thinking, and it's not the creativity of software engineers. Furthermore, the ratio of killer apps to technological advances is 1:1. The invention of the floppy disk didn't result in ten killer applications, but one: word processing. You only get one shot.

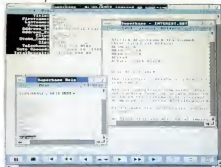
Introducing Superbase 2 For Windows



SETTING THE GRAPHICAL DATABASE STANDARD

Harnessing the full power of Microsoft® Windows, Superbase® 2 gives you a whole new perspective on how to get the most from your computer. Use Superbase 2 to make relational data management more productive than ever before. Use it to set up new filing systems or to browse through, select from and report directly on your dBase® files. And Superbase 2's integral telecommunications, text and image-handling open up valuable new application possibilities.

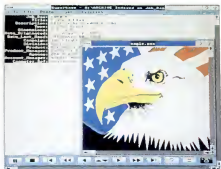
FACTS, FIGURES AND TEXT



Browse through your facts and figures in any sequence with the unique VCR-style panel controls — get first, fast forward, pause, get next, rewind — it's just like playing a tape.

Compose a form letter with the built-in text editor. Then print both personalized letters and mailing labels to the recipients of your choice.

IMAGES



A picture tells a thousand words, and with Superbase 2 you can integrate scanned photographs, faxed documents, drawings and extended text passages right into your database. Supported formats include TIF, PCX, IMG, and WMF.



It's as easy to exchange data too, with other programs like Microsoft Excel, Lotus 1-2-3, dBase II, III and III+, or with other machines via a Hayes®-compatible modem using the built-in telecommunications facilities.

AND dBase FILES

Superbase 2 provides a vast range of data types for creating new databases, including amounts, exponential numbers, dates, times and calculations. You can ensure data consistency with the help of cross-file lookups and validation formulas.

Or you can use Superbase 2 to window directly onto your dBase® files. Without compromising other applications that may be using them.

Superbase 2 is a relational system, which means you can select fields from a number of different files for reporting. In any Windows font. And Superbase 2's selection panels and on-line help make building a powerful relational query complete with sub-totals, selections and sorting, into a simple step-by-step process.

Superbase 2 is part of an upwardly compatible family of database management products designed to meet your evolving needs. And our upgrade policies ensure that your software investment is always protected.

ORDER TODAY. Superbase 2, or a fully functional demo pack. Both are available from better dealers everywhere. Or, order direct:
(800) 562-9909 (214) 929-4888

Suggested retail price only \$295. 30 day guarantee!

SUPERBASE® 2
The Data Manager for Microsoft® Windows

See us at PC Expo
Booth 187
Jacob Javits Center, NYC
June 20-22



Superbase is a registered trademark and Superbase 2 and the Precision Software logo are trademarks of Precision Software. Other brand and product names are registered trademarks or trademarks of their respective holders. Precision Software, 8404 Sterling Street, Suite A, Irving, Texas 75061.

Inside Track

I'm Sure He's Just Kidding

Dept.: Apparently John Roach, the CEO of Tandy, has hinted that he might enforce some sort of **wacky patent** that GRID (now owned by Tandy) has taken out for portable laptops. Somewhere along the line, it seems that the company obtained a patent for the hinged case design.

Of course, if a patent such as this is enforceable, then one can assume that someone in Silicon Valley will be able to pull out some notes showing that he or she invented the concept back in 1970 and is entitled to the patent, thus **forcing Tandy to pay royalties**. This kind of thing often happens with patents that are stupidly based on obvious design considerations.

A bigger picture seems to be emerging in the world of small computers, though. A genuine **mania for lawsuits** has been the theme of the business ever since IBM announced the MCA bus and its intent to litigate. IBM, it appears, is some sort of **moral leader**, and whatever it does, everyone else has to do. Even litigious Apple has swung for the fences with its *Microsoft Windows* suit, a bolder-than-normal maneuver.

The latest round of suits makes the old Lotus look-and-feel suit look silly. Now we have **Quarterdeck** announcing a patent on some windowing algorithms, claiming that violators will have to pay to use them. I looked at the patent and couldn't make heads or tails out of it. I heard that there was **panic** in the halls of Microsoft, though.

I find it **amusing** that Microsoft is the target of the two most interesting fights in the business: the Apple suit and now the Quarterdeck patent. Maybe the concept of karma does work as advertised. It was Bill Gates who, in a frenzy, **condemned the piracy** and blatant copying of his original Altair BASIC in the mid 1970s. What goes around comes around. Did I say that?

A third interesting suit involves idea man Paul Heckel and his *Zoomracks*, a cute database manager based on the concept of a card rack. He says it's the **progenitor of all hypercard programs**, and apparently some judges agree.

I don't know if any of this is all that good for the business. I do remember, though, years ago, when Vector Graphics was **sued** by Michael Shryer for allegedly **copping some code** from his *Electric Pencil*, the first major word processor for a microcomputer. He lost and was countersued within an inch of his life. I played with both packages at the time and found they both had the same peculiar bug. **Seemed suspicious**. No matter—the courts said it was OK by them.

Since then, there has been a curious case involving TRS-80 operating system clones that gained much notoriety in the

early 1980s. Apparently Radio Shack had buried some **scrambled code** in the OS that would reveal a company message if you pressed a **peculiar combination** of keys. Guess what happened when you pressed the same peculiar combination of keys on a couple of the clone operating systems? Yes, the Tandy message appeared. Nonetheless, the courts didn't think that any copyright was violated.

Until recently, only Apple, which relied on patent laws to enforce the Apple II's stranglehold on its market, seemed to make any headway with **litigation**. Suddenly, along came "look and feel" and a slew of vendors opting for finding a way to patent things. That's not good.

So looking back on the possibility of gaining an enforceable patent for the hinged laptop case leads me to think of all sorts of other possibilities. Who can say, perhaps the A> prompt might be patentable? And what about the detachable keyboard? The great thing about patents is that you can apply for one even after years have passed by, as long as you can prove that you invented it first.

Maybe someone out there will discover that he or she **invented the reset button**, for example. Hey, think about the

royalties for that invention! What about diskette labels, or long cables for keyboards? There must be a million little items that can be patented just like the hinges on a laptop. What about colored diskettes? Yo! Centech, here's where you can make some real dough! Enough said.

Cheap Optical Character Recognition Dept.: Well, well. It seems that a hot product for the Mac—*OmniPage* from Caere, a superb OCR program—is now being ported to 386 machines. I've had only a demo to play with, but I'd say that Kurzweil might want to think about lowering its prices to meet the sub-\$1,000 prices of the Caere product.

There are now **three main players in PC OCR**: Kurzweil, Calera, and Caere. A fourth product, *CAT Reader*, from Computer Aided Technology, lurks in the background. If you read my column, you'll see why I think OCR software is the next hot thing for the PC. The market should be **enormous**. First of all, desktop publishing users will need it to scan items into their documents. Usually a desktop publishing system has a scanner already, so the sales are automatic.

I use *OmniPage* to scan in documents that I cannot get electronically. **Who wants to rekey data** in this day and age? Nobody. It saves enough money in time saved to pay for itself. No office should be without this stuff at these prices. A few years ago an OCR machine might cost \$30,000 or more, and it could still read only special OCR-type ball printouts. It was **pathetic**. Times have changed. ■

Who can say,
perhaps the A>
prompt might be
patentable?
And what about the
detachable keyboard?

If You Keep
An Open Mind,
You Don't Stop
With The Standards.



You Begin.

There's a big difference between settling for standards and setting them. At NCR, we're open-minded about open systems architecture. That means the standard is the starting point; and the sky's the limit on how flexibly the technology can be applied and advanced.

With technology, we're so open-minded that our 25MHz 386 is faster than a 25MHz 386. How? We didn't settle for the standard 32KB of cache memory offered in many other PCs. Instead, we raised it to 64KB. This gives our new PC925™ faster response time and throughput. The result—increased productivity. And one more example of NCR

adding value to advance an industry standard to a new standard of excellence in performance.

Our open-mindedness opens unlimited opportunities for applying PC technology to a variety of business problems. Because no business considers its computer needs standard.

At NCR, we're open to finding the PC solution you have in mind for your business.

If you're open to this kind of thinking, call 1 800 544-3333 for a free literature packet and the location of the Authorized NCR Reseller or sales representative nearest you. Or write to us at P.O. Box 785, Dayton, Ohio 45482-9905.

NCR PERSONAL COMPUTERS



Creating value

CIRCLE 526 ON READER SERVICE CARD

© 1989 NCR Corporation



PROJECT MANAGEMENT

On sharper bids and lower costs.

Ken Stowe is scheduling manager of Pizzagalli Construction in South Burlington, Vermont. Pizzagalli just completed a \$20 million addition at Duke University.

On bidding: We've just completed the second phase of a \$20 million addition to the Duke University Medical Center. We used Primavera Project Planner (P3) to plan preliminary schedules for our estimates. It gave us a clear vision of how we would approach the job, and we were able to offer our prospective client lower costs.

On choosing Primavera : We waded through the specs of 30 or 40 possible systems—from mainframes to PCs—and narrowed it down to Primavera and two others. And then we had a shootout. Well, we eliminated one because it just couldn't go fast enough...we had some projects with 2,700 activities. The other didn't have the ease of use. Primavera did what we wanted.

On learning the system: I get an awesome amount of power from Primavera. It's very well structured and well documented and I call it very friendly to the project

team. We feel that Primavera has helped our people get over their fear of computers.

On what Primavera has done for him: It opened the door for me to advise the company on integrating scheduling, job costing, CAD and estimating software as well as construction contract control software. It's made me more valuable to the company.

Primavera Systems provides you with project management software that incorporates all the power and flexibility you need to perform at your best. Call us at (215) 667-8600.



PRIMAVERA SYSTEMS, INC.
Project Management Software

Two Bala Plaza, Bala Cynwyd, PA 19004
(215) 667-8600, Telex: 910-997-0484, FAX: (215) 667-7894

Jim Seymour



Straight talk—
with some clear
definitions—
about the uses
and abuses of
PC-based desktop
presentations.

In the never-ending search for the next hot application category, one has edged to the fore over the past year and a half: desktop presentations.

I like desktop presentations as much as the next PC user, I suppose—I certainly do a lot of work that people tell me is of that genre. But I think the term *desktop presentation* is in need of some better definitions. Some straight talk about the strengths and weaknesses of IBM-standard PCs as development and delivery systems for desktop presentations would also help.

Just what do people mean when they speak about desktop presentations? To my mind, two very different activities are subsumed under that catchall phrase.

The first meaning refers to the use of a desktop computer to prepare presentation materials. These materials might include 35mm slides, overhead transparencies, flip-books, speakers' notes, and handouts. In this sense we're talking about using a PC as a development system, or maybe a production workstation, to crank out traditional presenters' aids that will be used in traditional ways.

The second use of the term refers to the actual *presentation* of materials on a personal computer—turning a PC into a delivery system. For a prescription-drugs manufacturer's detail man, for example, that might mean sitting across from Dr. X in his office and flipping through a series of electronic "overheads" on a laptop PC while touting a new drug. For an architect, it might mean sitting down at a PC, with clients peering over his shoulder, and running through a series of walk-through views of an unbuilt structure—views constructed with a 3-D CADD program, of course.

I'm a big believer in the first kind of desktop presentation work—using a PC to produce speakers' aids. Though we're now seeing a small flood of desktop-presentation software meant to help users create those slides, overheads, and the rest, the truth is that we hardly need special software for most jobs.

I've produced literally hundreds of very good-looking overhead transparencies, for example, with standard word-processing, graphics, and occasionally desktop publishing programs running on a PC connected to a laser

printer. And I've made a few thousand 35mm slides on PCs connected to Matrix and Mirus film recorders, using standard PC graphics programs such as *Harvard Graphics* and *Pixie*.

FINE CONTROL, SPECTACULAR EFFECTS

The flood of new packages for producing presentation materials, from *Xerox Presents* to the forthcoming PC versions of Aldus's *Persuasion* and Microsoft's *PowerPoint*, do allow much-finer control and more-spectacular effects, such as color-graduated backgrounds, drop shadows on lettering, infinitely variable type sizes, and so on. And they include features that automatically produce speakers' notes, handouts, and other supporting tools. So I suspect I'll adopt one or two of those packages, as well.

I'm much less taken, though, with the idea of *showing* on a PC the material I *produce* with a PC. I've done a few of these exercises. And I've seen other people's "desktop playbacks."

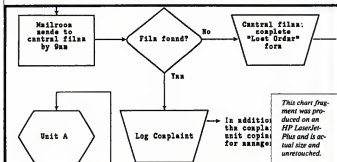


Every time, I've bemoaned the PC's lack of graphical support, the slow screen refreshes, the limited viewing angle, brightness, and color palette. Putting these presentations on a video projector solved the image-size problem but it made things even dimmer and fuzzier. Running them through a VideoShow was not much better.

Hauling around a PC for slide shows is far clumsier than carrying a Carousel slide projec-

EasyFlow

An on-screen chart processor that knows about charts and diagrams, not just another "screen-draw" program that makes you do most of the work. EasyFlow is a powerful full-screen graphics program dedicated to data-flow diagrams, flow charts and organization charts. With it you can quickly compose diagrams. More important, you can easily modify them so they are always up to date.



Automatic. Fully automatic text centering within shapes. Fully automatic line routing & re-routing. Fully automatic placement of text along lines.

Fast. Written in assembly language for speed.

Large. Diagram size limited only by available memory. Supports LIM expanded memory. Diagram too large for your printer? EasyFlow automatically breaks the diagram up & prints it in page size pieces.

Standard. All standard data flow and flowcharting shapes included. Other shape libraries are available.

User friendly. Don't take our word for it. PC Magazine says "EASYFLOW lives up to its name. It's hard to imagine any easier and more flexible way to produce basic and even complex flowcharts".

Mouse. Optional but fully supported.

It works. Over 50,000 copies sold. Two of the "big eight" accounting firms have world wide site licenses for the use of EasyFlow.

It prints. On most popular printers including IBM, Epson, Toshiba, HP LaserJets, HP Desk Jet XEROX 4045, postscript printers and many others.

It plots. On HP7440, 7475, 7550 and 7585B plotters.

Documented. 130 page manual plus over 150 screens of context sensitive help.

Rush delivery. Order by noon today (eastern time) and you'll have it tomorrow. Rush delivery charge is \$10.50 (instead of \$2.00) and is available only to continental USA and Canada.

EasyFlow works on IBM PC's, IBM PS/2 and compatibles. Requires 512K memory, hard disk and an IBM CGA/EGA/VGA or Hercules monochrome compatible adapter card.

Order direct for only \$149.95 + \$2.00 S&H (USA/Canada), \$10.00 (foreign).

Payment by M.O., check, VISA MasterCard or Company PO.

Havan Tree Software Limited
PO Box 1093-P
Thousand Island Park, NY 13692



Order Desk: 1-800-267-0688
Information: (613) 544-8035 ext.49
Telefax(G3): (613) 544-9632

CIRCLE 201 ON READER SERVICE CARD

Jim Seymour

tor. And if you don't want to carry your projection system, you're a lot likelier to find the right Carousel and screen at a distant location than the right PC, monitor, and video board.

INHERENT INEFFICIENCIES

The problem with PC-based desktop presentations lies partly in the inherent inefficiencies of running slide shows on a com-

**Hauling around a PC
for slide shows is
far clumsier than
carrying a Carousel
slide projector.**

puter and partly in our unreasonable demands on systems never meant for this kind of work.

Goosing up the power of PCs with 386 chips and throwing a semigraphical interface shell onto the machine (in the form of *Microsoft Windows*) still doesn't make the PC a very good graphics platform. Desktop presentations—and here I mean the second use of the term: *showing* the materials on a PC—are vastly more impressive on, say, a big-screen Mac II than on any PC made today.

We can live with the PC's graphically limited powers when we're creating speaking aids: we soon learn how the finished results will *really* look versus how they look on-screen on the PC. Limited screen sizes, slow screen redraws, and the rest of the PC's impediments to effective *presentation* of visual materials hardly matter at the design and production stages.

So I'll continue producing presentations at my desktop, thank you; and I'll embrace the new software tools that come along to help my trusty 386 crank 'em out. But don't look for me in your reception room, disk in hand and portable PC under my arm, ready to sit down and dazzle you across your desk—because there isn't much dazzle in presenting desktop presentations on the desktop.



And then...
Maxell created
the RD Series.



Maxell Corporation of America, 22-08 Route 208, Fair Lawn, NJ 07410

Never before has this level of Reliability
and Durability been available in floppy disks.
Introducing the new RD Series from Maxell.
Twice the durability of the disks you're now using.
Twice the resistance to dust and dirt.
And the RD Series is ten times more reliable
than conventional floppy disks.
The Gold Standard has always meant maximum
safety for your data. Now it means even more.



maxell
THE GOLD STANDARD

Cool, Quiet, Reliable Power.



PC/ XT

STANDARD 150 \$69

Economical This UL approved, fully tested unit is one of the best generic 150s available. Suitable for basic systems.

SILENCER 150 \$129

Ultra-Quiet Reduce stress and increase productivity with the Silencer 150. Its large, low speed, West German fan keeps your system 5° to 15° cooler and 84% quieter! Great in the executive suite or home office.

TURBO-COOL 150 \$149

High Performance Upgrade your PC/XT with our popular, UL approved Turbo-Cool 150. Its patented twin fan design keeps your system 25° to 40° cooler and 50% quieter. Your PC lasts up to three times longer! Meets the demands of today's fully loaded systems.

TURBO-COOL 200 \$189

Maximum Performance Put AT power and 200% more cooling under the hood of your PC/XT with our UL approved Turbo-Cool 200. Its twin fans keep your system 30° to 45° cooler with no additional noise. Perfect for hot rod PCs and Mini ATs!



AT/TOWER

STANDARD 200 \$99

Economical This UL approved, fully tested unit is one of the best generic 200s available. Suitable for basic systems.

SILENCER 200 \$159

Ultra-Quiet Reduce stress and increase productivity with the Silencer 200. Its premium quality, adjustable-speed fan offers 69% less noise with standard cooling. Great in the executive suite or home office.

TURBO-COOL 250 \$189

High Performance Protect your investment! Upgrade your AT/386 with our powerful Turbo-Cool 250. Its high-capacity, adjustable-speed fan keeps your system up to 35° cooler. Meets the demands of today's fully loaded systems. (Add \$10 for Tower version)

TURBO 375 \$299

Maximum Performance The choice of professionals, our Turbo 375 is perfect for workstations and network file servers. Includes line conditioning, independent regulation, remote switch provision for Towers, enhanced cooling, UL approval, 50,000 Hr MTBF, and 2-year warranty. PC Magazine's technical excellence finalist!



COMPAQ

CP160 \$169

Original Portable Upgrade Our direct replacement CP160 power supply gives your Portable greater reliability and 100% more power. Allows 286, 386, and hard disk upgrades.

CD270 \$249

Deskpro Upgrade Our direct replacement CD270 power supply gives your 8086/286/386 Deskpro greater reliability and over 50% more power. Includes autoselect 110V/220V, enhanced cooling, and 2-year warranty. The power users power supply!

Our power supplies feature:

- FCC-B compliance
- 110V/220V input
- 4 drive plugs (5 for Turbo 375)
- Heavy-duty components
- OVR, OCR, SC protection
- Installation instructions
- Rigorous testing
- 1-year immediate replacement warranty (2 years where noted)

"You could buy cheaper no-name power supplies almost anywhere, but don't. PC Power and Cooling's units are better made and more reliable than anything in the field."

*PC/Computing
January, 1989*

Silencers, Turbo-Cool, and Turbo 375 are trademarks of PC Power & Cooling, Inc. Compaq and Deskpro are registered trademarks of Compaq Computer Corporation.

Most orders shipped same day. We accept Visa, MC, COD or PO on approved credit.

PC POWER & COOLING, INC.

31510 Mountain Way, Bonsall, CA 92003 • (619) 723-9513 • FAX (619) 723-0075

CIRCLE 473 ON READER SERVICE CARD

William F. Zachmann



**In the contest
between
OS/2 and Unix,
users can eat
their cake and
have it too.**

Are OS/2 and Unix really deadly rivals in the battle to replace MS-DOS as the dominant desktop operating system for the 1990s? It would be easy enough to get that impression, based upon much of what has been written on the subject over the past year. What's more, vendors like Sun Microsystems and NeXT have been aggressively promoting their Unix-based systems as alternatives to personal computers running OS/2.

There is no denying that Unix and OS/2 are competitors in some cases. Both can be used as the base operating system for desktop personal computers, workstations, and network servers. But to view OS/2 and Unix as mutually exclusive choices in a zero-sum game makes very little sense. On the contrary, only if we regard OS/2 and Unix as partners—and even as complementary operating systems—can we make the best use of these emerging technologies.

HERE BUT YET FORGOTTEN

The "OS/2 vs. Unix" hype seriously obscures Unix's greatest value—as an alternative to proprietary multiuser operating systems. Although network architectures certainly hold enormous promise for the future, the bulk of information processing in business still takes place on character-mode terminals attached to mainframe and minicomputer systems, and this is likely to remain the case for some time. In this arena, Unix has advantages that OS/2, as a single-user operating system, cannot offer at all.

The proprietary architectures of traditional systems have historically created a strongly fragmented market, subject to very limited competition. The semimonopolistic pricing that helps keep mainframe and minicomputer systems as expensive as they are is one result of this segmentation.

Today, microprocessor-based alternatives to these traditional systems, in products like the NCR Tower, the transaction processing systems from Stratus and Sequent, and the growing number of offerings from traditional vendors like Unisys, Hewlett-Packard, and Bull offer the capabilities of minicomputers and mainframes at microprocessor costs. Unix is, without a doubt, the standard multiuser operating system for these increasingly powerful and

much more economical systems.

For this reason, even if Unix never ran on a single desktop system or network server, it would still provide enormous benefits to business users. The potential payoff from Unix as a standard multiuser operating system far outweighs whatever it may deliver on the desktop, at least in the near future.

THE REAL RIVALRY

To focus exclusively on areas in which OS/2 and Unix are potential competitors is to overlook the area in which Unix delivers its most obvious and most demonstrable benefits. The real rivalry is not between Unix and OS/2 but between Unix and traditional proprietary operating systems. And this is an arena in which Unix is sure to be the winner.

To take a prominent example, microprocessor-based Unix systems offer an extremely attractive alternative to IBM's AS/400 system. Not only are they far less expensive initially,



ILLUSTRATION: TOM LUTVICH

but users opting for Unix gain the ability to port their software to other platforms in the future. This stands in sharp contrast to the costly long-term lock that IBM's proprietary architecture and operating system impose on its AS/400 users.

Though users already committed to the IBM System/38 architecture might prefer to continue down that road, migrating from the System/36 to the AS/400 is a much bigger jump, with sub-

William F. Zachmann

stantial additional costs. For these users, a Unix-based system can be significantly more economical.

PEACEFUL COEXISTENCE

Even where OS/2 and Unix do compete—on the desktop and under the covers

of the network server—there is no necessity to choose one exclusively over the other. There are many ways to treat them as complementary options, thereby giving users the freedom to choose their systems based on their particular tasks' requirements.

First, a common user interface is now provided by *Microsoft Windows*, the OS/2 Presentation Manager, and the Open Software Foundation's *OSF/Motif* for Unix.

Even though there are differences in the application program interface (API) for these three systems, they are similar enough that applications can function identically, from a user's perspective, in all three environments.

In fact, the same API can even be shared between OS/2 and Unix, either by using an *X/Windows* server running under OS/2 or by using the PM/X interface for Unix developed by Microsoft and Hewlett-Packard to run Presentation Manager applications on Unix systems.

Second, the availability of common network interfaces, such as the OS/2 LAN Manager software for Unix, will ensure that individual MS-DOS, OS/2, and Unix systems will be able to communicate with one another. It won't matter which operating system a workstation or server runs—it will still be able to participate fully in distributed operations with the other stations on the network.

FREEDOM OF CHOICE

With the emergence of such shared standards, users will be free to implement whatever combination of DOS, OS/2, and Unix systems provides the most effective response to their organizational requirements. They will be able to mix and match personal computers, workstations, and file servers running any combination of the three operating systems and at the same time preserve software compatibility.

At no point will it be necessary for an entire organization to choose between OS/2 and Unix. Instead, software requirements will determine the choices. Such issues as compatibility with existing applications and which software best meets which needs will be more important than which operating system is used.

While it seems likely that most of the PCs currently running DOS will migrate to OS/2 eventually, they will need to do so only if OS/2 provides a better desktop environment than Unix does. My view is that, for the most part, it probably will. But whatever happens, both OS/2 and Unix can coexist within the same environment, and both offer an effective way to replace traditional mainframes and minicomputers with microprocessor-based systems.

The "religious" wars between OS/2 and Unix may make good copy for writers, but viewing the operating systems as combatants doesn't make good sense for users. It makes much more sense to see OS/2 and Unix as partners in the overthrow of the old order of expensive proprietary systems. ■

Break DOS's 640K Shackles!

"A top slot on anyone's software shopping list...helps TSRs co-reside in any system...
HEADROOM is a grand idea..."

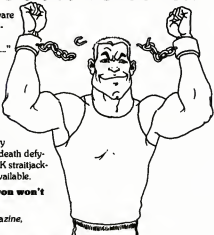
Winn L. Rosch, PC Week,
December 19, 1988

"Calling HEADROOM a memory manager is like calling Houdini a handcuff manager."

Helix Software's \$95 memory manipulator performs more death defying escapes from DOS's 640K straitjacket than any other program available.

...This is one magic act you won't want to miss."

Edward Mendelson, PC Magazine,
February 28, 1989



HEADROOM™

The New Dimension in Memory Management

Control RAM-Resident (TSR) Programs

- Free all memory occupied by RAM resident programs
- Load or remove TSRs on the fly without leaving your application
- Swap TSRs instantly to/from expanded memory, extended memory, or to disk
- Use TSRs' own hot-keys to pop them up
- Eliminate conflicts among TSRs and between applications and TSRs
- Control up to 32 TSRs/groups of TSRs
- Display menu of loaded TSRs
- Activate and deactivate TSRs at any time
- Swap and control ANY TSRs, even key macro programs
- Control TSRs from batch files or through the API-load, unload, reload, remove
- Pop all TSRs up at any time—even in graphic programs

All TSRs remain fully functional, but use none of your 640K memory, and HEADROOM itself uses only 50K.

Control Application Programs

- Load up to 32 applications simultaneously
- Hot-Key quickly (in 4 seconds on an AT) from one program to another
- Set up any hot keys for your programs
- Switch between any applications, even graphics and mouse driven programs
- Reload programs from their saved memory image
- Switch programs from a batch file or API
- Re-boot any application partition without affecting others
- Display menu of loaded applications

\$95 order now: **1-800-451-0551** in NY
(718) 262-8787 9am to 5pm EST; (\$5 per order
shipping, \$20 outside U.S.) VISA/MC/COD, or
write to us at:

HELIX
SOFTWARE CO., INC.

83-65 Daniels Street • Scarsdale, N.Y. 11435 • (718) 262-8787

Patent Pending

386²⁵ • 286¹⁶ WITH 2MB LOADED



TOP PERFORMANCE - BOTTOM LINE PRICE

PM 386-25

- 80386-25 PROCESSOR
- 2MB DRAM, EXPANDABLE TO 8MB
- 80387 AND 80287 SOCKET
- 1.2MB & 1.44MB FLOPPY DRIVE
- SERIAL, PARALLEL AND GAME PORT *
- 220 WATT POWER SUPPLY
- METAL TOWER CASE
- 101 KEYS ENHANCED KEYBOARD WITH DUST COVER
- OPTIONAL 22ms HIGH PERFORMANCE HARD DRIVE
- SI - 32, LAMARK - 43
- ULTRA FAST VIDEO SPEED
- 8 EXPANSION SLOT
- MS-DOS, UNIX, OS/2 AND NOVELL COMPATIBLE

* CHOOSE FROM 2 SERIAL 1 PARALLEL PORT OR 1 SERIAL 1 PARALLEL 1 GAME PORT

WITH ABOVE BASE SYSTEM
PLUS MONOCHROME DISPLAY **\$2,299**

PM 286-16

- 80286-16 PROCESSOR
- 2MB DRAM, EXPANDABLE TO 4MB
- 80287 MATH-COPROCESSOR SOCKET
- 1.2MB & 1.44MB FLOPPY DRIVE
- SERIAL, PARALLEL AND GAME PORT *
- 200 WATT POWER SUPPLY
- 5 BAY AT Jr. CASE
- 101 KEYS ENHANCED KEYBOARD WITH DUST COVER
- OPTIONAL 22ms HIGH PERFORMANCE HARD DRIVE
- SI - 18.7, MIPS - 2.6
- ULTRA FAST VIDEO SPEED
- 8 EXPANSION SLOT
- MS-DOS, UNIX, OS/2 AND NOVELL COMPATIBLE

WITH ABOVE BASE SYSTEM
PLUS MONOCHROME DISPLAY **\$1,299**

PM 8088-10

- V20-8 PROCESSOR
- 512K DRAM, EXPANDABLE TO 1MB
- EMS DEVICE DRIVER INCLUDED
- ON BOARD CLOCK CALENDAR
- ON BOARD SERIAL, PARALLEL, GAME PORT
- 720KB FLOPPY DRIVE
- 101 KEYS ENHANCED KEYBOARD
- 150 WATT POWER SUPPLY
- MIN DESK TOP CASE
- MONOCHROME GRAPHIC CARD & MONITOR
- UNIVERSAL FLOPPY DRIVE CONTROLLER FOR 1.44MB, 1.2MB, 720KB & 360KB DRIVES

\$690

PM386-25

VIDEO OPTIONS

DRIVE OPTIONS	MONO	EGA/COLOR	VGA/COLOR
68MB RLL 1:1	2799	3119	3419
108MB RLL 1:1	3099	3419	3719
142MB ESDI 1:1	3499	3819	4119

PM286-16

VIDEO OPTIONS

DRIVE OPTIONS	MONO	EGA/COLOR	VGA/COLOR
30MB RLL 1:1	1559	1879	2179
44MB MFM 1:1	1899	2219	2519
60MB RLL 1:1	1799	2119	2419

PM8086-10

VIDEO OPTIONS

DRIVE OPTIONS	MONO	CGA	EGA
1.2MB & 720KB	790	890	1190
20MB MFM	965	1150	1380
30MB RLL	1050	1244	1465

SCHOOL INSTITUTIONS AND MAJOR CORPORATION WELCOME TO INQUIRE FOR VOLUME DISCOUNT

TERMS & CONDITIONS:
FOR ORDER:



CIRCLE 103 ON READER SERVICE CARD

WE ACCEPT VISA AND MASTER CARD. NO SURCHARGE FOR ORDER. MONEY ORDERS AND CASHIER CHECKS WELCOME. PERSONAL CHECKS AND COMPANY CHECKS, ALLOW 2 WEEKS TO CLEAR BEFORE SHIPPING. WE ACCEPT P.O. \$ FROM CORPORATIONS AND SCHOOL INSTITUTIONS. VOLUME USERS AND VARS CALL FOR DISCOUNT PRICES. ALL SHIPPING COSTS AND INSURANCE ARE EXCLUDED. SALES TAX APPLIES TO NATIVE STATE.

ALL OUR PRODUCTS CARRY A FULL YEAR WARRANTY ON PARTS AND LABOR. ALL SALES ARE FINAL. DEFECTIVE ITEMS REPLACED OR REPAIRED AT OUR DISCRETION. NO RETURNS ACCEPTED WITHOUT RMA NUMBER. ALL RETURN ITEMS MUST HAVE ORIGINAL PACKAGING. PRICE AND TERMS SUBJECT TO CHANGE WITHOUT NOTICE.

TOSHIBA LAPTOPS AND PRINTERS

WE CARRY ALL MODELS AND ACCESSORIES

CALL FOR BEST PRICE

ADD ON CARD SPECIALS

UNIVERSAL FLOPPY CONTROLLER FOR 1.44MB, 1.2MB, 720KB, 360KB DRIVES **\$40**

PCMAX

CALL NOW AT

1-800-777-1288

1-800-365-7702

125

38

45

L.A. HEADQUARTERS

8025 DEERING AVE.
CANOGA PARK, CA 91304
TEL: 818-888-8880
FAX: 818-883-5309

RETAIL STORE

11686 VENTURA BLVD.
STUDIO CITY, CA 91604
TEL: 818-761-8899
FAX: 818-761-8990

telemart

Doing Business Since 1980 A Division of CW Marketing, Inc.

Lowest Prices

Industry Price Leader

Fastest Delivery

We use



for FAST,

DEPENDABLE DELIVERY.

Most Reliable

Established Industry Leader
Doing Business Since 1980.

Best Selection

We Carry
the products you want.

FREE
AIR EXPRESS SHIPPING
You Pay the Ground Shipping
We Pay The Air Difference

MIT SYSTEMS XT

10 MHz, 150 WATT Power Supply,
101 Key Keyboard, 8 Slots

\$256

With 640K RAM, 360K Floppy	\$523
With 640K RAM, 360K Floppy, 20 MB HD	\$66
With 640K RAM, 360K Floppy, 40 MB HD	\$86

MIT SYSTEMS 286-12

12 MHz, 200 WATT Power Supply,
101 Key Keyboard, 8 Slots,
Small Foot Print, Norton SI Rating 13.4

\$440

With 1 MB RAM, 1.12 MB Floppy, Multi I/O	\$ 829
With 640K RAM, 1.12 MB Floppy, 20 MB HD, Multi I/O	1116
With 1 MB RAM, 1.12 MB Floppy, 40 MB HD, Multi I/O	1263
With 2 MB RAM, 1.12 MB Floppy, 40 MB HD, Multi I/O	1421

MIT SYSTEMS 386-20

20 MHz, 200 WATT Power Supply,
101 Key Keyboard, 8 Slots, Shadow RAM,
Disk Cache, 1 MB RAM,
8387 Socket, Norton SI Rating 23.0

\$1476

With 1 MB RAM, 1.12 MB Floppy, Multi I/O	\$1796
With 640K RAM, 1.12 MB Floppy, 40 MB HD, Multi I/O	2125
With 2 MB RAM, 1.12 MB Floppy, 80 MB HD, Multi I/O	2595

Video Systems*

MONO

\$123

CGA

\$248

EGA

\$478

VGA

\$600

DISPLAY CARDS

MIT Mono Graphics w/Printer Port (720 x 348)	\$ 40
MIT Color Graphics w/Printer Port (620 x 200)	39
MIT EGA w/Autosense (640 x 480)	137
MIT VGA (800 x 600)	185

CONTROLLERS

MIT Combined 360K/720K/1.2 MB/1.44 MB FDC	\$ 34
MIT AT Controller WD 1003 MFM 2:1 Interleave	110
MIT AT Controller WD 1006 MFM 1:1 Interleave	129

I/O CARDS

MIT I/O Serial Clock	\$32
MIT I/O Serial/Parallel	32
MIT I/O AT Parallel/Serial/Game Port	41
MIT I/O XT Parallel/Serial/Game Port/Clock & Battery	41

KEYBOARDS

MIT 101 Key Keyboard Tactile	\$55
MIT 101 Key Keyboard Enhanced w/Solar Calculator	80

*Including Card & Monitor

1-800-426-6659

HARDWARE

PRINTERS

Alps	NEC		
Allegro	P2200	325	
Other Models	P5200	509	
	P5300	679	
Brother	Silent Writer	Call	
HL-8E Lazer	Okidata		
HR 40	172	195	
M-1109	182 Turbo	229	
Other Models	320	339	
Citizen Printers	321	465	
120D	390	469	
180D	391	635	
Other Models	Laserline 6	1339	
Diconix	New Lasers	Call	
150 P	Panasonic		
Other Models	1124	\$319	
	1180	185	
Epson Printers	1191	229	
FX850	1524	555	
FX1050	Laser 4450	1340	
LO510	Other Models	Call	
LO850	Star Micronics		
LO1050	Laser	1850	
LG810	NX 1000 Rainbow	230	
Other Models	NX 1200	170	
Hewlett-Packard	NX 2400	300	
Desk Jet	Other Models	Call	
Laser Jet II D	Toshiba		
Laser Jet Series II	Express Writer 311	385	
Paint Jet	Page Lazer	2559	
Scan Jet	Other Models	Call	
Other Models			

FAX MACHINES

Avatex	PanaFax		
EFAX 88	UF155	999	
Brother	Ricoh		
150	RF800	665	
Canon	Sharp		
Faxphone 8	FD 220	820	
Faxphone 15	FD 300	1005	
Faxphone 20	FD 330	1105	
Faxphone 25	UX 50	669	
Murata	UX 80	1015	
M 1200	UX 180	829	
M 1600	UX 350	1250	
NEC	Toshiba		
Multifax 2	30100	929	
Panasonic	3300	1145	
KXF100	3600	1280	
KXF120	3700 EN	1395	

BOARDS

AST	Advantage 128K	\$129	
AT Rampage w/512K	AT Rampage 2/256K	379	
Rampage + 286	Rampage 2/286/512K	269	
Six Pack Plus w/384K	VGA Plus	359	
Other Models	Call		
ATI	EGA Wonder	225	
EGA Wonder	VGA	245	
VGA 256K	NEC	329	
Hercules	Color Card	139	
Graphics Card Plus	Incinerator	170	
Intel	80287-6	135	
80287-6	80287-10	199	
80287-10	80387-15	230	
80387-15	80387-25	365	
80387-25	8087-1	415	
8087-1	8087-2	515	
8087-2	8087-2	175	
8087-2	8087-2	125	
8087-2	8087-2	265	
8087-2	8087-2	759	
8087-2	8087-2	785	
8087-2	8087-2	325	
8087-2	8087-2	589	
8087-2	8087-2	939	
8087-2	8087-2	235	
8087-2	8087-2	295	
8087-2	8087-2	385	
8087-2	8087-2	260	
8087-2	8087-2	159	
8087-2	8087-2	170	
8087-2	8087-2	239	
8087-2	8087-2	295	
8087-2	8087-2	385	
8087-2	8087-2	265	
8087-2	8087-2	465	

ACCESSORIES

Computer Tool Kit	\$19	
Disk Bank w/Lock	12	
Joystick	19	
Keyboard Drawer	25	
Curtis		
Anti Static Mat	29	
Clips	29	
Keyboard Saver	29	
Printer Legs	10	
Ruby Plus	59	
Ruby Super Suppressor	49	
Tool Kit (10 Piece)	25	
Universal Printer Stand	15	

DISK DRIVES

Bernoulli Box		
10 Meg	\$895	
20 Meg	1249	
40 Meg (Dual 20 MG)	1565	
Beta Ext. 20 MG	1015	
Beta Int. 20 MG	775	
Dual 44 MG	1999	
Colorado Memory		
10 Systems with Tape		
Jumbo 40/120 Ext	435	
Jumbo 40/120 Int	325	
Seagate		
20 MG w/Seagate	275	
Controller	435	
251-1 40 MG	295	
30 MG 1/4 HT	635	
80 MG	419	
Win Card 30 MG	550	
Win Card 49 MG	660	
Win Card 65 MG	Call	
Other Models	Call	
Teac		
1.2 MEG AT	85	
Floppy XT	70	
Toshiba		
3.5 Dr 720K	75	
3.5 Dr 1.4MB	89	

COMPUTERS

AST		
Bravo 1	\$725	
Bravo 5	825	
Bravo 45	1385	
EVEREX	Call	
Mitsubishi	Call	
NEC		
Multispeed EL II	1609	
Multispeed HD	2299	
Panasonic		
FX 1650	645	
FX 1750	839	
FX 1950	2709	
Toshiba		
T-1000	675	
T-1200F	1399	
T-1200FB	1579	
T-1600	3375	
T-3100E	2969	
T-3200	3669	
T-5100	4800	
T-5200	6685	
Zenith		
1280	1629	
Supersport 12	2429	
Supersport 20	3335	
Supersport 286		

MODEMS

Anchor		
1200 B w/software	\$59	
1200 EXT	89	
2400 B w/software	120	
2400 EXT	135	
ATI		
2400 ETC w/sw	155	
Hayes		
1200	289	
2400B w/Software	249	
2400B	395	
2400 EXT	429	
Personal 1200	125	
Prometheus		
1200B w/Software	75	
2400B w/Software	125	
2400B	150	
US Robotics		
Courier 2400	255	
Courier 2400E (MNP)	315	
HST 9600	590	
SPORTSTER 2400 B w/software	140	
KEYBOARDS		
Keytronic		
KB5151	\$119	
KB5153	150	
KB101 Plus	85	
TERMINALS		
Wyse		
50	\$295	
60	370	
80	305	
85	439	
150	269	

SONY®

"WHO MAKES THE HIGHEST QUALITY 3.5\" DISK?"

ASK SONY

"WE INVENTED IT."



3 1/2\" DS/DD (100)	\$117
3 1/2\" High Density (100)	285
5 1/4\" DS/DD (100)	59
5 1/4\" High Density (100)	111

DISKETTES

Maxell		
3 1/2\" DS/DD (100)	\$119	
3 1/2\" High Density (100)	289	
5 1/4\" DS/DD (100)	65	
5 1/4\" High Density (100)	115	
Polaroid		
DS/DD (Case)	40	
HD/Data Rescue (Case)	150	
FAX BOARDS		
Complete		
4800	\$235	
9600	409	
Communicator	529	
Panasonic		
Fax Board FX-BM89	625	

MONITORS

Amdek		
410	\$135	
Mitsubishi		
Diamond Scan	499	
Diamond Scan 16"	1149	
NEC		
Multisync 2A	509	
Multisync 3D	665	
Multisync Plus	889	
Multisync XL	2195	
Monographic System	1065	
Other Models	Call	
Princeton		
Max 12	129	
Max 15	240	
UltraSync 12	489	
UltraSync 16	845	
Sony		
Multiscan 1302A	665	
Zenith		
1490	609	

NETWORKING

NOVELL		
Altec Passive Hub	\$29	
AQUILA 8 Port		
Active Hub	289	
AQUILA Archnet Card	125	
SMC Mdl 130		
Archnet Card	125	

HARD CARDS

Plus		
20 MG	\$519	
40 MG	645	
Impulse 40 MG	645	
Impulse 80 MG	859	
Passport 20	429	
Passport 40	575	

SCANNERS

Complete		
400 Hand	\$149	
Full Page	129	
Half Page	549	



FREE

AIR EXPRESS SHIPPING
You Pay The Ground Shipping
We Pay The Air Difference

1-800-426-6659

ORDER LINE

Microsoft® Windows/386

- Use all the power of 80386 Computer
- Top Multitasking performance and efficiency.

\$120



Microsoft® Excel

The Power Spreadsheet.

Microsoft Excel takes full advantage of the power of 386 and 386-based computers.

\$224



Microsoft® Word 5.0

- For people who can't wait to get great looking output.
- The power to create professional output, plus the speed to do it very, very quickly.

\$199



SOFTWARE

MISC

IMSI Mouse w/Dr. Halo III	\$75
Logi Hi-Rez Busmouse (New Shape)	72
Logi Hi-Rez Busmouse w/Paint (New Shape)	82
Logi Hi-Rez Serial Mouse (New Shape)	78
Logi Hi-Rez Serial Mouse w/Paint (New Shape)	88
Logi New Serial Mouse w/Publisher	115
Logi New Bus Mouse w/Publisher	115

MOUSE SYSTEMS

PC II Mouse w/Paint (Buss or Serial)	81
PC II Mouse w/Autosketch (Buss or Serial)	97
Omni Mouse	42

LANGUAGES

MS Basic Compiler	\$181
C Compiler (Microsoft)	275
Cobol Compiler (Microsoft)	548
MS Fortran Compiler 4.0	278
Lattice C Compiler	265
Lucid 3D	55
Macro Assembler (Microsoft)	92
Pascal Compiler (Microsoft)	179
Plan Perfect	186
Quick Basic 4.5	61
Quick C	61
Ryan McFarlan Fortran	375
Ryan McFarlan Cobol	579
Turbo Basic	62
Turbo C Pro	86
Turbo Pascal 5.0	88
Turbo Pascal Dev. Library	255
Turbo Pascal Pro	152
Turbo Prolog	88

INTEGRATED SOFTWARE

Buss Mouse 1.0	97
Serial Mouse 1.0	97
Buss Mouse w/CDD	115
Serial Mouse w/CDD	114
Buss Mouse w/Windows	129
Serial Mouse w/Windows	130

SPREADSHEET

Cambridge Analyst	\$88
HAL	95
Lotus 1-2-3 Ver. 2.01	305
Lotus Agenda	249
Lotus Manuscript	309
MS Excel	224
MS Excel/Mach 20 Bundle	655
MS Multiplan 4.0	120
Quattro	148
SuperCalc 5	289
Twin Advanced	62
Twin Classic	32
VP Planner	47
VP Planner Plus	112

ACCOUNTING

ACCPAC Easy	\$53
ACCPAC BPI	225 ea.
Bedford Accounting	135
DAC Easy Accounting	53
DAC Easy Bonus Pack	107
DAC Easy Payroll	53
One Write Plus Master 2.0	72
One Write	117 ea.
A/R, A/P, Payroll	142
Peachtree II	27
Quicken	89
TimeSlips	108
TimeSlips III	43
TimeSlips Acct Link	43

GRAPHICS

Corel Draw	\$339
Deluxe Paint	60
Designer	399
Dr. Halo III	85
Draw Plus	229
EGA Paint	61
Freelance Plus	309
Gem Draw +	159
Gem Graph	159
Graph In The Box	65
Graph Plus	295
Harvard Graphics Master Pack	267
In-A-Vision	103
MicroSoft Chart 3.0	242
NewsRoom	15
NewsRoom Professional	23
PC Paintbrush +	79
Print Q	79
Printmaster Plus	28
PrintShop	32
Publish It!	108
Pizzaz	42
Pizzaz +	65
Timeline 3.0	349
VP Graphics	56
Windows Express	38

COMMUNICATIONS

Carbon Copy Plus	\$106
CompuServe Subscription Kit	19
Crosstalk XVI	87
Crosstalk Mark IV	109
Direct Access	47
Magic Mirror	53
Mirror III	49
PC Anywhere III	62
Procom +	45
Remote 2	87
Smartcom II	79
Smartcom III	136

PROJECT MANAGEMENT

Microsoft Project 4.0	\$304
Superproject Expert	399
Timeline 3.0	349

DESKTOP PUBLISHING

Adobe Illustrator/Windows	\$369
Byline	175
Gem Desktop Publisher	165
Gem Desktop	27
Newsmaster II	38
Pagemaker 3.0	459
Publishers Paintbrush	152
Publishers Type Foundry	275
Ventura Publishing	489
Ventura Publishing Pro	345

CIRCLE 206 ON READER SERVICE CARD



FREE

AIR EXPRESS SHIPPING
You Pay the Ground Shipping
We Pay The Air Difference

- To Place an Order: 1-800-426-6659.
- To Follow Up On An Order: (602) 944-1037.
- Order Line Hours: Mon.-Fri. 7:00 am-6:00 pm
Saturday 9:00 am-1:00 pm

ORDER LINE

1-800-426-6659

telemart

Mailing Address:
8904 N. 23rd Avenue/Phoenix, Arizona 85021

Computer Classics

ACCOLADE Test Drive	22.00
ADDOE Illustrator/Windows	409.00
ALDUS Pagemaker	499.00
ALPHA Alpha/4	329.00
AMERICAN SMALL BUSINESS Design Cad	159.00
Design Cad 3D	209.00
APPLAUSE Perfect Address	29.00
APPLICATION TECHNIQUES Puzzle Plus	69.00
ASHTON-TATE Dbase IV	509.00
Framework III	455.00
Dbase III Plus	455.00
Mastergraphics	295.00
Multimate Advantage II	295.00
ASK EASY Ask Sam	179.00
AUTODESK AutoSketch Enhanced	65.00
BARNEYS BLADE Org Plus	55.00
BLOC PUBLISHING Tombol	59.00
BLAISE Turbo C Tools	85.00
BORLAND Turbo C	99.00
Turbo Pascal	99.00
Turbo C Pro	169.00
Turbo Pascal Pro	169.00
Quattro	155.00
Sideways Plus	135.00
Turbo Assembler/Debugger	99.00
Paradox	435.00
BOURBAKI I Dr Plus	50.00
BRIDGEWAY Fast Train	35.00
BRODERBUND Print Shop	39.00
Memory Mate	45.00
BUMBLEBEE DB File DB	60.00
BUTCHWARE PC File DB	69.00
CALIFORNIA SCIENTIFIC Estimator	79.00
CENTRAL POINT Copy II PC	79.00
CHANNELMARK Quick Schedule Plus	49.00
CHRONOS Who-What-When	119.00
CLARION Professional Developer	409.00
COMPUTER ASSOCIATES SuperCalc 5	319.00
Superspread Expert	455.00
CONCENTRIC DATA R & R Report Writer	109.00
CORE Corefast	79.00
CROSSTALK Crosstalk Menu 4	129.00
Remedy 2	69.00
DAC Lucret 3D	99.00
OAC Easy Bonus Pack	119.00
OAC Easy Accounting	99.00
DATABASE Database 4.0	509.00
DATASTORM Proccom Plus	52.00
DELEUNA Perform	155.00
DELTA TECHNOLOGY Direct Access	55.00
DIGITAL RESEARCH Gem Arline	289.00
Gem Drive Plus	179.00
DIGITALTALK SoftTalk V286	145.00
DYNAMIC MICROPROCESS PC Anywhere II	80.00
ELECTRONIC ARTS News/Beacon Teaches Typing	35.00
Delta Point II	69.00
EPFX Sokoland Games	25.00
FIFTH GENERATION FastTrack Plus	109.00
FORNWORK Formwork w/Full & File	109.00
FOX Foxbase Plus	199.00
FUNK Sideways	42.00
Always	89.00
GAZELLE DOOS II	39.00
GENERIC Generic CAD Level 3	169.00
GIESON Sprite	52.00
GOLDEN EOW V Cache	45.00
HAVENTREE Interactive Easy Flow	115.00
HEB DOS 4.01	125.00
OpalWrite IV	289.00
101 Macros For WordPerfect	45.00
INSET Inset Plus	109.00
INSIGHT DEVELOPMENT Laser Control	85.00
Print & Plot	109.00
INTUIT Ducken	35.00
LAZERBO Go Script	155.00
Go Script Plus	295.00
LEARNING COMPANY Reader Rabbit	25.00
LOTUS Imse Plus	299.00
Other Products	Call
MATHSOFT Mathcad	215.00
MICRO Managing Your Money	125.00
NEEDHAM Carbon Copy Plus Special	129.00
MICROGRAFX Windows Graph Plus	329.00
Designer	449.00
MICROLOGIC Tomelco	55.00
MICROLYTICS Goler	45.00
MICROPRO Monitor Professional 5.0	229.00
MICROPROSE F19 Stealth Fighter	39.00
MICROBURN RBase For DOS	499.00
MINISCAP Balance of 12	39.00
MULTISOFT Super PC Kwik	65.00
QUICKBASIC Quicbasic	67.00
Quick C	67.00
Windows 286	67.00
Windows 386	129.00
Excel	238.00
Macro Assembler	99.00
C Compiler	259.00
Word	229.00
Flight Simulator	35.00
MICROTEK Softbytes 286	35.00
MANUTECT Clipper	429.00
NEW ENGLAND Graph-In-The-Box	75.00
Winmaker	35.00
NORTH EDGE Imitation II	115.00
NOVELL Advanced Net 2.15	1959.00
Other Products	Call
OWL Guide	169.00
PAPERBACK VP Planner Plus	129.00
PATTON & PATTON Pilot	139.00
PAUL MACE Mace Utilities	55.00
PEACHTREE Circle Accessing W/Query Data	235.00
PERISOFT Ise	265.00
Smartman 240	239.00
PERSONICS Ultravision	79.00
See Menu 1-2-3	49.00
PETER NORTON Norton Utilities	59.00
Norton Commander	59.00
Norton Utilities Advanced	89.00
POLARIS Picstar	265.00
PRECISION SOFTWARE Superbase 4	499.00
PRIME SOLUTIONS Oak Technology Advanced	119.00
PROXIMITY TECHNOLOGY Choice Words	85.00

PUTECH File Organizer	145.00
QUAD Copywrit	55.00
QUALITAS 386 To The Max	60.00
QUARTERDECK Gosaview	79.00
GENM 385	37.00
REFERENCE Grammark III	52.00
RIGHTSOFT Rightwriter	52.00
RIX Color VGA Paint	109.00
ROYKORE Cous One	275.00
JANNA Ami	99.00
SANTA CRUZ OPERATIONS SCD Operating System 286	405.00
SCITOR Project Scheduler 4	429.00
SIERRA ON-LINE Lectures Sort Lary II	32.00
Longs Quest IV	32.00
Space Quest III	39.00
SIRION & SCHUSTER Wrestler Prof Theatrics	79.00
SOFTKONK Mirror III	55.00
SOFTLOGIC Disk Optimizer	45.00
SOFTWARE DIRECTIONS Print C	89.00
SOFTWARE MASTERS Flash	49.00
SOFTWARE PUBLISHING Harvard Graphics	299.00
PS 1st Publisher	79.00
PS 1st Graphics	89.00
Personal Write	145.00
SOLUTION SYSTEMS Shell	169.00
SPECTRUM HOLORYTE Tetris	24.00
Falco-AT	32.00
STEC Stargraphics	599.00
STORAGE DIMENSIONS Speedstar	39.00
SYBEOIC Ist	32.00
Scenery Objects	Call
SYNTRAC V & A	229.00
Timeline	399.00
Grandview	169.00
SYMSOFT Syshot Graphics	149.00
SYSTEMS COMPATIBILITY V & A	79.00
THREE D GRAPHICS Perspective Jr	109.00
THREWORKS Publish Ist	125.00
TRAVELING SOFTWARE Laplink Ist	85.00
Venema	99.00
TURBO POWER Turbo BTee Filer	79.00
Turbo Professional	79.00
UNION WORLD PrintMaster Pro	32.00
VOLO DB Man V	139.00
WHITE CRANE Brook in Bird	75.00
WOLFRAN RESEARCH Mainmemory 386	69.00
WOODEPHECT Word Perfect	239.00
Word Perfect Library	69.00
Word Perfect Network	355.00

FAX YOUR ORDER!
(818) 347-9977

WE ship to APO & FPO Boxes

WE WELCOME CORPORATE ACCOUNTS AND INTERNATIONAL ORDERS

> IMMEDIATE SHIPMENT ON PURCHASE
ORDERS FROM GOVERNMENT AND STATE AGENCIES,
CITIES, COUNTIES, SCHOOL AND UNIVERSITIES.

> Prices subject to change without notice and while stocks last.
> We Ship the latest versions.
> We accept Visa, MasterCard, American Express.
> 2% Surcharge on American Express.
> Please call (818) 347-9900 for an Authorization # for defective goods.
your return will not be accepted.
> Due to copyright laws we cannot take back any software where the seal has been broken.
> 4% minimum shipping per item, less on bulk orders.
> \$3 Blue Label shipping, \$39 C.O.D. charge
> Heavier items are charged accordingly.
> We do not guarantee compatibility
> Call for prices for any software item not included in this ad.
> Order desk open 7 a.m. to 5 p.m. (PST), Saturday 10 a.m. - 2 p.m. (PST).
> P.O. Box 10598, Canoga Park, CA 91309
Showroom: 7959 Deering Ave., Canoga Park, CA 91304
Customer Service 818 347 9900
General Office 347 9500

ORDERS CALL 800 733 3888

Stephen Manes



CD-ROM visionaries keep insisting the medium will change the world. A teen dream from Japan suggests they may well be right—in ways that might give them nightmares.

The future of CD-ROM is not a goody-two-shoes interactive algebra program that transmogrifies cretins into Einsteins. It is not a giant hypertext database of the world's philosophical navel-gazings. It is not a universe of data at your fingertips. I have seen the future of CD-ROM, and it is a date with Noriko.

Who is Noriko? She's been described as "Japan's Tiffany"—as in singer, not jeweler. Her ardent fans helped make NEC's \$200 CD-ROM player the most popular in the world.

A \$200 CD-ROM player? When a cheap CD-ROM player costs three times that much on the street? What gives?

For openers, it's slow. The specs say the average access time is 3 seconds. Grim, given that the .8-second access of a typical PC-market CD-ROM drive seems glacial.

The drive mates only with a dedicated NEC game machine called the PC Engine and requires a special interface unit that costs about as much as the drive itself. It accepts only proprietary-format CD-ROMs, not the standard High Sierra/ISO 9660 models (though a modification for them should be simple).

But it does play standard CD audio disks and display the CD-G graphics embedded in many of them—a trick that otherwise requires a fairly expensive decoder. So Japanese Christmas shoppers snapped up 100,000 of the units, despite a library of only three available CD-ROM disks: an audiovisual database of some 500 bizarre cartoon characters heretofore found only on candy wrappers; a kick-boxing game called *Fighting Street*, complete with realistic CD-audio grunts and thuds; and the unforgettable Ms. Noriko.

MANDATORY SWOON SONG

Whereas Tiffany purveys modern teen angst to other girls, Noriko's worshipers are pubescent males. According to the kind NEC folks who walked me through her disk—my Japanese ends at "Sapporo Dry"—the plot begins with you, randy teen guy, finding Noriko's personal diary. To return it to her requires that you attend her concert, and I do mean *requires*: there's no way to avoid or escape from her exquisitely vapid low-res music video.

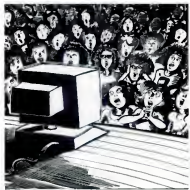
Which was why my guide terminated the

demonstration and told me the rest. After the concert, Noriko's manager discovers that her date for the evening is mysteriously indisposed: Would you be so kind as to escort the star for an evening in Tokyo?

BOY TOY FOR A NIGHT

You would. You take her shopping, go out for dinner, visit a mud-wrestling establishment, buy an illicit Macintosh clone, the usual teen fun. When you take Noriko home, a cloudburst *ex machina* forces Noriko to modestly ask you in. Together you play such exciting games as "rock, paper, scissors" until you seethe with frustration, at which point, with exquisite politeness, she boots you out the door—perhaps the most realistic computer-game denouement ever.

Noriko is quite possibly one of the worst computer games ever, because the implementation is wildly inferior to the idea. But transplant this thing to the United States, swap Jon Bon



Jovi for Noriko, and you've got something amazing: the first exciting interactive entertainment (fancy for video game) for girls. Release a dozen titles, and machines will whisk off the shelves as mall princesses vie to collect the whole set. Investment tip: Snap up CD-ROM rights to teen heartthrobs now.

As this year's Microsoft CD-ROM conference made clear, Microsoft, IBM, and Intel certainly believe CD-ROM software is going to

Stephen Manes

be important someday—too important to abandon mass-market applications to the forthcoming no-computer-needed CD-I players. For the first time ever, IBM has announced a commitment to CD-ROM, including the CD-ROM XA standard, which makes it relatively easy to sync sounds with images to produce, as Sony did, a jazzy interactive catalog of products: click on the boom box, and it blasts you senseless.

IBM is joining Intel in the development of DVI (Digital Video Interface)—a standard that promises TV-quality full-screen full-motion video from any MS-DOS computer with a decent monitor and a free slot. Down the road, say 1991, you may not even need that free slot if the DVI chip set shrinks and IBM puts it on the motherboard to support a CD-ROM drive in every machine it ships. Unlikely? Fujitsu is already making a major splash in Japan with its FM TOWNS machine, an expensive, IBM-incompatible PC that just happens to have a CD-ROM drive built in.

Bill Gates reeled off a laundry list of ideas for future CD-ROM applications, including programs that actually teach themselves and publicly available databases of heretofore in-house-only support documentation. But Lotus is leading the way. Its new Prompt service offers by subscription an extensive collection of product information that includes demonstration versions, new drivers, and support documentation. At \$995 a year, it's not exactly cheap, but it does include a whole mess of press releases.

And for the *Lotus 1-2-3*, Release 3.0, rollout, Lotus has produced a rather dazzling interactive demo with CD-quality audio and realistic (albeit not full-motion) color video. Put yourself in the shoes of a sporting goods wholesaler with just half an hour to prepare a bid for a customer. Pick the wrong formulas and you have to stall the customer when he calls back. Pick the right ones and you get the order. If it's not the best demo/training disc ever, it's certainly the best-looking—the difference between GUI (Graphical User Interface) and VIII (Video User Interface).

Even the less gee-whiz aspects of CD-ROM offer benefits, as Cinemaware dem-

onstrated with a CD-ROM edition of its *Defender of the Crown* game. The simple addition of CD-ROM-based narration, music, and dialogue make the experience seem far more like a movie than the relatively low-res adventure game it is. A jaunty background tune makes waiting for a program to load come almost tolerable. Which leads us to note in passing that the sound capabilities of the basic PC are in woeful need of improvement.

KNOW YOUR AUDIENCE

Ultimately, you don't really care how you get raw data, and it's probably cheaper online than on CD. An "everything you never knew you wanted to know about *Guernica*" disk developed by commercial ace Robert Abel may seem noble, but its potential market is the coffee-table book set. A "find out more about Mozart" disk may have its heart in the right place, but it's about as mass-market as haute couture.

No, the product that drives CD-ROM will have the content of network TV—or maybe its commercials. The “killer app” might just be an extension of what brought VCRs into American homes. Interactive pornography, anyone?

SOFTWARE

"America's #1 Source for IBM Compatible Business Software."

★ SUPER SPECIALS ★

Supercalc V	\$ 23
Always	3
Base IV	3

**CALL OUR NATIONAL
HOTLINE**



LOWEST PRICES — BEST SELECTION

"Give Us the Opportunity to BEAT Any Price!"

To Order Call Our National

HOTLINE:

[illegible]

* NEXT DAY DELIVERY AVAILABLE

- Lowest Shipping Charges - Ground or Air
★ Call For Products not Listed (3.5" or 5.25")
★ Volume Discounts Available
★ Member of the Better Business Bureau
★ DEALER INQUIRIES WELCOME



Our FAX #: **215-639-7234**



Policies: 1 - no surcharge on credit cards
2 - shipping - any 1 item - \$8, any 2 items - \$7
any 3 or more - add 2% (NO MINIMUM CHARGE)
4 - COD charge \$5
5 - prices, terms and availability subject to change without notice
6 - all returns subject to approval - 25% fee

Please Send All Correspondence to:
1810 Byberry Rd. Suite #1, Bensalem, PA 19020

CIRCLE 375 ON READER SERVICE CARD

**Save \$895 on FrameWork III LAN
with the purchase of NetWare.***



Buy any version of NetWare and purchase FrameWork III LAN for only \$100. That's \$895 off the list price. See your participating Gold Novell Authorized Reseller or call 1-800-LANKIND. Purchase must be made by August 31, 1989.

 **ASHTON-TATE**

 **NOVELL**

Buy NetWare now and redeem yourself.

When it comes to managing computer systems, Novell® and Ashton-Tate® have the solutions you're looking for. NetWare is the number-one-selling network connectivity solution; FrameWork III LAN is the integrated software for organized, effective workgroup communications.

From May 1 to August 31, 1989, choose any version of NetWare—from ELS NetWare for entry-level networks to SFT NetWare, the industry's most sophisticated network operating system. Then get a full-system evaluation copy of FrameWork III LAN* for just \$100. That's a savings of \$895.

NetWare offers exceptional performance that has made it the undisputed industry standard. FrameWork III LAN combines powerful electronic mail with built-in word processing, spreadsheet, database, telecommunications and graphics. Plus compatibility with most popular applications you're already using.

There's a lot to be said for upgrading your system, and a lot of reasons to do it now with NetWare and FrameWork III LAN. See your Gold Novell Authorized Reseller, or call 1-800-LANKIND for the participating reseller nearest you.

 **ASHTON-TATE**

 **NOVELL**

Ashton-Tate and the Ashton-Tate logo are registered trademarks. FrameWork III is a trademark of Ashton-Tate Corporation. Novell and NetWare are registered trademarks of Novell, Inc. ©1989 Novell, Inc., Ashton-Tate Corp. BY ACTION TECHNOLOGIES. *The FrameWork III LAN offered in this promotion is the same as the regularly priced version but contains only one set of documentation. Additional sets can be purchased separately.

CIRCLE 237 ON READER SERVICE CARD



Provide for the future.

When you're building a business team, it makes sense to provide them with the best business tools. That means getting a word processor that evolves with your needs, not one that's tied to the past.

WordPerfect® has been, and continues to be, the corporate standard in word processing. When you standardize on WordPerfect, you'll speak the same language as the majority of government agencies, law firms, and large corporations in America.

And we've continually upgraded and improved WordPerfect to meet your changing demands. But not by ourselves. By answering more than 10,000 toll-free calls a day, our customer support

group provides our development team with valuable suggestions on how to improve WordPerfect. Version 5.0 is our latest response to those suggestions.

It makes sense. You've invested a great deal in your people, now invest in a word processor that is going to grow with them.

Consider the options. You'll find that the decision to buy WordPerfect will get the whole company behind you. Not only now, but in the future. And that's an investment with high returns.

WordPerfect
CORPORATION

1555 N. Technology Way Orem, Utah 84057

Telephone (801) 225-5000 Telex 820688 FAX (801) 222-4477

286 LAPTOPS Compute en Route

*— old news
Headline*

by Bill Howard

When your DOS-to-travel needs call for more than just the electronic notepad and e-mail-fetching tasks that can be handled by entry-level laptops, you may well be in the market for an 80286-based portable. A 15-pound 286 laptop provides more performance and storage than an 8088/8086 machine, without causing the sticker-price shock that you'll feel when you go one tier higher and shop for an 80386-based portable.

But make no mistake: 286 portables are cheaper, not cheap. Compared with desktop PCs, you're paying a healthy premium to fit all that power into one third of a cubic foot: \$3,000 to \$4,000 (street price) for the performance equivalent of a \$1,500-\$2,000 desktop PC.

In this issue, we review seven 80286-powered portables from Compaq, GRiD, Hewlett-Packard, Intelligent Technology, Mitsuba, Toshiba, and Zenith, and we overview NEC's almost-complete ProSpeed 286. They all provide battery power, which is essential for truly portable PCs. While the vast majority of your work occurs near 120-volt outlets, there will be times when you desperately need



CONSTRUCTED ILLUSTRATION: JAMES HAZZ

They're losing weight, coming down in price, and lasting longer away from your AC outlet, but these seven 286 laptops still have a bit of streamlining to undergo before they'll fulfill every item on your wish list.

to finish a report at 37,000 feet, or in the back of a cab, or in an airport waiting lounge. And that makes battery power nearly mandatory in any portable. If you disagree, Compaq, Dolch, Sharp, and Mitsubishi, among others, will gladly sell you tether-cord computing.

RAPID CHANGES

The competitors are roughly the same, but their lineups have changed since *PC Magazine's* last comparison review of portable PCs. (See "Take It or Leave It: Portables with Desktop Power," *PC Magazine*, October 11, 1988, for a comparison of 12 286- and 386-based portables and trans-portables.) Every major vendor except Zenith has announced a new 286 portable, and Compaq has joined the battery-powered, truly portable market. Here's what you'll find today in your better 286 laptop:

■ **VGA and EGA displays.** Of the eight machines, (including the NEC ProSpeed 286) three provide VGA (640 by 480) and two offer EGA (640 by 350) displays, all about 10 inches diagonal (8 by 6 inches).

And it's about time, given that the EGA standard is nearly 5 years old, and VGA is 2½. Last fall, only 2 of the 12 portables reviewed even offered EGA. There's a noticeable superiority over the CGA screens, especially in graphics modes. That's important, because these machines are often pressed into service as portable demo machines and hooked to VGA and EGA monitors at demo sites. In 1989, you can't run an impressive demo at CGA's 320 by 200 pixels. All displays are illuminated, of course; all are black-and-white; and all drive external color monitors.

■ **Hard disks standard.** Most 286 portables offer 20- and 40MB drives with reasonably fast average-access times, unlike early 286 portables such as the first Toshiba T3100s with 10MB, 150-millisecond drives. The floppy drives are 1.44MB rather than the 720K ones found on 8088/8086 laptops. With the exception of the GRiDCase 1520, you couldn't buy a two-floppy 286 machine even if you wanted to.

■ **Modestly improved battery life.** PC Labs found that these machines provide 45 minutes to 3 hours of real-world computing. Compaq is out front on power-conservation techniques; it has a standby mode that lets you walk away from the machine for several days without losing a byte.

■ **Few size-and-weight improvements.** These machines run 15 to 17 pounds with battery pack and charger, not much different from the Zenith SupersPort 286 that was last year's 286-to-beat. One exception to the trend: the special-purpose ITC 286 CAT. It's 19 pounds and noticeably bulky—but it's the only machine in the group with a cellular modem and phone built in. And, yes, it does work.

■ **Adequate speed.** All have 12-MHz 80C286 processors, except for the GRiDCase 1520, which has a 10-MHz chip and the NEC ProSpeed, with a 16-MHz processor. Ten to twelve MHz may be nothing special when desktop PCs run as high as 33 MHz, but it's enough to keep most graphical applications moving comfortably.

The price of power? Expect to pay from \$3,000 to \$3,500 (street price) for the ma-

THE PERFECT PORTABLE (REVISITED)

by Bill Howard

Two years ago, we predicted the ideal laptop of the future: 4.5 pounds, 12 by 8 by 2½ inches, a 4.77/9.54-MHz 80C86 or equivalent processor, a megabyte of nonvolatile RAMdisk instead of a floppy disk drive, and programs burned into ROM ("Road Warriors: 11 Laptops Battle It Out," *PC Magazine*, July 21, 1987). Apart from the price (which I underprojected by 50 percent), that's exactly what NEC introduced a year and a half later in the form of the \$3,000 UltraLite.

Among the portables you can buy today, the features are still what set the best apart from the merely adequate—more than raw performance does. What good is blazing CPU speed if you can't read the screen?

Here's a checklist of the features to look for (or look out for) in a portable PC. Most points apply to anything from an 8088 laptop to a 20-MHz 80386 tuggable, and for the most part the features are here today. Unfortunately, not all on the same machine.

INTELLIGENT POWER-DOWN

When the display, hard disk, keyboard, modem, and printer port aren't in use, each one should temporarily deactivate itself. Many

portables provide power-down, but some step you through an involved process to change one setting, then force a reboot to activate the feature. Compaq's standby mode lets you suspend work for days on end without draining the battery.

READABLE SCREEN



286 or 386 portable. CGA LCDs are adequate for text (many provide 640 by 400 double-scan), but they revert to 640 by 200 in graphics mode. Ugh! The right size for a laptop screen is somewhere in the neighborhood of 8 by 6 inches. Some of the 8088/8086 laptops on the market today shrink their displays to save money. Worst offenders: Toshiba's nonilluminated T1000 (3¼ inches tall) and IBM's now-deceased PC Convertible.

CENTER-HINGED SCREEN



Some people really use laptops on planes. If the screen is hinged closer to the center (Zenith, Hewlett-Packard) or if it's a short unit

to begin with (Compaq), those few inches let you work in steeple class when the guy in front reclines his seat.

DETACHABLE KEYBOARD

Among the laptop models reviewed here, only the Compaq has a removable keyboard. It's wonderful. Too bad it lacks the complete set of cursor keys.

NONSTANDARD CONNECTORS

Each laptop vendor has its own rules for connectors. NEC's internal modem won't fit in a Toshiba, and Compaq's expansion connector doesn't look much like Zenith's. Third parties are beginning to make machine-specific accessories, especially modems and LAN cards, which should spell the

chines with 20MB disks, \$500 more for the 40MB versions, and a bit more still for the Compaq. You can get bigger hard disks on 386 portables, but generally not on 286s (GRiD and NEC, however, offer 100MB drives). In comparison, 8088/8086 laptops with 20MB hard disks cost about \$2,000 to \$2,200, or \$1,500 with dual floppy drives. If you ascend to a 386 portable, you'll pay about \$5,000 for a system with a 16-MHz processor and a 40MB hard disk.

DOCKING STATIONS

With all that power on tap, a portable could be the only PC you need to buy. Docking stations and expansion chassis provide some of the expansion capabilities your portable may be lacking: 8- and 16-bit expansion slots, room for another hard disk drive, possibly a floppy disk drive or tape backup unit, and your network or 3270 connection. At least that's the theory. In practice, most of the expansion units will disappoint you. They're overpriced underperformers.

Take Toshiba's \$999 expansion chassis.

Please. All five slots are 8-bit (XT style), and one slot belongs to a mandatory \$199 interface card. This is the same unit that Toshiba has been trying to sell to T1100 Plus owners for over 2 years now. Zenith's \$499 expansion chassis, which works with the similar HP portable, has three 8-bit slots. Compaq's \$999 docking station provides two 16-bit slots, I/O ports, and snap-in connections, but it's vaporware: announced with the SLT last October, shipping dates still aren't firm. NEC's \$899 expansion station sounds like the best bet: one 8-bit and three 16-bit slots, a half-height drive bay, and "intelligent configuration," meaning that when it's connected, an alternate boot-up configuration takes over that recognizes an external monitor as well as additional drives and memory.

In defense of what seems at first blush to be sheer ineptitude and lack of market savvy, the design of expansion boxes requires sophisticated engineering to resolve timing problems and FCC emissions con-

cerns, because the data bus is far longer than on your PC. In a broader sense, these engineering challenges explain why you haven't seen laptops released by every maker of affordable PC compatibles: it's darn hard work, and as machines become smaller, the design becomes a challenge for both electrical and mechanical engineering.

To enhance your portable's usefulness back in the office, you also can buy separate numeric keypads (\$60 to \$150), 101-key keyboards, and external 5¼-inch floppy disk drives. But should you? If your purpose is to recreate the amenities of a desktop PC, maybe you should just buy a desktop PC. A reliable 12-MHz AT-compatible with graphics monitor and hard disk costs as little as \$1,400. If all you need is some way to connect a network adapter, Mitsuba, NEC, and Toshiba provide proprietary internal slots; they or third parties will offer Ethernet, Token-Ring and ARCnet cards. Each company's proprietary slot is unique, but the slot is often the same within a company's line of portables, such as NEC's LTX slot. As befits its

end of the \$600 vendor modem (from Compaq, GRiD Systems, and NEC).

QUICK-DISCONNECT BATTERIES

If you really don't need your battery on the next trip, you can detach it and save 2 to 4 pounds. Nearly all 286 portables have slide-in or clip-on modules now. Gluttons for punishment can carry extras. NEC's space-saving AC transformer can replace the battery brick. In case you work out of your car, several laptops have optional 12-volt adapters.

WEIGHT AND SIZE

Read vendor specs with a cautious eye. They're wont to omit the weight of the battery and AC adapter—in one instance, even though the comparison sheet includes all this weight for competitors' models. The true weight of a portable PC is the system unit plus battery pack plus transformer plus carrying case. Look for lighter 286 portables by year's end (under 10 pounds with battery).

BATTERY GAUGE



Wouldn't it be nice to know how much battery life you have left before the low-battery alarm sounds? Hewlett-Packard used to have a real gauge on its old flying-wedge Vectra laptop (different from HP's reworked version of the Zenith SupersPort). The next best thing is Traveling Software's Battery Watch program. HP and Toshiba provide software-based battery gauges.

Why do you need one? Not for extra memory, 40MB hard disks, or EGA/VGA video cards, since the best portables have those features now. Some laptops even have

EXPANSION UNITS



room for a network adapter. Expansion boxes cost so much that you can almost buy a cheap

AT clone for the price. Once vendors get more realistic (with under-\$500 prices and 16- rather than 8-bit slots), consider buying one if you're networked.

OVERSIZE CARRYING CASES



With the airlines' two-carry-on-bag limit, your laptop case has to double as your briefcase. To date, we've seen precious few cases with enough room for file folders, printouts, reading glasses, a calculator, a newspaper, a Robert Ludlum novel, and your portable's huge operations manual (since most vendors don't provide a 12-page summary booklet).

COMPLETE CURSOR-KEY SET

With keyboard space at a premium, some portables forgo dedicated Home, End, PgUp, and PgDn keys. Instead, they force you to hit a separate Fn (function) key and one of the arrow keys. Toshiba, NEC, Mitsuba, and ITC found space for all eight keys.

bulk, ITC has room inside for a true AT-bus 16-bit expansion card. Most battery-powered portables don't have slots because the power supply has to be made bulkier and heavier to handle the extra power draw of a card.

Don't give up on the concept of expansion units and docking stations just because today's choices are less than thrilling. As PCs become smaller, there's no reason you shouldn't be able to put the heart of the system in one box with a handle and the rest in an expansion module.

REVIEW CRITERIA

For this review of portable PCs, we chose 286 portables because, as of spring 1989,

For this review, we
chose battery-powered
286 portables because,
as of spring 1989,
they constitute the
most changing, vibrant
segment of the market.

they constitute the most changing, vibrant segment of the market. The battery-powered-386 market is trying to figure out a coherent statement of purpose: Are we heavy, powerful portables, or are we desktop PCs that happen to have handles and batteries? The 8088/86 market will heat up shortly with ultralight portables, but all the players haven't arrived yet. To be included in this review, a portable had to have:

- an 80C286 processor (C stands for CMOS, the low-power version of the 286)
- battery and AC power
- an illuminated screen
- a high-density, 1.44MB floppy disk drive
- a 20MB or larger hard disk
- 2MB memory capacity or better
- weight under 20 pounds—the upper limit of portability.

Common to all machines are clamshell designs, with the displays in their hinged tops. Compaq's is a modified clamshell with detachable keyboard. All have room for an internal 1,200- or 2400-bit-per-second

and modem, serial and parallel ports, and a connection for an external color monitor.

The battery-ability criterion excluded the Dataworld Portacom II, Dolch P.A.C. 286, Mitsubishi MP286L, Ogivar 286, Sharp PC-7221, the Toshiba 3000 series, and Compaq Portables II and III, most of which we reviewed in last October's roundup of high-powered portables. Since last fall, there also has been a steady influx of Compaq Portable III knockoffs from the Far East, with cases designed such that if the Portable III were built by Lotus or Apple, there'd be yet another "Look and Feel" lawsuit.

A couple of other portables on the horizon will fit the criteria when they ship. The Sharp PC 5541, announced last fall, will have a 40MB hard disk, VGA display, and \$5,595 list price. Olivetti's M211, announced in April and due in the third quarter of 1989, has an EGA display, 40MB hard disk, and \$5,499 list price.

5-POUND 286?

Short term, you'll see more of the same: VGA replacing CGA, a few ounces saved here, half an inch there, slightly longer battery life. Far bigger changes are on the horizon. They'll take two forms: the same power in a smaller unit, or more power and storage in the same size. Within a year, you should see at least two vendors providing 80286 variants of NEC's UltraLite, a 4.4-pound 8086-level notebook computer with a 2MB "silicon disk" that won a *PC Magazine* 1988 Award for Technical Excellence.

For mass storage, choices include silicon disks, 2½-inch floppy drives, and 2½-inch hard drives. PrairieTek produces a 20MB hard disk drive that weighs just 8 ounces and draws 3 watts; Rodime, Conner Peripherals, MiniScribe, and JVC are said to be close behind, and PrairieTek is talking about a 40MB version by year's end. Such a machine might weigh 6 to 7 pounds initially; the cost would restrict it to the top of the corporate food chain at first. But the same technology could help the current crop of portables shed a pound or two and retain their comparatively affordable prices. By year's end, you should see a 286 portable that weighs under 10 pounds with batteries.

Color portables may well arrive this year. But will they be power-user tools or novelties? Color LCD displays draw more power because you have to force the back-

light through three color layers, instead of just one. And the first-generation color schemes may not be as well balanced as CRT colors. They'll be expensive, of course. Hitachi, IBM, NEC, Sharp, Toshiba, and Zenith have shown prototypes.

You'll also see 80386SX-based portables arrive this year, both as downscale 80386 machines (bulky, likely to be AC only) and as upscale 286 portables (compact, battery option). The arrival of these machines has been hastened by Intel's April 11 announcement of a very-low-power 80386SX chip.

NEW TESTS

Frequent contributor Bruce Brown and PC Labs ran each unit through a series of benchmark tests, including a new battery-life test designed to reflect real-world usage. We deep-discharge (important for nickel cadmium batteries) and fully recharge the battery, then run a test that keeps the keyboard, display and CPU engaged (to circumvent inactivity power-downs) and writes to disk a time-stamp file of about 15K (14,965 bytes) once per minute. Screen illumination accounts for the largest amount of power drain, followed by the hard drive and system electronics, so a test that lets the screen go dim isn't real-world.

As is our tradition with portables, we also take them on road trips and expose them to a fair number of the nation's air terminals, coach-class tray tables, and hotel phone systems, to provide real-world insight for the reviews and counterpoints.

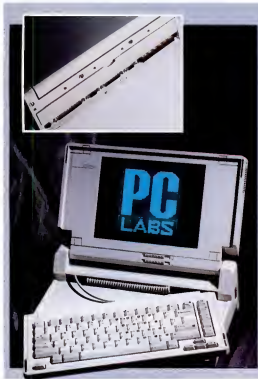
Bill Howard is an executive editor of PC Magazine.

COMPAQ COMPUTER CORP.

Compaq SLT/286

All reviews by Bruce Brown

We waited a long time for this machine, but the wait was worth it. When Compaq designed the SLT/286, it did just about everything right, and even better, the company priced it on a par with its competitors. The VGA screen is a knockout and combined with its various other merits—very good to excellent benchmark-test performance, intelligent battery conservation, a raft of expansion possibilities, and top-flight case and component design—it makes Compaq's long-awaited laptop an obvious winner both on the road and quite



The Compaq SLT/286 has a row of ports on the back that accommodate (from left to right) an external keyboard, external storage module, serial communications device, parallel printer, external VGA monitor, and the optional Desktop Expansion Base. The package goes for \$5,399 with 640K RAM and a 20MB hard disk.

possibly on your desk as well.

The basic Compaq SLT/286 Model 20 uses a 12-MHz 80C286 processor and comes with 640K of one-wait-state RAM, one 1.44MB 3½-inch floppy disk drive, a 20MB 29-millisecond hard disk, one port each for parallel and serial devices, and an external VGA monitor port all for \$5,399, not including DOS. The Model 40 with a 40MB hard disk also rated at 29 ms. lists for \$5,999. The \$8,316 test machine was a Model 40 with 2 extra megabytes of extended memory at \$799 per megabyte, a \$599 internal 2,400-bits-per-second modem, and DOS 3.3, a \$120 option. DOS 4.0 is available for \$150, and OS/2 1.1 (the Presentation Manager version) costs \$340.

The SLT/286 weighs 14 pounds with battery and measures 4 by 13½ by 8½ inches (HWD), taller than most other laptops but also much less deep—convenient for shallow workspaces such as airline seat-back trays. If you carry the 1¼-pound AC power supply in a case with printer and modem cables and a few floppy disks, it's

easy to top 17 pounds: a fairly significant, if not crippling, weight.

The first thing you notice when you fire up the SLT/286 is its screen. The display's technology is VGA backlit supertwist LCD, but those terms don't convey its impact. The background is slightly marbled gray and the foreground characters are off-white. With its 640 by 480 resolution, the screen is clear, sharp, and rich-looking. It's also fast, achieving the best times of this group of machines on the video benchmark tests.

MOBILE KEYBOARD

With the screen raised, the SLT/286's 82-key keyboard sits directly on top of the rest of the unit. You can use the keyboard where it is or pull it off, moving it onto your lap or a desk or table surface—anywhere its 2-foot coiled cable will allow it to reach. When it's removed, you can use the hinged feet at the rear of the keyboard to get a good typing angle. The responsive keyboard has a slight click and reasonable

travel but lacks the admirable snappy feel of the Toshiba T1600 keyboard.

The keyboard has 12 function keys running horizontally across the top of the other keys and an embedded numeric keypad using 15 keys on the right half of the keyboard. To use the embedded keypad, you have to hold down a small key marked *Fn* in the lower-left corner of the keyboard. The cursor control keys are arranged in an inverted-T configuration on the lower-right section of the keyboard. Home, End, PgUp, and PgDn don't have keys of their own but are activated by using the cursor control keys with the *Fn* key. In general the arrangement is convenient and workable. For \$249 you can buy an optional external, full-size keyboard, a good idea if you intend to use the SLT/286 as a desktop.

The SLT/286's internal nickel cadmium battery is assisted by two power conservation techniques, component shutdown and standby mode, both of which are activated when you are using battery power. Standby is user activated; it puts the computer on hold, saving the current memory contents but shutting off the display, drives, keyboard, CPU, and modem. When you are ready to start work again, just push a special Standby key and everything comes back on. Component shutdown automatically monitors your use of separate parts of the computer, turning off the display, drives, keyboard, CPU, and memory if you don't use them for a user-defined time period.

Compaq claims a battery life of greater than 3 hours without a charge, which is realistic. In our battery run-down test, the SLT/286 lasted almost 3 hours. Recharging takes only 1½ to 3 hours, much faster than the competition. Extra batteries cost \$129 and weigh just under 2 pounds. If

PC FACT FILE EDITOR'S CHOICE

Compaq SLT/286
Compaq Computer Corp., 20555 SH 248, Houston, TX 77269-2000; (713) 370-0670.
List Price: With 640K RAM, 20MB hard disk, 1.44MB 3½-inch floppy disk drive, \$5,399; with 40MB hard disk, \$5,999; with 2 6MB RAM, 2,400-bps modem, DOS 3.3, \$8,316. 1MB RAM upgrade, \$799; Expansion Base, \$899; carrying case, \$89; DOS 3.3, \$120.
In Short: Compaq's pace-setting 12-MHz 286 laptop combines a terrific VGA-compatible screen, a decent keyboard, practical battery performance, and loads of expansion capabilities in a 14-pound package. It's truly an innovator and it's priced competitively to boot.

CIRCLE 413 ON READER SERVICE CARD

Introducing the laptop computer

Problems, problems, problems.

Computers were designed to solve them.

But sometimes they've been known to cause a few of their own.

Example: You just purchased a laptop. At

first, everything seems fine. But soon you want to expand your data

base. Use more sophisticated software. Link-up to local area networks. When you realize you can't, you begin to ask yourself:

Where's the power?

Where's the expandability?

Where's the receipt?

Introducing an end to all your problems.

The ProSpeed™ 286, from NEC.

Weighing under 15 lbs., the ProSpeed 286 is surprisingly light.

But in other areas, it's a real heavy-weight.

In fact, it offers

the full functionality of a high-performance desktop.

The ProSpeed comes equipped with one megabyte of memory that's expandable to five.

And, it comes with either 20 or 40 megabyte hard disk drives.

There's even an advanced model that provides a high-speed 100 megabyte drive for special applications.

As for its display, it clears up a very serious problem: clarity. NEC's Monograph™ CTN screen gives you crisp, backlit images that provide CRT quality with VGA resolution.

For power-hungry executives, the ProSpeed 286 is powered by

The ProSpeed 286 VGA screen is so clear and crisp you can even display multiple windows.

The ProSpeed 286 Expansion Station gives you the flexibility and expandability of a high-performance desktop computer.



that solves problems others can't.

Microsoft Excel
Microsoft Windows/286
Microsoft
Graphics
R Program

Not to mention OS/2 Presentation Manager and Windows. And then there's the ever-expanding problem of expansion, for which NEC has developed a unique solution called an Expansion Station™. It's an innovative system that includes four standard slots, one standard drive bay, a power supply and permanent connections for both printer and serial devices.

Admittedly, there's one problem we can't solve. Whether to use the ProSpeed 286 as a laptop or desktop?

That's one you'll just have to tackle yourself.

Call 1-800-826-2255 for literature and 1-800-FONE-NEC for technical advice. In Canada, call 1-800-268-3997.

ProSpeed™ 286

The ProSpeed 286 features a full-function keyboard with standard spacing.

a CMOS 80286 processor running at 16MHz. Meaning it's fully capable of handling the most demanding DOS applications.

The ProSpeed 286 features a full-function keyboard with standard spacing.



NEC

COUNTERPOINT

by Bill Machrone

The **Mitsuba Ninja-12**, as tested, bore no identifying marks or labels. It has a good keyboard: the travel is full, but quiet. The layout is a little idiosyncratic: I never got used to the location of the backslash key. The black-and-white LCD screen is just OK, with some hot spotting. Like the Zenith, the screen hinges let you lay the screen back completely. Overall, this machine's solid feeling and smooth lines make it a comfortable machine to use.

GRID machines still have that industrial-strength quality about them. The gas-plasma display of the **GRID-Case 1520** still jumps out at you, bold orange on jet black, but takes a back seat to backlit LCD displays. The flatness of the keyboard is an ergonomic quirk dating from the earliest GRID designs, but the feel is quiet and silky. The unvented case gets a bit warm, but nothing like the old egg-frying GRIDs.

The **Compaq SLT/286** is an amazingly good blend of size and power. The removable keyboard is a plus for many users, but the case should have some indentations to hold it securely atop the machine when it's in its raised position. The touch is light and silky, perhaps the best I've ever encountered on a portable. It's a relative disadvantage that you need the Fn key to get at

functions such as PgUp and PgDn, but if it's your only machine, you'll retrain yourself quickly. The fluorescent back-light tubes are plainly visible behind the display, which caused Compaq to ship the machine in a less-attractive white-on-black default mode. Closed, the SLT looks like a child's attache case, a pleasing and different configuration.

Differences in details supposedly set Hewlett-Packard's OEM'd Zenith SupersPort apart from the Zenith. They're invisible to me. Like that of its twin, the **HP Vectra LS/12** display takes some fiddling with the contrast and brightness controls. It blurs horizontally and vertically, typical of the last-generation screen-control chips. But the big, almost-square display is easy to read. The Zenith/HP has the best overall ergonomics in this class. A great package that's very easy to live with.

The generous screen size and bright display of the **Toshiba T1600** are offset by an ugly font, like that found on other Toshiba portables. The keyboard is the noisiest in the group, but the layout is decent. I love the dual batteries and wish the cover didn't have to be hump-backed. The lack of a built-in handle makes a machine in this weight class unwieldy. Overall, however, it's a very desirable machine. ■

Bill Machrone is editor-in-chief and publisher of PC Magazine.

you travel and carry one additional battery you can get up to 6 hours of battery operation a day and then at your hotel recharge one battery in the evening and the other overnight.

No expansion slots come standard, but a \$999 Expansion Base option that serves as a docking station for the SLT/286 offers slot capability. In addition to two 8/16-bit expansion slots for full-size interface cards, the Expansion Base includes duplicate parallel, serial, external video, and keyboard plugs. If you have the Expansion Base set up in your office with a full-size VGA monitor and a keyboard attached, you can just slide the SLT/286 into the Expansion Base and be ready to go, without spending time attaching and detaching cables. The Expansion Base is a great idea for people who want to use the same com-

puter in the office, on the road, and at home; however, the Expansion Base had not yet shipped when we tested the SLT/286. Compaq also sells external 5¼-inch 1.2MB and 360K floppy disk drives, a 40MB hard disk drive, and a 40MB tape drive, each with its own power supply. You can plug one external drive into a dedicated port on the back of the computer.

USEFUL UTILITIES

While MS-DOS is not standard, the SLT/286 comes with several useful utility programs including an Extended Memory Manager, a RAMdisk program, Compaq's Disk Cache program, power-conservation and setup software, and a screen-saving program.

The SLT/286 is as expensive as a desktop AT with a VGA screen, but its pricing

is in line with other vendors' battery-operated laptop machines. The screen is the best currently on the market, and its intelligent battery use and quick recharging help the SLT stand out. This may be the first laptop that's good enough to use full time as a desktop machine, if you're very tight on desk space. But if you have more room and want to add an Expansion Base (as soon as they're available) with a color VGA monitor and a full-size keyboard, the SLT/286 still makes sense as a desktop machine for portability-minded buyers. Otherwise, if you're just shopping for a laptop and want to spoil yourself with the best screen you can buy, go Compaq.

GRID SYSTEMS CORP.

GRiDcase 1520

You can't tell a laptop by its case. The **GRiDcase 1520** is possibly the best-looking computer in the bunch, with an elegant black magnesium case. The screen looks like a winner as well, with bright characters against a black background. Unfortunately the GRID's awkward keyboard, large character set, hot-running power supply, and high price keep it from winning any honors except for appearance.

GRID Systems Corp., which was purchased by Tandy Corp. in 1988, has long been considered the premier laptop vendor. The company still makes good hardware, but if it is going to be competitive with the likes of Compaq and NEC, GRID needs to introduce newer models.

The **GRiDcase 1520** uses a 10-MHz 80C286 that can also be set back to 6 MHz if your software requires it. (Its sibling **GRiDcase 1530** uses an 80C386 processor.) One megabyte of one-wait-state RAM is standard. Increasing RAM to a total of 2MB costs \$595, and a 4MB system is \$2,395 extra. The base model 1520, with two 2.44MB 3½-inch floppy disk drives and a yellow backlit LCD display costs \$3,495. The test machine had one floppy disk drive and a bunch of expensive options—a \$1,175 20MB hard disk; a \$995 gas plasma screen option; a \$90 internal, removable, rechargeable nickel cadmium battery; and GRID's special version of MS-DOS 3.3, a \$150 option—for a total price of \$5,905.

All GRID screen displays have a maximum resolution of 640 by 480, with CGA compatibility. A 9-pin RGB port on the

Curtis Surge Protectors Are Superior And Here's The Proof.

New UL 1449 Tells All.

Underwriter's Laboratories, Inc. (UL), developed a New Standard called UL 1449 to provide consumers and dealers with an objective guide to the performance of surge protectors. Surge protectors work by "clamping" a power surge the moment it occurs, thereby controlling the amount of voltage that will pass through to your electronic equipment. The less voltage that gets through after clamping occurs, the more effective the protection.

UL didn't just give Curtis a superior rating because our products look nice. They subjected Curtis Surge Protectors to 26 power surges of 6,000 volts each and then measured the amount of let-through voltage. As the chart below shows, Curtis Surge Protectors not only survived, they passed with flying colors!

Curtis Surge Protectors consistently delivered the highest levels of protection among products tested. (For detailed brochure, see offer below.)

If you want superior performance plus maximum protection, the results speak for themselves.

UL 1449: Your New Surge Protection Standard. Curtis Surge Protectors: Your Choice.

FREE SURGE FACTS! Get the facts on surge protection. Send for a Free Brochure: "Surge Protection and the New UL 1449 Standard."

Curtis products are available nationally from leading Distributors and Wholesalers. For further information call Curtis at 603-532-4123 Ext. 874

Important Information!



UNDERWRITERS LABORATORIES HAS DEVELOPED THIS CHART TO SHOW THE MAXIMUM VOLTAGE THAT CAN PASS THROUGH A SURGE SUPPRESSOR AFTER CLAMPING HAS OCCURRED.

BEST PROTECTION											LEAST PROTECTION		MAX. VOLTAGE PEAK
300	400	500	600	800	1000	1200	1500	2000	2500	3000	4000	5000	6000

Curtis Surge Protectors are rated at 800 Volts Peak or less by Underwriters Laboratories Standard 1449 for maximum transient let-through voltage.

WARNING: All surge suppressors are not lightning arrestors and will not provide protection against a direct lightning strike.

©1988 Underwriters Laboratories Inc.

Manufacturing Company, Inc.

CURTIS

30 Fitzgerald Drive, Jaffrey, NH 03452
A subsidiary of Rolodex Corporation





The keyboard of the GRIDCase 1520 is narrow and lacks dedicated cursor-movement keys, but the worst feature is a large Fn key located on the right side of the keyboard. It should be on the left so that it can be used more conveniently as a Shift key for the embedded numeric keypad. The machine costs \$3,495 with 1MB of RAM.

back lets you hook up an external CGA monitor, though the CGA's relatively rough character set definitely seems old tech compared with more modern EGA and VGA monitors. The test machine's gas plasma screen has reddish-orange characters on a black background. The contrast level is very high, and the characters are clearly visible from all angles. The screen is very readable, even if the character set is coarse.

KEYS TOO CLOSE

The GRIDCase's 72-key keyboard is not much fun to use. The keys are responsive enough and feel solid, but they're too close together. The width of the area actually used by the keys is only 10 1/4 inches, a full 1/4 inch shorter than the next wider keyboards on the Zenith and Hewlett-Packard offerings—with laptops even fractions of an inch matter. I have only medium-size hands, but found the GRIDCase's arrangement cramping. The narrow width is helped neither by the keyboard's unusual flatness nor by the awkward key arrangement.

A numeric keypad makes double use of the letter keys on the right side of the keyboard, a common practice, with a special function (Fn) key to implement the keypad use. Unfortunately the Fn key is on the bottom-right side of the keyboard rather than on the left side, which is more common. In order to use the numeric keypad, you have to hold down the Fn key with your right thumb and hit the other keys with the fingers of the same hand. You can use both hands, but that's even worse. To add to the difficulty, the PgUp, PgDn, Home, and End keys all require the Fn key as well.

An internal slot open to the back of the GRIDCase can hold either the rechargeable nickel cadmium battery or the AC power supply/battery charger. With the battery in place, the power supply is plugged into the back of the battery and runs the computer and recharges the battery. GRID estimates that you get 30 to 90 minutes running time with a fully charged battery, which corresponds with the 41-minute results we obtained in our battery run-down tests. Charging a spent battery takes between 10 and 12 hours.

RUNNING HOT

Instead of plugging the AC power supply into the back of the battery, you can run the GRIDCase with the power supply inside the computer. This works out fine as long as you don't hold it on your lap—if you do, watch out, because the power supply puts out too much heat for lap use. If you use the machine only on a desk, you won't care about this problem, and if you hold the machine in your lap only with the battery installed, it won't matter either. Of course, trying to remember when and how not to get toasted by the bottom of your laptop rather negates its whole purpose.

The GRIDCase is fairly deep at 15.1 inches, but it is only 11.5 inches wide and 2.3 inches high. With a battery, the GRIDCase 1520 weighs 11 1/2 pounds, the least of the machines reviewed in this batch. A serial port, a parallel port, and ports for an external drive and keyboard are also included. The GRIDCase has no capacity for adding expansion cards, but there are two sockets for optional ROM chips that can

PC FACT FILE

GRIDCase 1520

GRID Systems Corp., 4721 Lakeview Blvd., Fremont, CA 94538; (800) 222-GRID.
List Price: With 1MB RAM, two 1.44MB 3 1/2-inch floppy disk drives, backlit LCD screen, \$3,495; with 20MB hard disk, one 1.44MB 3 1/2-inch floppy disk drive, gas plasma screen, battery pack, DOS 3.3, \$5,905. 1MB RAM upgrade, \$595; 40MB hard disk, \$1,675; 100MB hard disk, \$2,895; battery pack, \$90; carrying case, \$60; DOS 3.3, \$150.

In Short: The GRIDCase 1520 is ready for an upgrade. The 10-MHz 286 has a bright screen but only CGA resolution—way behind the times. It has a cramped keyboard with an awkward design, and its power supply runs very hot.

CIRCLE #14 ON READER SERVICE CARD

hold DOS or application or custom software.

GRID Systems sells a number of options for this machine, including an automobile/boat power adapter, an internal 2,400-hps modem, a high-speed serial card, the JT-Fax Portable Fax, an acoustic modem coupler, a numeric keypad, external 1.44MB 3 1/2-inch and 360K 5 1/4-inch floppy disk drives, and a 40MB tape backup unit.

If you buy the GRIDCase with MS-DOS you get several special utilities, including battery-power-conservation software that turns off the power to the hard disk drive and screen if they're inactive, as well as a set of programs called PCMAS-

By using ordinary phone lines, Carbon Copy Plus lets your PC gain complete control of a remote PC. So two users can share the same key-boards, disks, screens and application programs. And if you're sharing a graphics program, it's not a problem. Because Carbon Copy Plus connects more incompatible graphics standards than anyone else.

In fact, Carbon Copy Plus makes it simple to perform lots of tasks, like remote training, product support, customer service and remote product demonstrations. That's why it's in more than twice as many installations as any other remote control software.

Carbon Copy Plus. It makes controlling a remote PC a definite possibility.



Carbon Copy Plus.

Without it, controlling a PC isn't remotely possible.



Sales - 500 River Ridge Drive, Norwood, MA 02062 (617) 551-1999; Headquarters - 41 Kenosia Ave., Danbury, CT 06810

Carbon Copy Plus is a trademark of Microcom Software Division

CIRCLE 731 ON READER SERVICE CARD

COUNTERPOINT

by Bill Howard

Technology marches forward so quickly that the quality and desirability of these 286 portables proves almost inversely proportional to their ages.

Sleek design takes the aging **GridCase 1520** just so far. The only thing that draws more power than a plasma display like Grid's is a short circuit; contrast is superb, but the scratchy character set is rough even by CGA standards. The flatish, $\frac{9}{10}$ scale keyboard will throw off your typing rhythm. Grid's best feature remains the two extra ROM sockets: a corporation can create custom apps, burn them into ROMs, and have them load instantly.

Last year, the **Zenith SupersPort 286** was a runner-up for our Technical Excellence award. The basic design remains technically excellent, but the once-wondrous CGA screen is no longer the brightest, crispest, or biggest. It needs a VGA transplant right away. The same comments apply to the essentially identical **HP Vectra LS/12**, which adds a few pieces of software to the package.

It's time somebody put a cellular modem (and phone) in a portable PC. Even making allowances for the extra circuitry, the **ITC 286 CAT** is too darn bulky. Maybe it should be called the **ITC 286 Garfield**. Both should diet.

The **Compaq SLT/286** is the class of the field. You'll love the detachable keyboard, controlled powerdown of unused peripherals, and the standby mode that lets you wander off for a week, then pick up right where you left off. To my eye, the SLT's VGA display is better in graphics than in text mode; the Mitsuba, NEC, and Toshiba displays were roughly equal to that of the SLT, and a NEC ProSpeed 386 that

happened to be handy was better than all of them. The incomplete set of cursor keys annoys me no end (the same applies to Zenith, HP and Grid) and I wish you didn't have to pay \$999 for the docking station just to add a network connection. But until something better comes along, Compaq is worth the \$300 to \$400 price premium.

The **Toshiba T1600** is an all-around solid performer, and a bit lighter than the average. Toshiba's manuals on-disk (plus slender paper versions for the road) should be mandatory on all laptops. Toshiba shouldn't have compromised on an EGA screen, and so far you can buy only a 20MB hard disk. The \$1,200 expansion box (fits XT cards only) shows the Japanese have a sense of humor.

The word *Mitsuba* doesn't roll easily off the tongue, but don't let that stop you from considering the **Mitsuba Ninja-12**. A most impressive machine, and reasonably priced. Since the screen is capable of double-scan CGA (640 by 400), at the very least, the Ninja could have had EGA graphics, too.

Another magazine gave the **NEC ProSpeed 286** its version of Editor's Choice in an issue produced in February. We'll defer final judgment till the ProSpeed ships (it was slated for May). Based on what we saw of a nearly complete unit (only the final case color was in flux), this 16-MHz speed demon could be Compaq's main competition. The expansion box is the only one of the bunch that makes sense, and the slide-in battery and AC modules are the best solution we've yet seen to dealing with bulky AC adapters.

My personal checklist says: don't buy any machine that lacks VGA and eight dedicated cursor keys. Even though it fails the second test, I'd go with the Compaq and the 40MB drive. Second choice: NEC, then Toshiba. ■

TER and **PCSLAVE**, which let you hook the GridCase up directly to another computer via a serial null-modem cable for easy file transfer.

The **GridCase 1520** was an exciting computer a year and a half ago, but the competition is much stiffer now. While you might pick up a few unwelcome

pounds with competing machines, you'll get higher-resolution screens, better keyboards, and faster processors for less money. The **GridCase 1520** wins on weight and has the most handsome case, but otherwise the best I can say is that I'm looking forward to testing Grid's upcoming series of machines.

HEWLETT-PACKARD CO.
HP Vectra LS/12

Hewlett-Packard does many things very well, but it had problems coming out with an acceptable laptop computer. The **HP Vectra LS/12** is the result of a smart move on Hewlett-Packard's part: the company uses the basic hardware of the popular **Zenith SupersPort 286** and relabels this admirable box as the **HP Vectra LS/12**.

Except for the coloring of the keyboard markings, the **LS/12's** hardware is exactly the same as the **SupersPort's**. Hewlett-Packard uses its own ROM chips, however, and distributes its own software.

The base-model **Vectra LS/12** is a 6-

The HP Vectra LS/12 is
the result of a smart
move on Hewlett-
Packard's part: the
company relabels the
basic hardware of the
popular Zenith
SupersPort 286.

and 12-MHz **80C286**-based zero-wait-state **1MB-RAM** laptop that weighs 14½ pounds with a battery and lists for \$4,879, \$120 less than the **Zenith** version. A **40MB** version costs \$5,479, and an extra **1MB** of **RAM**, which takes the machine to its **2MB** maximum, costs \$799.

The **Vectra LS/12's** supertwist backlight **LCD** screen is easy to read, with blue letters on a light gray screen. The 640 by 400 maximum resolution isn't **EGA**, but double-scan **CGA** compatible. Many people won't notice or even care about the difference, because this high-contrast, bright screen is very readable, a key factor with laptops.

JUST LIKE ZENITH

The keyboard is also just like the **Zenith's**, with 80 keys, an embedded numeric keypad, and an **Fn** key on the left side to use

Introducing the world's first cellular computer.



Now cellular communication is more than just talk.

Get all the power of portable computing and the convenience of cellular communications too. Meet the ITC 286 CAT from Intelligence Technology Corporation. It's two technologies in one efficient package, ready to work at a remote jobsite or an office downtown.



This unique patented portable offers fail-safe transmission. The built-in cellular telephone and error-correcting modem let you trust valuable data to the cellular network — even during hand-off and channel changes.

And it provides more than 2 hours of battery-powered operation, automatically converting to 110/220V or to 12V for in-vehicle use. Batteries can even be recharged during operation.

The ITC 286 CAT is IBM PC/AT-compatible and features 12 MHz processing, 640K memory,

a high-speed hard disk drive, a high-resolution EGA screen, full-size keyboard and more. The numeric keypad and built-in speakerphone simplify your voice and data calls. A headset and cellular telephone handset are included for more versatility. And it all comes in an easy-to-carry case.

For a complete workstation just take along a portable printer. Or connect with other ITC 286 CATs for an instant mobile LAN. It's a brand new way to keep your company on the move.

If you thought cellular communications was all just a lot of talk, we invite you to hear and see more about this technological merger. ITC made a remote possibility reality. For details call: 1-800-356-3493.



Intelligence Technology Corporation
16526 Westgrove, Dallas, TX 75248 U.S.A.
214-250-4277, FAX 214-380-0508

©1989 Intelligence Technology Corporation. ITC 286 CAT, Patent Pending. IBM PC/XT/AT are registered trademarks of International Business Machines Corp.

CIRCLE 195 ON READER SERVICE CARD



Basically the same machine as the Zenith SuperPort 286, the HP Vectra LS/12 sells for \$4,879 with 1MB of RAM and a 20MB hard disk. This laptop comes standard with Battery Watch, a convenient RAM-resident program that monitors the battery level.

with the keypad and for the Home, End, PgUp, and PgDn keys. The keyboard action and feel are very good, preferred by some to the Toshiba keyboard.

Ports on the back of the machine include single serial and parallel ports, a port for an external floppy disk drive, and an expansion bus for a separately available \$499 three-slot 8-bit expansion chassis. There's also a connector for an optional \$129 numeric keypad and a 9-pin RGB port for an external CGA monitor.

The Vectra LS/12 measures 3¹/₁₆ by 12¹/₂ by 12¹/₂ inches (HWD). The 4¹/₂-pound detachable nickel cadmium battery contributes a good part of the 14¹/₂-pound weight, but the payback is an excellent battery running time of almost 4 hours on our battery run-down test; Hewlett-Packard claims 3 to 4 hours. Recharging takes 12 hours with the computer on and 8 hours if the computer isn't running but is plugged into an AC outlet. No car battery adapter is available.

One advantage the LS/12 has over its Zenith twin is a pop-up TSR program called *Battery Watch*, which tells you how much time you have left to use the battery. You can also use this program to com-

pletely discharge the nickel cadmium battery, an important benefit since these batteries suffer from something called "battery effect." If you don't let a nickel cadmium battery discharge completely before recharging, it won't run as long later. It's not good to use a nickel cadmium battery just for a short time and then "top off" the battery, so to speak. If you're only on battery power for a little while you should either detach the battery before using AC power or wait till the battery runs down before hooking up to normal power. *Battery Watch* saves you from the irksome aggravation of playing nursemaid to your battery and lets you completely discharge the nickel cadmium whenever you want so that you can get it back to full charge. Every battery-operated laptop should have *Battery Watch* (also available separately from Traveling Software) or its equivalent. It's laudable for HP to include it with the laptop.

Other standard Vectra LS/12 software includes MS-DOS 3.3, GW-BASIC, a Hewlett-Packard terminal program, and a Hewlett-Packard disk-caching program as well as an HP specific Set-Up program that differs from Zenith's ill-named Monitor

PC
MAGAZINE

FACT FILE

HP Vectra LS/12

Hewlett-Packard Co., 18310 Pruneridge Ave., Cupertino, CA 95014; (800) 752-0900, (408) 720-3000.

List Price: With 1MB RAM, 20MB hard disk, 1.44MB 5¹/₄-inch floppy disk drive, DOS 3.3, \$4,879; with 40MB hard disk, \$5,479; with 2MB RAM, 2,400-bps modem, \$6,727. 1MB RAM upgrade, \$799; carrying case \$69.
In Short: The 12-MHz HP Vectra LS/12 is hardware-equivalent to the popular Zenith SuperPort 286. The LS/12 adds different software including a battery monitor, a terminal program, and different setup utilities. The biggest news is that HP sells this unit \$120 cheaper than Zenith, and a 1MB RAM upgrade is \$500 less. The HP's screen, keyboard, and performance all rate well, and its battery life tops off at almost 4 hours.

CIRCLE 416 ON READER SERVICE CARD

program. The last piece of standard software is a LIM-EMS 4.0-compatible memory management program.

Like the Zenith, the Vectra LS/12 scores in the upper-to-middle range on benchmark tests, although the hard disk drive is on the slow side when you're not running the disk-caching software.

The Vectra LS/12 is a competitively priced unit that uses the extensive Hewlett-Packard service and support network. HP made a good choice in using the Zenith hardware to round out its growing line of computers with a battery-operated 286 laptop. This machine is a good choice today, but some current machines have equal or better screens, and tomorrow's laptops will be even more competitive.

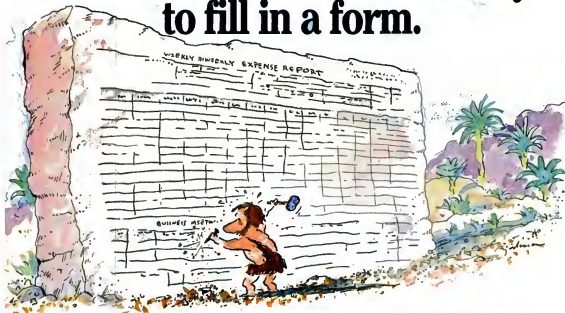
INTELLIGENCE TECHNOLOGY CORP.

ITC 286 CAT

Finally, the ultimate beach computer! The ITC 286 CAT is a battery-operated 286 computer that includes both a cellular telephone and an error-correcting cellular modem so that you can work on a spreadsheet and send it off to your office while sitting in the sand with the waves tickling your toes.

Practically speaking, you probably won't want to risk getting sand on this \$7,595, 19-pound computer, let alone salt water. And you can only expect an hour or so at most before its nonremovable battery runs down, even after it's fully charged.

It shouldn't take a whole day to fill in a form.



Ever since people have been doing business, filling in forms has been time consuming and frustrating. Now, using **FormWorx with Fill & File™**, you can finally get your forms processing out of the stone age.

Quickly Fill In Standard Forms. FormWorx with Fill & File makes it easy to fill in any standard government and industry form. After creating an on-screen version of your form, simply tab from blank to blank and type in your data. Correct any typos before printing and get letter-perfect results every time. Entries print precisely where they belong on your original form!

Some of the many powerful features: date, time and serial number stamps to minimize typing. Lookup tables to automatically fill in data. Read-only fields to prevent inadvertent changes. Autocopy fields to repeat data in different parts of a form. "Ditto" to repeat information from previous records. Fill & File will even perform extensive calculations automatically to eliminate the possibility of math errors.

Efficiently Create And Fill In Custom Forms, Too! FormWorx with Fill & File actually contains the latest version of FormWorx® the easiest forms designer available, so you can make and

fill in any form using just one package! There's no need to purchase a separate forms design tool.

Enter Information Only Once.

When you fill in a form, Fill & File simultaneously creates a standard database to store your information. Fill & File reads and writes dBASE® files directly—without file conversion. Different forms can be linked together. Your data can be selectively retrieved and automatically transferred to fill in other forms...not just the one originally filled in. Other features include: import/export ASCII and other file formats, long text fields up to 4,000 characters, multiple data files for relational capability, search and locate functions and batch printing. No need for all those cumbersome file cabinets cluttering your office!

Now, Anyone Can Fill In Forms On A PC. Special Offer! Purchase FormWorx with Fill & File and get EasyFill™, a \$49 value, Free upon registration of software. EasyFill is a unique programming tool that let's you customize and automate the operation of Fill & File with custom menus, help messages and automatic procedures. The result—anyone on your staff can fill in forms perfectly without having to learn the software. It saves them time and money.

CIRCLE 174 ON READER SERVICE CARD

Just A Stone's Throw Away. See your dealer immediately or call today for fast delivery! The entire package includes FormWorx with Fill & File software, complete documentation, over 70 sample forms and, for a limited time, EasyFill offer at no extra charge. At \$149, FormWorx with Fill & File is one software investment that's as solid as a rock.

800-992-0085 or 617-890-4499

FormWorx
CORPORATION

Reservoir Place, 1601 Trapelo Road, Waltham, MA 02154



PostScript® support optional. 30-day money back guarantee on direct purchases. When ordering by mail, include \$6.75 for shipping in U.S. and Canada. Air mail in Europe/So. America—\$18. All other locations—\$28. In Mass. add 5% sales tax. Purchase order accepted from government agencies, institutions and noted corporations. Special EasyFill offer expires October 31, 1989. FormWorx is a registered trademark and FormWorx with Fill & File and EasyFill are trademarks of FormWorx Corporation. All other trademarks acknowledged.

She also doesn't realize
Hewlett-Packard makes PCs.



What a loss. Because Hewlett-Packard has a line of eight high-performance personal computers. PCs which range from desktop and floor-mount Intel386[®]-based powerhouses to entry-level 8086-compatibles. PCs which offer you a better way of doing business.

Hewlett-Packard personal computers give you plenty of opportunity for expansion. As well as plenty of options.



The HP Vectra Q8/20 PC. One in a line of eight PCs from Hewlett-Packard.



At the high end, you can get up to 8 accessory slots, 620 Mbytes of hard disk storage, and 16 Mbytes of RAM. And on all models, you get a choice of video solutions and the flexibility of using either 5.25" or 3.5" disks.

Beyond this, an investment in Hewlett-Packard PCs allows you to choose confidently from thousands of software applications and peripherals. HP's strict

adherence to industry standards insures compatibility. Now, and into the future.

But the most important feature, the one you won't get with any other personal computer, is Hewlett-Packard reliability. For 50 years, HP has promised, and delivered, exceptional quality in everything from calculators to HP LaserJet printers.

Finally, every PC made by

Hewlett-Packard is backed by an extensive network of trained, authorized dealers. For more information and the name of your nearest dealer, call 1-800-752-0900. You'll soon realize what an HP personal computer can do for you.

There is a better way.



**HEWLETT
PACKARD**



by Stephanie K. Losee

The Zenith SupersPort 286 has just about everything you could ever want in a laptop—from sleek design to long battery life. But although it's one of the smallest 286 laptops around, it still feels more luggable than light; at 14½ pounds with battery pack, the SupersPort is heavy enough to make any zealous computer user wish he were still using a pencil. At *PC Magazine* we've made a lot of noise about laptop weight, so it's time to talk about where we think

DIET FOR A 286-BASED BATTERY-OPERATED LAPTOP

the ounces can come off. We took Heath's Zenith SupersPort 286 laptop kit—an unassembled machine you put together yourself—and weighed the components separately to determine the source of each pound. (Strangely enough, the total weight of the components is 15.63 pounds, over a pound more than the weight of a SupersPort 286 bought fully assembled.) Next to each component you'll find an assessment of where laptop makers could shave off a few ounces, as well as indications about what type of superlight materials future laptops may be made from.

List Price: With 1MB RAM, 1.44MB 3½-inch floppy disk drive, DOS 3.3, \$2,999. 20MB hard disk, \$679; 40MB hard disk, \$799. Heath Co. (a subsidiary of Zenith Electronics Corp.), Benton Harbor, MI 49022; (800) 253-0570.

CIRCLE 426 ON READER SERVICE CARD

If your arm has recently lengthened from the strain of carrying around a too-heavy portable computer, take heart—there's more than one way for a 286 laptop to lose weight.

SYSTEM BOARD: 1.22 POUNDS



By using a greater degree of very-large-scale integrated (VLSI) components and packing them closer together, Zenith could make the system board somewhat less cumbersome.

KEYBOARD: 0.96 POUNDS



Using lightweight materials could shave a few ounces off the keyboard, but at the expense of reliability and quality—perhaps too high a price. The keyboard can't be made smaller without cramping typing style, and making it lighter may cause it to feel unsubstantial, making long-term laptop use far less pleasant.

FLOPPY DISK DRIVE: 0.92 POUNDS



Improvements in floppy disk drives are already on the horizon as companies develop 2½-inch media. Miniaturizing both the drive and the disks could make quite a dent in the overall weight and size of 286 laptops.

Recharging takes about 4 hours, so continuous use away from a source of AC power isn't practical with the ITC.

EXECUTIVE PERQUISITE

Even though the ITC will run on a battery, that's not its primary use and not what makes it special. Everything about this machine murmurs "executive," and that's probably its primary market—people who

need and can afford a convenient combination of portable computer and telephone components. At 19 pounds, the 4- by 15½- by 14½-inch (HWD) computer isn't light, but its large keyboard, good-size hard disk drive, and complement of features provide full power in a portable unit.

When you buy an ITC you don't have to decide which screen or drive to get, there's only one choice; and everything but

a \$700 2MB memory upgrade is standard. The ITC runs on an 80C286 12-MHz processor that can also be slowed to 6 MHz for picky software. The standard 640K RAM runs with zero wait states. Also standard are a 1.44MB 3½-inch floppy disk drive; a 40MB hard disk; an EGA-compatible backlit supertwist electroluminescent LCD screen; one parallel and one serial port; and ports for external tape or floppy

BATTERY: 4.52 POUNDS



Here's where the trade-offs come in. At 4½ pounds, the SuperPort's battery runs for an impressive 3 hours and 50 minutes. It could easily be cut down to size and inserted into the machine as a rechargeable battery pack (such as that used to run the Compaq SLT/286), but battery life would be reduced proportionately. If you don't always need 4 hours of battery power, carrying a massive battery around is a nuisance; still, swapping battery packs and recharging them constantly isn't much fun either.

BACKLIT LCD SCREEN: 1.15 POUNDS



The most obvious way to lighten up a screen is to make it smaller, but as laptop screen technology improves, users are clamoring for larger—not smaller—screens. Removing the backlight would eliminate a few ounces—but at the cost of your patience and eyesight it may be too much to ask. If reducing the weight and size of other components necessitates the use of a smaller screen, however, the trade-off may be worth it.

CASE: 3.87 POUNDS



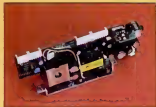
Here's where a lot of headway can be made. Use of high-strength, injection-molded plastics or lightweight materials such as Kevlar could reduce the weight of the laptop's shell drastically. And of course, the smaller the laptop's components, the smaller the case can be, thus shaving off even more pounds.

20MB HARD DISK: 1.47 POUNDS



Like floppy disk drives, hard disks will benefit tremendously from the introduction of smaller media, such as PrineTek's 2½-inch hard disk. Another place to cut corners is in the construction of the hard disk's case: using lightweight, high-strength alloys would reduce weight still further.

POWER TRANSFORMER: 0.54 POUNDS



The power transformer charges the battery and allows the system to run on an AC adapter when the battery is not in use. As semiconductor technology becomes more sophisticated, transformers will become smaller—although the Zenith unit is already very compact.

CONNECTING HARDWARE AND CABLES: 0.98 POUNDS



Potential improvements in connecting hardware may drive the price of laptops abominably high. All screws and brackets, for instance, could be constructed with titanium alloys. Toroid coils, which cut down on radio frequency emissions (thus helping the machine to meet FCC standards), could also be made of lightweight alloys. But because these materials could double the price of the laptop, it's not likely that we'll see them in the near future.

drives and for an external monitor.

That's it for the normal components, but the ITC also comes with a built-in cellular speakerphone that can be run from the keyboard or a handset included with the system. Other standard items include a car/boat power adapter, a carrying case, MS-DOS 3.3, and *Mirror II* (communications software).

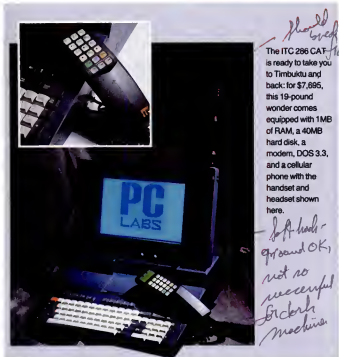
The proprietary motherboard uses

Phoenix 80286 ROM BIOS, Version 3.10, and includes one full-length AT-compatible expansion slot, which is where you'd put the optional 2MB memory board or perhaps a network adapter, but not both. At present there is no external expansion option to allow you to use more than one card. There is a socket for an 80C287 math coprocessor chip, but if you want one you'll have to purchase it elsewhere, be-

cause ITC doesn't currently sell them.

The ITC 286 CAT performed well on the PC Labs benchmark tests, with middling but certainly acceptable scores.

The ITC's display is pretty good, though you may find yourself fooling with the brightness and contrast controls until you get it just the way you want it. The screen is EGA compatible, with a maximum resolution of 640 by 400, and the



video adapter supports CGA, MDA, and EGA display modes. If you don't use the keyboard for 5 minutes, the screen backlighting turns off until you touch a key again, at which time it instantly turns back on. If you use the ITC in one location for very long, you'll probably want to purchase a full-size external EGA monitor, for the extra measure of visual comfort.

AMPLE KEYBOARD

The first impression of the ITC's keyboard is that it's large for a laptop, reminiscent of keyboards of the early 1980s, and closer to typewriter keyboards than most current PC keyboards. The keyboard is a full 14 inches wide, 2½ inches wider than the next widest unit on the Toshiba T1600. With a single exception, the key arrangement works well, with ten function keys in a horizontal row at the keyboard's top. The one off-note is the CapsLock key, a large key that is just to the right of the Spacebar, where it's easy to hit by accident. Otherwise the ITC's keyboard is fitting for its intended users, probably people who don't want to compromise with a more cramped,

computerish keyboard.

In addition to the external video port, there are also one serial and one parallel port, an RJ-11 telephone jack, and a port for an external floppy disk or tape drive. There's also a system-reset button on the back of the machine as well as separate power switches for the computer and the cellular telephone.

You can use the cellular phone simply from the keyboard and talk through the computer's integral speakerphone, but I found it more convenient to attach and use the standard handset. The cellular handset has its own laundry list of features, including 100-phone-number memory, one-key dialing, a call-in-absence indicator, last number redial, electronic locking, battery meter, and air-time meter as well as many other telephone use and performance functions and indicators.

I'm not a cellular-phone devotee—in fact, this was the first time I've used one—but without resorting to the manual, I was able to place calls. In the equipment-laden PC Labs I used ITC's cellular phone, on battery power, to call Connecticut,

Pennsylvania, California, and even to make a lunch reservation in Manhattan, so we know it's usable for the important functions of business life. The handset cannot be used with normal plug-in phone lines, although the speakerphone can save cellular phone fees when normal telephone service is available (you can dial out using the keyboard).

The internal cellular modem can be used either with the internal cellular phone line or with a conventional telephone line (called a land line in cellular phone parlance, the same term the CB folks use). The dual-mode error-correction modem has circuitry to detect and correct both the normal signal noise and fade problems associated with all modem use, as well as signal loss and error-detection and retransmission problems specific to cellular phone use. No telephone data transmission scheme is perfect, especially with normal voice lines rather than dedicated telephone lines, but this system should work well for you wherever normal or cellular telephone

PC MAGAZINE FACT FILE

ITC 286 CAT

Intelligence Technology Corp., 16525 Westgrove Dr., Dallas, TX 75248; (214) 250-4277.
List Price: With 1MB RAM, 40MB hard disk, 1.44MB 3½-inch floppy disk drive, cellular phone with handset and headset, cellular modem, battery, carboat power adapter, carrying case, \$7,895. 2MB RAM upgrade, \$700.
In Short: This 19-pound portable is on the heavy side for a laptop and runs for less than an hour on battery power alone, but it includes everything for the cellular-phone-mad, computer-savvy businessperson. A good combination of components if you need them all, but heavy and pricey if you don't.

CIRCLE #16 ON READER SERVICE CARD

service is available.

If you don't have the handset plugged in, no one would know about the ITC's cellular phone capabilities unless they noticed the top of the antenna. The retractable, internal, high-gain antenna is the Rubber Duck style, which means it's rubber coated and fairly short and stubby (only 7 inches long fully extended). All your James Bond fantasies can be sparked by sitting in a corner seat of a commuter train, opening the ITC, extending the antenna and then talking into the handset in a subdued voice, even if you just call up the time or weather number.

The ITC's relatively short battery life, large size, relatively high weight, and hef-

Now there's a battery-powered 286 with the one feature you've been waiting for.



That little package you've been expecting from us has just arrived.

The new Toshiba T1600. The fastest battery-powered portable computer we've ever made.

It packs a powerful 12MHz 286 microprocessor. One full megabyte of RAM that's expandable to 5MB. Plus a fast 20MB hard disk.

Equally impressive is its 1.44MB 3½ inch diskette drive, detachable, backlit EGA-compatible display and two expansion slots for access to an internal modem, LANs, mainframes and much more.

But at a total weight of under 12 pounds, the T1600 is bound to spend a lot of time *outside* the office. Which is why we added some other important features.

Like AutoResume, which lets you restart your work wherever you finished. And space for two removable, rechargeable battery packs no larger than the palm of your hand.

All of which makes one thing about the T1600 unmistakably clear.

It was definitely worth the wait.



T1600: Battery-powered 80C286 12MHz, 20MB hard disk at 27000, 1.44MB 3½" diskette drive, 1MB RAM expandable to 5MB, detachable backlit EGA-compatible LCD, removable rechargeable battery pack, supervisor socket, 7 standard interfaces, 2 expansion slots for general purpose options. For information call 1-800-457-7777. Toshiba PCs are backed by the Exceptional Care Program (enrollment required).

In Touch with Tomorrow
TOSHIBA

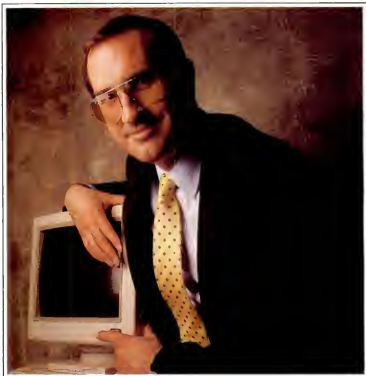
Toshiba America Information Systems, Inc., Computer Systems Division

CIRCLE 321 ON READER SERVICE CARD

Ted Standish has a bear of a job.

As Director of Information Resources for the North Atlantic Shaving Group of The Gillette Company, he's been given the task of simplifying and standardizing the business systems of the Company's European and North American divisions.

"With the coming of the European open market in 1992, we want to take a more unified approach to products, as well as to manufacturing and marketing," says Ted.



Ted Standish, Director of Information Resources, North Atlantic Shaving Group of The Gillette Company.

"Before Lotus Agenda, there were three things I always forgot. Tasks I assigned, promises I made, and I can't remember the third."

"This means dealing with hundreds of issues, projects, facts and people throughout the North Atlantic region every day.

"As you might imagine, reams of little pieces of paper with notes, phone numbers, ideas and who-knows-what-else were beginning to take over my office."

Which is why Ted visited his local computer software reseller and bought Lotus® Agenda,* the personal information manager.

In Agenda, Ted has a tool that's helping him manage people, projects, ideas, plans and information, all with incredible efficiency.

Because Agenda allows him to enter

information into his PC without having to structure it in advance. Agenda automatically arranges the data any way Ted wants so he can understand it better, formulate new ideas better and extract the answers he needs better.

"It lets me focus more on using my information and less on processing it," says Ted.

"For example, I can dump in all my 'to do's' and have Agenda organize, prioritize and categorize them automatically. And whenever I call up a project, person or due date, I'm instantly given all the background information I need to make smart decisions.

"Now I no longer worry about what I told someone in England, or what somebody else set up in France, or who's in Boston doing whatever.

"Agenda allows me to quickly consolidate all these things in a single place. And discover relationships between people and responsibilities, projects or any other relevant topics that come up.

"Now I can see at a glance who's promised to deliver what and by when. More important, I can keep my own promises."

And Ted isn't the only business

person who's come to rely on Lotus Agenda.

The Royal Bank of Canada is using it to monitor international economic and political activities. The accounting and consulting firm of Laventhol & Horwath is using it to track and support its computer systems all over the country. And the CAP International market research company is even using it to predict trends.

The list goes on and on. The point is, Agenda can significantly help you, too. Especially now that it

File CHAGENDA FILES ACTIONS			06/10/88 11:05 AM	
View By: Details				
Maggie				
• Review and evaluate current North Atlantic financial reporting practices	Project	When		
	• Reporting		06/14/88	
• Complete initial bi-monthly growth implementation by the end of this month	• IS		06/20/88	
Ted				
• Compare Canadian, European, and US sales analysis systems by the end of this week	Project	When		
	• Reporting		06/16/88	
• Set up meeting with Joe in London to review European reporting	• Reporting		06/16/88	
Monica				
• Modify labor version of the Cost Model presentation chart	Project	When		
	• Cost Models		06/20/88	

Agenda automatically files items in all relevant categories. Then you can view information from different perspectives.

comes with an Activities Planner that gives you simple, step-by-step instructions so you can sit down and create your own personalized task manager.

If you'd like to learn even more about how Agenda can put you in control, just send us \$10 for an Agenda demo kit. **Call 1-800-345-1043 and ask for demo kit AOB-3058 for 3.5" or AOB-3053 for 5.25"** (of course, we'll refund your \$10 when you buy Agenda).

Then you'll see first hand how people like Ted Standish are working better, thinking better and solving problems better.

Not to mention remembering better.



Lotus Agenda

NEW KID ON THE BLOCK: The NEC ProSpeed 286



by Bruce Brown and Stephanie K. Losee
If you were anticipating more of a choice than these seven laptops offer you, hang on a bit—the NEC ProSpeed 286 is right around the corner. We looked at three prototype models in succession, from very preproduction to somewhat preproduction, in order to clue you in on what to expect in the coming months.

Don't expect magic—like other machines in this roundup, the ProSpeed is hefty in both pounds and dollars. But with its VGA screen, smooth keyboard, and 16-MHz processor, this battery-operated clamshell may offer the combination of features you've been looking for.

The ProSpeed 286 is slated to cost \$5,099 with 1MB RAM, a 20MB 27-millisecond hard disk, VGA black-and-white screen, and a 16-MHz 80C286 processor. As the only 16-MHz battery-operated 286 laptop to hit the market, the NEC's one-third-faster clock

crystal enabled it to blow away the other machines on our processor and memory tests. The drive and video times of the prototype we tested were nearer the middle of the road on our benchmark tests. The clock can be slowed to 8 MHz, and memory wait states will vary between zero and two, with a tested average of less than .7 wait states achieved by a Chips and Technology VLSI (very large scale integration) chip set that optimizes memory usage. The chip set will automatically copy the ROM BIOS to RAM.

Two memory-expansion options will be available: a 1MB upgrade for \$799 and 4MB for \$2,499. A standard driver is LIM EMS 4.0 compatible. You can fit as much as 5MB RAM in this machine, a number that can be matched only by the Toshiba T1600. A 40MB 29-ms. hard disk version of the ProSpeed 286 will cost \$5,599, and a whopping 100MB 25-ms. variant will sell for \$6,999.

There are other expansion options as well. You'll be able to buy 720K or 1.44MB 3½-inch floppy disk drives, 360K or 1.2MB external floppy disk drives, or for an even better deal, NEC's docking station. This unit combines the best of other vendors' efforts with one 8-bit and three 16-bit expansion slots, two half-height drive bays, and serial (2), parallel, external VGA monitor, mouse, and external keyboard ports. The list price of the expansion box will be \$899, making the ProSpeed

**The eighth member
of the 286 laptop
club has a 16-MHz
processor that leaves
12-MHz competitors
in the dust.**

a viable candidate for buyers who want to invest in a single computer with office and home docking stations. The ProSpeed 286 can also take advantage of many options already available for the NEC MultiSpeed HD, such as \$20 car battery adapter, internal modem, and external disk drives.

The ProSpeed 286 has a single LTX slot, a proprietary form-factor AT-compatible expansion slot that accommodates special-purpose add-in boards such as network cards, a SCSI interface, a 3270 board, and a voice-synthesis and -recognition board—all vaporware at this point. Memory upgrade, internal modem, and the internal expansion slots each have their own compartments on the NEC, so you don't need to trade off between them.

Standard software includes DOS 3.3, setup, a disk-caching program, and a telecommunications program on disk; as well as a RAMdisk program.

ty price tag may prevent it from becoming popular as a casual laptop for the masses, but that's not its intended purpose. The ITC is right for anyone who needs both computer and telephone portability, and it's the only current alternative for people who want to transfer data via telephone, using other than conventional telephone lines. As cellular networks continue to expand, of course, the usability of this machine will increase as well. Not for executives only, the ITC could be appropriate for field engineers, salespeople, and perhaps even journalists on remote assignments within reach of cellular telephone

networks. More likely, however, the ITC will remain a tool for the jet-set executive class, with a strong presence on motorhomes and corporate yachts.

MITSUBA CORP.

Mitsuba Ninja-12

What's that little beige thing in the corner? Oh, no, duck, it's a Ninja! Mitsuba Corp.'s Ninja-12 may have an unlikely name, but don't take it lightly. On the basis

of screen quality, keyboard, and price, this machine deserves close attention. Most of the Ninja's specs read like those of the machines from better-known companies, but the \$3,495 price is about \$1,500 cheaper.

For the \$3,495 base price, you get 1MB of RAM expandable to 5MB with user-purchased and -installable SIMM chips. You also get a 1.44MB 3½-inch floppy disk drive and a 20MB 27-millisecond hard disk. A 48-watt/hour nickel cadmium battery is standard, powering the Ninja for up to 4 hours, according to the vendor (we got 2 hours and 56 minutes in testing) and recharging in at most 6 hours.

EMS driver, and password security system—all in ROM. An internal 2,400-bps modem using the communications program will cost \$599.

The keyboard feel rated a "very good"—on a par with the Toshiba T1600, a top choice in this group of laptop keyboards. There are 12 top-row function keys, and separate cursor-control and PgUp, PgDn, Home, and End keys. There's no embedded numeric keypad, so if you do a lot of numeric entry you'll need either to use the upper-row numbers or buy an external keyboard. No optional external numeric keypad is currently announced.

The VGA-compatible black-on-white LCD screen we tested suffered from prototype disease, even on the third model we reviewed. In text mode the screen is quite pleasant, but its timing problem is particularly noticeable in graphics mode, when the screen over-scans tremendously. This screen failed several of our VGA compatibility tests, but these problems will most likely be corrected by the time the product ships. Maximum resolution is 640 by 480 pixels, and the ProSpeed 286 will run software calling for MDA, CGA, EGA, or VGA screens. A separate, standard software driver will provide Hercules compatibility. If you hook up an external monitor, the NEC can run monochrome, CGA, EGA, VGA, or multi-scanning monitors.

The case is 3.5 by 13.0 by 14.8 inches (HWD), longer and more reminiscent of a briefcase than some of the other clamshell models. The NEC is somewhat hefty, weighing in at 14.6

pounds without battery and between 16.6 and 19.0 pounds with battery. The smaller cartridge battery (not tested) will sell for \$199, the larger battery "slice" for \$399. This 4.4-pound wonder lasted for 3 hours and 21 minutes on our battery run-down test and took 6½ hours to recharge. Power-saving utilities include auto-shutdowns for the hard drive, screen backlight, and modem.

Slated for release in late spring, the NEC ProSpeed 286 has as much to offer as the top competitors available today. Once NEC fine-tunes the screen, the ProSpeed's pleasing keyboard, superfast processor, and reasonably priced expansion options could make this laptop a strong force in the market. Weight is still a problem, but at about \$500 less than the Compaq SLT/286, there will be one more competent 286 laptop to consider. Even so, our wish list hasn't gotten any shorter. ■

Bruce Brown is a frequent contributor to PC Magazine. Stephanie K. Losee is a staff editor of PC Magazine.

NEC ProSpeed 286, NEC Home Electronics, 1255 Michael Dr., Wood Dale, IL 60101; (312) 860-9500.
List Price: With 1MB RAM, 20MB hard disk, 1.44MB 3½-inch floppy disk drive, DOS 3.3, \$5,099; with 40MB hard disk, \$5,599; with 100MB hard disk, \$6,999.
1MB RAM upgrade, \$799; expansion unit, \$899; internal battery, \$199; carrying case, \$129.

CIRCLE 808 ON READER SERVICE CARD

INCREDIBLY INEXPENSIVE

The base price of the Mitsuba also includes one parallel port, a serial port, and a 9-pin RGB external monitor connector. There's also an external floppy-disk-drive port for an optional 1.2MB 5¼-inch floppy that costs \$309. An external bus port awaits an optional expansion chassis that's not yet available. On the right side of the machine there's a plug for a \$61 17-key numeric keypad. All the prices so far sound pretty good, but catch this one: an internal proprietary slot will hold an optional 2,400-bps Hayes-compatible modem that Mitsuba sells for just \$230. It makes you kind of

wonder, doesn't it?

If you're wondering who Mitsuba Corp. is, you're not alone. This California company has been in business since 1982, when Mitsuba released its first product, an add-on floppy disk drive for the Apple II. The Ninja-12 was released in February 1989. The first 250 units sold (300 have been sold as of this writing) had dark brown cases, as did the first two versions tested in PC Labs. Newer models have more typical light beige cases, which I suppose makes them "good" Ninjas.

The Ninja-12's screen is marvelous, almost as good as that of the Compaq

SLT/286. The dark letters on a light background have terrific contrast, and the screen is very bright—battery conservation turns off the backlighting if the screen doesn't change for a set period of time. You can set the screen shut-down time as well as power down an inactive hard disk drive according to a time you specify using the ROM-resident Award Software CMOS Setup program. Through this screen, you can also set or disable LIM 4.0 expanded memory, choose between screen modes, set the processor speed (6 or 12 MHz), and set the date and time. The setup screen is always available.

The screen, a backlit CCFT (cold cathode fluorescent tube) LCD, is MDA and double-scan CGA compatible, with a maximum resolution of 640 by 400, but it



FACT FILE

Mitsuba Ninja-12
Mitsuba Corp., 650 W. Terrace Dr., San Dimas, CA 91773; (800) NIT-SUBA, (714) 592-2866.
List Price: With 1MB RAM, 20MB hard disk, 1.44MB 3½-inch floppy disk drive, \$3,495.
Carrying case, \$61; DOS 3.3, \$91.
In Short: You may not have heard of it, but the Ninja-12 has a gorgeous paper-white screen (although it offers only CGA double-scan resolution), a very responsive keyboard, and a list price \$1,500 less than its larger name-brand competitors. Good performance and a good deal, sold only through dealers.

CIRCLE 417 ON READER SERVICE CARD

looks more like EGA in text mode. For best results with an external monitor, Mitsuba recommends using a color EGA display, though CGA and MDA monitors will work as well.

The keyboard has a firm feel; it instantly became my favorite after the Toshiba T1600. The 82-key unit has ten function keys across the top with two more accessed by an Fn key. The Fn key also activates the embedded numeric keypad, several screen controls, and turbo and normal speed selectors. There are separate cursor-control keys as well as keys for PgUp, PgDn, End, and Home.

The Ninja is light on software. All you get besides the ROM-based setup program is an EMS driver. DOS is a \$91 extra, so add that cost when comparing its list price with other machines'. This machine is so well-priced that the company ought to include DOS and live with the \$100 price hike.

**HAVE
PRINTER,
WILL
TRAVEL.
KODAK**



Introducing the perfect companion for your laptop computer: the new Kodak Diconix 150 plus printer.

Hundreds of thousands of laptop users loved the Diconix 150 printer. Now there's a 150 plus. It delivers improved print quality, on plain paper, and is faster than ever. It's still the smallest, lightest, quietest printer in the world.

- Faster than ever—180 CPS.
- Improved print quality—even higher resolution and improved font design.
- Prints on plain paper.
- Improved paper handling, easily handles tractor feed and cut-sheet paper.
- So compact and light you can carry it anywhere—3.1 lbs.
- So quiet you can use it anywhere.
- The proven reliability you expect from Kodak.

The Kodak Diconix 150 plus printer. Now you can read what you write before you get back to the office. For details, and the name of your nearest dealer in the U.S. or Canada, call 1 800 255-3434.

Portable power for the printed page.



The new vision of Kodak





286-BASED LAPTOPS: SUMMARY OF FEATURES

(Products listed in ascending price order)

AT A GLANCE	GRIDCase 1520	Mitsuba Ninja-12	HP Vectra LS-12	Toshiba T1600	Zenith SupersPort 286
Base price	\$3,495	\$3,495	\$4,879	\$4,999	\$4,999
Base configuration	1MB RAM, two 1.44MB floppy disk drives	1MB RAM, 20MB hard disk, 1.44MB floppy disk drive	1MB RAM, 20MB hard disk, 1.44MB floppy disk drive, DOS 3.3	1MB RAM, 20MB hard disk, 1.44MB floppy disk drive, DOS 3.3	1MB RAM, 20MB hard disk, 1.44MB floppy disk drive, DOS 3.3
Price of configuration tested	\$5,905	\$3,495	\$6,727	\$5,128	\$4,999
Tested configuration	1MB RAM, 20MB hard disk, 1.44MB floppy disk drive, gas plasma screen, DOS 3.3, battery	Same as base configuration	2MB RAM, 40MB hard disk, modem	1MB RAM, 20MB hard disk, 1.44MB floppy disk drive, extra battery	Same as base configuration
Microprocessor	80C286	80L286	80C286	80C286	80C286
Speed	10 MHz	6/12 MHz	6/12 MHz	6/12 MHz	6/12 MHz
Dimensions (HWD, inches)	2.3 x 11.5 x 15	3 x 12.5 x 13.5	3.1 x 12.2 x 12.2	3.3 x 12.3 x 12.8	3.1 x 12.2 x 15.4
Weight with battery pack (lbs.)	11.5	15.4	14.6	11.75	14.5
MEMORY					
Wait states	1	0, 1	0	1	0
Minimum RAM	1MB	1MB	1MB	1MB	1MB
Maximum RAM	4MB	5MB	2MB	5MB	2MB
EMS drivers	LIM EMS 4.0	LIM EMS 4.0	LIM EMS 4.0	DOS 3.2 EMM.SYS	LIM EMS 4.0
STORAGE					
Standard storage devices	Two 1.44MB floppy disk drives	20MB hard disk, 1.44MB floppy disk drive	20MB hard disk, 1.44MB floppy disk drive	20MB hard disk, 1.44MB floppy disk drive	20MB hard disk, 1.44MB floppy disk drive
Optional hard disk drives	20-, 40-, 100MB	None	40MB	None	40MB
Optional floppy disk drives	1.44MB (external), 360K	1.2MB (external)	1.44MB	360K (external)	360K (external)
SCREEN					
Screen type	Gas plasma	Supertwist backlit LCD	Electroluminescent supertwist backlit LCD	Supertwist backlit LCD	Supertwist backlit LCD
Dimensions (W x H, inches)	8.75 x 5.75	8.25 x 5.25	8.25 x 6.25	9 x 5.75	6.25 x 8.25
Maximum resolution (pixels)	640 x 400	640 x 400	640 x 400	640 x 400	640 x 400
Video modes	CGA	MDA, double-scan CGA	Double-scan CGA	CGA, EGA	Double-scan CGA
Readability	Good	Very good	Very good	Very good	Very good
KEYBOARD					
Number of keys	72	82	80	86	79
Feel	Fair	Very good	Good	Very good	Good
POWER					
Battery type	Internal removable nickel cadmium	Internal removable nickel cadmium	External detachable nickel cadmium	Internal removable nickel cadmium	External detachable nickel cadmium
Official battery life (hours)	0.5-1.5	3-4	3-4	1.5	4



Compaq SLT/286	ITC 286 CAT
\$5,399	\$7,595
640K RAM, 20MB hard disk, 1.44MB floppy disk drive	1MB RAM, 40MB hard disk, 1.44MB floppy disk drive, DOS 3.3 battery, adapter, modem, phone, carrying case
\$8,319	\$7,595
2.6MB RAM, 40MB hard disk, DOS 3.3, modem	Same as base configuration
80C286	80C286
6/12 MHz	6/12 MHz
4 x 13.5 x 8.5	4.1 x 15.4 x 14.6
14	19
1	0
640K	640K
3.6MB	2.6MB
DOS 3.2 EMM-SYS	LIM EMS 4.01
20MB hard disk, 1.44MB floppy disk drive	40MB hard disk, 1.44MB floppy disk drive
40MB	None
1.2MB, 360K	None
Supertwist backlit LCD	Electroluminescent supertwist backlit LCD
8 x 6	9.25 x 6.0
640 x 480	640 x 400
MDA, CGA, EGA, VGA	MDA, CGA, EGA
Excellent	Good
82	88
Good	Very good
Internal removable nickel cadmium	Internal gel cell
1.53-3	2

The Mitsuba Ninja-12 makes good use of lights, with indicators just below the screen for power-on, turbo mode, hard disk and floppy disk access, CapsLock, NumLock, and ScrollLock. One of the best deals around, the Ninja sells for \$3,495 with 1MB of RAM and a 20MB hard disk.



CHICONY CONNECTION

The manual has great line art and good explanations, if you aren't bothered by reading documentation written by an obviously nonnative writer. While Mitsuba says this machine is manufactured specifically for them based on their specifications, the box said Chicony. That's acceptable, but a manual that mentions years of trouble-free operation and states, "The only thing you can do is cleaning the cabinet," causes one to pause. My favorite line in this manual is "If you want to install any peripherals to your computer, please refer to Chapter 3 for details and install them now." (I tried, but I couldn't find the page slot.)

But enough fun. This is a serious computer that scored well on our benchmark tests. It's basically in line with the other machines in the class, except for its slower screen. The Ninja is a bit on the heavy side, 16 pounds with the large internal battery, but it's only 3 by 12½ by 13½ inches (HWD), about the same as some other machines.

The Mitsuba Ninja-12 comes with a 1-year warranty and is sold by dealers throughout the country. By the time this issue hits the newsstands, you may have al-

ready heard more about this machine. If it's the first of a new class of high-quality 286 laptop clones, then this market is going to take off in a big way. The Ninja-12 may have no appreciable market share right now, but hang on—it may be the best deal around.

TOSHIBA AMERICA INC. Toshiba T1600

Here they go again. Toshiba continues to improve its laptop computer lineup, with the T1600 its latest entry in the 80286-processor-based class. The T1600 combines 286 performance with a good screen, an excellent keyboard, a moderately fast 20MB hard drive, and a full complement of DOS and utility software at just under the \$5,000 price point. Some of the best news is that they've kept the weight relatively low; at 11.7 pounds with one battery, the T1600 is the second lightest laptop in this series.

The T1600's 80C286 processor runs at 12 MHz, with an option to turn it down to 6

*“IBM’s newest Proprinter models
have arrived with another load
of features and functions to please users...”*

—PC Magazine

*“Proprinter
gets an A.”*

—PC Week

*“IBM has souped up
both Proprinters,
and the wide-carriage XL
model really hauls.”*

—PC Magazine

At last count there were nearly one hundred 9-pin printers to choose from.

So when you're about to put your money down, you need all the help you can get. And when that help is from some tough critics it means something.

IBM Proprinters have always been popular. In fact, our Proprinter™ II model has been one of the best selling printers in its price range for the last three years.

And our latest models are better than ever.

The new Proprinter III and wide-carriage III XL are so efficiently designed they will make everyone in the office more productive. They're easier to learn, easier to use, they operate much faster, make your documents look better and have fewer parts that can go wrong.

And they're so simple to operate. When switching from continuous forms to single sheets to envelopes, you can do it just by using the one-touch Propark button.

Combine that with much faster throughput and it's easy to see why our new Proprinter models will be more popular than ever.

If You're Looking To Make Your Business Run Faster, Look No Further.

To find out more about the Proprinter III or our complete family of printers, see your IBM Authorized Dealer or your IBM marketing representative today. To find the dealer nearest you, call 1 800 IBM-2468, ext. 130.

You'll discover why our printers continue to get such rave reviews.



IBM®



286-BASED LAPTOPS: SUMMARY OF FEATURES

(Products listed in ascending price order)

	GRiDCase 1520	Mitsube Ninja-12	HP Vectra LS-12	Toshiba T1600	Zenith SupersPort 286
POWER					
Charge time (hours)	12	6	8-12	6-8	8-12
Voltage	10.8V	12V	12V	7.2V	12V
Amperage	1.7A	4A	4A	2A	4A
120/240V power supply	●	●	●	●	●
Car battery adapter	Optional	○	○	Optional	○
Battery conservation techniques	Screen and hard disk shutdown	Backlight and hard disk shutdown	Battery Watch: screen, hard disk, and modem shutdown	Backlight and hard disk shutdown, AutoResume mode, CPU sleep mode	Screen, hard disk, ports, and CPU shutdown
I/O AND EXPANSION					
External displays supported by built-in video hardware	CGA	MDA, double-scan CGA, EGA	Double-scan CGA	MDA, CGA, EGA	Double-scan CGA
Ports	Serial, parallel; external keyboard, external floppy disk drive, expansion bus, 9-pin RGB	Serial, parallel; external floppy disk drive, expansion bus, 9-pin RGB	Serial, parallel; external floppy disk drive, expansion bus, 9-pin RGB	Two serial, one parallel; external floppy disk drive, expansion bus, numeric keypad, 9-pin RGB	Serial, parallel; external floppy disk drive, expansion bus, numeric keypad, 9-pin RGB
Slot type	Two ROM sockets	Proprietary slot for modem	None	Two for 2MB memory cards, proprietary slot for modem, proprietary internal expansion slot	None
STANDARD SOFTWARE					
Disk-based programs	None	EMS driver, Top Brass Executive	DOS 3.3, HP utilities (disk cache, setup, terminal), GW-BASIC	DOS 3.3, disk cache, keyboard accelerator, screen accelerator	DOS 3.3, EMM, RAMdisk utility, ZCache
ROM-based programs	None	Setup	None	None	None
OPTIONS					
Math coprocessor	80287	80287	80C287	80C287	80C287
Modem (bps)	2,400 (\$595)	2,400 (\$230)	2,400 (\$449)	2,400 (\$349)	1,200 (\$299), 2,400 (\$499)
Carrying case	\$60	\$61	\$99	\$89	\$59

Editor's Choice ●—Yes ○—No

MHz if necessary for software compatibility. The standard 1MB of RAM operates with one wait state and can be configured as conventional memory, extended or LIM 3.2 expanded memory, virtual memory, or hard RAM. You can also add memory on optional \$1,299 2MB cards, two of which can be accommodated for a system maximum of 5MB.

Standard equipment includes a 1.44MB 3½-inch floppy disk drive, a 27-ms., 20MB hard disk drive, one parallel

and two serial ports. There are also ports for an external 5¼-inch floppy disk drive, an RGB external monitor, and a numeric keypad as well as a socket for an optional external expansion chassis. The expansion chassis is a good concept in general, but Toshiba's version of the concept is a \$999 box that has five XT-compatible 8-bit slots and requires a \$199 interface board. Unless you really need to run a specific 8-bit card, the expansion chassis sounds like a good option to pass up.

TWO BATTERIES

There's room for two batteries (one is standard, the second costs an additional \$129), a Toshiba proprietary expansion card, and a slot for a built-in modem. A modem is not standard, but Toshiba has two 2,400-bps Hayes-compatible modem options, a \$399 model that fits in the expansion slot and is easily user installable, and a \$349 model that fits in the dedicated modem slot but requires dealer or factory installation. If you're going to go with a

COMPUTERS
80286-BASED LAPTOPS



Compaq
SLT/286

ITC 286 CAT

3
12V
2.4A

10
12V
2.3A

●
○
Screen, hard
disk, ports, and
CPU shutdown

●
●
Backlight and
hard disk
shutdown

VGA

MDA, CGA, EGA

Serial, parallel;
external floppy
disk drive,
expansion bus,
VGA

Serial, parallel;
external
floppy disk or
tape drive, phone,
video

None

One full-length
16-bit

Compaq EMM, disk
cache, power
conservation,
RAMdisk, screen
saver, setup
None

DOS 3.3, EMM,
Mirror II, print
spooler

80C287
2,400 (\$599)

80287
1,200 (included)

\$89

Included

Toshiba model, the better idea is to go with the internal version so that you can use the expansion slot for other purposes, such as Toshiba's new Ethernet network card.

The overall size of the T1600 is 3 1/2 by 12 1/2 by 12 1/2 inches (HWD). Even with an optional second battery, the combined weight is only 12.6 pounds.

The T1600 comes standard with a special version of MS-DOS 3.3 as well as a slew of other programs, including a disk-

The Toshiba T1600 makes on-the-road operation a breeze. The two front-accessible compartments hold two internal rechargeable nickel-cadmium batteries to extend battery life. A machine configured with 1MB of RAM and a 20MB hard disk costs \$4,999.



caching program, a screen accelerator, a keyboard accelerator, and a printer spooler. There's also a built-in pop-up window program that tells you how much battery power is left in either of the two possible installed batteries and information about several resettable system-convenience parameters, including computer speaker off/on, audible battery alarm, internal modem off/on. It also tells you whether AutoResume Mode, CPU Sleep Mode, or hard drive or screen backlighting power-off battery-conservation modes are enabled. A user manual and DOS manual are both on-disk, written in a hypertext cross-referenced fashion; both on-line manuals are informative, easy to use, and good examples of a hypertext application.

AutoResume Mode, when enabled, lets you turn off your computer without exiting your current application. The T1600 uses an internal backup battery power to maintain the system's memory until the computer is powered up again. The internal battery is able to hold onto the memory for quite a long while, because the system's CMOS memory chips need power only in-



FACT FILE

Toshiba T1600

Toshiba America Inc., Information Systems Division, 9740 Irvine Blvd., Irvine, CA 92718; (800) 457-7777, (714) 563-3000.
List Price: With 1MB RAM, 20MB hard disk, 1.44MB 3 1/2-inch floppy disk drive, DOS 3.3, \$4,999. 2MB RAM upgrade, \$1,299; expansion chassis with card, \$1,199; carrying case, \$89.
In Short: Toshiba's first battery-operated 286 laptop is a winner. The EGA-resolution screen is kind to the eyes, and the keyboard is simply great—it feels good and has the right keys in the right places. Battery time is fairly low, but otherwise, this 11.6-pound unit is an aggressive competitor.

CIRCLE 418 ON READER SERVICE CARD

termittently—perfect conditions for a small battery. A second internal battery maintains the clock and calendar, system configuration, and the settings for the pop-up window.

The T1600's screen is a pleasure to use. The backlit supertwist LCD screen is EGA compatible, with a maximum resolution of 640 by 400 pixels. The display color is a

Outstanding Quality

PC BRAND Chosen #1 For Customer Service and Support.

"PC BRAND is the LL Bean of the personal computer mail order...PC BRAND wants no unhappy customers, and it's service and support policies help to insure that."

-Personal Computing's 10 Best Mail Order Companies, Feb, 1989

PC BRAND

**Your Best Choice
for Quality Systems
Toll-Free Support
Toll-Free Service
Free Freight
5-Year Warranty**



PCV20 AD-II

\$559

**15 MHz Throughput in an XT. Norton SI 4.0
512K, 360K Drive, 84-KeyBoard**

Standard System Features:

- 10MHz Nec V20 CPU with 1.5 times the power of the 8088
- 512K RAM standard. Expandable to 640KB
- One 360K Floppy Drive • 84-key AT Style Keyboard
- 8 Slots. Serial, Parallel, Game Ports, and Clock Standard
- AT Style Case with Keylock, Turbo, Power and Hard Drive LEDs.
- Accommodates up to 4 HH Mass Storage devices
- Set-up & Operating instructions.

Standard Pre-Built Configurations:

PCV20 AD-II With 512K, Hard Disk Drive, Monitor & Video Card					
Drive Video	1 Floppy	2 Floppy	20MB	30MB	40MB
Mono	\$669	\$740	\$924	\$950	\$1077
RGB	\$839	\$914	\$1098	\$1124	\$1241
EGA	\$1059	\$1134	\$1318	\$1344	\$1461
VGA/Mono	\$859	\$929	\$1113	\$1139	\$1266

PC BRAND 286/12

\$875

*Now Using C & T
"Ncat" Chip Set*



**12 MHz Clock, Zero Wait Operation,
Norton SI 15.3 • Landmark™ Speed 16MHz
512K, 1.2MB or 1.44MB Drive, 101 - Keyboard**

Standard System Features:

- 80286 Processor Operating at 12MHz with Zero Wait States delivering 16MHz Effective Throughput
- 512K RAM expandable to 4MB on the System board using 256K and/or 1MB 100ns RAM
- 1.2MB 5.25" or 1.44MB 3.5" Diskette Drive
- 1:1 Interleaving Dual Hard Drive/Floppy Drive Controller
- Enhanced 101-key AT Style Keyboard
- High Capacity System Power supply
- Real Time Clock/Calendar with 5 Year Battery
- 80287 Co-Processor Support
- Phoenix BIOS with full MS/DOS, OS/2, XENIX, NOVELL, 3COM and PCNET compatibility
- Built-in System Board LIM 4.0 EMS hardware drivers
- User configurable I/O timing permitting compatible operation with older peripherals or faster I/O for newer devices
- 8 Slot motherboard design (6 16Bit & 2 8Bit)
- Small foot print case with 5 Disk Drive bays

Options:

- Full size 5 drive case • Factory Installed RAM Upgrades
- Custom configurations w/Name Brand peripherals of your choice
- Compaq® Style LCD or Plasma Portable
- Full or Mini Size Towers Case

Standard Pre-Built Configurations:

286/12 With 512K, Hard Disk Drive, Monitor & Video Card				
Video	20MB 1.1 MFM	40MB-60MB 1.1 MFM	40MB-20MB 1.1 MFM	71MB-10MB 1.1 MFM
Mono	\$1310	\$1414	\$1523	\$1654
EGA	\$1704	\$1808	\$1917	\$2048
VGA 16 bit	\$1875	\$1979	\$2088	\$2219
VGA/Mono	\$1540	\$1644	\$1753	\$1884

Unbelievable Price

PC BRAND 286/20 \$1099



Ideal Novell Server!

20 MHz Clock, Zero Wait Operation
NortonSI 20.4 • Landmark® 25.9MHz
512K, 1.2MB or 1.44MB Drive, 101-Key-board

Standard System Features:

- 80286 Processor Operating at 20MHz w/Zero Wait States in interleave mode delivering 26MHz Effective Throughput
- 512K RAM expandable to 4MB on the System board using 256K and/or 1MB 100ns RAM
- 1.2MB 5.25" or 1.44MB 3.5" Diskette Drive
- 1:1 Interleaving Dual Hard Drive/Floppy Drive controller
- Enhanced 101-key AT Style Keyboard
- High Capacity 200 Watt System Power Supply
- Real Time Clock/Calendar with 5 Year Battery
- 80287 Co-Processor Support
- Phoenix BIOS with full MS/DOS, OS/2, XENIX, NOVELL, 3COM, and PCNET compatibility
- Built-in System Board LIM 4.0 EMS hardware drivers
- User configurable I/O timing permitting compatible operation with older peripherals or faster I/O for newer devices
- 8 Slot motherboard design (6 16bit & 2 8bit)
- Medium foot print case with 5 Disk Drive bays

Options:

- Full or Mini Size Tower & Case • Factory Installed RAM Upgrades
- Custom configurations w/Name Brand peripherals of your choice
- Compaq® Style LCD or Plasma Portable

Standard Pre-Built Configurations:

286/20 w/512K, Hard Disk Drive, Monitor & Video Card							
Processors	40MB-40MB	40MB-16MB	71MB-16MB	110MB-20MB	150-16MB	320-16MB	320-16MB
Video	3:1 MFM	1:1 MFM	1:1 MFM	1:1 ESDI	1:1 ESDI	1:1 ESDI	1:1 ESDI
Mono	\$1590	\$1699	\$1830	\$2096	\$2800	\$3523	
EGA	\$1984	\$2093	\$2224	\$2490	\$3250	\$3917	
VGA 16 bit	\$2155	\$2264	\$2395	\$2661	\$3500	\$4088	

PC BRAND 386/SX-20 \$1099



20 MHz Clock, Zero Wait Operation
NortonSI 23.0 • Landmark® 23.5MHz
512K, 1.2MB or 1.44MB Drive, 101-Key-board

Standard System Features:

- 80386SX Processor Operating at 20MHz delivering 24MHz Effective Throughput
- 512K RAM expandable to 8MB on the System board using 256K and/or 1MB 80ns RAM
- 1.2MB 5.25" or 1.44MB 3.5" Diskette Drive
- 1:1 Interleaving Dual Hard Drive/Floppy Drive controller
- Enhanced 101-key AT Style Keyboard
- High Capacity 200 Watt System Power Supply
- Real Time Clock/Calendar with 5 Year Battery
- 80387SX Co-Processor Support
- Phoenix BIOS with full MS/DOS, OS/2, XENIX, NOVELL, 3COM, and PCNET compatibility
- 8 Slot motherboard design (6 16bit & 2 8bit)
- Medium foot print case with 5 Disk Drive bays (Shown with optional Mini Size Tower & Case)

Options:

- Full or Mini Size Tower & Case • Factory Installed RAM Upgrades
- Custom configurations w/Name Brand peripherals of your choice
- Compaq® Style LCD or Plasma Portable

Standard Pre-Built Configurations:

386SX-20 w/512K, Hard Disk Drive, Monitor & Video Card							
Processors	40MB-40MB	40MB-16MB	71MB-16MB	110MB-20MB	150-16MB	320-16MB	320-16MB
Video	3:1 MFM	1:1 MFM	1:1 MFM	1:1 ESDI	1:1 ESDI	1:1 ESDI	1:1 ESDI
Mono	\$1590	\$1699	\$1830	\$2096	\$2800	\$3523	
EGA	\$1984	\$2093	\$2224	\$2490	\$3250	\$3917	
VGA 16 bit	\$2155	\$2264	\$2395	\$2661	\$3500	\$4088	

TURN PAGE FOR MORE PC BRAND SYSTEMS...
FOR NAME BRAND PERIPHERALS SEE OUR AD ON FOLLOWING PAGES...

To Order Call 1-800-PC BRAND

(Call 1-800-722-7263...In Illinois, Call 312-226-5200) FAX#312-226-6841 PCMB13

PC Brand, Inc. 954 West Washington Street, Chicago, IL 60607 1-800-722-7263. Open Monday thru Friday: 8am to 6pm Central. VISA, MasterCard, Discover, Checks, and Approved P.O.s are Accepted. Prices subject to change. For Order Status and Customer Service Inquiries Call: 1-800-662-SERV



Amazing Performance

"Faster Than a Speeding Bullet!"

COMPUTER SHOPPER® Cover Story Nov, 1988



"PC Brand offers the best low cost alternative around"

-PC Magazine's Editors Choice Feb.14, 1989

PC BRAND 386/20 \$1895



20 MHz Clock, Zero Wait Operation
Norton SI 24 • Landmark Speed 30MHz
1024K, 1.2MB or 1.44MB Drive, 101-Key-board

Standard System Features:

- Intel 80386 Processor Operating at 20MHz with Zero Wait States in Interleave mode delivering 30MHz Effective Throughput
- 1024K RAM standard expandable to 16MB via 32Bit RAM boards using 256K and/or 1MB 100ns RAM
- 1.2MB 5.25" or 1.44MB 3.5" Diskette Drive
- 1:1 Interleaving Dual Hard Drive/Floppy Drive controller, 977.6 KB/SEC Caching Controller w/ESDI Configurations
- Enhanced 101-key AT Style Keyboard
- High Capacity 200 Watt System Power Supply
- Real Time Clock/Calendar with 5 Year Battery
- 80287, 80387 or Weitek Co-Processor Support
- Phoenix BIOS with full MS/DOS, OS/2, XENIX, NOVELL, 3COM and PCNET compatibility
- User configurable I/O timing permitting compatible operation with older peripherals or faster I/O for newer devices
- 8 Slot motherboard design (6 16Bit & 2 8Bit & 2 32Bit)
- Medium foot print case with 5 Disk Drive bays

Options:

- Full or Mini Size Tower or Case • 8MB 32Bit RAM Card Upgrade
- Custom configurations w/Name Brand peripherals of your choice
- Compaq® Style LCD or Plasma Portable • Weitek Co-processor

Standard Pre-Built Configuration:

386/20 With 1024K, Hard Disk Drive, Monitor & Video Card						
System Video	40MB 40MB 3.5" 11 MB	40MB 20MB 3.5" 11 MB	71MB 10MB 3.5" 11 MB	110 20MB 3.5" 11 MB	150 10MB 3.5" 11 MB	200 10MB 3.5" 11 MB
Mono	\$2490	\$2599	\$2730	\$2996	\$3700	\$4423
EGA	\$2884	\$2993	\$3124	\$3390	\$4200	\$4817
VGA 16bit	\$3055	\$3164	\$3295	\$3561	\$4350	\$5088
VGA/Mono	\$2720	\$2829	\$2960	\$3226	\$3930	\$4653

PC BRAND 386/25 \$2250



25 MHz Clock, Zero Wait Operation
Norton SI 28.3 • Landmark Speed 35MHz
Norton SI 30.5 • Landmark Speed 43.5 w/Cache
1024K, 1.2MB or 1.44MB Drive, 101-Key-board

Standard System Features:

- Intel 80386 Processor Operating at 25MHz with Zero Wait States in Interleave mode delivering 35 to 44 MHz Effective Throughput
- 1024K RAM standard expandable to 16MB via 32Bit RAM boards using 256K and/or 1MB RAM
- 1.2MB 5.25" or 1.44MB 3.5" Diskette Drive
- 1:1 Interleaving Dual Hard Drive/Floppy Drive controller, 977.6 KB/SEC Caching Controller w/ESDI Configurations
- Enhanced 101-key AT Style Keyboard
- High Capacity 200 Watt System Power Supply
- Real Time Clock/Calendar with 5 Year Battery
- 80287, 80387 or Weitek Co-Processor Support
- Phoenix BIOS with full MS/DOS, OS/2, XENIX, NOVELL, 3COM and PCNET compatibility
- User configurable I/O timing permitting compatible operation with older peripherals or faster I/O for newer devices
- 8 Slot motherboard design (6 16Bit & 2 8Bit & 2 32Bit)
- Medium foot print case with 5 Disk Drive bays

Options:

- 32KB Cache Processor • Weitek Co-processor • Tower or Case
- Custom configurations w/Name Brand peripherals of your choice
- Compaq® Style LCD or Plasma Portable • 8MB 32Bit RAM Card

Standard Pre-Built Configurations:

386/25 With Hard Disk Drive, Monitor & Video Card						
System Video	40MB 40MB 3.5" 11 MB	40MB 20MB 3.5" 11 MB	71MB 10MB 3.5" 11 MB	110MB 20MB 3.5" 11 MB	150 10MB 3.5" 11 MB	200 10MB 3.5" 11 MB
Mono	\$2840	\$2949	\$3080	\$3346	\$4100	\$4773
EGA	\$3234	\$3343	\$3474	\$3740	\$4500	\$5167
VGA 16bit	\$3405	\$3514	\$3645	\$3911	\$4700	\$5338
VGA/Mono	\$3070	\$3179	\$3310	\$3576	\$4330	\$5003

Exceptional Support

386/33 CACHE

\$2799

*Worlds Fastest
Personal Computer!*



33 MHz Clock, Zero Wait Operation
Norton SI 45.9 • Landmark 52.5 MHz w/32K Cache
Norton SI 45.9 • Landmark 53.4 MHz w/64K Cache
1024K, 1.2MB or 1.44MB Drive, 101-Key Board

Standard System Features:

- True 33 MHz INTEL 80386-33 CPU operating with Zero Wait States
Delivering up to 53.4 MHz Effective Throughput
- 32KB 20NS 4-Way VLSI Cache Standard 64KB TTL Version Optional
- 1024K RAM Standard Expandable to 16MB
- 1.2MB 5.25" or 1.44MB 3.5" Diskette Drive
- 1:1 Interleaved Dual Hard Drive/Floppy Drive Controller,
977.6 KB/SEC Caching Controller w/ESDI Configurations
- Enhanced 101-key AT Style Keyboard
- High Capacity 200 Watt System Power Supply
- Real Time Clock/Calendar with 5 Year Battery
- 80387 or Weitek Co-Processor support
- AMI BIOS With Full MS/DOS, OS/2, XENIX, NOVELL, 3COM
and PCNET compatibility
- 8 Slot motherboard design
- Full size case with 5 Disk Drive bays
(Shown with Optional Full Size Tower * Case)

Options:

- Custom configurations w/Name Brand peripherals of your choice
- Weitek Co-Processor • Tower* Case • Factory Ram Upgrades

Standard Pre-Built Configuration:

386/33 With Hard Disk Drive, Monitor & Video Card						
Drives	40MB-25MS 1:1 MFM	71MB-18MS 1:1 RLL	110MB-25MS 1:1 ESDI	150MB-18MS 1:1 ESDI	200MB-18MS 1:1 ESDI	400MB-17MS 1:1 MFM
Video						
Mono	\$3498	\$3629	\$3895	\$4649	\$5322	\$7022
EGA	\$3892	\$4023	\$4259	\$5049	\$5716	\$7416
VGA 16bit	\$4063	\$4194	\$4460	\$5249	\$5887	\$7587
VGA/Mono	\$3728	\$3859	\$4125	\$4879	\$5552	\$7252

*386 Systems come with 1024K + Norton SI 3.0

PC BRAND

**Your Best Choice
for Quality Systems
Toll-Free Support
Toll-Free Service
Free Freight
5-Year Warranty**

LCD PORTABLES from \$1670

286 & 386 Systems
• 512K, 1.2MB Drive,
Combo Controller,
Backlit Display



All feature:

- 640 x 400 Backlit Supertwist LCD by TOSHIBA
(EGA Plasma version w/16 Grey Shades Available)
- Monographic & Color operating modes, EGA Optional
- External Monitor Support. External Keyboard Port.
- 5 expansion slots (3 long, 3 short) • 86-key keyboard.
- Accommodates two 5.25" or 3.5" Floppy/Hard Disk Drives
- 200 Watt 112/220 Autoswitch Power
- Serial, Parallel, Game Port, Clock/Calendar Standard

Standard Pre-Built Configuration:

Portable System Processor and Drive Options				
Drive/CPU	286/12	286/20 or 386/SX-20	386/20	386/25
1 Floppy	\$1670	\$1970	\$2600	\$2800
20MB	\$1979	\$2279	\$2909	\$3110
40MB	\$2100	\$2400	\$3050	\$3200
71MB	\$2700	\$3000	\$3550	\$3800
150MB 1:1 ESDI	\$3300	\$3600	\$4200	\$4400

SAVE ON NAME BRAND PERIPHERALS... SEE OUR AD ON FOLLOWING PAGES...

To Order Call 1-800-PC BRAND

(Call 1-800-722-7263...In Illinois, Call 312-226-5200) FAX#312-226-6841

PC Brand, Inc. 954 West Washington Street, Chicago, IL 60607 1-800-722-7263. We are open Monday thru Friday: 8am to 6pm Central Time. VISA, MasterCard, Discover, Checks, and Approved P.O.s are Accepted. Prices subject to change. For Order Status and Customer Service Inquiries Call: 1-800-662-SERV PCMR13

CIRCLE 304 ON READER SERVICE CARD

Shop PC Brand Today.

LAPTOP COMPUTERS*

TOSHIBA

1000; 512K, 80C88, 1 FDD	\$779
1600 BACKLIT, 80C86-12, 1MG, 20MB HD, FDD	3240
1200HB; BACKLIT, 1MB, 20MB HD, FDD	2445
3100E GAS PLASMA 80C86-12, 1MB, 20MB HD, FDD	2805
3200; EGA, 80286-12, 1MB, 40MB HD, FDD	3595
5200/40 VGA, 80386-20, 2MB, 40MB HD, FDD,	6115
NEC	
MULTISPEED HD	2050
ULTRALITE W/1MB	Call
MITSUBISHI	
MP286L-220; 80286, 20MB HD, FDD	\$2439

Call on New NEC & TOSHIBA Models

MONITORS*

NEC

Multisync 2A 14" (800x600) EGA VGA	\$499
Multisync GS 14" Mono	249
Multisync 3D 14" (1024x768) EGA/VGA	679
Multisync Plus 15" (960x720)	895
Multisync XL 19" (1024x768)	2250

MAGNAVOX

12" Amber TTL Monochrome	\$79
14" VGA Paper White Flat Screen	145
13" RGB (640x200) Color	230
13" EGA (640x400) Color	339
14" VGA (640x480), 31DP Color	415

PRINCETON GRAPHICS

Max 15 15" Multifreq. Monochrome	249
Ultra 16 16" Multifreq. EGA/VGA	879
Ultrasyne 14" Multifreq. EGA/VGA	520

PRINCETON PUBLISHING LABS

Multiview 15" Full Page Monitor w/adapt.	890
---	-----

SEIKO

CM1430 14" (1024x768) Multifreq	\$595
---------------------------------------	-------

MITSUBISHI

XC-1410 14" EGA (640x350)	\$369
AUM-1381 Diamond Scan	499
HL6605 15" CAD Monitor	1295
HL6905 19" CAD Monitor	2325

SONY

CPD1304 14" .25DP (1024x768) Multiscan	\$689
CPD1320 13" (640 x 480) VGA	485

ZENITH

ZCM-1490 Flatscreen Enhanced	\$619
------------------------------------	-------

NEC 14" Multisync 2A

800x600 Resolution Super VGA Monitor



\$499
Freight Free!

MODEMS

PC BRAND 100% Hayes Compatible!

1200 Baud Internal w/Bitcom	\$49
1200 Baud External	70
2400 Baud Internal w/Bitcom	89
2400 Baud External	129
HAYES	
1200/2400 External	\$285/429
A.T.I.	
2400ETC Internal Modem w/MNP5	165
US ROBOTICS	
Courier HST/9600	\$599
Courier V.32 9600 Baud Ext.w/MNP5	889
Courier HST Dual Standard Modem	995

Internal Modems

100% Hayes Compatible. Free Software!

1200BPS	\$49	
2400BPS	\$89	

TAPE BACK-UP SPECIAL

80/40MB Internal Tape Back-Up*

\$279



Uses DC2000 Series Micro Cartridges
*When used with CMS Backup Software

VIDEO CARDS

ATI

EGA Wonder	\$229
------------------	-------

VGA Wonder	329
------------------	-----

NEC

1024-256	\$1175
----------------	--------

MVA 1024	949
----------------	-----

PARADISE

Autoswitch 480 EGA	\$179
--------------------------	-------

VGA+	265
------------	-----

VGA+ 16 16 Bit Version NEW	299
----------------------------------	-----

VGA Professional	399
------------------------	-----

PC BRAND

Mono Graphics w/Printer Port	\$55
------------------------------------	------

Color Graphics w/Printer Port	49
-------------------------------------	----

EGA (640x480) Autoswitch	135
--------------------------------	-----

VGA	179
-----------	-----

VGA 16 Bit	299
------------------	-----

VIDEO SEVEN

VEGA DELUXE	\$209
-------------------	-------

VEGA VGA	268
----------------	-----

FASTWRITE VGA	379
---------------------	-----

VRAM VGA	475
----------------	-----

DISK DRIVES

FLOPPY DISK DRIVES:

360K 5.25" HH Black	\$75
720K 3.5" HH w/5.25" Mounting	80
1.2MB 5.25" HH Grey	85
1.44MB 3.5" HH Grey w/5.25" Mounting 95	
PS/2 FLOPPY DRIVES	
CMS 5.25" 360K/PS/2 Ext.Floppy	\$199

MINISCRIBE 3180E

150MB 1/2 HT.
16MS ESDI

\$1295

Largest Capacity, Highest Performing
Half Height Drive on the Market!

HARD DISK DRIVES:

SEAGATE

20MB 65MS ST225 w/XT Controller	\$259
20MB 35MS ST125 w/XT Controller	299
20MB 35MS ST125	245
30MB 65MS ST238 w/XT Controller	285
30MB 35MS ST138	310
30MB 35MS ST138 w/XT Controller	355
40MB 40MS ST251	350
40MB 28MS ST251-1	409
40MB 24MS ST151	419
80MB 28MS ST4096 Full Height	590

MINISCRIBE

40MB 61/40MS M3650	\$319
40MB 25MS M3053	419
71MB 22MS M3085	595
150MB 16MS M3180E ESDI 1/2 Hgt!	1295
320MB 16MS M9380 ESDI FullHeight	1550
640MB 16MS M9760 ESDI Full Height 3400	

PRIAM

130MB 20MS ID130AT Full Height	1395
132MB 20MS ID130PS INT. for PS/2	1450
160MB 28MS ID160EC ESDI w/CNTRL 1650	
230MB 25MS P230R2 RLL Full Height 1495	
330MB 20MS ID330PS INT. for PS/2	1895
330MB 20MS ID330EC ESDI w/CNTRL 2250	

IOMEGA

B120I Single 5.25" 20MB Int.	\$765
B220 Dual 5.25" 20MB Ext.	1619
B144I Single 5.25" 44MB Int.	995
B244X Dual 5.25" 44MB Ext.	1995

If the drive you require is not listed here please
contact our sales department for a quote!

TAPE BACKUPS

60MB Archive Int. or Ext. w/Cntrl.	\$590
60MB Maynard Mainstream Portable	889
60MB Maynard Mainstream for PS/2	889
40MB Irwin Internal	415
80MB Irwin Internal	509
150MB Archive Internal	925
150MB Maynard Mainstream Port.	1395
2.2GB Maynard 2200HS 8mm Drive	4350

Save Time. Save Money.

SCANNERS/DIGITIZERS

Complete PC Handscanner.....	165
Complete PC Half Page Scanner.....	165
Complete PC Full Page Scanner.....	575
Diamond Flower HS3000 Hand Scan ...	185
Hewlett Packard Scanjet Plus	Call
Microtek MSF300G.....	1785
Microtek MSF300Q w/64 Grey Level	1495
Summasketch 12X12	378
Summasketch 12X18	635

PRINTERS*

EPSON

FX850 180/30.....	189	LQ510 180/60.....	329
FX850 330/88.....	Call	FX1050 264/54.....	Call
LQ850 330/88.....	Call	LQ1050 330/88.....	Call
LQ950 264/88.....	Call	LQ2550 400/108.....	Call

BROTHER

HL8E Laser Printer	1875
--------------------------	------

DICONIX

150Plus 150/50	315	300WP 310/73	479
----------------------	-----	--------------------	-----

HEWLETT PACKARD

Deskjet Plus	690	Laserjet II	1720
--------------------	-----	-------------------	------

Font Cartridges Call	Memory Upgrades	Call
----------------------	-----------------------	------

Laserjet IID Duplex Laser Printer	2995
---	------

NEC

P2200 170/55	345	P9XL 400/140	1030
--------------------	-----	--------------------	------

P5200 265/90	530	P5300 Wide	675
--------------------	-----	------------------	-----

LC890 Laser	3190	LC890XL Laser	4495
-------------------	------	---------------------	------

OKIDATA

ML320 300/62	345	ML321 300/62	479
--------------------	-----	--------------------	-----

ML390 270/90	475	ML391 270/90	655
--------------------	-----	--------------------	-----

ML393 450/120	995	ML393C 450/1201069	
---------------------	-----	--------------------	--

PANASONIC (New Models Listed)

1180 192/38	5189	1191 240/48	245
-------------------	------	-------------------	-----

1124 192/63	339	1592 220/38	419
-------------------	-----	-------------------	-----

1595 290/51	469	1524 240/80	545
-------------------	-----	-------------------	-----

TOSHIBA

3215L 216/72	479	3415L Wide Carr	615
--------------------	-----	-----------------------	-----

3515X 360/120	949	Express 311	399
---------------------	-----	-------------------	-----

PANASONIC KX-PI124

24 Pin 192CPS Draft 63CPS Letter Quality



\$339

PC BRAND-YOUR #1 LAN SOURCE !



Call for Custom Configurations

NOVELL NETWORKING

NOVELL

4 User ELS 286 Level 1	\$479
------------------------------	-------

8 User ELS Level II	939
---------------------------	-----

Advanced Netware 286 V2.15	1850
----------------------------------	------

SFT Netware 286 V2.15	2850
-----------------------------	------

Disc Coprocessor Board	379
------------------------------	-----

NE2000 Ethernet File Server Board	399
---	-----

NE1000 Ethernet Card	299
----------------------------	-----

TIARA

Lancard/E 16 Bit Ethernet board.....	\$369
--------------------------------------	-------

Lancard/E 16 Bit Ethernet board for PS/2.....	369
---	-----

Lancard/A 8 Bit 1/2 Slot Arcnet board.....	125
--	-----

Lancard/A Arcnet board for PS/2.....	389
--------------------------------------	-----

Lancard/E Twisted Pair EthernetCard.....	329
--	-----

8 Port Active Hub.....	329
------------------------	-----

4 Port Passive Hub.....	65
-------------------------	----

GATEWAY (PC Magazine Editors Choice)

G/Ethernet AT	\$435
---------------------	-------

G/NET	269
-------------	-----

G/Ethernet for PS/2.....	Call
--------------------------	------

WESTERN DIGITAL

Ethercard Plus w/Boot Rom Socket.....	\$269
---------------------------------------	-------

Ethercard + twisted pair ethernet board.....	319
--	-----

Ethercard+A for PS/2	320
----------------------------	-----

Starcard	233
----------------	-----

Ethercard+ w/Novell Drivers	219
-----------------------------------	-----

STANDARD MICRO

ARCNET Passive Hub	\$72
--------------------------	------

ARCNET Active Hub	359
-------------------------	-----

PC130 ARCNET BOARD Now EGA compat 135	
---------------------------------------	--

PC260 TWISTED PAIR ARCNET CARD130	
-----------------------------------	--

PC500-WS 16 Bit Work Station Board	389
--	-----

PC550 16 Bit Twisted pair Arcnet Card Call	
--	--

PC500-FS 16 Bit File Server Board	479
---	-----

ELGAR

IDSI1000 1000 Watt UPS.....	Call
-----------------------------	------

SFT LAN SYSTEM Software w/cable.....	Call
--------------------------------------	------

PC BRAND™

Free Freight

30-Day Money-Back
Guarantee

Toll-Free Service
and Support

No Credit Card
Surcharges

We carry over 10,000 different name brand
products, Call for prices on products not listed

FAX MACHINES/CARDS

SHARP

FO220	859	FO330	1095
-------------	-----	-------------	------

QUADRAM

JT FAX PRO96	359	JT FAX 9600	549
--------------------	-----	-------------------	-----

MURATA

M1200	679	M1600	825
-------------	-----	-------------	-----

COMPLETE PC

4800B FAX	249	9600B FAX	399
-----------------	-----	-----------------	-----

SERIAL MOUSE

High Resolution (250DPI) / Microsoft Compatible



\$35

I/O CARDS

AST Rampage 286 w/512K	395
------------------------------	-----

DIGIBOARD Smart 8 Port Serial Card	Call
--	------

INTEL Aboveboard Plus w/512K	419
------------------------------------	-----

INTEL Aboveboard Plus I/O 512K	469
--------------------------------------	-----

INTEL Inboard 386 for PC w/1MB	595
--------------------------------------	-----

INTEL Inboard 386 AT	859
----------------------------	-----

PC BRAND

I/O-II For AT's Ser/Par/Game	\$45
------------------------------------	------

I/O-II For XT's Ser/Par/Game/Clock	45
--	----

*Oversized Monitors, Laser Printers, Laptops
and Plotters are excluded from free freight.

To Order Call 1-800-PC BRAND

(Call 1-800-722-7263...In Illinois, Call 312-226-5200) FAX#312-226-6841



PC Brand, Inc. 954 West Washington Street, Chicago, IL 60607 1-800-722-7263. We are open Monday thru Friday: 8am to 6pm Central Time. VISA, MasterCard, Discover, Checks, and Approved P.O.s are Accepted. Prices subject to change. For Order Status and Customer Service Inquiries Call: 1-800-662-SERV PCMR13

CIRCLE 311 ON READER SERVICE CARD

Built Using 1-2-3®



Customized By Baler™

Make the perfect package even better. Baler quickly turns Lotus® 1-2-3 applications into stand-alone programs run directly from DOS. These "baled" programs do everything your original application did, and a whole lot more...



Tamper Proof Your Work

Baler makes formulas and macros invisible and unchangeable.



Speed Your Calculations

Baled programs run faster than your original spreadsheet.



Pick Your Menu Styles

Changing menu styles is just one of the ways you can customize your spreadsheet.



All This And More From The Industry Standard.

Don't trust your spreadsheets to anything less. We set the standard with the industry's first spreadsheet compiler in 1984.

Baler Works. Guaranteed.

Backed by a 30-day money back guarantee, \$495 Baler allows you to make as many copies of your baled program as needed. To order, call

1-800-327-6108

Baler
SPREADSHEET COMPILERS

Baler Software Corp., 2300 N. Barrington Rd.
Hoffman Estates, IL 60195
312-490-5325 FAX: 312-884-9423
*Ed. Choice 4/26/87

Copyright 1989 Baler Software Corporation. All rights reserved.
Baler is a trademark of Baler Software Corporation.

CIRCLE 119 ON READER SERVICE CARD

COMPUTERS

80286-BASED LAPTOPS



BENCHMARK TESTS: 286-BASED LAPTOPS

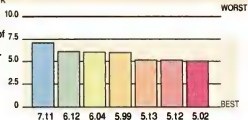
The Compaq SLT/286 is the laptop of the hour with its dazzling VGA screen, innovative design, and impressive disk performance.

PROCESSOR AND MEMORY BENCHMARK TESTS

80286 Instruction Mix

Elapsed Time (seconds)

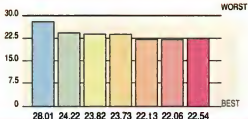
The 80286 Instruction Mix benchmark test times a series of tasks specific to the 80286 chip. Since this test shows how the CPU operates in the context of the bus, processor, system memory, and motherboard architecture, a faster time means better overall computer performance.



Floating-Point Calculation

Elapsed Time (seconds)

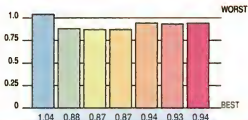
The Floating-Point Calculation Without Coprocessor benchmark test sets up a floating-point emulation program in RAM and then exercises the processor and tests RAM access speeds during floating-point calculations.



Conventional Memory

Elapsed Time (seconds)

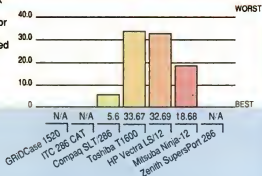
The Conventional Memory benchmark test measures the read/write speed of the first 640K of memory. Slower relative times can indicate the presence of memory wait states or memory chips rated at slower access speeds.



Extended Memory

Elapsed Time (seconds)

The Extended Memory benchmark test times the read/write speed of extended memory found in 80286- or 80386-based computers. The test switches the processor into protected mode to function and then back to real mode using BIOS calls.



N/A—Not applicable: this computer does not support extended memory.

All of the battery-operated 286-based laptops tested in this roundup are advertised as 12-MHz machines, except for the 10-MHz GRiDCase 1520. Although the Compaq SLT/286 and ITC CAT 286 are both rated at 12 MHz, in our NOP benchmark tests (the results of which are not shown) they displayed times indicating 11.8-MHz and 11.2-MHz operation, respectively. Compaq explains that this discrepancy is caused by a refresh delay used to maintain 100 percent bus compatibility. This wait state allows the processor to finish a 12-MHz operation before attempting any I/O on the 8-MHz bus (such as accessing the external floppy disk drive).

ITC takes a slightly different approach, actually throttling the CPU speed to 8 MHz when performing I/O. This methodology is slightly less efficient than Compaq's; because the bus and CPU run at two separate speeds, the ITC comes in just behind the Compaq in terms of performance. Both the ITC and Compaq machines run their memory at 12 MHz, and their performance times are on a par with that of the Toshiba T1600.

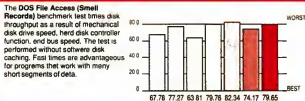
While its CPU times are not at the head of the pack, the Compaq SLT/286 makes up ground with the fastest hard disk and display of all the review units. The 40MB hard disk in the SLT/286 employs a 1:1 interleave, with a rated data-transfer rate of 12 megabytes per second. Combined with a 16-bit VGA adapter driving what is arguably the finest display available on a laptop today, this disk makes Compaq the overall performance champ of the current battery-powered 286 competitors.

Battery run times range from 41 minutes for the GRiDCase 1520 to almost 4 hours for the Zenith SuperPort 286. The key difference among the machines is the battery ratings, with the Zenith sporting a 12-volt 4-amp/hour battery pack while the GRiD has only a 10.8-volt 1.7-amp/hour battery. Because of the difference between the battery capacities, the relative performance of the batteries has been omitted from the composite view.

DISK BENCHMARK TESTS

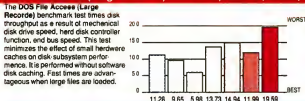
DOS File Access (Small Records)

Elapsed Time (seconds)



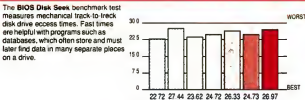
DOS File Access (Large Records)

Elapsed Time (seconds)



BIOS Disk Seek

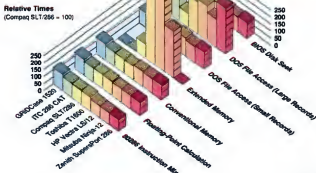
Elapsed Time (milliseconds)



The BIOS Disk Seek benchmark test measures mechanical track-to-track disk drive access times. Fast times are helpful with programs such as databases, which often store and must later find data in many separate places on a drive.

PC LABS PROCESSOR, MEMORY, AND DISK BENCHMARK TESTS: COMPOSITE VIEW

Relative Times
(Compaq SLT/286 = 100)



(CONTINUES)



At last.

*Craig Bruce—a mannequin dealer
in Oakland, California—is normally far too busy
to spend hours on his desktop publications.*



A publishing program for normal people.

Normal people can't function with their heads stuck in a manual, so we developed a publishing program that hardly needs one.

Normal people expect to see on paper what they saw on the screen, so we included Bitstream Fontware™ and full WYSIWYG display.

MANNEQUINS



Normal people can be graphic designers but usually aren't, so we provided the features most people need, not what they don't.

Normal people have higher standards than budgets. Our program earned the name Finesse,™ and costs only \$179.

Each program comes with a savings coupon for the Logitech Mouse and ScanMan hand-held scanner.

For your nearest Finesse dealer, call:

800-231-7717

In California:
800-552-8885

In Europe:
++41-21-869-96-56

System requirements: IBM PC XT AT or PS-2, 640 RAM, hard disk, virtually any printer. Compatible with all graphics standards, and major word processing and graphics programs.
Fontware is a trademark of Bitstream Inc.

FINESSE



**From ordinary to spectacular.
Every time.**

CIRCLE 182 ON READER SERVICE CARD

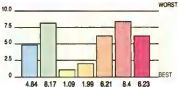


BENCHMARK TESTS: 286-BASED LAPTOPS

Direct to Screen

Elapsed Time (seconds)

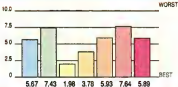
The Direct to Screen benchmark test indicates the speed of the video adapter memory. Good scores indicate that information can get to the screen quickly, particularly for programs that avoid the computer's BIOS and go directly to the screen.



Video BIOS Routine with Scrolling

Elapsed Time (seconds)

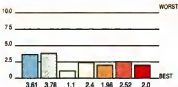
The Video BIOS Routine with Scrolling benchmark test measures how fast the video adapter can scroll the screen, moving the display up one line at a time. Good performance is helpful for scrolling through word processing or spreadsheet files.



Video BIOS Routine Without Scrolling

Elapsed Time (seconds)

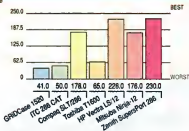
The Video BIOS Routine Without Scrolling benchmark test measures how quickly the BIOS on the video adapter writes text data to the screen. Fast video writing helps with programs that show full or partial screens of data without scrolling the screen.



Battery Rundown Times

Elapsed Time (minutes)

The Battery Rundown performance test involves teletyping five screens of text to the laptop's display, then writing a 15K file to the PC's hard disk once every minute until the battery runs out of power. Power conservation is disabled.



This laptop roundup inaugurates PC Labs' Battery Rundown benchmark test, which measures battery life. The test was designed to simulate a worst-case scenario, bypassing the new power-conservation features offered with many of today's 286-based battery-operated laptop models.

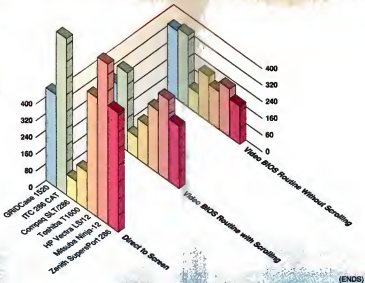
First the batteries are completely discharged, then recharged according to manufacturer specifications. The test involves teletyping five screens of text to the laptops' displays, and then writing a 15K file (including the data that contains the elapsed run time of the test) to the hard disk. This procedure is repeated once a minute until the computer's battery runs out of power. The test is run with all power-conservation features disabled. The results are reported in minutes and do not appear as part of the composite view.



VIDEO BENCHMARK TESTS: COMPOSITE VIEW

The Compaq SLT/286's 16-bit VGA screen not only looks dazzling, it stands apart from most of its competitors in benchmark-test performance. Only the Toshiba T1600's sharp 640 by 400 EGA screen is in the same league.

Relative Times
(Compaq SLT/286 = 100)



pleasing blue against a very light gray background. You can set the screen font with software, choosing between 8-by-16 and 8-by-14 character boxes as well as choosing a double or thinner single-dot font for intensified characters such as those in boldface. The screen contrast and brightness are easily adjusted.

SOLID-FEEL KEYBOARD

The Toshiba has by far the best keyboard of the laptops tested in this series. The positive keyboard action and solid feel have none of the mushy or hesitant feeling of many laptop units. The layout is also convenient, with an embedded numeric keypad activated by a left-side special function (Fn) key. You do not have to hold down a shift, Alt, Ctrl, or Fn key for Home, End, PgUp, or PgDn keys—a decided advantage for those commonly used keys. There are 12 programmable function keys arranged horizontally along the top row of the keyboard.

Battery life is somewhat disappointing. The case can take two removable rechargeable nickel cadmium batteries. One comes standard, but you'll probably want

to buy a second one for \$129 if you intend to run the machine away from AC power often. Battery life is estimated at 90 minutes with one battery installed and twice that with two batteries, but in our testing (albeit with the power-conservation features turned off) our best time was 64 minutes with one battery. That's not much. It's certainly better than the ITC, with its big screen and cellular phone, and better than the GRID, with its gas plasma screen, but the Zenith, Hewlett-Packard, and Compaq laptops all get much better battery life. To be fair, the Zenith and HP batteries weigh 4½ pounds each, compared with the Toshiba's .9 pounds, but the Compaq battery is only 1.7 pounds. Toshiba sells a \$279 separate battery charger that can charge three batteries at once; otherwise it takes from 6 to 8 hours to charge the batteries using the standard AC combination power supply and battery charger. If you have to do a lot of field work, you might consider buying a custom battery bandolier.

Toshiba's T1600 is a laudable addition to Toshiba's full line of laptops. During the last several years, Toshiba has built a following of loyal laptop users, many of

whom will consider upgrading from earlier, lower-power models to the T1600. With its low weight, terrific screen, and superior keyboard, the Toshiba T1600 can make you forget its disappointing battery life. Bargain for a good deal on the street, and you may find yourself with a top-quality laptop at a bargain-basement price.


ZENITH DATA SYSTEMS

Zenith SupersPort 286

Display clarity is one of the most compelling considerations in buying a laptop, and Zenith has long had a well-deserved reputation for bright, eye-pleasing screens. Zenith was the first to market a backlit supertwist LCD screen in a battery-operated laptop, a preemptive move that left competitors with dimmer LCDs scurrying for better technology. Zenith combined its winning screen with a winning clamshell design to come up with the now-popular SupersPort 286.

The \$4,999 SupersPort 286 is based on

COMPUTERS
80286-BASED LAPTOPS



The Zenith SupersPort 286 may have a trendsetting design, but its battery is less than elegant: this laptop lasts 3 hours on battery power by virtue of its huge, 4½-pound dumbbell-shaped battery. You'll pay \$4,999 for 1MB of RAM and a 20MB hard disk.

a 12-MHz 80C286 processor and comes standard with 1MB of RAM running without wait states. This machine can take an optional 1MB more RAM, priced at a lofty \$1,299. Memory-management software included is compatible with LIM EMS, Version 4.0. Other standard software includes Zenith's own version of MS-DOS 3.3 Plus, ZCache disk-caching software, and a RAMdisk program.

The SupersPort 286 also comes standard with one 1.44MB 3½-inch floppy disk drive, a 20MB hard disk drive, and several I/O ports. The 40MB version is \$5,599. You can hook up an external CGA monitor, an external \$399 5¼-inch 360K floppy disk drive, or a \$129 external numeric keypad. The external devices are all optional, but the plugs to connect them are standard.

NOT LIGHT OR TINY

With the standard 48-watt/hour battery attached, the SupersPort 286 weighs 14½ pounds and measures 3½ by 12½ by 15½ inches (HWD). It's not a light or tiny ma-

chine, but its weight has to be balanced against battery life. The 48-watt/hour battery has a claimed life of 4 hours per charge, an accurate estimate: our battery test ran almost 3 hours and 50 minutes.

Recharging takes about 8 hours with the computer off and 12 hours with it running on AC power. If you need more than 4 hours or so, you can always pack more batteries, but at 4½ pounds apiece, the optional \$289 units quickly add uncomfortable weight. The roughly 4-hour running time is good for most transcontinental flights, the informal benchmark test for laptop battery operation. If you want less weight, an optional 30-watt/hour 2.7-pound battery costs \$169 and a 2.55-pound 26-watt/hour version is \$159.

The SupersPort 286 has several battery-conservation settings available in the Monitor program (Zenith's term for setup). You can configure choices and times to shut down power to an inactive screen, hard drive, and ports, and even slow down the CPU to 6 MHz.

Zenith's screen is easy to work with.

The screen is hinged near the rear top of the computer and folds up. Slide controls for brightness and contrast are located just below the right and center of the screen, respectively. The screen's maximum resolution is 640 by 400 in double-scan CGA mode. In text mode, fonts look almost as good as EGA fonts on other laptops.

The Zenith keyboard is also good, though the feel is not as crisp as the Toshiba's. The keyboard arrangement puts ten function keys across the top row, and an embedded numeric keypad is activated by an Fn key located on the bottom-left corner of the keyboard. The cursor-control keys are organized in an inverted-T arrangement on the lower-right side and, in conjunction with the Fn key, they activate the Home, End, PgUp, and PgDn keys.

Zenith sells a \$499 expansion chassis that has three 8-bit slots for XT-compatible



FACT FILE

Zenith SupersPort 286

Zenith Data Systems, 100 Milwaukee Ave., Glenview, IL 60025; (800) 842-9000, (312) 699-4800.

List Price: With 1MB RAM, 20MB hard disk, 1.44MB 3½-inch floppy disk drive, DOS 3.3, \$4,999; with 40MB hard disk, \$5,599. 1MB RAM upgrade, \$1,299; expansion chassis, \$499; carrying case, \$59.

In Short: This 12-MHz machine uses the screen that convinced many that battery-operated laptops could make sense. You'll get close to 4 hours of operation with its 4½-pound battery, making it one of the top choices for true on-the-road use.

CIRCLE 419 ON READER SERVICE CARD

cards. While 8-bit cards are limiting, this method costs less than half the price of Toshiba's similar unit that has five XT slots for \$1,198, including an interface card.

There are two internal modem options, a 1,200-bps model for \$299 and a 2,400-bps version for \$449. There are also two choices for math coprocessor chips. Zenith sells a regular 10-MHz 80287 chip for \$525, but a better choice is a Power Miser 80C287 12-MHz chip for \$699. Both chips are user-installable. The SupersPort 286 scored well on benchmark tests, with all timing results in roughly the middle of the pack.

STILL GOING STRONG

The bottom line is that even though the SupersPort 286 was announced in spring 1988, it's still a competent machine. It has longer battery life than the closely compet-

Alert

YOU CAN'T SAY WE DIDN'T WARN YOU.

Most network operating systems make most network administrators nuts. Because they never tell you there's a problem until it's too late to do anything about it. Or worse, you find out from some disgruntled user.

Well, 3+Open™ LAN Manager includes a series of alerts that helps you deal with situations before they become problems. Which means you can actually manage your LAN. Now, there's an idea whose time has come.

So, before "Disk Full" pops up in the middle of a major job, you get helpful hints like "Drive D: is nearly full. Recommend you warn users..."

Drive D: is nearly full.

6 Bad password attempts.

Printer LPT1 is out of paper.

And if someone is trying to gain unauthorized access, 3+Open warns you that there are excessive bad password or bad access attempts at a specific location. So you can put a stop to it.

It even helps you with the little things, like when a printer is out of paper.

Find out what makes 3+Open the first network operating system that solves more problems than it creates. Call us toll free at 1-800-NET-3Com, Dept. KL. Otherwise, you're on your own.



3Com

We network more types of systems
to more types of systems.™

© 1989 3Com Corporation. 3Com, 3+Open and the 3Com logo are trademarks of 3Com Corporation.CIRCLE 130 ON READER SERVICE CARD

GIVE YOUR COMPUTER A BETTER IMAGE!

When it comes to hand scanners, **IMAGE IS EVERYTHING**. NISCAN's advanced image processing technology is well suited for desktop publishing, optical character recognition, and paint programs. All for under \$300.

FULLY FEATURED!

Pass NISCAN over any photograph, text or illustration and watch as a crisp, clear image appears instantly on your screen. Then employ any of NISCAN's advanced editing features to help transform the ordinary into the extraordinary.

NISCAN covers a full 4.2 inch path and has 6 software selectable dither patterns and 32 contrast levels. The NISCAN package comes complete with scanner, GEM Scan software, half card and helpful users guide.

NISCAN IS COMPATIBLE!

NISCAN runs on IBM PC/XT/AT* and compatibles. Image files are easily used in most paint and publishing programs, including VENTURA PUBLISHER*, ALDUS Pagemaker* and PC Paintbrush*+.

Call 1-800-245-SCAN today and let us tell you about optional optical character recognition, image vectorization and image file conversion software.

For more information or the nearest NISCAN dealer, call 1-800-245-SCAN.

NISCAN is made by NISCA Incorporated, 1919 Old Denton Rd., #104, Carrollton, Texas 75006

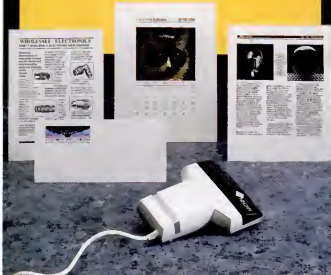
Product names preceding "*" are registered trademarks of their respective companies.

All images displayed are NISCAN output. Color has been added to some of the monochrome images.



NISCAN

image is everything



CIRCLE 104 ON READER SERVICE CARD

COMPUTERS

80286-BASED LAPTOPS



EDITOR'S CHOICE

• Compaq SLT/286

It's no secret that the Compaq SLT/286 has changed the way we look at 286-based, battery-operated laptops. Its innovative case design, gorgeous screen, excellent performance, battery-conservation techniques, and expansion options make it a prime candidate for the title of "desktopworthy laptop." At \$5,399 for 640K RAM and a 20MB hard disk, the Compaq SLT/286 isn't inexpensive, but in the high-priced laptop market, this machine remains competitive with the other name brands.

The Toshiba T1600 bears mention as well. Housed in a more traditional laptop case, this model boasts a noteworthy EGA-resolution screen, superlative keyboard, and relatively low weight. Short battery life works against the T1600, but that's the necessary trade-off for cutting down on poundage. A bit less pricey than the Compaq SLT/286, the T1600 sells for \$4,999 for 1MB RAM and a 20MB hard disk.

The newest name in this laptop roundup, Mitsuba's Ninja-12, might sound a little silly, but you'll stop smirking when you discover that its list price of only \$3,495 includes 1MB RAM and a 20MB hard disk; a keyboard second only to that of the Toshiba T1600; and a very-high-contrast screen that, although it's only double-scan CGA, rivals the Compaq SLT/286 in text mode. The Ninja-12 makes the prospect of investing in a "laptop clone" look rosier every day.

Even the Toshiba T1600, but its CGA-compatible screen falls short of the T1600's EGA. Unfortunately for Zenith, just 10 percent more than the SupersPort 286's list price buys a Compaq SLT/286, which weighs half a pound less and has a superior VGA screen, the standard by which others are measured. As the laptop marketplace continues to expand, it will be interesting to see Zenith's next move.

Bruce Brown is a frequent contributor to PC Magazine.



Turn Any Place Into An Instant Office.

Why be limited by four walls and a desk? Just turn on the mp286L desktop-laptop and you're in business. Anywhere.

The Mitsubishi® mp286L is the instant office. Plus, with every mp286L, you get Microsoft® Works, a modem and a travel bag free.

Easy to learn and use, Microsoft Works is rated by PC World as the #1 integrated software program including word processing, spreadsheet, chart maker, database, report

generator and communication modules.

So it will bring out the best in the high performance mp286L.

See the Mitsubishi mp286L in action. For your nearest Mitsubishi dealer call 1-800-556-1234, ext. 25 in the U.S. and Canada (in California 1-800-441-2345, ext. 25).

Then go with the instant office.



 **MITSUBISHI
ELECTRONICS**

Mitsubishi Electronics America, Inc., Information Systems Division, 991 Knox Street, Torrance, CA 90502.

Mitsubishi Electric Sales Canada, Inc., 5885 Woodbine Avenue, Markham, Ontario L3R 5G1.

©1989 Mitsubishi Electronics America, Inc. Mitsubishi is a registered trademark of Mitsubishi Electric Corp., Tokyo. Microsoft is a registered trademark of Microsoft Corp.

CIRCLE 368 ON READER SERVICE CARD

16-bit VGA Cards Stretch The Standard

by Alfred Poor

Can advances in technology exceed demand? On one hand, we may be pushing that limit now with PC display adapters. On the other hand, we may be witnessing the arrival of the adapters that everyone will be buying in the years ahead.

This class of card comprises 16-bit extended VGA cards capable of displaying a resolution of 800 by 600 pixels or better. These cards are impressive: the jump from an Apple II to an IBM PC monochrome text screen was quite a leap in its time, as was the thrill of moving up from CGA to EGA. But the eye-popping, high-density, multihued views you get with these extended display modes can startle even the most jaded keyboard jockey. And these cards are fast. The 16-bit data path can move about twice as much information as the original 8-bit VGA cards.

In this issue we review 15 high-performance VGA cards. We asked makers of cards with 16-bit-wide data paths capable of generating Super VGA's 800 by 600 resolution to send us their highest-end offering. In response, Allstar Microsystems Corp., AST



Though they're still called VGA cards, these high-performance boards stretch the term, offering resolutions far beyond the 640 by 480 pixels of that standard.

PHOTOGRAPH BY THOM CONNOR

Research, ATI Technologies, Communication Inter-Globe, Genoa Systems Corp., Hewlett-Packard Co., Intelligent Data Systems, Orchid Technology, Paradise Systems, Renaissance GRX, SOTA Technology, STB Systems, Tatung Company of America, Tecmar, and Video Seven supplied us with graphics adapter cards that generally have impressive specifications. Cards from Advanced Technology Information Systems, Ahead Systems, Cardinal Technologies, Everex, Gemini, Novas Computrade, NSI Logic, Personal Computer Graphics Corp., Quadram, and Sigma Designs unfortunately were unavailable at the time of the review.

These high-performance cards range in price from \$299 to \$799, for an average of \$639.26. Though they cost more than 8-bit adapters capable of displaying 800 by 600 resolution—\$125 more on average—they'll speed up the graphical user interfaces for which that resolution is admirably suited. And they simply give you more room to grow than do plain-vanilla 8-bit VGA-only adapters, at the same time ensuring compatibility with software written for the VGA standard. (See the table "VGA Cards: Getting the Best Deal.")

TSENG AND IBM

This bumper crop of high-performance cards, most of which were brought to market in the latter part of 1988, owes its existence to two technologies: the 16-bit VGA chip, first introduced by Tseng Laboratories in October 1987, and the programmability that IBM built into the registers of its VGA boards. Discovered by graphics adapter makers as they "reverse engineered" the chip set of IBM's VGA card, this register programmability has enabled VGA board manufacturers to offer higher resolutions.

Which brings us to 800- by 600-pixel resolution. Called *Super VGA* by the Video Equipment Standards Association (VESA), this resolution appears to be on its way toward becoming a standard. Super VGA resolution has been actively promoted by the members of VESA—a group of nine companies, most of which are graphics board makers—in order to encourage software companies to write drivers to support it (see "Multiscanning Monitors for VGA and Beyond," *PC Magazine*, May 16, 1989). But beyond 800 by 600 resolution with 16 colors, Super VGA specifications have yet to be determined. VESA members say they may eventually agree to support 800 by 600



VGA CARDS: FINDING THE BEST DEAL

	8-bit DRAM	16-bit DRAM	16-bit VRAM
1K VGA: 1,024 x 768 pixels (512K RAM, 16 colors)	\$599.00*	\$588.75	\$1,099.00†
	\$409.00*	\$421.00	\$731.00†
Super VGA: 800 x 600 pixels (256K RAM, 16 colors)	\$434.50	\$523.90	
	\$264.40	\$334.85	
Basic VGA: 640 x 480 pixels (256K RAM, 256 colors)	\$431.33*		
	\$338.80*		

Average list price
Average street price

* These prices are for STB Systems' VGA Extra-EM, the only 8-bit card we found capable of displaying 1K VGA resolution.

† These prices are for Video Seven's V-RAM VGA card.

‡ These averages include the prices of IBM and Compaq VGA cards, which cost considerably more than their "basic VGA" peers and are less heavily discounted.

VGA cards come in an astounding variety of configurations. If you just consider their assorted data path widths, type of memory chips, amount of RAM, and resolution capabilities, you've got six different possibilities. And that's excluding the ones you're not likely to buy. For example, you could purchase a 512K RAM card capable of generating 256 colors in 800 by 600 resolution, but since the proposed Super VGA standard currently supports only 16 colors, there would be little point in opting for such a card now. (You can always invest in additional memory chips later.)

We think that of all these options, 16-bit cards capable of displaying Super VGA resolution are currently your best deal. Besides giving you the ability to move up to 800 by 600 resolution, these cards perform text-intensive tasks nearly twice as fast as 8-bit cards do, according to our speed tests of the Video Seven card line. The Video Seven tests also reveal that while 16-bit VRAM cards process text and graphics data slightly faster than 16-bit DRAM cards do, the speed differences are negligible. As this diagram shows, the average street price for 16-bit DRAM cards is quite low, nearly \$200 below their average list.

with 256 colors, as well as 1,024 by 768.

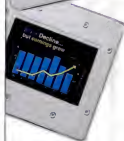
The ability to display 800 by 600 resolution can be easily programmed into VGA cards, however, and the 50 percent more pixels that Super VGA offers makes it ideally suited for displaying graphical interface environments like *Microsoft Windows* and *GEM*, as well as desktop publishing, presentation graphics, and CAD software.

The new resolutions offered by these VGA cards can also offer significant benefits for text-oriented applications. All the cards tested offer text modes beyond the standard 25 rows of 80 columns. Imagine a spreadsheet displayed in more than 60 rows and 130 columns—more data than you can typically get on a printed page!

MOVING THE PIXELS

Each time the resolution and number of colors an adapter is called upon to handle increases, the amount of data displayed per screen grows larger. Black-and-white 640 by 200 resolution CGA requires a mere 16K; 16-color 640 by 350 EGA needs 109K; but Super VGA's 16-color 800 by 600 resolution requires 234K per screen. With this much data to move back and forth between the display adapter and your PC, an 8-bit data bus becomes a bottleneck—comparative video benchmark tests of Video Seven's 8-bit and 16-bit VGA cards showed the 16-bit card to be nearly twice as fast. Almost all new computers being purchased are either 286- or 386-based machines (no, I won't fall into the

New 08.7
Headquarters
Breaks Ground
Next Week



*Generate sophisticated
business graphics.*

*Choose from a library of
professionally-drawn images.*

Dazzling not Frazzling.

*Gradational color backgrounds
and drop shadows add dimension.*



*Distributed colors create
dazzling special effects.*

Dazzle them with the most stunning professional color output of any software available. Without getting frazzled in the process.

All you need is DRAW APPLAUSE™ from Ashton-Tate.

DRAW APPLAUSE has something you won't find anywhere else—a built-in sense of design. Professionally-designed complementary palettes help you put together colors that harmonize. So your whole presentation looks consistently great.

There's no guesswork about your output, either. The WYSIWYG display lets you see every detail of your final output. Before it's final.

And with the Ashton-Tate Graphics Service,** you can send images over your modem with-

out ever leaving the program—and get back striking color slides in as little as 24 hours. For a fraction of the price of outside services.

Or if you prefer, you can do it yourself—with your own printers,

plotters, and cameras.

For a free self-running demo* or more information, just call 800-437-4329,** ext. 1300.

DRAW APPLAUSE from Ashton-Tate.

It's the easiest way to dazzle an audience.



ASHTON-TATE®

*Requires VGA/VGA Color Monitor. **In Colorado call (303) 749-4900 ext. 1300. Trademark/owner: DRAW APPLAUSE Ashton-Tate Graphics Service, Ashton-Tate, Ashton-Tate Logo/Ashton-Tate Corporation. © 1991 Ashton-Tate Corporation. All rights reserved.

trap of arguing which of *those* is the new standard) and offer a 16-bit data bus.

The 16-bit buses of these cards make them faster than 8-bit cards. Still, manipulating the large amounts of data these higher resolutions require per screen can slow them down. The manufacturers therefore have turned to other design improvements to enhance performance.

RAM BIOS, VRAM, AND FIFO

There are three main ways that the card manufacturers try to get the most performance they can from these enhanced VGA cards: BIOS relocation, video RAM, and FIFO (First In, First Out) buffers. While these can offer some improvement, they are not always effective.

BIOS relocation is the most common. Offered by the majority of these high-performance cards, this approach copies the video BIOS code into your computer's system RAM, where the code will presumably perform faster than it would when called from ROM chips on the video card. In fact, this improvement is of limited value. On an 8-MHz AT (the PC Labs standard), the 16-bit ROM operates at about the same speed as the RAM, so there is often little measurable gain. BIOS relocation does appear to help 8-bit cards, though judging from our speed tests of the Video Seven line, it doesn't make them as fast as 16-bit cards.

Video shadowing doesn't really pay off until you get into faster CPU clock speeds. However, many 386 computers offer BIOS shadowing in RAM as part of their internal setup options, which is redundant with the BIOS relocation offered by these cards. In fact, the 386 shadowing is better because it uses extended memory while the BIOS relocation drivers use system memory (below 640K). The drivers typically take about 12K of RAM, which is not going to cause RAM-cram by itself but is one more demand on the limited 640K real estate.

And, finally, BIOS relocation does not help at all with programs that write directly to the display adapter hardware, bypassing the BIOS altogether. Programs like *Lotus 1-2-3*, *Microsoft Windows*, and many graphics packages perform this end run to boost performance. As a result, don't expect to see any benefit from BIOS relocation with this sort of program.

Another approach consists of using video RAM, or VRAM, chips; it is depicted in detail in the VRAM diagram. Offered by Video Seven on VGA cards, this meth-

ADD-IN BOARDS 800 BY 600 VGA

od of performance enhancement increases the number of ports from one to two. These ports load and unload video data from the CPU so that it can be sent to the display. Although dual-ported VRAM gives you a faster display, these chips cost considerably more than standard dynamic RAM (DRAM) chips. The term *video RAM* is somewhat confusing since so-called *dynamic RAM* chips are technically video chips; the main difference between DRAM and VRAM chips is that VRAM chips use two ports.

Some manufacturers have attempted to get the benefits of VRAM while using less-costly DRAM. Western Digital has built a first in, first out (FIFO) buffer into

These VGA cards owe their existence to two technologies: the 16-bit VGA chip and the register programmability of the VGA boards.

its Paradise chip for extended VGA cards. This is designed to process data like VRAM, moving data in one side and out the other, but using custom circuitry to manage the process so that it can be handled by standard DRAM chips. The concept is sound, but its benefits were not clear in the PC Labs benchmark tests. A number of the cards used Paradise VLSI chips, but there was little evidence that these cards were faster than those of their competitors.

256K VS. 512K RAM

Because we asked the manufacturers of these high-performance cards to send us their top-of-the-line cards, 12 of the 15 we reviewed were outfitted with 512K. This impressive RAM load will not affect the performance of the cards one iota, at least not in terms of speed. It will, however, let you display more colors.

A card outfitted with 256K will give

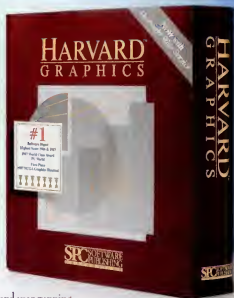
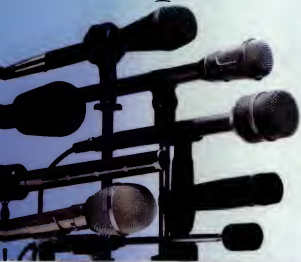
you 256 colors at 640 by 480 resolution, 16 colors at 800 by 600 resolution, and 4 colors at 1,024 by 768 resolution. With a 512K card you can display 256 colors at 800 by 600 and 16 at 1,024 by 768. But since at present Super VGA supports only 800 by 600 resolution with 16 colors, you need no more than 256K of RAM to display it. As boards outfitted with 256K of DRAM cost considerably less and can usually be field-upgraded to 512K, they may be the best buy, especially if you get the chips to upgrade the board from someone other than the board's vendor.

Whether you buy it with 256K or 512K, a board capable of displaying 800 by 600 offers color resolution combinations that are outside of the support of IBM's VGA standard (which goes no higher than 256 colors at 320 by 200 resolution or 640 by 480 with 16 colors). In order to take advantage of these higher resolutions, you must be able to configure your software to use them. Here you must rely on the card manufacturer to supply drivers.

Almost all of these cards offer high-resolution drivers for *AutoCAD*, *GEM*, *Lotus 1-2-3*, *Ventura Publisher*, and *Microsoft Windows/286*; less than half offer drivers for *Microsoft Windows/386*. Beyond that, just a handful of other packages are supported, depending on which the individual boardmakers think have merit. (Not all resolutions are supported by all drivers, either. For example, just because a board can produce 1,024 by 768 resolution does not automatically mean that you will get a driver to do that under *Windows*, even if a *Windows* 800 by 600 driver is supplied.) Make certain that the card you consider comes with the drivers you need; without them you will have to run the card as a standard VGA until a time comes when the resolution is routinely supported by software vendors.

Another necessity for the display of higher resolutions is a monitor that can handle the required scan frequencies. An 800 by 600 mode requires a 35-kHz horizontal scan rate, and this can be handled by many multifrequency monitors such as the NEC MultiSync II or the Taxan MultiVision 770 Plus. (The original NEC MultiSync cannot handle this mode.) Half of the cards tested offered resolutions as high as 1,024 by 768; in order to handle the 49-kHz scan rate that this requires, you need a higher-end monitor like the NEC MultiSync XL or the Taxan UltraVision 1000, though even with these you may find that flicker makes the screen less viewable.

A Few Words From The World's Most Celebrated Graphics Software.



Thank you. For those of you who haven't heard, Harvard Graphics from Software Publishing has gotten a lot of recognition from the trade press. Why, you may ask? Certainly our crisp, high-speed output helped influence InfoWorld readers to name us Product of the Year. And the easy access to so many chart and graphing options must have helped PC World's audience give us their World Class Award for

the second year running.

Actually it must have been all those things and more. Otherwise why would PC Magazine call Harvard Graphics "the de facto standard" software for business graphics?

Of course, the experts aren't the only ones who favor Harvard Graphics. In fact, with its growing popularity, Harvard Graphics has become the number-one selling business graphics software.

And naturally we'd like to invite those of you who haven't tried Harvard Graphics to call us for a free trial disk at the toll-free number below.

In a matter of minutes, it'll give you a vivid demonstration of the qualities that make us the graphics superpower.

SRC SOFTWARE PUBLISHING



FREE TRIAL DISK, CALL 1-800-345-2888, OPERATOR 53. FOR UPGRADE LITERATURE CALL 1-303-799-4900

© 1989 Software Publishing Corporation, 1901 Landings Dr., Menlo Park, CA 94019-7210.

TESTING FOR VGA COMPATIBILITY

Originally developed as part of the new PS/2 series of computers and introduced with the line in April 1987, VGA is presently the highest mainstream video standard. Unfortunately, though the field of non-IBM-produced add-on VGA cards is far more compatible with the standard than it was a year ago, there are still some problems largely because there is more than one IBM VGA standard. There is the VGA that is built into the Micro Channel motherboards on PS/2 machines like the Model 50 and the Model 70. This is very similar but *not* identical to the standard bus adapter card that IBM built for the PS/2 Model 30.

Our VGA performance tests focus on compatibility with the PS/2 motherboard implementation of VGA since that is the one that most programs expect to find. It is worth noting, however, that some of the cards in this review offer alternative settings that allow you to choose between the expansion card and the motherboard compatibility standards.

In these tests, we checked for compatibility with the IBM standard at a number of levels. We looked at BIOS compatibility, testing the reproduction of color bars and the character attributes. We also checked for hardware compatibility, including panning and scrolling abilities and vertical blank interrupt.

All the cards we reviewed, with the exception of Continental Inter-Globe's Toucan VGA 1024, generally offer an acceptable level of compatibility, though most of them failed at least one or two of our compatibility tests.

LOOKING AHEAD

Will Super VGA become the new video standard? Ultimately, the answer is up to you. Along with processor and hard disk speed, the video board is one of the big three factors that determine system performance. The 16-bit cards are certainly faster than 8-bit models, but are they fast enough for you? That will largely be determined by the system you intend to use them with.

By the same token, your ability to take advantage of the higher resolution that Super VGA offers depends on the software you use. Until extended VGA resolutions become accepted well enough for software manufacturers to write drivers for them, they will be available for only a handful of applications that sport custom drivers written by the board manufacturers.

ALLSTAR MICROSYSTEMS CORP.

Peacock Plus EVGA

by Catherine D. Miller

A midrange-priced graphics adapter offering midrange performance, Allstar Microsystems Corp.'s \$645 Peacock Plus EVGA goes beyond the norm in offering 1,024 by 768 resolution and some interesting utilities.

Engineered around Tseng Labs' VGA chip set, the 9¼-inch XT-height Peacock Plus board comes fully populated with 512K of 100-nanosecond VRAM. (You can buy the board partially populated with 256K VRAM, the Peacock, for \$545.)



FACT FILE

Peacock Plus EVGA

Allstar Microsystems Corp., 13885 Alton Pkwy., Irvine, CA 92718; (714) 951-1884

List Price: With 256K RAM, \$545; with 512K RAM, \$645.

Requires: 286 or 386 AT-compatible computer, VGA monitor (multiscanning monitor required for 800 by 600 display resolution).

In Short: The Peacock Plus EVGA's price and performance place it in the midrange, but its inclusion of a Microsoft Windows-386 driver and its ability to display 1,024 by 768 distinguish it.

CIRCLE 396 ON READER SERVICE CARD

AST-VGA Plus

AST Research Inc., 2121 Alton Ave., Irvine, CA 92714-4992; (714) 863-1333

List Price: With 256K RAM, \$589; memory upgrade kit, \$159.

Requires: 286 or 386 AT-compatible computer, VGA monitor (multiscanning monitor required for 800 by 600 display resolution).

In Short: Fast and high-priced, the AST-VGA Plus does not come with a 9-pin connector for TTL output.

CIRCLE 397 ON READER SERVICE CARD

EDITOR'S CHOICE

VGA Wonder

ATI Technologies Inc., 3761 Victoria Park Ave., Scarborough, Ontario, Canada M1W 3S2; (416) 756-0718

List Price: With 256K RAM, \$499; with 512K RAM, \$699.

Requires: 286 or 386 AT-compatible computer, VGA monitor (multiscanning monitor required for 800 by 600 display resolution).

In Short: One of the fastest boards of this bunch, the VGA Wonder is built around ATI Technologies' own graphics controller chip and features a bus mouse port and 9-pin, 15-pin, and VGA feature connectors.

CIRCLE 398 ON READER SERVICE CARD

You also can load video BIOS into system RAM with Allstar's FASTBIOS.SYS driver. Yet the Peacock Plus turned in only mediocre performance times in comparison with other boards tested for this review. In our *Microsoft Windows* performance tests, which address the *Windows* driver rather than the BIOS or the registers, the Peacock Plus generally recorded average times.

The Peacock Plus supports several extended text modes in addition to the VGA-standard 80 by 25 and 40 by 25 modes. All text modes are software selectable with the VMODE command, and the maximum text video mode is 132 by 44. Alternatively, you can replace ANSI.SYS with Allstar's EANSI.SYS to obtain the screen-control and keyboard-remapping features of ANSI.SYS.

The RAM-resident Zoom utility allows your graphics or CADD package to make use of the VGA controller's hardware scrolling, panning, and zooming capabilities. Allstar's font editor lets you modify or create new fonts, while the font loader will load a font from disk into video memory, allowing you to choose fonts from DOS rather than within an application program. The utility disk also includes device drivers for *Lotus 1-2-3*, *Microsoft Windows/286*, *Microsoft Windows/386*, *GEM*, *Ventura Publisher*, and *AutoCAD* that allow you to use the 800 by 600 and 1,024 by 768 extended graphics display modes.

The board automatically determines if it is installed in an 8-bit or a 16-bit slot. It offers a wide range of monitor support, with both a 9-pin DIN connector for digital output and a 15-pin analog connector for VGA. Between the two connectors, and accessible from the slot cutout in the back of your computer, four DIP switches enable you to select the monitor type and to indicate whether you are using one or two.

AST RESEARCH INC.

AST-VGA Plus

by Ken Shelby

The AST-VGA Plus is one of the most expensive cards we reviewed. The \$758 you must shell out for the 512K version won't buy you the ability to display anything higher than 800 by 600 resolution, or even *Microsoft Windows/386* at that resolution, but it will get you a fast card.

512K VGA Cards Capable of 1,024 by 768 Resolution

Making up the high end of these high-performance cards, these nine VGA cards are loaded with 512K RAM and capable of 1,024 by 768 resolution. The 512K of RAM allows them to display either 16 colors in 1,024 by 786 or 256 colors in 800 by 600 resolution. Neither combination is currently supported by Super VGA, although they may be in the future.



Peacock Plus EVGA
Allstar Microsystems Corp.



Toucan VGA 1024
Communication Inter-Globe



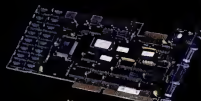
Tecmar VGA AD
Tecmar



VGA Wonder
ATI Technologies Inc.



V-RAM VGA
Video Seven Inc.



VGA EM-16
STB Systems Inc.



SuperVGA Model 5400
Genoa Systems Corp.



SOTA VGA-16
SOTA Technology



ProDesigner Plus VGA
Orchid Technology

With test scores indicating that it should perform especially well in text-based environments, the half-size card will work in either an 8-bit or a 16-bit expansion slot. The card, which is based on the Paradise chip set, is a snap to install. Clear, easy-to-follow instructions help you adjust the switches that control the setup, and one of the diagnostic programs included double-checks the settings. The installation of the Super VGA (800 by 600 by 16 colors) driver for *Microsoft Windows/286* is also quick and painless. AST supplies 800 by 600 drivers for the usual packages (*Auto-*

To improve response, the AST-VGA Plus includes a utility that runs the video BIOS from main system RAM. As with the rest of these cards, this made no difference in the speed tests.

CAD, GEM, Lotus 1-2-3, and Ventura Publisher) as well as for *Framework II, Symphony, and WordStar*.

The board looks well organized. Most of its chips are surface-mounts soldered to the card. The ROM BIOS and the optional 256K of additional video RAM are socketed DIP chips, while the standard 256K of video RAM DIP chips are soldered. All 512K of the DRAM chips are 100-nano-second. The card has one 15-pin analog connector and supports MDA, HGC, CGA, EGA, VGA, and Super VGA.

In the PC Labs benchmark tests, the AST board failed to initialize modes 7 and 15 in the Direct Writes to Frame Buffer test. This is hardly surprising because the board is designed to be compatible with IBM's VGA display card for the XT, AT, and PS/2 Model 30 rather than with the built-in VGA of the PS/2. Like most of the other boards reviewed for this issue, the AST-VGA Plus also failed the Color Bar and Character Attributes tests.



THIS IS WHAT HAP LET OUR CUSTOMERS



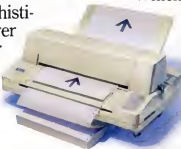
This is not exactly your typical dot matrix printer. But then, the ALPS Allegro 24 wasn't built in typical dot matrix printer fashion.

It's the result of a highly sophisticated new design process, never before attempted by any other printer company. We call it "Giving the Customers What They Want."

You told us you wanted a

rugged 24-pin printer for under \$500. Which the Allegro 24 is. You wanted it to churn out page after page of crisp, letter-quality output. Which it does. And you wanted it with easy-to-use front panel controls. Which, of course, it has.

Then you insisted that it be jam-proof. Which explains this printer's uncharacteristic profile. You see, it has no platen. Just a unique flatbed design for a





OPENED WHEN WE DESIGN A PRINTER.

paper path that's straight, direct and virtually unjammable.

As if that weren't enough, you asked for — and got — features like “paper parking,” for automatic switching from fan-fold to single sheet feed. Four resident type fonts. And full compatibility with most all the PCs and software you already have.

For a free demonstration of the printer you've always wanted, see your local ALPS dealer. Or direct your questions, comments

and brilliant ideas to us at 800-828-ALPS. In California, 800-257-7872.

And help us design our next printer.

ALPS
AMERICA

Built by popular demand.

Allegro 24 is a trademark of ALPS Electric Co., Ltd. © 1988. ALPS America.

CIRCLE 242 ON READER SERVICE CARD

To improve response, the package includes a device driver program that runs the video BIOS from main system RAM instead of from the ROMs on the video card. As with the rest of the cards, this alteration made no difference in the speed tests. In a faster machine, this "shadowing" of the BIOS should yield an improvement. AST Research states that the board will be able to run at bus clock speeds of up to 12 MHz.

AST sells the 256K version of AST-VGA Plus for \$599, as well as the AST-VGA, an 8-bit VGA card capable of displaying 800 by 600 resolution.

ATI TECHNOLOGIES INC.

VGA Wonder

by Ken Shelby

The fastest high-performance VGA card we tested, ATI Technologies' VGA Wonder sports a midrange price (\$699 for the tested 512K version of the card, \$499 for a 256K version). And it's the only card to come bundled with its own mouse.

The VGA Wonder is unique in a number of ways. ATI, a Canadian firm, produces its own VGA controller chip instead of using one from a supplier like Paradise or Tseng Labs. The card contains only three surface-mount chips, but as our benchmark and performance tests show, ATI is doing something right.

The test unit came outfitted with the standard 256K of 100-nanosecond video DRAM DIP chips soldered to the board and the optional second 256K of 120-nanosecond socketed chips. It is capable of displaying 1,024 by 768 resolution and has four ports: 9-pin TTL and 15-pin analog monitor connectors, a VGA feature connector, and a port for the Microsoft-compatible bus mouse included in the package.

The mouse in the package that we reviewed was a Logitech bus mouse, but an ATI spokesperson said that there is no guarantee that this brand—or any mouse at all, for that matter—will be bundled with the board in the future. The logic of offering a free mouse, according to the ATI spokesperson, is that users seeking enhanced resolutions will probably want to use them with graphics-oriented packages that usually are controlled with a mouse. By connecting a bus mouse to the port of the VGA Wonder card, serial mouse users can free up both a slot and a serial address

512K VGA Cards Capable of 800 by 600 Resolution

Outfitted with 512K of memory, these cards are capable of displaying 256 colors at Super VGA's 800 by 600 resolution. At present, however, the proposed standard supports only 16 colors—which requires only 256K of RAM.



AST-VGA Plus
AST Research Inc.



HP Video Graphics Adapter
Hewlett-Packard Co.



VGA Professional
Paradise Systems Inc.

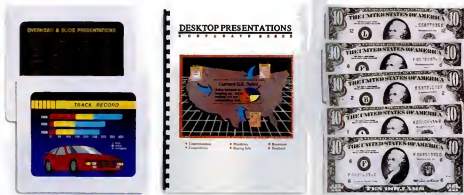
The free mouse is offered, according to ATI, because users will probably use enhanced-resolution VGA cards with graphics-oriented packages, which usually support mice.

on their PC. ATI is simply making it easy to do so. A mouse driver is included.

The VGA Wonder does have a few compatibility problems. Testing uncovered incompatibilities in the way that the VGA Wonder handles the CRT controller registers. The board failed the Vertical Blank Interrupt and the Pan and Scroll tests, which indicates possible flickering and jumping with graphics-intensive applications. It also failed the Color Bars and Character Attributes tests. None of these problems should significantly affect the card's performance, however.

The card can also be faulted for its inelegant method of installing the 800 by 600 driver for *Microsoft Windows/286*. Most board makers supply drivers on a disk that the *Windows* setup program can read, making the selection of the appropriate driver a simple matter. ATI, on the other hand, requires the use of a program sup-

Easy To Get With The Program.



Presentation Team \$50 Rebate Offer.

It's simply amazing. Without a lot of expensive hardware or hours of learning time, you can produce high-quality, high-impact presentations for your business. How? With GEM® Presentation Team.™

Our fast-performing software makes the most complex text charts as easy as pie. Even detailed drawings, organization charts and map graphs created on color transparencies and high-resolution slides are a snap.

In just minutes, you'll be up to speed on your own PC. You can start Presentation Team from either GEM or Windows. Time-saving advantages like WYSIWYG let you see changes instantly, right on the screen. Plus wordchart templates, an assortment of clip art and a mouse interface make your job a breeze.

What more can we offer? How about a \$50 rebate? Just send us your proof of purchase with your registration card and the coupon below, and we'll send you a rebate check for \$50. That's Presentation Team. For high-performance graphics, you'll find us very easy to get along with.

For more information, in the U.S. call 1-800-443-4200 and in Canada call 1-416-360-5316.

To receive your U.S. \$50 rebate, purchase Presentation Team from your local dealer on or after May 22, 1989 and mail this original coupon along with a copy of your sales receipt and original registration card to: Digital Research Inc., Attn: Rebate Offer, P.O. Box 1081, Monterey, CA 93942. Receipt must specify the purchase date, the name of the product purchased and the name of your dealer. Offer limited to one rebate per coupon.

Rebate requests must be postmarked by August 31, 1989. Not redeemable in store.

Name _____

Company _____

Address _____

Offer is good on U.S. and Canadian product only and is good only in those states in the U.S. and those provinces in Canada where it is not prohibited, taxed or restricted by law. Not valid with any other Digital Research special offers. Please allow 6-8 weeks to receive your rebate.



*Presentation
Team*™

From  DIGITAL RESEARCH™

256K VGA cards

Equipped with only 256K of RAM, these three VGA cards run as fast as their 512K-laden brethren. And they're quite capable of displaying 16 colors at 800 by 600 resolution (the current Super VGA standard).



Tatung VGA
Tatung Company of America Inc.



Intelligent VGA Model 650
Intelligent Data Systems Inc.



Renaissance RVGA II
Renaissance GRX Inc.



plied with the board that alters the *Windows* setup disk. Supplemented by a *READ.ME* file containing important update information, this program requires you to remove the Microsoft EGA driver from the *Windows* setup disk and replace it with the ATI 800 by 600 driver. The new driver retains the name of the file it replaces, however, so selecting EGA in the *Windows* setup routine results in loading the ATI driver. The driver does work when it is finally loaded.

The VGA Wonder card lacks a high-resolution *Microsoft Windows/386* driver, as do more than half of its competitors. It does come with the basic five drivers supplied by all of the cards, as well as ones for *AutoShade*, *AutoSketch*, and *Symphony*. Considering its speed, wealth of features, and price, the VGA Wonder is a product worthy of notice.

COMMUNICATION INTER-GLOBE

Toucan VGA 1024

by Ken Shelby

The least expensive of the cards reviewed in this article by far, Communication Inter-Globe's Toucan VGA 1024's performance places it in the middle of the pack. Offering 512K of DRAM for \$349 (a version with no memory is \$199, and one with 256K is \$279), the card is a real bargain, though it is likely to exhibit VGA compatibility problems.

The Toucan is unusual in that it possesses but one surface-mount chip, a Tseng Labs VGA controller. The other chips are of the older, dual-inline package type, many in sockets. The board is populated with fast 80-nanosecond DRAM

chips, but judging from its performance on our tests, it doesn't appear to be taking advantage of them. The Toucan also has 9-pin TTL and 15-pin analog monitor connectors, as well as a VGA feature connector, and is able to display up to 1,024 by 768 resolution.

The PC Labs tests showed that the Toucan suffers from several incompatibilities with the VGA standard. At the BIOS level, it failed the Color Bars and Character Attributes tests, as did several other cards. The VGA Write Modes test showed that the card has problems with code that uses the graphics controller to perform logical operations on video data; the Toucan failed the Rotated 4, AND, OR, and XOR portions of this test. Problems in dealing with the CRT controller and sequencer registers were indicated by the card's failure on the



FACT FILE

Toucan VGA 1024

Communication Inter-Globe, 633 McCaffrey, St. Lawrence, Quebec, Canada, H4T 1N3; (514) 738-6580

List Price: With no memory, \$199; with 256K RAM, \$279; with 512K RAM, \$349

Requires: 286 or 386 AT-compatible computer, VGA monitor (multiscanning monitor required for 800 by 600 resolution).

In Short: Though liable to exhibit serious VGA compatibility problems, the Toucan VGA 1024 is very inexpensive and offers a wealth of features, including the ability to display 1,024 by 768 resolution.

CIRCLE 366 ON READER SERVICE CARD

SuperVGA Model \$400

Genoa Systems Corp., 75 E. Trimble Rd., San Jose, CA 95131; (408) 432-9090

List Price: \$699

Requires: 286 or 386 AT-compatible computer, VGA monitor (multiscanning monitor required for 800 by 600 display resolution).

In Short: Able to display 1,024 by 768 resolution and offering high-resolution drivers for seven applications, including *Microsoft Windows/386*, the SuperVGA Model \$400 is relatively expensive and the slowest of this group.

CIRCLE 400 ON READER SERVICE CARD

HP Video Graphics Adapter

Hewlett-Packard Co., Customer Information Center, Inquiry Fulfillment Department, 19093 Prunefield Ave., Cupertino, CA 95014; (600) 752-0900

List Price: With 256K RAM, \$445; additional 256K, \$225.

Requires: 286 or 386 AT-compatible computer, VGA monitor (multiscanning monitor required for 800 by 600 display resolution).

In Short: Lacking drivers for *Microsoft Windows/386* and *Windows/386*, the HP Video Graphics Adapter offers midrange performance.

CIRCLE 401 ON READER SERVICE CARD



A LITTLE SCANDAL! \$299

The Complete Half-Page Scanner™/400 ▼
400/300/200 DPI ▼ Scans images up to
4" x 14" ▼ Includes Smartscan™ software ▼
Use it with all popular word processing,
graphics and publishing programs ▼ For
IBM® and compatible PCs ▼ OCR available ▼
2-year warranty ▼ Available now ▼ Just one
of a full line of The Complete PC scanners for
Macintosh™ and IBM PC's

CALL 1-800-634-5558



Quick! Send me more information on The
Complete Half-Page Scanner/400.

Name

Address

City

State/Zip

The Complete PC

The Complete PC, 521 Cottonwood Drive, Milpitas,
CA 95035 FAX (408) 434-1048

PCM/89

CIRCLE 135 ON READER SERVICE CARD

VGA and NTSC: Putting Your Program on TV

by Alfred Poor

Hey! Look! My favorite programs are on TV. No, I'm not talking about "Miami Vice" or "Roseanne." I'm talking about my word processor, spreadsheet, and database programs.

This may not seem like a big deal until you realize that you are dealing with a regular video monitor.

Back in the old days of the Apple II, a composite video monitor was the standard display screen for home computers. Except for a rare appearance with a CGA card, composite monitors have not been used much on PCs. (EGA cards had a pair of RCA plugs, but the plugs never did anything.)

There are plenty of high-end tools, such as the Targa 16 board, that allow you to display images on TV monitors or capture pictures from video cameras. These high-resolution devices are supported by a limited number of programs and come with correspondingly high price tags (\$1,500 and up for just the display adapter).

But until recently, you were out of luck if you wanted to see your PC programs on video. Willow Peripherals now offers the VGA-TV card, a full-length 8-bit VGA card that also has an RCA plug on the back that puts out a broadcast-quality NTSC (National Television Standards Committee) RS-170 composite video signal.

Why would you want this? In the first place, large composite video moni-

tors and rear-projection screens cost far less than an analog display screen of similar size. The output can also be sent to a VCR; you can make tapes of desktop presentation graphics or record the screen output of an entire work session, which could form the basis for custom training materials or dramatic product demonstrations. Willow includes a demo disk with some impressive VGA graphics images.

The one limitation of the VGA-TV card is that it does not have a genlock capability to synchronize the video scan rate with an external source. You need genlock to be able to overlay images, such as those from a live camera and the VGA-TV, but you can use external devices to achieve this effect. When you do not need the NTSC feature, however, the VGA-TV behaves like a typical

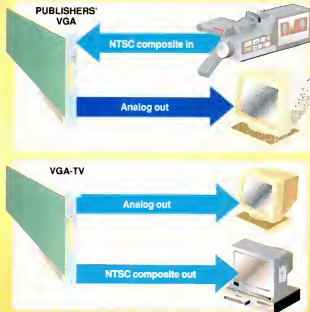
VGA card, including the production of 800 by 600 graphics.

Just about the only thing that the VGA-TV board can't do is capture an image from a TV signal and save it to disk. But Willow's other product, Publishers' VGA, can do exactly that. Publishers' VGA lets you capture screens from broadcast television, videotapes in a VCR, or from a video camera. Its program makes it easy to manipulate and adjust the picture. There are controls to alter the brightness and contrast and create special effects with the image. Since the program stores the last four images captured, you can scan through to find the best image. This same feature also makes it possible to recover from a mistake when altering the image.

You can save your images, which come out in black and white using a 64-level gray scale, in a number of formats, including .TIF, Encapsulated



TWO WILLOW CARDS ≤ ONE TARGA



FACT FILE

Publishers' VGA

VGA-TV

Willow Peripherals, 190 Willow Ave., Bronx, NY 10454; (212) 402-0010
List Price: Publishers' VGA, \$699; VGA-TV, \$699.

Requires: PC, XT, AT, or compatible, VGA monitor; multiscanning monitor required for 800 by 600 display resolution.

In Short: A pair of VGA cards that process NTSC signals. The VGA-TV displays VGA signals on a TV screen, while the Publisher's VGA captures TV images.

CIRCLE 412 ON READER SERVICE CARD

PostScript (.EPS), and *PC Paintbrush Plus* or *Publisher's Paintbrush*. These formats can then be used to incorporate the images into desktop publishing documents or picture databases. The Willow card offers some advantages over scanners as a method of capturing images on-screen, especially for three-dimensional objects or moving subjects.

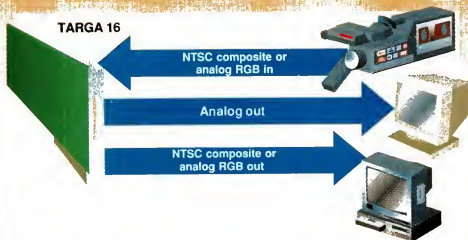
Like its stablemate, Publishers' VGA works as a straightforward VGA when it is not watching television for you. Both cards performed well but not perfectly on the PC Labs benchmark tests. In general, the compatibility problems were confined to less critical areas that give many VGA cards trouble, such as the BIOS-level Color Bars and register-level Pan and Scroll tests.

There are dozens of other frame-capture boards available, such as the Targa. There are even other low-cost grabbers that work in conjunction with existing display cards, such as the Ocu-

lus-10 from Coreco that works with a VGA card. We could not find any other choices, however, that offered either composite video input or output as part of a VGA card.

That situation is changing rapidly, and at least one manufacturer was poised to enter this market when this article went to print. USVideo of Stamford, Connecticut ((203) 964-9000), is scheduled to show its VGA-NTSC Recordable video card, which converts display information into composite video output. Unlike the Willow VGA cards, it will offer a Genlock Overlay Module that will make it possible to synchronize multiple signals for special effects and overlay images.

As the desktop presentation market grows and as more companies turn to developing their own training videos, you can expect to see more and more of your favorite programs on a TV screen near you.



Together, the two Willow VGA cards offer less than half of the NTSC processing capabilities of Truevision's Targa 16 video board. Like the Targa 16, the VGA-TV card can output NTSC composite signals, but it lacks the ability to overlay computer-generated signals on NTSC signals (genlock) and to output NTSC-compatible analog RGA signals. Although the Publishers' VGA board has no video output capabilities, it can capture NTSC frames—but not fields. The Targa 16

has all of these capabilities.

Also, the boards offer different palettes. While the Targa 16 offers 32,768 colors at a resolution of 512 by 482 pixels, the Willow boards offer only 256—at 800 by 600. And that's only if they're fully loaded with 512K RAM, which adds \$150 to the price of the standard \$699 256K boards. But even with the extra RAM, the Willow boards cost less than half the price of the \$1,995 Targa 16.

Status Register, Vertical Blank Interrupt, Pan and Scroll, and Programmable Character Generator tests.

Additionally, the card cannot run in 16-bit mode on a machine using an expanded-memory manager like Microsoft's EMM.SYS, which appropriates some of the address space needed by the extra BIOS code. The result is an unreadable screen festooned with hyphens, underscores, and umlauts.

On the positive side, the documentation supplied with the board is straightforward and complete, making setup with DIP switches easy. The 800 by 600 driver for *Microsoft Windows* was easy to install and ran without incident. Other high-resolution drivers packaged with the card include diagnostics, a program to run the BIOS in system RAM, a font loader, a font editor, and drivers for *AutoCAD*, *GEM*, *Lotus 1-2-3*, *Symphony*, and *Ventura Publisher*.



FACT FILE

Intelligent VGA Model 650

Intelligent Data Systems Inc., 6319 E. Alondra Blvd., Paramount, CA 90723; (213) 633-5504, (800) 325-2455
List Price: \$399

Requires: 286 or 386 AT-compatible computer, VGA monitor (multiscanning monitor required for 800 by 600 display resolution).
In Short: OEM'd by Paradise, this 256K board is remarkable only for its inclusion of a *Microsoft Windows/386 Super VGA* driver.

CIRCLE 402 ON READER SERVICE CARD

ProDesigner Plus VGA

Orchid Technology, 45365 Northport Loop West, Fremont, CA 94538; (415) 683-0300
List Price: \$599

Requires: 286 or 386 AT-compatible computer, VGA monitor (multiscanning monitor required for 800 by 600 display resolution).
In Short: Average in terms of both price and performance, the ProDesigner Plus VGA is able to display 1,024 by 768 resolution and comes with special graphics utilities and high-resolution drivers for seven popular packages.

CIRCLE 403 ON READER SERVICE CARD

VGA Professional

Paradise Systems Inc., Western Digital Imaging, 800 E. Middlefield Rd., Mountain View, CA 94043; (415) 960-3380
List Price: \$799

Requires: 286 or 386 AT-compatible computer, VGA monitor (multiscanning monitor required for 800 by 600 display resolution).
In Short: From one of the major VGA controller chip makers, the VGA Professional is a high-priced card offering midrange performance. It comes with a *Microsoft Windows/386* 800 by 600 driver.

CIRCLE 404 ON READER SERVICE CARD

WHEN A HARD YOU ONLY HAVE



DISCARD.

DISK IS FULL, TWO CHOICES.



OR HARDCARD.

When most people upgrade their hard disks, it's two steps forward and one step back. First, they download all their files onto floppy disks. Then they throw out the perfectly good old hard drive, and put in a new one with more capacity. Then they fill it halfway full of the old files.

But instead of wasting all that time and money, you can add Hardcard. It's a 40* Mb hard disk on a 1" wide card. And it fits into any 8- or 16-bit slot of your XT* or 286 system. So you can keep your old drive right where it is. And still add 40 Mb of brand new capacity.

And this has to be the most convenient upgrade you've ever seen. Just plug Hardcard 40 into any expansion slot, and that's it.

You don't have to transfer files onto floppy disks, then reload them onto the new drive. Or waste anyone's valuable working time.

Of course, you get real performance, too. Hardcard gives you 28 ms effective access time. And 60,000 hours MTBF, which is twice as reliable as most other drives. And now, you even get all this along with a two-year warranty.

When you have to upgrade a full hard disk in your 286 PC, don't discard it. Do what over half a million satisfied users already have done. Add Hardcard. Call your dealer for more information, or 1-800-826-8022.*



GENOA SYSTEMS CORP.

SuperVGA
Model 5400

By Alfred Poor

The Genoa SuperVGA Model 5400 is a 3/4-length card capable of displaying 1,024 by 768 resolution; it comes with 512K RAM and a \$699 list price. Though it is

among the more expensive boards we reviewed, it is also one of the slowest.

One interesting feature of the Model 5400, which has a Tseng Labs chip set, is that it uses only a single crystal, while other designs rely on as many as five or seven. This does not appear to harm the compatibility of the product, however. The Model 5400 performed flawlessly in the BIOS tests and had problems with only two of

the register tests. It failed to initialize one of the EGA monochrome modes and was jittery during the Pan and Scroll tests (as were the majority of the tested boards). Neither of these are serious flaws.

Besides the Model 5400, Genoa offers two other VGA cards. The SuperVGA Model 5300 is as 16-bit card with 256K RAM, while the SuperVGA Model 5100 is an 8-bit card with 256K.

The Model 5400's software showed some positive features. In addition to the



VGA BOARDS: SUMMARY OF FEATURES

(Products listed in ascending price order)

	Toucan VGA 1024 Communication Inter-Globe	Intelligent VGA Model 650 Intelligent Data Systems Inc.	Tatung VGA Tatung Company of America Inc.	Renaissance RVGA II Renaissance GRX Inc.	SOTA VGA/16 SOTA Technology	ProDesigner Plus VGA Orchid Technology
Tested configuration	\$349	\$399	\$439	\$495	\$595	\$599
Video memory	512K	256K	256K	256K	512K	512K
Base price	\$279	\$399	\$439	\$495	\$445	\$599
Video memory	256K	256K	256K	256K	256K	512K
Video BIOS	8-bit, 16-bit	8-bit, 16-bit	8-bit, 16-bit	8-bit, 16-bit	8-bit, 16-bit	8-bit, 16-bit
Video RAM	8-bit, 16-bit	8-bit, 16-bit	8-bit, 16-bit	8-bit	8-bit, 16-bit	8-bit, 16-bit
VIDEO STANDARDS						
CGA	●	●	●	●	●	●
EGA	●	●	●	●	●	●
VGA	●	●	●	●	●	●
Super VGA	●	●	●	●	●	●
1,024 x 768	●	○	○	○	●	●
CONNECTORS						
9-pin	●	○	○	●	●	○
15-pin	●	●	●	●	●	●
VGA	●	●	●	●	●	●
Mouse	○	○	○	○	●	○
OUTPUT						
TTL	●	○	○	●	●	○
Analog	●	●	●	●	●	●
MAXIMUM RESOLUTION						
Graphics (pixels)	1,024 x 768	800 x 600	800 x 600	800 x 600	1,024 x 768	1,024 x 768
Text (columns x rows)	132 x 44	132 x 43	132 x 43	132 x 60	132 x 43	132 x 44
Maximum number of colors in highest-resolution mode	256 (800 x 600)	256 (640 x 400)	256 (640 x 400)	256 (320 x 200)	256 (800 x 600)	256 (800 x 600)
Total number of colors	262,144	262,144	262,144	262,144	262,144	262,144
VIDEO ROM						
Version number	8.00	014C	1.09	2.13	8.00	8.00X
Revision date	June 1988	January 1989	September 1988	November 1988	September 1988	August 1988
SOFTWARE DRIVERS						
AutoCAD	●	●	●	●	●	●
GEM	●	●	Optional (\$10)	●	●	●
Lotus 1-2-3	●	●	●	●	●	●
Ventura Publisher	●	●	●	●	●	●
Windows/286	●	●	●	●	●	●
Windows/386	○	●	Optional (\$10)	○	●	○
Utilities	BIOS to RAM, diagnostics, font loader, mode switching	BIOS to RAM, 8/16-bit confirm operation test, mode switching, screen saver	BIOS to RAM, CGA and HGC emulator, mode switching, screen saver	BIOS to RAM, HGC emulator, mode switching	ANSI.SYS emulator, diagnostics, memory upgrade, mode switching	ANSI.SYS emulator, BIOS to RAM, font editor, font loader, hotkey/hot zoom, mode switching

typical BIOS relocation utility, AN-SI.SYS emulator, and mode-selection program, the card also came with a pair of programs that allow you to turn smooth scrolling of text on and off. If you have ever watched text on a DEC terminal magically glide up the screen, you can appreciate the grace that a smooth-scroll utility lends to a display.

The disks in the package also contain high-resolution drivers for the basic five applications—*Lotus 1-2-3*, *Microsoft*

Windows/286, *GEM*, *Ventura Publisher*, and *AutoCAD*—as well as for *Microsoft Windows/386* and *Framework*.

On balance, however, the slower performance—likely due to Genoa's failure to support 16-bit video RAM despite the card's 16-bit size—will outweigh the other benefits for most users. And with its hefty list price, you are likely to find better values among the other cards.

HEWLETT-PACKARD CO.

HP Video Graphics Adapter

by Ken Shelby

At \$670, Hewlett-Packard Company's HP Video Graphics Adapter falls into the middle of the pack in price as well as in performance. What sets it apart from the other

Peacock Plus EVGA Allstar Micro- systems Corp.	VGA EM-16 STB Systems Inc.	HP Video Graphics Adapter Hewlett-Packard Co.	Tecmar VGA/AD Tecmar	SuperVGA Model 5400 Genoa Systems Corp.	PC VGA Wonder ATI Technologies Inc.	AST-VGA Plus AST Research Inc.	VGA Professional Paradise Systems Inc.	V-RAM VGA Video Seven Inc.
\$645	\$649	\$670	\$695	\$699	\$699	\$758	\$799	\$1,099
512K	512K	512K	512K	512K	512K	512K	512K	512K
\$545	\$449	\$445	\$695	\$699	\$499	\$599	\$799	\$799
256K	256K	256K	512K	512K	256K	256K	512K	256K
8-bit, 16-bit	6-bit	8-bit, 16-bit	6-bit	8-bit, 16-bit	8-bit, 16-bit	8-bit, 16-bit	8-bit, 16-bit	6-bit, 16-bit
8-bit, 16-bit	8-bit, 16-bit	8-bit	8-bit, 16-bit	8-bit	8-bit, 16-bit	8-bit, 16-bit	8-bit, 16-bit	8-bit, 16-bit
●	●	●	●	●	●	●	●	●
●	●	●	●	●	●	●	●	●
●	●	●	●	●	●	●	●	●
●	●	○	●	●	●	○	○	●
●	●	○	●	●	●	○	○	○
○	○	○	○	○	●	○	○	○
○	○	○	○	○	●	○	○	○
●	●	○	●	●	●	○	○	○
●	●	●	●	●	●	●	●	●
1,024 x 768	1,024 x 768	800 x 600	1,024 x 788	1,024 x 768	1,024 x 768	800 x 600	800 x 600	1,024 x 788
132 x 44	132 x 44	132 x 43	132 x 60	132 x 60	132 x 60	132 x 43	132 x 43	132 x 43
256 (800 x 600)	256 (800 x 600)	256 (840 x 480)	256 (800 x 600)	256 (800 x 600)	256 (800 x 600)	256 (840 x 480)	256 (840 x 480)	256 (800 x 600)
262,144	262,144	262,144	262,144	262,144	262,144	262,144	262,144	262,144
8.00X	1.55	2.0	1.08	3.13	V3M-1.03A	1.03C	014C	1.09
January 1989	January 1989	June 1986	January 1989	March 1989	January 1989	June 1988	January 1989	September 1988
●	●	●	●	●	●	●	●	●
●	●	●	●	●	●	●	●	●
●	●	○	●	●	●	●	●	●
●	●	○	○	●	○	○	●	●
●	●	○	○	●	○	○	●	●
BIOS to RAM, font editor and loader, mode switching, monitor selection, nonstandard text modes, zoom	BIOS to RAM, demo program, hotkey/hot zoom, mode switching	Font loader, video mode set program	ANSI.SYS, BIOS to RAM, diagnostics, keyboard access, mode switching, screen saver	ANSI.SYS emulator, BIOS to RAM, mode switching, smooth scroll	BIOS to RAM, diagnostics, mode switching, mode driver, system information	BIOS to RAM, diagnostics, mode switching	BIOS to RAM, 8/16-bit confirm operation test, mode switching, screen saver	Directory utility, mode forcing, screen clearing, text mode selection

cards tested is its lack of drivers for 800 by 600 resolution.

Built around the Paradise VGA controller, the only chips on this modern-looking board that aren't surface-mounted are the INMOS digital-to-analog converter, the ROM chips that contain the BIOS code, and the 512K of 100-nanosecond video DRAM chips that are soldered to the board. A single 15-pin connector lets you attach an analog monitor, and a VGA feature connector on the card edge waits patiently for something useful to do.

The documentation that comes with the package is complete and easy to understand. Setup is readily accomplished with DIP switches on the board. The card comes with a mode-setting program, guaranteeing that you'll be able to change resolution and text modes if the software you're working with doesn't offer any. It also features a font-loading utility.

1,024 by 768 Resolution—8514 vs. Extended VGA

by Philip F. H. Rose

Offering 786,432 pixels at 1,024 by 768 (1K) resolution more than doubles a screen's information potential when compared with standard VGA's 307,200 pixels at 640 by 480 resolution. Nearly two thirds of the high-performance VGA cards we reviewed were able to display this impressively high resolution. It also happens to be the same high-resolution figure that IBM's far more costly 8514/A Graphics Adapter offers. But just because these boards are able to display a 1,024-by-768-pixel matrix doesn't mean they are 8514/A-compatible. In fact, none of them are.

These extended VGA boards are in-

compatible with 8514/A because the 8514/A is designed to work with the Micro Channel bus and because it uses a built-in graphics coprocessor. All of the cards we reviewed work with the AT bus, and none of them have graphics coprocessors. (The Video Seven V-RAM VGA does offer an on-board video memory cache, called FastWrite, that should give it some of the performance gains of a coprocessor.)

Besides being incompatible, the extended VGA boards and the 8514/A create their respective 1K resolutions differently. The 8514/A produces an interlaced display, which means that it generates images by scanning across alternate lines of the screen, requiring two passes to produce a whole image. At least some of the VGA-based boards are capable of generating a noninterlaced 1,024 by 768 image, which is



FACT FILE

Renaissance RVGA II

Renaissance GRX Inc., Cedar Park, 2265 116th Ave. NE, Bellevue, WA 98004; (206) 454-8086
List Price: \$495

Requires: 286 or 386 AT-compatible computer, VGA monitor (multiscanning monitor required for 800 by 600 display resolution).

In Short: Built around Renaissance GRX's custom graphics controller chip, this inexpensive 256K card offers nearly flawless VGA compatibility.

CIRCLE 406 ON READER SERVICE CARD

SOTA VGA-16

SOTA Technology, 551 Weddell Dr., Sunnyvale, CA 94089; (408) 745-1111

List Price: With 256K RAM, \$445, with 512K RAM, \$595.

Requires: 286 or 386 AT-compatible computer, VGA monitor (multiscanning monitor required for 800 by 600 display resolution).

In Short: A full complement of connectors, including one for a bus mouse and the ability to display 1,024 by 768 resolution make the SOTA VGA-16 a bargain.

CIRCLE 407 ON READER SERVICE CARD

VGA EM-16

STB Systems Inc., 1651 N. Glenview, #210, Richardson, TX 75081; (214) 234-8750

List Price: With 256K RAM, \$449, with 512K RAM, \$649.

Requires: 286 or 386 AT-compatible computer, VGA monitor (multiscanning monitor required for 800 by 600 display resolution).

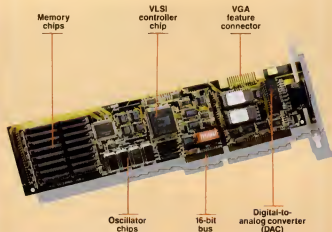
In Short: Packaged with three disks of software, including a Microsoft Windows/386 driver, the VGA EM-16 comes with 9- and 15-pin connectors that allow it to output TTL and analog signals. It is also able to display 1,024 by 768 resolution.

CIRCLE 408 ON READER SERVICE CARD



TWO WAYS TO DISPLAY 1,024 x 768

The major difference between the 8514 A adapter and extended VGA boards such as the Video Seven V-RAM VGA is the Micro Channel 8514 A's coprocessor chip. Since extended VGA boards lack such a chip—and since they were designed to work with the AT bus—they are incompatible with 8514 A, though both types of video graphics adapters are able to display 1,024 by 768 resolution.



produced in a single pass because each line is traced in succession. While monitors that display noninterlaced images cost considerably more than their interlaced counterparts, the superiority of the image quality produced by a noninterlaced image is undeniable.

The 8514/A can generate more colors at 1K resolution. Outfitted with 512K, an extended VGA board capable of displaying 1,024 by 768 will give you 16 colors in that mode, the same number you would get with a standard 8514/A adapter. However, with added 512K RAM memory, the 8514/A can display 256 colors, a feat beyond the capabilities of the VGA cards, whose board real estate is exhausted by 512K worth of video RAM chips. But if you do need 256 colors, the 512K-equipped VGA boards can give them to you at 800 by 600 resolution.

THE COPROCESSOR'S ROLE

The graphics coprocessor at the heart of the 8514/A is the key to its appeal. With the coprocessor, the board is able to move graphics processing off the main system microprocessor. By off-loading the creation of graphics from the main system microprocessor to the graphics board, you can achieve faster performance (as much as three times that of standard VGA) and added flexibility through the Application Interface.

With the chip's command language, you can describe graphics primitives, such as rectangles and lines, with a few coordinates rather than with complete bitmaps. This procedure saves time, especially in CAD operations. Besides enhancing graphics performance, it frees the main processor almost immediately, allowing it to pursue other operations once instructions have been

passed to the graphics processor. In a multitasking environment, where there is less time when system resources are not in use, this off-loading could affect system performance substantially.

While off-loading can be advantageous at the DOS prompt and with text-based applications like *WordStar*, it is especially useful in windowing environments, such as *Microsoft Windows* and *Presentation Manager*. It makes multiple window operations more practical, especially when paired with a 16-inch monitor.

This January, Compaq introduced another 1K-capable adapter. Compaq's Advanced Graphics 1024 board has more in common with the IBM 8514/A Graphics Adapter than it does with an enhanced VGA card. Like the IBM, it coexists in your system with standard VGA. When support for a VGA or lower video mode is called for, the VGA board handles it directly. Only when the 1,024- by 768-pixel resolution modes are requested does the Compaq board kick in.

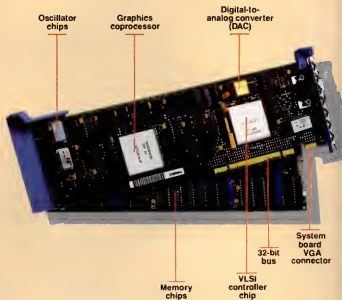
The Compaq AG1024 uses a graphics coprocessor, the Texas Instruments 34010, to off-load work from the system microprocessor; it also supports *Windows* and *AutoCAD*. Like the Video Seven V-RAM VGA card (but not like IBM's 8514/A Graphics Adapter), Compaq's board is not interlaced.

IS THE 8514 AN ADVANTAGE?

While writing graphics primitives to the 8514 processor is great for CAD, it is not always faster than the good old bit-map method. In fact, *Presentation Manager* will bypass the Application Interface completely.

It is unclear at this point whether the 8514 will become an industry standard. If it does, then you may find more products supporting the 1,024 by 768 mode of the 8514/A than that of other cards. Whether it does or not, the support for *Windows*, *AutoCAD*, and other applications offered by the Compaq Advanced Graphics 1024 board and the enhanced VGA cards may be all you'll need. ■

Philip F. H. Rose is a project leader at PC Labs.



More Than A Great Price

"Acma delivers power and value!"



All 286 and 386 computer systems are compatible with MS-DOS, PC-DOS, OS/2, UNIX, XENIX, and Novell

ACMA 286/12

Desktop System

- Intel 80286-12 CPU running at 6/12MHz (keyboard switchable)
- 512K RAM, expandable to 8MB on system board
- 0 wait state w/ page mode interleaved arrangement
- Shadow RAM for system & video BIOS relocation
- Five 16-bit & three 8-bit slots
- 200 watt UL, CSA & TUV approved power supply (110V/220V)
- ROM-based setup
- Supports EMS/LIM 4.0
- Supports 80287 math coprocessor
- Choice of 1.2MB or 1.44MB floppy disk drives
- 1:1 interleaved hard/floppy disk drive controller
- Parallel & serial ports
- Enhanced 101-key keyboard
- ACMA 286 utility software

\$795

ACMA 286/16

Executive System

- Harris 80286-16 CPU running at 8/16MHz (keyboard switchable)
- 512K RAM, expandable to 8MB on system board
- 0 wait state w/ page mode interleaved arrangement
- Shadow RAM for system & video BIOS relocation
- Five 16-bit & three 8-bit slots
- 200 watt UL, CSA & TUV approved power supply (110V/220V)
- ROM-based setup
- Supports EMS/LIM 4.0
- Supports 80287 math coprocessor
- Choice of 1.2MB or 1.44MB floppy disk drives
- 1:1 interleaved hard/floppy disk drive controller
- Parallel & serial ports
- Enhanced 101-key keyboard
- ACMA 286 utility software

\$995

ACMA 386/20

Professional System

- Intel 80386-20 CPU running at 16/20MHz (Keyboard switchable)
- 1MB 32-bit high-speed RAM, expandable to 16MB (8MB 32-bit on system board)
- 0 Wait State w/ page mode Interleaved arrangement
- Shadow RAM for system & video BIOS relocation
- Supports EMS/LIM 4.0
- Supports Weitek, 80387 & 80287
- Two 32-bit, four 16-bit & two 8-bit expansion slots
- 200 watt UL, CSA & TUV approved power supply (110V/220V)
- ROM-based setup
- Extended BIOS functions to enable or disable shadow RAM, EMS & interleaved mode
- Choice of 1.2MB or 1.44MB floppy disk drives
- 1:1 interleaved hard/floppy disk drive controller
- Parallel & serial ports
- Enhanced 101-key keyboard
- ACMA 386 Utility Software

\$1,595

ACMA 386/25

Business System

- Intel 80386-25 CPU running at 16/25MHz (Keyboard switchable)
- 1MB 32-bit high-speed RAM, expandable to 16MB (8MB 32-bit on system board)
- 0 Wait State w/ page mode Interleaved arrangement
- Shadow RAM for system & video BIOS relocation
- Supports EMS/LIM 4.0
- Supports Weitek, 80387 & 80287
- Two 32-bit, four 16-bit & two 8-bit expansion slots
- 200 watt UL, CSA & TUV approved power supply (110V/220V)
- ROM-based setup
- Extended BIOS functions to enable or disable shadow RAM, EMS & interleaved mode
- Choice of 1.2MB or 1.44MB floppy disk drives
- 1:1 interleaved hard/floppy disk drive controller
- Parallel & serial ports
- Enhanced 101-key keyboard
- ACMA 386 Utility Software

\$1,895

286/10 \$745

286/20 \$1,095

Vertical Case Option Add \$195

	Mono	EGA	VGA
20MB/28ms	\$1,199	\$1,499	\$1,699
40MB/40ms	\$1,379	\$1,679	\$1,879

	Mono	EGA	VGA
40MB/28ms	\$1,549	\$1,919	\$2,089
80MB/28ms	\$1,795	\$2,165	\$2,335

	Mono	EGA	VGA
40MB/28ms	\$2,149	\$2,519	\$2,689
80MB/28ms	\$2,395	\$2,765	\$2,935

	Mono	EGA	VGA
40MB/28ms	\$2,449	\$2,819	\$2,989
80MB/28ms	\$2,695	\$3,065	\$3,235

- 45-Day Money Back Guarantee
- 2-Year Warranty.
- Toll-Free Technical Support
- Leasing Available.



July Special!
Samsung 15" Full Page Monitor
Includes Video Card
For IBM, MacII & Mac SE!
Only \$615

If you want compatibility, performance and a great price you'll find it at Acma!

ACMA XT/10

Turbo System

- 8088 CPU running at 4.77/10MHz (keyboard switchable)
- 640K RAM
- 3.25" 360K floppy drive
- Dual floppy controller
- Eight expansion slots
- Supports 8087 math coprocessor
- Turbo/reset buttons, keylock & LED indicators on front panel
- 84-key keyboard

\$535

	Mono	EGA	VGA
20MB/0.5	\$925	\$1,295	\$1,465

ACMA Diskless

Workstation

- Intel 80286-12 CPU running at 6MHz or 12MHz
- 640K RAM
- Built-in Ethernet interface
- Remote Boot PROM
- Parallel & serial ports
- Upgradeable to a full function PC
- Two half-height drive slots
- Low profile case w/ power supply
- Five expansion slots
- Enhanced 101-key keyboard
- Supports 80287 math coprocessor

\$ 975

Monitors

Samsung Full-Page & Video Card (for IBM, Mac II & Mac SE) **\$615**

Samsung 14" CGA	\$219
Samsung 14" EGA	\$325
Samsung 14" VGA	\$365
Samsung 14" SyncMaster	\$425
NEC Multisync - 2A	\$499
NEC Multisync - 3D	\$645

Video Cards

ACMA mono	\$45
ACMA CGA	\$45
ACMA EGA 640x480	\$125
VGA-16 by Paradise	\$295
Video-7 VEGA VGA	\$275

I/O Cards

286 I/O (S/P/G)	\$45
286 HD/FD controller	\$109

Hard Drives

Toshiba (Novell Certified):

44MB/25ms	\$425
72MB/25ms	\$595
150MB/25ms	\$1,195
Segate	Call
Miniscribe	Call

Floppy Drives

360K	\$75
720K, 1.2MB or 1.44MB	\$85

Printers

Panasonic 1080	\$179
Panasonic 1124	\$339
Epson	Call
Call for other models.	

Government, Corporate & University P/O's welcome!

All computer systems come with a two year warranty* and a 45-day risk-free money back guarantee. On-site service is an option, and ** leasing is available for business accounts - please call for details. Get a 1% discount for prepayment or wire transfer. Personal checks are accepted and take seven business days to clear. There are no surcharges for Visa or Mastercard purchases, and we accept COD via certified check. Please add 3% for shipping and handling (systems only). In California add 7% sales tax. Software, printers, monitors and shipping are not refundable. Call for shipping cost for military addressed (APO/FPO), or if outside the continental United States. We are not responsible for errors in typography or photography, and we reserve the right to substitute equivalent parts. All prices and specifications are subject to change without notice, and all brand names are registered trademarks of their respective companies.

* All ACMA computer customers receive a two year warranty on system motherboards, RAM, Power supplies, keyboards, and board level products. First year covers all parts and labor, and the second year covers labor. Please call for complete details.

CIRCLE 485 ON READER SERVICE CARD



... The Price Performance Leader!

Order Toll-Free

800 - 666 - 8898

M-F 7 to 6, Sat. 9 to 3 (PST)

Tech. Support **800 - 666 - 7868**

Mon-Fri Only

COMPUTERS, INC.
Acma



PERFORMANCE TESTS: VGA COMPATIBILITY

VGA SOFTWARE COMPATIBILITY

VGA HARDWARE COMPATIBILITY

	VGA SOFTWARE COMPATIBILITY								VGA WRITE MODES						
	Color Bars	Character Set	Character Attributes	Line Pattern	DAC Palette	Direct Write to Frame Buffer	Direct Palette Access	Normal	From Latches	Fast Color Fill	Set/Reset	Rotated 4	AND	OR	XOR
Tatung VGA	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
Peeck Plus EVGA	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
Intelligent VGA Model 650	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
VGA Professional	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
VGA Wonder	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
HP Video Graphics Adapter	P	P	P	P	P	F	P	P	P	P	P	P	P	P	P
AST-VGA Plus	P	P	P	P	P	F	P	P	P	P	P	P	P	P	P
Toucan VGA 1024	P	P	P	P	P	P	P	P	P	P	F	F	F	F	F
SOTA VGA/AD	P	P	P	P	P	P	P	P	P	P	F	F	F	F	F
Tecmar VGA/AD	F	P	P	P	F	P	P	P	P	P	F	F	F	F	F
VGA EM-16	P	P	P	P	P	F	P	P	P	P	P	P	P	P	P
ProDesigner Plus VGA	P	P	P	P	P	P	P	P	P	P	F	F	F	F	F
V-RAM VGA	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
SuperVGA Model 5400	P	P	P	P	P	F	P	P	P	P	P	P	P	P	P
Renaissance RVGA II	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P

P—pass, F—fail.

Of all the boards tested for VGA compatibility, only the Renaissance RVGA II came through our entire suite of VGA compatibility tests unscathed. Not only did it pass the software (BIOS-level) tests, it was also the first VGA board we have tested that passed every one of the hardware (register-level) tests. The RVGA II's high degree of compatibility is due to its Cirrus Logic chip set: none of the other tested display adapters used this chip set.

All of the boards, except for the Tecmar VGA/AD, passed the software compatibility tests. The VGA/AD had trouble with the Color Bars and DAC Palette tests, failing to display the colors associated with both tests.

Apart from the Renaissance RVGA II, each of the boards failed at least one of the hardware compatibility tests. Failure of any one test does not invalidate a card's VGA utility; it merely indicates that the card does not meet IBM's PS/2 VGA specification completely. Most commercial software should run on cards failing one or two of the tests. But cards that are not 100 percent compatible with the PS/2 VGA specification will have problems with some software somewhere down the line.

The 15 boards tested used VGA chip sets from Tseng Labs, Paradise Systems, Video Seven, ATI Technologies, and Cirrus Logic. The boards using the Tseng Labs chip set displayed the widest variance of failures, ranging from one failure by Allstar Microsystems Corp.'s Peeck Plus EVGA to ten failures by the Tecmar VGA/AD. The rest of the boards had only one or two failures, indicating that all of these chip sets are good starting points for a VGA controller.

The worst-performing board overall was the Tecmar VGA/AD, which failed 10 of our 21 compatibility tests. Its poor performance is offset by the wide range of high-resolution software drivers provided with the board. You should check its compatibility with the software you are planning to run on it before you buy.

In addition, all of the boards were tested with Microsoft Windows/386 running as regular VGA. All were able to load Windows/386, run a text application within a window, and run while switching to a non-Windows graphics application in the background.

VGA SOFTWARE COMPATIBILITY

The VGA Software (BIOS-level) Compatibility test group deals with VGA mode 19, 320 by 200 resolution by 256 colors. The five tests involved are:

Color Bars. This test displays the entire 256-color spectrum that VGA is capable of producing.

Character Set. This procedure displays the entire IBM character set (256 characters) on a 40-column screen in both normal and high-intensity white.

Character Attributes. This test displays the hexadecimal characters 0 through F using the same color shadings found in the Color Bars test.

Line Pattern. This test draws an octagon, with the darkest colors in the middle and the lighter, more pastel colors blending toward the outside.

DAC (digital-to-analog converter) Palette. This test draws the colors red, green, blue, and gray in 64 shades each, starting at the darkest level and moving to the lightest.

VGA COMPATIBILITY

Hardware compatibility with the IBM VGA standard is determined by addressing the six sets of registers in IBM's PS/2 VGA video subsystem. The tests are performed on an IBM PC AT 339, with the results measured against the PS/2 motherboard implementation of VGA on a pass/fail basis. The following register areas are covered.

The **general registers** include a status register, which is used to tell the system whether video information is being displayed or a vertical retrace of the CRT's gun is being performed. The status register can be programmed so that the system microprocessor may be interrupted during a vertical retrace, and it can request system resources for the display.

The **DAC register** controls the digital-to-analog converter. This converter takes the digital video output from the VGA's attribute controller and converts the signals to analog form.

The **attribute registers** are responsible for the attribute controller, which is part of the VGA controller chip. The attribute controller is

responsible for formatting the information in video memory for output to the DAC and subsequently to the display.

The **CRT controller (CRTC) registers** generate the timings for horizontal and vertical sweeps of the CRT gun. These registers include a vertical blank interrupt (VBI) register. The CRTC also allows for split-screen operations and for panning and smooth scrolling of on-screen images.

The **sequencer registers** generate the timings for video RAM refresh and control the character map and character attributes.

The **graphics registers** handle the graphics controller, another element of the VGA controller chip. The graphics controller is the interface between the attribute controller and video memory during screen display. It converts parallel memory data to serial bit plane data and sends it to the attribute controller. It is also the interface between the system microprocessor and video memory during memory write/read operations. The graphics controller can perform logical operations on the data as it moves between system RAM and display RAM.

ADD-IN BOARDS

800 BY 600 VGA

Testing VGA compatibility at the BIOS level revealed the same minor problems that many other cards had with the PC Labs Color Bars and Character Attributes tests. At the register level, the HP Video Graphics Adapter was not able to initialize modes 7 and 15 during the Direct Writes to Frame Buffer test. More importantly, its failure in the Status Register and Vertical Blank Interrupt tests indicate that it will have trouble with advanced graphics programs that make use of these features. This board did quite well, however, on the test that writes directly to the video memory (Direct to Screen test) and performed with average success when writing through the BIOS.

Although a 640 by 480 16-color driver for *Microsoft Windows*, Version 1.03, was included in the package, the board lacked an 800 by 600 16-color driver for *Microsoft Windows/286* or *Windows/386*. It does come with Super VGA drivers for *AutoCAD*, *CADVance*, *Lotus 1-2-3*, *GEM*, and *VersaCAD*.



FACT FILE

Testing VGA

Telung Company of America Inc., 2850 El Presidio St., Long Beach, CA 90801; (213) 979-7055

List Price: \$439

Requires: 286 or 386 AT-compatible computer, VGA monitor (multiscanning monitor required for 800 by 600 display resolution).

In Short: Fast and low-priced, this half-length card comes with five free drivers; *Microsoft Windows/286* and *GEM* drivers are available on one disk for \$10.

CIRCLE 408 ON READER SERVICE CARD

Teconer VGA/AD

Teconer, 6225 Cochran Rd., Solon, OH 44139; (216) 348-1009

List Price: \$995

Requires: 286 or 386 AT-compatible computer, VGA monitor (multiscanning monitor required for 800 by 600 display resolution).

In Short: With 11 high-resolution drivers and 9-pin, 15-pin, and VGA feature connectors, the Teconer VGA/AD's performance is above average.

CIRCLE 410 ON READER SERVICE CARD

V-RAM VGA

V-Ram Seven Inc., 46335 Landing Plwy.,

Fremont, CA 94538; (415) 856-7800

List Price: With 256K RAM, \$799; with 512K RAM, \$1,099.

Requires: 286 or 386 AT-compatible computer, VGA monitor (multiscanning monitor required for 800 by 600 display resolution).

In Short: The V-RAM VGA's speed is impressive, but not enough to make up for its ridiculously high price.

CIRCLE 411 ON READER SERVICE CARD

INTELLIGENT DATA SYSTEMS INC.

Intelligent VGA Model 650

by Ken Shelby

For \$399, Intelligent Data Systems offers a plain-vanilla 256K board with midrange speed. And if you're a Paradise fan, take note: the Intelligent VGA Model 650 board appears to be identical to the Paradise VGA Plus 16 card (which we looked at but didn't officially review).

The differences between the Model 650 and the Paradise card were minor: under the small "IDS" sticker covering its Paradise VGA controller chip, the Model 650 has "rev x4" silk-screened; the silk screen on the Paradise VGA Plus 16 reads "rev x3." The two boards performed absolutely identically. In fact, either board will run the software that is supplied with the other. And the documentation supplied with the IDS board was also obviously from Paradise.

This card looks well laid out, with lots of surface-mount chips in evidence. Its 256K of 100-nanosecond video DRAM is soldered on-board, and it contains a 15-pin analog monitor connector along with a VGA feature connector. Setup is through DIP switches. Programs bundled with the card include a driver to shadow the video BIOS in main system RAM, diagnostics, and a program to switch the board between the various VGA modes.

Like several other boards, the Model 650 has some BIOS-level compatibility problems, as shown by its failure on the Color Bars and Character Attributes tests. The only hardware problems involved the Status and Vertical Blank Interrupt registers. Its failure on the Status Register test indicates that the board will be likely to have problems with advanced graphics programs. The Vertical Blank Interrupt test results, while not relevant to the bulk of current applications, may pose problems in the future as developers make greater use of this register to implement flicker-free screen updates. The video benchmark and *Microsoft Windows* performance test results were about on a par with other boards tested.

The Intelligent VGA Model 650 comes with all the Super VGA drivers that Paradise cards do, including *Microsoft Windows/386*.

Plane Enable Write Test
Status Register
Programmable Character Generator
Vertical Blank Interrupt
Pen and Scroll
Split Screen

P	P	P	P	F	P
P	P	P	P	F	P
P	F	P	F	P	P
P	F	P	F	P	P
P	P	P	F	P	P
P	P	P	F	P	P
P	P	P	P	P	P
P	F	F	F	F	P
P	P	P	F	F	P
P	F	F	F	F	P
P	P	P	F	F	P
P	P	P	P	F	P
P	P	P	F	F	P
P	P	P	P	F	P
P	P	P	P	F	P
P	P	P	P	P	P

VGA HARDWARE COMPATIBILITY

The VGA hardware (register-level) Compatibility test suite is composed of eight individual tests:

Direct Writes to Frame Buffer. This test writes directly to the display's video RAM using 15 display modes of VGA. This procedure tests the system's ability to manipulate the VGA graphics controller, allowing direct memory access to the video RAM.

Direct Palette Access. This test cycles through the colors of the display by directly controlling the DAC.

VGA Write Modes. This test deals with two areas of the VGA controller chip: the graphics controller and the attribute controller. The top half of the screen is a graphics controller test in which the results of the different VGA write modes are displayed. The bottom half of the screen tests the attribute controller's plane enable write registers.

Status Register. This test checks the vertical blank bit contained in the set of general registers and compares it to the clock on the VGA board.

Programmable Character Generator. This tests the VGA's ability to deal with a programmable character set, which is the domain of the sequencer in the VGA chip. The entire IBM character set appears upside down in the middle of the screen.

Vertical Blank Interrupt. This procedure compares the clock time on the display board to the tick count from the interrupt handler in the VGA controller.

Pen and Scroll. This test deals with the CRT controller's pan-and-scroll abilities. This test scrolls text on the screen up and to the left smoothly.

Split Screen. Another test of the CRT, this procedure fills the screen with happy faces, then splits the screen and smooth-scrolls the text. This test should be scrolling Up the Screen! all the way to the top.



PERFORMANCE TESTS: VGA CARDS

PC Labs tested 15 VGA controller boards with 16-bit interfaces in both text and graphics modes. We have included the results of the IBM PS/2 Model 60's built-in VGA for comparison. All boards were tested in a 16-bit slot of an IBM PC AT 339 with 640K of conventional memory using DOS 3.3. All graphics tests were performed at 600

by 600 resolution using the manufacturer's provided Super VGA driver for Microsoft Windows/286, Version 2.1. The Windows tests were performed in a window 60 columns wide and 20 rows deep to keep the tests comparable from card to card. The results indicate the VGA boards' relative performance in the Windows graphics environment.

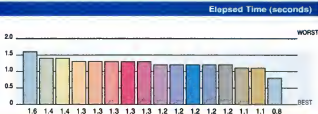
Line Two

The **Line Two** function test measures the time it takes to draw 100 random lines of various colors.



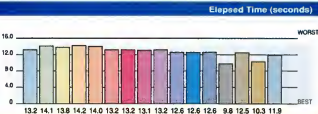
Rectangles

The **Rectangles** test measures the time it takes to draw ten rectangles of random size and color.



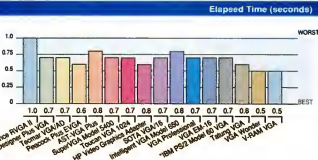
Ellipses

The **Ellipses** test measures the time it takes to draw 100 ellipses of random size and color.



Bitbit

The **Bitbit** (Bit Block Transfer) test measures the time it takes to draw 100 rectangles of the same size and color.



* This product was not reviewed, but we are reporting its test results for comparison.

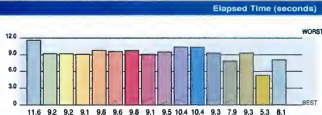
Stretchblt

The Stretchblt (Stretch Block Transfer) test measures the time it takes to draw 100 copies of a rectangle with varying sizes but the same color.



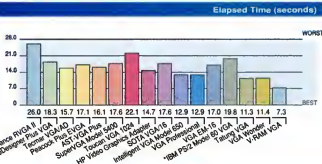
Scrollwindow

The Scrollwindow test creates a rectangle 1/10 the height and 1/10 the width of the window in the upper-left-hand corner of the screen and measures the time it takes to scroll across the window to the right, down, and diagonally to the upper left of the window, pixel by pixel.



Fill Rect

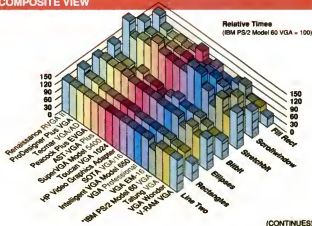
The Fill Rect test measures the time it takes to fill the window 512 times with varying colors.



PERFORMANCE TEST RESULTS: COMPOSITE VIEW

In the Windows performance tests, as in the video benchmark tests, ATI Technologies' VGA Wonder and Video Seven's V-RAV VGA were at the head of the class, with the Tatung VGA board running third. STB Systems' board—the VGA EM-16—also performed well, its Windows driver elevating its graphics performance to a level that approaches the leaders on this test.

The IBM PS/2 VGA and the HP Video Graphics Adapter were tested at standard VGA resolutions using the standard Windows drivers for VGA. The PS/2 VGA has no support for Super VGA resolution, while HP does not furnish an 800 by 600 driver for Windows.



* This product was not reviewed, but we are reporting its test results for comparison.

(CONTINUES)

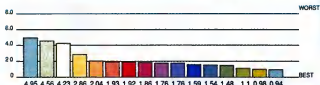


BENCHMARK TESTS: VGA CARDS

Video BIOS Routine Without Scrolling

Elapsed Time (seconds)

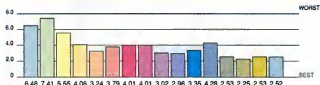
The Video BIOS Routine Without Scrolling benchmark test measures how quickly the BIOS on the video adapter writes text data to the screen. Fast video writing helps with programs that show full or partial screens of data without scrolling the screen.



Video BIOS Routine with Scrolling

Elapsed Time (seconds)

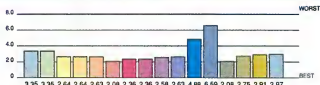
The Video BIOS Routine with Scrolling benchmark test measures how fast the video adapter can scroll the screen, moving the display up one line at a time. Good performance is helpful for scrolling through word processing or spreadsheet files.



Direct to Screen

Elapsed Time (seconds)

The Direct to Screen benchmark test indicates the speed of the video adapter memory. Good scores indicate that information can get to the screen quickly, particularly for programs that avoid the computer's BIOS and go directly to the screen.



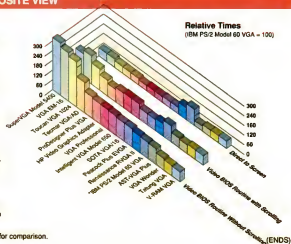
BENCHMARK TEST RESULTS: COMPOSITE VIEW



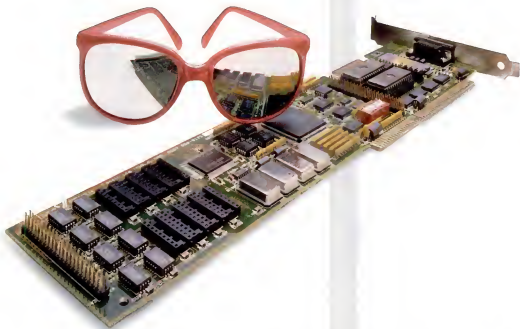
The top three boards in this roundup prove that there is more than one answer to high-performance VGA. The top honors in the video benchmark tests go to the ATI Technologies board, the VGA Wonder, with credit to its proprietary VGA controller for its performance. Video Seven comes in second, with its use of dual-ported VRAM in the V-RAM VGA board, and Tatung is right behind, the Video Seven controller in its Tatung VGA keeping it in the hunt. All three boards outdistanced the built-in VGA of the PS/2 Model 60, which uses an 8-bit controller running in a 10-MHz machine for the video benchmark tests.

Bringing up the rear are products from Genoa Systems Corp., STB Systems, and Communication Inter-Globe (the SuperVGA Model 5400, VGA EM-16, and Toucan VGA 1024, respectively). The numbers for the Video BIOS Routine tests indicate 8-bit BIOS functioning. When tested in an 8-bit slot, the Genoa and Inter-Globe boards ran slower still, while STB's performed the same. This implies inefficient BIOS coding on the part of Genoa and Inter-Globe. The STB board runs its BIOS at only 8 bits. Nevertheless, all these boards do run the display memory in a 16-bit-wide data path.

* This product was not reviewed, but we are reporting its test results for comparison.



Some People Buy FastWrite VGA™ For Its Blinding Speed.



And then again, some people buy it for its high resolution. Or its 100% hardware compatibility.

But whatever you buy it for, FastWrite VGA is guaranteed to give you VGA performance like you've never seen before. Because FastWrite VGA outperforms all competitive VGA boards. Pure and simple.

You see, this powerhouse surpasses standard IBM VGA in both color and resolution. Which means you get resolution up to 800 x 600 with 16 colors, or 640 x 400 with 256 colors.

We even offer a 256K memory upgrade that gives you 640 x 480 with 256 colors and our exclusive non-interlaced 1024 x 768 with 4 colors.

And not only is FastWrite VGA 100% register level compatible, it's also the only VGA solution that's form factor compatible. It has the same daughter card con-

nectors as the IBM PS/2 Display Adapter, to accommodate hardware add-ons in the future.

What's more, your current VGA software—or any you plan to buy—is guaranteed to run on FastWrite VGA. Even OS/2 products. It's backwards compatible with EGA, CGA, MDA and Hercules modes. So all your software will run faster than ever before.

Of course once you buy, you get free technical support, guaranteed VGA compatibility and a full five-year warranty. All for a price that won't leave you staring blindly into your wallet.

So visit your local dealer and find out more about FastWrite VGA.

We guarantee that you'll see the difference.

VIDEO  SEVEN

46335 Landing Pkwy., Fremont, CA 94538. (415) 656-7800.
CIRCLE 127 ON READER SERVICE CARD

The following are registered and unregistered trademarks of the companies listed: FastWrite VGA, Video Seven Inc., PS/2, Display Adapter, International Business Machines Corporation; Variable frequency monitor required for greater than 640 x 480 resolution. Monitor capable of 48 kHz needed for 1024 x 768. Video Seven reserves the right to change specifications without notice.

ORCHID TECHNOLOGY

ProDesigner Plus VGA

by Alfred Poor

Long, low, and lean, Orchid Technology's ProDesigner Plus VGA gives you high resolution with a low profile. At a list price of \$599, this full-length board will give you displays of up to 1,024 by 768 resolution and midrange performance.

The board is less than 3 inches tall, making it easy to fit into XT and small-footprint cases. The limited amount of board real estate is part of the reason that the card offers only a 15-pin analog port. But the ProDesigner Plus is one of the easiest cards to configure and install; it has only two jumpers and no switches.

The ProDesigner Plus is built around the Tseng Labs VLSI chip. The card also sports three separate BIOS ROM chips and five different crystals. The 512K of memory comes in the form of 100-nanosecond chips that are soldered in place. Overall the board has a fairly clean design, thanks to its extensive use of surface-mount chips. There is only one extra wire on the back of the card, indicating minimal last-minute



The ProDesigner Plus comes with 800 by 600 drivers for *Microsoft Windows/286*, *Ventura Publisher*, *Lotus 1-2-3*, *AutoCAD*, and other popular programs. It also includes some handy utilities, such as small text fonts and a screen font editor, a BIOS relocation program, and an ANSI.SYS-type emulator. In addition, the card came with Hotkey and Hotzoom, a handy pair of utility programs that allow you to zoom in on a graphics display, then pan around to examine different areas in close-up detail.

The ProDesigner Plus is one of the least expensive 512K boards you can buy, and when you factor in its respectable benchmark test performance, it comes out as one of the more attractive values in the field.

PARADISE SYSTEMS INC. VGA Professional

by Ken Shelby

At \$799, a Paradise Systems' VGA Professional is a high-priced card offering mid-range performance. Surprisingly, it lacks the ability to display 1,024 by 768 resolution, which is offered by nearly two-thirds of its competitors. It does offer a wide selection of Super VGA drivers, including one for *Microsoft Windows/386*.

Owned by Western Digital, one of the larger microcomputer chip manufacturers, Paradise is one of the major VGA controller chip set makers; as you would expect, the chip on this board is a Paradise unit.

Paradise's line of VGA cards also includes the 8-bit, 256K Paradise VGA Plus. The VGA Professional circuits are neatly laid out, with only surface-mount chips used. A 15-pin analog monitor connector and a VGA feature connector accompany the card. Setup is accomplished via four DIP switches. Utility programs bundled with the card include a device driver to run the video BIOS in main-system RAM, diagnostics, and a program to switch the board between the various VGA modes.

Like several other boards, the VGA Professional has some BIOS compatibility problems, as shown by its failure on both the Color Bars and Character Attributes tests. The card also failed the Status and Vertical Blank Interrupt tests. While not strictly relevant to most current applica-

tions, these shortcomings may pose problems in the future as developers use these registers to request system resources for screen updates. The video benchmark and *Windows* performance tests placed the VGA Professional in the middle of the pack in speed.

High-resolution Super VGA drivers are included for *AutoCAD*, *CADvance*, *Framework II*, *GEM*, *Generic CADD*, *Lotus 1-2-3*, *Ventura Publisher*, *VersaCAD*, *Microsoft Windows/286* and *1386*, and *WordPerfect*.

RENAISSANCE GRX INC.

Renaissance RVGA II

by Alfred Poor

Some folks play follow the leader, while others prefer to set their own course. The \$495 Renaissance RVGA II from Renaissance GRX is an example of independent thinking, most of it laudable.

Renaissance specializes in graphics products, and the RVGA II actually represents one of the lower-end items in its lineup, which also includes the Renaissance RVGA, an 8-bit 256K card. Among the high-end graphics video adapters designed and produced by Renaissance is the new AG1024 built for Compaq.

The two-thirds-length RVGA II prominently features a pair of VLSI chips from Cirrus Logic; it is the only board to sport a chip set from that maker. It has three crystals and carries 120-nanosecond RAM chips soldered in place. Unlike most of the other cards in this review, the RVGA II comes with only 256K; there is no 512K model. (This limits the number of colors that can be displayed in a given mode, but the card can still produce 16 colors in 800 by 600 resolution, enabling it to display Super VGA.) There is but one jumper on the card, and configuration is handled with a bank of eight switches that can be reached through the end mounting bracket. The bracket also offers both 9-pin digital and 15-pin analog ports.

In fact, the RVGA II's design is impressive in all areas save one: its failure to support 16-bit video RAM. The card's unimpressive speed—its performance on the video benchmark and *Windows* performance tests placed it on the low side of the midrange—is likely due to this lack.

The card did turn in a nearly flawless run on the compatibility tests. The only

**The ProDesigner Plus
is one of the
least expensive
512K boards that
you can buy.**

design changes. Orchid also offers two other VGA cards. The Designer VGA is an 8-bit card with 256K RAM; the ProDesigner VGA is a 16-bit card with 256K.

The ProDesigner Plus performed well in the PC Labs compatibility tests, having only a few register-level flaws. The most significant was a jumpy response to the Pan and Scroll test, which is a problem shared by the majority of the cards tested here. The benchmark test times were uniformly average compared with those of the competition.

1024X768 IBM COMPATIBLE VGA VIDEO CARD

VGAWONDER™

T H E S E C O N D W O N D E R

1024X768

Plus: VGA, EGA, CGA, MDA & Hercules
on Standard MULTISYNC monitors

Yes! the Phenomenal VGAWONDER does it all at IBM Hardware level compatibility with automatic monitor detect and no dip switches or jumpers to set. A HOT CARD for the 286/386 POWER USER with AUTO BUS DETECT for 8 or 16 bit slots, running with a 16 bit datapath with 1:1 interleave. 100% IBM HARDWARE LEVEL COMPATIBILITY means that ALL software and operating systems designed for IBM systems will run. 1024 WILL BE DISPLAYED IN COLOR ON STANDARD MULTI-FREQUENCY MONITORS. Although these features are expected from ATI they are NOT AVAILABLE from other manufacturers. EGA on all monitors including RGB & TTL means a perfect card for networks. MOUSE ON BOARD! ATI built the mouse right in to this one, why not? No extra charge! VGAWONDER is available in both 512K and 256K Versions. Ask your dealer for more information.



TECHNOLOGIES INC.

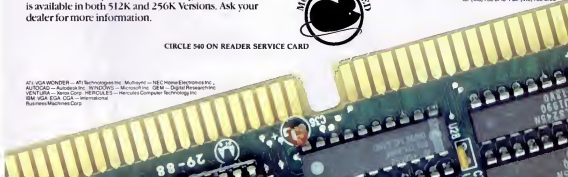
Technology you can Trust.

ATI Technologies Inc.
3781 Victoria Park Ave. Scarborough, Ontario
Canada M1W 3S2 Tel: (416) 756-0700
Tel: (416) 756-0718 Fax: (416) 756-0700



CIRCLE 540 ON READER SERVICE CARD

ATI VGA WONDER — ATI Technologies Inc. — Multihytec — NEC Home Electronics Inc. —
AUTODAC — Autodesk Inc. — WINDOWS — Microsoft Inc. — GEM — Digital Research Inc. —
VENTURA — Xerox Corp. — HERCULES — Hercules Computer Technology Inc. —
IBM VGA EGA CGA — International Business Machines Corp.



snag was that the *Windows* Fill test did not work properly: the colors jumped as the display hit discontinuous points in the shading instructions. The problem was in the *Windows* driver, and it is a tribute to the company's programming staff that a beta version update that arrived the next day took care of the problem. According to a Renaissance representative, the problem had never been reported before, making the overnight fix all the more impressive. The only other hitch was that you must run a special parameter driver to get the *Windows* driver to work with an NEC Multi-Sync II monitor.

The benchmark test results were mixed, with the *Windows* times on the slow side of average. This is due in large part to the 800 by 600 *Windows* driver; you should expect to see average results for other applications, which include all the usual packages (*AutoCAD*, *GEM*, *Lotus 1-2-3*, and *Ventura Publisher*) and *Symphony*, but not *Windows/386*.

According to the company spokesman, the card offers some extra advantages. For example, the VGA feature adapter can be used with the card under all modes, which is not the case with some of its competitors. The feature adapter could become an important item in the future because it permits pass-through access for the VGA to a high-resolution display attached to a separate graphics coprocessor board (such as the new Compaq product).

Aside from the problems with the *Windows* driver, the RVGA II proved to be a solid product at an attractive price. It has the earmarks of good engineering, including flawless VGA compatibility, and represents a good value.

SOTA TECHNOLOGY SOTA VGA/16 by Ken Shelby

Offering a variety of options, including 9-pin TTL, bus mouse, and feature connectors—as well as the ability to display 1,024 by 768 resolution—this \$595 512K VGA board from SOTA (an acronym for State of the Art) is a good deal.

SOTA builds its VGA/16 board around a Tseng Labs controller chip, which is the sole surface-mount chip on the board. Both the standard 256K of 100-nanosecond video DRAM (which sells for \$445) and the optional upgrade to 512K reside in

sockets. The card comes with a font loader, a font editor, and seven fonts, as well as a diagnostics program, a device driver to run a copy of the video BIOS from main system RAM, and a mode-switching program.

Like ATI Technologies' VGA Wonder, which also uses the Tseng Labs controller chip, the SOTA card failed the Vertical Blank Interrupt and the Pan and Scroll tests, indicating that sophisticated graphics programs will probably have some trouble with both flickering and jumpy scrolling.

Unfortunately, the SOTA card also failed those portions of the VGA Write

Like the VGA Wonder,
which also uses the
Tseng Labs controller
chip, the SOTA card
failed some tests,
indicating that it will
have trouble with
some graphics
programs.

Modes test that probe the card's ability to handle logical operations on video data: Rotated 4, AND, OR, and XOR. And, like several other cards, it failed the BIOS-level Color Bars and Character Attributes tests. None of these test failures should make the board unusable, though they may indicate that it will have minor problems with some software packages.

The speed tests showed that the VGA/16's BIOS is faster than average, but it was a bit slow when writing directly to the display buffer. The card lacks a *Microsoft Windows/386* driver, but it does come with the five basic drivers and one for *Symphony*.

Its bus mouse connector alone makes the SOTA VGA/16 special; combined with its solid performance, wide range of options, and low price, the VGA-16 adds up to an impressive product.

STB SYSTEMS INC. VGA EM-16 by Alfred Poor

The VGA EM-16 is a two-thirds-length card that lists for \$649 with 512K, which places it about in the middle of the pack. While it offers a wider range of features than the bulk of its peers, this VGA card's performance on our video benchmark tests appears to conflict with the phrase from which its maker's name is derived: Simply the Best.

The VGA EM-16 is built around the same Tseng Labs VLSI chip, as are the majority of the other cards that we look at in this review. It comes with five crystals, a pair of BIOS chips, and carries both a 9-pin digital and a 15-pin analog port on the card bracket. The bracket also has two jumpers and a hole that gives you access to the four-switch DIP block. It has a feature connector and is capable of displaying 1,024 by 768 resolution. The DRAM memory chips are all socketed, making it easier for the user to replace chips than if they were soldered into position. (A 256K version of the card is available for \$449, and STB also sells an 8-bit 256K card called the Auto VGA.)

The card comes with three disks of software. In addition to drivers for many popular programs, including *Microsoft Windows/386*, they contain a few utilities. One of these utilities allows you to select the display mode and another relocates BIOS into memory (either through a CONFIG.SYS driver or a separate program). There are also the Hotkey and Hotzoom utilities, which enable you to zoom in and pan around a graphics screen in another application. The disk includes an impressive demo that shows off the VGA EM-16's capabilities.

The card's performance on the PC Labs benchmark tests was mixed: while it was one of the slowest in our video benchmark tests, it was one of the fastest in our *Windows* performance tests. The card had a few problems with the compatibility tests, both on the BIOS and the register compatibility suites. None of the compatibility problems, such as troubles with a monochrome mode and with the Pan and Scroll tests, were particularly serious.

In the final analysis, STB Systems' VGA EM-16 is an average product: what it lacks in terms of performance it makes up for in features.

CHECK OUT OUR PRICES!

WIN the NeXT Computer

BUSINESS

Application Techniques	
Pizzazz Plus	75.
Ashion Tala	
dBASE IV	Special
Multimedia Advantage II 1.0	259.
RapidFile 1.2	189.
Framework III 1.1	399.



Logitech Mouse

The mouse that "shifts gear" to allow both fast and pixel accurate cursor movement. Sleek ergonomic design plus a host of useful utility software (incl. 1-2-3 Interface shell) make the Logitech Mouse a winner (Input Devices) \$42.

Avery	
List & Mail Plus	35.
Bloc Publishing	
Form Filler 2.0	84.
Personal Lawyer	35.
Borland International	
Paradox 3.0	429.
Quattro 1.0 w/SGZ+	149.
Reflex 1.14	90.
Broderbund	
Memory Mass 3.1	45.
Printshop 2.41(w/graphics libr.1)	33.
Central Point Software	
PC Tools Deluxe 5.1	36.
Checkfree Technologies	
Checkfree 1.0	29.
Contact Software	
Act!	195.
Core International	
Corefast 2.0	75.
Crosstalk Communications	
Crosstalk XVI 3.7	89.
Datatestorm Tech.	
Procomm Plus	45.
Dac Software	
Dac Easy Accounting 3.0	55.

Dac Easy Payroll 3.0	55.
Delrina Technologies	
PerFORM 2.0 Designer & Filler	149.
Deltra Technologies	
Direct Access 4.1	49.
Digital Research	
GEM Presentation Team 1.1	279.
GEM Wordchart	99.
Dow Jones & Co.	
News/Retrieval Membership Kit	19.
Enable Software	
Enable/CA	39.
Fifth Generation	
Fastback Plus 2.01	99.
Funk Software	
Sideways 3.21	39.
Always	79.
Individual Software	
Professor DOS w/Smartguide 2.1	25.
Intuit	
Quicken 2.0	28.
Lotus Development	
Lotus 1-2-3 2.01	299.
Agenda 1.0	249.
Freelance Plus 3.0	329.
Metro 1.1	59.
Mageshell	97.
Meca Ventures	
Managing Your Money 5.0	11.
Checkwrite Plus	29.
MicroPro	
Wordstar Pro. Rel. 5.5	189.
Microfilm	
RBase Compiler	565.
RBase for DOS 2.1	425.
Microsoft	
Works 1.05	95.
Windows 386 2.1	117.
Windows 286 2.1	64.
Excel 2.1	215.
Word 5.0	211.
Bookshelf	169.
Nolo Press	
WillMaker 3.0	33.
For The Record	29.
Paul Mace	
H-T-Test-H format 2.1	45.
Nvelope 1.02	29.
Peter Norton	
Norton Advanced Utilities 4.5	79.
Norton Commander 2.0	49.
Prime Solutions	
Disk Technician Advanced	101.
Quarterdeck Office Systems	
DESQview 2.2	69.
Reality Technologies	
VisualBuilder	149.
Reference Software	
Grammatic 11	49.
Software Directions	
Print Q 4.0	74.
SetSafe	49.
Software Publishing	
Harvard Graphics 3.12	265.
PFS First Choice 3.01	88.
Professional Write 2.0	112.
Spinnaker	
Printrite Presenter	112.
Resume Kit	29.
Symantec	
Grandview 1.0	172.
Q & A 3.0	199.
TimeLine 3.0	339.
TOPS	
OPS 2.1	109.

Excel 2.1 (Microsoft)
Designed specifically for graphics environments. Excel 2.1 is truly powerful and intuitive. Combining spreadsheet, database and advanced graphics capabilities, it offers all the sophisticated features you would expect, including charts right in your worksheet. (Business) \$215.



Just imagine yourself as the winner of the most powerful personal computer ever built!

More RAM, more speed, incomparable CD quality sound — THE personal computer of the 1990's. All you have to do is enter the MICRO WAREHOUSE SUPER COMPUTER GIVEAWAY.

Your name is automatically entered into the drawing when you order from Micro Warehouse. Or just send in the official entry coupon.

Our helpful telephone staff is standing by, seven days a week to take your call.

I'm Kerry, call me at:

MicroWAREHOUSE
1-800-367-7080
(1-800-DOS-7080)

Inquiries 201-370-0518 Fax # 201-905-5245

Monday through Friday
8 a.m. to 11 p.m. (Eastern)
Saturday and Sunday 8 a.m. to 8 p.m.

MICRO WAREHOUSE™, 1690 Oak Street,
P.O. Box 1579, Lakewood, N.J. 08701

© 1989 Micro Warehouse Inc. MICROWAREHOUSE™ is a trademark of Micro Warehouse Inc. NeXT is a trademark of NeXT, Inc.

OFFICIAL ENTRY COUPON

SPMD01

Micro Warehouse Giveaway, 1690 Oak Street, P.O. Box 1579, Lakewood, N.J. 08701

When you order by phone or mail, you are automatically entered in the drawing. You can also mail this coupon or call our contest entry line 1-800-367-0711.

Name

Address

Apt.

City

State

Zip

If you would like to receive our catalog check here ☐

In Box (E Mail)	339.
Netprint 2.0	109.
Traveling Software	
Battery Watch 1.0	25.
LaqLink Plus III	79.
WordPerfect Corp.	
WordPerfect 5.0	219.
WordPerfect Office	249.
XYQuest	
XYWrite III Plus 3.55 w/Menu	219.
2-Soft	
PC Paintbrush IV	59.
Desktop Art Bus. 1	47.



Magellan (Lotus)

The program that helps you find and see your files fast! Use the Magellan Explorer and SpeedView features to search on a phrase, topic, idea or file and view the contents directly on screen. Then load application and file with one keystroke. (Business) \$97.

CAD/CAM

American Small Bus. Company	
Design Cad 3D 2.1	189.
Generic Software	
Generic CADD Lvl. 3 w/Dot Plot	145.
Basic Home Design 2.0	29.

DESKTOP PUBLISHING

Adobe	
Illustrator - Windows Version	359.
Adobe Fonts	Call.
Alidux	
PageMaker 3.0	469.
Digital Research	
GEM/III Desktop Publisher 2.0	169.
Micrografix	
Graph Plus	299.
New England Software	
Graph-in-the-Box 2.2	69.
Software Publishing	
PFS First Publisher 2.0	73.
Xerox	
Ventura Publisher 2.0	469.

EDUCATION & ENTERTAINMENT

Accolade	
Jack Nicholas' 18 Greatest Holes™	26.



PC Tools Deluxe 5.1 (Central Point Software) Features Hard Disk Backup, Data Recovery and DOS Utilities, plus a complete Desktop Manager. PC Tools Deluxe is a 'must have' collection of invaluable disk and office utilities. (Business) \$36.

Broderbund	
Where in the World is Carmen S. D.™	24.
Where in the USA is Carmen S. D.™	24.
Electronic Arts	
Mavis Beacon Teaches Typing™	32.
Microsoft	
F-19 Stealth Fighter™	38.

LANGUAGES

Borland International	
Turbo C ProPack	159.
Turbo Basic 1.1	65.
Turbo Assem./Debug. 1.0	95.
Microsoft	
C Compiler 5.1	289.
Quick Basic 4.5	59.
Macro Assembler 5.1	94.
Peter Norton	
Norton Guides: Assembly	49.
Norton Editor 1.3	41.

MEDIA

BASF Diskettes (boxed in 10's)	
3 1/2" DS/HD (1.44Mb)	37.
5 1/4" DS/DD Preformatted	12.
Maxell	
3 1/2" DS/HD (720K)	20.
5 1/4" DS/HD (1.2Mb)	23.
Sony	
3 1/2" DS/HD (1.44Mb)	38.
5 1/4" DS/HD (360K)	11.

ACCESSORIES

Curtis	
Ruby-Plus w/tax modem	59.
Saleslink SP3	17.
Computer Toolkit	21.
Kenelring	
Printer Muffler Stand 80	43.

Word 5.0 (Microsoft)

Fewer keystrokes help you get the job done faster! Word 5.0 is loaded with features: flexible tabs for great looking tables, spelling checker and thesaurus, easy importing of graphic images and spreadsheet data, direct linking to other programs, and much more. Plus, Print Preview lets you display two full pages on the screen, exactly as they'll appear on paper. State-of-the-art word processing with this new version. (Business) \$211.

PowerTree 50	54.
MasterPlace Plus	95.
Safe Power Systems	
Safe 250W (standby power bu)	239.
Safe 425W (standby power bu)	357.
Targus	
Lappac Deluxe (vert. & hor.)	49.
Classic Leather (vert. & hor.)	Special

DRIVES

Amdek	
Laserdrive 1 CD-ROM	619.
Aristotle Industries	
Hardpac 20	Call.
Imagics	
Bernoulli Box II/44 Int.	992.
Bernoulli Box II/44 Ext.	1339.
Plus Development	
Hard Card 40Mb	649.
Plus Passport 20Mb	469.
Plus Impulse 40Mb	659.
Seagate	
20Mb HH Hard Drive (65ms XT)	259.
40Mb HH Hard Drive (40ms XT)	389.
TEAC	
5 1/4" 1.2Mb Floppy Drive	89.
3 1/2" 720K Floppy Drive	87.
3 1/2" Solutions for PC/XT	
1.44Mb Floppy & Ctrlr.	157.
720K Floppy & Ctrlr.	137.

EXPANSION & UPGRADES

AST Research	
SixPackPlus 384K	279.
Rampage Plus MC/512K	519.



Topo (Tape)

Network your PCs and Macs with Topo. Link DOS and Macintosh systems transparently, within the same network. Works as a distributed or dedicated file server, provides password protection and allows easy access to public files. (Business) \$109.

Fifth Generation

Logical Connection 512K	519.
Intel	
8087/80287/80387 co-proc.	Special.
Aboveboard Plus 512K	399.
Inboard 386/PC w/1Mb	599.
Orchid Technologies	
Designer 800	235.
Ramquest II Z w/8K	189.
Quadram	
Video 386XT	Special.
Video 7	
VEGA Deluxe	209.
FastWrite VGA 256K	309.



INPUT DEVICES

Kaytronics	
101 Plus Keyboard	95.
Kraft	
3 Button Joystick	29.
Joystick Adapter Card w/cable	24.
Logitech	
The New Mouse	82.
Mouse with Paintshow	98.
Microsoft	
Mouse w/Easy CAD 2.0 (bus/ser)	107.
Mouse w/Windows & Pl. brush	129.

Lappac Deluxe (Targus)

For unsurpassed quality and design, the Lappac Deluxe is the laptop carrying case of choice. Featuring Zibcone treated durable nylon shell, cushioned shoulder pads and hand grips, shock absorbing rubber feet, rugged zippers and reinforced stress points, it offers additional compartments for disks, documents, pens, business cards - even for a portable printer. Available in "flight bag" and "brief case" styles in black nylon or luxurious leather. (Accessories) in nylon \$49. In Leather - Call.



- Visa and Mastercard accepted
- Your credit card will not be charged until your order is shipped
- Corporate purchase orders subject to credit approval
- All products are covered by 120 day limited warranty*
- CT residents add 7.5% sales tax. N.J. residents add 6% sales tax

SHIPPING

- Within continental U.S. - \$3.00 per order for U.P.S. 2 day service - except as noted below
- C.O.D. orders (max. \$1000) surcharge \$3.00
- Orders placed by 3:30 p.m. (E) weekdays for "in-stock" items ship same day
- Overnight service available up till 7:00 p.m. (E)

- UPS ground delivery and actual freight charges apply for computers, hard disks, Bernoulli II, tape backup, monitors and printers
- Alaska, Hawaii, outside continental U.S., APO/FPO call for information

*Defective software replaced immediately. Hardware replaced or repaired at our discretion.

Item availability and price subject to change without notice. Software is not copy protected, except where marked by asterisk.

CONTEST RULES 1. Entries must be received on or before 6/30/89. 2. Winners selected in random drawings by Micro Warehouse Inc. (MWH), whose decisions are final. 3. Next Contest prize subject to availability. MWH reserves the right to substitute wholesale cash value up to \$10,000. 4. Winners responsible for taxes. 5. Odds of winning depend on number of entries. All prizes will be awarded. 6. MWH will announce the winners on or around 7/31/89. Winners notified by mail. Dates subject to change at the discretion of MWH. If unable to contact any winner, an alternate will be selected by random drawing. 7. Contest is open to US residents, except where prohibited by law. Employees of MWH and suppliers not eligible. 8. Prizes - one Next Computer including keyboard and monitor and 150 software and media titles.

The Complete PC
The Complete Hand Scanner 400 ... 155.

MODEMS

Everex	
1200/2400 Baud Int.	73/143.
Hayes	
Smartmodem 1200B w/soft.	289.
Smartmodem 2400 Ext.	419.
Practical Peripherals	
2400SA External	169.
1200SA Mini External	79.

MONITORS

NEC	
Multisync 3D	Special.
Multisync 2A	499.
Zenith	
24CM1490 14" flat screen	595.

PRINTERS

Citizen	
120D	142.
160D	165.
Panasonic	Call.

TATUNG COMPANY
OF AMERICA INC.

Tatung VGA

by Catherine D. Miller

At \$439 for a 256K card, the Tatung VGA is one of the lowest-priced VGA cards we reviewed. This half-length card is also one of the fastest.

The Video Seven VGA chip set is the engine driving the Tatung VGA's operations. This well-designed board has 256K of 120-nanosecond surface-mounted DRAM. In fact, many of the board's chips use surface-mount technology, thus decreasing the number of chips on the board.

An auto-sensing feature determines if the board is installed in an 8-bit or a 16-bit slot; the Tatung supports both 8- and 16-bit video BIOS and video RAM. DIP switches, accessible only if you remove your computer's cover, configure the board for backwards compatibility emulation, impose standard VGA mode, and force 8-bit ROM and BIOS access. The board has one 15-pin analog connector.

The Tatung VGA is capable of displaying 16 colors at both 640 by 480 and 800 by 600 resolutions, as well as 256 colors at

and register compatible, and the card failed but one compatibility test: our register-level compatibility Pan and Scroll test, one of the most troublesome tests for these cards.

Software drivers are included for only Lotus 1-2-3, Symphony, Microsoft Windows/286, AutoCAD, and AutoShade. For \$10, you can buy a disk that has both Microsoft Windows/386 and GEM drivers.



EDITOR'S CHOICE

• VGA Wonder

It's all in the chip, the people at ATI say rather smugly. They don't elaborate, but there's no doubt that something in their proprietary chip is responsible for making the VGA Wonder board so fast. ATI's cards are capable of processing video bits faster than any of the competitors, even the highly-touted Video Seven V-RAM board—and they cost about 40 percent less than it does, with retail prices of \$699 for 512K and \$499 for 256K. On the street, the 256K version is selling for as little as \$280.

But ATI Technologies' VGA Wonder offers more than just speed. Among its wealth of features is a bus mouse port, which at present comes with a Microsoft-compatible mouse. Although the VGA Wonder can generate resolutions as high as 1,024 by 768 pixels, it is not compatible with IBM's 8514/A, which generates the same resolution but uses a different coprocessor.

Like the high-performance VGA cards we've compared it with, the VGA Wonder has a 16-bit data path and is able to display the 800 by 600 resolution needed for Super VGA. Of all the VGA card configurations available, we think that this 16-bit, 800 by 600 combination offers the most bang for the buck. These cards let you display the 50 percent more pixels that Super VGA offers—and move them around a lot faster than an 8-bit card can—for about an extra \$125 or so.

At present, however, Super VGA is a standard-in-waiting. Until it reaches the point of acceptance where software manufacturers write drivers

TECMAR

Tecmar VGA/AD

by Alfreed Poor

The Tecmar VGA/AD is a midpriced card offering better-than-average performance. It has a list price of \$695 and comes with a wealth of interesting features, including some unusual ones.

The most attractive feature of the

to support it, you're dependent upon the VGA card you buy to supply Super VGA software drivers. While ATI's VGA Wonder offers a fairly decent selection, like more than half of the cards reviewed it lacks a Windows/386 driver.

One card that does come with an 800 by 600 Windows/386 driver (though you have to pay an extra \$10 for that plus a GEM driver) is the Tatung VGA—our honorable mention—from Tatung Company of America. Tatung's half-length card is the smallest we reviewed; it is also among the cheapest and fastest. Priced at \$439, it comes with only the bare necessities: a 15-pin connector for analog signals and 256K, which is enough memory to display 16 colors at 800 by 600, the highest resolution it can handle. But it gives you everything you need, including six other Super VGA drivers.

Seven extended-resolution drivers may not sound like many; the most that any of these cards comes with is 11. This lack of drivers may seem appalling, but it's actually the latest phase in the evolution of these cards. Looking back shows how far they've come: when we examined VGA cards a year ago, we were unable to pick an editor's choice because of rampant VGA compatibility problems. While the cards tested for this review had some minor compatibility difficulties, all of them except Communication Inter-Globe's Toucan VGA 1024 should perform acceptably with software drivers written for IBM's VGA standard. Onward and upward!

An auto-sensing feature in the half-length card determines if the Tatung VGA is installed in an 8- or 16-bit slot.

600 by 400, from a palette of 262,144. It supports three extended text modes—80 by 43, 80 by 60, and 100 by 60—directly through DOS with the Enhancement Selection Utility. Another way to access all of the extended VGA text modes is to replace the ANSI.SYS with Tatung's VGA-ANSI.SYS driver. The card comes with a RAMBIOS.SYS driver to load the video BIOS into system RAM.

Tatung claims the board is both BIOS

VGA/AD is its software: it's got plenty. It has the usual utilities, such as a BIOS relocator, an ANSI.SYS emulator, and a mode-setting program. It also has comprehensive diagnostics, a screen saver, and a TSR that gives you access to different modes through hotkey combinations.

The card—which is able to display 1,024 by 768 and 800 by 600 resolution—also comes with the largest number of Super VGA drivers, some of which are not found with other cards. In addition to the typical *Microsoft Windows/286*, *GEM*, *Ventura Publisher*, *Lotus 1-2-3*, and *AutoCAD* drivers, it offers support for *Symphony*, *WordStar*, *Generic CADD*, *FastCAD*, *VersaCAD*, and *WordPerfect*. It lacks a *Microsoft Windows/386* driver, however.

The two-thirds-length card comes with a Tseng Labs VLSI controller chip, seven crystals, and 512K of 100-nanosecond DRAM chips soldered into place. There are both 9-pin and 15-pin connectors, as well as a VGA feature connector. The board also has pins for a daughterboard, although there are no hardware expansion options available yet. The six-switch DIP block can be reached through a hole in the card bracket, and there are four jumper blocks that are used to make configuration selections. Tecmar also offers an 8-bit card, the Tecmar VGA, that can display Super VGA.

The VGA/AD turned in benchmark and performance test times that were consistently better than average. But it performed only fairly well on the BIOS and register compatibility tests, showing more problems than did most of the competition.

Overall, the Tecmar VGA/AD is a good performer with some outstanding features.

VIDEO SEVEN INC.

V-RAM VGA

by Alfred Poor

With a list price of \$1,099 for the 512K model we tested, the V-RAM VGA from Video Seven earns the distinction of top price among the cards in this review. What causes the price differential, and what more do you get from this card compared with the competition?

You're bound to notice the one major difference that answers both these questions as soon as you take the card out of its box. There are no familiar DIP RAM

chips. In their place, along the left edge of the full-length card, you find two banks of skinny ZIPs (zigzag in-line packages) that add up to 512K of video RAM. This video RAM is what gives the card its V-RAM name, and the ZIPs also affect its performance.

The V-RAM turned in some of the fastest times on the PC Labs benchmark tests, indicating that the special memory does appear to pay some dividends. It did not blow the doors off all comers, however,

finishing second on both the video benchmark and *Windows* performance tests.

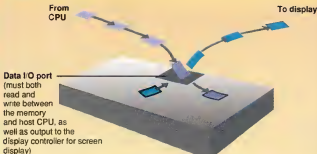
The V-RAM card also scored well in the compatibility tests, with only a minor glitch in the BIOS tests and the same jumpiness on the Pan and Scroll test as found with most of the cards tested.

The card itself has a low profile. It is less than 3 inches high and it comes with the expected Video Seven controller chip. The end bracket holds a 15-pin analog port, but there is no 9-pin digital port. More significant is the inability to access the eight-switch DIP block through the



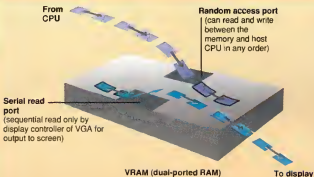
THE SECRET OF VRAM: DUAL PORTS

DRAM



DRAM (single-ported RAM)

VRAM



VRAM (dual-ported RAM)

The difference between dynamic and video RAM memory chips is in the number of data ports they offer. Since DRAM chips must be read from or written to via the same port, data passing from the CPU to

the memory chip to the monitor must take turns. Thanks to their dual ports, VRAM chips can simultaneously output video data to the display monitor while receiving information from the CPU.

AccountMate® 2.0 PLUS IV.

Combine the Power of Information
with Business Accounting Software Designed for Change.



General Ledger

Accounts Receivable

Accounts Payable

AccountMate



Put the power of
AccountMate to
work for you.

AccountMate® accounting software offers you one feature your business simply can't afford to overlook. Flexibility. AccountMate's free dBASE® source code gives you the option to customize your program to create precise solutions to your needs. Use our full-featured accounting programs as they are, or modify them to perform the specific tasks your business needs.

AccountMate grows right along with your business. AccountMate modules can integrate or stand alone. Add on modules as you need them. Modify a program to produce the exact features you need to properly and precisely track the operations of your business. AccountMate is designed especially for customization. You'll never be locked into an inflexible software choice. AccountMate is also compatible with most popular spreadsheet programs.

Authorized AccountMate consultants are available throughout the U.S. and Canada for dBASE program modifications.

Find out today how productive you can be with the software solution that's designed for change.

"An easy-to-run, full-featured system with excellent documentation and performance."
PC Magazine

AccountMate Modules:	• Payroll	• Manufacturing Inventory Control
• General Ledger	• Job Cost	• Toolbox
• Accounts Receivable	• Fund Accounting	• Translator
• Sales Order	• Time & Billing	
• Accounts Payable	• Consolidated Ledger	
• Purchase Order		

U.S. **800-877-8896** Canada **800-343-8896**

SourceMate®

We Produce Solutions.

20 SUNNYSIDE AVENUE, MILL VALLEY, CA 94041-7928 415-381-1011
TELEX: 585 660 5270, ACCOUNTMATE FAX: 415-381 7451

dBASE III and dBASE IV are trademarks of Ashton-Tate, Inc. SourceMate, ServicesMate, AccountMate 2.0 PLUS IV, Windows, Transformat and TransMat are trademarks of SourceMate Information Systems, Inc. PC Magazine is a trademark of Ziff Communications Co.

CIRCLE 227 ON READER SERVICE CARD

HARD DRIVES

INTERNATIONAL

MiniScribe
Serving Solutions for Data Storage



Card Drive™

Card Drive 20-8225 68ms	\$279
Card Drive 30-8438 68ms	\$309
Card Drive 40-8450 46ms	\$359

These Card Drives use quality MiniScribe drives.

Features

- Available for PC/XT™ and most Tandy models.
- Quality engineered for reliability.
- Auto lock feature.
- ONE YEAR Warranty.
- Super easy installation and setup.
- Pre-formatted, Pre-tested and **READY TO GO!**

PC/XT KITS

20Mb ST225	half ht.	65ms	\$239
30Mb ST238	half ht.	65ms	\$259
40Mb M8450	half ht.	46ms	\$319
80Mb ST251/PS180	half ht.	40ms	\$499

ALL KITS COME COMPLETE...
with drive, controller, cables, How-To Manual and mounting hardware. 40Mb and larger drives also include partitioning software.

AT/386 DRIVES

ALL DRIVES include AT mounting hardware and "Disk Manager" formatting/partitioning software!!

40Mb Seagate	ST251-1	half height	28ms	\$399
71Mb MiniScribe	M3085	half height	18ms	\$579

High Capacity Drives

160Mb MiniScribe	M3180E	half height	16ms	\$1375
340Mb MiniScribe	M9380E	full height	16ms	\$1995

High Capacity drives include an ESDI "1 to 1" high performance Hard/Floppy Controller!

Government, School and Fortune 500
Purchase Orders welcome!



HARD DRIVES
International
An IBM Company

1912 W. Fourth St., Dept. PCM
Tempe, AZ 85281 • (602) 784-1838



Never a Surcharge for Visa or MC

Toll Free **1-800-234-DISK**
U.S. and Canada

International Orders: (602) 784-1838

24hr. Order Status (U.S.): 1-800-776-5672

Customer Service: 1-800-234-5197

TELEX: 486765 FAX: (602) 823-9150

One Year Warranty
on all products!

Prices and availability subject to change without notice. All items are sold as surplus for removal, repair and OOD service. F.O.B. destination from supplier. All items are sold "AS IS" without warranty. 30 Day Return Policy. Shipping & handling charges are not included. All international orders shipped via air freight. Hard Drives, controllers, cables, and manuals are sold separately. All items are sold "AS IS" without warranty. © 1989

ADD-IN BOARDS

800 BY 600 VGA

bracket; to change the configuration switches or adjust any of the five jumper blocks, you must open the computer case and probably remove the card completely.

The V-RAM does offer some interesting configuration options. Unlike many of the boards tested, it allows you to select compatibility with either the PS/2 motherboard or the expansion board version of IBM's VGA standard. The card has the VGA feature adapter and rows of pins to

The Video Seven

V-RAM VGA turned

in some of the

fastest times

on the PC Labs

benchmark tests, but

it did not blow the

doors off all comers.

accept a daughtercard, even though there are no options currently available that use them.

While our tests do indicate that the V-RAM VGA offers good performance, other cards can deliver similar results. And by charging a 50-percent premium for the V-RAM, Video Seven loses its competitive edge. Video Seven does offer two other VGA cards without V-RAM: the 8-bit VEGA VGA and the 16-bit FastWrite VGA. The latter may merit a serious look. We tested the entire line to compare the speeds of 8-bit, 16-bit, and 16-bit V-RAM cards, and in those tests we were impressed by the FastWrite's speed in both the *Windows* performance and the video benchmark tests.

Catherine D. Miller is a staff writer at PC Magazine. Alfred Poor is a microcomputer consultant based in Perkasie, Pennsylvania. He is a frequent contributor to PC Magazine. Ken Shelby is a programmer and electronics aficionado especially interested in video adapters.

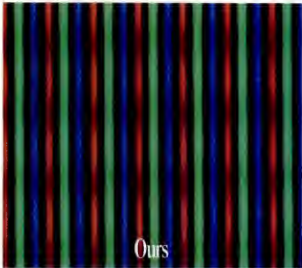
What A Spotless Screen Does For Windows.

A spotless screen brightens Windows, and all your software. Measurably. That's why we use solid bars of color, instead of unconnected "spots," in our high-resolution CM-1430 monitors.

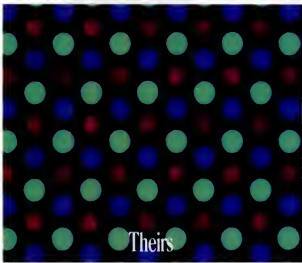
As you can see in the close-ups on the left, there's less black space between our bars than there is between their spots. 33% less, to be exact. Less black space means more electrons are hitting the screen. And more electrons make deeper colors, whiter whites, sharper lines, and cleaner type.

Combine that with a super-accurate one-gun Trinitron[®] tube, a tight 26mm dot pitch, VGA and 8514/A compatibility, and up to 1024x768 resolution. You'll get a screen unmatched in clarity, precision, and beauty. And unapproachable in value. So, ask for the monitors with the spotless reputation. Seiko Instruments.

Call 1-800-888-0817 Ext. 101C information and a dealer near you.



Unretouched Close-Up of Our Seiko Instruments CM-1430 Monitor in VGA Mode.



Unretouched Close-Up of a NEC MultiSync[®] Monitor in VGA Mode.



Seiko Instruments 

Work Faster, Smarter and Cheaper. Guaranteed.

From the world's leading manufacturer of computer keyboards comes a small product that can make a big difference in your company's productivity: the Key Tronic Professional Series Mouse.



The Faster Way To Work.

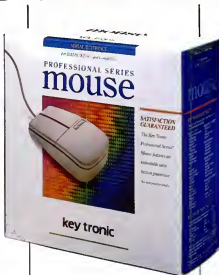
Only the Professional Series Mouse comes with this custom pop-up menu software that allows you to speed your way through Lotus 1-2-3, WordPerfect 4.2 and 5.0, and dBASE III PLUS with point-and-click ease and precision.

Of course, the Professional Series Mouse also operates with literally hundreds of other software programs: from desktop publishing, to CAD, to graphics.

To receive your \$10 check from Key Tronic*, please complete the following information and mail (postmarked by July 15, 1989) with a copy of your dated sales receipt to Key Tronic at MS #143 • PO. Box 14687 • Spokane, WA 99214.

FEDERAL RESERVE NOTE					
KEY TRONIC CORPORATION					
10	Name _____				10
Address _____					
City _____		State _____	ZIP _____	Phone _____	
Mouse Serial # _____		Date Purchased _____		Bus <input type="checkbox"/> Serial <input type="checkbox"/>	
TEN DOLLARS					

*This rebate offer cannot be used in conjunction with any other rebate from Key Tronic Corp.



The Editor's Choice Is The Smart Choice.

Great care went into the design and engineering of the Professional Series Mouse. In fact, PC MAGAZINE had many flattering things to say in its February 14, 1989, issue (page 252), when it issued the Editor's Choice Award

to the Professional Series Mouse. "Well designed, carefully documented, and an exceptional value," was how that publication summed it up.

The Price Is Right.

The Professional Series Mouse lists for \$109—

a remarkable price considering the menuing software and numerous performance features which are included.

And if you purchase a Key Tronic Professional Series Mouse before June 30, 1989, you can earn a \$10 rebate. Simply fill out the coupon below, attach a copy of your sales receipt, and mail both to the address indicated. Key Tronic will mail you a check.

Your Satisfaction Is Guaranteed.

If you're not 100% satisfied with the Professional Series Mouse, you can return it to Key Tronic Corporation for a replacement or a full refund!

So ask your computer equipment dealer for a Key Tronic Professional Series Mouse by name. It's the guaranteed way to work faster, smarter and cheaper!

key tronic®

Professional Series®

1-800-262-6006

IN WASHINGTON STATE 1-800-327-5315

© 1989 Key Tronic Corporation. Key Tronic and Key Tronic Professional Series are registered trademarks of Key Tronic Corp. IBM and AT are registered trademarks, and XT and PS/2 are trademarks of IBM Corp.; Lotus and 1-2-3, WordPerfect, and dBASE III are registered trademarks of Lotus Development Corp., WordPerfect Corp., and Ashton-Tate respectively.

SuperCalc 5

Major Overhaul for a Longtime Contender

by Craig Stinson



The latest release of this venerable spreadsheet program offers many of the sophisticated features of Microsoft Excel in a text-based interface that runs even on 8086-based computers.

For all of its nearly 10-year history, *SuperCalc* has found itself in the role of Avis, fighting to catch the leader by trying harder.

In the beginning, the part of Hertz was played by *VisiCalc*, *SuperCalc*, staking out the CP/M marketplace, nipped at *VisiCalc*'s heels by not being copy protected, by bundling itself with the hot-selling Osborne computer, and especially by offering innovative feature improvements, such as individually variable column widths.

Lotus 1-2-3 arrived and slew *VisiCalc*, but *SuperCalc* held onto its CP/M constituency. When it was ready to enter the MS-DOS world, *SuperCalc* was able to make inroads against *1-2-3* by not being copy protected and by offering significant feature improvements, such as better graphics, better bulletproofing to help prevent users from making unpleasant mistakes, and more-sophisticated modeling and simulation capabilities. Through the mid

to late 1980s, while *1-2-3* stagnated (and remained copy protected), *SuperCalc* hung in there by getting sold to a major mainframe software publisher (Computer Associates) and by incorporating evolutionary improvements.

About a year and a half ago, something happened to interrupt this pattern. Microsoft introduced *Microsoft Excel*, a revolutionary advance over *SuperCalc*, *1-2-3*, and everything else in the field. *Excel* brought worksheet linking, superb charting, presentation-quality output, and—through *Microsoft Windows*—the promise of compatibility with the most innovative applications of the future.

CHASING TWO TAILS

Now Computer Associates International has two leaders to chase—market Goliath *1-2-3* and the perceived champion of the avant-garde, *Excel*. The company has come forth with a gamy competitor to both, and one that creates a niche squarely between the two leaders. That niche consists of *1-2-3* users who want *Excel*-like features but won't switch to *Excel* because of the hardware expense involved.

Computer Associates is doing its best to convert these budget-conscious "heat seekers" by offering worksheet linking and a degree of "publishing" capability, by bending over backward to handle *1-2-3* commands, by incorporating memory-management techniques to keep the product viable on first-generation PCs, and by offering the ultimate feature list for a character-based spreadsheet program.

The *1-2-3* accommodations include the ability to read and write .WK1 and .WKS files directly and the provision of a *1-2-3* menu tree as an alternative to *SuperCalc*'s native command set. There's also a financial inducement: until June 30, 1989, users of any spreadsheet program can get a copy of *SuperCalc*, Version 5.0 (more often called *SuperCalc5*), by submitting \$100 and the scalp (title page) of their current program's manual.

In its foreign relations with Lotus, *SuperCalc5* borrows from the Philippe Kahn bag of tricks. *SuperCalc* users, like *Quattro* users, can now read and write *1-2-3* files simply by specifying a filename extension of .WK1 or .WKS; no separate translation step is required.

BORROWED BORLAND TRICKS

The alternative Lotus menu is also a Borland innovation, but Computer Associates has refined the idea. Where *Quattro* users

have to go through a bit of rigmarole to install the alternative menu tree, émigrés to *SuperCalc5* can issue Lotus-style commands ad hoc whenever they have trouble remembering the *SuperCalc* equivalent. After each use of the *1-2-3* menu tree, the system reverts to its native tree. Those who want to get rid of the *SuperCalc* menu can install a *1-2-3* tree permanently, but they'll still need *SuperCalc* commands for features that don't exist in *1-2-3*.

Because *SuperCalc5* knows how to interpret Lotus commands, importing *1-2-3* macros is almost completely painless. The program just adds syntax to ensure that the imported macros are run against its Lotus command interpreter instead of its native menus. The whole Lotus macro language, including Release 1A's /X commands, is supported.

SuperCalc5's

menu system, shown at the bottom of the screen, is intricate.

For example, after you've entered a filename, you still have seven more options to choose from.

SuperCalc5's

auditing module has found 1,801 cells containing formulas; the Details command can be used to display the contents of each highlighted cell.

Pleasing *1-2-3* users was apparently such a major objective in this release of *SuperCalc* that the program's designers even adjusted one function-key assignment (the manual recalc button is now F9 instead of F7) to conform to the "industry standard." A few long-term *SuperCalc* users may be irritated by this capitulation, particularly since the manuals don't consistently reflect the change.

A second major objective in this release was to remain operable on entry-level hardware. *SuperCalc5* accomplishes this—to a degree, at any rate—in two ways: by remaining character based and by making its advanced features modular and removable.

GREAT GRAPHICS

SuperCalc5 offers stunningly attractive graphics, including charts in 3-D perspective that are not to be found in *Excel*. But

Monthly		Conclusive	
Month	Loan Balance After Payment	Payment to Interest	Payment to Principal
1	\$149,930.22	\$1,187.56	\$73.78
2	\$149,851.65	\$1,186.82	\$74.37
3	\$149,776.50	\$1,186.30	\$74.95
4	\$149,701.35	\$1,185.79	\$75.55
5	\$149,625.21	\$1,185.14	\$76.15
6	\$149,548.46	\$1,184.53	\$76.75
7	\$149,471.10	\$1,183.93	\$77.36
8	\$149,393.13	\$1,183.31	\$77.97
9	\$149,314.55	\$1,182.70	\$78.59
10	\$149,235.34	\$1,182.07	\$79.21

Menu Tree: Edit, Duplicate, Level, Mode, Single, Help, Run, F5, F6, F7, F8, F9, F10, F11, F12, F13, F14, F15, F16, F17, F18, F19, F20, F21, F22, F23, F24, F25, F26, F27, F28, F29, F30, F31, F32, F33, F34, F35, F36, F37, F38, F39, F40, F41, F42, F43, F44, F45, F46, F47, F48, F49, F50, F51, F52, F53, F54, F55, F56, F57, F58, F59, F60, F61, F62, F63, F64, F65, F66, F67, F68, F69, F70, F71, F72, F73, F74, F75, F76, F77, F78, F79, F80, F81, F82, F83, F84, F85, F86, F87, F88, F89, F90, F91, F92, F93, F94, F95, F96, F97, F98, F99, F100, F101, F102, F103, F104, F105, F106, F107, F108, F109, F110, F111, F112, F113, F114, F115, F116, F117, F118, F119, F120, F121, F122, F123, F124, F125, F126, F127, F128, F129, F130, F131, F132, F133, F134, F135, F136, F137, F138, F139, F140, F141, F142, F143, F144, F145, F146, F147, F148, F149, F150, F151, F152, F153, F154, F155, F156, F157, F158, F159, F160, F161, F162, F163, F164, F165, F166, F167, F168, F169, F170, F171, F172, F173, F174, F175, F176, F177, F178, F179, F180, F181, F182, F183, F184, F185, F186, F187, F188, F189, F190, F191, F192, F193, F194, F195, F196, F197, F198, F199, F200, F201, F202, F203, F204, F205, F206, F207, F208, F209, F210, F211, F212, F213, F214, F215, F216, F217, F218, F219, F220, F221, F222, F223, F224, F225, F226, F227, F228, F229, F230, F231, F232, F233, F234, F235, F236, F237, F238, F239, F240, F241, F242, F243, F244, F245, F246, F247, F248, F249, F250, F251, F252, F253, F254, F255, F256, F257, F258, F259, F260, F261, F262, F263, F264, F265, F266, F267, F268, F269, F270, F271, F272, F273, F274, F275, F276, F277, F278, F279, F280, F281, F282, F283, F284, F285, F286, F287, F288, F289, F290, F291, F292, F293, F294, F295, F296, F297, F298, F299, F300, F301, F302, F303, F304, F305, F306, F307, F308, F309, F310, F311, F312, F313, F314, F315, F316, F317, F318, F319, F320, F321, F322, F323, F324, F325, F326, F327, F328, F329, F330, F331, F332, F333, F334, F335, F336, F337, F338, F339, F340, F341, F342, F343, F344, F345, F346, F347, F348, F349, F350, F351, F352, F353, F354, F355, F356, F357, F358, F359, F360, F361, F362, F363, F364, F365, F366, F367, F368, F369, F370, F371, F372, F373, F374, F375, F376, F377, F378, F379, F380, F381, F382, F383, F384, F385, F386, F387, F388, F389, F390, F391, F392, F393, F394, F395, F396, F397, F398, F399, F400, F401, F402, F403, F404, F405, F406, F407, F408, F409, F410, F411, F412, F413, F414, F415, F416, F417, F418, F419, F420, F421, F422, F423, F424, F425, F426, F427, F428, F429, F430, F431, F432, F433, F434, F435, F436, F437, F438, F439, F440, F441, F442, F443, F444, F445, F446, F447, F448, F449, F450, F451, F452, F453, F454, F455, F456, F457, F458, F459, F460, F461, F462, F463, F464, F465, F466, F467, F468, F469, F470, F471, F472, F473, F474, F475, F476, F477, F478, F479, F480, F481, F482, F483, F484, F485, F486, F487, F488, F489, F490, F491, F492, F493, F494, F495, F496, F497, F498, F499, F500, F501, F502, F503, F504, F505, F506, F507, F508, F509, F510, F511, F512, F513, F514, F515, F516, F517, F518, F519, F520, F521, F522, F523, F524, F525, F526, F527, F528, F529, F530, F531, F532, F533, F534, F535, F536, F537, F538, F539, F540, F541, F542, F543, F544, F545, F546, F547, F548, F549, F550, F551, F552, F553, F554, F555, F556, F557, F558, F559, F560, F561, F562, F563, F564, F565, F566, F567, F568, F569, F570, F571, F572, F573, F574, F575, F576, F577, F578, F579, F580, F581, F582, F583, F584, F585, F586, F587, F588, F589, F590, F591, F592, F593, F594, F595, F596, F597, F598, F599, F600, F601, F602, F603, F604, F605, F606, F607, F608, F609, F610, F611, F612, F613, F614, F615, F616, F617, F618, F619, F620, F621, F622, F623, F624, F625, F626, F627, F628, F629, F630, F631, F632, F633, F634, F635, F636, F637, F638, F639, F640, F641, F642, F643, F644, F645, F646, F647, F648, F649, F650, F651, F652, F653, F654, F655, F656, F657, F658, F659, F660, F661, F662, F663, F664, F665, F666, F667, F668, F669, F670, F671, F672, F673, F674, F675, F676, F677, F678, F679, F680, F681, F682, F683, F684, F685, F686, F687, F688, F689, F690, F691, F692, F693, F694, F695, F696, F697, F698, F699, F700, F701, F702, F703, F704, F705, F706, F707, F708, F709, F710, F711, F712, F713, F714, F715, F716, F717, F718, F719, F720, F721, F722, F723, F724, F725, F726, F727, F728, F729, F730, F731, F732, F733, F734, F735, F736, F737, F738, F739, F740, F741, F742, F743, F744, F745, F746, F747, F748, F749, F750, F751, F752, F753, F754, F755, F756, F757, F758, F759, F760, F761, F762, F763, F764, F765, F766, F767, F768, F769, F770, F771, F772, F773, F774, F775, F776, F777, F778, F779, F780, F781, F782, F783, F784, F785, F786, F787, F788, F789, F790, F791, F792, F793, F794, F795, F796, F797, F798, F799, F800, F801, F802, F803, F804, F805, F806, F807, F808, F809, F810, F811, F812, F813, F814, F815, F816, F817, F818, F819, F820, F821, F822, F823, F824, F825, F826, F827, F828, F829, F830, F831, F832, F833, F834, F835, F836, F837, F838, F839, F840, F841, F842, F843, F844, F845, F846, F847, F848, F849, F850, F851, F852, F853, F854, F855, F856, F857, F858, F859, F860, F861, F862, F863, F864, F865, F866, F867, F868, F869, F870, F871, F872, F873, F874, F875, F876, F877, F878, F879, F880, F881, F882, F883, F884, F885, F886, F887, F888, F889, F890, F891, F892, F893, F894, F895, F896, F897, F898, F899, F900, F901, F902, F903, F904, F905, F906, F907, F908, F909, F910, F911, F912, F913, F914, F915, F916, F917, F918, F919, F920, F921, F922, F923, F924, F925, F926, F927, F928, F929, F930, F931, F932, F933, F934, F935, F936, F937, F938, F939, F940, F941, F942, F943, F944, F945, F946, F947, F948, F949, F950, F951, F952, F953, F954, F955, F956, F957, F958, F959, F960, F961, F962, F963, F964, F965, F966, F967, F968, F969, F970, F971, F972, F973, F974, F975, F976, F977, F978, F979, F980, F981, F982, F983, F984, F985, F986, F987, F988, F989, F990, F991, F992, F993, F994, F995, F996, F997, F998, F999, F1000, F1001, F1002, F1003, F1004, F1005, F1006, F1007, F1008, F1009, F1010, F1011, F1012, F1013, F1014, F1015, F1016, F1017, F1018, F1019, F1020, F1021, F1022, F1023, F1024, F1025, F1026, F1027, F1028, F1029, F1030, F1031, F1032, F1033, F1034, F1035, F1036, F1037, F1038, F1039, F1040, F1041, F1042, F1043, F1044, F1045, F1046, F1047, F1048, F1049, F1050, F1051, F1052, F1053, F1054, F1055, F1056, F1057, F1058, F1059, F1060, F1061, F1062, F1063, F1064, F1065, F1066, F1067, F1068, F1069, F1070, F1071, F1072, F1073, F1074, F1075, F1076, F1077, F1078, F1079, F1080, F1081, F1082, F1083, F1084, F1085, F1086, F1087, F1088, F1089, F1090, F1091, F1092, F1093, F1094, F1095, F1096, F1097, F1098, F1099, F1100, F1101, F1102, F1103, F1104, F1105, F1106, F1107, F1108, F1109, F1110, F1111, F1112, F1113, F1114, F1115, F1116, F1117, F1118, F1119, F1120, F1121, F1122, F1123, F1124, F1125, F1126, F1127, F1128, F1129, F1130, F1131, F1132, F1133, F1134, F1135, F1136, F1137, F1138, F1139, F1140, F1141, F1142, F1143, F1144, F1145, F1146, F1147, F1148, F1149, F1150, F1151, F1152, F1153, F1154, F1155, F1156, F1157, F1158, F1159, F1160, F1161, F1162, F1163, F1164, F1165, F1166, F1167, F1168, F1169, F1170, F1171, F1172, F1173, F1174, F1175, F1176, F1177, F1178, F1179, F1180, F1181, F1182, F1183, F1184, F1185, F1186, F1187, F1188, F1189, F1190, F1191, F1192, F1193, F1194, F1195, F1196, F1197, F1198, F1199, F1200, F1201, F1202, F1203, F1204, F1205, F1206, F1207, F1208, F1209, F1210, F1211, F1212, F1213, F1214, F1215, F1216, F1217, F1218, F1219, F1220, F1221, F1222, F1223, F1224, F1225, F1226, F1227, F1228, F1229, F1230, F1231, F1232, F1233, F1234, F1235, F1236, F1237, F1238, F1239, F1240, F1241, F1242, F1243, F1244, F1245, F1246, F1247, F1248, F1249, F1250, F1251, F1252, F1253, F1254, F1255, F1256, F1257, F1258, F1259, F1260, F1261, F1262, F1263, F1264, F1265, F1266, F1267, F1268, F1269, F1270, F1271, F1272, F1273, F1274, F1275, F1276, F1277, F1278, F1279, F1280, F1281, F1282, F1283, F1284, F1285, F1286, F1287, F1288, F1289, F1290, F1291, F1292, F1293, F1294, F1295, F1296, F1297, F1298, F1299, F1300, F1301, F1302, F1303, F1304, F1305, F1306, F1307, F1308, F1309, F1310, F1311, F1312, F1313, F1314, F1315, F1316, F1317, F1318, F1319, F1320, F1321, F1322, F1323, F1324, F1325, F1326, F1327, F1328, F1329, F1330, F1331, F1332, F1333, F1334, F1335, F1336, F1337, F1338, F1339, F1340, F1341, F1342, F1343, F1344, F1345, F1346, F1347, F1348, F1349, F1350, F1351, F1352, F1353, F1354, F1355, F1356, F1357, F1358, F1359, F1360, F1361, F1362, F1363, F1364, F1365, F1366, F1367, F1368, F1369, F1370, F1371, F1372, F1373, F1374, F1375, F1376, F1377, F1378, F1379, F1380, F1381, F1382, F1383, F1384, F1385, F1386, F1387, F1388, F1389, F1390, F1391, F1392, F1393, F1394, F1395, F1396, F1397, F1398, F1399, F1400, F1401, F1402, F1403, F1404, F1405, F1406, F1407, F1408, F1409, F1410, F1411, F1412, F1413, F1414, F1415, F1416, F1417, F1418, F1419, F1420, F1421, F1422, F1423, F1424, F1425, F1426, F1427, F1428, F1429, F1430, F1431, F1432, F1433, F1434, F1435, F1436, F1437, F1438, F1439, F1440, F1441, F1442, F1443, F1444, F1445, F1446, F1447, F1448, F1449, F1450, F1451, F1452, F1453, F1454, F1455, F1456, F1457, F1458, F1459, F1460, F1461, F1462, F1463, F1464, F1465, F1466, F1467, F1468, F1469, F1470, F1471, F1472, F1473, F1474, F1475, F1476, F1477, F1478, F1479, F1480, F1481, F1482, F1483, F1484, F1485, F1486, F1487, F1488, F1489, F1490, F1491, F1492, F1493, F1494, F1495, F1496, F1497, F1498, F1499, F1500, F1501, F1502, F1503, F1504, F1505, F1506, F1507, F1508, F1509, F1510, F1511, F1512, F1513, F1514, F1515, F1516, F1517, F1518, F1519, F1520, F1521, F1522, F1523, F1524, F1525, F1526, F1527, F1528, F1529, F1530, F1531, F1532, F1533, F1534, F1535, F1536, F1537, F1538, F1539, F1540, F1541, F1542, F1543, F1544, F1545, F1546, F1547, F1548, F1549, F1550, F1551, F1552, F1553, F1554, F1555, F1556, F1557, F1558, F1559, F1560, F1561, F1562, F1563, F1564, F1565, F1566, F1567, F1568, F1569, F1570, F1571, F1572, F1573, F1574, F1575, F1576, F1577, F1578, F1579, F1580, F1581, F1582, F1583, F1584, F1585, F1586, F1587, F1588, F1589, F1590, F1591, F1592, F1593, F1594, F1595, F1596, F1597, F1598, F1599, F1600, F1601, F1602, F1603, F1604, F1605, F1606, F1607, F1608, F1609, F1610, F1611, F1612, F1613, F1614, F1615, F1616, F1617, F1618, F1619, F1620, F1621, F1622, F1623, F1624, F1625, F1626, F1627, F1628, F1629, F1630, F1631, F1632, F1633, F1634, F1635, F1636, F1637, F1638, F1639, F1640, F1641, F1642, F1643, F1644, F1645, F1646, F1647, F1648, F1649, F1650, F1651, F1652, F1653, F1654, F1655, F1656, F1657, F1658, F1659, F1660, F1661, F1662, F1663, F1664, F1665, F1666, F1667, F1668, F1669, F1670, F1671, F1672, F1673, F1674, F1675, F1676, F1677, F1678, F1679, F1680, F1681, F1682, F1683, F1684, F1685, F1686, F1687, F1688, F1689, F1690, F1691, F1692, F1693, F1694, F1695, F1696, F1697, F1698, F1699, F1700, F1701, F1702, F1703, F1704, F1705, F1706, F1707, F1708, F1709, F1710, F1711, F1712, F1713, F1714, F1715, F1716, F1717, F1718, F1719, F1720, F1721, F1722, F1723, F1724, F1725, F1726, F1727, F1728, F1729, F1730, F1731, F1732, F1733, F1734, F1735, F1736, F1737, F1738, F1739, F1740, F1741, F1742, F1743, F1744, F1745, F1746, F1747, F1748, F1749, F1750, F1751, F1752, F1753, F1754, F1755, F1756, F1757, F1758, F1759, F1760, F1761, F1762, F1763, F1764, F1765, F1766, F1767, F1768, F1769, F1770, F1771, F1772, F1773, F1774, F1775, F1776, F1777, F1778, F1779, F1780, F1781, F1782, F1783, F1784, F1785, F1786, F1787, F1788, F1789, F1790, F1791, F1792, F1793, F1794, F1795, F1796, F1797, F1798, F1799, F1800, F1801, F1802, F1803, F1804, F1805, F1806, F1807, F1808, F1809, F1810, F1811, F1812, F1813, F1814, F1815, F1816, F1817, F1818, F1819, F1820, F1821, F1822, F1823, F1824, F1825, F1826, F1827, F18

you can still run the program without a graphics board; you just don't see your charts until you print them. The new version also attempts to keep up with the high quality of output that's been *Excel's* hallmark and that's now available, via *Allways* and *Impress*, in 1-2-3, Release 2, as well. If you have an HP LaserJet or a PostScript printer, you can assign fonts, point sizes, rules, and shading from an Output Attributes menu. But you don't need a fast processor and a graphics screen to take advantage of these features—*SuperCalc* keeps all printing enhancements out of sight until print time.

As for memory requirements, *SuperCalc5* supports up to 32MB of expanded memory (LIM 3.2 or 4.0), but you can create modest-size worksheets in as little as 512K. A setup option lets you run the program with or without overlays; in the latter mode, you can get faster performance but

you will have less free RAM.

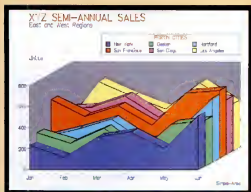
In either mode, *SuperCalc5* adjusts itself in other ways to your memory size. If things are getting tight, it kicks out its new minimal recalc feature or its new undo capability—or both. If you start by invoking too large a data file at the DOS command line (or if you happen to have too many TSRs or device drivers installed), *SuperCalc5* goes so far as to abandon its graphing module. You then get an error message and an explanatory “answer screen” the first time you try to use the //Graphics command.

640K IS REALLY A NECESSITY

These memory-management techniques enable Computer Associates to run banner heads across double-truck ads proclaiming that you can save \$6,000 by moving to

SuperCalc5's macros can be used to create custom menus. With the traditional spreadsheet borders removed, as in this example, users may not even realize they're working with a spreadsheet application.

SuperCalc 5's three-dimensional perspective lets you create unstacked area charts on multiple data series.



**THE MOST
POWERFUL
HAND SCANNER
IS HERE NOW!**



G **REATEST TO SCAN**
LARGE IMAGES,
up to 11" x 14" in 3 scans. **MERGE**
into one distortion free image.
XCELENT COMPATIBILITY

TIFF, CUT, IMG, MSP, OCR, and PCX file formats.

UMBER ONE IMAGE EDITOR

Powerful ScanEdit II lets you Edit,
Condense, Zoom, or Mirror.

IMPRESSIVE MULTI-WINDOW SCANNING

Overlay/overlap images and text.
Edit each image before merging.

UNMATCHED PRINTER SUPPORT

Print true to size Images on dot matrix or laser printers

UPERIOR SCANNING

Real time display, largest scan buffer of any hand scanner.

INCLUDES:

- GS-4000 Scanner and Controller Card
- ScanEdit II Software
- Dr. Genius Software

FEATURES:

- Read Width 105mm
- Resolution 100-400 DPI switch selectable
- 32 levels of Gray scale
- Adjustable brightness
- CGA, EGA, VGA, Hercules displays
- For IBM PC/XT/AT, PS-2/25 & 30 & compatibles
- DOS Version 3, 640K RAM, Mouse required

CHOOSE THE BEST, GS-4000 -
Only \$279.00

**MAKE YOUR GENIUS
DECISION TODAY!**



12675 Colony
China, CA 91710
TEL: (714) 590-3940
FAX: (714) 590-1231



SUPERCALC5

SuperCalc5 instead of *Excel*. But the ads obscure a basic truth: *SuperCalc5* is so powerful and so feature-rich that running it properly demands at least a 640K PC. Doing any large-scale work demands expanded memory. Users who move to *SuperCalc5* with 512K systems are likely to have rude shocks awaiting them.

A better method of accommodating small-memory systems would have been for *SuperCalc* to offer disk-based virtual

memory (as *Framework III*, *Lucid 3-D*, and others do). A technical spokesperson at Computer Associates said this option was under consideration for the future.

As for the company's assertion that *SuperCalc5* runs satisfactorily on 8088-based machines (XTs), this review can neither confirm nor refute it. (*PC Magazine's* standard testing configuration is an

8-MHz IBM PC AT Model 339 with 640K, 1MB of expanded memory, and no coprocessor.) But we can state that *SuperCalc5* runs slower than *SuperCalc4*. On three benchmark-test spreadsheets involving brute-force arithmetic calculations, the creation of a 360-month amortization schedule, and a test of the internal-rate-of-return function, *SuperCalc5* turned in times that were 16 percent, 55 percent, and 11 percent slower, respectively, than the same tests run on *SuperCalc4*.

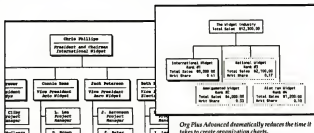
Computer Associates acknowledges that *SuperCalc5* performs brute-force recalculation slower than its predecessor. The explanation, says Computer Associates, is that the program is larger and offers more features. One of those new fea-

With the minimal recalc feature in effect, *SuperCalc5* recalculates only those cells whose values might change as a result of a new or altered entry.

tures, minimal recalculation, should more than compensate for the reduction in brute-force speed. With minimal recalc in effect, *SuperCalc5* recalculates only those cells whose values might change as a result of a new or altered entry. With many typical worksheets, minimal recalc means that you never have to turn off automatic recalculation. So—provided you're not trying to run a large worksheet on a 512K system (in which case *SuperCalc* will jettison its minimal recalc)—the slower speed of *SuperCalc5* should not be a serious impediment to usability.

SuperCalc5's strongest inducement to would-be switchers is an arsenal of new features. Here is an overview:

Worksheet Linking. *SuperCalc5* offers two modes of worksheet linking. You can create multipage worksheets (up to ten pages per sheet), in which formulas on one page are linked to cells on others. Or you



Org Plus Advanced dramatically reduces the time it takes to create organization charts.

Org Plus Advanced makes organization charts EASY

"There's no doubt about it: this (Org Plus) is the easiest program I have ever used."

—Brenda King, *Personal Computer Magazine*
December 1988

Named "The Best of '86" and "The Best of '87" by PC Magazine. New version is more flexible than ever.

Organization charts can be time consuming to make. Often they are out-of-date and poorly drawn.

Now there's *Org Plus Advanced*—a program for the IBM PC and compatible computers. *Org Plus Advanced* dramatically reduces the time it takes to create and revise your organization chart.

Just enter names, draws automatically
Simply type names, titles, and comments into a display showing each manager and his or her subordinates. Then choose from 8 box styles and 7 chart styles. *Org Plus Advanced* automatically draws and spaces the boxes, positions the text, and precisely lays out the connecting lines.

Your printed chart is clean and exact. When changes occur, you can quickly add, insert, delete, or move employees with just a few keystrokes.

Complete flexibility

After *Org Plus Advanced* automatically draws your chart, use the custom drawing capability to electronically cut and paste it right on screen (even if you don't have a graphics monitor). Modify it to make it look exactly how you want.

You can even total numbers, position-by-position, up the branches of your chart. And you can print tabular reports like a phone list from the information in your chart.

Order today! Free telephone support. 30-day money back guarantee if you are not satisfied for any reason.

ORG PLUS[®]
ADVANCED

To order call 415-794-6850



P.O. Box 7865, Fremont, CA 94537
Phone 415-794-6850
Fax 415-794-9152

I want professional organization charts, send me:

- ☐ *Org Plus Advanced* with custom drawing \$129.95
☐ *Org Plus Version 3.1* without custom drawing \$79.95
Add \$4.00 shipping. In California add 6% sales tax.

Outside U.S.—International Money Order or Credit Card only.

- ☐ VISA ☐ MasterCard ☐ American Express
☐ Check (U.S. only) ☐ P.O. (U.S. only)

Card No. _____ Expires _____
Attach your business card with your name, shipping address and phone number.

© Copyright 1989 Banner Blue. All rights reserved.

PC0789

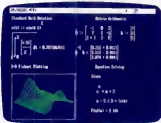
CIRCLE 496 ON READER SERVICE CARD

After centuries of practice, mankind perfects engineering calculations: MathCAD.

Announcing MathCAD 2.5: The Dawn of a New Age.

What the historians will call it, only time will tell.

Perhaps the Century of Speed, or the Era of Ease. But whatever the name, this is the age of MathCAD 2.5, the only math package that looks and works the way you think.



MathCAD 2.5 includes 3-D plotting, HPGL sketch import, and PostScript output.

MathCAD is far and away the best-selling math package in the world. Because it lets you perform engineering and scientific calculations in a way that's faster, more natural and less error-prone than the way you're doing them now—whether you're using a scratchpad, calculator, spreadsheet or program that you wrote yourself.

And now we've made the best even better. MathCAD 2.5 is a dramatically improved version that includes three-dimensional plotting, enhanced numerical analysis, and the ability to import HPGL files from most popular CAD programs, including AutoCAD.* And now you can print on PostScript® compatible printers.

And like before, MathCAD's live document interface™ lets you enter



equations anywhere on the screen, add text to support your work, and graph the results. Then print your analysis in presentation-quality documents.

It has over 120 commonly used functions built right in, for handling equations and formulas, as well as exponentials, differentials, cubic splines, FFTs and matrices.

No matter what kind of math you do, MathCAD 2.5 has a solution for you. In fact, it's used by over 50,000 engineers and scientists, including electrical, industrial, and mechanical engineers, physicists, biologists, and economists.

But don't take our word for it; just ask the experts. PC Magazine recently described MathCAD as "everything you have ever dreamed of in a mathematical toolbox."

And for Macintosh® users, we present MathCAD 2.0, rewritten to take full advantage of the Macintosh interface. Entering operators and Greek letters into equations is pure simplicity!

Look for MathCAD 2.5 at your local software dealer, or give us a call. For more information, a free demo disk, or upgrade information,* dial 1-800-MATHCAD (in MA, 617-577-1017).

**If you purchased MathCAD 2.0 between 5/1/89 and 6/16/89, you can get a FREE upgrade to version 2.5 (otherwise, the upgrade cost is \$99.00 until June 30, 1989; afterwards, the cost will be \$149.00).*



MathCAD®

MathSoft, Inc. One Kendall Square, Cambridge, MA 02139

SuperCalc5's dual charts let you see two levels of detail at once.



SuperCalc5 is one of the few spreadsheet programs that offers high-low charts.



Graph customization in SuperCalc5 is assisted by full-screen option-status displays.



can simply connect cells on one worksheet to cells on entirely separate sheets.

The multipage approach is particularly suitable for the consolidation of tables that are laid out identically. The spreadsheet simply takes on a third dimension, allowing you to "bore through" from the front of the model to supporting data lying behind. (Rumor has it that 1-2-3, Release 3, will also offer multipage modeling.)

The multiworksheet approach, now best exemplified by Excel, is great for such things as reusing supporting data in many separate contexts. It also helps users avoid memory overload. You don't have to have the supporting worksheets in memory to reference them. You can make live connections with data stored on your hard disk or on a network server (IBM PC Network, IBM Token-Ring Network, 3Com, Novell, Banyan, or StarLAN).

Multiple worksheets in memory. Whether or not you link, you can keep up to 255 worksheets in memory at once. SuperCalc5 can display up to three at a time, dividing the screen into equal horizontal segments. The program offers easy commands for navigating among any of the 255. A simple function-key press displays a list of all sheets currently in RAM.

New graph types and features. SuperCalc5 offers several new graph types, including radar (which uses polar coordinates), word, and dual. There is also three-dimensional-perspective display.

The word charts, in single, dual, and triple columns, are handy for creating slide presentations. Many users will want to take advantage of Computer Associates' overnight 35mm slide service (offered through MAGIcorp) to finish the job.

As for 3-D, the new features don't let you plot data on three axes, but they do make it easier to present multiple data series in the traditional x,y-coordinate space. For example, you can now plot multiple series in an area chart without having to stack the series; SuperCalc5 simply plots each new series "behind" the preceding one.

The dual charts let you provide two levels of detail on the same screen or printout. For example, you can show a pie graph on the left side of the screen and "zoom" one slice into a second pie on the right.

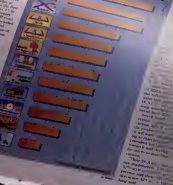
These new types significantly enhance an already extensive graphing set, which includes high-low-open-close plots as well as the usual bar, line, and overlay varieties. Altogether, SuperCalc5's graphing prowess seems more extensive than Ex-

A Guide to
Advanced 3270
Micro-Mainframe
Connectivity

THE PC WEEK POLL OF CORPORATE SATISFACTION

3270-Board Buyers Sidestep DCA, Turn to Attachmate

Performance Is Not a Major Concern For 3270 Emulation-Board Buyers



Find out what 238 experts know about the #1 choice in PC-mainframe connectivity.

A PC Week poll of 238 connectivity pros put Attachmate at the top in 10 key categories, including overall performance, IBM compatibility, documentation and support. We want to put this

information into your hands immediately, plus a LAN-mainframe article from



Attachmate Corporation 1820 S.E. 96th Street, Bellevue, WA 98006 (206) 644-4710

EXTRA! is a trademark of Attachmate Corporation
PC Magazine "Editor's Choice," December 15, 1988

PC Magazine that bestowed the coveted "Editor's Choice" award on Attachmate's EXTRA!™ software. To get a head start on your evaluation process, call for your free copies now: 1-800-426-6283.

CIRCLE 124 ON READER SERVICE CARD

cel's in terms of type options, and fully equal to *Excel* in terms of customizability. The placement of text in graphs, however, has to be done on the keyboard rather than with a mouse.

Integrated auditing features. *SuperCalc5*'s new auditing commands are impressive and more extensive than *Excel*'s. You can search for and highlight just about any category of cell you can think of, including dependents and consequents of a particular formula, formulas that reference empty or text cells, clones of a particular formula, cells with particular data types, cells that are not referenced by other cells, and so on. The program not only highlights the selected cells, but also presents a window displaying the exact contents and formatting attributes of each member of the set.

Also included in the auditing section of *SuperCalc5* are a panoramic view option, which lets you see a worksheet's functional layout at a glance, and an extensive search-and-replace facility. Both are handy for ordinary worksheet building as well as for troubleshooting.

Data encryption. The new version comes with a TSR encryption utility called *Privacy Plus*.

These new features enhance a product that was already way ahead of *1-2-3* in terms of the options it presented users. *SuperCalc5*, like its predecessors, abounds in choices and conveniences. For example:

You can set a data path from within *SuperCalc*, so you don't have to keep changing the default directory in order to take advantage of a tree-structured hard disk.

If you don't have an enhanced keyboard and you want to enter numbers with the numeric keypad, you can learn to use *SuperCalc*'s left-handed cursor diamond—Ctrl-S, Ctrl-E, Ctrl-D, and Ctrl-X. This is a handy holdover from CP/M days, when some keyboards (Apple II's with SoftCards) had no cursor keys.

SuperCalc normally records copied formulas in a compressed format to conserve memory. If you've entered the same formula many times manually, you can use a Squeeze command to ferret out the duplicates and reclaim memory.

The macro facility includes macro recording as well as an extensive range of debugging features. Macros also can employ computed cell references. For example, the expression `BUDGET!TOTAL{2;3}` refers to the cell in row 3, column 2 of range TOTAL in the spreadsheet named BUDGET.



SUPERCALC5: SUMMARY OF FEATURES

	SuperCalc5 \$495	Lotus 1-2-3, Release 2.01 \$495	Microsoft Excel \$495
GENERAL FEATURES			
LAN version available	●	○	○
OS/2 version available	●	○	○
Uses EMS memory	●	●	●
Uses extended memory	○	○	○
RAM required	512K	256K	640K
Disk storage required	3MB	2MB	5MB
MAXIMUM WORK AREA			
Number of rows	9,999	8,192	16,384
Number of columns	255	256	256
Number of rows displayed	20	20	Variable
Number of characters displayed per row	74	72	Variable
Maximum column width (characters)	127	240	255
FILE FORMATS SUPPORTED (Import/Export)			
.CSV	●/●	○/○	●/●
.DBF (dBASE)	●/●	○/○	●/●
.DIF	●/●	○/○	●/●
.WKS	●/●	●/○	●/●
.WK1	●/●	●/●	●/●
.WR1 (Symphony)	○/○	○/○	●/●
OPERATIONAL FEATURES			
Undelete function	●	○	●
Hiding ability			
Rows	○	○	●
Columns	●	●	●
Cells	●	●	●
User-selectable screen colors	●	○	●
High-bit ASCII characters (128-255) displayed	●	●	○
Extract function (saves partial spreadsheet)	●	●	●
Automatic backup	●	○	●
User-customizable backup interval	●	○	○
Formulas displayed in worksheets	●	●	●
Programmable hotkeys for shortcuts	○	○	○
Locking capability			
Rows	●	●	○
Columns	●	●	○
Cells	●	●	●
Macros	○	●	●
Formulas	○	●	●
Split screens			
Maximum number	6	2	4
Formats screens independently	●	○	○
Scrolls screens independently	●	○	○
3-D spreadsheet linking (number of levels)	● (10)	○	● (Unlimited)
Recalculation			
Background	○	○	●
Intelligent	○	●	●

●—Yes ○—No

INCREASE YOUR NETWORK PROFITS

With a **MULTIUSER** accounting software package from Cougar Mountain. No more lost data, no more corrupt files. Cougar Mountain's Act 2 Accounting software guarantees data integrity with a true record and file locking feature. Proven reliable in thousands of locations over the last seven years, Act 2 offers you security and integrity in a multi-user environment.

Without it, you're running a risk.

Cougar Mountain's Act 2 offers you a multiuser environment at a price that beats the competition. For thousands of dollars less you get the quality and many of the features of the big-buck accounting packages. And we don't cut corners.

We support the following networks: Novell Advanced Netware - 2.0, 2.0a, 2.1, 2.11, 2.12, ELS, ELS II, SFT, IBM Baseband, Token Ring, AT&T Starlan, Network OS, LANtastic, Concurrent DOS 6.x, PCMS 2.10, Grapevine, TOPS.

Value, Flexibility, Power, Security, Performance & Price

COMPARE & SAVE

Lookup Windows throughout

General Features

Multi-user with record and file lock
"LOOKUP" Windows throughout
Menu driven with 2 help references
Multi company and report generator.
Sample data files included
Complete audit trail
All modules can post to multiple profit centers.
Fully integrated with single source entry
Date sensitive user-defined fiscal calendar
User defined financial reports
User can design checks, invoices, statements & W-2s
User defined chart of accounts, account numbers & stock numbers up to 15 alphanumeric.

General Ledger

Allows for multi-company ledgers
Unlimited multi-level accounts for departmentalized reporting
Allows recurring journal entries
User can process transactions 2 periods into next year
Allows budgeting

Accounts Receivable

Open invoice and/or balance forward.
Allows unapplied payments
Prints statements
Handles recurring accounts receivable
Supports partial payments and finance charges.
Allows unapplied credit memos.
Up to 5 user-defined aging periods
Mailing labels and reports with 7 different sorts.

Inventory

Supports LIFO, FIFO, weighted averages and standard cost.
Supports markup, margin or list.
Allows up to 4 places to right of decimal for unit cost and price.

Sales Invoicing

Supports service or product oriented businesses
User-defined tax tables including multiple sales taxes.
Prints packing slips.
Prints invoices
Alerts user to customer exceeding credit limit.
Sales history reports.
Automatic updating of inventory daily.
Allows return credit memos.

Accounts Payable

Can post up to 200 general ledger expense accounts per invoice.
Prints checks
Automatically prepares payments.
Supports partial and handwritten checks.
Processes credit and debit memos
Computes discounts and records discounts taken.

Payroll

Generates automatic payroll
Provides up to 8 user-defined rates.
Allows post facto payroll
Allows distribution of payroll expenses to user-defined departments.
Benefits and deductions are calculated on fixed amounts.
Hourly amounts, percentage of gross or variable.
Allows additions to gross which may be taxable, non-taxable or partially taxed
Handles 401K and cafeteria
All tax tables easily updated by the user
Handles payroll draws, per diem, piece, contract and piece work, hourly and salary.
Handles tip accounting.
Prints checks and W-2s

Hardware Requirements

IBM PC* or compatible **HARD DISK REQUIRED.**

- General Ledger
- Accounts Receivable
- Accounts Payable
- Inventory
- Order Entry
- Payroll



MULTI-USER ACCOUNTING
FOR MS DOS & PC DOS



**ALL 6 MODULES
ONLY**

\$999⁵⁰

+ \$11.50 Shipping & Handling

**UNCONDITIONAL 30-DAY
MONEY BACK GUARANTEE**
on all products bought directly from
COUGAR MOUNTAIN SOFTWARE.
Product must be returned in resalable
condition. 15% restocking fee applicable.
(From date of invoice).

**TO ORDER CALL
(800) 344-2540**

**8:00 - 5:00 MST
Monday-Friday**

**COUGAR
MOUNTAIN**
S.O.F.T.W.A.R.E.

2609 Kootenai, Box 6886
Boise, Idaho 83707
208-344-2540

XENIX* & OS2 Versions Also Available. Call For Information.

TRADEMARKS: Novell Netware - Novell, Inc. IBM - International Business Machines, Starlan - American Tel & Tel, LANtastic - Artisoft, Inc., Concurrent DOS - Digital Research, Inc., PCMS Software Link, Network OS - CIBS, Inc., Grapevine - Computer Pathways, Inc. - TOPS - Sun Microsystems, Inc.

CIRCLE 194 ON READER SERVICE CARD



SUPERCALC5: SUMMARY OF FEATURES

FUNCTIONS/OPERATORS

	SuperCalc5 \$495	Lotus 1-2-3, Release 2.01 \$495	Microsoft Excel \$495
Total number of functions			
Math (including trigonometry)	35	17	22
Logic	25	7	6
Date and time	20	11	12
Statistics	16	14	25
Number of logical and arithmetic operators	5	15	13

MACROS

Learn mode for macros	●	○	●
Macro libraries	○	○	●
Macros reside in worksheet or in library	Both	Worksheet	Library
Macro menu	●	○	●
Imports working Lotus macros	●	●	○

DATABASE FEATURES

Database can be larger than spreadsheet	○	○	○
Database resides on-disk	○	●	○
Number of simultaneous sort keys	3	2	3
Data record search by:			
Arithmetic criteria	●	●	●
Logical criteria	●	●	●
Database entry screen	○	○	●
Multidimensional database	○	○	○

GRAPHING FEATURES

Graph types available	Bar, dual, high-low, line, pie, radar, tree, word, x,y	Bar, line, pie, stacked-bar, x,y	Area, bar, column, line, pie, scatter
-----------------------	---	--	---

PRINTING FEATURES

Landscape printing	●	○	●
Landscape printing with separate utility	● (Sideways)	● (Sideways)	○
Box and shade output	●	○	●
Multifont output	●	○	●
PostScript printing	○	○	●
Supports HP LaserJets	●	●	●
Maximum length of setup string	240	240	N/A

HELP/DOCUMENTATION

Context-sensitive on-line help	●	●	●
Separate help section	○	○	●
Quick-start booklet	●	●	●
Reference card	●	●	●
Tutorial program or booklet	●	●	●
Index to documentation	●	●	●
Command table	●	●	○

SUPPORTED THIRD-PARTY SOFTWARE

SideKick	○	●	●
Sideways	●	●	○
SOZ	○	●	○

●—Yes ○—No

N/A—Not applicable: Excel uses the Windows print features.

NEW COMMAND CAPABILITIES

SuperCalc5 adds many new abilities to its repertoire. For example:

The /Arrange command sorts data either by row or by column and either with or without formula adjustment.

The /Blank command either erases cells entirely or leaves their formatting attributes intact, as you choose.

The /Copy command can perform consolidation arithmetic with its target cell(s).

The /Edit command can not only change the contents of a cell but also apply the altered contents to a target cell.

The /Justify command can wrap text through a target range in three styles—flush left, centered, or flush right.

The /Quit command can take you straight out of *SuperCalc* into another program (but only a .COM program!).

The /Print module includes a Preview option—but, alas, only in text mode.

The //Data command set has an Extract option that lets you include or reject records on a case-by-case basis.

The /Save commands can be applied to entire files or to specific ranges, can transfer live formulas or convert everything to computed results, and can make a backup of the last version saved on-disk, if you wish. The /Load command includes a similar range of options.

HARD TO LEARN

All these variations on the standard spreadsheet operations (and there are more—this is only a sampling) bespeak *SuperCalc's* long history of "trying harder." They also, unfortunately, constitute something of a learning hurdle for new users—particularly for converts from Lotus, who might expect their fingers to adjust to the *SuperCalc* menus with a minimum of re-learning. The problem is twofold.

First, the complexity and richness of *SuperCalc* stretches the construct of a static two-line horizontal menu system beyond what it's gracefully able to handle. If ever there were a program that cried out for dynamic menus (menus that change as the program is used, among other things adjusting to show which commands are and are not currently valid) and dialog boxes, *SuperCalc* is it. Because you must select every option and suboption one at a time, instead of being able to see a range of choices and settings in a dialog box, the *SuperCalc* menus are gruesomely deep. The program's reference manual is full of tree diagrams that run page after page; to keep track of where you are in these dia-

Best Performer!



FoxBASE+/Mac: The Most Celebrated Mac DBMS Now Includes a Powerful Report Writer!

**New
Version 2.00!**

New FoxBASE+/Mac Version 2.00 is here—and stealing the show! In its first year, FoxBASE+/Mac won more awards—both in the U.S. and Europe—than any other DBMS ever created for the Macintosh! And Version 2.00 is faster and more powerful than ever—packed with innovative new features and language enhancements!

New FoxReport!

FoxReport lets you create virtually any columnar or free-form report—without any programming! FoxReport includes:

- **Page Layout:** Designate many layout settings for your report: number of columns, left margin setting, column width, space between columns, measurement size for each page, and more!
- **Report Layout Window:** Define the different areas within your report, using FoxReport's new "band" system. Start with the default bands: Page Header, Body, and Page

Footer, then bring in other bands like Title, Summary, Column Headers and Footers, etc.

■ **Object Menu:** Control the Type Font, Sizes and Styles of text objects. Fill and Pen options let you change the color and shading of almost every object!

■ **Page Preview:** "What-You-See-Is-What-You-Get" design ensures that the report on your screen is exactly as it will appear in print!

■ **Label Generator:** Create labels of almost any size and configuration. You can even include pictures anywhere on the label space!

New Features!

■ **Enhanced XCMD/XFCN Support:** Load up to 16 external XCMD's and XFCN's, then access them directly from within FoxBASE+/Mac 2.00 programs!

■ **Language Enhancements:** Other features include: support for custom hierarchical menus, new commands to help handle resources, new system functions to improve filename and screen management, and much more!

Perfect Connectivity!

FoxBASE+/Mac 2.00's Multi-User version allows complete data and application sharing between networked Macs and PCs! (when used with FoxBASE+/LAN). It also runs on the most popular network systems: AppleShare, Novell and 3Com! . . . *And It's Faster Than Ever!*

Order or Upgrade Now!

FoxBASE+/Mac Version 2.00 is the new Leader of the Mac! And at only \$495 (\$695 for Multi-User), it's a phenomenal bargain! If you're already a FoxBASE+/Mac registered user, you can upgrade to Version 2.00 for just \$75!

To order your copy (or ask for a **FREE** demo disk), call (419) 874-0162. Or visit your local quality software dealer.

After all, when it comes to the Macintosh, *Nothing Runs Like a Fox!*

FoxBASE, FoxBASE+/Mac, and FoxReport are trademarks of Pen Software. Macintosh is a trademark of Apple Computer, Inc.

Fox Software

Fox Software, Inc. (419) 874-0162, Ext. 760
134 W. South Boundary Fax: (419) 874-8678
Perryburg, OH 43551 Telex: 6503040827 Fox
CIRCLE 112 ON READER SERVICE CARD



PERFORMANCE TESTS: SUPERCALC5

SuperCalc5's performance is affected by the memory-management techniques that enable it to take up such a small amount of RAM, and by the variety and number of its features.

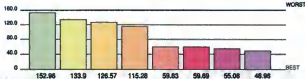
To gauge spreadsheet performance, we run eight separate tests. Five tests time the interval from the initial keystroke that executes a calc function or command to the moment keyboard control has been restored. (Recalculation is set to manual.) The other three tests rely on each spreadsheet program's

memory- and space-checking functions, yielding scores expressed in kilobytes. The products were tested on an IBM PC AT Model 339 with 640K of conventional memory, DOS 3.3, no expanded memory, and no math coprocessor.

Mathematical Worksheet Recalculation

Elapsed Time (seconds)

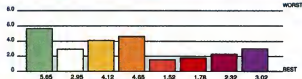
Mathematical Worksheet Recalculation reports the time taken to calculate a Lotus 1-2-3 2.01 worksheet with 1,950 mathematical functions and 494 text cells. Lower times indicate more-efficient implementation of standard spreadsheet functions.



Loan Recalculation

Elapsed Time (seconds)

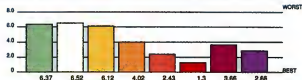
The Loan Recalculation test worksheet calculates the monthly payment and displays the amortization schedule for a 10-year mortgage based on any given loan principal. This test is a typical spreadsheet application.



Internal Rate of Return Recalculation

Elapsed Time (seconds)

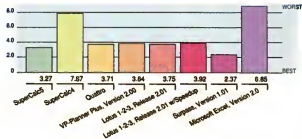
Internal Rate of Return Recalculation tests the Net Present Value and Internal Rate of Return functions. These computation-intensive formulas indicate the efficiency of a program's calculation and internal Rate of Return algorithms.



Save to Disk

Elapsed Time (seconds)

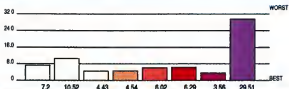
The Save to Disk test measures how long it takes the spreadsheet program to save the Mathematical Worksheet Recalculation test file to disk, using the product's native file format.



Load from Disk

Elapsed Time (seconds)

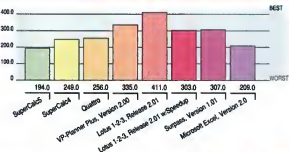
The **Load from Disk** test measures how long it takes the spreadsheet program to read the Mathematical Worksheet Recalculation test file from disk, using the product's native file format.



Conventional Memory

Available RAM (kilobytes)

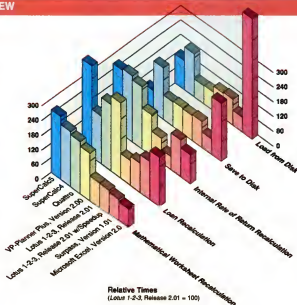
Conventional Memory reports how much RAM is available when the spreadsheet program is called but no spreadsheet file is loaded. A larger number indicates that the program can handle a larger spreadsheet.



SUPERCALC5: COMPOSITE VIEW

The test results show how **SuperCalc5** performed against five of the most popular spreadsheet packages on the market today as well as **SuperCalc4**. As evidenced by the numbers, **SuperCalc5** lagged behind all the other companies' packages in the Mathematical Worksheet Recalculation, Loan Recalculation, and Internal Rate of Return Recalculation. **SuperCalc5** even trailed **SuperCalc4** in two of these three tests. All results were obtained with the memory default set to **FAST** and minimal recalculation set to **AUTO**.

Although performance is not the hallmark of **SuperCalc5**, its efficient memory management earns it top honors. Although after the program was loaded it provided the smallest amount of conventional memory among all these packages, it used the least amount of memory for our **BMARK** spreadsheet and consumed only half of the disk space required by its closest rival, **Microsoft Excel**. **SuperCalc5** can be made more efficient by setting the memory option to **DATA SPACE**, disabling **UNDO** and **GRAPHICS**, and squeezing formulas.



Spreadsheet Rivalry Heats Up

The Spreadsheet Market

OTHER 6.1%



RACE OF
VS. PO

“Things are getting down and dirty,” a computer analyst observes.

We Interrupt The War For This Im

To all those unlucky enough to be stuck smack in the middle of the current spreadsheet confusion, take heart.

There is, at last, a viable alternative to war: revolution.

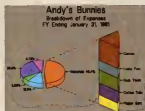
One that delivers even more performance than you have (ahem) been waiting for, but without demanding expensive new hardware or extensive retraining. And without abruptly cutting you off from any user in your company, even those on mainframes.

The name of the spreadsheet is SuperCalc® 5.

And what it can do for you is, frankly, quite revolutionary.

Let's begin at the end. Stand-alone quality graphic capabilities have been built in.

Offering hundreds of presentation treatments from word charts to three-dimensional bar, pie, scatter, and polar graphs.



Present a state-of-the-art picture of your work.



Look just about everything in sight.

And with SuperCalc5, you select fonts, lines, boxes, grids and shading. All of which can be used to produce the highest quality customized reports.

Plus, SuperCalc5 actually makes productivity easier. An integrated Undo feature simply reverses unwanted commands. And a truly comprehensive system of debugging highlights costly errors and analyzes macro logic.

Perhaps even more impressive



Catch bugs before they come back to bite you.

is the way SuperCalc5 can link spreadsheets. Up to 255

POWER TION

the field had been ranked and the odds
personal computer spreadsheet software, a

New program es to fend off spreadsheet war

GE, Mass.:—Lo-
red to fight the
war with sweep-
ts reseller pro-

• A restructuring
MIF plan. The qua
nining compen
nphatic

Spreadsheet Ready to Pounce

January 28, 1989

at Gains on Rival

creating a spreadsheet, b
distinction of

The Spreadsheet portant Update.

to be precise. Linking either in memory or on disk, either pages of the same spreadsheet or independent, either SuperCalc5's files or Lotus® 1-2-3's.

Which brings us to the "L" word. SuperCalc5 not only reads and writes Lotus® 1-2-3 files, it totally coexists with Lotus.

and compatible computers but also takes full advantage of 286 and 386 machines when you decide to make that transition.

And if all that isn't enough to make you run out today and join the revolution, there's even more incentive.

Like our free demo disk offer through July 31, 1989. And our \$100 upgrade offer for just about any spreadsheet you're using. Call 1-800-531-5236. In Canada call 1-800-663-6904.

Which finally brings us to our admittedly biased outlook for the much touted spreadsheet war. With SuperCalc5, peace is at hand.

Andy's Business

Income Statement
For Ending January 31, 1989

Account	1988	1989
Revenue	\$1,000,000	\$1,000,000
Cost of Sales	(600,000)	(600,000)
Gross Profit	\$400,000	\$400,000
Operating Expenses	(200,000)	(200,000)
Operating Income	\$200,000	\$200,000
Other Income	\$50,000	\$50,000
Other Expenses	(20,000)	(20,000)
Net Income	\$230,000	\$230,000

Produce annual report quality output everyday

Letting you easily move 1-2-3 macros into SuperCalc5 and back again. Even toggling between menus is a snap for SuperCalc5.

But not for Excel®.

Which now brings us to the "E" word. Unlike Excel, SuperCalc5 runs on all IBM®

Microsoft, IBM is a registered trademark of International Business Machines.



**COMPUTER
ASSOCIATES**
Software superior by design.

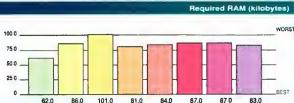
CIRCLE 102 ON READER SERVICE CARD



PERFORMANCE TESTS: SUPERCALC5

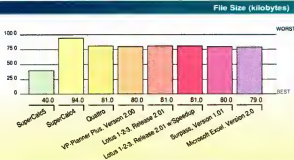
Memory Used

Memory Used reports how much RAM in kilobytes is used by the Mathematical Worksheet Recalculation file. A smaller number on this test means the program can handle a larger spreadsheet.



Disk Space

Disk Space reports the size of the Mathematical Worksheet Recalculation file when the spreadsheet program saves it to disk in the program's native file format. A smaller number here is better, leaving room for more or bigger files on the same disk.



CO/SESSION™ IS THE FASTEST, EASIEST, MOST POWERFUL REMOTE COMPUTING SOFTWARE!

Remote PCs need no longer remain remote with the powerful new features of CO/SESSION 3.1. CO/SESSION is the ideal solution for all your PC communication needs.

HOME COMPUTING Use CO/SESSION to work at home and run your office PC as if you were there. Access files, execute DOS commands, run programs, print reports and more.

CUSTOMER SUPPORT Provide on-site support and training to customers without moving an inch. CO/SESSION allows you to work with remote users as if you were there.

NETWORK ACCESS Link remote users and offices to your network and enjoy on-line access to all the network resources.

FILE TRANSFERS Transfer files by modem or direct cable. CO/SESSION is ideal for laptops, home and remote offices!



AUTOMATED SESSIONS Add the ability to automate and schedule file transfers, printing and running of programs on remote PCs with SESSION/XL.

BETTER THAN CARBON COPY PLUS CO/SESSION is up to 400% faster, easier to use, more powerful and lockup free. If you're a current Carbon Copy user, ask about our upgrade program. You'll see the difference in minutes.

IMMEDIATE AVAILABILITY Call today for additional information on CO/SESSION and SESSION/XL or visit your nearest dealer and tell them you want the best in remote computing software. CO/SESSION can be purchased in single or two machine licenses.

CALL 201-855-9440
FAX 201-855-9608

Triton Technologies Inc., 200 Middlesex Express Turnpike, Iselin, NJ 08830

You know
exactly what
your company
wants in a
color printer.

grams, you practically have to rip out the pages and paste them together.

Second, the layout of commands on this menu system often appears to follow the thought lines of a programmer rather than those of a user. For example, saving a partial file (creating an extract, in Lotus terminology) is certainly an action related to saving an entire file. But as an option seldom exercised, it might better have been parked in some other branch of the tree, away from /Save. As things stand, every time you save in *SuperCalc* you have to confirm that you do indeed want to put the whole file away. Sure, it's a minor thing having to hit the Return key an extra time with every save. But it's an irritant, and one that typifies the "feel" of *SuperCalc*.

It just seems like it always takes one or two keystrokes more than you expect to get something done. The irony in this is that one of *SuperCalc*'s major strengths—the fact that it's been around a long time—is also one of its liabilities. *SuperCalc* is a solid, dependable product; the vendor is here to stay and has its support act together; but the basic user interface, built on early 1980s notions, feels

FACT FILE
SuperCalc5
 Computer Associates International, 1240 McKay Dr., San Jose, CA 95131; (408) 432-1727.
 List Price: \$495
 Requires: 512K RAM, DOS 3.0 (supports LIM 4.0 and 3.2).
 In Short: A major revision for the longest-running spreadsheet show in micro-computing, offering worksheet linking, superb graphing in 3-D perspective, and integrated auditing, among many other state-of-the-art features. Slower than *SuperCalc 4*, *SuperCalc5* doesn't work well with under 640K RAM. And the wealth of new features may make it difficult for users of previous versions.

CIRCLE 404 ON READER SERVICE CARD

ponderous by current standards. (Of course, 1-2-3's interface is only slightly less so—and only because there's less product to interface with; but with *Excel* in the game now, it's no longer enough to be comparable to 1-2-3.)

A marketing spokesman for Computer

Associates confirmed that the company is planning a Presentation Manager version of *SuperCalc*. That should be an interesting product to see.

THE BOTTOM LINE

This is a lot more spreadsheet than the current version of 1-2-3 (plain 1-2-3, that is; we're not talking about 1-2-3 with *HAL* and a suite of add-ins). It's a more solid product than *Quattro*. And at least in the area of graphic output, it's as powerful as *Excel*.

But take that "save \$6,000" ad campaign with a sack of salt. You won't be happy running this program on systems without at least 640K (and preferably a good deal more), and you will incur re-training expense if you're converting from another spreadsheet.

Salt notwithstanding, if you want worksheet linking, integrated auditing, and other state-of-the-art modeling features, and if you're not hot to jump on the graphics-mode bandwagon, *SuperCalc5* deserves very serious consideration.

Craig Stinson is a frequent contributor to PC Magazine.

SHARP COOKIE.

Smart, too. The desktop film recorder you've been waiting for. ProColor.* From Agfa Matrix.

Super-sharp, artist-quality graphics on 35mm slides or Polaroid® instant prints.

Millions of colors. For the most stunning presentations you've ever seen ... or shown.

Compatibility? Total. Mac II. IBM® PC. Popular graphics software. Plus every MATRIX film recorder, thermal printer and presentation system. And if you've been printing on a laser printer or a plotter, you can output to a ProColor just as easily.

All for about six grand.

How do we do it? Easily. We've been at it a long time. Ask anyone who uses our recorders. Such as Allstate. AT&T. Lotus Development Corp. And GM.

They're pretty smart cookies themselves. Guess it takes one to know one.



2/28/89



AGFA Agfa

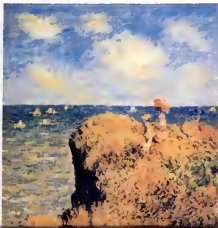
AGFA MATRIX DIVISION
WHEN YOUR IMAGE IS ON THE LINE.

1-800-852-8533

In NY: 1-914-365-0190

CIRCLE 322 ON READER SERVICE CARD

Monet, not money.



The HP
PaintJet.
\$1395*

Who says fine art is out of reach? The HP PaintJet color printer produces brilliant color for a price any business can afford.

So now there's no limit to what you can create

with your business communications. Surprise your audience with thousands of colors. Beamed up on an overhead. Or tucked neatly into a report. Persuading people up to 85% more effectively than black and white.

The PaintJet works with all your favorite graphics, presentation, spreadsheet and word processing software. Just hook it up to your IBM-compatible or Macintosh computer and start painting.

For only \$1395 (add \$125 for the Macintosh interface).

Call 1-800-752-0900 Ext. 711K for your nearest authorized HP dealer and a free sample output. The HP PaintJet. It's what artists are starving for.

There is a better way.



**HEWLETT
PACKARD**

*Suggested U.S. list price. Business graphics created using Microsoft® Excel, which is a U.S. registered trademark of Microsoft Corp. ©1989 Hewlett-Packard Company PE120H

CIRCLE 326 ON READER SERVICE CARD

Free up your credit for other purchases
while putting Northgate computing power at your fingertips.

Northgate Gives You Credit!

Payments as low
as \$40/month*

Introducing...
The Northgate "Big N"
Revolving Credit Card



**NOT A LEASE.
YOU OWN IT!**

Works just like your VISA,
MasterCard, American Express
or other card.

Just fill out the "Big N" credit
information. Send it in at once.
Prompt approval...your credit
limit is based on your credit
worthiness.

Then call Northgate. One of
our expert system consultants will
help design the system that best
meets your needs. Then just say... **CHARGE IT!**

Northgate offers flexible long-
term lease plans too. Suited to fit
your needs. With up to five years
terms, if cash conservation is
your concern, ask about leasing
your system with Northgate.

Phone Northgate Now...

800-548-1993

HOURS: Monday - Friday 7 a.m. - 5 p.m. CST
NEW EXTENDED SAT HOURS 8 a.m. - 4 p.m. CST
Canadian Toll Free Order Hotline: 800-338-8161



NORTHGATE COMPUTER SYSTEMS, INC.

13895 Industrial Park Boulevard, Suite 110, Plymouth, Minnesota 55441

From Foreign Countries call: Corporate Headquarters (812) 553-0111 • FAX (812) 553-1885

For corporate, government and institutional sales in Texas, Louisiana and Oklahoma, call (312) 343-7471

APPLICATION AND AGREEMENT

PCM

NOTICE TO MINORING APPLICANTS

You must disclose your marital status:

- ☐ married
☐ unmarried
☐ legally separated

A married person may apply for individual credit. I am applying for (please check appropriate box):

- ☐ **JOINT CREDIT** with another person. Complete entire application.
☐ **INDIVIDUAL CREDIT** but rely on income or assets of another person as a basis for repaying the credit requested. Complete entire application.
☐ **INDIVIDUAL CREDIT**. Complete sections "a" and "b" only.

Please complete all appropriate sections, providing at least two year's residence and employment history. This will enable your application to be processed as quickly as possible. If you are self-employed, please be sure to complete section "d" on back.

a. Your Personal Information

Requested Line of Credit \$ _____

Your Name: First _____ Initial _____ Last _____ Date of Birth: _____ Social Security Number: _____

Present Address: Street _____ Apt. # _____ City _____ State _____ Zip _____ Home Phone: _____

Date of Residence: Month _____ Year _____ Monthly Payment: \$ _____ Day _____ Month _____ Year _____

Previous Address: _____ Monthly Payment: \$ _____ Day _____ Month _____ Year _____

Your Employer: (if self-employed, see rear panel) _____ Dates of Employment: _____ Monthly Income: _____

Employer's Address: Street _____ Apt. # _____ City _____ State _____ Business Phone: _____

Previous Employer: _____ Address: _____ Dates of Employment: _____ Monthly Income: _____

Income from alimony, child support or separate maintenance payments need not be disclosed if you do not wish to have it considered as a basis for repaying this obligation.

Make and Address of Nearest Relative Not Living With You: _____ Relationship: _____

Other Income: _____ I have received since: _____ Monthly Income: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Driver's License No. _____ State _____ Expires: _____

b. Credit Information Include past applicant's information, if joint account requested.

Bank Account: _____ Bank Name _____ Address _____

Bank Account: _____ Bank Name _____ Address _____

Bank Loan Reference: _____ Payment _____ Balance _____

Bank Card Reference: ☐ VISA ☐ MasterCard ☐ Other _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Other Credit References: _____ Account No.: _____ Expires: _____

Let Northgate start building your computers...TODAY.

*Based on purchase price of \$12,799.00 on the "Big N" revolving charge. Prices subject to change without notice. Offer not valid for APO or FPO customers.

Inside Talk: 2,400-bps PS/2 Modems

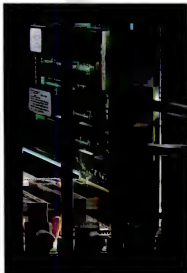
by M. David Stone

**These ten
2,400-bps add-in
modem cards
work with
the Micro Channel
architecture of
the IBM PS/2.**

The trend on the part of modem makers toward designing modems for IBM's PS/2 computers seems to mirror the buyers' inclination toward that same line. Though at least 25 manufacturers have promised internal modems for the Micro Channel architecture since the first one was introduced a year ago, there's been a lot more talk than action.

Or so it would seem, since at the time of this writing there were only ten modems available from manufacturers willing and able to have us review them. Ranging in price from \$299 to \$899, with most in the \$300 to \$450 range, the MCA modems reviewed in this issue are the Anchor Automation 2400PS, Anderson Jacobson AJ 2412-3H1, Everex Evercom 24/2, Hayes Smartmodem 2400P, Intel 2400B Modem 2, Multi-Tech MT224PS and MT224ES, Octocom OS18224APS, OmniTel Encore 2400PS, Practical Peripherals PM2400 PS/2, and Ven-Tel MCM-24.

There are, however, at least ten other MCA modems available that we didn't review. It seems that making modems work with the MCA bus is not as easy as with the PC bus. Although some of these modems simply weren't available in time to meet our review deadlines, we didn't review others be-



PHOTOGRAPH BY DAVID ARNOLD

cause manufacturers decided that the products with which they'd provided us weren't working properly. Finally, we didn't review some of them because they were unable to perform adequately on our tests (see sidebar "Survival of the Fittest"). After consulting with the manufacturers of these poorly performing modems (as we always do when products exhibit serious problems) the manufacturers asked us not to review them at this time because they wanted to iron out the kinks.

This list of unreviewed but currently available modems includes the PS/2-oriented products of Acer Technologies, Advanced Microcomputer Systems, Black Box Corp., Computer Peripherals, GVC Chenel, Okidata, Prometheus Products, Racal-Vadic, Universal Data Systems, and U.S. Robotics. It is quite possible that most or all of these modems could perform adequately on our tests at the present time, but none of these companies could supply adequately performing modems in time to meet our testing deadlines.

SAVE THE SERIAL

There's no doubt that there is a serious advantage to using an internal modem with a PS/2: it leaves the serial port on the system board free for some other purpose such as a serial printer or plotter.

That these modems support the 2,400 bit-per-second V.22 bis standard is also an advantage. Now the modem communication speed of choice—fully 66 percent of the people making purchases today are buying 2,400 bps—virtually all V.22 bis modems are compatible with the older, slower Bell protocols. This allows them to communicate using the Bell 103 protocol of 0 to 300 bps and the Bell 212 protocol of 1,200 bps.

Besides Bell compatibility, many V.22 bis modems have the additional option of communicating at 1,200 bps using the CCITT V.22 protocol—the European equivalent of Bell 212. This additional capability is of no importance for communication within the U.S., but it may be helpful if you need to communicate internationally. (Developed by the Bell Telephone Company before the breakup of their monopoly, the Bell protocols are strictly U.S. standards and are named after particular modem models. The V.22 bis protocol was developed by the European-based CCITT [Comité Consultatif International Télégraphique et Téléphonique], and has the advantage of being a world-wide standard.)

DOUBLE FOR LESS

As recently as 2 years ago, 1,200 bps was clearly the business standard for modems. At that time, a typical street price for the Hayes Smartmodem 2400 was \$600, compared with \$390 for the Smartmodem 1200. Equivalent prices today are \$470 for the Smartmodem 2400 and \$320 for the Smartmodem 1200. Prices on both modems have dropped, but more important, the differential between the two has dropped: from \$210 to \$150. (Current list prices for the Hayes models are \$399 for the Smartmodem 1200, \$599 for the

There's no doubt that there is a serious advantage to using an internal modem with a PS/2: it leaves the serial port free for some other purpose.

Smartmodem 2400.) Less expensive modems, from other manufacturers, have even smaller differentials.

As the prices of 2,400-bps modems go down, the number of 2,400-bps modems to talk to increases. Additionally, all major on-line systems—including BRS, BRS/After Dark, CompuServe, Delphi, Dialog, Dow Jones News/Retrieval, Knowledge Index, Lexis, NewsNet, Nexis, and The Source, as well as data communication networks Telenet and Tymnet—are now equipped for 2,400 bps. If you transfer files often or download large chunks of information from on-line databases, a 2,400-bps modem can speed the transfer and save you time. And since communications time is literally money—in phone charges, data network charges, and on-line charges—a 2,400-bps modem can quickly pay for itself.

MO-DEM

As you probably already know, the word *modem*—short for MOdulator/DEModulator—takes its name from what it does.

On the transmitting end, a modem takes computer-generated signals and modulates them, converting them to a form that can go over the phone network. On the receiving end, the modem takes the modulated signals and demodulates them, converting them back to a form that the computer can understand.

As you might expect, the more information a modem tries to cram into the phone line, the more likely it is for the information to be garbled. All other things being equal, a line problem that lasts a given length of time will do more damage at higher speeds: 1 second is long enough to ruin 30 characters at 300 bps or 120 characters at 1,200 bps.

The increase in difficulties at higher speeds shows up even when comparing 300- and 1,200-bps communications. But at these speeds, errors are few enough that they are usually not a problem for keyboard communications. During a file transfer, when even one error can ruin a file, error detection and correction is usually handled in software as part of the file transfer protocol.

At 9,600 bps, flow control problems become so pronounced that error-free communication is a practical impossibility. As a result, most of the manufacturers of 9,600-bps modems have developed their own, usually proprietary, error-correction protocols and built them into these high-speed modems.

There's less need for error correction in 2,400-bps modems. Nonetheless, many manufacturers have included a built-in error-handling scheme in some or all of their 2,400-bps modems.

Unfortunately, there is not yet any generally agreed-upon combination of communications protocol plus error-correction protocol for 2,400-bps modems—at least none that has won over the marketplace in the sense that the V.22 or Bell 212 standards have. However, there is hope in the relatively new V.42 error-correcting protocol. The standard is too recent to have had much effect, but as a CCITT recommendation supported by the market leader, Hayes, it offers promise.

It's worth noting that V.42 includes partial support for Microcom Networking Protocol (MNP) as an alternative protocol. MNP has been around for some time and is available in several modems, including four in this review. As with other communication protocols, error correction requires that both sides use the same techniques.

OS/2

NEWS

Volume 1, No. 5.

A continuing report on advanced software for personal computers.

Get money back on OS/2 memory, options and software.

Right now IBM and its business partners are offering thousands of dollars in rebates on over 110 available applications. IBM is also offering up to \$1,600 back on memory plus hundreds of dollars back on modems, accessory cards and hardware. Ask your IBM Authorized Dealer about these special savings today, or call 1 800 627-2492.

Easel makes it easy to migrate applications from hosts to programmable workstations.

Easel® for OS/2 Extended Edition is a full-featured development tool for creating programmable workstation-based graphical interfaces that can communicate with existing host 3270 applications. This lets you develop workstation applications without having to change host applications. It provides high-level language support (and WYSIWYG graphics) for developing EE applications that support Presentation Manager™ and Communications Manager. For more information contact your IBM representative.

DeScribe gives OS/2 users WYSIWYG word processor.

DeScribe™ conquers the gap between word processing and desktop publishing. DeScribe gives you advanced word processing combined with style sheets, flexible page layout and typographic controls. Since it runs under Presentation Manager, you benefit from the multi-tasking, multi-windowing environment. The WYSIWYG mouse-and-menu interface makes it easy to create professional quality documents. For additional information on DeScribe, call Lenanne Advanced Products at 1 916 646-1111.

Lotus 1-2-3 Release 3 delivers advanced spreadsheet power to OS/2 users.

1-2-3® Release 3 delivers a new dimension of power and performance to OS/2 users. Release 3 integrates true 3D worksheets, powerful data base capabilities and high-impact business graphics. Of course, it's fully compatible with your existing 1-2-3 data and macros. Release 3 supports leading OS/2 networks and PostScript® output devices. For more information, see the Lotus® Authorized Reseller nearest you.

Maximize semiconductor manufacturing process with AIM—Advanced Interface for Mircalign®

As part of Perkin-Elmer's commitment to provide the semiconductor industry with ways to improve productivity, they've developed an OS/2 version of Advanced Interface for Mircalign (AIM™). This integrated system interfaces with the Perkin-Elmer Mircalign 500/600 HT series and utilizes OS/2's advanced multitasking capabilities to monitor 50,000 processes for maximized machine utilization. AIM reduces the time semiconductor manufacturers spend on system setup and diagnostics, and it enables flexible storage and real-time information retrieval. For more information on how AIM can help dramatically improve your productivity, call Perkin-Elmer at 1 203 834-4725.

Free OS/2 Application Guide available.

You can receive a 340-page OS/2 Application Guide that lists and describes over 800 identified applications for OS/2. For a free copy of this guide call 1 800 IBM-2468, ext. 120.

OS/2 software vendor rebate participants.

Advanced Business Microsystems, Inc.
Advanced Graphics Applications, Inc.
ASI Applications Specialists, Inc.
Borland International, Inc.
California Software Products, Inc.
Cowritten Software Group
Computer Associates International, Inc.
Consumers Software, Inc.
Data Wright, Inc.
DCA Corporation
Dodson Programming Service
Easle Software, Inc.
Eyrard Development Corporation
GBA Systems
Graphic Software Systems, Inc.

Dupe Technologies, Inc.
IBM Corporation
Information Builders, Inc.
Informix Software Systems, Inc.
Intelligent Environments
Key Software, Inc.
Laboratory Microsystems, Inc.
Lanice Corporation
Logitech, Inc.
Lotus Development Corporation
Lugma Software, Ltd.
mdix, Inc.
Micro Focus, Inc.
Micrograte

Microim, Inc.
Microsoft Corporation
Novell
Pars Research, Inc.
Symantec Corporation
3CDM Corporation
T/Maker Company
TPS Systems
WordPerfect Corporation
ZSoft Corporation

Microsoft®

IBM®

Operating System, OS/2 and Presentation Manager are trademarks, and the IBM logo is a registered trademark, of International Business Machines Corporation. AIM is a trademark, and Mircalign is a registered trademark, of Perkin-Elmer Corporation. Lotus and Lotus 1-2-3 are registered trademarks of Lotus Development Corporation. Easel is a registered trademark of Interactive Images Corporation. PostScript is a registered trademark of Adobe Corporation. DeScribe is a trademark of Lenanne Advanced Products Corporation. Microsoft and the Microsoft logo are registered trademarks of Microsoft Corporation. Some of the product information presented here has been obtained directly from the vendors; the products have not been evaluated as to function, quality or performance by Microsoft or IBM. © 1989 IBM Corp. © 1989 Microsoft Corp.



THE PREFERRED CHOICES OF CORPORATE AMERICA.

You said it.

In one PC Week corporate opinion poll, you said Above™ Board was the top overall memory board.

In another PC Week poll, you ranked Above Board #1 in what you value most: reliability and compatibility.

In still another poll, this time by PC World, you voted Above Board the best EMS memory board for 1988.

© 1989 Intel Corporation

And in the ultimate poll—the marketplace—you've made Above Board far and away the best selling expanded memory board.

Which just goes to prove a principle we firmly believe: The customer is always right.

Call (800) 538-3373 for more information.

Intel is a registered trademark and Above is a trademark of Intel Corporation.

intel®

CIRCLE 361 ON READER SERVICE CARD



FROM MORSE TO MODEMS: A BRIEF HISTORY OF TELECOMMUNICATIONS

1832 1876 1950's 1960's 1970's 1980's

Samuel
F. B. Morse's
telegraph



Alexander
Graham
Bell's
telephone



by Joseph J. Antinori

When a curious artist fashioned a crude electrical device from his canvas stretcher in 1832, he kicked off the communications revolution. Since that time, at an ever-accelerating pace, men have set about eliminating the effects of distance. Today, with our comprehensive telecommunications networks and our modems, telephones, and fax machines, we are truly a global community.

Morse's invention led others to explore the potential uses of electricity. Improvements and innovations followed rapidly. Soon after the laying of the first cable, Kentucky schoolteacher David Hughes unveiled his device for automatically deciphering and printing messages received in Morse code. This grand era of invention was crowned by the introduction of the telephone at the Centennial Exposition in Philadelphia.

Modem technology is descended from the teletype of the early 1900s. After 1948, when computers began to appear, the need for data paths of a new kind presented itself. The first prototypes of modern-day modems arrived in the early 1950s.

The Bell Telephone monopoly dominated the modem market in this country until approximately 1975. End users had only two options for data communications: the Bell Data-Phone series and an "acoustic data coupler" from another manufacturer. This situation arose because Bell was the only company allowed by law to manufacture equipment that could plug into a phone jack. The acoustic data couplers had a "data access arrangement" with Bell: they were allowed to use a Bell handset to receive and transmit data.

The FCC ruling, in 1975, that eliminated the restrictions on outside manufacturers opened the door for true competition in the modem market. About the same time, Bell's dominance was also challenged in the arena of transmission coding and error-control standards. Previously, Bell's data sets had been de facto standards in this country and the CCITT standards used in the rest of the world had to include Bell compatibility. After 1976, CCITT recommendations began to take precedence, though most modems today support versions of both standards.

With the adoption of the V.42 standard in November 1988 and its universal endorsement by modem manufacturers, the foundation has been laid for continued innovation. We can expect still faster data transfer speeds and better data integrity as we continue to expand the possibilities for communications.

1954

110-bps British
Telecom prototype
of a modem in four
modules

1956

Establishment of
CCITT
(International
Telegraph and
Telephone
Consultative
Committee), U.N.
communications
standards
authority

1958

First Bell Data
Phone system



1960

Bell 101A and
101C data sets:
first standard
data sets on
switched lines
(110 bps)

1961

Bell 201B and
202A data sets:
2,400 and 1,200
bps, respectively,
half-duplex
service

1963

Bell 103A data
sets: 300-bps
full-duplex
operation
standard



Acoustic data
coupler

1976

Bell 212 data set:
1,200-bps full-
duplex operation
standard



1977

First Hayes
modem

1968

Carterfone de-
cision legalizing
private
ownership of
phone equip-
ment

1970

15,000 modems in
operation using
DAA (data access
arrangement)

1980

250,000 modems
in operation
CCITT V.22:
1,200-bps full-
duplex world
standard

1981

Hayes's AT
command set
introduced in the
Smartmodem
300

1984

Divestiture of Bell
Telephone monopoly

CCITT
V.22 bis:
2,400-bps full-
duplex standard

1975

FCC rulings allow-
ing other manufac-
turers to build equip-
ment plugging di-
rectly into the Bell
Telephone system;
end of the acoustic
data coupler and
DAA

1976

Bell 212 data set:
1,200-bps full-
duplex operation
standard

1977

First Hayes
modem

1987

10,000,000
modems in
operation

1988

CCITT V.42:
9,600-bps full-
duplex standard

Like some assistance

□ 3 1/2" format available from us. Specify when ordering.
 □ package includes both 5 1/4" and 3 1/2" disks.
 □ 3 1/2" format available from manufacturer by request. Call us for details.
 CP—copy-protected; NCP—not copy-protected.

The four-digit number next to each product is the product's **ITEM NUMBER**. Please refer to this number when ordering. Thank you.

SOFTWARE

We only carry the latest versions of products. Version numbers in our ads are current at press time.

Aldus ... NCP	
1332 □PageMaker 3.0	call
Alpha Software ... NCP	
4103 □AlphaWorks 1.0	99.
5104 □ALPHAfour 1.0	319.



Epson ... 1 year
LQ-2550 Printer—A full featured 24 pin, 136 column printer. Includes 7 built-in fonts, push tractor, and advanced paper handling. 333 cps draft, 111 cps LQ (12 dpi mode)..... call

Application Techniques ... NCP	
1214 □Pizzazz Plus 1.2	75.
Ashton-Tate ... NCP	
4450 □dBASE IV 1.0	call
1309 □MultiMate Advantage II 1.0	299.
Autodesk ... NCP	
4519 □Autosketch Standard 1.04	55.
Best Programs ... NCP	
1453 □Label Master 3.1	29.
Bible Research ... NCP	
1484 □The Word 4.2 (KJV or NIV)	159.
Blot Publishing ... NCP	
4796 □Personal Lawyer 2.0	39.
4801 □PopDrop 3.1	32.
1447 □FormTool 2.01	55.
4594 □Form Filler 2.0	89.
Borland International ... NCP	
1527 □Superkey 1.18	69.
1488 □Turbo C 2.0	99.
4330 □Turbo C Pro. Pack 1.0	169.
4322 □Turbo Pascal 5.0	99.



Blot Publishing ... NCP
 □Form Tool 2.01—Quickly and easily create any form on your PC..... \$55.
 □Form Filler 2.0—The complete system for filling in any preprinted form quickly and accurately on any PC..... \$89.

4332 □Turbo Pascal Prof. Pack 1.0	169.
4329 □Turbo Assembler & Debugger 1.0	99.
1525 □Sidekick Plus 1.0	135.
1526 □Sprint 1.0	135.
1521 □Quattro 1.01 w/SQ2!Plus 1.0	165.
1514 □Paradox 3.0	call
Bourbaki ... NCP	
4524 □DIR+ 3.02	49.
Bridgeway Publishing ... NCP	
4386 □FastTrax 3.9	35.
Broderbund ... CP	
1434 □Print Shop 2.41	39.
1433 □Memory Mate 3.01R (NCP)	45.
Central Point ... NCP	
5039 □PC Tools Deluxe 5.5 (new version)	79.
5038 □Copy II PC 5.0	24.
Chronos Software ... NCP	
4387 □Who's What When 1.09	119.
Computer Associates ... NCP	
4934 □SuperCalc 5.1.0	319.
Cora International ... NCP	
1571 □Corelast 2.0	95.
Crosstalk Communications ... NCP	
2911 □Remote* 1.1	95.
2908 □Crosstalk XVI 3.7	95.
2909 □Crosstalk MK.4 1.1	124.
Dac Software ... NCP	
1754 □Dac Easy Light 1.0	45.
1756 □Dac Easy Payroll 3.0	59.
1748 □Dac Easy Accounting 3.0	59.
Data Storm ... NCP	
4796 □PROCOMM PLUS 1.1B	49.
Deirina Technology ... NCP	
4325 □Per.FORM 2.0 (new version)	179.
5th Generation ... NCP	
3950 □Fastback Plus 2.09	109.
Fox Software ... NCP	
2233 □Foxbase Plus 2.1 (single user)	209.
Funk Software ... NCP	
2228 □Sideways 3.21	42.
2229 □Worksheet Utilities 1.0	59.
4479 □Allways 1.0	85.
General Information ... NCP	
4118 □Hot Line Two 2.1	49.

Generic Software ... NCP	
2264 □Basic Home Design 3.0	\$35.
4344 □Generic CADD Level 2 1.1	89.
4584 □CADD Starter Kit 1.0 (incl. Level 2)	109.
2265 □Generic CADD Level 3 1.1	179.
Great American Software ... NCP	
4880 □The Accounting System 2.0	179.
4879 □Payroll 2.05	89.
Harvard Associates ... NCP	
2324 □BPC Logo 3.0	59.
Hayes ... NCP	
2293 □Smartcom II 3.0	89.
2295 □Smartcom III 1.0	149.
Hilgraves Software ... NCP	
2323 □HyperACCESS 3.31	89.
Individual Software ... NCP	
2415 □Typing Instructor Encore 2.13	19.
2408 □Professor DOS 2.51	27.
Intuit ... NCP	
2426 □Quicken 2.1	35.
Javelin ... NCP	
2526 □Javelin Plus 2.03	249.
Lord Publishing ... NCP	
5191 □Ronsadt's Financials 1.01	125.
Lotus ... NCP	
2668 □1-2-3 2.01	call
5134 □Magellan 1.0 (introductory offer)	99.
2662 □HAL 1.0	109.
4131 □Agenda 1.0	275.
2660 □Freelance Plus 3.0	345.
2667 □Symphony 2.0	459.
MECA ... NCP	
4529 □Chackwrite Plus 1.0	29.
2796 □Managing Your Money 5.0	119.
Meridian Technology ... NCP	
2775 □CarbonCopy Plus 5.0 (2 req.)	115.
Micro Logic ... NCP	
2968 □Tornado 1.8	55.
Microlytics ... NCP	
2734 □WordFinder 4.0	39.
2731 □GOFer 1.0 (text retrieval system)	45.
MicroPro ... NCP	
2825 □WordStar Prof. Release 5.5	209.
5000 □Upgrade to Release 5.5	89.

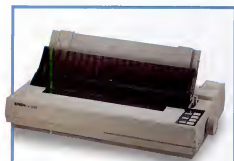


Lord Publishing ... NCP
 □Ronsadt's Financials 1.01—Create your financial statements, budgets and forecasts. End spreadsheet and template nightmares. Menu driven on-line help, graphics. Comprehensive yet fast and easy to use..... \$125.

For IBM Personal Computers exclusively.

PC CONNECTION®

without resistance?



Epson ... 1 year

FX-1050 Printer—Feature laden 136 column, 9 pin dot-matrix printer. SmartPark mode loads single sheets without removing continuous form paper. Prints 264 cps draft and 54 cps letter quality (12 cpi mode) ... call

Micromin ... NCP

- 2835 ☐ R:BASE for DOS (version 2.1) ... \$489.
- 5008 ☐ R:BASE Compiler 1.0 ... 629.

Microsoft ... NCP

- 2860 ☐ Learning DOS 2.0 ... 35.
- 2899 ☐ Windows 286 2.1 ... 69.
- 2904 ☐ Works 1.05 (with Checkwrite Plus) 99.
- 2900 ☐ Windows 386 2.1 ... 129.
- 2890 ☐ Multiplan 4.01 ... 135.
- 2901 ☐ Word 5.0 ... call
- 2856 ☐ Excel 2.1 (req. 80286/80386) ... 239.
- 2891 ☐ Project 4.0 ... 329.

LANGUAGES

- 5188 ☐ Quick Pascal 1.0 ... 49.
- 2894 ☐ Quick BASIC 4.5 ... 69.
- 2895 ☐ Quick C 2.0 ... 69.
- 2880 ☐ Macro Assembler 5.1 ... 99.
- 2847 ☐ Basic Compiler 6.0 ... 199.
- 2859 ☐ Fortran Compiler 5.0 ... 289.
- 2853 ☐ C Compiler 5.1 ... 299.

Monogram ... NCP

- 2778 ☐ Dollars and Sense 3.1 ... 105.

Multisoft ... NCP

- 4924 ☐ Super PC-Kwik 3.2 ... 49.
- 4925 ☐ PC-Kwik Power Pak 1.1 ... 79.

Nantucket Software ... NCP

- 2970 ☐ Clipper (Summer '87) ... 429.

New England Software ... NCP

- 3004 ☐ Graph-in-the-Box 2.2 ... 75.
- 4337 ☐ GB-Stat 1.0 ... 159.
- 4336 ☐ GB Analytic 1.0 ... 105.

Nolo Press ... NCP

- 2982 ☐ WillMaker 3.0 ... 35.
- 5122 ☐ For The Record 1.0 ... 35.

North Edge Software ... NCP

- 2987 ☐ Timeslips III 3.3 ... 169.

Norton-Lambert ... NCP

- 4928 ☐ Close-Up Customer 3.0 ... 135.
- 4929 ☐ Close-Up Support 3.0 ... 165.

Owl International ... NCP

- 3080 ☐ Guide 2.0 ... 143.

Paperback Software ... NCP

- 3142 ☐ VP-Planner Plus 2.0 ... 145.
- 3138 ☐ VP-Expert 2.02 ... 145.

Paul Mace ... NCP

- 2762 ☐ Mace Utilities 5.0 (DOS utilities) ... \$55.
- 4688 ☐ Mace Gold 1.0 ... 79.

PC Support Group ... NCP

- 3208 ☐ Lightning 4.82 ... 39.
- 3209 ☐ Lucid 3-D 2.0 ... 59.

Personics ... NCP

- 3126 ☐ SeeMORE 1.02 ... 49.
- 4328 ☐ Look & Link 1.04 ... 59.
- 4384 ☐ Ultravision 1.1 ... 79.
- 3124 ☐ ATBASE 1.22 ... 119.

Peter Norton ... NCP

- 3152 ☐ Norton Commander 2.0 ... 52.
- 3146 ☐ Advanced Utilities 4.5 ... 89.
- 4150 ☐ Dan Bricklin's Demo Prog. 2.1.0 ... 109.

Quarterdeck ... NCP

- 3221 ☐ Expanded Memory Mgr. 386 4.2 ... 39.
- 3220 ☐ DESQView 2.24 ... 79.
- 4586 ☐ DESQView 386 1.0 ... 115.

Reference Software ... NCP

- 4396 ☐ Grammatik III 1.07 ... 52.

Relay Communications ... NCP

- 4651 ☐ Relay Gold 3.0 ... 149.

Revolution Software ... NCP

- 4480 ☐ VGA Dimmer 2.01 (screen saver) ... 19.
- 3254 ☐ Cruise Control 3.02 ... 39.

Rightsoft ... NCP

- 4155 ☐ Rightwriter 3.0 ... 54.

Samna ... NCP

- 5148 ☐ Ami 1.0A ... 129.

Simon & Schuster ... NCP

- 3314 ☐ Typing Tutor IV 1.0 ... 33.

Softlogic Solutions ... NCP

- 3546 ☐ Disk Optimizer 4.01 ... 45.
- 3542 ☐ Software Carousel 3.0 ... 49.
- 4855 ☐ FATCAT 1.0 ... 69.

Software Publishing ... NCP

- 3495 ☐ Professional Plan 1.02 ... \$59.
- 3499 ☐ PFS:First Publisher 2.1 ... 79.
- 4342 ☐ PFS:First Graphics 1.0 ... 89.
- 3478 ☐ PFS:First Choice 3.01 ... 99.
- 3496 ☐ Professional Write 2.1 ... 139.
- 3493 ☐ Professional File 2.0 ... 189.
- 4527 ☐ Office Writer 6.1 ... 299.
- 3482 ☐ Harvard Graphics 2.12 ... 299.
- 4669 ☐ Harvard Graphics Access, Pk 1.0 289.
- 4284 ☐ Harvard Project Manager 3.0 ... 409.

Spinnaker ... NCP

- 4441 ☐ Resume Kit 1.29 ... 25.
- 4444 ☐ Splash 1.0 ... 59.

Springboard ... NCP

- 3534 ☐ Newsroom Pro 1.0 ... 45.


Symantec ... NCP

- 4732 ☐ SQZPlus 1.11 ... 65.
- 3430 ☐ Think Tank 2.41 ... 125.
- 3427 ☐ Q & A Write 1.01 ... 129.
- 3412 ☐ QuickDraw 1.0 ... 189.
- 3425 ☐ Q & A 3.0 ... 219.
- 3431 ☐ Breakthrough Timeline 3.0 ... 369.



Personics ... NCP

☐ *Look & Link 1.04*—Build 1-2-3 models that span across worksheets. Get dynamic linking and consolidation and the ability to see a second worksheet in a pop-up window. You can even cut and paste between worksheets ... \$59.



North Edge Software ... NCP
☐ *Timeslips III 3.3*—Track every minute's efforts, then print the invoice and log the receivable all from the convenience of Timeslips III. Menu-driven and memory resident, this is a must for your service business ... \$169.

1-800/243-8088

MMC
MINI-MICRO COMPUTER

PC Connection

6 Mill Street

Marlow, NH 03456

620M

SALES 603/446-7721 FAX 603/446-7791

T/Maker ... NCP

- 4179 ☐ ClickArt Business Images ... 42.
- 4185 ☐ Scrapbook+ 1.0 ... 79.

The XTREE Co. ... NCP

- 4512 ☐ XTREE Pro 1.1 ... 69.

TOPS ... NCP

- 3726 ☐ NetPrint 2.0 (share printers) ... 119.
- 3726 ☐ TOPS 2.1 ... 119.
- 3725 ☐ TOPS Repeater (extends network) ... 129.
- 3720 ☐ Flashcard 2.1 (Apple Talk network card; 1 year warranty) ... 169.

Traveling Software ... NCP

- 4190 ☐ Battery Watch 1.0 (3 1/2" only) ... 27.
- 3729 ☐ ClickArt Mac 2.0 (Mac-PC transfer) 79.

- 5179 ☐ LapLink III ... 85.

- 4891 ☐ ViewLink 1.0 ... 95.

- 3727 ☐ DeskLink 2.21 ... 99.

True BASIC, Inc. ... NCP

- 3561 ☐ True BASIC 2.1 ... 57.

Vericom ... NCP

- 3765 ☐ SoftBytes 2.0 ... 35.

For IBM Personal Computers exclusively.

PC CONNECTION®

ALL ITEMS SUBJECT TO AVAILABILITY. PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

We know all the tricks



Spectrum Holobyte ... NCP

VETTEL—Race one of three new-model Corvettes through the streets of San Francisco. Dynamic 3-D solid model graphics adds to the realism as you speed from landmark to landmark \$32.

WordPerfect Corp. ... NCP

- 3799 **WordPerfect Library 2.0** 69.
- 3798 **WordPerfect Executive 1.0** 129.
- 3804 **WordPerfect 5.0** 239.
- 3805 **WordPerfect Network 5.0** 349.
- 3806 **Additional Network Stations 5.0** 84.
- Wordtech ... NCP**
- 3810 **DBXL 1.2** 119.
- Xerox ... NCP**
- 3812 **Ventura Publisher 2.0** call
- XYQUEST ... NCP**
- 4393 **XyWrite III Plus 3.55** 229.

RECREATIONAL/EDUCATIONAL

Broderbund ... CP

- 1413 **Where in the World is Carmen Sandiego?** 25.
- 1414 **Where in the USA is Carmen Sandiego?** 25.
- 1417 **Where in Europe is Carmen Sandiego?** 29.
- 4948 **JetFighter (by Velocity)** 35.

Electronic Arts ... CP

- 5180 **Dinosaur Discovery Kit (First Byte)** 29.
- 5182 **Puzzle Story Book (from First Byte)** 32.
- 1858 **Earl Weaver Baseball 1.5** 32.
- 5181 **Hillstar (from SSI)** 32.
- 1839 **Chuck Yeager's Flight Trainer 2.0** 35.

Microprose ... CP

- 4454 **F-19 Stealth Fighter** 39.
- 2725 **F-15 Strike Eagle** 22.

Microsoft ... NCP

- 2858 **Flight Simulator 3.0** 35.

Mindscape ... CP

- 4897 **Gauntlet** 29.
- 4625 **Colony (3 1/2" not available)** 33.
- 2752 **Balance of Power 1990** 33.

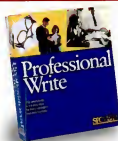
Perlor Software ... CP

- 3159 **Bridge Parlor 2.3** 49.

Sierra On-Line ... CP

- 4752 **Gold Rush** 25.
- 4455 **Leisure Suit Larry II** 33.
- 4345 **King's Quest IV (512k version)** 33.

- 4399 **Manhunter** 33.
- 4456 **Police Quest II** 33.
- 3404 **Space Quest II** 33.
- Spectrum Holobyte ... NCP**
- 3467 **Tetris (addicting mind teaser)** 24.
- 4283 **Falcon/AT (F-16 simulation)** 39.
- 5187 **VETTEL** 32.
- Stone & Assoc. ... NCP (reqs. graph. brd.)**
- 3436 **Memory Master (ages 2-6)** 22.
- 3435 **My Letters, Numbers, Words (2-6)** 22.
- 3439 **2nd Math (ages 7-16)** 27.
- Sublogic ... NCP**
- 4653 **Up Periscope** 25.
- 3335 **Jet (requires CGA or EGA)** 33.
- True BASIC, Inc. ... NCP**
- Kerny/Kurtz Math Series each module** 32.



Software Publishing ... NCP

Professional Write 2.1—Now with new Preview feature that shows you exactly how a document is going to look—before you print. Read and write files directly then print them out on most any printer \$139.

HARDWARE

Manufacturer's standard limited warranty period for items shown is listed after each company name. Some products in their line may have different warranty periods.

- AST Research ... 2 years**
- 1223 **I/O Mini 2 C/S/P** 89.
- 1302 **SixPakPlus 64k C/S/P** 129.
- 4107 **RAMpage Plus 286 512k** 419.
- 4105 **RAMpage Plus MicroChannel 512k** 469.
- Compuceable ... 2 years**
- 1604 **2-Position switch box** 29.
- 1605 **3-Position switch box** 39.
- Cuesta ... 1 year**
- 1608 **Datasaver 400 Watt (standby power backup)** 429.
- Curtis ... lifetime**
- 1681 **Curtis Clip CC-1** 6.
- 1686 **Disk Holder DB-1** 8.
- 1718 **3 1/2" Disk Holder DB-2** 8.
- 1704 **Printer Stand PS-1** 18.

- 1713 **Filtered SafeStrip SPF-3** \$24.
- 1678 **Universal System Stand SS-3** 25.
- 1694 **Emerald SP-2** 36.
- 1707 **Ruby SPF-2 (6 outlets; EMI/RFI filtered; 6 ft cord)** 55.
- 1708 **Ruby-Plus SPF-2 Plus (w/FAX & modem protection)** 69.
- DCA ... 1 year**
- 1761 **Irma 2 (3270 emulation board)** 729.
- 1764 **Irma 2 Micro Channel** 729.
- Epson ... 1 year**
- We are an authorized Epson Service Center.**
- 1906 **FX-850 (80 col., 264 cps, 9 pin)** call
- 1904 **FX-1050 (136 col., 264 cps, 9 pin)** call
- 5183 **LQ-850 (80 col., 180 cps, 24 pin)** 349.
- 1930 **LQ-850 (80 col., 264 cps, 24 pin)** call
- 4117 **LQ-950 (110 col., 220 cps, 24 pin)** call
- 1917 **LQ-1050 (136 col., 264 cps, 24 pin)** call
- 4116 **LQ-2550 (136 col., 333 cps, 24 pin)** call
- 5184 **LX-810 (80 col., 180 cps, 9 pin)** 199.
- 1052 **Printer-to-IBM cable (6 feet)** 15.
- Everex ... 1 year**
- 2029 **1200 Baud Internal Modem** 79.
- 2030 **2400 Baud Internal Modem** 149.
- 5th Generation ... 1 year**
- 3952 **Logical Connection 512k** 529.
- 4921 **Logical Connection 1 Meg** 749.
- Hayes ... 2 years**
- 4763 **Personal Modem 1200 (with Smartcom EZ)** 145.
- 2304 **Smartmodem 1200** 289.
- 2305 **Smartmodem 1200B (w/Smartcom II)** 289.
- 2307 **Smartmodem 2400** 429.
- 2308 **Smartmodem 2400B (w/Smartcom II)** 429.
- Hercules ... 2 years**
- 2318 **Graphics Card Plus** 189.
- Intel ... 5 years**
- 4696 **2400B Internal Modem** 159.
- 2352 **2400B Internal Modem 2 (for PS/2)** 249.
- 5119 **2400 Baud External Modem** 179.
- 2346 **Inboard 386/PC w/1 Meg** 599.
- 4646 **Inboard 386/PC Piggyback 4 Meg** 1249.
- 2339 **Inboard 386/AT (req. inst. kit)** 859.



Epson ... 1 year
LQ-510 Printer—New! Including SmartPark paper handling and 360 x 360 graphics printing resolution, the LQ-510 gives you features found in high-end 24 pin printers at a very affordable price \$349.

For IBM Personal Computers exclusively.

PC-CONNECTION®

of software coexistence.

4266	Above Board Plus 512k	\$419.
4267	Above Board Plus I/O 512k	449.
4272	Above Board 2 Plus 512k	469.
4339	Above Board Plus Piggyback w/2 Meg (upgrades to 6 Meg)	call
4275	Connection Coprocessor	769.
4857	Visual Edge (improve the output of your HP Laserjet II)	449.
	MATH COPROCESSORS	
2375	8087 (for IBM-PC & XT)	95.
2374	8087-2 (for 8 MHz 8088 CPU's)	139.
2368	80287 (for 6 MHz 80286 CPU's)	149.
2370	80287-8 (for 8 MHz 80286 CPU's)	219.
2369	80287-10 (for PS/2 Models 50 & 60)	259.
4750	80387SX (for 80386SX CPU's)	359.
2371	80387 (for 16 MHz 80386 CPU's)	399.
2372	80387-20 (for 20 MHz 80386 CPU's)	459.
	Kensington Microware ... 1 year	
2581	Masterpiece	94.
2582	Masterpiece Plus	109.
4972	PowerTree 10	19.
4973	PowerTree 20	29.
4974	PowerTree 50	59.



Reference Software ... NCP

□ **Grammatik III 1.07**—Gives your writing power, gives you confidence. Correct grammatical errors and style problems with Grammatik III's on-line editor. Works with over 35 different word processors ... \$52.

Keytronic ... 3 years

2537	101 Keyboard	99.
4518	101 Plus Keyboard	99.
	Kraft ... 5 years	
2603	Three-button Joystick	33.
2597	High Speed Joystick Adapter Card	25.
	KYE International ... lifetime	
4127	Dyna Mouse GM6+ (w/Dr. Halo III)	49.
4675	GM6000 Mouse (350-1050 dpi)	59.
	Logitech ... lifetime	
4145	Series 2 Mouse (for PS/2's)	65.
4388	ClearCase Mouse (serial only)	69.
5151	New HiRez Mouse (C9)	99.
5152	Mouse w/Paint Show (C9)	99.
4297	ScanMan (hand held scanner)	219.
	Magnavox ... 2 years	
5051	VGA Adapter (9AV610)	259.
4758	13" CGA Monitor (9CM515)	269.
4760	13" Hi-Res Monitor (9CM053)	369.
4761	13" VGA Monitor (9CM062)	389.
4762	13" VGA Monitor (9CM082)	449.



Intel ... 5 years

Inboard 386/PC—Provides blazing fast performance as well as a safe and economical upgrade for your aging PC/XT system. Backed by a 30 day money back guarantee, includes FREE Microsoft Windows offer ... \$599.

Microsoft ... 2 years

2870	Mach 20 (1 yr. wry., includes free PCTV installation video)	349.
2886	Mach 20 Disk Plus Option (floppy controller)	69.
2887	Mach 20 Memory Plus Option (512k upgradeable to 3.5 Meg)	339.
2897	Mouse with Paintbrush	109.
2896	Mouse with Easy CAD	125.
2898	Mouse with Windows 286 2.1	139.
	Mouse Systems ... lifetime	
2812	OrniMouse (serial only; 1 yr wtry)	49.
4306	PC Mouse II w/PC Paint+	89.
4350	PC Mouse II w/Autosketch	105.
	NEC ... 2 years	
4677	Multispeed HD Laptop Computer	call
4799	Multisync 2A (VGA Monitor)	499.
5085	Multisync 3-D Monitor	699.
	Orchid Technologies ... 4 years	
3069	Tiny Turbo 286 (accelerator board)	219.
4690	ProDesigner VGA (800 x 600)	319.
	Pacific Rim ... 1 year	
5010	1.2 Meg External (for PS/2's)	215.
5011	360k External 5 1/4" Drive	179.
	PC Power & Cooling Sys. ... 1 yr	
	REPLACEMENT POWER SUPPLIES	
3202	Turbo Cool 150 (25° - 40° cooler)	129.
3205	Turbo Cool 250 (25° - 30° cooler)	169.
3200	Silencer 150 (84% noise reduction)	115.
3201	Silencer 200 (69% noise reduction)	149.
4514	Turbo Cool 375	299.
	PC Support Group ... 1 year	
3211	Breakthrough 286-8 (8 MHz accelerator)	289.
3210	Breakthrough 286-12 (12 MHz accelerator)	429.

1-800/243-8088



PC Connection

6 Mill Street
Marlow, NJ 03456

SALES 603/446-7721 FAX 603/446-7791

Practical Peripherals ... 5 years

3101	1200 Baud Internal Modem (with PROCOMM)	\$69.
3100	1200 Baud External Modem (mini)	79.
4149	P/Link (extends par. print signal)	109.
3097	Microbuffer Inline (par. print buffer/32k)	135.
3103	2400 Baud Internal Modem (with PROCOMM)	139.
3102	2400 Baud External Modem	179.
4542	2400 Baud Internal Modem for PS/2	229.
	Princeton Graphics ... 1 year	
3166	Ultrasync (800 x 600 max. res.)	549.
5189	Ultra-16 Monitor (16" 1024 x 768 maximum resolution)	899.
	Quadram ... 1 year	
5143	JT-FAX 9600	549.
	Safe Power Systems ... 2 years	
4561	Safe 250W (standby power bkup)	249.
4562	Safe 425W (standby power bkup)	369.
4563	Safe 500W (standby power bkup)	495.
	SOTA Technology ... 2 years	
5111	SOTA 286-12 (12 MHz accelerator)	339.
5109	SOTA VGA/16 (with 256k)	339.
	Targus ... lifetime	
4899	Nylon Laptop carrying case	55.
4901	Leather Laptop carrying case	139.
	TheComplete PC ... 2 years	
4889	TheComplete Hand Scanner 400	169.
4885	TheComplete Answering Machine	239.
4887	TheComplete FAX 9600	449.
5140	TheComplete Page Scanner	589.
	Tohiba ... 1 year	
3684	T1000 Laptop (80C88, 6.4 lbs.)	call
3456	T3100E Laptop (80286, 12 MHz, 20 Meg)	2849.
4958	T1600 Laptop (80C286, 12 MHz, 20 Meg)	3349.
	Video 7 ... 5 years	
3776	VEGA Deluxe (supports 640x480)	219.
3778	VEGA VGA	287.
4193	FastWrite VGA (includes 256k)	319.
4194	VRAM VGA (includes 256k)	469.



Epson ... 1 year

FX-850 Printer—High speed, 80 column, 9 pin dot-matrix printer. Handles big printing jobs with ease and efficiency. Prints 264 cps and 54 cps near letter quality (12 cpi mode) ... call

For IBM Personal Computers exclusively.

PC CONNECTION®

*DEFECTIVE SOFTWARE REPLACED IMMEDIATELY. DEFECTIVE HARDWARE REPLACED OR REPAIRED AT OUR DISCRETION.

Call free this instant.

DRIVES

IOmega ... 1 year

2485	Bernoulli II Single 20 Meg Internal	\$767.
5116	Bernoulli II Single 44 Meg Internal	995.
2486	Bernoulli II Dual 20 Meg External	1659.
4276	20 Meg Cartridge Tripak (5 1/4")	169.
5113	44 Meg Cartridge Tripak (5 1/4")	259.
2499	PC2 Card	169.
2500	PC2B Card (bootable card for PCXT/AT)	229.
2502	PC4 Card (for PS/2 Model 50/60/70/80)	299.

Mountain Computer ... 1 year

2917	40 Meg Internal Tape Drive	379.
2915	40 Meg External Tape Drive	479.
2916	40 Meg External Tape Drive with Power Supply	569.
5190	40 Meg Data Cartridges (pre-formatted)	25.

Plus Development ... 2 years

3105	Hardcard 20 Meg (49 ms)	549.
3106	Hardcard 40 Meg (28 ms)	699.
5164	Impulse 40 Meg Int. Drive (12 ms)	679.
5165	Impulse 80 Meg Int. Drive (12 ms)	899.
5163	Impulse Controller (required)	229.

Seagate ... 1 year

FREE PCXTM Hard Drive Installation
Tape with purchase of 20, 30 or 40 Meg Seagate drive for the IBM PC (not for AT, Beta or VHS).

2285	20 Meg Internal Hard Drive ST225 (w/controller and cables, 65 ms)	299.
2286	30 Meg Internal Hard Drive ST238 (w/controller and cables, 65 ms)	329.
2281	40 Meg Internal HD ST251 for AT (40 ms)	399.
2287	40 Meg Internal HD ST251 for XT (w/controller and cables, 40 ms)	449.
4554	40 Meg Internal HD ST251-1 for AT (28 ms)	449.
4624	80 Meg Internal HD ST4096 for AT (28 ms)	649.



Practical Peripherals ... 5 years

PM/200—An internal half card, 100% Hayes compatible, 1200 bps modem. With made-in-the-USA quality, it's perfect for logging onto on-line information services. Includes PRO-COMM communications software ... \$69.

TEAC ... 1 year

4950	PC, XT 360k Drive (5 1/4")	\$79.
4951	720k Drive (specify XT or AT, 3 1/2")	79.
4670	1.44 Meg Drive for AT (3 1/2")	99.
4326	1.44 Meg Drive for AT (includes Basteach software utilities, 3 1/2")	119.

Toshiba ... 1 year

3650	AT 360k Drive (5 1/4")	85.
3649	AT 1.2 Meg Drive (5 1/4")	99.
4755	AT 1.44 Meg Drive (3 1/2", includes Basteach software utilities)	119.

MISCELLANEOUS

CompuServe

1676	CompuServe Information Service	24.
------	--------------------------------	-----

Cables ... lifetime

1019	Smartmodem-to-AT cable (9 feet)	15.
1050	Parallel Printer cable (15 feet)	19.



Epson ... 1 year

LX-80 Printer—New! Providing superb printing performance of 180 cps draft (12 cpi mode), advanced SmartPark paper handling, and a very economical price. Perfect for home use or as a second printer at work ... \$199.

DISKS

All disks have a lifetime warranty.

5 1/4" DS/DD Disks (360k)

2211	Fuji MD2D (10 disks per box)	12.
3291	Sony (10 disks per box)	12.
2789	Maxell MD2-D (10 disks per box)	13.
4192	Verbatim Datalife (10 disks per box)	13.

5 1/4" DS/High Density Disks

(1.2 Meg)

2212	Fuji MD2HD (10 disks per box)	22.
3770	Verbatim Datalife (10 disks per box)	22.
3292	Sony (10 disks per box)	23.
2790	Maxell MD2-HD (10 disks per box)	23.

3 1/2" DS/DD Diskettes (720k)

3297	Sony (10 disks per box)	16.
2214	Fuji (10 disks per box)	17.
3772	Verbatim (10 disks per box)	17.
2792	Maxell (10 disks per box)	17.

3 1/2" DS/High-Density Diskettes

(1.44 Meg)

3298	Sony (10 disks per box)	39.
2215	Fuji (10 disks per box)	39.
2793	Maxell (10 disks per box)	39.



Targus ... lifetime

Choose flight (vertical) or briefcase (horizontal)

style laptop carrying cases in either rugged

"Zalicon" treated nylon or genuine leather.

Nylon carrying case ... \$55.

Leather carrying case ... 139.

MEMORY

3248	256k DRAMs (120 nanosecond)	call
3241	256k x 9 SIMMs (100 nanosecond)	call
4366	1 Meg x 9 SIMMs (100 nanosecond)	call
4705	1 Meg Chips (100 nanosecond)	call

OUR POLICY

- We accept VISA and MASTERCARD only.
- No surcharge added for credit card orders.
- Your card is not charged until we ship.
- If we must ship a partial order, we never charge freight on the shipment(s) that complete the order (in the U.S.).
- No sales tax.
- All U.S. shipments insured; no additional charge.
- APO/FPO orders shipped 1st Class Mail.
- International orders U.S. \$250 minimum.
- Upon receipt and approval, personal and company checks now clear the same day for immediate shipment of your order.
- COD max. \$1000. Cash, cashier's check, or money order.
- 120 day limited warranty on all products.*
- To order, call us Monday through Friday 9:00 to 9:00, or Saturday 9:00 to 5:30. You can call our business offices at 603/446-3383 Monday through Friday 9:00 to 5:30.

SHIPPING

Note: Accounts on net terms pay actual shipping.

Continental US:

- For monitors, printers, Bernoulli Boxes, computers, and hard drives, pay actual charges. Call for UPS 2nd-Day & Next-Day-Air.
- For all other items, add \$3 per order to cover UPS Shipping. For such items, we automatically use UPS 2nd-Day-Air at no extra charge if you are more than 2 days from us by UPS ground.

Hawaii:

- For monitors, printers, Bernoulli Boxes, and computers, actual UPS Blue charge will be added. For all other items, add \$3 per order.

Alaska and outside Continental US:

- Call 603/446-3383 for information.

For IBM Personal Computers exclusively.

PC CONNECTION®



PC Cool.

**Make code, not war.
(Or, tune in, turn on, boot up.)**

Exactly twenty summers ago, thousands of two-legged creatures of the so-called "hippie" persuasion converged on a farm near Woodstock, NY (pop. 8,000) for three days of peace, love, and rock and roll. In a similar vein, a few four-legged creatures of the "furrie" persuasion converge every year on Marlow, NH (pop. 559) for their own festival of freedom. For while it's true that most survivors of the 60's have chained their unbridled spirits to conventional 9-5 jobs, our eternally-hip, and decidedly long-haired mascots continue dancing to the beat of a very different drummer.

Buy, with a little help from your friends.

In the 60's, many people explored the wonders of the universe with mind-altering drugs. Today, most people rely on mind-bending micros. Admittedly, it's safer to artificially expand your memory board than your consciousness. Nevertheless, it's still wise to have an experienced

guide when exploring the complex wonders of PCs, XTs, and ATs. Which is why we maintain a crack crew of drug-free technical specialists (many of whom were mere toddlers in 1969) to guide you through every step of your computer path. Whether you want speed, power, or maybe just to see more of those pretty colors...strictly for business reasons, of course.

**You probably think this ad is about you.
Don't you?**

Sure, you got your car phone, your cappuccino machine, and your condo in Curacao, but you're not really cool 'till you're *New Hampshire* cool. Find out how with a free cassette entitled "Speak N'Hampsha Like a Native,"

by our neighbor Fritz Wetherbee, noted National Public Radio correspondent on New England oddities. It's free with any order of \$500 or more between now and September 30.

Just call 1-800/243-8088 or 1-603/446-7721, M-F 9:00 to 9:00; Saturday to 5:30. If you're planning to visit, please call ahead.



Learn the secrets of Marlow's hip and famous with "Speak N'Hampsha Like a Native." Offer not available to accounts on net terms. One per customer.

For IBM Personal Computers exclusively.

PC-CONNECTION

© COPYRIGHT PC CONNECTION, INC. 1988. PC CONNECTION AND THE RACCOON CHARACTERS ARE REGISTERED TRADEMARKS OF PC CONNECTION, INC. MARLOW, NH. (C) 1988. IBM AND IBM LOGO ARE TRADEMARKS OF INTERNATIONAL BUSINESS MACHINES CORPORATION. IBM, IBM LOGO, AND PC-CONNECTION ARE TRADEMARKS OF PC CONNECTION, INC. MARLOW, NH.

BAUD VS. BPS

The terms *baud* and *bits per second* are often used interchangeably, but they shouldn't be. In some cases they are equal—300 bps can equal 300 baud—but under the V.22 bis protocol, 2,400 bps does not equal 2,400 baud. While bps refers to the number of bits a modem can transfer per second, baud is a count of the number of signalling elements. If a given protocol defines one bit per baud, the two numbers will be the same. If it defines more than one bit per baud, they will be different. The V.22 bis protocol uses a technique called Quadrature Amplitude Modulation (QAM) that results in four bits per baud; with it 2,400 bps equals 600 baud.

CHOICE IN PS/2 MODEMS

Though they may be more difficult to develop, Micro Channel modems are no different in any important respect from their equivalents for the classic PC or AT bus. Of this group, all but the Hayes Smartmodem 2400P are strictly asynchronous—appropriate for the vast majority of PC-based communication. However, if you need to communicate with a V.22 bis synchronous modem (attached to a company mainframe, for example), take a look at the Hayes modem.

As asynchronous modems, these modems offer both automatic and manual dialing and answering. All offer blind dialing and all offer call-progress-monitoring features like dial-tone, busy-signal, and voice detection. All have two modular phone connectors on-board. All offer on-board memory for storing setups, and all but one allow you to store phone numbers in memory.

Almost half of these modems use the popular Rockwell chip set, but other chip sets are represented as well, including Intel, Exar, and SSI. (The chip set is the actual modem on each board, typically consisting of two or three chips. Boards that use the same chip set will tend to have similar performance.) The Hayes and Octocom modems use proprietary chips. All use some variation of the Hayes AT command set (see the sidebar, "In Search of Hayes Compatibility"). The Octocom follows the CCITT V.25 command set as well.

Most other differences among the modems are best described as minor idiosyncrasies. For example, most use software commands for volume control, but one uses a manual control on the back of the

board, as did older PC modems. Most use the speaker on the PS/2 to monitor call progress, but two have their own speakers, again like the older PC modems. Most set all configuration options from the keyboard, using firmware commands or settings available through the Adapter Definition File.

Picking the right Micro Channel modem is no different from picking the right AT-bus modem. First find those with the communications protocols and features you need, then choose one based on a combination of performance and cost. And when figuring your budget, don't forget to add the price of a communications program if the modem isn't bundled with one. Most of the modems offer only the most-common communication features, but there is enough variation to give you a decent number of choices.

ANCHOR AUTOMATION INC.**Anchor 2400PS**

by Ross M. Greenberg

The least expensive of these PS/2 modems, the \$279 Anchor 2400PS offers everything the majority of its peers do. It stands out from the pack because it is one of the few to come with a speaker and volume control on its board instead of using the PS/2's speaker and controlling it through software.

Installing the 2400PS is a breeze, and its documentation is adequate. The mo-

dem has a 16-bit extension on-board and comes with Anchor's proprietary communications package, *AnchorTalk*. If, however, you'd prefer to use it with *Crossstalk XVI*, *Smartcom II*, *Smartcom III*, *Relay*

The Anchor 2400PS is the least expensive of these PS/2 modems. Its performance on our tests was the worst of the group, but still far better than all of the modems that ended up not being reviewed.

Gold, or *Lotus Express*, it'll work fine with any of them.

The modem's performance on our automated line tests was the worst of the group, but it did far better than all of the modems that ended up not being reviewed because of performance on the TAS test. It should perform acceptably on a variety of line conditions.

The modem does have its quirks. The only one that can get in the way of typical communications programs is its problem with the A/ command. Typically used when the number you call is busy, this command repeats the last command issued. The 2400PS's documentation warns you that the A/ command will work "unless the last command was a dialing command, the number being dialed was lengthy, and a modem handshake was attempted." In our testing of the modem, however, we found that the problem was less predictable than the manual indicates. This can limit the versatility of the modem, especially if you're trying to log on to a particularly busy bulletin board system, or if you have some hefty line-noise problems.

Some of the attributes other modems use for setting, retrieving, and storing different user profiles are also lacking in this modem. For example, while many of the other modems tested had some means for


FACT FILE



Anchor 2400PS
 Anchor Automation Inc., 20675 Behama St.,
 Chatsworth, CA 91311; (818) 998-6100.
 List Price: \$279
 Requires: IBM PS/2 Model 50, 60, 70, or 80 or compatible.
In Short: The Anchor 2400PS is an inexpensive modem with a few quirks. Its inability to consistently implement one of the commands of the AT command set could prove problematic.

CIRCLE 607 ON READER SERVICE CARD

viewing the current setting of the modem and its registers, the Anchor modem does not offer such a command. This can make setting the modem for peculiar systems a bit of a pencil-and-paper exercise.

If it were able to implement the A/ command properly, the Anchor 2400PS would be a perfectly reasonable modem. As it stands, its bargain-basement price is the best reason to buy it.

ANDERSON JACOBSON

AJ 2412-3H1

by M. David Stone

If you were to list the absolute minimum capabilities you expect from a 2,400-bps PS/2 modem, you would probably wind up with something resembling Anderson Jacobson's AJ 2412-3H1. That's not to say there's anything wrong with or missing from this \$449 modem. It's just that there are no extras that make it stand out from the crowd.

As with most PS/2 modems, the AJ 2412-3H1 provides for asynchronous communications only. Protocols and speeds are just what you would expect: the Bell 103 protocol at 0 to 300 bps, the Bell 212 and V.22 at 1,200 bps, and the V.22 bis at 2,400 bps.

One of the features you should also expect in any modem is that it take its marching orders from AT commands, and the AJ 2412-3H1 command set is in fact a fairly close match of the commands for the Hayes Smartmodem 2400B or 2400P. Missing from the modem are some of the later-generation Hayes commands—like

&V for viewing the current configuration and the commands for storing and retrieving more than one phone number or configuration profile. But you won't find these on early versions of the Smartmodem 2400, either, and their absence won't interfere with the modem's ability to work with a program designed for it.

Also missing from the strictly asynchronous AJ 2412-3H1 are the commands that Hayes uses for synchronous communications. (Of this batch of Micro Channel modems, only the Hayes supports synchronous communications.) Somewhat surprisingly, the modem responds to at least some of these commands with an "OK" but with no effect on the modem's behavior. As you might expect in a minimalist modem, the AJ 2412-3H1 has no additional commands of its own.

In tests with communications programs, the AJ 2412-3H1 worked without special tweaking with *Smartcom II*, *Smartcom III*, and *Relay Gold*, as well as with more-forgiving programs such as *Lotus Express*, *ProComm*, and *Crossstalk XVI*. Odds are it will handle nearly any communication program installed for a Hayes 2400.

The manual for the AJ 2412-3H1 is merely adequate. The 8½-by-11-inch format is somewhat clumsy for quick reference, and the print quality looks like a moderately good photocopy of typewritten instructions. A command index conveniently lists all modem commands and refers to the proper pages for further information, but the format makes it difficult to match the page reference to the command. The explanations themselves are reasonably clear, although (as with most modem manuals) they assume you know enough to make sense out of statements like, "This command allows the CD (Carrier Detect) signal to be forced ON to the connected DTE (Data Terminal Equipment)."

Installation is typical of PS/2 modems, with all configuration options set from the keyboard. The only settable option in the Adapter Definition File is for comm ports one through eight. All other settings are through AT commands.

As should be clear, the AJ 2412-3H1 is a plain-vanilla 2,400-bps modem. If you're looking for any unusual features, you won't find them here. But if you want basic asynchronous communication capabilities in a PS/2 modem, the AJ 2412-3H1 should amply serve your needs.

EVEREX INC.

Evercom 24/2

by Ross M. Greenberg

For \$352, the Everex Evercom 24/2 is an MCA modem that offers everything you're likely to need, including an excellent manual. The modem is likely to work with any phone line, as our tests found its performance to be among the most consistent from line to line.

This modem's main strength is its manual. Containing information for both the novice user and the experienced communications programmer, and written clearly and concisely, it manages never to speak up or down to the reader.

The Evercom's support of communication protocols is on the slim side. Besides the Bell 212A and V.22 1,200-bits-per-second and the V.22 bis 2,400-bps protocols that all of these modems support, it works only with the Bell 103 protocol at 300 bps. Still, these are the protocols that are most popular.

One thing is certain—thepeople who designed this modem know what modem users want, because there are some interesting additions to the Evercom's functionality. For example, the modem has memory sufficient to store five phone numbers, more than any of its peers save Octocom Systems' OS18224APS, which costs more than twice as much. And the speaker will turn on for about 5 seconds if the carrier is suddenly lost; this can immediately alert you to connection problems.

Additionally, the AT&P command (which allows you to set the make/break connection ratio on a pulse dial) has four



FACT FILE



AJ 2412-3H1

Anderson Jacobson, CXR Telecom Corp., 521 Charcot Ave., San Jose, CA 95131; (408) 435-8520.

List Price: \$449

Requires: IBM PS/2 Model 50, 60, 70, or 80 or compatible.

In Short: A plain-vanilla modem at a midrange price, the AJ 2412-3H1 gives you every feature an average modem user needs.

CIRCLE 608 ON READER SERVICE CARD



FACT FILE



Evercom 24/2

Everex Inc., 48431 Milmont Dr., Fremont, CA 94538; (415) 498-1111.

List Price: \$352

Requires: IBM PS/2 Model 60, 70, or 80 or compatible.

In Short: Offering consistently good line performance, the Evercom 24/2 doesn't support a wide range of communications protocols, but its low price makes it a good buy.

CIRCLE 609 ON READER SERVICE CARD

How to make \$1,000,000 look like a million bucks.

Introducing Allways. For 1-2-3 printouts that are worth more than a second glance.

Now you can turn even ordinary 1-2-3* spreadsheets into valuable business assets. Just print them with Allways.

It's the new 1-2-3 add-in designed to make every worksheet you print look crisper, more credible, more presentable than ever before. And it works directly from 1-2-3. With menus and commands that look and feel just like 1-2-3 itself.

We call it "The Spreadsheet Publisher."

That's because Allways gives you such an astonishing range of formatting and printing options. And its "what-you-see-is-what-you-get" display eliminates all the guesswork.

Use up to 8 typefonts on any printout—apply them cell by cell, or throughout ranges.

Add emphasis with bold or underline. Incorporate 1-2-3 graphs. Highlight important information with light or dark shade. Add drama with solid black. Set off data with vertical or horizontal lines, or enclose it in boxes. And for the bottom line, double-underline.

Plus, you get full support for your laser printer and dot matrix printer—using its internal fonts, as well as the fonts that come with Allways. With an HP* LaserJet* Plus or Series II, you can also use font cartridges and a full complement of downloadable fonts in sizes from 5 to 24 point.

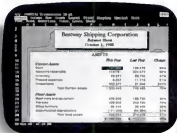
Best of all, Allways runs right inside 1-2-3. So you can go on creating your spreadsheets in 1-2-3 as always. Then pop into Allways to make them look great.

Start showing the true value of your 1-2-3 spreadsheets. Print them with Allways. It's just \$149.95 at software dealers everywhere. Or direct from Funk Software with your check, Visa or MasterCard.

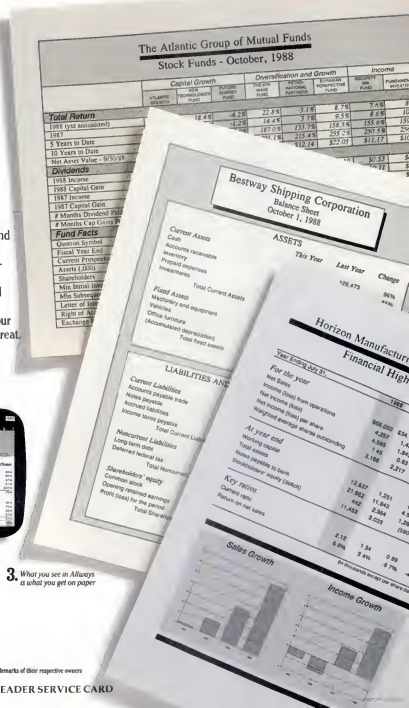
**FUNK
SOFTWARE**



1. Create your worksheet in 1-2-3 as always



2. Pop into Allways to make it look great



3. What you see in Allways is what you get on paper

Allways
The spreadsheet publisher

To order call 1-800-822-3865 Ext. 115 (807-487-6339 in MA)
Funk Software, Inc., 222 Third Street, Cambridge, MA 02142

© 1989 Funk Software, Inc. Allways and Allways The Spreadsheet Publisher are trademarks of Funk Software, Inc. 1-2-3 and HP LaserJet are trademarks of their respective owners.

CIRCLE 480 ON READER SERVICE CARD

THOROUGHbred PERFORMERS

EXCELLENT PRICES

Reliant 286 & 386 Computers



MONITOR
OPTIONAL

Reliant 286

Standard Features:

- Intel or AMD 80286 Processor
- 12.5 MHz Zero Wait State or
- 16 MHz Zero Wait State Operation
- 1:1 Interleave 16-Bit Controller
- 800 KB/sec Data Transfer Rate
- 1.2 MB Floppy Drive
- 101 Key Enhanced Keyboard
- Digital Speed Display
- Clock Calendar w/Battery Backup
- 80287 Math Co-Processor Support
- Users and Technical Reference Manual
- Phoenix 3.1 BIOS (Setup in ROM)
- FCC Class B Approved
- Fully DOS & OS/2 Compatible

Reliant 286¹⁶ with 512K RAM
and 32 MB (38ms) **\$1195**
Hard Drive Only

Reliant 286¹⁶ with 1MB RAM
and 65MB (22ms) **\$1695**
Hard Drive Only

Reliant 386²⁰

Standard Features:

- Micronics 20 MHz 386 Main Board
- True Intel 20 MHz 80386 Processor
- 20 MHz @ Zero Wait State
- 32K Static RAM Cache Optional
- 1MB of 32-Bit High Speed RAM
- 384K Shadow RAM Built-in
- 1:1 Interleave 16-Bit Controller
- 800 KB/sec Data Transfer Rate
- 1.2 MB Floppy Drive
- 101 Key Enhanced Keyboard
- Clock Calendar w/Battery Backup
- 80387 Math Co-Processor Support
- Users and Technical Reference Manual
- Phoenix 386 BIOS (Setup in ROM)
- FCC Class B Approved
- Fully DOS, Unix, & OS/2 Compatible

Reliant 386²⁰
with 65 MB (22ms) **\$2295**
Hard Drive Only

Reliant 386²⁰
with 110 MB (22ms) **\$2555**
Hard Drive Only

Flash Cache 386 Business Systems

Flash Cache 386

Standard Features:

- Mylex U.S.A. 386 Main Board
- True Intel 20 MHz or 25 MHz 80386 Processor
- Made in U.S.A. Eight Layer Design
- 64K - 128K Static RAM Cache @ 25 Nano's
- 1 MB of 32-Bit RAM on Board
- 65 MB 22ms Hard Drive (Voice Coil)
- 1:1 Interleave 16-Bit Controller
- 800 KB/sec Data Transfer Rate
- 32K Hard Drive Cache Built-In
- 1.2 MB 5.25-Inch Floppy Drive
- 101 Key Enhanced Keyboard
- 1 Serial Port & 1 Parallel Port
- Clock Calendar w/Battery Backup
- 80387 Math Co-Processor Support
- Users and Technical Reference Manual
- Built-in Setup & Diagnostics Software
- 2 Year Warranty on System Board
- Fully DOS, OS/2 & Unix Compatible

Flash Cache 386²⁰
with 65 MB
Hard Drive Only **\$2695**



MONITOR OPTIONAL

Flash Cache 386²⁵
with 65 MB
Hard Drive Only **\$3495**

Concorde Graphics Workstations

Concorde Workstation

Standard Features:

- Harris 80C286 Processor @ 16/20 MHz
- Chips & Technology NEAT Chip Set
- 2 MB of 16-Bit RAM on Board
- 384K Shadow RAM Built-in
- 65 MB 22ms Hard Drive (Voice Coil)
- 1:1 Interleave 16-Bit Controller
- 800 KB/sec Data Transfer Rate
- 32K Hard Drive Cache Built-In
- Paradise 16-Bit SVGA Card (800 x 600)
- NEC Multisync 2A SVGA Monitor
- 1.2 MB 5.25-Inch Floppy Drive
- 1.44 MB 3.5-Inch Floppy Drive
- 101 Key Enhanced Keyboard
- MS Compatible 3-Button Mouse
- Clock Calendar w/Battery Backup
- 1 Serial Port & 1 Parallel Port
- LIM/EMS 4.0 Software Support
- Dr. Halo III Graphics Software

Concorde 286¹⁶
with 65 MB Hard Drive
& Super VGA Combo Only **\$2695**



MONITOR OPTIONAL

Concorde 286²⁰
with 65 MB Hard Drive
& Super VGA Combo Only **\$2895**

CIRCLE 121 ON READER SERVICE CARD

- 30 Day Money Back Guarantee
- Toll Free Technical Support
- 48 Hour Shipping
- 1 Year Warranty Parts & Labor

Sales
Monday - Friday 7:00 AM to 7:00 PM (PST)
Saturday 10:00 AM to 4:00 PM (PST)

Technical Support
Monday - Friday 8:00 AM to 5:00 PM
Saturday 10:00 AM to 4:00 PM

We accept Mastercard, Visa (no surcharge) and AMEX (3% surcharge), cashiers checks, cash, or money order. 30 day money back does not include shipping charges. Price subject to change without notice.



TRI-STAR
COMPUTERS

1520 W. Mineral Rd. Tempe, AZ 85283

CIRCLE 121 ON READER SERVICE CARD

BUY WITH CONFIDENCE
ORDER TODAY
TOLL FREE

1-800-678-2799

FOR INFO: (602) 345-6151
FAX (602) 345-0110

different settings, including ones for the U.S. and the U.K., both with and without adaptive dialing. Adaptive dialing means the modem first tries tone dialing, then checks to see if there is still a dial tone, and then switches over to pulse dialing if the tone dialing didn't work.

However, this modem does have some limitations in its implementation of the AT command set. Specifically, it does not properly handle the ATC or AT&V commands. The ATC command, which turns the carrier on and off, is seldom used—it's not even included in the Hayes 2400 series modems—so we can live with that limitation. The AT&V command, used in many 2,400-bps modems to display the current settings, may be a more serious problem if this command becomes popular in the future.

But none of these AT command set limitations adversely affects the way the Evercom 24/2 works with some of the commonly used communications programs. (We tested it with *Crosstalk XVI*, *Smartcom II* and *Smartcom III*, *Relay Gold*, and *Lotus Express*.) The modem comes with a version of *BitCom*.

All in all, the Evercom 24/2 is an impressive modem and a good buy.

HAYES MICROCOMPUTER PRODUCTS INC.

Smartmodem 2400P

by M. David Stone

If you want to guarantee that your modem will work with any program designed for the Hayes Smartmodem, you can't do better than the real thing. Of course, there's a premium charged for the Hayes name—\$549 to be exact. But it doesn't hurt that, in addition to being the originator of the AT command set, Hayes has a reputation for making better-than-average modems.

The Smartmodem 2400P is essentially identical in behavior to the current version of the 2400B; at least it showed no differences on any of our tests. As expected, the modem worked with all tested communications software without problems.

Later-generation Smartmodem 2400s include several features that are often missing even from close copies. For example, the ability to store two profiles (in addition to the factory settings) can be useful if you

use two communication programs and need different settings for each. Similarly, the ability to view the modem settings is a welcome convenience. Less useful is the ability to store four phone numbers, since this duplicates features you should expect

The Smartmodem 2400P is identical in behavior to the current version of the 2400B; it showed no differences on any of our tests.

in your communication program.

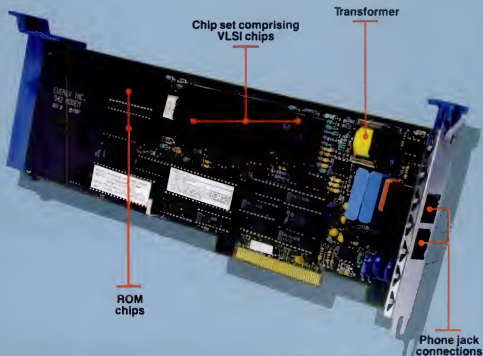
A nice touch is that you can buy the 2400P with or without software. Prices are \$649 with Hayes' *Smartcom III* and \$599 with *Smartcom II*. Be aware that *Smartcom II* is an adequate but clumsy program. If \$50 is your budget for communication



AN MCA MODEM UP CLOSE

The communications functions of most of these MCA modems have been integrated into large-scale chips, resulting in an uncrowded board layout. Besides allowing room for future enhancements, such as chips that can handle facsimile functions, this integration has two benefits: it reduces the amount of power the board requires and the amount of heat it generates.

The Everex Evercom 24/2 MCA modem board, shown here, is based on the Rockwell chip set, the most popular chip set among the modems reviewed in this article. This chip set constitutes the actual modem on the board; all other board components, such as the ROM chips and transformers, supplement it.

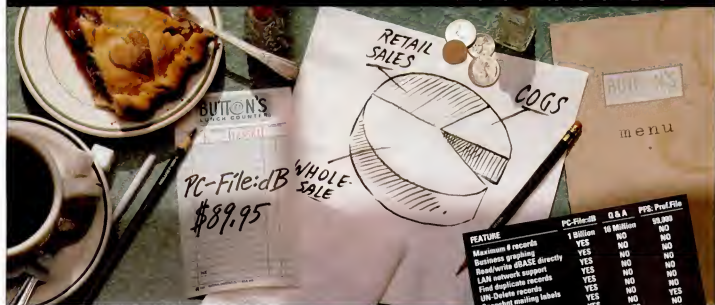


PS/2 MODEMS



CIRCLE 610 ON READER SERVICE CARD

M O R E D A T A B A S E L E S S M O N E Y



FEATURE	PC-File40	Q & A	PSE, Prof. File
1 billion	YES	NO	NO
10 Million	YES	NO	NO
Business mailing	YES	NO	NO
Resolving dBASE directly	YES	NO	NO
LAN network support	YES	NO	NO
Find duplicate records	YES	NO	NO
UN-Searchable records	YES	NO	YES
Smartest mailing labels	YES	YES	NO
Drop in Docs	YES	YES	NO
Mass mail merge	YES	YES	YES
Mail merge	YES	YES	YES
Relational retrieval	\$90	\$249	\$299

List price

© 1989 IBM Corp.

is a registered trademark of Symantec Corp.
is a trademark of Ashton-Tate, Inc.

ButtonWare

PC-FileZilla is a trademark of ButtonWern, Inc.



Bravo!

AST Bravo/286. Finally, a fast AT[®]-compatible that's compatible with your budget. If you didn't think you could afford a powerful 80286 computer from a highly respected manufacturer like AST, it's time to think again.

Introducing AST Bravo/286, the high-performance AT-compatible that redefines value in personal computers. Running at zero wait-states, the AST Bravo/286 makes short work of a large variety of applications, performs wonderfully as a LAN station, and offers the kind of flexibility never seen before in an inexpensive 286 computer.

If you've got a home office or you're running a small business, or your big business got big by being cost effective, the AST Bravo/286 is the perfect answer.

**AST Bravo/286
Starting At
\$1095***

That's because word processing, data base and spreadsheet applications have progressed beyond the power of 8088 and 8086 computers. The 80286 is now the standard. And, AST Bravo/286 gives you that standard, at a very attractive price, and much more.

Speed and expandability are only the beginning. AST's reputation for quality and support is the best in the industry. It's a combination that'll meet your needs, and exceed your demands.

If you're looking for value in 80286 computing, there's only one choice — AST Bravo/286. Give us a call **(714) 863-0181** and ask for operator **BB29**, or use our Bulletin Board Service number **(714) 852-1872**, or send us the coupon.

- ☐ Please send me information on AST Bravo/286
☐ Please have an AST Representative call me
I am ☐ an end user ☐ a reseller. **PC789**

Name

Title

Company

Address

City/State/Zip

Phone

AST Research, Inc. 2121 Alton Avenue, Irvine, CA,
92714-4992, Attn: M.C.

AST software products worldwide — In Europe and the Middle East, call 01 1 044 4700 in Israel, call 01 700 0700 in the Far East, call our Hong Kong Office at 02 2 046 4210. In Canada, call 800 826-7714. AST AST logo registered trademarks of AST Research, Inc. All other brands or product names are trademarks or registered trademarks of their respective companies. Copyright © 1989 AST Research, Inc. All rights reserved. *Manufacturer's Suggested List Price.

AST[®]
RESEARCH INC.

Times Have Changed.

dem doesn't have a sync mode, it answers those commands with a perfectly reasonable Error response.

The few other differences are with commands that you won't even find in any Hayes Smartmodem 2400s. For example,

The Intel manuals are excellent. You'll appreciate the step-by-step detail.

the &V command, for viewing current settings, gets an Error response. (But then again, it gets the same response from an early Hayes Smartmodem 2400.) None of these differences should have any effect on the modem's ability to work with communication programs.

The Intel modem worked swimmingly with every program it was tested with, including *Smartcom II*, *Smartcom III*,

Crosstalk XVI, *Lotus Express*, and *Relay Gold*. The odds are long against its having problems with other programs.

The Intel manuals are excellent. A "Modem Command Guide," subtitled "For Communications Experts," rightly points out that you can leave the issue of modem control to your communication program. For those who want to know the commands, however, it goes on to explain them. A nice touch is a command summary that not only serves as a quick reference but also gives page numbers for further information on each command.

A second manual gives installation instructions. If you've never installed a board in a PS/2 before, you'll appreciate the step-by-step detail. Intel also provides a useful troubleshooting tool in the form of its TESTCOM program. TESTCOM will run an automatic test on the modem and can call the Intel BBS to confirm that the modem is installed and working correctly.

As with most PS/2 modems, all configuration options are set from the keyboard, using either AT commands or the PS/2 reference disk. The only options in the Adapt-

er Definition File are for comm ports one through seven. This is one less than with most other PS/2 modems, but seven ports seem more than enough for most purposes.

The one item missing from the reviewed package is a bundled communication program. According to an Intel spokesperson, software will have been added by the time you read this. Even



PC FACT FILE

Intel 2400B Modem 2
Intel Corp., 5200 N.E. Elam Young Pkwy., Hillsboro, OR 97124-6497; (800) 538-3373
List Price: \$399
Requires: IBM PS/2 Model 50, 60, 70, or 80 or compatible.
In Short: Well priced and with a command set quite close to that of Hayes's Smartmodem 2400P and 2400B, the Intel 2400B Modem 2 includes great manuals and a 5-year warranty, making it an outstanding buy.

CIRCLE #11 ON READER SERVICE CARD

Menus for WordPerfect

The Perfect Addition

If navigating the function key jungle of WordPerfect is more than you bargained for, let us suggest **The Perfect Addition**. With The Perfect Addition, you'll have easy access to WordPerfect commands from a pop-up, pull-down menu interface.

Powerful customization features let you tailor the menu to your needs; even add your own custom macros! Then execute them using familiar pull-down menus, highlighters, and shortcut keys. Or, if you prefer, use your Microsoft Mouse or compatible. Get more from WordPerfect versions 4.1 through 5.0 with The Perfect Addition. Ask your dealer or order direct today! **Just \$54.95** plus \$4.00 s/h.



The easy to use pop-up menu for WordPerfect. Features include a repeat key, a pop-up reference window for commands and macros, shortcut keys for easy selection, and selectable hot keys.

APPLAUSE SOFTWARE

To order direct, call toll free
1-800-544-2049

VISA/MasterCard/COD accepted

P.O. Box 4104 • Salt Lake City, UT 84110 • (801) 596-0091

CIRCLE 142 ON READER SERVICE CARD

The MAXI RD45:
Blazing Speed.
Low Cost/Megabyte.
Convenient 45MB
Portable Cartridges.
SCSI Flexibility.
For PC, PS/2, Mac.

Need We Say More?

Then call for this
free brochure.

We'll also give you the name
of your nearest Sysgen MAXI™
dealer, and an application for
a free evaluation unit.

Hotline: 1-800-821-2151

SYSGEN
INCORPORATED
556 Gibraltar Drive, Milpitas, CA 95035



All registered and unregistered trademarks indicated above are the sole property of their respective holders.

CIRCLE 173 ON READER SERVICE CARD

without the software, though, the combination of price and Intel quality—backed by the 5-year warranty—makes this modem well worth a look.

MULTI-TECH SYSTEMS INC.

MT224PS

MT224ES

by M. David Stone

The Multi-Tech MT224ES, priced at \$549, and the MT224PS, costing \$499, are variations on a theme. They both have the same manual, the same basic design, and most of the same capabilities. The \$50 difference is that the MT224ES adds MNP error correction and data compression. For this review, Multi-Tech Systems supplied both modems. All comments apply to both except where otherwise indicated.

The basic features are fairly typical. The modems provide asynchronous communications using the Bell 103 protocol at 0 to 300 bps, Bell 212 or V.22 at 1,200 bps, and V.22 bis at 2,400 bps. All configuration options are set from the keyboard, using AT commands or the PS/2 reference disk and the modem's Adapter Definition File.

The two modems come with a modified version of *ProComm*, a program that is simple to learn yet able to handle most communication needs. Its features include a host mode, ten terminal emulations, and eight file transfer protocols. The modified *ProComm* (Version MT.2.4.3.) adds support for hardware flow control and for PS/2 comm ports 3 through 8. It also adds two file transfer protocols (Ymodem G and Ymodem G batch) that will speed file transfer when using MNP.

The command set for the modems is a superset of the original Hayes Smartmodem 1200 commands. A few additional commands are borrowed from the Smartmodem 2400. Others are specific to Multi-Tech. Alas, many of the Multi-Tech commands are the same as Smartmodem 2400 commands but do different things. The result can be confusing if you are already familiar with the Smartmodem 2400.

Confusing or not, the differences are unlikely to cause problems with software. For example, Hayes modems use L0 through L3 for volume control. The Multi-Tech units use L5 through L7 to list modem settings. If a program tries to set vol-

ume with the L command, the Multi-Tech modems won't do anything, but they will reply with an "OK" so that the software won't be confused by an error message. Also note that the Multi-Tech units are consistent with the Smartmodem 1200 command set. If you have a problem with a program installed for the Smartmodem 2400, you will probably be able to resolve it by reinstalling the Smartmodem 1200.

Unfortunately, consistency with Hayes AT commands is not everything. In real-world tests, the Multi-Tech modems worked with *Crosstalk XVI*, *Smartcom II*, *Smartcom III*, and *Lotus Express* without problems. They also worked with *Relay Gold* with the program installed for "Other AT autodial modem." But they would not work with *Relay Gold* when installed for either the Smartmodem 1200 or 2400. This suggests timing differences that could affect the modems' ability to work with some programs.

These units have one somewhat annoying peculiarity. With most modems, if you tell the modem to go to answer mode, you can get the modem's attention and go back to command mode immediately by hitting any key. With the Multi-Tech modems, you have to wait the full time the modem is currently set for—usually about 30 seconds. This delay can quickly become frustrating if you accidentally go into answer mode.

Installing the Multi-Tech modems is simple enough, but if you're not already comfortable with installing boards in your PS/2, don't expect much help from the

manual. It includes a sparse outline of the installation procedure, then refers you to your computer manual for further instructions.

If complete adherence to the Hayes 2400 command set is important—because you already have developed complex scripts based on that command set, for example—then the Multi-Tech units are the wrong modems to buy. However, if you are simply looking for a modem plus software, the MT224PS or MT224ES will serve your needs. If you want to take advantage of the growing popularity of MNP, consider the MT224ES.

OCTOCOM SYSTEMS INC.

OSI8224APS

by Ross M. Greenberg

With a price and features that put it at the top of the line, the \$845 OSI8224APS's chip-studded appearance makes it look far different from its peers. Ideal for oddball communication tasks, this modem from Octocom Systems may not communicate well with some other modems.

The OSI8224APS offers many features that its competitors lack. It is one of the few modems in this group to support MNP error correction. It offers enough on-board memory to store 20 phone numbers—four times what any of its peers offer—and eight different configurations in nonvolatile memory. It also comes with auto-login and call-back capabilities, constant DTE interface speeds regardless of the modem-to-modem connection speed, fall-back and fall-forward rate detection, and a rather extended command set.

The Octocom modem has an extended command and progress capability that gives additional information about the call. Although no communication programs currently utilize this information, it's very handy in interactive mode. Because its V.23 compliance (it sells primarily to a non-American market), the Octocom unit has the ability to "blacklist" certain numbers—to prohibit their being called—and to limit the auto-redial capability of the modem if necessary to adhere to various government regulations.

The Octocom unit is the only one of the tested modems with on-board DIP switches. These are used for setting the level of power used in transmitter output. The default, -9dBm, is sufficient for the majority



**MT224PS
MT224ES**
Multi-Tech Systems Inc., 2205 Woodale Dr.,
Mounds View, MN 55112; (612) 785-3500.
List Price: MT224PS, \$499; MT224ES, \$549.
Requires: IBM PS/2 Model 50, 60, 70, or 80 or
compatible.
In Short: Standard modems with high-end
prices, these units are plagued by some AT
command set difficulties. The MT224ES's
support of MNP error correction makes it more
interesting than its brother.

CIRCLE #12 ON READER SERVICE CARD

of connections but can easily be adjusted from -1dBm to -15dBm, a feature ideal for connecting with distant sites or sensitive modems. The installation process does not normally require you to fiddle with these switches.

The modem is also one of the two that come with an on-board speaker and volume control. Unfortunately the system is woefully inadequate, providing virtually inaudible sound even with the computer case off. This board does not come with a 16-bit extension, and its high price does not include a bundled communication package.

The OSIR224APS supports almost every standard you can think of: V.22 bis, V.22A/B, V.21, and V.23, as well as the more-usual Bell 212A, 202S, and 103 protocols. Surprisingly enough, this wide support caused the unit some problems.

During our testing, the ATA command (pick up the line in Answer Mode) operated peculiarly. When the command was entered, the normal abort technique of hitting any key operated for only the first 5 seconds of the answering sequence. After that, all keystrokes were ignored until the modem timed itself out, after about 30 seconds.

Consultation with Octocom revealed that the modem's answering sequence didn't properly account for all the different standards with which it works. The modem operated properly with all the communications packages we tested it with (*Crosstalk XVI*, *Smartcom II*, *Smartcom III*, *Relay Gold*, and *Lotus Express*), but this difficulty could cause some communi-

PRIMETIME
InfoWorld

"WE'VE GROWN DEPENDENT ON PRIMETIME, TO MANAGE OUR TIME."

-InfoWorld

Effective time management. Your success depends on it. So when *InfoWorld*, the leading micro computer newspaper, endorses a time management software package, it's time for a closer look.

Need another witness? PRIMETIME™ is "A better way to manage time," says *PC Magazine*. "Quite an attractive package. Buy it."

PRIMETIME is a personal project and activity manager. It blends together the most essential planning, scheduling and organization tools into one powerful action management resource.

PRIMETIME actually encourages you to get things done. You'll show up prepared and on time. And that will make you successful.

Call for a FREE Demo Disk, or see your local software dealer today.

1-800-777-8860

Extension 107

PRIMETIME SOFTWARE INC. P.O. Box 27967
Santa Ana, CA 92709-714/ 556-6416
Suggested retail price \$99.95

CIRCLE 285 ON READER SERVICE CARD

EDITOR'S
CHOICE

"The clear winner
among half-inch
nine-track tape
back-up devices"

PC Magazine
April 25, 1989



The PCTD-1 delivers "top performance when coupled with the Qualstar drive." Micro-to-mainframe data exchange make the Chi 9-track more than just another back-up device.

Equally important, the software has:

- Excellent user interface
- Full control over tape transport
- Allows use of batch file or menus

Simple, powerful, and easy to install—PCTD-1 is number one.

Special pricing offer available until August, 1989. Call us.
Wats: (800) 828-0311
Tel: (216) 831-2622
Fax: (216) 831-3642

chi
connects

Chi Corporation
26055 Emery Road
Cleveland, Ohio 44128

CIRCLE 395 ON READER SERVICE CARD

PC
MAGAZINE

FACT FILE



OSIR224APS

Octocom Systems Inc., 255 Ballardvale St.,
Wilmington, MA 01887; (508) 658-6956.

List Price: \$845

Requires: IBM PS/2 Model 50, 60, 70, or 80 or compatible.

In Short: The most expensive of this group of modems, the OSIR224APS comes with many esoteric features. It has some AT command set problems but is ideal for a PS/2 owner with oddball communications needs.

CIRCLE #13 ON READER SERVICE CARD



ZEOS®

"For Overall Excellence..."

Complete 12MHz 286
with 32MB Hard Drive!

Only \$1395.00

It's the fastest 286-12 you can buy. Workhorse of the industry. Ragged from the ground up. This true Zero-Wait state system features a fast Seagate auto-park hard drive. Nothing can touch it!

- 80286-12 CPU, 6-12MHz Dual Speed Keyboard/hardware selectable. Reset and Turbo buttons right up front.
- Zero-Wait State DRAM, 512K expandable to 4MB on the motherboard (16MB System Total), EMS capability!
- Fast 32MB Seagate 138R Hard Drive with auto-park, 1.2MB Floppy Drive.
- Ultra high speed Hard/Floppy controller 1:1 interleave, 800 KB/sec transfer rate.
- Genuine Hercules® brand graphics controller, High-Res Amber Display with Tilt/Swivel.
- ZEOS Enhanced 101 Key Keyboard, with Pleasant Tactile Click Feel.
- Serial and Parallel Printer Ports.
- Clock/Calendar with Battery Backup.
- 6-16 and 2-8 bit expansion slots.
- 80287 support, up to 12MHz.
- Heavy Duty Case complete with Security Lock and LED indicators.

20MHz 286 HARD DRIVE SYSTEM

286-20 - At 20MHz, the fastest 286. Complete with our 32MB, 33ms Hard Drive and 1MB RAM. This is what Dazzling Speed is all about. Only \$2095.00

"Out of 104 machines from 58 companies...for overall excellence in both the 16- and 20MHz categories, we selected ZEOS International's 386-16 and 386-20" PC Magazine, May 30, 1989

PC Magazine, May 30, 1989

In the May 30th issue PC Magazine reviewed 104 machines from 58 manufacturers. Virtually every 286 in production was tested. The systems were grouped into three speed categories, 16, 20 and 25MHz. In two of the three categories *only one* company was selected for "overall excellence." That company is ZEOS.

The selection of ZEOS over IBM, Compaq and all others is a direct reflection of our goals and objectives. Simply, to deliver to you the very best *value* in computing today. To further quote PC Magazine:

"Price is always a consideration. So are benchmark results. But both factors can be deceiving, which is why we consider other aspects that will make the difference months and years down the road. Things like quality of construction, reliability, expandability and ease of service."

These are the qualities PC Magazine used when selecting ZEOS over 57 others. These are the qualities we build into each and every ZEOS system. And that's our commitment to you. To quality. To performance. To reliability and support. To *Value*. Comparing ZEOS to virtually every other manufacturer in the world PC Magazine called it "overall excellence."

In *all areas* ZEOS systems are top performers. Take our guarantee for instance. We offer every customer a 30 day Full Refund Satisfaction Guarantee. And that's backed up by our Full One Year Limited Warranty and our Express Parts Replacement policy.

And then there's Technical Support. At ZEOS, Technical Support is not only free, it's *Toll Free*. Seven days a week, 365 days a year.

Quality. Performance. Reliability and Support. *Overall Excellence*. That's why ZEOS is PC Magazine's #1 choice. And that's why ZEOS is *your best choice* as well. So pick out your dream machine today and order it now with confidence. Your choice of ZEOS excellence is *Guaranteed*. Order now by calling 800-423-5891.



All prices and specifications are subject to change without notice. Please call for current pricing and warranty details. ZEOS is a publicly traded company, MPLS, St. Paul Local OTC. ©1989 ZEOS International, Ltd. 530 1st Avenue, N.W., St. Paul, MN 55412 IBM is a registered trademark of IBM Corporation, Compaq is a registered trademark of Compaq Computer Corporation.



386SX

The New ZEOS 386SX Hard Drive System. Below '286 Prices! Only \$1895.00

The future is now!

PC Magazine says "386SX-based machines are the right choice..." the new ZEOS 386SX is why. The future is yours now with the new ZEOS 386SX. It's even priced below comparable '286 systems!

- 80386SX-16 CPU, 8/16MHz Dual Speed Keyboard Selectable. Reset/Tierbo buttons.
- 512K DRAM, expandable to 8MB on board (16 MB System Total).
- Shadow RAM and EMS capability.
- Fast 32MB Seagate 138R Hard Drive, 1.2MB FDD
- Ultra high speed Hard/Floppy controller: 1:1 interleave, 800 KB/second transfer rate.
- Genuine Hercules® brand graphics controller. High-Res Amber Display with Tilt/Swivel.
- ZEOS Enhanced Tactile/Click keyboard.
- High Speed Serial and Parallel ports.
- 6-16, 2-8 bit expansion slots. 80387SX Math coprocessor support.
- ZEOS space saver case. Including Security Lock and LED indicators.



20MHz

Complete ZEOS 20MHz '386 System. 80MB SCSI Drive! Only \$2995.00

16 MHz systems from \$2295!

The new '386 desktop standard. Featuring our 64K CACHE (twice that of most competitors) providing Zero-Wait State performance vastly superior to page/interleave memory schemes. Incredible value.

- High speed Zero-Wait 64K SRAM CACHE.
- Genuine 32-bit Intel 80386-20MHz CPU.
- 1MB of Zero-Wait DRAM Expandable to 16MB System Total.
- Fast 80MB, 28ms SCSI Seagate Hard Drive, 1.2MB Floppy Drive.
- High speed HDD/FDD SCSI Host Adapter with Software.
- Genuine Hercules® brand graphics controller. High-Res Amber Display with Tilt/Swivel.
- 101 Key ZEOS Tactile/Click keyboard.
- High speed Serial and Parallel Ports.
- 1-32, 6-16 and 1-8 bit slots.
- 80387 math coprocessor support.
- ZEOS 5-bay case. Including Security Lock and LED indicators.



25MHz

Complete 25MHz '386 Vertical System. 80MB SCSI Drive! Only \$3995.00

Complete 33MHz systems only \$4995!

ZEOS 25MHz and 33MHz 80386 systems are the fastest, most advanced available anywhere. Review after review, these ZEOS systems are selected as the best price/performance buys. A power-user's dream.

- High Speed Zero-Wait 64K CACHE.
 - Genuine 32-bit Intel 386-25 or 33MHz CPU.
 - 1MB Zero-Wait 32-bit DRAM expandable to 8MB on board plus 16MB 32-bit expansion (24MB total).
 - Fast 80MB, 28 ms SCSI Seagate Hard Drive, 1.2MB Floppy Drive.
 - High speed HDD/FDD SCSI Host Adapter with software.
 - Genuine Hercules® brand graphics controller. High-Res Amber Display with Tilt/Swivel.
 - 101 Key ZEOS Tactile/Click keyboard.
 - High Speed Serial and Parallel Ports.
 - 1-32, 6-16 and 1-8 bit slots.
 - 80387 and Weitek 3167 support.
 - Heavy Duty 6-bay Vertical Case.
- Desktop configurations deduct \$150.00!

Options Galore: As PC Magazine said, "more options than even the most configuration hungry hound could possibly need." Including 14" VGA, add only \$595. And incredible selection of hard drives: SCSI, RLL, ESDI or MFM and virtually any other add-on you could want! Corporate leasing plans are available, too. Call Toll Free for details 800-423-5891.



Order Now Toll Free
800-423-5891

FAX Orders Dial: 612-633-1325
In Minnesota Call: 612-633-4591
MasterCard, VISA and COD
Open days, evenings and weekends
Se habla Español.

cation programs to have problems. Octocom says that it is working on a solution.

The Octocom unit's most serious problem, however, is its inability to connect to a Hayes V-Series 2400 in originate mode. An Octocom spokesperson was aware of the problem and said that it appears to be caused by the failure of the Hayes V-series 2400 modems to follow the CCITT standards properly. There was no problem, fortunately, in connecting with other modems tested.

The manual that was sent to us with the OS18224APS was missing some important information. The modem offers a wide range of installation options, including the ability to set the comm port; the interrupt number, type, level, and priority; and the type of bus interaction that should be established (such as DMA or Burst). But the manual did not cover any of these options. A new manual is supposed to be available soon.

Octocom System's OS18224APS is powerful and full-featured but not totally compatible with other modems. Some of the abilities it offers aren't found on any other PS/2 modem, and if you need these esoteric capabilities, the Octocom is the one to buy.

OMNITEL INC.

Encore 2400PS

by Ross M. Greenberg

A midrange internal modem in terms of price and features, OmniTel's \$399 Encore 2400PS stands out because of its consistently high performance on our line tests. The modem is also one of the few to offer MNP error correction.

When you're communicating with another modem, you can control just about everything—except the condition of the telephone line. The Encore 2400PS' MNP option helps alleviate some of the problems of a poor-quality phone line. The difference in price for this standard option is only \$100, and that's money well spent if you need to communicate across a noisy phone line.

The OmniTel modem handles MNP Classes 1 through 5. MNP Class 5 is interesting in that it allows for error-free transmission with little regard to the quality of the connection and can perform compression of the data stream on the fly. Depending on the type of data being transferred,

In Search of Hayes Compatibility

by M. David Stone

If you know nothing else about modems, you probably know enough to insist on Hayes compatibility. Unfortunately, as with IBM compatibility before it, Hayes compatibility is an elusive beast, and some products are more compatible than others. Since individual manufacturers are free to define the term however they like, the claim can be nearly meaningless.

Ideally, a Hayes-compatible modem should behave just like a Hayes Smartmodem so that you can take any communication program, install it for a Smartmodem, and not have to bother with it. More often the claim means that a modem behaves more or less like a Hayes modem, at least in the operations that a particular manufacturer deems important.

The most obvious differences in behavior come from using a subset of Hayes commands. In many cases, the differences are perfectly acceptable. For example, a modem that ignores the command to turn off the speaker can still communicate without problems—as long as it doesn't confuse a communications program by sending an error message when the communication program expects to see some type of approval code.

Potential problems crop up when a modem uses default settings or commands that conflict with those of the Hayes Smartmodem. For example, the Multi-Tech modem reviewed here has two sets of result codes. One matches the Smartmodem 2400, with the result code 6 meaning No Dialtone. But in the default set, 6 means exactly the opposite—that the modem has detected a dial tone. It's not hard to imagine a communication program or script that will interpret the 6 as a sign to hang up, and will, therefore, hang up whenever the Multi-Tech modem hears a dial tone.

More-subtle problems come from timing differences. A modem can follow the entire Hayes command set, issue the same responses as a Smartmodem, and still not work with a given program. If the program expects a re-

sponse within a specific time bracket and the modem is a little faster or a little slower, the program may miss the response. Even when you're giving commands to a program manually, the difference in response time is sometimes noticeable.

Interestingly, even Hayes modems aren't entirely compatible with each other. For one thing, the command set varies from one Smartmodem model to another. That's why many communications programs have separate installation options for the Smartmodem 300, 1200, and 1200B on the one hand, and for the Smartmodem 2400 and 2400B

Ideally, a Hayes-compatible modem should behave just like a Hayes Smartmodem so that you can take any communication program, install it for a Smartmodem, and be done with it.

on the other.

In some cases, the different models give responses that confuse software. At least one program (Lotus Express) won't work with the V-Series Smartmodem 9600 unless you modify the modem-initialization string. According to Hayes, the problem is that the program asks for the modem's ID, but has no way to deal with a response it doesn't recognize. As a practical matter, the solution of changing the modem-initialization string is easy enough. But clearly, in some sense, this

particular Hayes modem isn't entirely Hayes compatible.

Confusing the issue even further is that the Hayes command set varies even among the members of a given model of Hayes modems. In preparing this

overview, PC Labs asked Hayes how many variations of each model existed and what the differences were. For reasons that are less than clear, Hayes considers this proprietary information, though a company spokesman was

willing to answer questions about specific commands.

The existence of different-generation Smartmodems is obvious to anyone who types commands directly to the modems. For example, there are at least three generations of the Smartmodem 2400. The current version uses the &V command to list the modem settings. Early versions give an error response to &V. The current version stores two user-defined modem profiles. Early versions store only one. The current version stores four phone numbers, early versions store only one.

Going back at least one generation farther, the very earliest Smartmodem 2400 wouldn't respond to commands at 300 bits per second if the modem was in CCITT mode and wouldn't respond to 2,400 bps if the modem was set for Bell mode. In later versions, the setting for CCITT mode versus Bell mode chose between CCITT and Bell protocols only for 1,200 bps.

The most troublesome difference we found was in an inconsistent response to the ATZ command, which many programs rely on to reset the modem to a known state. On one Smartmodem 2400, if the modem is set for numeric response codes (with the ATV0 command), it will respond to an ATZ with the numeric code 0. On another Smartmodem 2400 (and on all Smartmodem 1200s tested), the modem responds with an OK.

As should be clear, there are enough differences among modems—even modems from Hayes—that the concept of Hayes compatibility is slippery at best. That's why you won't see the term in any of the reviews here. For most purposes, it's more useful to talk about the degree of similarity between a given modem and some particular Hayes Smartmodem model. It's also helpful to know how well the modem works with specific programs. Even better, when buying a modem, pick your software first (especially if you need some special-purpose software that can't be replaced) and ask the seller to guarantee that the modem you choose will work with the software you need. ■



SPEAKING THE HAYES LANGUAGE: THE AT COMMAND SET

These are some of the AT commands most frequently used by Hayes modems. You can communicate directly with your

modem by issuing these commands through your communication software.

Command	Explanation
AT	Command prefix—precedes command line
A/	Reexecute previous command line; not preceded or followed by <CR>
ATB	CCITT V.22 mode
ATC	Assume data carrier always present
ATD	Dial—go into originate mode; dial number that follows; attempt to go to on-line state
ATDT	Tone dial—go into originate mode; dial number that follows; attempt to go to on-line state
ATDP	Pulse dial (factory setting)—go into originate mode; dial number that follows; attempt to go to on-line state
ATDR	Reverse mode—go into originate mode; dial number that follows; attempt to go to on-line state
ATE	Controls character echo
ATH	Controls modem hang-up
ATI	Request modem ID information
ATL	Controls speaker volume
ATM	Controls speaker response
ATO	Go to on-line state
ATQ	Result-code control
ATS	Modem S register control
ATV	Controls result-code display
ATX	Controls features represented by various result codes
ATY	Long space disconnect disabled
ATZ	Software reset—restores all default settings
AT&C	Controls modem based on DCD
AT&D	Controls modem based on DTR
AT&F	Recall factory settings as active configuration
AT&G	No guard tone
AT&J	RJ-aa/RJ-41S/RJ-45S telco jack
AT&P	Pulse dial make/break ratio = 39/61
AT&Q	Operate in asynchronous mode
AT&R	Track CTS according to RTS
AT&S	Assume presence of DSR signal
AT&T	Terminate presence of DSR signal
AT&V	View active configuration, user profiles, and stored numbers
AT&W	Save storable parameters of active configuration as user profile 1
AT&X	Modem provides transmit clock signal
AT&Y	Recall user profile 0 on power-up
AT&Zn=x	Store phone number x in location n (0-3)

PC NETWORK. SERVICE



ACCESS™ MICROSYSTEMS

- 5-Year Warranty
- 30-Day Money-Back Guarantee

386 SERIES

40MB Systems with Monitors

• 1MB RAM • 40MB (28MS) HD • 1.2MB FD • Zero Wait State • 8 Slot Motherboard • 12" Mono Monitor • 5 1/4" Bays • 102 "AT" Keyboard • Dual Controller • 220 Watt Power Supply • 5 Year Warranty

386/16MHz	\$2299.
386/20MHz	\$2599.
386/25 RAM Cache	\$3499.

286 SERIES

40MB Systems With Monitors

• 512K RAM • 40MB (28MS) HD • 1.2MB FD • Zero Wait State • 8 Slot Motherboard • 12" Mono Monitor • 5 1/4" Bays • 102 "AT" Style Keyboard • Dual Controller • 200 Watt Power Supply • Six 16-Bit & Two 8-Bit Expansion Slots • 5 Year Warranty

286/12	\$1499.
286/20 (1MB)	\$1999.



COMPUTER SYSTEMS

ACCESS 10MHz/XT System	\$679.
ACCESS 286 12 MDL 212	699.
ACCESS 286/20 MDL 220	1399.
ACCESS 386/20 MDL 320	1999.
ACCESS 386/25 Cache	2899.
AST 286 MDL 80	1399.
AST 286 MDL 140X	2350.
AST 386 MDL 300 Cache	2950.
AST 386 MDL 340 Cache	3650.
AST 386 MDL 390 Cache	4799.
AST 386/25 MDL 95 Cache	4450.
AST 386/25 MDL 95 Cache	6050.
COMPAQ 286 MDL 1 640K	1750.
COMPAQ 286 MDL 1 40MB	2195.
COMPAQ 286 MDL 1 80MB	2450.
COMPAQ 386S MDL 1	2699.
COMPAQ 386S w/40MB	3199.
COMPAQ 386/25 110/300MB	CALL
COMPAQ Laptop SLT 286/20	3999.
COMPAQ Laptop SLT 286/40	4399.
IBM MDL 30-21 20MB	1699.
IBM MDL P530286 20MB	1979.
IBM MDL 502 30MB	2799.
IBM MDL 80-71 70MB	4699.
IBM MDL 70-121 120MB	5899.
IBM MDL 80-71 70MB	5299.
IBM MDL 80-111 110MB	6599.
EVEREX 286/10 w/512K	999.
EVEREX 386/20 Cache 1MB	3399.
VENDEX Headstart II 10MHz XT	999.
VENDEX Headstart III 286 Sys. ..	CALL

LAPTOPS

TOSHIBA

T-1000	\$649.
T-1200H/HB	2214/2399.
T-1600 NEW!	3299.
T-3100E NEW!	2799.
T-3200	3549.
T-5100	4749.
T-5200 NEW!	CALL

ZENITH

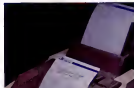
Supersport 286 with 40MB



\$3499.

ZENITH

Supersport MDL 2	\$1599.
Supersport MDL 20	2325.
Supersport 286 MDL 20	3199.
Turbosport 386	5275.



PRINTERS

EPSON®

LX-810 180/32cps	\$189.
FX 850 264/54cps	349.
FX 1050 200/54cps	449.
LQ-510 180/60cps	339.
LQ-850 264/88cps	529.
LQ 1050 264/88cps	CALL
LQ 2550 400/133cps	919.
DFX 5000 533/80cps	1379.

(*Sale Price w/Purchase of Cable)

NEW!

PANASONIC KXP-1180

9 Pin Dot Matrix

Printer

\$188.



PANASONIC

1124 192/63 cps	\$339.
1524 240/80 cps	565.
1592 220/38cps	415.
1595 290/51cps	459.
KXP 4450 Laser Partner	1499.

OKIDATA

ML 320	\$345.
ML 321	479.
ML 390/391	479/655.
ML 393/393 COLOR	999/1079.

NEC

P2200 170/55cps	\$349.
P5200/5300 wide	\$30,699.
P93XL 400/330cps	1092.
LC890 Silentwriter	3199.

HEWLETT PACKARD

Deskjet	\$709.
Laser Jet II	1739.
Laser Jet IID	2999.

DICOMEX

150p 150/50	\$313.
300 WP 310/73	499.

MONITORS

MAGNAVOX 14"

Analog VGA

Monitor

\$349.

WVGA Plus Card	\$549.
----------------------	--------

MAGNAVOX

Amber TTL Mono	\$75.
14" VGA Mono/Flat (640x350)	149.
14" RGB TTL (640x220)	249.
14" EGA/CGA (720x350)	349.
14" VGA Deluxe (800x600)	419.

MITSUBISHI

1410 13" EGA (640x350)	\$361.
Diamond Scan (800x600)	490.

NEC

Multisync 2A (800x600)	\$519.
Multisync 3D (1024x768)	685.
Multisync Plus	CALL.

ZENITH

1390 13" RGB (640x480)	\$439.
1490 14" FTM Monitor	648.

PRINCETON

Ultrasync 12"	\$519.
---------------------	--------

VIDEO CARDS

THE™ Mono/Color	\$59.
THE™ VGA/480	159.
THE™ VGA/256	229.
PARADISE Autoswitch 480	189.
PARADISE VGA+ 8 Bit	269.
PARADISE VGA+ 16 Bit	309.
PARADISE Professional	489.
VIDEO 7 VEGA VGA	279.
VIDEO 7 VEGA DELUXE	214.
ORCHHO Pro Designer VGA	299.
ORCHHO Designer VGA 800	235.
ATI EGA Wonder 800	230.

10MHz/XT SERIES

\$679

Complete Mono System

• Intel 8088-15Watt/480 from 4 7/8 to 10MHz • 512K RAM Expandable to 640K • 360K Floppy Drive • Dual Floppy Controller • 150 Watt Power Supply • Monochrome Monitor • 1 Serial/1 Parallel/1 Game Port • Clock • 101 "AT" Style Keyboard • Free • 5 Year Warranty

Complete Systems With Color Monitors

CGA Color System	\$869.
EGA Color System	\$1079.
CGA w/20MB	\$1149.
EGA w/20MB	\$1369.

PC NETWORK

*DEFECTIVE SOFTWARE REPLACED. DEFECTIVE HARDWARE REPLACED OR REPAIRED. PRICES SUBJECT TO CHANGE.



SOFTWARE

SPECIAL! \$259.

**SOFTWARE PUBLISHING
HARVARD GRAPHICS 2.12**

ADOBE Illustrator w/Windows	\$428.
ALDUS Pagemaker 3.0	479.
ASHTON TATE DBase IV	453.
ASHTON TATE Multimate Adv. II	269.
BORLAND Turbo C w/Debugger	99.
BORLAND Turbo Pascal	99.
BORLAND Quattro	159.
BRODERBUND Where USA	26.
BRODERBUND Where World	25.
BRODERBUND Printshop	37.
BRODERBUND Bank St. Writer+	47.
CENTRAL POINT PC Tools Delix	42.
DAC Easy Accounting 3.0	59.
FIFTH GENERATION Fastback+	99.
FUNK SOFTWARE Always	85.
FUNK SOFTWARE Sideways	42.
INTUIT Outlook	30.
LOTUS Lotus 1-2-3	299.
LOTUS Symphony	445.
MECA Managing Your Money	119.
MERIDIAN Carbon Copy Plus	114.
MICROSOFT Flight Simulator	35.
MICROSOFT Word 5.0	CALL.
MICROSOFT Excel 2.0	315.
MICROSOFT Works	99.
MICROSOFT Windows 286	68.
PEACHTREE Business Act. II	162.
PETER NORTON Utilities Adv.	77.
PFS First Choice	98.
PFS Professional Write	119.
PFS Harvard Graphics	259.
WORDPERFECT Wordperfect 5.0	225.
WORDPERFECT Network 5.0	339.
XEROX Ventura Publisher	495.

PLOTTERS/SCANNERS

GALCOMP 1023	\$3899.
COMPLETE PC Handscanner	171.
HOUSTON DMP 41, 42, 52, 61	CALL.
HOUSTON DMP 52MP, 62MP	CALL.
H.P. Scanner w/Interface	1455.
LOGITECH Scanman	CALL.
MICROTEK MSF 300G	2650.
MICROTEK MSF 300C Flatbed	1350.
PANASONIC RS 505 Flatbed	995.
PANASONIC RS 506 Flatbed	1259.
PRINCETON LS 300 w/Adaptor	758.
ROLAND DXY 885 DXY980	CALL.
SUMMASKETCH 12X12	379.
SUMMASKETCH 12X18	649.

MICE

LOGITECH

Hi Res (Bus)	\$95.
Clear Mouse (Serial)	95.
C-9 (Serial or Bus)	79.
Mouse w/Print (Bus or Serial)	95.

MICROSOFT

MOUSE w/Windows 8 Paint	\$144.
MOUSE w/Print & Menu	107.
MOUSE w/Easydisc	124.

MODEMS

THE™ 2400 Internal	\$99.
THE™ 2400 External	128.
HAYES 1200 External	295.
HAYES 200B Internal w/Software	256.
HAYES 2400 External	439.
HAYES 2400B Internal w/Software	439.
US ROBOTICS HST 9600	625.

CO-PROCESSORS/CHIPS

INTEL 8087-1	\$215.
INTEL 8087-2-3	CALL.
INTEL 80287-8	239.
INTEL 80287-10	279.
INTEL 80387-16, 20, 25	CALL.
THE™ Memory Upgrades	CALL.

DISK DRIVES/BACKUP

IOmega 20+20 5 25"	\$1775.
IRWIN 2040 40MB INT-/AT	469.
MINISCRIBE 3650 40MB Kt	377.
MINISCRIBE 3675 60MB HD Kt	430.
MINISCRIBE 6085 71MB/22MS	642.
MITSUBISHI 360K 5 25"HD	76.
MITSUBISHI 720K 3 5" HD	86.
MITSUBISHI 1 2MB 5 25"HD	93.
MITSUBISHI 1 44MB 3 5"HD	103.
MOUNTAIN 40MB Ext./Power XT	569.
MOUNTAIN 40MB Ext./PS-2 Mod30	569.
PLUS DEVELOP. Passport 20	499.
PLUS DEVELOP. Passport 40	506.
PRIAM ID130 130MB HD	1479.
PRIAM ID230 230MB HD	1779.
PRIAM ID330 330MB HD	1975.
SEAGATE ST-225 20MB Kt	279.
SEAGATE ST-251 40MB Kt	469.
SEAGATE ST-251 40MB/28MS	435.
SEAGATE ST-4095 80MB/28MS	625.
SYSGEN Bndge File 3 5" Ext. Drive 225.	

HARD CARDS

PLUS DEVELOP. Hard Card 20	\$545.
PLUS DEVELOP. Hard Card 40	679.
WESTERN DIGITAL File Card (30)	419.

NOVELL NETWORKING

Complete Network System
286-20MHz (12MB) File Server, 10MHz
512K Workstations, Arcnet PC Terminals.
Loaded Network Ready to Turn On!

4 User (40MB)	\$5995.
6 User (80MB)	8995.
8 USER (80MB)	10,500.
ACCESS 10MHz 512K Workstns	695.

OPERATING SYSTEMS

ADV. NETWORK 286 V. 2.15	\$1895.
ELS 4-User Software Level I	499.
ELS 8-User Software Level II	939.
SFT NETWORK 286 V. 2.15	2395.

INTERFACE CARDS

ARCNET (8 Bit) PC/XT	\$159.
ARCNET (16 Bit) 286/386	259.
ETHERNET	259.
G.ETHERNET AT	429.
MICROCHANNEL Cards PS-2	399.
TIARA Lan boards	CALL.

* Novell Trained & Authorized
Sales & Support

TERMINALS

WYSE 50 Amber or Green	\$365.
WYSE 60 Amber, Green or B&W	309.
WYSE 60 Keyboard	105.
WYSE 85 Amber or Green	389.

MULTIFUNCTION CARDS

AST 6Pack w/384K	\$239.
AST Rampage AT w/512K	399.
AST Advantage Premium w/512K	426.
INTEL Above Board 286 w/512K	410.
INTEL InBoard 386 PC w/1MB	669.
ORCHID Tiny Turbo 286	229.
ORCHID Twin Turbo 286	379.
THE™ Multi I/O XT or AT	65.

FAX

CANON Faxphone 8	\$675.
CANON Faxphone 20	1250.
CANON Faxphone 25	1945.
SHARP F0220	995.
SHARP F0330	1299.
SHARP F0420	1299.
MURATA M1200	739.

JOIN PC NETWORK FOR SERVICE, SELECTION & PRICE.


- ☒ New "Net" Pricing . All Members Pay Prices Shown + Shipping.
- ☒ All Products on Display at Our Warehouse Showroom.
- ☒ No Credit Card Surcharge on Master Card or Visa.
- ☒ Free Technical Support Before and After the Sale.
- ☒ Fast 24-Hour Shipping on all In-Stock Items.
- ☒ Qualified Sales Representatives Standing by to Serve You.

1-800-621-SAVE

• FAX (717) 327-1217



2,400-BPS MCA MODEMS: SUMMARY OF FEATURES

	Anchor 2400PS Anchor Automation Inc. \$279	PM2400 PS/2 Practical Peripherals \$299	Evercom 24/2 Everex Inc. \$352	 Encore 2400PS OmniTel Inc. \$399	Intel 2400B Modem 2 Intel Corp. \$399
GENERAL FEATURES					
Chip set	Intel	Rockwell 5310	Rockwell	SSI	Intel, Version 1.5
16-bit extension on-board	●	○	●	○	●
Uses DIP switches	○	○	○	○	○
Speaker on-board	●	○	○	○	○
Volume control on-board	●	○	○	○	○
Number of phone numbers stored on-board	1	4	5	4	1
Communication program included	AnchorTalk	ProComm	BitCom	ProComm	None
PROTOCOLS					
Bell 103 (0-300 bps)	○	●	○	●	●
Bell 103 (300 bps only)	●	●	●	●	○
600 bps	●	○	○	○	●
Bell 212A, V.22 (1,200 bps)	●	●	●	●	●
V.22 bis (2,400 bps)	●	●	●	●	●
SELF-TESTS					
Local Analog Loopback	●	○	●	●	●
Local Digital Loopback	●	○	●	●	●
Remote Analog Loopback	●	○	●	●	○
Remote Digital Loopback	●	○	●	●	●
Other	○	○	○	○	●
CONNECTORS					
One of two connectors goes dead during communication	○	○	○	○	●
INSTALLATION OPTIONS					
Communication port range	1-8	1-8	1-8	1-8	1-7
Addresses	Standard	●	Standard	Standard	○
IRQ	Standard	Com 2, IRQ	Standard	Standard	○
Arbitration level	○	○	○	○	○
AT COMMANDS					
Uses AT commands	●	●	●	●	●
Accepts both upper- and lowercase input	●	●	●	●	●
Accepts mixed upper- and lowercase input	●	●	●	●	○
AT command set is closest to that of Hayes Smartmodem model _____	2400B	2400PS	2400B	2400B	2400P or B
ERROR CORRECTION					
MNP included (level)	○	○	○	○	○
MNP optional (level; price)	○	○	○	● (\$5; \$100)	○
Other error-correction scheme available	○	○	○	○	○

 Editor's Choice ● —Yes ○ —No

Ven-Tel MCM-24 Ven-Tel Inc. \$399	AJ 2412-3H1 Anderson Jacobson \$449	MT224PS/ MT224ES Multi-Tech Systems Inc. \$499/\$549	Smartmodem 2400P Hayes Microcomputer Products Inc. \$549	OSi8224APS Octocom Systems Inc. \$845
Rockwell 83	Exar, Version 2.00	Rockwell G	Hayes	Proprietary
○	○	●	●	○
○	○	○	○	○
○	○	○	○	●
○	○	●	○	●
1	1	None	4	20
None	None	ProComm 2.4.2	None	None
●	●	●	●	●
●	○	●	○	●
○	○	○	○	●
●	●	●	●	●
●	●	●	●	●
●	○	○	○	○
●	●	○	●	●
○	○	○	●	○
○	●	○	●	●
1-8	1-8	1-4	1-8	1-4
○	○	○	○	Standard
○	○	○	○	Standard
○	○	○	○	●
●	●	●	●	●
●	●	●	●	●
2400P	2400B	01200	2400P	2400B
○	○	○ (MT224PS)	○	● (4)
● (\$100)	○	● (\$3.4, 5; MT224ES)	○	○
○	○	○	○	● (NARQ)

up to 50 percent compression can be expected. That translates into an effective baud rate of 4,800 bits per second—double the stated speed of the modem. However, it is rare that you'll see compression achieving such a rate. More commonly, you'll see 20 to 30 percent compression of text files and considerably less for files containing binary data.

Since MNP Class 5 modems can transmit data faster than their stated throughput, it is important that they contain flow-control capabilities for communications between the modem and the computer. With an extension to the more typical command set, the OmniTel allows for XON/XOFF. The 2400PS series, though, does not allow the CTS/RTS flow control found on its external cousins. However, the interface between the computer and the modem can be set for as high as 9,600 bits per second, virtually obviating the need for flow control, since the uncompressed file will not exceed that baud rate under normal circumstances.

Installing the modem was a simple task—drop it into the PS/2, plug in the phone line, and reconfigure the system. You're set to go. The Encore 2400PS comes bundled with *ProComm*; testing showed it to work with the standard communication programs that we tried with all of these modems.

Our tests pointed up two minor problems with the OmniTel modem. Both concerned the use of the PS/2's internal speaker. In our volume-control tests, we found virtually no level change when testing with the standard volume-control commands. Further investigation showed that the Om-



FACT FILE

EDITOR'S CHOICE



Encore 2400PS

OmniTel Inc., 3500 W. Warren Ave., Fremont, CA 94538; (415) 480-2202.

List Price: \$399; with MNP, \$499.

Requires: IBM PS/2 Model 50, 60, 70, or 80 or compatible.

In Short: Able to perform consistently well under a wide variety of bad line conditions, the Encore 2400PS offers a \$100 MNP option that makes it an even better deal.

CIRCLE 814 ON READER SERVICE CARD

MORE POWER... LESS DOLLARS

FASTDATA Personal Computers

If you're concerned that our price is too little to pay for a complete new computer system, we'll give you 30 days to change your mind.



When you first get your hands on a FastData computer, you may wonder what's the catch? After all, you get a fast 286 or 386 system with a monochrome monitor and a 40mb hard disk that's ready to run right out of the box. You get guaranteed compatibility. You get top-notch components from Western Digital, Seagate, Toshiba, and other industry leaders. You get a one-year warranty (ask about our on-site option) and free technical support. You can choose peripherals from FastMicro's large inventory. And if you are not thoroughly satisfied within 30 days of having on your desk, we'll refund the purchase price (excludes shipping).

What's the catch? We don't include MS-DOS, that's \$79 extra.

FASTDATA 286¹²
\$1195 Includes 640K,
Monitor & 40mb
Hard Drive

Check Our Standard Features

- 12mhz 80286
- 640K Memory
- 40mb Hard Disk with Controller
- High Resolution Monochrome Monitor with Swivel Base
- Monochrome Graphics Card
- 101 Key Enhanced Keyboard with tactile click
- Parallel & Serial Ports
- Clock Calendar
- 1.2mb Floppy Disk Drive
- 5 Drive Bays
- 8 Expansion Slots
- Security Lock
- Utility Software
- 80287 Coprocessor Option
- 200 Watt Power Supply
- Call for other Options

OPTIONS

64mb 22ms Drive	Add:\$200
80mb 28ms Drive	Add:\$400
CGA Color	Add:\$170
EGA Color	Add:\$400
VGA Multiscan	Add:\$670

FASTDATA 286¹⁶
\$1595 Includes 1mb
Ram, Monitor &
40mb Hard Drive

Check Our Standard Features

- 16mhz 80286
- 1mb Memory
- 40mb Hard Disk with Controller
- High Resolution Monochrome Monitor with Swivel Base
- Monochrome Graphics Card
- 101 Key Enhanced Keyboard with tactile click
- Parallel & Serial Ports
- Clock Calendar
- 1.2mb Floppy Disk Drive
- 5 Drive Bays
- 8 Expansion Slots
- Security Lock
- 80287 Coprocessor Option
- 200 Watt Power Supply
- Call for other Options

OPTIONS

64mb 22ms Drive	Add:\$200
80mb 28ms Drive	Add:\$400
CGA Color	Add:\$170
EGA Color	Add:\$400
VGA Multiscan	Add:\$670

FASTDATA 386^{20D}
\$1995 Includes 1mb
Ram, Monitor &
40mb Hard Drive.

Check Our Standard Features

- 20mhz 80386
- 1mb Memory
- 40mb Hard Disk with Controller
- High Resolution Monochrome Monitor with Swivel Base
- Monochrome Graphics Card
- 101 Key Enhanced Keyboard with tactile click
- Parallel & Serial Ports
- Clock Calendar
- 1.2mb Floppy Disk Drive
- 5 Drive Bays
- 8 Expansion Slots (2-32 bit)
- Security Lock
- 80387 Coprocessor Option
- 200 Watt Power Supply
- Tower & 25mhz Options

OPTIONS

64mb 22ms Drive	Add:\$200
80mb 28ms Drive	Add:\$400
CGA Color	Add:\$170
EGA Color	Add:\$400
VGA Multiscan	Add:\$670

About Options: At FastMicro, we know that a low price on a computer means nothing if it costs a small fortune to outfit it the way you want. That's why we offer hundreds of products to enhance your new system. Take a look at our listing of products on the next page to really appreciate how much you can save when you purchase a FastData computer system. We will be glad to integrate any of these fine products into your new system for you. At FastData, our commitment is to quality.

FASTMICRO

1-800-441-FAST



HOW WE TESTED 2,400-BPS INTERNAL MCA MODEMS

Every time a modem connects to a telephone line, it's engaging in a crashout. There are more than a dozen different kinds of line impairments that can show up on a phone network. Any of these—or any combination of them—may be present in a given call. And those that are present can have varying degrees of severity from one call to the next.

This yields a virtually unlimited set of possible line conditions, depending on such variables as whether the call is local or long distance, whether it is sent through satellites or terrestrial circuits, and whether any of the phone lines involved are too close to a power line in Nebraska—or swinging in a stiff breeze in Colorado. The wider the range of line conditions that a modem can handle acceptably, the less likely it is to have problems with a given call.

To determine how these PS/2 modems perform, PC Labs devised an automated test using a combination of equipment from Telecom Analysis Systems, an Eatontown, New Jersey, company specializing in "telephone impairments generation." The TAS 1010 Voiceband Channel Simulator was used to control line conditions, and the TAS 1020 Modem Test Unit (MTU) was used to measure modem performance. Both units were controlled through the *Taskit* software package.

The tests examined modem performance under seven different line conditions. Six of these are from a proposed standard of the Electronics Industries Association, and the seventh represents an average case line. These tests are described in greater detail in the descriptive caption accompanying the performance tests.

The EIA test lines took 7 years to develop, and they are noteworthy for providing the first U.S. standard for testing modems. Be aware that these are not pass-fail tests. In fact, the proposed standard makes a point of stating that "it is left up to the modem suppliers and users to determine what level of modem performance constitutes passing or failing."

According to the proposed EIA

Survival of the Fittest

The Electronics Industries Association test line specifications took seven years to develop, and are noteworthy for providing the first U.S. standard for testing modems.

standard, the six EIA lines "are not intended to portray impairment combinations that might be encountered on an average dialed connection, but rather provide a set of particularly stressful conditions more representative of marginal connections." Taken together, and especially along with the average-case line, they cover a wide range of possible conditions.

During the testing process, half of the modems we originally set out to review were withdrawn from the tests by their manufacturers. Some were taken back because the automated testing revealed that they had clearly unacceptable performance in one or more of the test conditions. In these cases, the manufacturer confirmed the problem and withdrew the modem for further development.

In all tests, data was sent between two units of the modem being tested. This simultaneously tested the transmitter on one modem and the receiver on the other. It also eliminated the need for choosing an arbitrary reference modem to judge all other modems against. Such reference modems sometimes work better with modems from the same manufacturer

than with units from other manufacturers.

The modems were tested at both 1,200 and 2,400 bits per second. The results for the 1,200-bps tests are not shown because there were no significant differences among the modems at that speed.

As the results show, modems may be designed to work on some kinds of bad lines but not on others. In fact, it is actually possible to build a modem that will work on bad lines but not on good ones.

Be aware that modem error rates are statistical in nature. In fact, modem performance is often given as a curve that shows modem error rates over a range of signal-to-noise levels. In theory, there is no such thing as a zero error rate for a modem. Rather, there are smaller percentages of errors as line conditions improve. On "zero-error-level" tests such as those shown here, the results are subject to statistical variation—meaning that a given modem can produce different results at different times under the same line conditions.

To prove the point, we tested one modem 84 times on all seven line conditions in receive originate mode. As expected, graphing the results for each line condition produced a bell curve. In six of the seven test lines, more than 90 percent of the results came within 1 dB of the peak. The EIA 1 test gave a flatter bell curve, with 80 percent of the results falling within 2 dB of the peak.

The statistical nature of the results means that you can't draw a meaningful distinction between modems on the basis of a 1- or 2-dB difference in the test results (even if this difference recurs under several test conditions).

Don't be misled into thinking that performance differences are never an issue with modems. The survivors have relatively similar overall performance partly because the poorest performers have disappeared from the comparison, and partly because the small number of PS/2 modems currently available just happen to provide similar performance under most conditions.



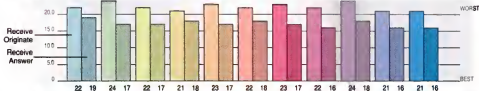
PERFORMANCE TESTS: 2,400-BPS INTERNAL MCA MODEMS

The PC Labs modem tests measure a modem's ability to operate reliably with various signal-to-noise ratios on seven line conditions. Six of these are the recommended test conditions in the proposed EIA-496-A standard of the Electronics Industries Association. The seventh is an average-case line, which sets all line impairments to their 50 percent levels, as determined in the 1982-83 survey of the predivestiture Bell Telephone network. The EIA-proposed lines are designated as EIA 1 through EIA 6. The average-case line is designated S/N. Results are given as the signal-to-noise ratio, in decibels, required for reliable operation.

For each line condition, the test starts with a high noise level (yielding a low signal-to-noise ratio) and sends 100 blocks of data consisting of 100 bytes each. The modem being tested compares the received data with the data sent. If there are any errors, the connection is dropped, the noise level on the line is lowered (yielding a higher signal-to-noise ratio), the connection is reestablished, and the 100 blocks are sent again. This is repeated until the 100 blocks can be sent without error.

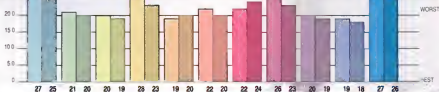
S/N

Signal-to-Noise Ratio (decibels)



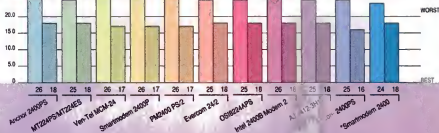
EIA 1

Signal-to-Noise Ratio (decibels)



EIA 2

Signal-to-Noise Ratio (decibels)



* This product was not reviewed, but we are reporting its test results for comparison.

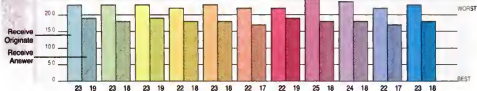
CONTINUES



PERFORMANCE TESTS: 2,400-BPS INTERNAL MCA MODEMS

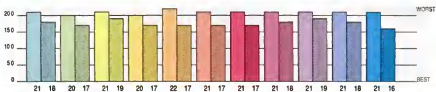
EIA 3

Signal-to-Noise Ratio (decibels)



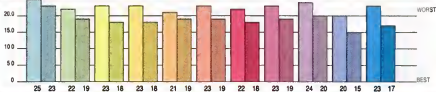
EIA 4

Signal-to-Noise Ratio (decibels)



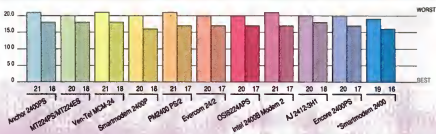
EIA 5

Signal-to-Noise Ratio (decibels)



EIA 6

Signal-to-Noise Ratio (decibels)



* This product was not reviewed, but we are reporting its test results for comparison.

CONTINUES

HP LaserJet Power Users:

Maximize your printer power with Super Cartridge™ from IQ Engineering!



EDITOR'S CHOICE

IQ Engineering Super Cartridge 2

June 13, 1989

Laser printers are quiet, fast and remarkably versatile... But if you use your laser printer with its meager built-in fonts, you haven't tapped your printer's power. Don't settle just for soft fonts and their inconvenient downloading delays or for a cartridge with only a few fonts. Instead, use a Super Cartridge to boost your printer productivity to the maximum. You'll benefit from the broadest selection of fonts available in cartridge products as well as outstanding hand-tuned, high-quality fonts.

SUPER CARTRIDGE 2, "Editor's Choice" (\$699)

—PC Magazine, June 13, 1989

Designed for the HP LaserJet II, IID and 2000, Super Cartridge 2 offers the widest variety of fonts available in a single cartridge.

- 17 typefaces, 4 to 30 points in size
- International, math, technical, greek and legal symbols (Standard Roman-8 and IBM-PC symbol sets combined)
- Portrait only (landscape identically available for \$749 or a smaller set for \$399)

SUPER CARTRIDGE 1, "Best of 1988" (\$399)

—PC Magazine, January 17, 1989

Highly compatible with all models of the HP LaserJet family, the Super Cartridge 1 was the first product to combine fonts from all standard font cartridges in a single cartridge.

- All proportional fonts, portrait and landscape
- Linedraw, legal and math fonts
- 14 and 16 point presentation fonts
- Outstanding documentation and wide support

SUPER CARTRIDGE 1, Enhanced (\$599)

Compatible with all models of the HP LaserJet family which accept downloadable fonts, the Super Cartridge 1 Enhanced supplements the fonts found in the Super Cartridge 1 with over 100 soft fonts.

- All bar codes and OCR-B
- All tax cartridge fonts
- 24 and 30 point presentation fonts
- Full Roman-8 symbol set with all European language characters

"IQ's cartridges surpass everything else on the market. They have the best and richest selection of well-drawn fonts, plus a full set of drivers, superb workmanship, and excellent compatibility. The ne plus ultra of font cartridges."

"IQ Engineering's Super Cartridge 2 contains all the LaserJet fonts most people will ever need for correspondence, presentations, spreadsheets, and even elaborate desktop publishing. Fonts and workmanship are equally excellent."

—PC Magazine, June 13, 1989



CALL NOW 408-734-1161

- for a free product catalog with font samples
- for a copy of the PC Magazine review
- to order or for a dealer near you

IQ ENGINEERING

The Super Cartridge • From IQ Engineering • The Intelligent Choice

IQ Engineering • 586 Weddell Drive • Sunnyvale • California 94089 • (408) 734-1161

HP and LaserJet are trademarks of the Hewlett-Packard Company. IBM PC is a trademark of the IBM Corporation. Super Cartridge and IQ Engineering are trademarks of IQ Engineering.

CIRCLE 325 ON READER SERVICE CARD



PERFORMANCE TESTS: 2,400-BPS INTERNAL MCA MODEMS

COMPOSITE VIEW:
RECEIVE ORIGINATE

The results of PC Labs' 2,400-bit-per-second modem performance tests show differences ranging from an insignificant 1 dB in receive originate mode on EIA 6 to a substantial 9 dB in receive originate on EIA 1. Results are shown as the signal-to-noise ratio, in decibels, required for each modem to transmit the test data without error. Lower numbers mean that the modem succeeded with a noisier line, and thus indicate better performance.

No modem gave the best performance on all 14 lines. OmniTel's Encore 2400PS came close, leading the pack in ten cases and coming up just 1 dB shy of the top in four. At the other extreme, Anchor Automation's Anchor 2400PS was at the bottom of the pack on eight test lines and never managed a score that was better than midrange.

Comparisons among the other modems are a little trickier. Most of the tested modems balanced their overall performance by doing better than average on some lines and worse than average on others.

Modems that consistently performed in the middle of the pack or better, such as Everex's Evercom 24-2 or Practical Peripherals' PM2400 PS/2, are somewhat preferable to a modem like the Smartmodem 2400P from Hayes Microcomputer Products, which performed slightly better on some lines and notably worse on others. As you might expect from the similarity of design among Hayes's Smartmodem 2400 models, the results for the 2400P are similar to those for the external Smartmodem 2400, whose test results are shown here for comparison. Both are solidly in the middle of the pack.

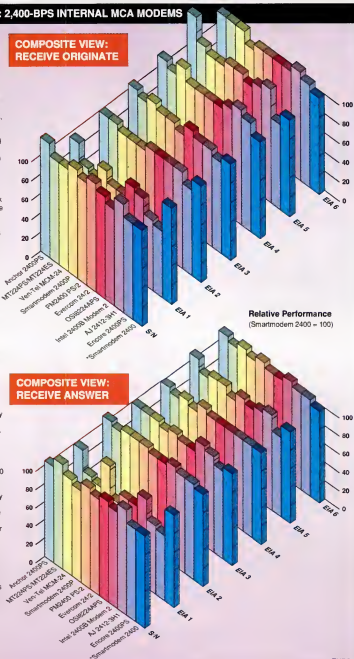
The MT224 modems from Multi-Tech Systems did better than the Evercom 24-2 on four lines and worse on four others, but all of the differences are within 1 dB and could easily be the result of statistical fluctuation. By contrast, the consistency of the OmniTel's good performance inspires faith in the results.

In judging each modem, it is important to look at overall performance instead of concentrating too much on the test lines where differences were greatest. For example, Hayes's external Smartmodem 2400 turned in some of the worst results for EIA 1, yet the modem works acceptably on the real-world telephone network. The point is that any one test line represents conditions that show up in only a small percentage of actual phone calls. A modem that has problems with a particular test may still function adequately for most calls.

The relatively small spread in overall performance, with results bunched fairly closely on most of the test lines, means that performance should be a secondary consideration in choosing among these modems. You can safely narrow your choices by looking at features first and then choosing the best-performing modem with the features you want.

COMPOSITE VIEW:
RECEIVE ANSWER

Relative Performance
(Smartmodem 2400 = 100)



* This product was not reviewed, but we are reporting its test results for comparison.

ENDS



Get a handle on power.

Introducing a new PS/2 with Micro Channel and 386 power.



Now you can take the uncompromising power of a full-function 386™ Personal System/2® with you wherever you go. It's the new IBM PS/2® Model P70 386 with Micro Channel™. It lets you work in your client's office, your home or hotel room as effectively as you do in your own office.

The Model P70 386 clocks in at 20MHz, so it's the perfect system for salespeople, engineers, insurance agents, accountants and power users who need to run DOS, AIX™ and OS/2™ applications at high speed. Add to that its state-of-the-art plasma display and an optional Hartmann® carrying case, and you start to see how the Model P70 386 is really a powerful PS/2 that happens to be portable.

Other features include either a 60 Mb or a 120 Mb fixed disk (so you can take all your data with you), a full-size keyboard (so it's easy to use) and an optional internal modem (so you're always in touch). And like all high-end PS/2s, the Model P70 386 has Micro Channel to take full advantage of the 386 processor.

To find out more about how the portable power of the PS/2 Model P70 386 with Micro Channel can help you and your business, contact your IBM Authorized Dealer or your IBM marketing representative. To find the dealer nearest you call 1 800 IBM-2468, ext. 135.



IBM®

Hartmann is a registered trademark of Hartmann Luggage Company. IBM, Personal System/2 and PS/2 are registered trademarks, and DOS/2, AIX and Micro Channel are trademarks, of International Business Machines Corporation. 386 is a trademark of Intel. © IBM Corp. 1989

niTel modem has extended the range of the speaker-control commands, so our tests were only scratching the surface. It is doubtful that many communication programs will know about this extension, so this added feature might cause a problem, albeit a small one, for some packages.

Additionally, the ATM3 command, which silences the speaker during actual dialing but turns it on briefly when the connection is made, did not function properly. Neither of these idiosyncrasies should cause problems with any communications functions of the modem, though they may affect what you hear when you dial a call.

The Encore 2400PS performed well, and its MNP capabilities make it a champ when working under poor phone-line conditions.

Practical Peripherals PM2400 PS/2

by Ross M. Greenberg

With midrange features and a low-end price, the \$299 PM2400 PS/2 performed very well in our AT command testing.

Most of the other modems we tested ex-

hibited problems with the AT command set that could create problems with communications software. The PM2400 PS/2 had no such trouble. Though it failed to include the ATP command (this command allows the modem to echo characters locally) in its repertoire, this command is so esoteric, and is used so rarely, that it shouldn't be missed.

The PM2400 PS/2 also fails to include the &T set of commands. These commands test, either through analog means or digitally, the operability of the modem locally or in combination with a remote modem. You'll miss this command only if the remote modem attempts to initiate such a test. We don't consider the lack of this command set to be of any real importance, and it should not get in the way of your normal use of this modem.

Built around the Rockwell 5310 chip set, the PM2400 PS/2 doesn't offer a 16-bit extension.

As do the majority of its peers, it supports the Bell 103 0 to 300-bps and 300-bps-only protocols, as well as the Bell 212A and V.22 1,200-bps and V.22 bis 2,400-bps protocols. The modem doesn't offer self-tests, but it is set apart by its abil-

ity to monitor the progress of calls.

Installation of the PM2400 presented no problems; you simply plug and play and you're set to go. The documentation was adequate and indexed. Practical Peripherals has included *ProComm* with the modems, a wise decision on the company's part. The shareware *ProComm* program is widely used and considered a good bargain, and considering the price of the modem, the inclusion of superb software like *ProComm* is a pleasant surprise.

Our testing showed the PM2400 to



FACT FILE



PM2400 PS/2

Practical Peripherals, 31245 La Brea Dr., Westlake Village, CA 91362; (818) 705-0333.

List Price: \$299

Requires: IBM PS/2 Model 50, 60, 70, or 80 or compatible

In Short: With a good price and average features, the PM2400 PS/2 is distinguished by its lack of AT command set difficulties.

CIRCLE 615 ON READER SERVICE CARD

What Should You Buy, Internal or External?

by Bill Howard

When you bought your first CP/M PC, an external 300-bit-per-second Hayes Smartmodem was a smart bet. The same modem could be hooked to Apples, IBMs, assorted Osbornes and Morrows, and even dumb terminals. The status lights told you how your communication session was faring. You could reach around back and adjust the volume by turning a knob. It didn't steal a slot from the computer. The brushed aluminum case looked neat sitting on the desk—yet another piece of hardware attesting to your appreciation of things technical (neater still if you tossed in another \$200 for Hayes' matching chronograph—basically a \$200 clock). It's pretty clear the PC is here to stay, so buying an internal modem dedicated to one computer bus isn't the act of faith in IBM it once was.

I've heard from several info center managers who prefer external modems because they don't have to fieldstrip

their PCs when internal modems fail. But who's ever had a modem fail? Over time, most users come to realize that modems work just fine, and if the modem doesn't get through now because of line noise, it will 5 minutes from now.

The evidence is mounting in favor of internal modems: They're cheaper, your desk isn't cluttered by the modem, and it doesn't exacerbate your spaghetti tangle of wires (to which an external modem adds two: power and signal). You don't have to find two free spaces on your power strip for the power transformer (which uses one outlet and typically blocks a second). You don't have to buy a serial cable. Hayes has never tried to bundle its (formerly execrable) *Smartcom* software with external modems, only with the internals. And internal modems are less likely to be stolen—or do you work in a company where *nothing* is ever pilfered?

Now your info center has to stock

and order two kinds of internal modem—classic bus and PS/2—and some die-hard external-modem fans would bemoan the complexity of switching modems around, should the company change buses with the next order of PCs. But in truth, once an add-in card goes into your PC—whether it's for memory, video, LAN, or communications—it stays there for the life of the machine.

So it all comes down to this: Do you need to watch the blinking red lights or not? I'd rather see the lights, but not enough to put up with the clutter and cost. Internal modems reflect the state of communications today—reliable enough that you can tuck the electronics away and know the job will get done.

What should you buy? As Bill Murray said in the summer-camp movie *Meatballs*, "It just doesn't matter." ■

Bill Howard is an executive editor of PC Magazine.

The Only Keyboard That Guarantees Faster Typing Speed and Greater Productivity...

Here's why: OmniKey puts the keys where trained fingers expect to find them. The F Keys are on the left—far easier to hit. Control or Alt the way most people learned and hands down the most logical format.

The ESC key is next to #1 on the top row: CTRL is next to A with SHIFT and ALT keys stacked below—just where they belong.

OmniKey/102's Click/Tactile touch has been hailed as superior even to the IBM keyboard. It's crisp, tactile and much less noisy.

Weighing in at about five pounds, the OmniKey/102 has a solid steel base and rubberized legs so it sits on your desk to

ACTUAL SIZE
20% x 3%



OMNIKEY/102...

Now compatible with Compaq, AT&T 6300,
Leading Edge, Zenith and most others...

Simply...
the Finest!
OMNIKEY/102

"If [a computer system] won't accept a Northgate keyboard, I won't buy it...on a subjective 1-10 point scale of rush to well-defined feedback, I would rate the Compaq keyboard as a 1, an IBM keyboard as an 8, and a Northgate 102 keyboard as a 10."

—Burton L. Alperman
Andrew Slayton's Outlook on
Professional Computing

"The feel of the OmniKey/102 is as close as you're going to get to the IBM standard without having the real thing."

—Donald R. Willmet
PC Computing

"Run, scramble, hustle, bustle, get yourself onto the phone and order this keyboard. Don't settle for anything less...[Northgate's] new C7102 keyboard does everything right. I would not purchase any other keyboard, Period."

—Woody Liverood
Microtimes, Nov., 1988

the OmniKey/102...is the keyboard I use!"

—John G. Dvorak
PC Magazine, Dec. 13, 1988

Although most computers come equipped with some sort of keyboard, you should replace it immediately with Northgate's OmniKey/102. It has the best feel, touch and layout of any keyboard we know, period."

—Sally & Daniel Oretta
The Robo Report, Feb. 1989

"12 function keys on the left where God intended them...revolutionary and much needed...Better than any replacement keyboard...duplicates the responsiveness and tactile feedback of the original IBM model...A viable alternative to IBM's own model...durable, well-designed, serviceable and has just the right feel."

—Garry Ray
PC Week

stay. No sliding around as with other keyboards!

And at \$99.00 with a 10-day money-back unconditional refund policy, you can't make a mistake when you order OmniKey. A three-year UNCONDITIONAL WARRANTY (anything breaks, we fix it Free) further secures your investment.

Every month, thousands of keyboard users discard those mushy bargains that come with most systems—clones and big name brands as well—and buy OmniKey. Phone Northgate now...we'll have your OmniKey on its way in just a few days.

OmniKey is compatible with: Most PC, XT, AT and 386 IBM Compatibles including Compaq, AST, Everex and most Zenith Models. IBM PS/2, Dell, AT&T 6300 require adapters at extra cost.

\$99.00

UNQUESTIONABLY THE BEST
YOU'VE EVER SPENT FOR
COMPUTER EQUIPMENT!



**NORTHGATE
COMPUTER
SYSTEMS, INC.**

13895 Industrial Park Blvd., Suite 110
Plymouth, Minnesota 55441

Phone Toll Free 1-800-526-2446

HOURS: Mon-Fri 8am-7pm Sat 9am-2pm CST



Yes, Ship my OmniKey/102 order! I understand I may use it for 10 days and if I wish, may return it for full product cost refund. I agree to pay for freight both ways.

Compatibility Notes. Requires standard 5-pin circular connector as on most IBM standard computers and compatibles. Northgate will accept COD and purchase orders from credit-worthy buyers for quantities totaling \$500.00 or greater. For quantity prices phone our corporate headquarters 612-553-0714.

FAX orders to 612-553-5495

• **SHIPPING:** Allow 5 days for order processing before shipment. Thereafter, shipments can be:

- UPS Ground add \$1.00 ea. allow 2-3 weeks for delivery
- Overnight Air add \$25.00 ea.
- Second Day Air add \$12.00 ea.

OmniKey/102 and OmniKey are trademarks of Northgate Computer Systems. All other products are trademarks or registered trademarks of their respective owners. Copyright © 1989 Northgate Computer Systems. 13895 Industrial Park Blvd., Suite 110, Plymouth, MN 55441

Name _____
Company _____
Ship to (Address) _____
City _____ State _____ Zip _____
Phone _____
Computer Brand & Type _____

QTY.	ITEM	SHIPPING	TOTAL
<input type="checkbox"/>	OmniKey/102	\$99.00	\$
<input type="checkbox"/>	C/T 101	\$99.00	\$
<input type="checkbox"/>	AT&T 6300	\$124.00	\$
<input type="checkbox"/>	PS/2 Models (add for ad.)	\$25.00	\$
TOTAL OF ORDER			\$

Prepaid amount enclosed \$ _____
Please charge to my: ☐ Visa ☐ MasterCard
Card No. _____ Expires _____
Signature of Cardholder _____
(My signature authorizes a charge to my account for the above merchandise prior to shipping to initiate processing of my order.)

Digitizers

18" x 24"

thru

9'x9'x9'



We'll cover your digitizer needs with twelve different active areas to choose from. From the GP-7 Grafbar Mark II, ("Flexible, Precise, and Elegant..."), PC Magazine), all the way through the 60" x 72" GP-8, and of course the user adjustable active volume of the GP-8-3D. And you can digitize on any work surface.



All our digitizers come complete with RS-232 output format, power supply, two-way communications, a stylus, optional one button and four button cursors, a five function menu, and are IBM-PC compatible. So no matter what your size requirements are, we've got you covered; (at low cost too!).



OEM versions available. Directly supported by AutoCAD, DesignCAD, Generic CADD, CAD-VANCE, CADKEY, Microsoft Windows, etc. Dealer inquiries invited.

For more information contact:
Skip Cleveland (203) 386-9978

CIRCLE 365 ON READER SERVICE CARD

SAC SCIENCE
ACCESSORIES
CORPORATION

390 Watson Boulevard, P.O. Box 507 • Stratford, CT 06407

(203) 386-9978 • Telex 064306 • FAX (203) 386-9270

COMMUNICATIONS

PS/2 MODEMS

work well with *Crosstalk XVI*, *Smartcom II*, *Smartcom III*, *Relay Gold*, and *Lotus Express*. Its command set is closest to that of the Hayes 2400PS.

Solid performance in our AT command tests and low price make Practical Peripherals' PM2400 PS/2 a good buy.

VEN-TEL INC.

Ven-Tel MCM-24

by Ross M. Greenberg

Also known as the Internal Model 24/2, the Ven-Tel MCM-24 is a midrange-priced modem with average features. Only its support of MNP error correction sets it apart from most of the pack.

The MCM-24 performed well on our AT command tests. Some of this unit's commands operate differently than those of modems such as the Hayes 2400; for example, the ATOL command, which allows you to "retrain" the two connected modems, is implemented differently because of one of the MCM-24's special testing modes—but the end result is the same.

The manual for the Ven-Tel modem is good. It goes to considerable length in explaining how to set up parameters with some common packages. This information was helpful in getting the modem to work properly with such notoriously finicky programs as *Smartcom II* and *Crosstalk XVI* (which can be purchased with the MCM-24 for an additional \$100), and even with programs such as *ProComm* and *PC-Talk4*. Newcomers to modem com-



EDITOR'S CHOICE

• Encore 2400PS

OmniTel's Encore 2400PS is the clear winner among Micro Channel modems. At \$399 for the non-MNP version, its price is on the low side of average, but its results on PC Labs tests put the Encore 2400PS ahead of the pack on performance.

The modem also scores well on features. The \$100-extra support for MNP Classes 1 through 5 is a noteworthy plus, as is the inclusion of *ProComm*. The only negative we found is that the modem won't obey speaker-control commands exactly the way that some programs may expect—a decidedly minor issue. For most PC-based communications, the Encore 2400PS will be the modem of choice.

munication will appreciate the step-by-step instructions provided for setting up the modem and configuring it to work with these communication programs. The Ven-Tel MCM-24 worked well with all the communication programs with which we tested it.

Like three of its peers, the Ven-Tel modem allows for only one user profile to be stored, via the AT&W command in its on-board memory. Although most communication programs allow you to store this information in software, this lack could conceivably create some compatibility problems, since it doesn't match what Hayes offers.

If you were thinking of using the Ven-Tel modem for leased phone lines, forget it. The MCM-24 doesn't support them.

The Ven-Tel MCM-24 lacks the ability to control the volume on the PS/2's speaker. While most modems control the speaker through software using the ATL set of commands, the Ven-Tel doesn't, so you're stuck with a speaker volume somewhere between low and medium.

If your modem needs are ordinary, the Ven-Tel should work well, but you could do better for the money.



FACT FILE



Ven-Tel MCM-24

Ven-Tel Inc., 2121 Zanker Rd., San Jose, CA 95131; (408) 436-7400, (800) 538-5121.

List Price: \$399; with *Crosstalk XVI*, \$499; MCM-24E, \$499; MCM-24E with *Crosstalk XVI*, \$599.

Requires: IBM PS/2 Model 50, 60, 70, or 80 or compatible.

In Short: With a midrange price and all the usual features, the Ven-Tel MCM-24 is distinguished by its good manual and support of MNP.

CIRCLE 016 ON READER SERVICE CARD

Ross M. Greenberg is a frequent contributor to PC Magazine and an online addict, using modems for about 50 percent of his waking day. He also writes communication programs. M. David Stone is a contributing editor of PC Magazine, with a special interest in communications.

Gemini Offers the Widest Selection of PC Software from \$1.25!

Why buy your PD and Shareware from Gemini? Quite simply, we have the **largest** selection, the **fastest** delivery and the **lowest** pricing policy. We also have our own in-house disk duplicating plant and are able to bring you the **latest** material **fast!**

Business & Accounting

[illegible]

Database Management

MS-DOS 6.02	QA 933	Over-50 helpful entries for the classic to users A must!
Outlines	QA 934	Excellent paper-supported CDMS with full menu package. Try to guess and simply
Wumpus 1.35	QA 935	Latest version of this legendary classic PC/V compatible classic. Powerful but ludicrously misnamed!
File Express	QA 936	(7 stars) Another user-orienting package—52,000 records and sorting with up to 10 key fields
WTF 1.0	QA 937	Great! What else can you call a utility program... download and enjoy in 30 seconds. www.bell.com

Experiments & Conclusions

PC-Cable	SP 101	(3 discs) Super! 123 cover -- interacts with PC-FILE. Fantastic value & quality!
EE Spreadsheet V.3.21	SP 102	Simple to use but powerful system -- ideal for beginners
Am Easy Re...	SP 103	Now 63 of it's super! This spreadsheet loaded with features, and compatible with 1-2-3
Lotus Mirror	SP 104	Save tedious work with these short-cuts for use with 1-2-3. A must!
Lotus Templates	SP 106	If you use Lotus, you'll find these ready-made applications!
Lotusnote	SP 107	This isn't special -- a full-powered spreadsheet -- Memoes Reader (CSP)

Classroom

[illegible]**Admitted Under Review**

Amiga	
Amiga 500	AD 101
Animated	AD 102
ASCII in Motion	AD 103
Adult Games 1	AD 104
Adult Games 2	AD 105
AD & Pumps	AD 107
Adult Graphics	AD 108
Get Lucky!	AD 109
Road Man	AD 110
Plays 1	AD 111
Plays 2	AD 112
Animated Graphics	AD 114
ASCII Professional Graphics	AD 116
ASCII Professional Graphics	AD 118
Music	AD 117
Sticky Paper	AD 119
Not-So	AD 116
Heavy Duty	AD 120
Wish Power	AD 121
Wish Power	AD 122

Word Processing

P-C Write	WG101	(3 stars) Latest version 3.02 of this powerful package will mail-order and spell checking!
WordPerfect 5.04	WG167	Quality output from this editor in over 20 fonts—recommended
WordPerfect Basics	WG168	Over 600 answers to WordPerfect 5.0 questions
WordPerfect	WG169	Great! All responses to WordPerfect 5.0 questions
GG2 Write 2.3	WG170	Highly recommended! UNIFORM—this people are <i>PROFESSIONAL</i>
Thesaurus Plus	WG171	Thesaurus! (It's <i>THESAUUS</i>)—very useful for a variety of applications
Envelope Maker 2.3	WG172	A really useful program providing quality for <i>ENVELOPE</i> 1X, 12 or <i>comparable</i> —excellent
Word, Word	WG173	Another set of useful programs for WordPerfect 5.0, 6.0 versions and brackets

Education

Jones's First Primer	E07	1981	Laurier writes a FET collection of <i>exercises for pre-schoolers with alphabet, counting, shapes and colors</i> .
PG-Tween	E07	1987	<i>Super Spelling book—must do all, need this one!</i>
Pige	E16	110	In all, all <i>disregarded or lost for recognition and learning</i>
Physics	E16	115	High school level— <i>excellent</i>
Spanish	E12	112	(2nd) <i>Basque language book begins to advance</i>
Ten	E12	112	<i>Draw maps and illustrations—lost case</i>
Ten Ed 1	E14	124	<i>Higher Math: Geometry Geometry Biology Physics Micro Code</i>
High School Vocabulary	E16	126	<i>Multiple-choice quizzes with 4-letter and color definitions—recommended</i>
Wholesome of the Ages	E16	126	<i>What a Major work! Wordslike classical texts—science, thought, promises, opinions</i>

General Applications

Music Master City Desk	DE 181	Good and detailed magazine for managers to form letters and letters to
Personality on Display	DE 183	Good publication—simple but effective for general applications
Personalized on Display	DE 184	Good publication—simple but effective for general applications
Personalized on Display	DE 185	Good publication—simple but effective for general applications
Personalized on Display	DE 186	Good publication—simple but effective for general applications
Personalized on Display	DE 187	Good publication—simple but effective for general applications
Personalized on Display	DE 188	Good publication—simple but effective for general applications
Personalized on Display	DE 189	Good publication—simple but effective for general applications
Personalized on Display	DE 190	Good publication—simple but effective for general applications
Personalized on Display	DE 191	Good publication—simple but effective for general applications
Personalized on Display	DE 192	Good publication—simple but effective for general applications
Personalized on Display	DE 193	Good publication—simple but effective for general applications
Personalized on Display	DE 194	Good publication—simple but effective for general applications
Personalized on Display	DE 195	Good publication—simple but effective for general applications
Personalized on Display	DE 196	Good publication—simple but effective for general applications
Personalized on Display	DE 197	Good publication—simple but effective for general applications
Personalized on Display	DE 198	Good publication—simple but effective for general applications
Personalized on Display	DE 199	Good publication—simple but effective for general applications
Personalized on Display	DE 200	Good publication—simple but effective for general applications

Graphics

[illegible]

References

Licensee's Banner	UT 109	Design and print three door banners – Analyzing use of tone and word
Learn (Utilities)	UT 106	An experience of attitudes and beliefs for your health care partners – great value
UT 107	Monitor DSS with this page	
UT 108	Learn and skin health – take this presentation. Time saving and very useful	
UT 110	Direct Advantages on your printer – includes software	
UT 111	Check "happy" patients – quickly and accurately	
UT 112	Florida menu for both beginner and advanced – welcome visitors with cheer	
UT 113	An excellent display with all the really useful features. And it's easy to learn. Why don't you	

Security And Hacking

Security	GH 191	Bruteforce: Dictionary, password, encryption etc. (100k) using Trojan Horse Tooling
Upgrades 1	GH 192	More personal cases / structured solution
Upgrades 2	GH 193	(10k) More ways to stay
Upgrades 3	GH 194	Unlimited Selfish progress
Programming		
Chaos	PR 101	(1) d3.js Complete "X" tube with everything else to complete - very good and comprehensive
Client	PR 102	Full featured, use-supported BME assembly with tube - get a more m1
B-Code Pascal Compiler	PR 103	Full featured B-Code compiler written as an abstract class of Pascal
Basic Program Generator	PR 105	Managerial Plan - manual - good for small business desktop (see applications)
PR 106	PR 106	If you are in BMEC, how does this work?
Turbo Pascal Compiler	PR 107	Learn how to use this great development package - recommended
"C" Compiler	PR 108	(1) d3.js Complete programming environment - complete, complete, complete etc. - really good value for
Draw	PR 109	Complete 2D image graphics programming environment - standard language
Draw 1.01	PR 112	First class simple graphics generator and presentation - used for University Research and
Draw 1.02	PR 113	Complete 2D image graphics programming environment - standard language and presentation

**Marketing, Incorporated**

P.O. Box 640, Duvall, WA 98019-0640

Additional Notes:

1-4	3.00
5-9	2.75
10-19	2.50
20-29	2.25
30-49	2.00
50-99	1.75
100-299	1.50
300+	1.25

Refer to price table on left to calculate cost per disk (note some programs combine multiple disks). Shipping and handling please add \$3 per order CD welcome, additional \$3.50. Foreign orders additional \$4 air mail US funds only please, drawn on Bank Canada, \$4 n/t hand. WA residents please add 8.1% sales tax. We ship by UPS and US Mail depending on weight. UPS live available for rush orders at extra charge. For 3.5" disks please add \$1 per disk. Allow 10 days for check clearance. All disks warranted readable. No returns without prior approval number. All disks are non-returnable. All disks are 5 1/4" format, 5 1/4" x 5" x 5" mm. PST. A master will be available at all other times—please leave your name and number and we'll call you back.

Some of our drinks are "showreels." The showreel concept provides a means to try a program before you buy. In most cases, the programs are complete working versions, however application with the author of the program for a normal fee can provide enhancement such as printed manuals, support and provision of updates. Gernix strongly recommends that users register with authors in order that this valuable marketing concept may flourish and authors receive the reward for their efforts. The general standard of showreel today matches or exceeds that of commercial software. He agrees the right to charge the users of software that we carry, according to authors' wishes. This may mean that portions of software are available only for evaluation. In fact, some users are confident of your abilities and distinguishable as a valuable asset.

Call NOW to be placed on our free catalogue mailing list!

Toll Free 24-Hour Orders Only



1-800-346-0139



Other Inquiries &

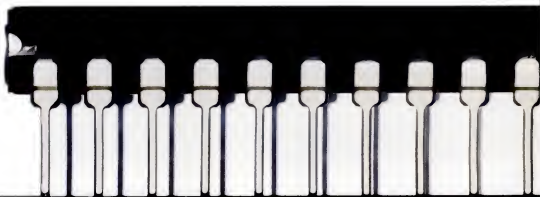
Gemini Shareware of Bellevue

12404 S.E. 20th

(206) 765-7671

Underneath the Factoria Square Sign
Mail Orders to: P.O. Box 448, Everett, WA 98019-0448

WE HAVE WAYS TO MAKE YOU SCREAM.



First take an Intel® Math CoProcessor. (Any of the 11 will do.)
Apply with slow, firm, steady pressure into the appropriate
socket in every IBM® or compatible PC.

Then sit back and enjoy as over 160 database, spreadsheet,
CAD or business graphics programs scream through functions



up to 500%* faster. For more information, contact your local dealer. Or call (800) 538-3373 for "Intel Math CoProcessor Technotes," a collection of benchmarks and software lists. And end the torture of slow software.

intel[®]

*N.W.A. Composite. MathPro 7000 and 386 Math. INTEL SUPPORT: Intel E-mail Information Service. 510-521-7570. *Performance may vary with use.

CIRCLE 317 ON READER SERVICE CARD



Our Printer Sharing Unit Does Networking!

An Integrated Solution

Take our **Master Switch™**, a sophisticated sharing device, combine it with **MasterNet™** networking software for PCs, and you've got an integrated solution for printer and plotter sharing, file transfer, electronic mail, and a lot more. Of course you can also share modems, minis, and mainframes or access the network remotely. Installation and operation is very simple.

Versatile

Or you can use the Master Switch to link any computer or peripheral with a serial or parallel interface. The switch accepts over 20 commands for controlling the flow of data. It may be operated automatically, by command, or with interactive menus. Its buffer is expandable to one megabyte and holds up to 64 simultaneous jobs. The

MasterLink™ utility diskette for PCs comes with every unit and unleashes the power of the switch with its memory-resident access to the commands and menus.

Other Products

We have a full line of connectivity solutions. If you just want printer sharing, we've got

it. We also have automatic switches, code-activated switches, buffers, converters, cables, protocol converters, multiplexers, line drivers, and other products.

Commitment to Excellence

At Rose Electronics, we're not satisfied until you're satisfied. That's why we have thousands of customers around the world including large, medium, and small businesses, factories, stores, educational institutions, and Federal, state, and local governments. We back our products with full technical support, a one-year warranty, and a thirty-day money-back guarantee.



ROSE
ELECTRONICS

**Call now for literature or
more information.
(800) 333-9343**

Give a Rose to your computer

BUILDING WORKGROUP SOLUTIONS

Data Switches

A Low-Cost LAN Alternative

by Frank J. Defler, Jr.

As reliable and easy to use as a telephone, the data switch is a data- and peripheral-sharing facilitator that seems primitive when compared with even low-cost LANs. Nonetheless, data switches are increasingly being recognized as an efficient way to make flexible connections.

In our review of low-cost LANs in the March 28, 1989, issue of *PC Magazine*, we briefly described data switches. They are external boxes that work like telephone hubs; through them, PCs make connections with each other and with external devices such as modems and printers over standard serial links. Although data switches might seem low-tech in comparison with full-scale media-sharing LANs like Novell's *NerWare*, the fact that a growing number of companies sell them shows that data switches are beginning to be taken seriously as a simple and effective way to interconnect small groups of PCs and printers.

Media-sharing LANs, as the name implies, simultaneously carry messages, in the form of packets or tokens, from multiple stations over a high-speed cable. Because the cable system moves data 5 to 15 times faster than a PC can accept it, network designers have enough headroom to create elegant operating systems that fool DOS into thinking distant disk drives and printers are really on the local computer. This lets DOS applications use the network, but the special interface cards and sophisticated software these systems require also make them costly and challenging to install and maintain.

Inexpensive and versatile, data switches serve as LAN alternatives that require nothing more than a serial interface.



PHOTOGRAPH BY STEPHEN HELLERSTEIN

A STUDY IN SIMPLICITY

By contrast, data switches are attractively cheap and simple. They cost a little more than \$100 per workstation, compared with about \$350 per station for the low-cost LANs in our earlier review and about twice that for a full-featured media-sharing LAN. While data switches are most suitable for small networks (most handle from 8 to 24 connections), with the proper software you can chain them together to form networks of hundreds or even thousands of nodes. And because they use standard serial connections, you can integrate a wide variety of different types of computers into a single network, from PCs, laptops, and Macintoshes to minicomputers and mainframes.

The trade-off is in speed and power. Most data switches are limited to a speed of 19,200 bits per second, well below the 10 megabits per second supported by Ethernet, and they require a dedicated cable to each workstation. Moreover, they cannot manage simultaneous accesses to the same data file, so you can't run complex multiuser databases on PCs linked through a data switch. But for the basic tasks of printer sharing and exchanging files, the capabilities of a data switch are quite adequate.

In fact, if you have a minicomputer, you can even get around these limitations by running your accounting, inventory, and other multiuser systems on the large system, using the data switch to give your PCs access to it as terminals. This architecture offers good performance at a cost comparable to a multiuser LAN system, but without the latter's complexity. And as a bonus, you'll get the full security and data management features of the minicomputer operating system.

UNDER THE HOOD

From the outside, a data switch is just a box, ranging from the size of a clothbound novel to that of an AT-compatible PC. Inside, you'll find a number of ports—usually between 8 and 24, though the Commix 32 from Infotron Systems Corp. can take up to 32 ports and the INC-64 Intelligent Network Controller from Western Telematic can handle as many as 64. A dedicated microprocessor handles the port control and switching tasks, giving the switch enough processing power to handle the traffic of all the ports at once. You connect the switch to the workstations and other devices using dedicated serial cables. You do not need to install a special interface

card in your workstations, as most PCs today come equipped with at least one serial port.

A data switch is equally straightforward in its operation. When it's running, the switch constantly listens for commands from the workstations. When a workstation signals the switch for a connection to another port, the switch makes the link and then leaves it alone until the workstation receives a signal to disconnect. This lets the workstations use modems or printers as if they were local devices.

If you make a link between workstations, the two machines can exchange files over the wire using the appropriate com-

**Data switches are
cheap and simple. And
because they use
standard serial
connections, you can
integrate a variety of
computers into a
single network.**

munications software. And if the other port is connected to a minicomputer, the workstation can load terminal-emulation software and sign on to the remote system. In all cases, the data switch is transparent once it's connected.

VARIATIONS ON A THEME

The data switches on the market offer several elaborations on this basic scenario. For print buffering, most of the switches we reviewed come with a substantial amount of RAM installed—often as much as 4MB. A number of them support parallel ports, allowing easy connection to parallel printers, and handle the serial-to-parallel conversions automatically. Others, such as the Altermet from Equinox Systems, let you use parallel printers attached to remote workstations. If the switch does not support parallel ports, you can connect your parallel printers through

an external serial-to-parallel converter.

Many switches can run their serial links faster than 19,200 bps, the maximum speed allowed within the RS-232C specification, but this extra speed makes the cable more susceptible to electrical interference. Some even support RS-422 serial connections, which can run reliably over longer distances than the RS-232 links and allow speeds of up to 38,400 bps. In either case, most can translate between serial devices running at different baud rates, letting you use high-speed links to your workstations without having to downshift when connecting to slower serial printers and modems.

If your switch supports parallel ports, you can often configure it for input from a workstation as well as for output from a printer. This makes for a very high-speed link, though you're limited by the 15-foot length of the average parallel printer cable. But since the parallel ports on data switches and most PCs are not bidirectional, this arrangement is not practical for two-way data exchange.

INSTALLATION AIDS

If you've ever installed a modem or a serial printer, you know that the so-called "simple" and "standard" RS-232 interface is, in fact, neither of these. Since designers of equipment and software can implement the RS-232 wiring scheme in many different ways, variations in the configurations of the wires that send and receive data and the presence or absence of various status signals often conspire to make successful communications very difficult. For this reason, the physical wiring of the network is usually the hardest part of installing a data switch. The ability of the 1082 Main-Street from Newbridge Networks to sense the configuration of the cable and adapt to it is a significant help.

Fortunately, the cabling itself is not much of a problem with these serial networks. Often, you can use twisted-pair telephone wiring already in the walls to connect your workstations with the switch, provided that the wire doesn't run more than a few hundred feet. If you can't use the wiring in your walls, almost all of the data switches in our review let you use telephone-type wiring with small RJ-11 or RJ-45 telephone-type connectors.

If your installation requires all eight wires for full hardware handshaking, you can use unobtrusive serial cables that are easy to install under carpet, through a false ceiling, or around wallboard. Small con-

LAN's Best Friend

Dependable UPS systems from American Power Conversion support the UPS monitoring functions of:

- Novell's Advanced and SFT NetWare 2.1
- 3-Com's 3S/400 server
- Banyan Vines

* EDITOR'S CHOICE 9/15/86



Here's the American Power Conversion Advantage

- Systems allow automatic, secure network shutdown during extended power outages.
- No supervisor intervention is required.
- Ideal for file servers which are sometimes unattended or attended by untrained personnel.
- Complete power protection from blackouts, brownouts, sags, noise, and surges.
- The largest selection of optional UPS interface kits in the industry, including kits for 3-Com, Novell (AT and PS/2), Banyan (VINES and DTS), SCO XENIX, Convergent (SPC), Prime (2350).

A broad range of UPS products covers all networking requirements:

- | | |
|----------|--|
| 110SE | Miniature UPS for Macintosh SE or PLUS |
| 330XT | Low cost UPS protection for network workstations |
| 450AT | For Compaq 386, MAC II, and CAD workstations |
| 520ES * | For NetWare, VINES, and 3-COM file servers |
| 800RT * | For large file servers with multiple hard drives |
| 1200VX * | For multiple PC's or very long backup power duration |

*These models provide interface for use with optional interface kits.

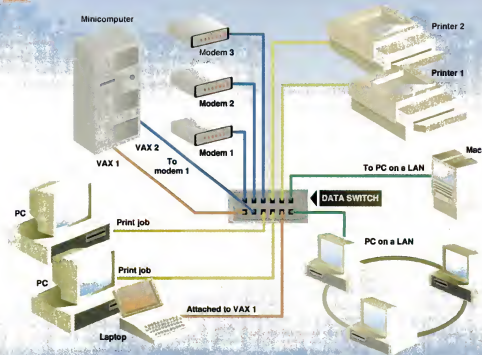
International models available. Inquire about our UPS applications handbook.



350 Columbia Street / P.O. Box 3723 / Peace Dale, RI 02883 / Tel (401) 789-5735 / Telex 362636 / FAX (401) 789-3710

CIRCLE 281 ON READER SERVICE CARD

DATA SWITCH TOPOLOGY



Data switches give users the ability to inexpensively link dissimilar computers, allowing them to share resources. At a typical cost of slightly over \$100 per connection, a good data switch can connect PCs, Macintoshes, laptops, and minicomputers running compatible communications software. The linked

computers can transfer files, transmit e-mail, and share devices like printers and modems by using serial and parallel ports on a first-come-first-served basis.

In this diagram, the data switch is programmed so that a Macintosh remotely controls a PC on a LAN, a laptop runs a

DBMS program on a DEC VAX, another VAX port connects to a modem, and two PCs dump print jobs to the print queue buffer in the switch. A hunt group would allow any of the computers to make use of whichever of the three modems happened to be available. All of these activities are controlled with simple menu programs.

verter boxes are available to link the DB-25 or DB-9 connectors on your PCs to modular telephone plugs.

Once the switch has been wired in, you use the configuration program supplied by the switch vendor to set it up. The program tells the switch which devices are attached to which ports and sets the speed and other communications parameters for each one. Once configured, the information is held in battery-backed RAM, so it will be safe for a time even if you should turn the switch off.

If the data switch has a security system, you'll also set this up. Though data switch systems are often run without passwords,

almost all the switches we reviewed can be programmed to ask for an entry password, and some can password-protect specific resources such as modems connected to long-distance lines.

For even easier use, you can often set up "hunt groups" that let users select the first available port among several ports attached to identical devices. For example, you might connect 4 ports of a 32-port switch to 9,600-bps V.32 modems. When a user requested a V.32 modem, the switch would then find the first open V.32 port. Hunt groups are also an excellent way to control contention for a few expensive minicomputer ports.

CONTROL SOFTWARE

Once you've set up the switch, you can control it through software. Most switches come with memory-resident utilities that let users make port connections and control their print jobs through menus. In many cases, these programs can read the configuration information from the switch so that users can connect to printers or other workstations without having to know the port number or the other technical details of the connection. But if you prefer to set up batch files to control the connections, all of the switches will respond to commands sent to the ports or embedded in print jobs.

Funk Software continues to forge Sideways.

Let Sideways take your printouts to new widths.

Each day, more people turn to Sideways* for printouts of nearly everything that's too wide for a printer. No wonder.

Nothing's as fast or easy. And nothing makes great-looking one-piece printouts that go on this wide. So you get spreadsheets that really spread out. Pert charts that peer far into the future. All kinds of extra-wide printouts without staples, glue or tape. And the newest Sideways makes even shorter work of those wide 1-2-3* printouts.

New Sideways version 3.2 runs right inside 1-2-3.

Sideways now works as a full-fledged add-in to 1-2-3 release 2. As well as Symphony? So the instant you're done creating your spreadsheet, you're ready to print with Sideways. Right from your Lotus session. Just select Sideways from your Lotus menu, highlight a range and print.

Mix bold, underlined and italic type, all on the same page. Print through or skip over perforations. Add borders, change page size, adjust margins any way you like. And do it all from Sideways menus that look and act just like Lotus itself.

Sideways leaves no text un-turned.

Spreadsheets, databases, word processors, project planners. Sideways is the right way to print with all your software.

Choose from nine different typescripts from "minuscule" to "mammoth." Print bold, underlined or expanded—whatever your software can create.

New Sideways Version 3.2 for the IBM® PC and all popular dot matrix printers, as well as the LaserJet Plus/Series II. Available at software dealers nationwide, or directly from Funk Software with your check, Visa or MasterCard.

More than ever, Sideways is the only way to go.

Special Upgrade Offer!

Just send us your current Sideways program disk along with \$20. We'll send you new Sideways version 3.2 right away.

**FUNK
SOFTWARE**

SIDEWAYS®

- ☐ Please send me _____ copies of new Sideways version 3.2 at \$69.95 each.
☐ Please send me a Sideways version 3.2 upgrade kit for \$20.
 My current Sideways program disk is enclosed.
☐ My check is enclosed. Charge my ☐ Visa ☐ MasterCard

Account number _____ Exp. date _____

Name _____

Company _____

Address _____

City _____ State _____ Zip _____

To order call 1-800-822-3865, Ext. 115
 (802-497-6330 in MA)

New Sideways version 3.2 works with all releases of 1-2-3 as well as other software. Add-in capability requires 1-2-3 release 2 or Symphony.

Funk Software, 222 Third Street, Cambridge, MA 02142
 © 1988 Funk Software. The Worksheet Utilities is a trademark of Funk Software.

Once the connection has been made, printing is a simple matter. Nearly all programs that drive printers have parallel and serial port options, and your software won't care if the printer is in the next room or the next building. Most data switches dynamically allocate the memory in their print buffers as needed, and some offer software that spools jobs to a user's own hard disk or to the hard disk on a remote workstation.

MOVING FILES

Some of the switches we reviewed come with software that lets you transfer files from workstation to workstation in background mode. This is a desirable feature because it allows you to send files without disturbing the recipient. Sometimes, you even get e-mail and terminal-emulation software thrown into the bargain.

But these functions don't require special programs. You can always make your connections through the switch using the

assign a drive letter to the remote workstation disk, then use the DOS COPY command to transfer the file over.

Though they'll never replace the true media-sharing LANs, data switches are hard to beat for many connectivity duties. Their low prices and their versatility make them attractive alternatives to large installations; for a small office, a data switch may be all you need. The advanced features of today's models go a long way toward disarming the often-frustrating problems of serial connections.

Frank J. Derfler, Jr. is workgroup systems editor of PC LAN Labs.

APPLIED CREATIVE TECHNOLOGY INC.

Systemizer Plus

by Randol Tigrett

Applied Creative Technology offers a data switch with a different twist. In its Systemizer Plus system, each PC or serial device has a separate local control unit, with all of the units connecting to form a kind of distributed data switch. In theory, this design is more reliable than a centralized switch because there is no single point of failure. But the Systemizer Plus's flexibility comes at a price—\$399 per port, a steep sum when compared with centralized data switches, which can cost as little as a quarter of that.

Each Systemizer Plus unit looks much like the cable adapter box on top of your television set, with 14 pressure-sensitive keys on the front of the case and lights that you can use to monitor network activity. You can configure the input and output ports (all of which have female DB-25 connectors) as either parallel or serial. Each unit comes with 64K of RAM for buffering print jobs and saving e-mail messages; you can increase the RAM to 1MB. The memory expansion board comes with no RAM but uses standard 256-kilobit or 1-megabit chips. The chips are available from the vendor. Applied Creative Technology also offers a 1-year factory warranty and provides free technical support to end users, though it doesn't have a toll-free line.

The system uses a simple and flexible wiring scheme. Each unit has an RJ-11

modular telephone jack, and you use ordinary T-connectors to form a kind of network backbone, daisy chaining the switches from device to device. You can attach a total of 31 devices, provided that no two of the devices are more than 1,200 feet apart.

The network normally runs at a maximum speed of 19,200 bits per second. However, a "double-speed" function offered through an optional program called *ACTFast* allows it to communicate at up to 38,400 bps. At this rate, the Systemizer Plus turned in a respectable performance, but you can only use the *ACTFast* program if the network cables are less than 350 feet long.

FRONT PANEL CONFIGURATION

You don't use software to configure these switches. You assign a unique node ID to each box by setting a DIP switch, and you set the serial input/output parameters as well as the size of the e-mail buffer by using the keys on the front panel.

A useful configuration option is the ability to program a port to connect to another port when powered up. Thus, for example, if several people share a single laser printer, you could set up their Systemizer boxes to connect to that port automatically, avoiding any need to select that printer manually or to program a batch file to do it. You can set up hunt groups in the switches, as well as programming the switches to translate character strings into commands, a powerful feature for controlling printers and other devices that may not be supported directly by your software.



Applied Creative Technology's Systemizer Plus system requires each PC and serial device to have a separate local control unit. At \$399 each, the units make the switch cost much more per port than its peers.

**Most switches come
with control software:
memory-resident
utilities that let
users make port
connections and
control their print
jobs through menus.**

menu program or batch files, then load a communications program or a high-speed file transfer program such as *Lap-Link* or *The Brooklyn Bridge* to do this work. Similarly, you may prefer a full-fledged third-party electronic mail system to the rather limited versions that come with the data switches.

The most sophisticated switches, such as the NetCommander NC16 from Digital Products and the Master Switch (N Series) from Rose Electronics, offer true networking software as an option. These programs support virtual drives just like media-sharing network operating systems, making file transfers much simpler. You simply

Now
Available
With
3+Share Drivers

If you think all
ETHERNETS
are created equal...
think again...



G/Ethernet 8-bit
PC adapter

and again...



G/Ethernet 16-bit
AT adapter

and again.



G/Ethernet Micro Channel adapter



Three high performance Ethernet adapters for NetWare that strictly comply with the IEEE 802.3 networking standard. So you get both the highest performing LAN* and the Ethernet standard.

Gateway's G/Ethernet is available today in 8-bit PC, 16-bit AT, and Micro Channel Architecture versions. Whether you have IBM PCs, XT's, AT's, any of the PS/2's, or compatibles, you can connect them together with G/Ethernet adapters in any combination to build the fastest Ethernet LAN possible.

G/Ethernet features special communications and queuing software to maximize your data access. It also has four times the on-board memory compared to most other Ethernets. So heavy data traffic, like spreadsheet or database applications between PCs on the LAN, won't slow you down.

Gateway also offers NetWare, as well as a full line of Ethernet accessories. You get the complete Ethernet LAN solution from a single source.

And best of all, when you choose Gateway's G/Ethernet, you get the product quality, reliability, and technical support that have made us one of the leading networking companies, year in and year out.

*Call today to get your FREE copy of the G/Ethernet performance benchmark report.

1-800-367-6555

(714) 553-1555 in California

CIRCLE 146 ON READER SERVICE CARD

Gateway
communications, inc.

2941 Alton Ave • Irvine, CA 92714

G/Ethernet is a trademark of Gateway Communications, Inc. All other trademarks are of their respective manufacturers. Copyright © 1988, Gateway Communications, Inc. All rights reserved.

103 Fonts!

HEWLETT
PACKARD LaserJet series II

25 Cartridges... or 1 Cartridge

The reasons for buying 25 Cartridges in One™ continue to stack up! After all, why buy 25 separate cartridges when you only need one?

With 103 fonts from 25 different cartridges, there's a perfect font for each of your business applications. Distinguish professional correspondence, enhance newsletters with sharp, exciting

fonts or print full spreadsheets with Pacific Data's concise 4.8 point AFS typeface.

Whatever your use, Pacific Data's high quality fonts will give your output the polished look of type-set documents. And, you can use 25 Cartridges in One™ with your favorite software packages because we've included printer drivers, free of charge, for:

WordPerfect®, Microsoft Word®, WordStar 5.0®, Windows®, PageMaker®, Excel®, MultiMate®, XyWrite™, and Q&A™ to name just a few.

25 Cartridges in One™ stands alone with its 103 high quality fonts. It's the single cartridge solution for your laser printer!

You can purchase 25 Cartridges in One™ from your local dealer or call Pacific Data Products for the dealer nearest you.



PACIFIC
DATA PRODUCTS

6404 Nancy Ridge Dr.
San Diego, California 92121
(619) 552-0880
Fax (619) 552-0889

CIRCLE 126 ON READER SERVICE CARD

AFS and 25 Cartridges in One! are trademarks of Pacific Data Products, Inc. The following are registered and unregistered trademarks of their respective companies: LaserJet Series II, Hewlett-Packard Corp. • WordPerfect®, WordPerfect Corp. • Microsoft Word®, Windows™, Excel®, Microsoft Corp. • PageMaker™, Aldus Corp. • MultiMate Advantage IIB, Ashton-Tate Corp. • XyWrite™, XYQUEST, Inc. • Q&A™, Symantec Corp. • Copyright 1989 Pacific Data Products, Inc.

CONNECTIVITY
DATA SWITCHES

SPEEDY FILE TRANSFERS

The SysPlus software that comes standard with the Systemizer Plus includes both e-mail and file transfer functions. ACTMail uses a WordStar-like text editor to create messages that can be sent to any PC on the network. The messages are straightforward ASCII text files with a date and time stamp—you cannot attach binary files to them.

ACTLink, the file transfer program, looks much like *Lap-Link* or *The Brooklyn Bridge* but includes a security scheme that allows password protection down to the file level.

But the Systemizer Plus may be of the greatest interest to those with plotters, laser printers, or other devices that use the

AVATAR CORP.

Alliance

by M. Keith Thompson

In its features, the eight-port Alliance from Avatar Corp. is a solid, middle-of-the-road data switch with room to expand. But in performance, the \$1,195 switch is something else—its custom gate array lets it communicate at a blazing 115,200 bits per second over serial cables up to 500 feet long, making it one of the fastest networks we tested.

The Alliance switch does have its limitations. It doesn't show the connections between the ports on the front panel—the box has only two lights, Ready and Power. And it does not let you install parallel ports; if you want to attach a parallel printer to the network, you must purchase a separate parallel-to-serial converter. Finally, unlike most data switches, the Alliance does not have a print buffer.

Instead, jobs are spooled to the disk on the workstation originating the print job. The print spooler is quite limited, however. You can print spooled files automatically in the background, and the spool software lets you clear the print buffer, pause and resume printing, and change printers. But you can't cancel or reprioritize individual print jobs.

Moreover, though you can use up to 54K of your workstation's RAM as a print buffer, the software does not support expanded memory, and you may not be able to afford the luxury of dedicating that much conventional memory to this mundane task. Besides, 54K is not nearly enough if you frequently print large jobs such as graphics images. You can get around this problem by attaching an external print buffer, but at extra cost.

EXPANDABLE TO 20 PORTS

The switch itself is well made. The base unit comes with eight serial ports, which can be expanded to up to 20 ports by adding two-port serial expansion cards. As it comes in the box, you get four 20-foot cables with the Alliance—two designed to attach printers to the switch, one with a DB-9 connector for attaching an AT-compatible PC, and one designed for attaching a modem. Thus, you can easily get started configuring a small network right away. For a larger network, you would use eight-

wire telephone cable with RJ-45 modular jacks.

The Alliance comes with a 1-year factory warranty that you can extend at extra cost. The company offers unlimited free technical support at a toll-free number.

The Alliance's security and log-in features enable each user to select his or her own password for starting the network. In addition, you can assign a separate password to each of up to 20 protected directories on your hard disk. The system also lets you set up hunt groups (Avatar calls this process "generic pooling") so that users can connect to the first available device in a group of printers, modems, or gateways. A transaction log helps you to keep track of the network activity on each computer.



The Alliance from Avatar Corp. is one of the three data switches in this review able to communicate at 115,200 bits per second. The \$1,195, eight-port switch lacks parallel ports and does not have a print buffer.

BIG FOOTPRINT

Alliance comes with menu-driven software for controlling its functions. Its full kit of e-mail, file transfer, and print control features takes up a whopping 128K of RAM, and you can't change the hotkey (Alt-Space) if it conflicts with other programs. The software is modular, however, and if you can do without some functions, you can cut down on the RAM usage considerably (the basic peripheral-sharing functions take up only 8K of RAM). And you can connect and disconnect to ports on the Alliance through batch file statements, making it easy to use with existing software.

The Alliance handles file transfers smoothly. You can exchange files with any other station on the network, either im-

PC FACT FILE

Systemizer Plus

Applied Creative Technology Inc., 8333 Douglas Ave., #700, Dallas, TX 75225; (800) 433-5373
List Price: Systemizer Plus with SysPlus software, \$399. Memory expansion board (OK RAM), \$59; ACTFast, \$69.95

Requires: PC with DOS 2.0 or later to run utility software.

In Short: A unique distributed system, the Systemizer Plus offers high technology at a high price. File transfers are fast and efficient, and the diagnostics are excellent. The bidirectional HPGL support will be of special interest to users working with CAD-CAM installations and other such plotters.

CIRCLE 428 ON READER SERVICE CARD

HPGL (Hewlett-Packard Graphics Language) standard. Unlike many switches, which expect printers only to receive information, the Systemizer Plus supports HPGL's ability to send messages back to the workstation with such information as the size of the paper that is loaded. Since AutoCAD and other packages that use plotters often depend on this feature, it may be a must for your installation, as plot jobs from multiple network stations may not spool up properly without it. To make use of this bidirectional communication features, however, your plotter or laser printer must be attached to a serial port.

If you've been hunting for a data switch that can do this for you, the high cost of the Systemizer Plus probably won't matter. And it certainly is a speedy, reliable networking alternative. But if cost is an overriding consideration, you can do better elsewhere.



FACT FILE

Alliance

Avatar Corp., 65 South St., Hopkinton, MA 01748; (800) 435-3000

List Price: Eight-port switch, \$1,195; 14-port switch, \$1,595; 20-port switch, \$1,995. (All come with four 20-foot cables and software for all nodes.) Ser-port expansion module: \$600.

Requires: PC with 512K RAM, DOS 2.0 or later.

In Short: A reputable data switch offering the expected features, the Alliance excels in high-speed data transmission and the distance it allows between devices.

CIRCLE 429 ON READER SERVICE CARD

CONNECTIVITY

DATA SWITCHES

chase either on a four-port card or in combination with two RS-232 serial ports) can be configured for either input or output. All serial ports come with male DB-25 connectors, which you can convert for use with RJ-11 or RJ-45 modular telephone jacks.

BEYOND RS-232

Unlike most of its competition, the BayTech unit supports RS-422 and current-loop serial ports, as well as the more common RS-232 ports, at speeds of up to 38,400 bits per second. This support gives you unparalleled flexibility in integrating standalone devices such as data collectors, lab instruments, and scales into your network, as well as mainframe and minicomputer links. The system will automatically adjust for different baud rates and converts serial to parallel and vice versa as necessary.

Whatever mix you choose, the BayTech Model 24 will do its job almost without your noticing it. Its large print buffer (512K of RAM standard, expandable to

mediately or by queuing them for later transmission. The files are received at the destination workstation in the background so that you won't interrupt what the recipient is doing. Avatar does not offer true store-and-forward electronic mail, but you can post messages on a bulletin board for all users to read or send a "rude" message to all the current users. And you can use any third-party package that supports RS-232 communications.

Overall, the Alliance is a reputable data switch that offers many options. It is weak on printer sharing, but it speedy background file transfers and excellent security features may be just the ticket if you're mostly interested in swapping files.

BAY TECHNICAL ASSOCIATES INC.

BayTech Model 24

by Mike Byrd

With a mix-and-match design especially good for those with heterogeneous setups, Bay Technical Associates' BayTech Model 24 data exchange system excels at printer sharing. But its relatively sluggish performance and its lack of crucial features like passwords and hunt groups make it much less suitable for file transfer and modem sharing duties.

The \$695 BayTech 24 comes in a polished aluminum box with 24 port activity lights sharing the front panel with the power switch and light. Inside the box, a Z8001 microprocessor driven at 9.83 MHz handles the switching chores. The base unit comes without any ports, but its 6 expansion slots—each of which can take a 4-port serial or parallel board—let you install up to the maximum of 24.

The parallel ports (which you can pur-



The BayTech Model 24 system is sluggish for file transfer and modem sharing duties. For \$695, the base switch comes without any ports, but each of 6 expansion slots can take a 4-port serial or parallel board.

4.5MB through its four memory expansion slots) lets several users share the same printer with ease—the data switch itself takes care of spooling and printing the multiple jobs in the order received.

If you have multiple printers, users can contend for them on a first-come first-served basis or can select a specific printer by sending the appropriate port selection

code. However, once you've sent the job to the buffer, your control over it is limited: you can cancel your last job, but you can't manage the print queue or reprioritize or hold jobs.

The switch comes with a 1-year manu-



FACT FILE

BayTech Model 24

Bay Technical Associates Inc., P.O. Box 387, 200 N. Second St., Bay St. Louis, MS 39520; (800) 529-2702 (outside Miss.), (501) 467-8231.

List Price: Base unit with 512K RAM and no ports, \$695; four-port I/O modules, \$200 each; 256K memory upgrade, \$144; 1MB memory upgrade, \$450.

Requires: Any PC with standard serial or parallel ports.

In Short: A rugged, no-nonsense data transfer box that excels at printer sharing but falls short as the center of a network.

CIRCLE 542 ON READER SERVICE CARD

facturer's warranty, and Bay Technical Associates offers technical support at a toll-free number.

OUT OF THE BOX

Installing and configuring the BayTech 24 is a snap. We had two computers sending data to a printer in less than 5 minutes. You run the menu-driven system-configuration program from a PC attached to the unit's master configuration port. The configuration program lets you determine the serial parameters and other setup information for all the other ports in the unit. It also lets you define which ports can and cannot be connected to each other. Since the system does not support log-on or device passwords, this is the only way that you can restrict access to given devices. The system does not support hunt groups.

Once the unit is set up, you can use a memory-resident menu program (which takes up 15K of RAM) to connect to any port by popping it up from within your application. The switch does not come with any print spooling, file transfer, or e-mail software, but you can use third-party packages for these functions.

The BayTech 24 suffers from a few glitches that were common to most of the data boxes in this comparison. If the printer is off, data sent to it is lost with no warning (the owner's manual cautions you about this problem). Also, the subscripts and superscripts (as done by *WordStar*) were printed as a full roll of the line rather than the normal half-line.

The BayTech Model 24 is a solid ma-

Introducing word processing with capabilities far beyond words.

Words alone can't give you the whole picture. DisplayWrite and OS/2 can.

Business doesn't live by words alone.

That's why the newest DisplayWrite® goes far beyond just word processing.

DisplayWrite 5/2 Composer™ lets you add photos and artwork to your text, reposition them, even flow type around them. A full-page, editable WYSIWYG display shows you how the printed page will look, and lets you zoom in to make changes. A wide range of typestyles and sizes lets your headlines holler, and finesse your fine print. You can even choose from over sixty printers, IBM or non-IBM. All to give even ordinary words extraordinary impact.

And since OS/2™ lets you multitask, you can run several DisplayWrite sessions at once—to edit one document, mail-merge a second and print a third, simultaneously.

Experienced users can bypass menus with fast-path commands, while beginners can choose pull-down menus and online help for easy learning. A spelling dictionary is built in; optional legal, medical and 17 foreign-language dictionaries are also available.



There's even a new 800 number for free technical support.

DisplayWrite 5/2 Composer

DisplayWrite 3 and 4 users can upgrade to 5/2 Composer at surprisingly little cost, and continue to use existing files. Simply call 1 800 IBM-2468, ext. 126 for upgrade information.

See your IBM Authorized Dealer or IBM marketing representative for more on DisplayWrite 5/2 Composer.

You'll see in graphic detail why words alone don't do it justice.



DisplayWrite 5/2 Composer and OS/2 are trademarks of IBM and are incorporated as registered trademarks of International Business Machines Corporation. © IBM Corp. 1989

MEMO TO: M. Scott
FROM: H. Green
SUBJECT: Status Report

Mike, here's a quick update on how things have been going in your absence. I'll make it mercifully brief, after all, your vacation isn't officially over 'til Monday.



First, feast your eyes on this layout for the fall issue of FA. That's one of our new designs on the cover, as if you didn't know, like our PR efforts really paid off.



More good news: our new DisplayWrite 5/2 Composer is up and running, and as you can see from this memo, calling it just a word processor is probably the understatement of the year. I think it's going to

Here's the fabric sales info you asked about...



be a terrific productivity/communications tool around here. Okay, so much for the software review. Back to business. As you probably know, it's getting to be commitment time on Project Monstrosity. One of us is going to have to take out. The work of the 17th is about the latest, we can let it go, and will give ourselves enough time to complete the team; that way I'll be in a position to step in and handle things if it turns out you have to go back out to the Coast. I know it looks unlikely at this point, but I think you'd ultimately feel more comfortable if we were both up to speed.

One of the first sketches for the evening-wear project.



A Brand New Resolution The Handy Scanner HS-3000

Desktop publishing has never been easier! With the new Handy Scanner 3000, you can easily add graphics to your documents. Additional software is also available for rapid text entry.

The Handy Scanner 3000 is the first hand-held scanner to offer four (100–400 dpi) resolutions for the IBM PC/XT/AT, PS/2 Models 25/30, 50/60, and their compatibles. You can scan images 4 1/8" wide and up to 20" long. The scanner has unique features such as 32 levels of grey resolution for crisp clear images, a fast 7-sec. speed for 10" scans at 300 dpi, and a yellow-green light that captures the reddish skin tones of your images (scanners with red lights just can't see the all-important skin tones). What's more, a real-time screen lets you instantly see your scanned images, so you can quickly make adjustments if needed.

With its accompanying software, you can quickly scan, bit-edit, crop, save and use the images in virtually all graphics packages, including PageMaker, Ventura, WordPerfect 5.0, PC Paintbrush+, First Publisher and Byline.

If you need a quick, easy way to enter text for word processing, you can use our optional OCR software. You can scan monospaced or typeset text from typewriters, dot matrix and laser printers and books. The trainable text reading software automatically and seamlessly merges two halves of a page together.

The Handy Scanner 3000 package includes the scanner, interface card, Scan software, and a leading paint program.

The Handy Scanner 3000 from DFI—call now for more information and literature.

DFI®

DIAMOND FLOWER ELECTRIC INSTRUMENT CO., (U.S.A.) INC.
2544 Port Street, W. Sacramento, CA 95691 Fax (916) 373-0221 Tel (916) 373-1234
DIAMOND FLOWER ELECTRIC (NORTHEAST), INC.
5C Joanna Court, E. Brunswick, NJ 08816 Fax (201) 390-2817 Tel (201) 390-2815

Handy Scanner and DFI are registered trademarks, and HS-3000 is a trademark of Diamond Flower Electric Instrument Co. (U.S.A.) Inc. All other names are trademarks or registered trademarks of their respective owners. ©1988 DFI Inc. All rights reserved worldwide.

CIRCLE 742 ON READER SERVICE CARD

chine for printer sharing, with easy installation and straightforward operation that ensure it will need little attention once you've set it up. But its very simplicity is also a drawback: it doesn't have the necessary features to shine as a network hub.

BUFFALO PRODUCTS

Buffalo SL

by Mike Byrd

It probably wouldn't be at home on the range, but the Buffalo SL peripheral-sharing device might find a home in your office. With its simple, standardized layout and user-friendly control software, the \$500 ten-port switch is a good choice for small installations.

The Buffalo SL comes in a sturdy, enameled box, with a power light and ten port-status LEDs decorating the front panel. A 10-MHz NEC V20 microprocessor gives it enough power to handle simultaneous transmission over all ten of its channels. The base product comes without memory, but four memory expansion slots let you install up to 4MB of RAM for print buffering. The unit comes with a 1-year

DB-25 jacks to RJ-45 modular telephone jacks. The system automatically matches serial parameters to allow connections between devices running at different baud rates. Multiple data switches can be cascaded together to form networks of practically unlimited size.

As with most data switches, the hardest part about installing the Buffalo SL is getting the correct cables. Configuring a workstation to run on the network takes about 5 minutes—you run a configuration program and answer a series of questions for which most of the default responses are adequate. Reconfiguration is equally straightforward: you simply run the pro-

gram. In text mode, the program takes up only 15K, and if you can't afford even that much, you can run it in nonresident mode. If you prefer to control the switch through batch files, you can do so by typing ASCII command strings to the switch or by embedding them in output files or print jobs.

A most useful feature for network supervisors is the program's macro mode, which lets you build custom menus for each user. These menus allow you to do a wide variety of things, such as setting up hunt groups, selecting and configuring ports on the data switch, and even issuing printer commands to change fonts or sheet feeder bins. Since each user will only see his or her assigned options, you can protect devices from unauthorized use. The system does not come with file transfer or e-mail software, so you'll have to use third-party programs for these functions.

The Buffalo SL peripheral sharing device is simple enough to use immediately yet sufficiently flexible to form the center of a fairly complex network. It's a good choice for small installations.



The \$500 Buffalo SL peripheral sharing device from Buffalo Products comes with six RS-232 serial ports (which run at speeds of up to 19,200 bits per second) and four parallel ports.

gram again.

You can configure all of the ports on the switch from a PC attached to port 5. You can set these parameters from other workstations, as well, but only if the optional security password is not set; if it is, you can change only your own settings.

EVERY WHICH WAY

The Buffalo SL's memory-resident control program, which can support a mouse, offers a novel twist. If you're using a graphics application, you can pop up the control program over your graphics display without blanking the display or interfering with it, provided you can give up 25K of your

DIGITAL PRODUCTS INC.

NetCommander NC16

by M. Keith Thompson

Offering many of the features of a full-scale LAN, Digital Products' 16-port NetCommander NC16 doesn't come cheap. But \$3,450 will give you almost everything you could want in a data switch, including support for a data transmission speed of 115,200 bits per second.

Part of Digital Products' SubLAN series, the NetCommander NC16 data switch is a powerful unit for handling switching and traffic management with multiple Z80 microprocessors. Roughly the width of an AT Enhanced-style keyboard, the front panel of the unit has an activity light for each port and a status light that blinks at varying frequencies to indicate the data flow rate.

Inside, you'll find 1MB of RAM for print buffering (expandable to 4MB) and eight port expansion slots, each of which accepts a four-port serial or parallel card. The unit is available off-the-shelf in two different configurations: one with 16 serial ports, the other with 12 serial and 4 parallel ports. You can also order custom configurations of ports (in sets of four), but they

PC FACT FILE

Buffalo SL

Buffalo Products, 2805 19th St. SE, Salem, OR 97302; (800) 345-2356, (503) 585-3414
List Price: SL-00 (0K RAM), \$500; SL-256 (256K RAM), \$600; SL-512 (512K RAM), \$700; SL-1000 (1MB RAM), \$900; SL-2000 (2MB RAM), \$1,300; SL-3000 (3MB RAM), \$1,700; SL-4000 (4MB RAM), \$2,100; 256K memory upgrade, \$100; 1MB memory upgrade, \$400.
Requires: PC with DOS 2.0 or later.
In Short: A flexible, intelligent data transfer box suitable for small networks. Good software and documentation.

CIRCLE 943 ON READER SERVICE CARD

warranty, and Buffalo offers unlimited free technical support, although not at a toll-free number.

The unit comes equipped with six RS-232 serial ports (which run at speeds of up to 19,200 bits per second) and four parallel ports that can be configured for either input or output. All of the ports come with female DB-25 connectors for use with standard Centronics parallel or four-wire null-modem cables. If you'd rather use telephone-type wiring, Buffalo Products sells modules (\$15 a set) that convert the

Notice: Never Before in Computer History Has a
Buying Opportunity Like This Been Offered...

Take Your Pick...

286/16MHz/2 MB RAM

OR **286/20MHz/1 MB RAM**

OR **386/16MHz/1 MB RAM**

A REAL 32-bit 386—NOT AN SX!

Same Price • Same Configuration

\$2699 * All are COMPLETE SYSTEMS
with 68MB 28MS Drive,
14" Graphics Monitor,
OmniKey and MS-DOS 4.01

Price as of March 15, 1989

Look At All You Get!

Features Unmatched Anywhere...

- One or two Mbyte of RAM
- 65Mbyte 28MS hard drive
- One 1.2Mbyte and 1.44Mbyte floppy drive
- Two serial, one parallel port
- Full-size desktop case
- Famed OmniKey/102 keyboard (pick of the pros)
- 14" MonoGraphics flat screen amber or white monitor
- Performance-enhancing software
- MS-DOS 4.01/GWBasic (full manuals)
- One-year warranty with our unique overnight parts replacement policy* (freight paid by Northgate)

For the second consecutive year, the readers of *Computer Shopper*, the world's largest computer magazine, voted Northgate Computers "Best Buy" of all products advertised in the magazine and "Best Buy" for its 80386 computer system.

NEW! Northgate "Big N" Revolving Credit Card.

No money down • 3 years+ to pay

- Low monthly payments
 - Unlimited funds available!
- Works just like your VISA or MasterCard. Or...

Lease it with Northgate...

Northgate has a flexible lease plan suited to your needs. With up to five years terms, if cash conservation is your concern, ask about leasing your system with Northgate. PHONE NORTHGATE NOW...

Everyone loves our overnight replacement policy! Faster than third party service! If any field replaceable part in your system goes down and disables your computer, Northgate guarantees to ship the proper replacement part OVERNIGHT AT OUR FREIGHT EXPENSE. You get a brand new part—be it the largest and most expensive hard drive to the smallest part—and it's shipped to you BEFORE YOU RETURN THE OFFENDING PART! Check our competition. In most cases, they must get the part or the whole computer back before you get a replacement.



286/16 OR
286/20 OR
386/16
Your Choice



The decision is up to YOU...

- **Superb 80286/16MHz with 2MB of RAM**
- **Blazing Fast New 286/20 System**
- **True 32-Bit 80386/16 (Not an SX)**

All three are complete systems configured alike at the same astonishing landmark price!

NORTHGATE'S 286/20 handles even large databases faster than other systems *Infoworld* (11/14/88) tested, including Dell. Plus it has a full size case and 1MB usable RAM. Doesn't waste 384K of RAM as many others do with shadowing methods.

OUR 286/16, with speed to spare, comes with a second Megabyte of RAM at no extra cost. Even with extra RAM it's hundreds below competition offers with the same features.

THE 386/16 blows right past 16-bit SX systems to true 32-bit 386 Computing Power. Imagine, a power computer with 68 MB of FAST hard drive storage at this incredibly low price! (And compare prices with Compaq's SX.)

Which one is best for you? Either way you'll get Northgate's industry-leading performance, quality,

workmanship and warranty. As with all Northgate systems, these three feature 800,000 Bytes Per Second throughput—up to three times faster than Dell, IBM, Compaq.

All systems give you 1MB RAM expandable to 16MB; Microscience's lightning quick 28MS hard disk with 68MB of storage and a 16-bit high speed RLL dual drive controller.

Add to these a host of extras only Northgate includes—BOTH 1.2 and 1.44 floppy drives; our exclusive OmniKey/102 keyboard; high resolution 14" flatscreen amber or white monitor and MS-DOS 4.01.

PLUS...Northgate makes available a wide range of options. We'll build your Northgate Your Way and you will be amazed at our "No Baloney" pricing.

If One of These is Not For You...Ask about Northgate's 286/12 that was awarded PC Magazine's "Editor's Choice" (1/31/89). Or Northgate's 386/20, top of the line!

Phone Now...Let Northgate begin building your computers...Today!

800-548-1993

HOURS: Monday through Friday 7 a.m. - 8 p.m. CST
NEW EXTENDED SATURDAY HOURS: 8 a.m. - 4 p.m. CST
Canadian Toll Free Order Hotline: 800-338-8383

TERMS: VISA, MC, Credit Card, Pre-Payment (allow 2 weeks for personal checks to clear), Wire Transfer, and Purchase Orders for Rated Accounts. We also ship to APO and FPO. All shipments are F.O.B. Minneapolis, MN.

For corporate, government and institutional sales in Texas, Louisiana and Oklahoma, call (512) 343-7591. Prices and specifications subject to change without notice. Northgate reserves the right to substitute components of equal or greater quality or performance. All prices subject to availability.



***AT LAST!**
Memory Prices
Are Dropping

3 Megabytes of RAM
previously \$999.00
may be even lower
when you see this ad.

SYSTEM PRICING MAY
ALSO BE LOWER NOW
BECAUSE RAM COSTS
ARE COMING DOWN!

Phone now for current prices

Hard drive options available from 40 MB SCSI for \$300.00 to 640 MB ESDI at \$3,800.00. Prices include drive and ESDI, SCSI or RLL controller. Video options range from 14" VGA mono for \$395 to 16" VGA color for \$1149, including video card. Call Northgate now for complete details.



NORTHGATE
COMPUTER
SYSTEMS, INC.

13895 Industrial Park Blvd., Suite 110,
Plymouth, MN 55441

From Foreign Countries call:
Corporate Headquarters (612) 553-0111 • FAX (612) 553-1885

CONNECTIVITY DATA SWITCHES

must be purchased à la carte.

In all cases, the system handles connections between serial devices running at different speeds (up to 115,200 bits per second) and performs serial-to-parallel conversion as necessary. You use eight-wire modular telephone cables with RJ-11 plugs to communicate between the switch and each device. If you need more connections, you can cascade the NC16s together. The unit comes with a 1-year factory warranty (a 5-year extended warranty is available at extra cost), and technical support is offered through dealers.

WIRING ASSISTANCE

The NetCommander NC16 comes with several programs to ease the difficulties inherent in cabling serial devices together. The DOCTOR diagnostic program lets you test the connection between a workstation and the data switch and will suggest solutions to any problems it finds. Another

The configuration software lets you lock out certain connections between ports, but that's the extent of the security system built into the switch; you can't assign passwords to specific devices. The NetCommander does support hunt groups, however.

PC FACT FILE EDITOR'S CHOICE

NetCommander NC16
Digital Products Inc., 108 Water St., Watertown, MA 02172; (800) 243-2333, (617) 924-1680
List Price: With 1MB of RAM, \$2,450; 1MB memory upgrade, \$925; DCI networking software, \$150 per node or \$1,195 for 16-node license
Requires: PC with 384K of RAM (640K recommended), DOS 3.0 or later.
In Short: A data switch full of options and features, NetCommander NC16 includes easy-to-use software and features commonly found in full-scale PC LAN software. It is, however, very difficult to set up.

CIRCLE \$44 ON READER SERVICE CARD

PRINT ENHANCEMENTS

BigPop, the memory-resident utility that you use to make connections and control the switch, takes up about 70K of RAM. If you can't afford this much memory, you can also control the switch through commands embedded in print jobs or by typing the commands to the switch using a batch file.

BigPop gives you only limited control over the print queue in the buffer. You can specify multiple copies and pause for paper changes when you send the job, but once it's in the buffer, all you can do is cancel your last job; you can't view or hold individual jobs. However, the utility does offer a "printegration" feature that lets you take advantage of many printer functions—even if your applications do not—by adding the appropriate formatting commands to your jobs as they go to the printer. The software supports approximately 200 of the most popular printers, and a utility will help you build a file for your printer if it's not listed.

The system also comes with file transfer software, which includes a security system that lets each user assign a password to each directory or even to individual files. You can specify no access, read-only access, or full access. With the addition of Digital Products' DCI networking software (at an extra cost of

\$150 per node), you can make the NetCommander work much like a media-sharing network. To copy files, you'd simply assign a virtual drive letter to the target disk, then use the DOS COPY command to send the files over.

Digital Products offers a wide range of products for device sharing, and the NetCommander is a good choice if you need a versatile system with room to grow beyond peripheral sharing into a large file-sharing network. But let your dealer set it up—the installation process is simply too time-consuming and confusing for end users to handle without experience.

EQUINOX SYSTEMS INC.

Alternet

by M. Keith Thompson

Despite its relatively slow transmission rate of 19,200 bits per second, Equinox Systems' \$995 Alternet can transfer files quickly and comes with impressive network-like software. The speed and ease of use of this eight-port MDX switch help make up for its lack of support for parallel ports and a print buffer.

The Alternet is an entry-level package from a company whose large family of connectivity products includes data switches and multiplexers that can support



For \$3,450, Digital Products' 16-port NetCommander NC16 gives you support for 115,200-bit-per-second data transmission and many of the features you'd see on a full-scale LAN.

program shows the status of the lines on your serial port, a nice extra for better troubleshooting.

However, software installation was somewhat difficult by the quirks of the installation and configuration program. For example, while the switch configuration program works well, it is very time-consuming to use. Instead of keeping the configuration information in a central location, the program creates a working disk, but only in drive A:. You must then copy the working disk around to the other computers on the network.



Equinox Systems' \$995, eight-port Alternet transfers files surprisingly quickly, since it transmits at only 19,200 bits per second. It lacks support for parallel ports, and has no print buffer.

thousands of nodes. The switch box is compact and should fit into most installations with ease. In place of the general-purpose microprocessor and support chips found in most competing data switches, you'll find a custom chip set optimized for serial data processing. And it seems this design really makes a difference—the system's throughput rating was higher than that of some systems running at twice its speed.

The Alternet makes use of six-wire telephone cables to tie workstations and serial devices to the data switch. You can double your connections to 16 by adding a second Alternet switch to the network, connecting it to a special link port on the first switch via an RS-422 cable that can be up to 5,000 feet long.

PC FACT FILE

Alternet

Equinox Systems Inc., 14260 S.W. 119th Ave., Miami, FL 33186; (800) 328-2729, (305) 255-3500

List Price: \$995 (with null-modem cable).

Requires: PC with 384K of RAM (640K recommended), DOS 3.0 or later.

In Short: A fast and attractive small switch whose software is exceptionally easy to use. Its unique print spooling design lets you send jobs to any printer attached to any workstation on the network.

CIRCLE 846 ON READER SERVICE CARD

One thing you won't find in the Alternet switch box is a parallel port, but that doesn't mean you can't use parallel printers. Alternet lets you send your jobs to printers attached to remote workstations as well as to serial printers attached directly to the switch box.

MASTER WORKSTATION

Getting Alternet up and running is a breeze, thanks to its easy-to-follow installation programs. To configure the data switch, you designate one PC as a master workstation that will control the switch, and then run a program (catchily titled AHUBCFG) to name each port on the switch and to indicate the kind of device that is attached to it. The status screen lets you monitor the lines on the PC's serial ports, a feature that makes up for the lack of status lights on the Alternet switch box.

Like a number of its competitors, Alternet lets you designate hunt groups so that you can create pools of modems or other devices. But the Alternet goes one step further by letting you "camp on" to a group if

all its lines are busy—the software will ring you back when a port is free. The switch's security system is elementary, however. You can designate only whether or not another user can get files from your computer; you can't protect individual directories or assign passwords to shared devices like modems.

Alternet's pop-up networking software really stands out for its features and ease of use. A menu-driven program occupying about 64K of RAM, it offers a full set of printer control, file transfer, and host communications functions. If you don't want to bother with the pop-up program, you can connect and disconnect to specific ports through batch file commands, making it easy to integrate Alternet with existing software applications.

The program's print control features are as complete as you might find in many high-end LAN systems. Not only can you change printers from within your application, but you also have full control over the print queue; can cancel, hold, or reprioritize jobs on any printer, and can designate multiple copies.

The file transfer utility is equally solid, letting you exchange files with other stations on the network. Files are received in the background so that the transfer doesn't interrupt your work. The software also has a simple electronic mail utility and includes terminal-emulation software that mimics TTY, VT52, and VT100 terminals; supports PC-to-host file transfers; and captures sessions to a log file.

Overall, Alternet makes a fast and reliable data switch network. Its well-designed configuration and operations software makes it easy to use, and its competitive price renders it an excellent choice for small networks.

FIFTH GENERATION SYSTEMS INC.

The Logical Connection

by M. Keith Thompson

The Logical Connection started life as a printer-sharing device, but by improving its operating software, Fifth Generation Systems has managed to turn it into a full-fledged eight-port data switch. At \$695, it is one of the least expensive units we test-

ed, but its slow speed makes it unsuitable for all but the lightest peripheral-sharing work.

The Logical Connection is about the size of a folded-up newspaper, with an external power supply that eliminates the need for a fan. It is based on a Z80 microprocessor and comes with up to 1MB of RAM for print buffering. The box has no lights to indicate which ports are active or when data is being transferred; all you're given is a Run light that flashes when the



One of the least-expensive units we tested, the \$695 Logical Connection communicates only at 9,600 bits per second. This data switch comes with four serial and four parallel ports.

buffer is full and a Status light that blinks each time the switch receives a command. The unit comes with a 1-year factory warranty, and Fifth Generation offers unlimited free technical support, though it does not have a toll-free telephone line.

The Logical Connection has a fixed quota of ports—four serial and four parallel—making it less versatile than some of the competition. Though its four RS-232 serial ports can be used for either input or output, two of the parallel ports are hardwired for output to printers, while the other two are designed only for input from other devices. All, however, are equipped with standard DB-25 connectors, so you can use ordinary parallel and serial cables to put the network together, or, with the appropriate connectors, ordinary phone cable or twisted-pair wire.

If you need a larger network, you can connect up to 45 switches together for a total network size of 315 stations. The system uses a proprietary communications scheme (based on the RS-485 standard) for tying the boxes together, which lets you use longer cables than the standard



DATA SWITCHES: SUMMARY OF FEATURES

The following terms in this feature table may be unfamiliar to users with limited knowledge of larger (or older) computers:

Spools to disk. When the internal-print job buffer is full, print spooling capabilities allow a data switch to send the job to a hard disk, storing it there until the printer becomes available. Without print spooling, the job would fail.

Translates baud rates. Different equipment can communicate at different speeds. There are four main serial baud rates: 9,600, 19,200, 38,400, and 115,200 bits per second. If a data switch cannot translate baud rates, operating will be much more complex; users or administrators will have to arrange the system with care to keep transmission speeds consistent.

	Systemizer Plus Applied Creative Technology Inc. \$399	Buffalo SL Buffalo Products \$500	BayTech Model 24 Bay Technical Associates Inc. \$695	The Logical Connection Fifth Generation Systems Inc. \$695	Data Manager 4 x 4 Integrated Marketing Corp. \$895	Altinet Equinox Systems Inc. \$995
Dimensions (HWD, inches)	1.9 x 8.0 x 6.4	4.5 x 12.0 x 7.6	3.5 x 16.8 x 10.0	0.9 x 14.4 x 4.2	3.0 x 16.5 x 11.25	2.6 x 8.1 x 6.5
Processor type	64180	NEC V20	Z8001	Z80	Z80	Custom
Ports per switch (base/maximum)	1/1	10/10	0/24	8/8	8/8	8/8
Printer buffer size (base/maximum)	64K/1MB	None/4MB	512K/4.5MB	256K/1MB	256K/1MB	N/A
Spools to disk	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Supports parallel ports	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Supports RS-422 ports	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Maximum speed (bits per second)	38,400	19,200	38,400	9,600	19,200	19,200
Translates baud rates	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Hunt groups	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Log-in passwords	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
Device passwords	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
File transfer software	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
Background file transfers	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>

PC—Editor's Choice

●—Yes ○—No

N/A—Not applicable; this product does not use a printer buffer.

PC
MAGAZINE
FACT FILE

The Logical Connection
Fifth Generation Systems Inc., 11200
Industrialplex Blvd., Baton Rouge, LA 70808; (800)
473-4354, (504) 291-7221
List Price: With 256K RAM and one null-modem
cable, \$695; with 512K RAM, \$795; with 1MB
RAM, \$1,095.
Requires: PC with DOS 2.0 or later.
In Short: This glorified printer box is an
inexpensive way to network, but its slow speed
(9,600 bits per second) and its lack of baud rate
conversion make it best suited for sharing low-speed
devices like modems and printers.

CIRCLE 848 ON READER SERVICE CARD

You use a 24K memory-resident program called POPLC to make connections between devices and to monitor the switch configuration. The hotkey is Alt-L, but you can change it if necessary to avoid conflicts with other programs. You can also make and break connections using nine-character commands embedded in print jobs or in files that you send to the switch over the serial or parallel connection.

DISAPPOINTING PRINT SPOOLER

Unfortunately, the print spooler is primitive. Once the buffer is full, the switch sends a "printer busy" signal back to the workstation. Although you cannot spool jobs onto the workstation's disk for later queuing, you can store printer commands in the switch memory, from there they will be sent to the printer with each job. Fifth Dimension does not supply any file transfer software, but you can easily use a third-

party program such as *The Brooklyn Bridge* to do this.

The Logical Connection manages to do an adequate job of sharing peripherals among a few PCs for a low cost. But it's not very big on network management features, and its slow data transfer rate of 9,600 bits per second will keep you waiting on your file transfers. You should only consider this switch if your needs are very simple.

INFOTRON SYSTEMS CORP.

Commix 32

by M. Keith Thompson

Infotron Systems Corp. specializes in high-end communication products, so it's not surprising that its Commix 32 is one of the most capable and flexible data switches

CONNECTIVITY

DATA SWITCHES

Hunt groups. A switch that supports hunt groups allows the user to select a device, then connects the user to the first available port with a device of that type. A hunt group might contain three identical modems or two identical printers attached to a data switch.

Log-in passwords can be used to restrict access to the data switch.

Device passwords. Some switches can be programmed to include a second level of password protection restricting access to specific devices. This feature can be used to protect resources attached to outside telephone lines, such as modems.

*Right Now. Guaranteed!**

Yes, we can ship your new ZEOS® 286 or 386 today! We've built up an extra supply of the hottest selling computers in America. The celebrated ZEOS 286-12 and PC Magazine's Editors Choice—the ultra fast ZEOS 386-16.

Take your pick now for immediate delivery. These are both *complete*, genuine ZEOS Zero-Wait state systems. Both include an ultra-fast Seagate hard drive and all the other goodies. And they're ready to ship. *Right Now.*

Here's how it works. We have these extra systems pre-built and ready to ship. They include both High Resolution Monochrome and VGA systems. While supplies last, we will ship either of these systems to you *the day you order* subject to these conditions:

1. Your order must be received by 1PM Central Time.
2. Credit Cards are subject to credit card authorization.
3. Orders must be for our standard 286-12MHz system or 386-16MHz system, either monochrome or VGA. Any other systems or upgrades are custom built and will take slightly longer.

**Our Guarantee to You:*

If we fail to ship your system under the conditions outlined, we will ship it *at our expense* as soon as it is ready. All systems are fully burned in and tested. Each system includes our 30 day Money Back Guarantee and One Full Year Limited Warranty. *Toll Free* technical support and Express Parts Replacement are included too!

This offer is good only as long as these pre-built

Comput

Complete ZEOS 12MHz 286
with 32MB Hard Drive!

Only \$1,395
For VGA color add \$595

Standard Features Include:

- 80286-12 CPU, 6/12MHz Dual Speed keyboard/hardware selectable. Reset and Turbo buttons right up front.
- Zero-Wait State DRAM, 512K expandable to 4MB on the mother board (16MB System Total). EMS Capability on board.
- Fast 32MB Seagate 138R Hard Drive with auto-park, 1.2MB Floppy Drive.
- Ultra high speed Hard/Floppy controller. 1:1 interleave, 800 KB/sec transfer rate.
- Genuine Hercules® (Yes, Hercules!) Brand graphics card. High-Res Amber Display with Tilt/Swivel Base.



Performance Comparisons using PC Labs Benchmark Series Release 4:

	NOP	80286 Instruction Mix	Floating Point Calculation	Conventional Memory
ZEOS 286/12 Desktop	2.81	4.78	18.84	0.72
IBM PC AT (8MHz)	4.73	8.96	35.60	1.32
IBM PS/2 Model 50	0.35	7.20	28.34	1.05

- ZEOS Enhanced 101 Key Keyboard with our Pleasant Tactile/Click Feel.
- Serial and Parallel Printer Ports.
- Clock/Calendar with Battery Backup.
- 6-16 and 2-8 bit expansion slots.
- 80287 support.
- Heavy Duty Case Complete with Security Lock and LED indicators.

FREE Shareware Disks Too!

25 Software Programs Included
Every system will include 5 ready to run Shareware programs on free disks. Included are programs for Word Processing, Spread Sheets, Educational, Financial, Business, Games and more. With Shareware you can try the programs first before you register them with the author. What a great idea!

systems remain in stock; please give us a call to verify availability. This offer does not apply to other ZEOS systems or custom configurations.

Immediate shipment is only part of the story.

ZEOS builds Rock Solid computers. That's why we offer you our 30 Day Money Back Guarantee, Toll Free technical support and Full One Year Limited Warranty. Compare that to the others. Then compare performance.

Performance is what ZEOS is all about. If you're buying a computer you may as well buy the fastest. The ZEOS 286-12 is *the fastest* in its class. It features true Zero-Wait state operation with speeds close to many 386 systems!

Or select the ZEOS 386-16. The Editors of *PC Magazine* did. In fact they selected the ZEOS 386 as

Editors Choice. And is it ever a screamer. As the *PC Magazine* said, "This ZEOS 386-16 blows away every other computer..." Another *PC Magazine* editor said "Don't pass up the ZEOS... solid construction, flexible design and escape-velocity performance make it a top flight choice."

PC Resource Magazine put it this way "ZEOS... provides quality comparable with the IBM or Compaq and does so for about 70% of the cost." *Personal Computing* simply says "The best value we've come across so far."

We couldn't have said it better ourselves.

And these are the machines that we have ready to ship to you *right now*. Rock solid block buster ZEOS machines with quality and performance that is, in a word, *Guaranteed*. Order now by calling 800-432-5891.

ers Now!

Complete ZEOS 16MHz 386 with 80MB 28ms SCSI Drive!

Only \$2,495
For VGA color add \$395

Standard Features Include:

- Genuine 32-bit Intel 80386-16MHz CPU.
- High speed Zero-Wait 64K SRAM CACHE.
- 1MB of Zero-Wait DRAM Expandable to 16MB system total.
- Fast 80MB, 28ms SCSI Seagate Hard Drive, 1.2MB Floppy Drive.
- Ultra high speed Hard/Floppy SCSI controller.
- Genuine Hercules® Brand graphic card. High-Res Amber Display with Tilt/Swivel Base.
- 101 Key ZEOS Tactile/Click keyboard.



Performance Comparisons using PC Labs Benchmark Series Release 4:

	MOP	80386 Instruction Mix	Floating Point Calculation	Conventional Memory
ZEOS 386/16 Desktop	2.10	3.58	13.62	0.58
IBM PS/2 Model 70-E61	2.09	4.11	16.14	0.77
Compaq Deskpro 386/16	2.09	4.12	15.47	0.75



- High speed Serial and Parallel Ports.
- 1-32, 5-16 and 2-8 bit slots.
- 80387 math co-processor support.
- ZEOS 5-bay case with security lock and LED indicators.

Order Now Toll Free
800-423-5891

FAX Orders Dial: 612-633-2310
In Minnesota Call: 612-633-4591
MasterCard, VISA and COD
Open days, evenings and weekends
Se habla Español.
ZEOS International, Ltd.
530 5th Avenue, N.W.
St. Paul, MN 55112 USA



wiring the network more complicated than it is with some simpler, plug-and-play competitors. You should consider getting an experienced installer if you're not well versed in the mysteries of serial-line troubleshooting.

SOFTWARE LIMITATIONS

The Commix 32's installation program includes a good user interface and options to change the screen colors and the memory-resident control program's hotkey. However, it does not create a directory on your hard disk or add the necessary commands to the CONFIG.SYS and AUTOEXEC.BAT files. These steps are well documented, but the installation program should do them for you.



Offering an excellent electronic mail program, the \$3,495, 16-port Commix 32 from Infotron is an industrial-grade data switch. It comes with good file-transfer and adequate printer control software.

The switch configuration program betrays its origins in the dumb terminal world. Though menu driven, it is slow, and you seem to spend a lot of time going from menu to menu, pressing one key at a time and waiting for the screen to be redrawn. The program does let you designate hunt groups for easier access to a pool of modems or printers. A console password protects the switch configuration from unauthorized modification.

The print spooler is quite limited. It can manage only two printers at once, and when the 1MB print buffer fills up, it sends a "printer busy" signal instead of spooling the jobs to the hard disk. However, the memory-resident file transfer program,

CONNECTIVITY DATA SWITCHES

which lets you transfer files to and from other computers in background mode, is effective, fast, and efficient and uses only 40K of RAM.

Infotron also throws in a basic VT100 terminal-emulator package that you can use for communicating with a variety of hosts and with X.25-based wide-area networks. The switch responds directly to Hayes AT commands, so you can use standard communications software for direct file transfers as well as for modem links.

The best part of the software is the excellent electronic mail program. It comes with its own text editor, stores and forwards messages, and supports distribution lists.

Overall, the Commix 32 is an industrial-grade data switch that excels at file transfer and communications tasks. Its proprietary switch-to-switch cabling scheme is a plus for large networks, and it offers excellent support for X.25 and modem connections to wide-area networks. Its printer management features could be better, though.

INTEGRATED MARKETING CORP.

Data Manager 4 x 4

by M. Keith Thompson

At \$895, Integrated Marketing Corp.'s eight-port Data Manager 4 x 4 might initially seem to be a bargain. But you should look this gift horse very carefully in the mouth—its lack of control software and its design flaws will make up in trouble what you might save in cash.

The Data Manager 4 x 4 is well enough constructed, and it uses a capable Z80 processor to handle its data traffic. It comes with four serial and four parallel ports, and its 256K print buffer is expandable to 1MB. Its serial ports use standard male DB-25 connectors, and its four parallel ports use Amphenol connectors, so you can easily hook your workstations to the switch using standard PC serial and parallel printer cables. This is a perfectly adequate solution for small networks, though not as neat or as flexible as using telephone-type cable (and, of course, to connect printers to the switch, you need a special cable with Amphenol connectors at both ends). You can cascade up to 7



Offering four serial and four parallel ports, the \$895 Data Manager 4 x 4 supports speeds from 300 to 19,200 bits per second, but cannot adjust for devices running at different speeds.

switches for a total of 49 devices on the network. The unit even supports hunt groups.

The problems begin when you try to use the switch. Although the Data Manager's speed is adjustable over a range of 300 to 19,200 bits per second, you can't change these parameters through software. Instead, you must change the speed by moving internal hardware jumpers, and you must change other configuration parameters through DIP switches located under a flip-up door in the cabinet.

Since the switch cannot adjust for devices running at different speeds, you must carefully set up your batch files and script files to ensure that the settings on your ports and devices match. And since IMC doesn't include any control software, you must make your connections by sending cryptic codes to your serial ports using statements in batch files or BASIC programs. The unit's printer control program



FACT FILE

Data Manager 4 x 4

Integrated Marketing Corp., 1031 E. Duane Ave., Suite H, Sunnyvale, CA 94086, (800) 537-5999, (408) 730-1112

List Price: With 256K RAM, \$895; 256K memory upgrade, \$200 (varies with DRAM price).

Requires: PC with DOS 1.1 or later.

In Short: This low-end data switch requires far too much effort to configure and use, and its documentation is poor. File transfer seems to have been an afterthought.

CIRCLE 548 ON READER SERVICE CARD



WORRYING ABOUT SUCCESS WON'T MAKE YOU SUCCESSFUL.

Don't stay up worrying about business problems, let GrandView™ remember the details so you can get a good night's sleep.

GrandView makes it easy to track details of projects and performance of people. It helps you plan for fast and productive meetings, effectively delegate tasks, and create status reports to document your accomplishments.

In short, it keeps details from falling through the cracks. And shows you all your most important information at a glance. Call for a free trial-size disk (a \$9.95 value) that lets you quickly try GrandView for yourself. Call today. It's an easy first step to success.

FREE TRIAL DISK 800-228-4122 Ext. 733P



SYMANTEC™ Symantec Corporation, 10201 Torre Avenue, Cupertino, CA 95014, 408/253-9600.
Suggested retail price \$295. GrandView is a trademark of Symantec Corporation. © 1989 Symantec Corporation.

CIRCLE 736 ON READER SERVICE CARD

© 1989 SYMANTEC CORPORATION

HOW TO MAKE P

How to make points.

HOW TO MAKE PO

How to Make Poi

How to Make Po

HOW TO MAKE P

How to make points

How to make poi

How to Make Points.

HOW TO MAKE

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

How to Make HOW TO MAKE

How to make points.

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

HOW TO MAKE POIN

How to Make Points.

How to Make Points.

HOW TO MAKE PO

How to make points

How to make points

How to Make F

HOW TO MAKE

How to Make Point

How to make poin

HOW TO MAKE P

HOW TO MAKE POINTS.

How to make point

HOW TO MAKE POINTS

How to make point

HOW TO MAKE POIN

How to make points.

HOW TO MAKE POINTS

How to make po

HOW TO MAKE POINT

HOW TO MAKE POINT

How to make points.

How to make point

How to make poi

How to make poi

How to make poi

How to make poi

How to make poi

does little more than let you print multiple copies.

Though this approach has the advantage of not using any RAM in your workstation, altogether it's not worth the savings. To top it off, the documentation we received was incorrect, incomplete, and difficult to understand. Our PC Labs crew had trouble setting up this switch and we think the typical user would be thoroughly stumped.

The Data Manager 4 × 4 looks like a simple printer-sharing box masquerading as a data switch. In a field of simple and relatively trouble-free devices, its difficulty of installation and use and its illegible documentation make it a poor choice for most users.

NEWBRIDGE NETWORKS INC.

1082 MainStreet

by Randol Tigrett

Using a Newbridge Networks data switch is like being taken for a drive on a cool sunny day—you can look out the window and enjoy the view while the driver does all the work. Though its throughput is on the slow side, the \$1,600 eight-port 1082 MainStreet gives you real networking power combined with exceptional ease of use.

At the heart of the switch is Newbridge's exemplary EasyStreet software, a

user, you can define a default connection (for example, to a printer port) that will be initiated automatically whenever the DTR (Data terminal ready) line goes high, or whenever data appears on the line. These are versatile features that let you connect just about any type of computer to the network without modifying its software. Finally, you can connect any two ports from a third port; this is useful for setting up data collectors, which operate automatically as soon as the connection is made.

Physically, the 1082 is a slim, wall-mounted unit housing eight serial and two parallel ports. Besides its Motorola 6809 processor, it contains a 256K print buffer, expandable to 1MB. It can configure its own serial ports by testing the pins to determine which pins are active and whether a port is connected to a DCE (data communications equipment) or DTE (data terminal equipment) device. If it's an output device, the switch can also set the bit-per-second rate and other serial communications parameters. This makes wiring and configuration, always the most difficult part of getting a serial network up and running, almost completely automatic. It uses eight-wire serial cable with RJ-45 modular telephone connectors.

TROUBLESHOOTING AIDS

Newbridge has been thoughtful in its provisions for troubleshooting. You can use EasyStreet's Light Box as a kind of on-screen breakout box to monitor the data flow through the various port connections. The 1082 also has LEDs on its case that indicate which ports are active, and it comes equipped with switches that reset the unit to the manufacturer's original specifications.

EasyStreet comes with background file transfer software that gives it very respectable performance. At 19,200 bps and with no load on the switch, it took only 46 seconds to complete a 50K file transfer. But users with more demanding needs will want to buy *EasyStreet Net*, Newbridge's networking software.

EasyStreet Net makes large networks of cascaded data switches practical. For an extra \$450 per node, it lets you interconnect up to 1,536 ports on 32 data switches (Newbridge offers a larger switch called the 1032 MainStreet that can be expanded to up to 48 ports.) You can share any device on any switch transparently simply by selecting its name. This ease of use is made

possible by *Net*'s EasyMap feature, which collects the configuration information from all of the interconnected data switches as they are powered up and uses it to pick out the fastest connection route. If a data switch is busy or down, *Net* automatically reroutes the connection.

Net also offers an enhanced security system, and Newbridge is working on a NetBIOS emulator that will support messaging, printer redirection, and virtual drives. Such an emulator would make *Net* nearly the equivalent of a full-fledged media-sharing network operating system.



The \$1,600, eight-port 1082 MainStreet switch from Newbridge Networks supports parallel and serial ports, but its throughput is on the slow side. It comes with a good software package called EasyStreet.

The 1082 MainStreet offers unique configuration and diagnostic features that redefine the limits of data switch networks. Thanks to its high quality and thoughtful engineering, this switch will make an excellent foundation for the network of a growing business.

PROTEC MICROSYSTEMS INC.

Bytelink

by M. Keith Thompson

The Bytelink from Protec Microsystems is a versatile switch, offering fast file transfers at speeds of up to 38,400 bits per second and a variety of serial and parallel



FACT FILE

EDITOR'S CHOICE

1082 MainStreet

Newbridge Networks Inc., Halmstad Bldg., #160, 13673 Park Center Rd., Herndon, VA 22071; (703) 834-3600

List Price: With 256K RAM, \$1,600; 1MB RAM, \$2,100; eight-port serial I/O card, \$625;

EasyStreet Net software, \$450 per switch;

NetBIOS emulator software, \$720 per switch.

Requires: PC or terminal; *EasyStreet* and

EasyStreet Net require PC with 256K RAM

(540K recommended), DOS 2.0 or later.

In Short: A well-designed switch that can grow with your needs, the 1082 MainStreet offers unique configuration and diagnostic features.

CIRCLE 669 ON READER SERVICE CARD

memory-resident utility (taking 70K of RAM) that lets you configure the switch, make connections, and transfer files from machine to machine with ease.

You can use *EasyStreet* to set up hunt groups, and users can queue up to connect whenever a port becomes free. For each

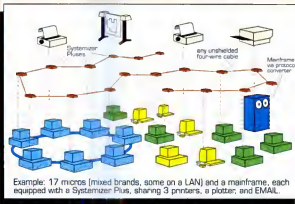
FREE DEMO!

The SYSTEMIZER PLUS

*The ultimate LAN
alternative!*

Up to 31
users can...

- Share Printers
- Share Plotters HP-GL Emulation built in!
- Share a Modem
- Share a FAX
- Exchange E-MAIL
- Transfer Datafiles



Systemizing has become the connectivity standard at many of the world's largest corporations and throughout the federal government. Ten's of thousands are already in use. The new Systemizer Plus is the latest model in Applied Creative Technology's line of Systemizing products, and it delivers what 95% of corporate computer users want from a Local Area Network— at far less cost and complexity, and yet with much more versatility.

CIRCLE 477 ON READER SERVICE CARD

Corporate computing managers prefer Systemizing over other connectivity methods because it offers:

- Up to 62 IO ports, each parallel and serial capable.
- Compatibility. Mix PC's, LAN's, mainframes, laptops.
- Easy owner installation. Low cost cabling.
- 5 min. user training with no support needed after.
- Flexibility; readily accomodates growth and changes.
- Powerful distributed buffering (up to 31 Megabytes)
- Distributed processing for high speed and reliability.

**Call 1-800-433-5373
to get a FREE demo!**



**Applied Creative
Technology Inc.**

8333 Douglas Ave., Suite 700
Dallas, Texas 75225 U.S.A.
(214) 358-4800



K.I.S.S.*

A network doesn't have to be complicated - especially when it's built around a MainStreet data controller from Newbridge. It lets you share peripherals, network PCs and expand access to host computer ports with much less complexity and at a fraction of the cost of a LAN. In fact, prices start at just over \$100 per port. A MainStreet data controller is simple to install, operate and maintain; it plugs directly into existing RS232 or parallel ports; no additional PC interface cards are required; it uses standard

twisted pair wiring which probably exists in your office walls; laptops can be networked; and English commands with straightforward online help make networking easy.

U.S.: 1-800-332-1080
 Haddon, NJ
 CANADA: 1-800-267-6246
 Ottawa, Ont.



NEWBRIDGE

* Keep Information Systems Simple

Newbridge and logo, and MainStreet are trademarks of Newbridge Networks Corporation

CIRCLE 149 ON READER SERVICE CARD



Available with up to 12 serial or parallel ports, the \$1,495 Bytelink data switch from Protec Microsystems supports file transfer speeds of up to 38,400 bits per second.

combinations for its 12 ports. But the \$1,495 switch's lack of installation instructions and shortage of features overshadow these advantages.

Constructed sturdily from heavy-gauge metal and powered by a 43-watt external supply that allows quiet, fanless operation, the Bytelink is controlled by a 6-MHz Z80 processor. It can take up to 12 serial or par-

You can build large networks with Bytelink by linking the switches together. The software supports up to 10 such links for a total of 110 devices.

allel ports in groups of four. Its parallel ports can be configured either for output to a printer or for input from a workstation. Both types of ports come with standard DB-25 connectors, but you can always use conversion boxes to wire the network with telephone cable. To build larger networks, you can link the switches together since the software supports up to 10 switch boxes for a total of 110 devices.

The Bytelink comes with 1MB of RAM

To complete your library of PC Magazine send \$8.00 for each back issue ordered (\$9.00 in Canada, U.S. funds only) to: Ziff-Davis Publishing Company, P.O. Box 5999, Cherry Hill, NJ 08034, Attn: F. Hunter. Be sure to include month and year of the issue ordered. **For availability call 1-609-354-4975.**



Share Printers, etc...



**NOW
38,400
BAUD**

Why Use The SL Sharing Device?

Saves Money By Sharing

When you can't afford to buy a laser for each PC, using the SL™ is the inexpensive way to let everyone share - not just your lasers, but printers, plotters and modems as well. You will get more efficient use of your peripherals because greater access by more users reduces unproductive idle time and the need to purchase more of these expensive devices.

Increases Office Efficiency

An SL with memory improves PC productivity by allowing all users to simultaneously send their print jobs and release their PCs to continue working without being delayed by other users or slow printers. Memory in the SL is a more sensible investment than additional memory in each printer since SL memory is shared by all users and all peripherals.

More For Your Money

If you don't need E-mail or access to shared files, the SL is an alternative to a LAN at a fraction of the cost. When you compare the price and capabilities of the SL with any similar devices, we believe you will agree with thousands of well-informed professionals that the SL is the best value available anywhere!

SL

**Only \$500
plus \$100 per 256KB
up to 4MB**

Some SL Features

- **Ten Channels:** four parallel and six serial, all can be software configured as either input or output.
- **Pop-up Menu:** keyboard selection of printers, macros and many other control functions.
- **Automatic Switching:** no software needed if always sending data to only one printer.
- **Interface Conversion:** automatic parallel to serial, serial to parallel, or serial to serial parameters.
- **Simple Installation:** just plug in the cables and run the menu-driven installation software.
- **Compatible With Minis Or Mainframes:** any RS-232-C asynchronous serial or parallel connection.
- **User Upgradeable Memory:** from 0 to 4MB buffer.
- **45 Day Money Back Satisfaction Guarantee**



Smaller Buffers

All Parallel Ports

AS-31 3 inputs to 1 output automatic switch without buffer for only \$200.

XL 2 automatic inputs to 2 electronic switch selectable outputs with from 256KB up to 2MB buffer for \$400.

CP 1 input to 1 output with from 256KB up to 4MB buffer for \$300.

EW 1 input to 2 software selectable outputs with from 256KB up to 4MB buffer for \$325.

Serial and Parallel Ports

MI 1 parallel or 1 serial input to 1 parallel or 1 serial output with from 256KB up to 2MB buffer for \$425.



CALL TOLL FREE TODAY and talk to one of our friendly and knowledgeable application technicians for solutions to your connectivity problems.

Buffalo Products
2805 19th Street SE
Salem, OR 97302

Sales (800) 345-2356
FAX (503) 585-4505

With Type Director And Your LaserJet, You've Got A Whole New Avenue To Explore In Producing Documents.

Great typefaces. All the top art directors on Madison Avenue use them to help their ads grab people's attention.



And now, thanks to Type Director, you can use them to help get the same kind of attention for your documents.

Co-developed By Hewlett-Packard. Type Director is the fastest, easiest-to-use font generation program you can own for your PC. A joint development of Hewlett-Packard and AGFA Compugraphic Division, it adds remarkable power to your LaserJet printer to produce documents that look like they were prepared by communications specialists. It's ideal for all word processing and desktop publishing applications from the simplest memos to multi-page newsletters.

Compugraphic. One Of The Biggest Names In Type. When you think about it, it shouldn't come as a surprise. After all, AGFA Compugraphic is a supplier of typefaces to top advertising agencies, printers and publishers everywhere. Its typeface library is the biggest and best in the world, with over 1700 typefaces.

The Big And The Small Of It. A high-performance scaling technology found only in Type Director lets you make each typeface bigger or smaller until it's the exact size you want, from a tiny 4 points to a huge 200 points. But no matter what size you finally do decide on, each character will be crisp, clear and handsome.

We've Seen To It That There Are No Surprises.

When you're using Type Director, you see the characters on your screen exactly as they'll appear in your output. There are no surprises when you print out the results. And you get the fonts you need in just a few moments—decidedly more quickly than with any other software available today.

You'll Wonder How You Managed Without It. What is Type Director's impact on the fonts you're using now? Not to worry: Type Director will easily manage any "soft fonts" you may have as long as they're Hewlett-Packard LaserJet compatible.

(Most are.) By converting to Type Director, you protect your investment while making your desktop publishing system much more flexible and useful. **Type Director Does It All.**

Think about it. Type Director lets you generate characters, monitor and manage your library of typefaces, automatically install them in your application, and immediately send them to your printer—all by touching just a few keys.

Learn By Doing. Not By Reading. Type Director is incredibly

Type Director Compatibility Information.

Type Director is fully compatible* with the following:
COMPUTERS: IBM XT, AT, Personal System/2 and compatibles with hard disk, 640K bytes RAM, running MS-DOS or OS/2. PRINTERS: Hewlett-Packard LaserJet PLUS, LaserJet 500 PLUS, LaserJet 2000; LaserJet Series II; LaserJet IIi and compatibles; APPLICATIONS/ENVIRONMENTS: Aldus PageMaker 1A and 3.0; Xerox Ventura Publisher 2.0; Microsoft Word 4.0 and 5.0; Microsoft Windows 2.03 and 2.1; WordPerfect 5.0; Other software programs supporting LaserJet "soft fonts".
DISPLAYS: VGA; CGA; EGA; Hercules Monochrome; AT&T 6300; Xerox PC Full Page Display; WYSE 700 Graphics; Compaq Monochrome; Hi Res Monitor (2048x1600); Hi Res Monitor (1024x1000).

*For compatibility information on updated printers, displays and applications, please 1-800-873-FONT.



simple to use. It's entirely menu-driven, so there's no thick manual to have to hunt through. All you do is respond to the prompts on the screen. A built-in HELP function handles any questions that may arise.

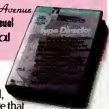
Go Creative With Your Documents Now. You don't have to wait any longer. Your documents can

Save \$455 On Our Type Director Debut Edition.

Priced separately you'd pay \$680 for Type Director and our Debut Edition of typefaces, but order now and they're yours for only \$225. Here's what you receive at one great price:

- Type Director Font Management Program
- Vol. 1 Four typefaces from the CG Times family
- Vol. 2 Four typefaces from the Univers family
- Vol. 3 From the Decorative collection

*Park Avenue
Dom Casual
Uncial
Brush*



have that distinctive, professional, creative edge that gets attention now. All it takes is Type Director. And all it takes to get Type Director is visiting your local Hewlett-Packard dealer, returning the order form adjacent to this ad, or calling our convenient Type Director hotline right now at 1-800-873-FONT.

AGFA

AGFA COMPUGRAPHIC DIVISION

Type Director is a trademark of Compugraphic Corporation. Ventura Publisher is a registered trademark of Ventura Software, Inc.

Microsoft Windows, MS-DOS, and Microsoft Word are registered trademarks of Microsoft Corp. CGA, EGA, and VGA are trademarks of International Business Machines Corporation.

Hercules is a trademark of Hercules Computer Technology. Wyse is a registered trademark of Wyse Technology Inc. Hewlett-Packard LaserJet is a registered trademark of Hewlett-Packard Corporation.

PageMaker is a registered trademark of Aldus Corporation. WordPerfect is a registered trademark of WordPerfect Corporation. Other brand or product names are trademarks or registered trademarks of their respective holders. © 1989 by AGFA Compugraphic Division.

CIRCLE 200 ON READER SERVICE CARD

Use Type Director To Make Documents More Professional. Send In This Form Today.

- ☐ I need Type Director™ to produce professional-looking documents. Rush me the items indicated.
☐ Please send more information.

QTY	ITEM	PRICE*
	Type Director Debut Edition, MS/DOS (Includes 12 typefaces: Volumes 1,2,3)	\$225
	Type Director Font Management Program (Includes 2 typefaces: CG Times, Univers Bold)	\$225
	Vol. 1: CG Times†	\$195
	Vol. 2: Univers†	\$195
	Vol. 3: Decorative† (See ad)	\$195
	Vol. 4: CG Triumvirate†	\$195
	Vol. 5: Univers Condensed†	\$195
	Vol. 6: Futura†	\$195
	Vol. 7: Microstyle†	\$195
	Vol. 8: Decorative† ★ ★ ★ (ITC Zapf Dingbats 100,200,300)	\$195
	Vol. 9: CG Century Schoolbook†	\$195
	Vol. 10: ITC Bengaliat†	\$195
	Vol. 11: ITC Lubalin Graph†	\$195
	Vol. 12: ITC Avant Garde Gothic†	\$195
	Vol. 13: ITC Souvenir†	\$195
	Vol. 14: Garamond Antique†	\$195

Subtotal
Applicable state and local sales tax
Shipping/handling (\$5 per item)
Total order

Name _____

Company _____

Address _____
(No PO boxes please)

City _____

State _____ Zip _____ Country _____

Phone () _____ Ext. _____

Every effort will be made to ship your order within 24 hours. All shipments are via Federal Express, please indicate street address and/or Federal Express street delivery time post office box.

☐ Check or money order enclosed payable to: AGFA Compugraphic. ☐ MasterCard ☐ Visa

Account No. _____

Exp. _____ Today's Date _____

Signature _____

Order Hotline 1-800-873-PONT



AGFA COMPUGRAPHIC DIVISION
 90 Industrial Way, MS 90-1-3C
 Wilmington, MA 01887-9945
 (508) 658-5600 Ext. 2484/2485

*Prices stated in U.S. dollars and subject to change without notice.
 †All products come with MS-DOS 4.05/2 compatible diskettes unless otherwise noted. Each volume contains typefaces from the family listed unless otherwise noted.

CIRCLE 200 ON READER SERVICE CARD

for a print buffer, expandable to up to 2MB. It also comes with a pop-up menu and terminal-emulation software. It has some switch allocation options, and the control software lets you flush your own print buffer but does not let you cancel or hold individual print jobs.

The unit comes with a 1-year warranty and can be serviced either by authorized service centers or directly by the factory. The company offers unlimited telephone support but does not as yet have a toll-free line.

SETUP PROBLEMS

The Bytelink system does not come with installation software, nor even with documentation explaining how to copy it onto the hard disk or how to add the appropriate lines to your AUTOEXEC.BAT file. This is not a difficult job for anyone with basic experience with PCs, but that's no excuse for not documenting it. Once you've got the software on your first workstation, however, configuring the switch is rela-



FACT FILE

Bytelink
 Protec Microsystems Inc., 3274 St. Martin Blvd. W., #100, Leval, PQ, Canada H7T 1A1;
 (514) 682-6461
 List Price: \$1,495

Requires: PC with DOS 2.0 or later.
In Short: The Bytelink's lack of installation instructions and features overshadows the fast (38,400-bps) data transfer rate. Not recommended for a first-time user without some experienced guidance.

CIRCLE 949 ON READER SERVICE CARD

tively easy. You can't set up hunt groups or passwords in the switch, though.

Protec thoughtfully supplies both memory-resident and nonresident versions of its control software. Though the resident version takes up only 20K of RAM, its hotkey (Shift-PrtSc) cannot be changed, so you may prefer to use the nonresident version. Both programs are identical, with an easy-to-use point-and-shoot menu structure that lets you make and break connections. You can also control the switch through embedded commands. Though Protec does not include any file transfer software with the switch, you can use third-party programs without difficulty.

Protec needs to spend some more time on the software end of things if its switches are to catch up with the leaders in the field. The lack of hunt groups, security pass-

CONNECTIVITY DATA SWITCHES

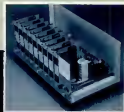
words, and file transfer software does not mean it can't be used as the center of a network, but it does mean you have to make an extra effort to supply these functions.

ROSE ELECTRONICS Master Switch (N Series)

by Randol Tigrett

The Master Switch family of data switches from Rose Electronics caters to your every whim. From its sizeable array of products you can put together just about any combination of connectors, serial/parallel port options, and internal memory buffer options.

We reviewed the N Series, a solid \$1,895 switch offering 115,200 bits per second transmission and the fastest file transfer speed of all the data switches we reviewed. Based on an 8-bit Intel 80C31 processor running at 15 MHz, the unit offers 16 serial ports (each on 2-port cards), 1 parallel port, and 64K RAM. The steel construction of the unit gives it the look and feel of a commercial-grade tool box. Status lights on the front panel of the data switch help you monitor the activity of



Able to transfer files faster than all of its peers, the \$1,895 Master Switch (N Series) from Rose Electronics offers 16 serial ports (each on two-port cards) and one parallel port.

each port. You can install up to 4MB of RAM for print buffering.

Unlike most switches, you can install either RS-232 or RS-422 serial ports. For the serial connections, you can use either RJ-45 or RJ-11 telephone cable containing at least four wires. The system also includes a built-in parallel output port to which you can attach a printer; if you need more than one printer, however, you'll have to attach any others to one of the serial ports through an external parallel-to-serial converter.

Unfortunately, though you can connect Master Switch units together, it's not very practical to do so. Since the links between the switches operate on a first-come-first-served basis, only one PC can access the other switch at any time. Moreover, the integrated software that comes with the unit

remote PCs through auto-answer modems by utilizing MasterLink's Add Remote menu option.

FILES TO GO

For other network functions, Rose offers *MasterNet*, which gives you background file transfer, e-mail, and print control utilities for just \$100 per four nodes. *MasterNet* uses 60K of RAM, but it compensates for this extravagance by giving you error messages in intelligible English.

The file transfer menu in *MasterNet* borrows much from DOS in its operating methods. It uses familiar commands like COPY, RENAME, and ERASE and supports the DOS wildcard characters. Unlike many file transfer programs, it does not limit you to transferring files to and from the workstation you're running it on; you can copy files between any two workstations from a third, provided that *MasterNet* is resident on all of them. Since you can copy files to any DOS device name, you can send your print jobs to a printer attached to a remote workstation, though you can't spoof them.

MasterNet's e-mail function lets you send a message to any other *MasterNet* PC on the network. The recipient will see a flashing message and hear a chime when the message arrives. The mail is then appended to the end of an e-mail system text file for archiving purposes. You can also send brief "rude" notes that appear on the top of the receiving screen. The program supports only ASCII text files; you cannot attach binary files such as spreadsheet or database files to e-mail messages.

The Master Switch is a commercial-grade unit with a long list of options and diagnostics, and its capable software makes it an obvious candidate for large networks. But glitches in its ability to interconnect switches and its limitation to just one parallel port reduce its usefulness.

WESPERCORP FocalPoint Plus

by Mike Byrd

Wespercorp proves that good things really can come in small packages. Its \$1,000 FocalPoint Plus intelligent data switch manages to squeeze eight ports and a wealth of software, including electronic

mail, into an off-white aluminum box just 8½ by 3½ by 5 inches (HWD).

The FocalPoint Plus is well designed for independent use, with a two-line LCD display and five membrane keys on its front panel that you can use to configure the switch. Three LEDs indicate power, data activity, and error status. The basic unit comes with 256K of RAM for print buffering, and you can expand this to 1MB in 256K increments. Memory upgrades are not available. A Z80 processor operating at 6.144 MHz handles the switching chores and throughput. The unit carries a



The \$1,000 FocalPoint Plus from Wespercorp is able to transmit data at rates up to 19,200 bits per second and comes with six serial ports, one parallel output port, and one parallel input port.

does a poor job of managing the switch-to-switch connection, and it's possible for another user to inadvertently disrupt the connection.

SOFTWARE OPTIONS

You can set up hunt groups for the Master Switch, but it has no security system of its own. It does come with MasterLink software to help you make connections. A memory-resident program that takes 12K of RAM (though you can save 7K by loading it into the foreground), MasterLink uses the PC's function keys to send commands to the Master Switch.

Instead of using the TSR, you can embed switch control commands in your print jobs, and Rose Electronics includes a Send utility that lets you transmit commands directly to the switch using batch files. MasterLink gives you excellent control over your print jobs, allowing you to cancel them individually, change their priority, and hold or release them. You can support

1-year factory warranty, and Wespercorp offers unlimited technical support over a toll-free line.

The FocalPoint comes with 6 serial ports which can run at rates up to 19,200 bits per second. To save space, only 2 of them have standard male DB-25 DTE connectors. The other 4 have AT-type male DB-9 connectors, which might complicate your cabling scheme. The system also comes with 1 parallel output port (with a standard 25-pin female connector) and 1 parallel input port attached to a 36-pin Amphenol input connector such as you'd find on a parallel printer.

QUALITY PROBLEMS

Like most of the data switches in our review, installing the system is simply a matter of plugging in the cables. But it took us a while to get to that point since the first



FACT FILE

Master Switch (M Series)

Rose Electronics, P.O. Box 742571, Houston, TX 77274; (800) 333-8343, (713) 333-7673
List Price: \$1,895; 256K memory upgrade (for upgrades to 1MB), \$100; 1MB memory expansion board (for upgrades beyond 1MB), \$400; *MasterNet*, \$100 for four nodes.
Requires: MasterLink and *MasterNet* software require DOS 2.10 or later.
In Short: A commercial-grade data switch with excellent performance and a long list of options and diagnostics, but limited in its ability to interconnect switches.

CIRCLE 360 ON READER SERVICE CARD



Hatfield.



McCoy.

We had these two talking in no time at all.

Seems like every time these two boys set down together, they commenced to fightin'. If one said day, the other night. Good thing the folks at TOPS settled this feud once and for all. It's so dang simple, too. Just install TOPS software in each Macintosh and PC in the

TOPS Tech Specs

- One copy of TOPS software required for each network station.
- TOPS supports AppleTalk and FlashTalk running on twisted-pair cabling (telephone wire), and EtherTalk on thick or thin Ethernet cabling.
- IBM PCs, PS/2 Models 25 or 30, or compatibles require TOPS FlashCard, 3Com EtherLink II or other network card. PS/2 Models 50 through 80, or compatibles require 3Com EtherLink/MC card or equivalent.
- TOPS can be configured as a distributed, dedicated, or combination network.

place. Throw in a network card for each PC. Add a little twisted-pair telephone wire, and suddenly they're behaving like family.

Next thing you know, they're swapping files, sharing peripherals, and trading data from Lotus 1-2-3 to Excel, dBase III to dBase Mac, and most other PC and Mac applications. Or tapping into whole other networks and systems, such as Novell, AppleShare, Sun, and VAX.

What's more, no central file server is needed—though TOPS can easily accommodate one as a business grows. And no special training is required. No wonder TOPS is the standard for easy-to-use PC to Mac connectivity.

Maybe that's why folks say, when it comes to making connections, TOPS is the real McCoy. Call the TOPS Division of Sun Microsystems at 800-445-TOPS (from outside the U.S. and Canada, call 415-769-8700). Or write 'em at TOPS, 950 Marina Village Parkway, Alameda, CA 94501.

Copyright © 1989 Sun Microsystems, Inc.



TOPS®

When you need connections.



CONNECTIVITY DATA SWITCHES

unit shipped to us had a defective power switch, while the second unit failed its own memory bit check at power-up. The third unit performed flawlessly, however.

You can configure the eight ports on the switch using the membrane keys on the front panel, or you can use the start-up program that comes with the switch to configure it from your PC. The latter option lets you save multiple configurations on-disk for easy use in the future. This program also acts as a tutorial, though it is too elementary to be of much assistance. The help messages, available from each function, are much better.

The FocalPoint Plus comes with a 5K

PC MAGAZINE FACT FILE

FocalPoint Plus

Wespercorp, 17032 Murphy Ave., Irvine, CA 92714; (800) 854-8734, (714) 261-0606
List Price: With 256K RAM, \$1,000; with 512K RAM, \$1,235; with 1MB RAM, \$1,575.
Requires: PC with DOS 2.1 or later.

In Short: This small but powerful switch comes with a complete set of basic software, including e-mail features. Its English-like command language makes customization quite easy, even for heterogeneous networks.

CIRCLE 601 ON READER SERVICE CARD

memory-resident control program called HotSwitch, which you can use to select printers from within your application programs.

The switch doesn't allow you, however, to control the print queue from your workstations or even cancel your last job; the best you can do is to turn off the unit, a drastic step. The system supports hunt groups but not security passwords.

BUILT-IN SOFTWARE

Unlike most data switches, which depend upon software for file transfer, the FocalPoint Plus has built-in firmware to transfer files between configured PCs and to act as an elementary messaging system. You access Resource-Net through a standard communications program such as *Cross-talk* or *ProComm*; you simply start the software, then press @ three times until the Resource-Net menu appears.

Transferring files with Resource-Net is similar to transferring files over a null-modem cable, except that FocalPoint Plus lets the two workstations operate with different speeds and handshaking parameters. Since the software uses industry-standard protocols such as Kermit or X-modem that are

independent of the particular computer, Resource-Net can transfer data between dissimilar systems such as Macintoshes and PCs with little trouble.

You can perform most of Resource-Net's functions from its menus, but what really makes it shine is its powerful, English-like dot command language. With this language, you can build a potent series of batch files to tailor the system to your applications.

Resource-Net's e-mail system is capable enough, though limited in its functions. It allows you to send a text message to another station, where the message is stored in the RAM buffer of the switch and will remain there as long as the unit has power from the wall or from its internal battery. When the recipient next logs on, the switch indicates that a message is waiting to be retrieved.

With its built-in file transfer and e-mail facilities and its relatively sophisticated macro-control capabilities, the FocalPoint Plus offers a big punch in a small package. It can be an excellent choice for a small office network where printer sharing is not important.

WESTERN TELEMATIC INC. INC-64

by Mike Byrd

Western Telematic's intelligent network controller INC-64 bridges the gap between intelligent data switches and full-scale networking. A highly sophisticated device that supports such advanced options as audit tracking and multiplexing, the INC-64 can be cost-effective for large networks. But its poor performance (it was the slowest unit on our throughput tests despite its high speed of 38,400 bits per second) and its failure to work with parallel ports may give you pause.

The INC-64 comes in a large, two-tone gray case, that is ideal for installation in a central telephone closet. The standard unit includes eight ports and terminal software. Its internals are almost completely modular, with a card rack holding the power supply, the control module (based on a Motorola 68000 microprocessor running at 10 MHz), and up to eight eight-port serial modules. You can even beef up your unit by adding a second power supply



A new product in need of some fine-tuning, the INC-64 from Western Telematic is able to support up to 64 ports; the base, 8-port version of the switch costs \$2,115.

module in place of one of the serial cards. Outside the cabinet, you can add a host of other options, including external line drivers that convert the RS-232 signal into RS-422 for long cable runs. You also can add high-speed on-campus multiplexers that you can use to consolidate the output from an eight-port card into two composite RS-422 lines that can be used for long-distance transmissions.

BUFFERING ON CARDS

Each eight-port card has a 256K spooling buffer that can be used for queuing print jobs as well as for handling speed conver-

PC MAGAZINE FACT FILE

INC-64 Intelligent Network Controller

Western Telematic Inc., 5 Sterling, Irvine, CA 92718; (800) 854-7226 (outside Calif.), (714) 586-9550

List Price: \$2,115; eight-port expansion card, \$725; file transfer software, \$250 for four users.

Requires: PC with DOS 2.0 or later.

In Short: A robust switching box offering interactive file sharing, port expansion, peripheral sharing, e-mail, broadcast, audit trail, and system security, the INC-64 is still a new product. It is designed for larger installations.

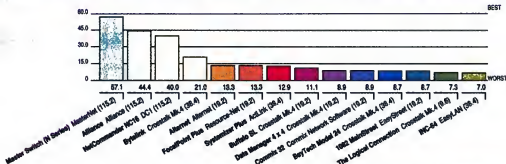
CIRCLE 602 ON READER SERVICE CARD



PERFORMANCE TESTS: DATA SWITCHES

Data Switch File Transfer Test

Throughput (kilobits per second)



In these graphs, each product name is followed by the file transfer software used for testing, and by the transmission rate in kilobits per second.

To test the throughput capabilities of these data switches, we used a 50K data file that resists compression algorithms and moved it from the virtual disk of a 12-MHz Dell System 200 to the virtual disk of an identical machine. If the vendor supplied file transfer software, we used it. Otherwise, we used DCA's Crosstalk Mk.4 with the Kermit file transfer protocol.

The significant differences shown in the performance tests resulted primarily from the switches' different top transmission speeds. Some machines, like the Alliance, allowed selection of an RS-232 transmission speed of 115.2 kilobits per second. Many other data switches can handle a top transmission speed of only 19.2 kbps. One data switch, the FootPoint Plus, was not able to transmit at its rated maximum speed of 38.4 kbps without significant errors, so the test was performed at the next lowest speed setting.

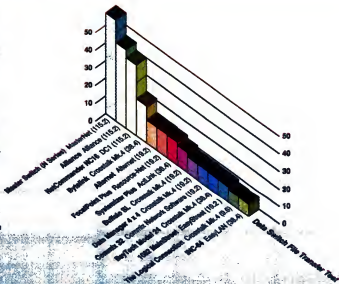
The throughput differences reflect both the switches' internal architecture and the communication software used for the file transfer. Internal software runs in each switch, and file transfer software runs on each PC. A switch's throughput depends more on the code in these programs than on the type of processor or integrated circuits it uses.

It must be emphasized that many PCs and other RS-232 devices cannot effectively use an RS-232 port at speeds over 19.2 kbps. Some older 8086-based PCs have trouble handling serial data at speeds over 9.6 kbps. But many people do have newer PCs with high-speed 8086 and 80866 processors; they can use the throughput these switches provide.

The presence of electrical impulses and fields from many sources may affect how far you can push data over a cable at any given speed, so we ran a validity check of the timed file transfer tests at 115.2 kbps. Our test of the highest speed that RS-232 devices can use involved stringing together four 15-meter RJ-45 cables, draping the cables over operating PCs and across AC power wiring, and rerouting the file transfer tests at 115.2 kbps. We saw no degradation over this cable run, so we feel that these speeds are valid and practical in many installations.



PERFORMANCE TESTS: COMPOSITE VIEW



We keep telling people
this is not a laser printer.



The new \$995 HP DeskJet PLUS Printer.

But they keep looking at the evidence.



Mr. Arnold R. Jones
220 Bush Street, Suite 945
San Francisco, CA 94104

Dear Reader:

Imagine being able to put out merged text and graphics that look
in fact, that your clients will think you're using a laser printer. Yet
they you're using the \$995 HP DeskJet PLUS printer instead.



This is one of many business short-
cuts you can print out on the new HP DeskJet
PLUS printer. Software for this test
and graphics demonstration by Harvard
Graphics.

Sincerely,

Alan Grube
Alan Grube

One reason you
graphs around the
DeskJet PLUS so
popular software
access your most
favorite programs
and beautifully.

We call it a
small price,

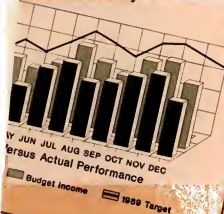
Of course,
how good it
trip to you
for years.



THE TIGER

Tiger! Tiger! burning bright
have you made by laser light?
No, I'll tell you what made me —
A DeskJet PLUS printer from HP!
(With apologies to William Blake)

MegaCorp 1988 Sales History



You won't believe your eyes
(or ears), either. The HP
DeskJet PLUS printer gives
you the same crisp, black let-
tering. Clean, sharp graphics.
And whisper-quiet operation.
But it uses advanced inkjet
technology to supply these
laser-like qualities for the
price of a 24-wire printer.

For just \$995, you get 300
dpi in a trim 15-pound pack-
age that's twice as fast as
the original. What's more,
it has built-in landscape and
improved font selection.
Including ten built-in fonts
and over 100 optional fonts,
with sizes up to 30 points.
And its 20,000-hour MTBF

assures a long, happy life.

So call 1-800-752-0900, Ext.
276J for the name of your
nearest authorized HP dealer.
Then judge the HP DeskJet
PLUS printer for yourself.



**HEWLETT
PACKARD**

SPF/PC®

*Bridging the
Micro-to-Mainframe
Editing Gap*

Now you can re-create the mainframe editing environment on your own PC with SPF/PC, the only PC editor functionally equivalent to editing with ISPF/PDF Version 2, Release 2 on MVS.

Files of virtually any size may be edited with SPF/PC because it uses all extended or expanded memory, or disk drive work space.

Mainframe users will especially appreciate SPF/PC's familiar commands, fast PC processing and micro-to-mainframe file portability. SPF/PC also offers:

- True split screen
- Directory/member lists
- Command stacking
- Binary file editing
- Hexadecimal editing
- Network support

Want proof? Ask for a free, interactive demonstration diskette.



SPF/PC® — so much like the real thing, you'll forget you're editing on a PC.

CTC

**Central Technology
Corporation**

1900 Mountain Blvd., Oakland, CA 94611
Phone: (415) 339-3530 FAX: (415) 339-3883
Orders only: (800) 336-3320 (Canada, U.S.)

CONNECTIVITY DATA SWITCHES

sion and for flow control. This design, which buffers each individual port, makes the unit of special benefit in data acquisition applications. The INC-64 accepts return messages from plotters and other bi-directional devices and lets you set up groups of PCs or terminals to share a given printer.

A replaceable lithium battery furnishes backup power for the port configurations, the 32K of stored message memory, and the system clock. The ports connect to workstations and serial devices over ordinary twisted-pair wiring or standard RS-232 cabling. For connectors, you have the option of using either standard DB-25 con-

**You log in directly to
the INC-64's
controller. Its menu-
driven configuration
software lets you name
each of the ports and
set up its serial
communication and
security parameters.**

nectors, RJ-11 modular telephone jacks, or telephone-type punch-down blocks, which you can use to connect to the twisted-pair wiring in your walls through the connector blocks in your telephone closet.

The INC-64 comes with a 3-year factory warranty, and the company offers unlimited free technical support over a toll-free telephone line. Western Telematic also has a 30-day unconditional return policy, and it guarantees that any repairs after the warranty expires will not cost more than 15 percent of the unit's original prices.

CENTRAL CONFIGURATION

To configure the ports, you log in directly to its controller, using the terminal-emulation software that comes with the switch. (The same program, installed as a 10K memory-resident utility, is used to connect

**PC
MAGAZINE**

EDITOR'S CHOICE

- NetCommander NC16
- 1082 MainStreet

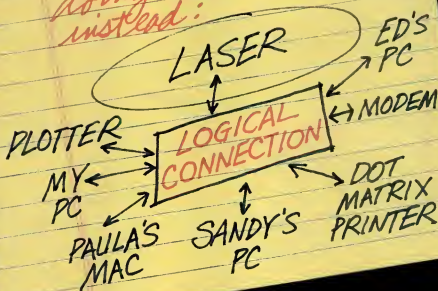
Our reviewers had several favorites in this series of data switches, and trying to strike that delicate balance between simplicity and flexibility became a matter for heated discussion.

The clear choice for a highly complete and flexible system goes to the NetCommander NC16 from Digital Products. Aside from handling the usual tasks of device sharing and file transfers, this system also offers virtual disk drive capabilities that work well, and it can even provide such unique features as IBM 3270 access and automated tape backup. Its maximum speed of 115,200 bits per second gives it excellent throughput performance for large networks. However, its flexibility does not go hand-in-hand with simplicity, and installing the NetCommander's software is a detailed task.

By contrast, the 1082 MainStreet from Newbridge Networks manages to offer an impressive set of features while very nearly approximating a plug-and-play device. It comes ready to attach to both serial devices and parallel printers, and its unique autoconfiguration capabilities manage to take much of the sting out of cabling, normally the most troublesome part of installing a serial network. The software that comes with the 1082 MainStreet package is equally simple to use, and the system's demonstrated ability to adapt to different baud rates and wiring attachments makes it little trouble once it's installed. If future growth is less important than being able to take the product out of the box and use it within 10 minutes, the 1082 MainStreet should be your choice.

Honorable mention for ease of use and performance goes to the Altemet from Equinox Systems. Though this is a new product, it is a capable one, and one that is supported by a company with years of experience. It's an excellent choice for small networks.

*Don't
Per your question
about getting a LAN
for your department—
You might consider
doing what we did
instead:*



**1 MB Buffer
Now Available!**

Network without a network.

Before buying a LAN, take a hard look at your company's needs. Then take a look at the Logical Connection.

It could be all the network you need. A peripheral sharing device. Simple and affordable. No cards. No file server. No node disks. Just your equipment, logically connected for economy and ease of use.



1/26/88

Connect up to six PCs on each Logical Connection. To lasers. Printers. Plotters. Modems. Switch from one device to another from any connected PC. Pop up the on-screen menu, and it's done.

Link as many as 45 Logical Connections to really expand your connectivity power. Up to 225 users sharing

those costly peripherals.

Make the logical choice. Network without a network. For as little as \$700.

From the makers of Fastback Plus.



All the network most users need.

CIRCLE 288 ON READER SERVICE CARD



Call for details on our Corporate/Dealer Evaluation Program

Fifth Generation Systems, Inc. • 11200 Industriplex Blvd. • Baton Rouge, LA 70809 • (800) 873-4384, (504) 291-7221

GIVE US HALF AN HOUR AND \$399 AND WE'LL GUARANTEE YOU A FULL FEATURED NETWORK.

THAT'S ALL it takes to turn two IBM or compatible PCs into a true network. Half an hour or less to install MainLan and \$399 for MainLan's complete starter pack.

And if you want to add 1, 2 or more, it's just a matter of \$199 for each additional computer.

An inexpensive way to turn your fragmented, unsociable collection of computers into a fully functioning network, sharing printers, making files, data and hard disks available to anyone who needs them, giving you electronic mail and the comfort of security.



The MainLan Starter Pack—everything you need to connect two computers, including two network boards, software, documentation, and one 16.5' shielded cable with terminating plugs. The Extension Pack contains the network board, and one cable and plug set.



FRIENDLY LAN

MainLan's menu system lets you spend your time working instead of learning how to make it work. To transfer or manipulate files, redirect printer output, or send E-mail, just press the appropriate key. You can be a full-fledged member of the network while using as little as 50k. All this at a transmission rate of 4 Mbps.

LAUDABLE LAN

Don't just take our word on it. "PC WORLD" in England says "MainLan is a revolutionary way of operating in a multiple machine environment without having to make all of the usual sacrifices. It has the potential to be the low-cost networking standard of the future." The kind of features that earned

MainLan the PC MAGAZINE EDITOR'S AWARD at the 1988 British Personal Computer Awards. That's MainLan.

COMPATIBLE LAN

Because MainLan is NETBIOS compatible, you can run most of the popular multiuser NETBIOS compatible applications programs without modifications. Supports file and record locking.

THRIFTY LAN

MainLan is easy on your pocketbook, too. Our unique hardware design costs less to produce—and you enjoy the savings. You'll also enjoy not having to have an expensive network server.

THE FEATURES

- ▶ NETBIOS compatible
- ▶ 4 Megabits per second transmission rate
- ▶ Needs as little as 50k RAM
- ▶ Printer Sharing
- ▶ Hard Disk Sharing (Virtual Drive)
- ▶ 90 days free support

THE GUARANTEE

It's simple. Try MainLan at our special introductory offer of \$399 for the 2-PC Starter Pack and if it's not what you want in a LAN, return it within 30 days and we'll return your money. The MainLan Extension Pack for one PC is \$199. Limit of one Starter Pack per customer site, please.

Yes, I want to see what MainLan's full-featured LAN will do for me. I understand that I may return it anytime within 30 days, for a full refund if I am not completely satisfied.

1 Starter Pack.....\$399.00 + \$10 Shipping & Handling*
 ___ Extension Pack(s).....\$199.00 + \$10 Each Shipping & Handling*
 TOTAL**.....\$

*Shipping via UPS Blue. **Florida residents add 6% sales tax.

Payment may be by Visa, MasterCard, money orders, cashiers check, or C.O.D.s. Purchase Orders (hardcopies only) are accepted from Fortune 1000 companies, and educational, medical, military and government installations. Please note method of payment below

NAME _____
 COMPANY _____
 ADDRESS _____
 CITY _____ STATE _____ ZIP _____
 TELEPHONE _____
 _____ Money Order or Cashiers Check _____ C.O.D. _____ Visa _____ MasterCard
 Account Number _____ Expiration Date _____
 Signature _____

US Sage, Inc. Department CJ1
 2005 Tree Fork Lane, Suite 125
 Longwood, FL 32750
 (407) 331-4400 FAX (407) 331-4406

MainLan™
 LOCAL AREA NETWORK

CALL TO ORDER
800-999-6770

IBM is a registered trademark of International Business Machines Corp.

CONNECTIVITY DATA SWITCHES

other PCs to the switch.) The INC-64's menu-driven configuration software then lets you name each of the ports and set up its serial communication and security parameters. If you have many identical devices or workstations to set up, you can save time by copying any or all of the setup parameters to other ports.

The INC-64 lets you set up hunt groups for modems and other devices, so that you can connect to the first available unit in a group simply by specifying the group name. A system of log-on passwords and Master/User port designations allows multiple access levels. A port assigned as a Master has access to all command functions, while a User port performs only limited functions such as connecting and disconnecting. A monitoring feature lets Master stations keep track of data activity on the ports as it occurs.

The INC-64 also has an audit trail feature that gives the network manager a detailed report of switching activity for each port. Whenever a connection is completed, an audit record similar to a PBX SMDR call record is generated. This record logs in the date and time of the event and the duration of the connection. This

The INC-64 comes into its own when called upon to tie together users on one or two floors in an office building.

combination of access security, port assignment, and monitoring features should effectively prevent unauthorized use and ensure control of data transmission.

UTILITIES

EasyLAN, the PC-to-PC file sharing software that comes with the INC-64, caused us some difficulty. Its handshaking protocols required considerable experimentation to achieve a satisfactory cabling solution with the nine-pin RS-232 interface.

The system's e-mail feature lets you send messages or transfer data to any or all

ports. You can display a list of messages and give the source, time, and length of each using the Read Mail command. The INC-64 system's Broadcast option lets you send a message of up to 16K to one or more ports.

The INC-64 is not designed for a one- or two-room office. It comes into its own when called upon to tie together users on one or two floors in an office building or in one or two buildings on a campus. But the newness of the system is a detraction—at the time of our evaluation, it had no parallel connection or print spooling capabilities, and the system could really use a performance boost. ■

Mike Byrd holds master's degrees in engineering (Purdue) and computer sciences (Southern Methodist University). A fighter pilot for the U.S. Air Force, he is also a division chief in a branch of the federal government that develops sophisticated electronic systems. M. Keith Thompson is the inventor of the AT TurboSwitch and the founder and CEO of Megawatts Corp. He has worked as a developer and consultant since the first Altair. Randol Tigrett is product leader at PC LAN Labs.

Share Ware



For powerful peripheral sharing on a budget consider Alternet. Alternet lets up to 16 PC users easily share serial and parallel printers. Its disk-based print spooler ends waiting for long print jobs, busy printers and full buffers. Instead of swapping floppies, users can exchange files with only a few keystrokes. And Alternet's pop-up terminal emulator

makes modem sharing a cinch. Alternet installs easily using the serial COM port already in your PCs and telephone wiring - instead of expensive LAN cards and coax cable. And simple pop-up menus make Alternet easy for anyone to use. In fact at \$995 for an 8-PC network, it's the ideal Alternative for your peripheral sharing needs.

CIRCLE 382 ON READER SERVICE CARD

For a better way to share your wares

Call 1-800-328-2729
In Florida: 305-255-3500

Equinox Systems Inc.
14260 SW 119 Ave.
Miami, FL 33186

Alternet
\$995

When 30MB just won't do... Seagate's ST251 Family of 40, 60 and 80MB drives

If 30 megabytes just isn't enough to satisfy your disc storage requirements, then Seagate's 5.25" ST251 family offers the capacity, performance and interface options you need for any operating environment.

The cornerstone of our family is the best-selling ST251. Available in both ST412 and SCSI interfaces, with either 28 or 40 msec access time, this 42MB drive is perfect for demanding applications.

For 50% more capacity, our ST277 features 64MB of formatted storage, with the same access time options as the ST251. And for performance-driven, high-capacity applications, our 84MB

ST296 has a 28 msec access time and an SCSI interface.

Each drive in the family comes complete with utility software for easy installation and drive partitioning. You can configure the right solution for your computer system by choosing from Seagate's own line of controllers and adapters for the ST251 family.

No matter which model you choose, you'll receive the same high quality and reliability that have made Seagate the first name in disc drives worldwide. For more information on the ST251 family, contact your authorized Seagate Distributor, or call Seagate at 800-468-DISC.

 **Seagate**
The first name in disc drives



by
Tony Rizzo and
Richard Hale Shaw

Lab Notes

If you were ordering a new computer today, should you specify that it come with DOS or with OS/2?

A year ago that question would have been silly. Today, however, OS/2 is no longer an operating system in search of an application. With *Paradox*, *WordPerfect 5.0*, *Lotus 1-2-3*, and *Logicom*, you already have the big four office essentials: database, word processor, spreadsheet program, and communications software. And as each new OS/2 application comes out, the time when OS/2 will become a genuinely live option draws that much nearer.

The trend points to OS/2 viability in the foreseeable future, then, even if the break-out point has not been reached. Indeed, the problem facing most users is less *when* than *what*: they don't yet know quite what it is they'll be getting with OS/2. What are the hands-on meanings of those buzzwords "multitasking" and "graphical user interface"? That's where this article comes in.

We're going to present you with a scenario and a script. The scenario, in brief, assumes you're buying a computer for OS/2. After going through a number of *PC Magazine* articles (of course), you've rightly decided that an 80286 or 80386 machine is the way to go. You've found a good deal, with a VGA card and monitor (after all, that is the new standard) and a hefty 60- or 80MB hard disk. You've heard enough about OS/2 to know that you'll need a lot of RAM, so you've added 4MB. And, of course, you've included a mouse to take full advantage of the new graphical interface.

On the software side, we'll suppose that developers really will take advantage of the powerful programming features OS/2 provides, making the OS/2 versions of familiar software clearly better than their predecessors. Initially, of course, some applications will run only in full-screen text mode. Other applications—in time, probably all—will run under the Presentation Manager in OS/2, Version 1.1, which

**OS/2—A NEW
PERSPECTIVE:
Viewing OS/2 as an
end-user application
for managing your
system is key to a
successful upgrade.**

adds the graphical interface to the multitasking capabilities of the kernel. For practical purposes, the strictly character-based OS/2, Version 1.0, is now obsolete.

What is OS/2, really? It's an environment—somewhat more expensive than the old DOS environment—in which you "manage" your computer system. Better still, let's call it an end-user "application" for managing your computer system. It may seem a little odd to describe an operating system as an end-user application, but as far as the end user is concerned that's all it actually is.

To see how this description applies, let's turn to our script and take you through a hands-on tour of OS/2. If you're in front of a machine such as we've described and you have the OS/2 1.1 package in front of you, you can actually use the Lab Notes as a script to try out the environment. This is the best way to learn what OS/2 is capable of doing, what multitasking really is, and what the talk about a graphical interface is all about.

During the tour, you'll quickly install OS/2 (it's easy), boot it up, and run some programs with it. You'll use its windowing system and facilities, learn how to use the on-line help system, access the OS/2 text-based command line, and write OS/2 batch

files. You'll see how to add programs to OS/2's program starter and you'll even use—albeit briefly—the DOS compatibility environment. Finally, you will be able to install and run Borland's *SideKick for Presentation Manager*, the first Presentation Manager port of a classic DOS application. There isn't a whole lot that can go wrong, unless you issue a DEL *.* command—but that's something you should already know about!

MOUSE BASICS

While OS/2 can be run from the keyboard, we'll assume here that you have a mouse available and will use it for most operations. In a graphical environment a mouse makes infinitely more sense. So let's take a moment to become more familiar with some basic mouse concepts. (You can skip this section if you're already comfortable with using a mouse.)

■ The movable arrow on the screen is called a *mouse pointer*.

■ The push buttons on a mouse are simply called buttons. In OS/2, the left mouse button is used for selecting most items on the screen. (If you're left-handed, you can change the select function to the right button.)

■ To select an item with the mouse, move the mouse pointer to the item on-screen, then press and release the mouse button. This procedure is also known as *clicking* on an item.

■ *Double clicking* on an item means pressing and releasing the mouse button twice in rapid succession. The allowable interval between mouse clicks before the system interprets them as different events can be adjusted.

■ To *drag* an item across the screen, move the pointer to the item, then press and hold the mouse button down. As long as the button remains depressed, moving the mouse pointer around the screen will pull the selected item with it.

We'll worry later about niceties such as adjusting the click rate and switching the mouse buttons around.

Lab Notes

INSTALLATION

OS/2 is easy to install, but you should be sure to read this section through to the end before you start. Then, with your OS/2 installation disk and your system disks in hand, all you do is insert the installation disk in drive A:, turn on your machine, and follow the screen instructions for inserting the disks.

Most OS/2 files are provided in a compressed format, so you don't COPY *.* to your hard disk. The installation process, for the most part, consists of setting up certain default directories and copying and expanding files onto your hard disk from the OS/2 system disks. The entire process should take about 20 minutes.

Do be careful to note that the OS/2 installation process will *replace* any version of DOS you have on your hard disk. The installation will not change any other files on your disk. Because your old files are left intact, you can maintain your old DOS system simply by creating a bootable DOS floppy and copying your CONFIG.SYS

and AUTOEXEC.BAT files to it. When you want to bring up DOS, just boot from the floppy and your old system will be ready to go. [Note: For readers who insist on working the other way around, Charles Petzold showed how to create an OS/2 boot-up floppy in his *Environments* column in the April 25, 1989, issue.—Ed.]

Note too that if your machine is new and DOS is not already installed, you should consider whether you will ever need to go entirely back to DOS. (You can usually count on one of your less progressive friends or coworkers coming by to show you a DOS-based application.) If you will, make sure to install DOS first, then install OS/2 on top of it. The reason for this is that DOS can't use OS/2's hard disk partitions, but OS/2 can use those created by DOS. And, of course you'll also need to create a DOS boot disk, as explained above.

As with DOS, you can fine-tune OS/2's boot-up configuration by making entries in a CONFIG.SYS file. Under OS/2, in fact, having a CONFIG.SYS file has become mandatory. The installation program creates it and makes a number of default entries. In addition, the Presentation Manager

uses a file called OS2.INI to set some of its configuration parameters. This is discussed in greater detail in the sidebar "Configuring OS/2 and Presentation Manager."

STARTING OUT

When you boot up OS/2, it's ready to go as soon as the Start Programs window and mouse pointer appear. Shown in Figure 1, this window is the preferred place from which to run OS/2 programs.

The objects at the bottom of the screen are *icons*, which always represent programs that are loaded and running but not currently displayed in a window. The icons on the left in Figure 1 represent the DOS compatibility environment and the OS/2 print spooler, respectively; the one on the right is for the Task Manager.

GETTING HELP

The Start Programs menu reveals that you can access OS/2's on-line help facility by pressing the F1 key or by moving the mouse pointer and clicking on the word Help.

Once you select Help, OS/2 will briefly change the mouse pointer to an hourglass

CONFIGURING OS/2 AND PRESENTATION MANAGER

by Richard Hale Shaw

Under DOS, you use the CONFIG.SYS file to specify system settings and to load device drivers. You can also use it to specify an alternative command interpreter. CONFIG.SYS also plays a similar but somewhat more important role under OS/2.

If you study the listing in Figure A, some of the commands in the OS/2 CONFIG.SYS file should be familiar. You'll find that BREAK, FCBS, and SHELL are still available and are used by the DOS compatibility session. Other entries, such as the DEVICE statements, are used both by the DOS session and by OS/2 to load device drivers. While both OS/2 and DOS sessions use the BUFFERS statement, the old DOS FILES statement has disappeared. (The DOS session relies on OS/2 to service file handling requests.)

Some CONFIG.SYS commands are familiar in other ways. Under DOS, for example, you can use the SET com-

CONFIG.SYS

COMPLETE LISTING

```
PROTSHELL=C:\OS2\PMHELL.EXE C:\OS2\OS2.INI C:\OS2\CMD.EXE
SET PATH=C:\OS2\C:\OS2\SYSTEM\C:\OS2\INSTALL\C;\
SET DPATB=C:\OS2\C:\OS2\SYSTEM\C:\OS2\INSTALL\C;\
LIBPATB=C:\OS2\DLL\C;\
SET CONSPEC=C:\OS2\CMD.EXE
SET PROMPT=$i{$p}
BUFFERS=38
DISKCACHE=64
MAXWAIT=3
NEWMM=SNAP,MOVE
PROTECTORLY=NO
SWAPPATH=C:\OS2\SYSTEM 512
THREADS=128
SHELL=C:\OS2\COMMAND.COM /P
BREAK=OFF
FCBS=16,8
RMSIZE=648
COUNTRY=001,C:\OS2\SYSTEM\COUNTRY.SYS
DEVICE=C:\OS2\POINTDD.SYS
DEVICE=C:\OS2\MOUSEB05.SYS
DEVICE=C:\OS2\PMDD.SYS
DEVINFO=SCR,VGA,C:\OS2\VIOTBL.DCP
DEVICE=C:\OS2\EGA.SYS
```

Figure A: When you install OS/2 on your machine, it will automatically create a CONFIG.SYS file similar to the one shown above.

icon. PM applications often display this hourglass when a program is busy and must ignore mouse and keyboard input momentarily. When the loading is complete, the mouse pointer will revert to its normal shape and the Help screen for Start Programs will appear.

OS/2 help screens are context sensitive: the text they display always relates to the window from which you selected Help. You can also bring up an index to select from other help topics.

WINDOWING BASICS

Let's take a moment here to become more familiar with using the mouse in windows. The vertical scroll bar (on the right side of the help window, with up and down arrows at each end) allows you to scroll through the help text. You can click on the upper arrow to move up in the text and on the lower one to move down. If you click and hold the mouse button on an arrow, the text will keep scrolling. Though none are present on this screen, similar horizontal scroll bars are often available.

The scroll bar slider represents your position in the text. You can drag the slider and scroll the text, or you can click on any

scroll bar position on either side of the slider and it will jump to that point. Then the scroll bar will adjust the text accordingly.

Several pushbuttons appear at the bottom of the Help window. Their function is to allow you to escape from the help window, to view an index of help topics, or to view a help screen that explains the Presentation Manager keys. Note that the default pushbutton is the one with the high-

lighted border, which can be selected by simply pressing Enter.

If you take a couple of minutes, you can explore these possibilities for yourself. For now, let's return to the Start Programs window by clicking on the Esc pushbutton or by pressing the Esc key.

We are now ready to learn to use our first Presentation Manager application. Use the mouse pointer to double click on

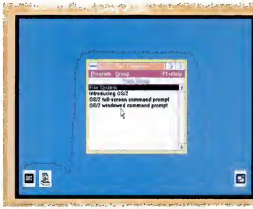


Figure 1: The Start Programs screen is displayed at the start of each Presentation Manager session when OS/2 is booted up.

mand either in batch files or from the command line to modify environment variables (PATH, PROMPT, and others). You can still use SET in those ways under OS/2, but when you do SET will affect only the session in which you issue the command. To create SET commands that apply to every session, you must place them in CONFIG.SYS. If you study the listing, you'll find that the installation program issues SET commands in CONFIG.SYS for PATH, DPATH, COMSPEC, and PROMPT.

DPATH is a new variable that sets up a search path for data file requests made by OS/2 programs. DPATH is OS/2's answer to the DOS APPEND command; instead of using APPEND, you must set up a DPATH variable. Programs, however, are still searched for through the traditional PATH statement.

IMPROVING PERFORMANCE

Depending on the amount of memory available in your machine, some of the new CONFIG.SYS commands may improve OS/2's performance. The

RMSIZE command lets you set the memory used by the DOS session. Without this entry in CONFIG.SYS, OS/2 gives the DOS session the maximum amount of memory possible. (Because some parts of OS/2 must reside in absolute low memory, this is less than the theoretical 640K. Typically, setting RMSIZE equal to 640 will result in your DOS applications getting about 512K of memory.) Since the OS/2 installation program sets RMSIZE to 640K, that is 640K that OS/2 can't use. If you intend to use the DOS session only for small programs, you might enter RMSIZE=384, for example.

You also have the opportunity to remove the DOS session entirely. Doing so frees up the memory that would be allocated to the DOS session for your OS/2 sessions. Entering PROTECTONLY=YES will remove the DOS session. PROTECTONLY=NO will restore the DOS session. Note also the DEVICE=EGA.SYS line. This is used by the DOS session and must be removed from CONFIG.SYS when PROTECTONLY=YES is used.

As an alternative to removal, state-

ments in the CONFIG.SYS file can simply be REM'd out. The REM statement is designed to let you place remarks or comments in CONFIG.SYS, but it also provides a convenient way to remove an unneeded statement temporarily. If EGA.SYS is present when the DOS session is not specified, for example, the boot process will report an error. This is not a serious problem—you simply hit the return key and continue on—but it's cleaner to remove it. You can also make OS/2 display the error without pausing by adding

PAUSEBEEP=NO to CONFIG.SYS

OS/2 uses the BUFFERS statement in CONFIG.SYS to allocate memory for its file handling. Each buffer takes up 512 bytes, so BUFFERS=100, for example, will absorb 50K of memory. I don't think you'll need to set it this high, but a setting of BUFFERS=50 will improve file handling across the board.

Another CONFIG.SYS entry that can improve system performance is

CONTINUES

Lab Notes

the File System entry. The File System window will appear.

EXPLORING THE FILE SYSTEM

The File System is both easy to use and a good introduction to Presentation Manager applications. File System lets you perform all the standard file operations that you would ordinarily execute from the DOS command line. In addition, it graphically illustrates the arrangement of the files and subdirectories on your hard disk. If you don't have any previous experience with graphical interface programs, you'll find File System a refreshing change from the DOS command-line approach to file management.

When you start File System, it displays a directory tree of the drive (usually C:\) from which you booted OS/2. The Directory Tree window will remain open until you exit File System. You can click on one of the drive icons (or use Ctrl and the drive letter) to view the directory structure of another drive. If you try to access an empty floppy drive, selecting the Cancel push-button in the Error Message window that

appears will reset Directory Tree back to drive C:.

You can use the scroll bar in the Directory Tree window to view the list of directories. Use it to find the OS2 directory, then select the directory by clicking once on OS/2. A window will open and display the files in that directory (see Figure 2).

Notice how File System uses icons to identify the types of files displayed in a directory window. File-drawer-shaped icons

represent subdirectories, and rectangular icons represent executable files or programs. You can double click on a program's icon to run a program. The icons that resemble a page of paper with a corner turned down are for other files.

The File System window's Action Bar, at the top, includes several selections: File, Options, Tree, Arrange, Window, and Exit. As you select them, each will display a pull-down menu. Try selecting Options.

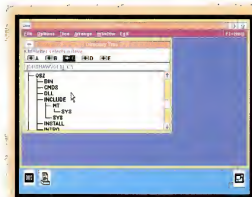


Figure 2: Directory Tree is shown here running as a window under the File System program.

(CONFIGURING OS/2 CONTINUED)

DISKCACHE. A disk cache stores frequently read data so that subsequent accesses will retrieve them from memory rather than from the disk. While the installed OS/2 default is 64K, you might want to consider at least 128K (if not 256K) if you can spare the memory—the more the better. OS/2 is a fast operating system, but the less time it needs to wait for the disk, the better.

When modifying these commands, keep in mind that OS/2 and the PM need nearly 2MB of memory to run efficiently. Add in the 640K for the DOS session and a 128K disk cache, and you have about 1.2MB left for other programs on a 4MB system.

You can fine-tune your system's memory usage by trying to run all of your most frequently used applications simultaneously. If you have enough disk space, you should be able to set up a big enough swap file so that OS/2 will be able to run most of your programs, though the system will become slower as more swapping becomes necessary.

OTHER END-USER COMMANDS

As mentioned in the main article, the LIBPATH statement sets up a path for OS/2 to find dynamic link libraries (DLLs). OS/2 applications will increasingly take advantage of DLLs in the future, so you may have to modify this statement from time to time.

Two other general commands are worth noting. The SWAPPATH command specifies the path to the system swap file. This is the file that OS/2 uses to implement its virtual memory scheme by swapping portions of memory out to a disk file. You may want to reset this command to place the swap file on another drive. The installation default is

```
SWAPPATH=C:\OS2\SYSTEM\012
```

which puts the swap file in the C:\OS2\SYSTEM directory. The number represents the amount of free space, in kilobytes, that OS/2 will leave free for other applications as the swap file grows.

The SHELL command specifies the path to the DOS session command processor. There is no reason to change this statement. However, you should realize that the COMMAND.COM specified in the SHELL command is not the same as the one on your DOS 3.3 or 4.0 disks. This is a special COMMAND.COM configured to work with OS/2. Thus, you should treat it as if it were another version of DOS. Don't change the SHELL command to point to the wrong COMMAND.COM.

Finally, the PROTSHELL command specifies the path to the OS/2 protected-mode command processor. The installation default sets this to the Presentation Manager shell and instructs it to load CMD.EXE for windowed and full-screen OS/2 prompts. You can add to it the name of a batch file that will be run by CMD.EXE whenever you start an OS/2 command prompt.

The IOPL command allows a program to request and receive additional privileges. In this way a program can

CONTINUES

We've added the Works and it still weighs just 6.4 pounds.



Our T1000 portable PC can now make you more productive than ever before.

Because when you buy one along with our memory expansion 768Card, we'll throw in Microsoft® Works absolutely free. Purchase a T1000 by itself, and we'll give you Microsoft Works at a substantial discount.

The battery-operated T1000 offers desktop power, yet is about the size of a 3-ring binder.

Microsoft Works gives you integrated word processing, spreadsheet, database and communications programs on a single disk. And it's easy to use.

So now you can get all the tools you need for everyday business. With the added flexibility to take them wherever business takes you.

For additional information, call 1-800-457-7777 for your nearest Toshiba computer and printer dealer.

But do it today. This is one business merger everybody will want to get in on.



T1000: Battery-powered 80C88/4.77 MHz, 720KB 3 1/2" floppy drive, 512KB RAM expandable to 12MB, super-hi-res LCD display, MS-DOS 2.11 in ROM, built-in RGB, parallel, serial and external drive ports. Offer good through 12/31/88. Microsoft and Microsoft logo are registered trademarks of Microsoft Corp.

In Touch with Tomorrow
TOSHIBA

Toshiba America Information Systems, Inc., Computer Systems Division

CIRCLE 162 ON READER SERVICE CARD

Lab Notes

You can use the entries in this menu to alter the appearance of a directory window. For instance, if you select Display Options, the window in Figure 3 will appear. This window lets you control the content of the directory window.

The Display Options window contains several additional *display objects* commonly used in Presentation Manager programs. The object at the top of the window is an entry field, not unlike those found in DOS applications. You can use entry fields to type in information (such as a file specification or a path). Some entry fields let you type in more information than they can display, in which case they'll automatically scroll the text to the left when you reach the end of the field. If more than one field is present, use Tab and Shift-Tab to move from field to field, or place the cursor in a particular field with the mouse.

Other display objects you will see in the window are round icons called *radio buttons*. These allow you to make a single choice from a list of items. Another icon used in this window is a *checkbox*, which lets you designate (check off) one or more items in a list. Use the mouse to toggle the markers and check boxes on and off.

The Display Options window also lets you control the appearance and content of the directory windows. You can change

the displayed file order from alphabetical to chronological, for example. The specific effect produced will depend on the sequence of your actions. If you open the Display Options window when Directory Tree is the topmost window, the options will affect all new directory windows; otherwise the options affect only the topmost directory window.

Another entry in the Options pull-down menu is Full. This entry changes the directory display window to include more-detailed information on each file or directory.

CREATING A DIRECTORY

To create a new subdirectory, select File at the Action Bar and then click on the Create

directory entry in the File pull-down menu. This will bring up the Create Directory window. Since OS/2 is the currently displayed directory window, this operation will create a subdirectory in the OS/2 directory.

Type in the name of a new directory (let's call it the JUNK directory); you can then press Enter or select the Create pushbutton to create the C:\OS2\JUNK subdirectory. File System will create the new directory and place it in the Directory Tree window. To view the contents of the JUNK directory, double click on either of its entries—the one in the Directory Tree window or the one in the OS/2 directory window.

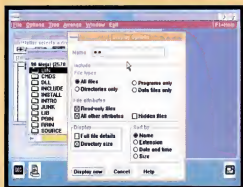


Figure 3: The various objects of the Display Options window of File System include a text entry field, check boxes, radio buttons, and pushbuttons.

(CONFIGURING OS/2 CONTINUED)

gain access to code, data, and devices from which it would ordinarily be barred. This is critical for program debuggers. In order to run Microsoft CodeView (and other debuggers as they become available for OS/2), you must change the default from IOPL=NO to IOPL=YES. Alternatively, you can selectively give programs this privilege by specifying a statement such as IOPL=CVP.EXE.

You probably won't have to change the MAXWAIT, MEMMAN, and PRIORITY commands. The first controls the OS/2 task scheduler, the second toggles virtual memory swapping, and the third influences OS/2's ability to set task priorities.

TIMESLICE lets you control the time that OS/2 uses to schedule the independent parts of a process, which are

known as *threads*. The THREADS command lets you set the maximum number of threads available in the system. You can allot up to 255, but 64 to 128 should be more than sufficient most of the time.

THE OS2.INI FILE

The OS/2 installation program creates a file called OS2.INI when you install OS/2. The PM uses this file to store system initialization and configuration information. A PM application also uses OS2.INI to store configuration information unique to that application.

Control Panel, for instance, stores virtually all its settings in OS2.INI (see the discussion of Control Panel in the main text). This includes the system color preferences, mouse preferences, country preferences (including date, time, and currency formats), installed

fonts, and printer drivers. Indeed, you can think of Control Panel as a high-level OS2.INI editor.

Various other parts of the Presentation Manager access OS2.INI, as well. When OS/2 boots up, for example, Task Manager checks OS2.INI for font filenames. Then it can load fonts and make them available for all applications. The Presentation Manager procedures for creating and manipulating various window objects (such as the title bar, menus, and pushbuttons) make use of the color preferences stored in OS2.INI. In addition, File System uses it to hold the date and time format used in displaying file information.

Finally, OS2.INI is important for printing. Application programs can access OS2.INI to determine your default printer, the associated printer port, and the name of the printer device driver. ■

ACHIEVE PERSONAL EXCELLENCE WITH OUR SELECTION OF HIGH PERFORMANCE 386'S



SYSTEM 24 VGA

- Intel 80386 Double Sigma
- 4 Megabytes of high speed RAM
- High Performance 80 MB Hard Drive
- 14" Samsung Multisync Monitor
- 16 Bit VGA Card (Orchid or Paradise)
- Tactile Feel 101 Key Keyboard
- Tesc 1.2 MB Floppy Disk Drive
- Tesc 1.44 MB (3.5") Floppy Disk Drive
- High Performance Dual Hard & Floppy controller
- 2 Serial Ports, 1 Parallel Port, 1 Game Port
- 24 MHz Clock Speed

\$3600



System 24 Mono

- Intel 80386 Double Sigma
- 2 Megabytes of high speed RAM
- Seagate ST 251-1 40 MB 28 MS Hard Drive
- 14" Paper White Monitor
- MGP Video Adapter
- Tactile Feel 101 Key Keyboard
- Tesc 1.2 Floppy Disk Drive
- 1:1 Interleave Hard & Floppy Controller
- 2 Serial Ports, 1 Parallel Port, 1 Game Port
- 24 MHz Clock Speed

\$2500



System 20 VGA

- Intel 80386 Double Sigma
- 1 Megabyte of high speed RAM
- Seagate ST 251-1 40 MB 28 MS Hard Drive
- 14" Samsung VGA Monitor
- 16 Bit VGA Card
- Tactile Feel 101 Key Keyboard
- Tesc 1.2 Floppy Disk Drive
- 1:1 Interleave Hard & Floppy Controller
- 2 Serial Ports, 1 Parallel Port, 1 Game Port
- 20 MHz Clock Speed

\$2700



System 20 Mono

- Intel 80386 Double Sigma
- 1 Megabyte of high speed RAM
- 14" Paper White Monitor
- MGP Video Card
- Tactile Feel 101 Key Keyboard
- Tesc 1.2 Floppy Disk Drive
- 1:1 Interleave Hard & Floppy Controller
- 2 Serial Ports, 1 Parallel Port, 1 Game Port
- 20 MHz Clock Speed

\$1600



Prices are based on cash
Add 4% for VISA/MC orders
Prices are subject to change without notice
Prices do not include shipping

IBM PC XT/AT are registered trademarks
of International Business Machines Corporation.
Achieve Microsystems is a registered trademark of Achieve Microsystems, Inc.
Simulated pictures



Achieve Microsystems, Inc.

1633 W. Washington Blvd., Montebello, Ca. 90640

1-800-272-4968

Tel: (213) 722-7362 • Fax: (213) 724-9910

CIRCLE 218 ON READER SERVICE CARD

CMO... Your Nationwide Source

PC TOO



PC/TOO 80286 SYSTEM CONFIGURATION

- 12.5 MHz Intel Processor
- 512K. Expandable to 4MB
- 1.2MB Floppy Disk Drive
- Built-in Floppy & Hard Disk Controller
- Phoenix Bios, Clock & Calendar
- 101 Key Enhanced Keyboard
- 2 Serial, 1 Parallel & PS/2 Mouse Ports
- Built-in EGA/CGA Controller.
- Four Expansion Slots

MONITOR

- 14" Color RGB Display
- Tilt & Swivel Base
- 80 x 25 Display
- Green Text Switch

SYSTEM PRICE **\$1099**

MONITORS

Amdtek	
Video 210 Plus Amber	\$ 99
Video 410 TTL Monochrome	145
Video 432 PS/2 Monochrome	149
Color 632 14" VGA 640x480	369
Color 732 PS/2 VGA	399
SmartScan 735 MultiScan	469
Computer Accessories	
EGA & CGA Data Display	999
Cornerstone	
SinglePage Display	699
Magnavox	
78M623 12" TTL Amber	85
78M8515 14" Comp/RGB	279
78M749 14" Flatsquare VGA	149
CM8762 14" Comp/RGB	249
9CM043 14" HiRes EGA	349
9CM062 14" VGA Color	349
9CM082 14" VGA Color	399
Mitsubishi	
DiamondScan 13" Display	499

NEC	
Multisync 2A	\$519
Packard Bell	
PB-1272 12" TTL Mono	79
PB-1472 14" TTL 132 Col	109
PB-1422EG 14" HiRes EGA	359
PB-8526MS 14" Uniscan	449



NEC
Multisync 3D
\$459

Polaroid	
Patent EGA Plus	\$2199
Seko Instruments	
CM-1430 14" VGA	549
Taxan	
770+ Multi-Vison 14" RGB	479
Wyse Terminals	
WY-30, 50, 60	Call
Zenith	
ZFM-1490 14" VGA Analog	599

MULTIFUNCTION CARDS

ATD-ZuckerBoard	
Color Half Card	69
Monochrome Graphics Adapte	79
576K Half Card Memory	59
AT-Primary Memory Board	99



5TH GENERATION
Logical Connection
256K \$419

AST	
Sut Pak Plus Board	119
VGA Plus Adapter	389
Rampage/286 512K	399
Boca Research	
TopHat 128K Expansion	119
BocaRam/XT 0-2MB Board	109
BocaRam/AT 0-4MB Board	149
BocaMCA Serial/Parallel	145
Boca Dual Graphics Adapter	69
Boca Multi EGA	169
DCA	
Irma 2 3278 Board	699
Emerald	
3XTwin Local 5251 Emul.	549
3XMate-48 5250 w/4800Bd	1299
Everex	
Ram 3000 Dlx. 0-3MB Bd.	89
RAM 8000 Dlx. 0-8MB 16-Bit	289
Micro Enh. Dlx. 800x600	179
EVGA 256 Colors 1280x600	279
5th Generation	
Logical Connection 512K	489
Hercules	
IntColor Card	199
Graphics Card Plus	169
VGA Card	199
Intel	
AboveBoard 2 Plus w/OK	319

AboveBoard PS/286, 512K	
AboveBoard Plus w/512K	\$419
AboveBoard Plus I/O 512K	429
Inboard 386/PC 80386 CPU	579
Inboard 386/AT 80386 CPU	899
Connection CoProcessor	759
8087 PC/XT CoProcessor	95
8087-2 PC/XT 8MHz CoP.	135
80287-8 IBM XT 8MHz CoP.	219
80387-16 16MHz 80386	399
Orchid Technology	
TinyTurbo 286	229
RamQuest II Board	545
ProDesigner VGA Adapter	319
Renaissance	
VGA 800x600 256K-PAL	259
Video 7	
Vega Deluxe Adapter	209
Vega VGA Adapter	279
FastWrite Video Adapter	299

STORAGE DEVICES

Everex	
Floppy Stream 40 40MB Int.	349
Excel Stream 40T 40MB Int	529
Excel Stream 60 60MB Ext	869
Iomega	
Bernoulli Box II Int	789
Maynard	
Maynstream 60MB PS/2 Ext.	Call
Miniscribe	
8425 20MB 3 1/2" 40Msec	249
3650 40MB 5 1/4" 61Msec	329
3053 44MB 5 1/4" 25Msec	469
6085 70MB 5 1/4" 28Msec	599
Mountain Computer	
TD-4000 40MB Int. Tape	369
TD-8000 80MB Int. Tape	445
PC-TOO	
TD-4000 40MB TapeBackup	339
Plus Development	
20MB HardCard	499
40MB HardCard	679
20MB/40MB Passport	Call



SEAGATE
ST-225 20MB w/Cont.
\$239

Seagate	
ST-238 30MB w/cont	289

For Quality Computer Products.

ASK OUR SALES CONSULTANTS TO HELP YOU CHOOSE FROM OVER 4,000 PRODUCTS

STORAGE DEVICES

Seagate (Cont.)	
ST-251 40MB 1/2 Height	\$349
ST-4096 80MB Full Height	589
Sygen	
Bridge-File 5 1/4" External	249
Omni Board Controller	79
SmartImage 60MB Internal	479
QIC-File 60MB External	599
Wetec Laptop Subsystems	
Epson Nec. Toshiba, Zenith	
FDD	199
20MB External Hd. Drive	Call

COMPUTERS

AST	
Beavo/286 8MHz, 512K	Call
Premium 286 & 386 Dsktps	Call
Compaq	
Desktops and Portables	Call
IBM	
PS/2 Model-30 w/20MB	1599
NEC	
MultiSpeed HD 20MB	1999
ProSpeed 286 16MHz 80286	Call
UltraLite Laptop 9.83 MHz	New
Panasonic	
Business Partner 80286	839
PC-T00	
256K 12MHz 8088 Desktop	449
512K 8MHz 80286 Dsktp	799
512K 12.5MHz 80286 Dsktp	899
Sygen	
ProSystem 12MHz w/40MB	1999
Toshiba	
11200 Floppy/HD Laptops	Call
11600 12MHz 80C286 20MB	Call
Zenith	
80286 386 Desktops	Call
SuperSport 8086/286 Laptop	Call

COMMUNICATIONS

Anchor	
1200 Baud Internal	69
1200 Baud External	99
2400 Baud Internal	119
2400 Baud External	159



TOSHIBA
T1000 4088 Laptop
9639

Avetex	
1200Hz External	99
2400 Baud External	129
Everex	
Evercom 12 1200 Baud Int.	80
Evercom 24 + 2400 Int	149
Evercom 24E + 2400 Ext	199
Hayes	
Personal Modem 1200	129

SmartModem 1200 Baud	\$275
SmartModem 2400 Baud	419
Intel	
2400B Classic Internal	229
PS/2 2400B Internal	149
2400EX External	179
Murata	
M1200 Facsimile	699
Packard Bell	
2400 Baud Internal	149
Panasonic	
UF-140 Panafax	899
FX-89 Fax Board	669
FX-505 Hi-Res Scanner	999
Practical Peripherals	
1200 Baud Internal	65
1200 Baud Stand Alone	84
2400 Baud Internal	129
2400 Baud Stand Alone	169
Sharp	
FO-220 Facsimile Machine	899
The Complete PC	
Complete Fax 4800 Board	259
Complete Answering Machine	229

PRINTERS

Alps	
ASP-1000 9-Pin Flatbed	159
Allegro 24 Pin Flatbed	319



EPSON
LX-810 200cps,
80 Column \$179

Brother	
M-1709 240cps, 132 Col	369
HR-20 20cps Daisywheel	329
HR-40 40cps Daisywheel	589
Epson	
FX-850 264cps, 80 Column	339
FX-1050 264cps, 132 Col	Call
LQ-510 180cps, 24-Wire	339
LQ-850 330cps, 24-Wire	Call
LQ-950 264cps, 24-Wire	Call
LQ-1050 330cps, 132 Col	Call
LQ-2550 500cps, 24-Wire	Call
Hewlett Packard	
Thinkjet 2225	329
Pacific 25-in-one HP Font	279
Pacific 1-2-4 Plus Board 1MB	339
NEC	
P2200 Pinwriter 24-Wire	359
P5200 Pinwriter 26cps	519
LC-890 PostScript Laser	3295
Olivetti	
MS-172 180cps, 80 Col.	199
ML-320 300cps, 80 Col.	359
ML-390 270cps, 24-Wire	499
Panasonic	
KX-P1180 192cps, 80 Col.	185
KX-P1191 280cps, 80 Col.	239
KX-P1124 192cps, 24-Wire	339
KX-P1192 180cps, 132 Col.	379
KX-P1195 200cps, 132 Col.	449

KX-P1524 24-Wire, 132 Col	\$559
KX-P4450 Laser	Call
Seikosha	
SP1600AI 160cps, 9-Pin	179
SP3000AI 300cps, Color (opt.)	365
Sun Microsystems	
NX-1000 140cps, 80 Col.	159
NX-1000 7-Color, 80 Col.	229

I/O DEVICES

Chicon	
DS-3000 Flatbed Scanner	569
Houston Instruments	
9012 HIPAD + 12 x 12 Tab	399
PC 695A + Pen A&B Plotter	599
IMSA	
OptiMouse	75
Logitech	
New Logitech Mouse M9	79
ScanMan 400DPI HiRes	189
Microsoft	
Serial or Bus Mouse (ea.)	109
MSC	
OmniMouse	39
Seika Instruments	
DI-3503 11 x 11 Digitizer	379
Summagraphics	
Summagraphics + 12 x 12" Digitizer	399
The Complete PC	
Complete HandScan 400	159
Complete HandScan 1/2 Page	169
Complete Full Page Scanner	579

SOFTWARE

Aldus PageMaker	469
Ashton-Tate dBase IV	459
Ashton-Tate MultiMate II	289
BLOC PopDrop	32
BLOC Form Tools	55
Borland Quattro	149
Breakthrough Proj Manager	355
Central Point PC Tools Dlx	50
DAC EASY Accounting	60

Delrina Per: FORM	\$159
5th Generation FastBack Plus	98
FoxBase + Development	199
Funk Software Always	90
IMSI Turbo CAD	59
Inuiti Quicken	33
Lotus 1-2-3	299
Lotus Agenda	289
MECA - Managing Your	119
Meridian Carbon-Copy +	119
Micro Pro WordStar Pro	189
Micromin RBase for Dos	439
Microsoft Windows 286	70
Nolo Press For The Record	38



CENTRAL POINT
PC-II Option Board
119

PaperBack VP-Planner + 2.0	119
Peachtree Accounting	169
Peter Norton Adv Utilities	80
Quarterdeck DESQView	90
SPC: 1st Choice 3.0	80
SPC: 1st Graphics 2.0	80
SPC: 1st Graphics	89
The Software Group Enable	399
TOPS for DOS	119
TOPS InBox PC LAN	339
Traveling Lap-Link +	85
WordPerfect 5.0	219
Xerox Ventura Publishing 2.0 599	



Your Source for Hardware, Software & Peripherals

In U.S.A.

800-233-8950

In Canada call: 800-233-8949

All Other Areas call: 717-327-9575 Fax call: 717-327-1217

Educational, Governmental and Corporate Organizations

Call toll-free: 1-800-221-4283

CMO, 101 Reigard Ave., Dept. B1, Williamsport, PA 17701

Over 400,000 SATISFIED CUSTOMERS • MAJOR CREDIT CARDS ACCEPTED

POLICY: Add 3% (minimum \$7.00) shipping and handling. Larger shipments may require additional charges. Personal and company checks require 3 weeks to clear. For fast delivery, use your credit card or send cashier's check or bank money order. Credit cards are not charged until we ship. Pennsylvania and Maryland residents add appropriate sales tax. All prices are U.S.A. prices and are subject to change. All items are subject to availability. Defective software will be replaced with the same item only. Hardware will be replaced or repaired at our discretion within the terms and limits of the manufacturer's warranty. We cannot guarantee compatibility. All sales are final and returned shipments are subject to a restocking fee. We are not responsible for typographic or photographic errors.

MMC
MAJOR CREDIT OFFICE
101 REIGARD AVENUE
WILLIAMSPORT, PA 17701

B107

Lab Notes

You can override the default C:\OS2 path to the JUNK subdirectory by typing in the full path to another location. Further, you can create several directories at the same time by typing in the names of the directories separated by blanks.

To get a better look at JUNK and its parent directory, OS2, let's move the JUNK directory window to the right. Move the pointer to the title of the window (called the Title Bar). Press the mouse button and, holding it down, drag the window to the right. Use the same method to move the OS2 directory window to the left.

By clicking the mouse pointer anywhere within the exposed portion of a window, you can bring that window to the top of an overlapping group of windows. This process is known as *activating* a window. The active window is highlighted and receives keyboard and mouse input. You can swing through the directory windows by repeatedly pressing Ctrl-F6, or you can use the Window pull-down menu to choose from a list of open directory windows.

With both the OS2 and JUNK directory windows open, you can copy files from one to the other. Select APPEND.EXE in the OS2 directory window by clicking on it once. With the mouse button held down, drag the mouse pointer to the JUNK window. Note that in the process File System has changed the mouse pointer to a file icon. Release the mouse button when the pointer is in the JUNK window, and File System will copy APPEND.EXE from OS2 to OS2\JUNK.

You can also copy multiple files in one fell swoop. Hold down the Ctrl key while you click on the entries you want, and the whole group will be highlighted. Release Ctrl and click on one of the entries. Drag the pointer to the other window (the pointer will change to a multifile icon). When you release the button, the files will be copied to the other window. Use this to copy entire subdirectories, as well.

You can also move files instead of copying them. The difference is that you hold down the Alt key while dragging the pointer from one window to another. When the mouse pointer changes to a file icon during a move, the icons in the source window disappear. You can even move files across drives. (When moving files from one drive to another, File System first copies the files to the destination drive and

then deletes them from the source.) You can use the Copy or Move entries directly from the File pull-down menu, but the visual approach we've just described is simpler and more intuitive.

SELECTING FILES

You don't have to scroll through the window to locate and select files. If you simply press the first letter of the filename, File System will jump to the first matching entry. Similarly, you can use spacebar, instead of the mouse, to select files. If you choose an unselected name after you release the Ctrl key, previously selected names will be deselected. And you can select the Undo entry in the File pull-down menu (or hit F9) to reverse an accidental selection or deselection.

Since OS/2's multitasking environment allows background programs to create, delete, and copy files, a background process might change a directory without your knowledge. You can use F5 or the Refresh entry in the Window pull-down menu at any time to update a directory display.

File System also lets you associate file extensions with programs. Suppose, for example, that you decide to associate the .TXT file extension with your word processor.

Every time you select a file with that extension, File System will bring up your word processor and give it the name of the selected file, just as if you had typed it on the command line.

You can set up such associations by using the Associate entry in the File pull-down menu. File System will let you enter an extension to associate with a program or a program name to associate with a file.

That's enough information about File System to get you started. There are many more features to explore, but since you can do that on your own, we'll leave File System for now. We won't actually close File System down, however—you never know when you'll need to use it again. We'll iconize it instead. One way to do this is by clicking on the system menu and selecting the Minimize option. When you do so, note that an appropriately designed icon appears at the bottom of the screen.

By now you're probably starting to feel comfortable with PM's windowing interface and the mouse. Introducing OS/2, found on the Start Programs window, will give you a good deal more information about the Start Programs, Task Manager, File System, and Help windows. It also includes a Presentation Manager simulator

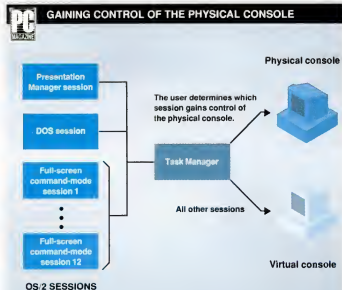


Figure 4: The user can cycle through each OS/2 session by hitting Alt-Esc. Only one session can have control of the physical console at any given time.

that will help you learn to use the features and functions of the system.

FULL-SCREEN COMMAND LINE

There are times when you don't want all the useful features and visual interaction built into the Presentation Manager. If all you need to do is bring up your word processor with a filename you already know, a graphical interface can represent an annoying degree of overkill. Thus, OS/2 still offers you a traditional command-line interface for working with programs and files. Just click on the Full-Screen Command Line selection in the Start Programs window and you'll have a screen that almost looks like good old DOS.

The screen is produced by CMD.EXE, which is basically the OS/2 equivalent of the DOS COMMAND.COM. OS/2 introduces a few subtle differences, however, so we must pause for a moment to go over some new terminology.

SESSIONS AND SCREEN GROUPS

Even though OS/2 allows a number of programs to run simultaneously, there is only one physical monitor, keyboard, and screen attached to a given system. Let's call these three devices, collectively, the physical console. Obviously, only one application can communicate with the physical console at any given instant, or there would be chaos. OS/2 juggles the needs of all the applications running under it in such a way that only one application—selected by the user—"owns" the physical console at any given time. All other applications communicate with a virtual console.

Each application runs in its own *screen group*. It's called a group because, in general, an application involves more than one underlying process, and each process may be able to communicate with the console. More commonly, a screen group is referred to as a *session*. When a user switches between different applications (or sessions), what he is actually doing is giving a particular session ownership of the physical console. When an application has control of the physical console, it is said to be operating in the *foreground*. All other running applications are said to be running in the *background*. These relationships are shown in Figure 4.

OS/2 lets you create as many as 12 full-screen character-mode (that is, DOS-like) sessions, one PM session, and the DOS session. There are other types of OS/2 sessions, but we won't go into them here.

Within its own single session, the Pre-



Figure 5: OS/2, Version 1.0, can simultaneously multitask 46 applications.

sentation Manager can simultaneously run up to 16 PM programs and as many as 16 *windowed text sessions*. (We'll get to these shortly.) File System, for instance, is a PM program, and so runs in the Presentation Manager's session (Figure 5). Under the Presentation Manager, more than one running PM application and/or text window can share the video display, but only one application can have the *focus* (the ability to interact with the user through the keyboard and mouse) at any one time.

USING CMD.EXE

You can run OS/2 programs from the command line (*full screen character mode*) in exactly the same manner as you do under DOS. Most of the traditional and familiar DOS commands are available here, and OS/2 provides some new ones. Enter

```
DIR a:*.* bat c:*.* config.*
```

and you'll see that the OS/2 version of the DIR command has been enhanced to ac-

cept multiple arguments. This is also true for DEL, TYPE, MD/MKDIR, and RDRMDIR.

The CMD.EXE interface is very similar to that of the DOS environment, but more functionality has been built into it. For example, there are new command-line operators that let you run multiple or selected commands. Enter

```
DIR test.exe && COPY test.exe Junk
```

and if the command to the left of && is successful (that is, if test.exe exists), then the command to the right of && (in this case, the copy command) will be executed. The && is called the AND command.

Similarly, enter

```
DIR c:\test.exe || copy Junk  
test.exe c:
```

and if the first command is successful, the second will be ignored. If the first command is not successful (if test.exe does not

We'll see your million pixels.



This caption is 8 point type at 1024 x 768 resolution.

And raise you a million.



This caption is 8 point type at 1664 x 1200 resolution.

If you're looking at large displays, you should take a close look at the L-View[®] 19" display system from Sigma Designs.

With 1664 x 1200 resolution, L-View puts two million pixels on the screen. For crisp, clear images, no other display system beats it.

As a result, you can work all day without eye-strain. Even when you're working with 8 point type.

You also get VGA, MDA and Hercules emulation with PC and PS/2 compatibility.

Just call 1-415-770-0100 for the name of your nearest dealer. And we'll show you how we've raised the standard for high-resolution display systems. In at least a million ways.

L-View is a registered trademark of Sigma Designs. All other product names are registered trademarks of their respective owners.



CIRCLE 389 ON READER SERVICE CARD

Lab Notes

exist), the second command will be executed. The `||` is called the OR command. Now enter

```
DIR test.exe & COPY test.exe  
Junk\test1.exe & cls
```

and each command will be executed in the order given. The ampersand (&) is called the *command separator*.

There are other operators, but this should give you an idea of the functionality that has been added to CMD.EXE.

DETACH AND START

One of the new OS/2 commands is Detach. This command lets you start programs in a special session that runs *only* in the background—you'll never see it and you can't interact with it. Of course, that means that you should only use it on programs that don't need to print messages on the screen or get input from the keyboard.

For instance, you can DETACH a program to sort a file (using the SORT command, for example) in the background. Another use of DETACH might be for running a script-driven communications program that downloads files in the background. The advantage of using DETACH is that it doesn't use up a session. The disadvantage is that you won't know when the program is done or how it's doing—unless it uses one of OS/2's special facilities to keep you posted.

Another new OS/2 command is START. It lets you start a new session from the command line of another session or from a batch file. By using START, you don't have to return to the Start Programs window to begin a new session. You can also use START to run programs when you first boot OS/2.

OS/2 BATCH FILES

OS/2 provides a batch facility similar to that available under DOS, except that OS/2 batch files use a .CMD extension instead of .BAT. This allows you to create OS/2 versions of DOS batch files that can take advantage of OS/2's added functionality.

SETLOCAL and ENDLOCAL are two new OS/2 batch file commands. SETLOCAL will preserve the session's current drive, directory, and environment settings at the time that you execute it. You can use

ENDLOCAL later in the batch file to restore these settings; this saves having to write batch file lines to do the same thing. For instance, in a DOS batch file you might have to use the following environment strings to save the drive and directory information:

```
set drive=C:  
set dir=JUNK
```

```
%drive%  
cd %dir%
```

Under OS/2, the batch file simply becomes

```
SETLOCAL
```

```
ENDLOCAL
```

These commands *localize* changes made to the drive, the directory, and the environment strings. They are not unlike the PUSHDIR and POPDIR utilities presented in the Programming/Utilities section of the May 27, 1986, issue.

STARTUP.CMD is OS/2's equivalent of DOS's AUTOEXEC.BAT. You create this special batch file yourself, just as you had to create AUTOEXEC.BAT for DOS. OS/2 looks for STARTUP.CMD in the root directory of the C: drive. You can use the START command in STARTUP.CMD to start various programs in their own sessions when you boot OS/2. By the time the Start Programs menu appears, these programs will already be running. The effect is similar to running TSR programs from AUTOEXEC.BAT under DOS, except that these are full, working applications, each running in its own independent environment.

RETURNING TO THE PM

Now let's return from the full-screen command prompt to the Start Programs window. There are several ways to get there, but you can't use a mouse. The easiest way is simply to close this OS/2 session by typing EXIT at the OS/2 command prompt. The full-screen window will close and you'll be back in the PM session with the Start Programs window. You can also use Alt-Esc to switch from one session to the next or to switch through the programs running in Presentation Manager win-

dows. You also can use Ctrl-Esc to bring up the Task Manager, which automatically takes you back to the PM session.

PM'S WINDOWED TEXT SESSIONS

OS/2 lets you run CMD.EXE in a Presentation Manager text window as well as at the full-screen command prompt. To do this, you select OS/2 Windowed Command Prompt from the Start Programs window. OS/2 will open a new window with its prompt inside.

This session is just like the full-screen session except that everything is displayed inside a window. Try DIR and some of the other commands here. You may need to use the scroll bars on the window to see some of the output.

OS/2 has a batch facility similar to that available under DOS. The files have a .CMD extension.

MORE WINDOW BASICS

There are several different ways to change a window's size. First, you can select a window's Maximize icon, which expands a window to fill the entire screen. This icon, found in the upper right corner of the window, looks like a large up arrow. You can use the Restore icon (composed of two up-down arrows) to restore the window to its previous size. The Minimize icon (a down arrow) removes the window from the screen entirely, save for the icon that takes its place and joins those at the bottom left side of the screen. Remember that when you minimize a window, the program, though not visible in a window, continues to run.

You can restore a minimized program simply by double-clicking on its icon. The alternative is to click on it once, at which point a menu will pop up from the icon. If you click on the Restore entry in this menu, the program's window will be restored. The menu is nearly the same as that associated with a window's System Menu icon (the horizontal bar in the upper-left

Installing NetWare Is as Easy as Taking a Drive Out of a Box . . .



Novell's First Choice. Novell chose CORE to be the first disk drive manufacturer to pre-load NetWare on its high-performance 90 to 650 MB drives. CORE and Novell engineers work together to ensure the optimal performance and compatibility of your network.

Easy Installation. Pre-loaded NetWare simplifies network installation. You install one diskette instead of the usual 38, and there's no need to run COMPSURF. Get your LAN operational in hours, not days.

One-Stop Shopping and Support. Now you can enjoy one-stop shopping for high-performance networking hardware and NetWare software solutions. We also give you full technical support for both Novell NetWare and CORE hardware through our National Support Center.

Novell Approved Hardware. In addition to hard disk drives, you can

also buy 386 file servers and LAN subsystems with pre-loaded NetWare. Then complete your network with our workstations, tape backup systems, and AT-bus or MCA controllers.

Famous CORE Reliability. CORE's reputation for quality and reliability is backed up by an unprecedented 3-year drive warranty and 50,000-hour MTBF. Rest assured that your network will run smoothly with minimized down time.

For more information, call CORE today.

Northeast Region: 201/348 - 3330	Central Region: 312/439 - 0511	Southern Region: 407/997 - 6055
Western Region: 213/312 - 8130	International Sales: 407/997 - 6044	Fax: 407/997 - 6009



CORE[®]
INTERNATIONAL

CIRCLE 196 ON READER SERVICE CARD

Products listed and shown are registered trademarks of their respective manufacturers. CORE International, CORE, COREfast, COREtape, HC Series and ATormizer are registered trademarks of CORE International, Inc. © Copyright 1989 CORE International, Inc.

Lab Notes

corner of the window). You can select this icon to access the system menu and use it as still another alternative to the steps that we've just taken.

You can also resize a window. You do this by moving the mouse pointer slowly across one of the window's borders until the pointer changes into a double-arrow icon. Then press the mouse button, drag the border in the direction you want to move it, and release the button. Alternatively, you can use the same approach to move a corner of a window and resize it diagonally.

SIMPLE MULTITASKING

Let's use our new knowledge of windows and OS/2 batch files to explore OS/2's multitasking capabilities. To make things easy, we'll write two very simple batch files that run in different windows at the same time. You could, of course, start up some real OS/2 programs, but this little demonstration will give you a much better hands-on feel.

First, make sure that the active window is one of the command-line windows. Just hit Alt-Esc until you get to the window, or simply click on it with the mouse. Once there, make sure you're logged onto drive C: and create a dummy directory, C:\JUNK. Next, create a batch file called TEST1.CMD. To do so, simply type the following at the OS/2 command prompt, terminating all but the last line by hitting Enter:

```
COPY CON TEST1.CMD
ECHO OFF
:START
COPY *.SYS JUNK
GOTO START
Z
```

Use the F6 function key or Ctrl-Z to create the "Z". Now use the START command to open another session window by entering

```
START
```

Then run the TEST1 batch file in the window by typing

```
TEST1
```

This will repeatedly copy the .SYS files from the root to the JUNK directory.

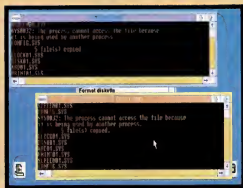


Figure 6: OS/2's multitasking capabilities are demonstrated here by running the same batch file simultaneously in two windows. The active window is always highlighted.

Next, let's move back to the original window and run TEST1 there, as well. The screen shot in Figure 6 shows TEST1 running in two different Presentation Manager text windows.

You'll notice that the active window will run slightly faster than the other. That's because OS/2 gives the active window a slightly higher priority and more time in which to run. If both sessions try to copy the same file at the same time, the first one to access the file will lock the other one out, since the COPY command locks the file being copied. The other session will begin copying the next file. If the active window prevents the inactive session's batch file from copying too often, the inactive window will appear to run faster because it's not copying every file. You can use the mouse to jump between the windows, activating first one and then the other to even the score a bit.

Let's try one more example of multitasking batch files. Stop the batch file in the active window by pressing Ctrl-Break or Ctrl-C. Then enter the following new batch file:

```
COPY CON TEST2.CMD
ECHO OFF
:START
TIME < CR
GOTO START
Z
```

Now create a file called CR with two blank lines in it:

```
COPY CON CR
[enter key]
[enter key]
Z
```

First, run TEST2.CMD in the active window. The other window will still be running TEST1.CMD. You'll notice that TEST1.CMD will slow down significantly when you run TEST2.CMD in the active window. Once you activate the File's window, however, TEST1.CMD and TEST2.CMD will appear to run normally. Now run TEST2.CMD in each of the windows simultaneously. Note that, with TEST2.CMD in both windows, the active window will run normally, but the inactive window will run much more slowly. On a 25-MHz 386 machine, the copy of TEST2.CMD in the inactive window will print the time about every 27 seconds, but the time will vary depending on the machine you're using.

This has given you a good visual example of multitasking. Most well-designed OS/2 programs will run more efficiently than CMD.EXE's batch processor. You'll find that there is typically far less contention between programs and that most will run quickly in either the foreground or the background.

One other thing to note is that you can easily switch to full-screen mode, log on to the appropriate drive, and set these batch files running from there as well. You can switch from session to session and continue to see them execute.

You can leave the windows open and let the batch files run if you wish; they won't interfere with what you're doing. If they become a distraction, you can always minimize them. If you want to terminate these sessions, however, you can press Ctrl-Break to stop the batch file and then EXIT. Or, you can select Close from the System Menu. However you do it, let's return to the Start Programs window.

Call For
Corporate Evaluation Kit,
including Board and 256K Upgrade



TODAY TOMORROW YESTERDAY

Today, you need VGA. Or maybe Extended VGA.
Quadram believes you deserve more.

1024 × 768

Why settle for mere VGA? Or even Extended VGA? The 256K Spectra gives you 64 colors at a resolution of 800 × 600. And, with expansion to 512K, sixteen colors at the new graphics standard of tomorrow, 1024 × 768.

QuadVGA Spectra has the flexibility and power to enhance both 8-bit machines and 286/386 systems.

Compatibility

Naturally, QuadVGA Spectra is register-level compatible with all accepted modes from Extended VGA down to MDA. That means you can use yesterday's software as well as today's and tomorrow's.

Best of All, It's From Quadram

Quadram was in the graphics business back when screens were monochrome. And, we've provided our customers with a solid product in every mode that has evolved since. In fact, our QuadEGA+ and ProSync led the color revolution and are still popular boards. We understand graphics.

Call Us

To find out where you can buy QuadVGA Spectra, call us at (404) 564-5566. And find out how to enjoy tomorrow, today.



QuadVGA SPECTRA

Bundled With Ami™

The award-winning graphical word processing software for DOS users with Mac Envoy.

\$199 Value

Limited Time Offer

QUADRAM 
An Intelligent Systems Company

We Don't Make Computers.
We Make Them Better.

Trademark Owners: Quadram, the Quadram logo, QuadEGA+, QuadEGA ProSync, QuadVGA Spectra/Quadram, PS/1/IBM.

CIRCLE 191 ON READER SERVICE CARD

Lab Notes

THE START PROGRAMS WINDOW

To learn how to add programs to OS/2, let's add the TEST1.CMD batch file to Start Programs. Select the Add entry in the Program pull-down menu in Start Programs. A window like the one shown in Figure 7 will appear. Enter TEST1 for the program title, C:\OS2\CMD.EXE for the path and filename, /C TEST1.CMD for the parameters, and C:\ for the working directory. You can use the Enter or Tab key to skip to the next field and Shift-Tab to back up a field. Then click on the Add pushbutton. Start Programs will place the new entry in the window. Double click on the entry and a window will open with the batch file running in it.

As you can see, it's very easy to add a new program to Start Programs. TEST1.CMD is a batch file, so the instructions are slightly different for ordinary programs. For other programs, you would enter the program's name in the path/filename field and leave the parameters field empty (unless the program calls for parameters). If you want OS/2 to prompt you for parameters when you run the program, just place a question mark (?) in the parameters field. Note that the program title can be up to 60 characters long and that you cannot add DOS programs to the Start Programs window.

The name you enter in the working directory field becomes the current directory for the program. If OS/2 can't find the working directory, it will use the root of the boot disk (usually drive C:). Once you've added a program, you may want to

change this information. To do so, simply select Change from the Program pull-down menu in the Start Programs window. The process is pretty straightforward from there.

The Start Programs window is subdivided into groups of programs. By default, Start Programs displays the Main Group. You can change groups, however, by selecting a group name from the Group pull-down menu. The same menu lets you add, delete, or rename groups. The Utilities group, for example, includes several useful OS/2 programs, among them a simple OS/2 editor.

Use Task Manager to switch to a program, rearrange program windows, and shut down a program or the entire system.

CONTROL PANEL

Now let's take a closer look at Control Panel, which allows you to modify parts of the Presentation Manager interface. To change the system date and time, click on the digit you want to change in either box. A small scroll bar will appear, and you can use it to increment or decrement the selected digit. You also can change the cursor

blink rate (use the horizontal scroll bar) and the mouse double-click rate in this window. The latter adjusts the interval between double-clicks of the mouse button. If you want the mouse to respond more quickly to double-clicks, move the scroll bar slider to the right. You can test the result by double-clicking on TEST in the displayed box. The box will reverse its color whenever it receives a double-click.

Control Panel includes several pull-down menus, but we'll concentrate on only the highlights here. The Preferences menu lets you adjust the settings for window colors and border width and lets you decide whether you want a warning beep to sound when system messages appear. There is also an entry that lets you swap the left and right mouse buttons, as well as one for modifying the country-specific information. You can also change the window colors for all the various component parts of a PM window through the Screen Colors window.

Within Control Panel there are also menus that allow you to modify the parameters for the communications port, the printer, and the print spooler. The printer options allow you to specify more than one logical printer and which printer port to use with it. The Spooler queues and Queue connections entries allow you to specify the names of different logical printer queues and which print spooler program manages which queue. There are further options here for you to explore.

You should, however, click on the OS/2 System Editor and take a brief look at it. It's by no means the best OS/2 editor around, but it does come with the system and it's certainly better than DOS's ED-LIN! We won't go into the actual workings of the editor, but note that the editor is running in a full-screen text window.

Let's leave the Editor running and move to Task Manager by pressing Ctrl-Esc. It's worth noting that you can use this keystroke from anywhere in the system to summon Task Manager. You'll see that an icon appears at the bottom of the screen with "OS/2" in it. This is the standard icon for a full-screen command-line window that is open and fully operational.

TASK MANAGER

Task Manager lists the programs that are running on the system. You can use it to switch to a program, rearrange the program windows, shut down a program, or shut down the entire system. The Task Manager window is shown in Figure 8.



Figure 7: New programs and their initial parameters are added to the Start Programs menu by using the Add Program pull-down menu option.

AND THEN
NORTHGATE
CREATED...

Elegance™





From top to bottom:
Elegance Model 1000,
20 and 25 MHz;
Elegance Model 2000,
20 and 25 MHz;
Elegance Model 3000
25MHz

The Dictionary Defines "ELEGANCE" as:
"Beauty of Style...Scientific Precision"

NORTHGATE Defines *Elegance*™ as

A Totally New Lineup of Five 80386-Class SuperMicro Computers *Redefining the Standards For Power Computing!*

FASTEST 386 EVER!
**UP TO 16 MEGABYTES OF
MEMORY. A 256KB READ/
WRITE-BACK CACHE. UP TO
1.2 GIGABYTES OF SCREAMING-
FAST HARD DRIVE STORAGE.
16-BIT VGA DISPLAYS. THE
OMNIKEY KEYBOARD
AND CABINETRY LIKE
YOU'VE NEVER SEEN BEFORE.
SIMPLY...**

Elegance™



PHONE NORTHGATE NOW FOR FULL DETAILS AND PRICING

NORTHGATE COMPUTER SYSTEMS, INC.

13895 Industrial Park Blvd., Suite 110
Plymouth, Minnesota 55441
From Foreign Countries call
Corporate Headquarters (612) 553-0111 • FAX (612) 553-1695

*If you need the ultimate in pure computing power,
blended with every imaginable convenience and utility
feature, Northgate's all-new Elegance Series is for you—
AT PLEASINGLY LOW PRICES!*

■ **At the top of the line—the Elegance 3000.** It's housed in a deluxe floor-standing cabinet with space for 10—yes 10—half-height storage devices, with a tinker-proof locking, full-length front door panel. 250-watt dual fan power supply with thermistor sensor to automatically control ventilation requirements. Just try filling the drive slots. Northgate gives you both 1.2 and 1.44 floppies standard. Hard drive selection is up to you. From our 80MB SCSI with 17MS speed to dual 600MB SCSI or ESDI drives for a maximum capacity of 1.2 gigabytes. Plenty of space left over for more floppies, optical drive, tape backup, etc.

■ **Inside lives the lightning!** The 16 megabyte capacity motherboard is hyper-enhanced with up to 256 Kbytes of 30 nanosecond cache. But it's not just a read cache as with most systems. Our engineers have added to a write-back algorithm that adds another boost to the already scorching processor power. Recalculations of even the biggest spread sheets are amazingly quick. Large databases are short work with Elegance. CAD drawings are fast as you can release the ENTER key.

And if you're tired of going out to lunch while a desktop publishing or graphics program struggles through your current system, Elegance will put you on a diet! The speed of these systems cannot be believed without experiencing it for yourself.

Northgate will custom configure your Elegance System to your own needs. Options include 16-Bit VGA displays, tape backups to 150MB, a huge range of hard drives, network software and hardware, laser printers...just call.

Yes, Elegance Systems are not for everyone. Northgate has a broad line of top performance systems to meet any computer need. Our 286 family includes our PC Magazine, Editor's Choice 286/12 and both 16 and 20MHz complete systems. Northgate's entry level 386 system is our 16MHz selling for just \$2499. Whatever your computer needs, you're further ahead with Northgate. Backed by our unique OVERNIGHT PARTS REPLACEMENT POLICY and supported by the industry's most qualified technical support staff, Northgate is truly "The New Leader in State-Of-The-Art Power Computing."

**Elegance Systems prices for 20MHz complete systems start at \$3,299.
For 25MHz systems, prices start at \$3,899.**

800-548-1993

HOURS: Monday through Friday 7 a.m. - 8 p.m. CST
NEW EXTENDED SATURDAY HOURS: 8 a.m. - 4 p.m. CST
Canadian Toll Free Order Hotline: 800-336-5383



FINANCING: Use the Northgate "Big N" revolving credit card instead of tying up Visa or MC credit. Millions in financing available, easy to qualify OR. Lease a Northgate with up to five-year terms. Ideal when cash flow is important. Phone for details.

For corporate and institutional sales in Texas, Louisiana and Oklahoma call (512) 343-7591. Northgate, Elegance, and Omnikey are trademarks of Northgate Computer Systems, Inc. All other products are trademarks or registered trademarks of their respective companies. Prices and specifications subject to change without notice. Northgate reserves the right to substitute components of equal or greater quality or performance. All items subject to availability.

Lab Notes

You don't have to use the Task menu to switch or close windows; it's strictly a convenience. The Arrange pull-down menu organizes all the windows that are open on the PM desktop and gives you options to tile or cascade windows. The Shutdown pull-down menu initiates a shutdown of the entire system. If any programs are open and manipulating data, Task Manager will report this information to you and give you the chance to not close the application in question.

THE DOS COMPATIBILITY SESSION

Now that you've seen how nicely OS/2 allows you to control your system, you may have lost some of your interest in the DOS compatibility session. In fact, if you take our advice and simply boot DOS from a floppy disk when you require it, you won't even need to have a DOS session under OS/2. Eliminating that session will free up additional memory. But since it's available at this point, let's take a look at it.

The DOS session runs a special version of DOS. It will run many but not all DOS programs, and it will run them only when you bring this session into the foreground. (Programs that run in the DOS compatibility session will not run in the background.) OS/2 programs will continue to run in the background while the DOS session is in the foreground, however.

The main restriction involved in using the DOS session is that you can't run DOS programs that significantly alter the DOS environment. Many programs that make extensive use of DOS interrupts (such as TSR programs and communications programs), that write directly to the screen, or that are timing-dependent, may present problems. There's just no good way to find out except to try them.

To bring up the DOS session, double-click on the DOS command prompt. Now, you're on your own. You can't EXIT from the DOS box, but you can hit Ctrl-Esc to return to the Task Manager.

INSTALLING SIDEKICK FOR PM

As a final test, let's install a new PM application, *SideKick for Presentation Manager* (hereafter, *SKPM*). This program deserves to be considered a classic PM application because of its extensive use of the interface. IBM will send you a free copy of *SKPM* when you register your

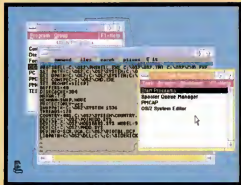


Figure 8: Task Manager will switch between and safely shut down programs and will warn you when data is still being processed. OS/2 System Editor is far easier to use than DOS EDLIN.

copy of OS/2 1.1, and it's well worth getting. We won't explore the program itself here, but will confine our attention to the installation process.

SKPM is as easy to install as OS/2 itself. You simply open either a windowed or full-screen command prompt, insert the first installation disk in a floppy disk drive, change to that drive, and enter

```
SETUP A: C:
```

The installation program will prompt you through a couple of screens, and the installation will proceed. When the installation is done, note that there is now a SideKick for PM group in the Start Programs window (see Figure 9).

When *SETUP* is done, it will instruct you to reboot your system. The reason for rebooting is that the *SKPM* setup program adds an entry to the OS/2 CONFIG.SYS

file that tells OS/2 where to look for certain files. This is similar to updating a path statement in an AUTOEXEC.BAT file or modifying your DOS CONFIG.SYS file: it doesn't take effect until the next reboot of the system. Thus, to activate the entry *SKPM*'s setup program has made in the OS/2 CONFIG.SYS file, the easiest thing to do is simply to have the user reboot the system.

There is a more technical reason for rebooting, as well. (You can skip to the next section if technical details don't interest you.) *SKPM* uses OS/2 dynamic link libraries (DLLs), which allow more than one program to use the same code at the same time. They also allow a vendor to change the code used by several programs without recompiling the programs themselves. A software vendor can put this code into a DLL, where it can be used by several programs. The DLL is only loaded

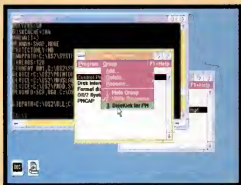


Figure 9: As part of its installation process, SideKick for Presentation Manager adds itself to the Start Programs menu.



Get the Most Out of Us!

Join PC MagNet and have instant access to PC Magazine's utilities and editorial staff.

PC MagNet is PC Magazine's on-line information service, which is administered by CompuServe. \$12.50 per hour lets you:

- Download any of PC Magazine's utilities
- Download files from the Forum data libraries
- Talk to editors and columnists
- Tell Dvorak and Zachmann how you really feel

- Trade tips with Charles Petzold or Ray Duncan

- Search for back articles on-line

If you already have a CompuServe account, simply enter GO PCMAGNET at the ! prompt

ONE CALL GETS YOU STARTED!

Sign up on-line at no additional charge.

1. To subscribe, set your modem to: 300 or 1,200 bps, 7 data bits, even parity, 1 stop bit and half duplex. Call one of the numbers listed:

Anaheim, CA (714) 520-9724
Atlanta, GA (404) 266-7014
Baltimore, MD (301) 832-0100
Boston, MA (617) 542-1796
Chicago, IL (312) 693-0330
Cleveland, OH (216) 781-5720
Dallas, TX (214) 953-1971
Detroit, MI (313) 255-9207
Houston, TX (713) 662-0202
Los Angeles, CA (213) 739-8906
Miami, FL (305) 366-0231

Minneapolis, MN (612) 542-2207
New York, NY (212) 422-8820
Newark, NJ (201) 643-0404
Philadelphia, PA (215) 977-9758
Pittsburgh, PA (412) 591-7732
San Diego, CA (619) 283-6091
San Francisco, CA (415) 956-4191
Seattle, WA (206) 241-9111
St. Louis, MO (314) 241-5102
Washington, DC (202) 388-4280

(Note: After you have become a member, you can locate a local telephone access number, or 2,400-bps service, by typing GO PHONES at the ! prompt.)

2. When you receive a Connect or Carrier Detected message, enter Ctrl-C.
3. At the HOST NAME prompt, enter CES.

4. At the USER ID prompt, enter 177000, 5000.
 5. At the PASSWORD prompt, enter PC*MAGNET.
 6. At the Enter agreement number prompt, enter Z10D8913
 7. Register your name and enter your VISA, MasterCard, or American Express account number.
 8. Your personal User ID number and Password will be displayed at the end of the subscription process. Please record them in a secure place.
 9. A new password will arrive in the mail within 10 days to confirm your subscription.
- There are no connect charges for PC MagNet during the subscription process.





With this card
Arche Technologies
will warrant your
hard disk drive

and your entire system
until 1991.



While others in the computer industry seem preoccupied with offering cheap technology, Arche Technologies offers something different, quality technology, that's why each Arche system was designed by some of the best engineers in the business and why each unit is hand assembled in the United States passing through a series of rigorous tests and inspections. Arche backs its systems with an industry leading two year

warranty and is the first to have a two year warranty on the fixed disk drives. But, even with its full compliment of standard features and polished fit and finish, the Arche system costs little more than its competitors. Arche's family of products covers all computer user's needs, from the personal XT to the powerful 286 and 386 computers, file servers and work stations for all your group-share and networking needs. Arche products are, "Quality Above All", without the high price.

1-800-422-4674

Arche Technologies, Inc., Corporate Headquarters and Manufacturing, 48881 Kato Road, Fremont, CA 94539

Arche, Arche Logo, Rival 286-16 and Quality Above All are trademarks of Arche Technologies, Inc.

© Arche Technologies, Inc. 1989

CIRCLE 111 ON READER SERVICE CARD

Lab Notes

into memory one time, regardless of how many programs use it at the same time. If other programs access the code, OS/2 will have them use the copy of the code that it previously loaded.

OS/2 typically stores DLLs in CAOS2 \DLL, but you can use a variable, LIBPATH, in your CONFIG.SYS file to maintain additional directories that contain DLLs. When you install SKPM, the SET-UP program modifies CONFIG.SYS and adds the CASIDEKICK directory to the LIBPATH entry (the drive letter will de-

If a program can't
save its data, the
Task Manager will
warn you.

pend on where you installed SKPM). When you run SKPM, it will use the appropriate DLLs (SKPM requires four of them). However, this new addition to LIBPATH will not have any effect until you reboot OS/2. Alternatively, you could just copy the four DLLs in the SIDEKICK directory to \OS2\DLL, which OS/2 already knows about, saving yourself a reboot.

REBOOTING OS/2

Use Ctrl-Esc to bring up Task Manager, and select Shutdown. Task Manager will ask for confirmation that you want to shut the system down. Then it will attempt to shut down each program that is running and close the program's files, if possible. It will not interrupt the Start Programs window, Spooler Manager, the DOS session, or itself. Note that during this process, it will not let you access other windows with the keyboard or the mouse.

If a program can't save its data, the Task Manager will warn you and ask if you want to proceed. When Task Manager has finished terminating programs, it will display a final message telling you that you may now shut down. When you see this message, reboot.

You already know how to start each of the four modules from the Start Programs

window, and when the window appears, select the SideKick for PM group. We'll leave you to explore the program on your own. You'll find that it is easy and intuitive to use. In fact, you will probably find it addictive.

SUMMARY

Well, we've reached the end of our test run. Is OS/2 an operating system or an end-user application? Perhaps the more

important question would be, "Does OS/2 offer substantially increased utility and functionality to me as an end user?" We emphatically think it will offer those advantages. Will you agree? Our hope is that you will now be able to give an informed answer to that question. ■

Tony Rizzo is the senior technical editor of PC Magazine. Richard Hale Shaw is a contributing editor of PC Magazine.

Here's the PC Voice Mail system that can increase your productivity by over 9 weeks.

The average business person wastes 5 to 7* hours each week on the telephone. That's over 9 weeks a year of wasted time and profits. That's why you need Watson.

What Is Watson?

It's the \$199 hardware and software system that turns your PC and telephone into an intelligent communications system that outperforms voice messaging systems costing thousands of dollars more.

Why Watson?

Because Watson invented the category of PC voice mail. Because PC Magazine selected Watson Version 1 as "Editor's Choice for Product of the Year in 1984." Because Watson Version 6.23 is a Hayes compatible modem (1200 or 2400 BPS) that runs completely in the background without interfering with other computing functions. Because Watson comes with a 60-day free support program. Because Watson has over 30,000 satisfied users. And because over 45% of our sales come from user referrals!

All This For Just \$199.

With basic Watson you'll get a single or multiple user system that answers the phone, forwards messages to any phone, even pagers; provides private and public voice mailboxes; gives you a personal calendar and programmable alarms plus a dictation system with full featured voice editing. You'll get auto dialing, remote access operation and message retrieval. Plus a sortable phone book based on a Rolodex™ file card structure in which you can enter free form notes and do key word searches. And it's all yours for just \$199.

*George Weitzer, Phone Power (New York: Bantley Books, 1986)

Watson—Voice Information System (VIS)™

An English-like command language that allows you to customize voice messages, control message sequences with touch tones for both inbound and outbound response applications.

Hear All About It.

To decide which Watson is right for you, call our Demo Hotline. You'll hear an actual demonstration and discover all the ways Watson can work for you.

Call Our Demo Hotline Now.

1-800-6-WATSON, EXT. 236. In MA 1-508-651-2186 EXT. 236. Or to order Watson directly, call 1-800-533-6120 EXT. 236 (in MA 1-508-655-6066 EXT. 236).

MasterCard, VISA, and American Express accepted.

30 Day Money-Back Guarantee.

Try Watson for 30 days. If you aren't completely satisfied, return it for a full refund.

FREE Copy Of Phone Power Just For Listening To Our Demo.

We'll send you a free copy of Phone Power, if you call before 8/31/89 and ask for extension 236. No order necessary. Over 200 pages of practical techniques for small business owners and company executives. Make your telephone and your time more profitable.



Call on the power of
Watson
from **Natural MicroSystems** NMS
8 Ene Drive, Nashua, MA 01760-1313

It takes more than a good track record to satisfy corporate buyers these days.

A lot more. In business, time is money. But the bottom line is value.

That's why more and more businesses are going "manufacturer-direct" with **PC Designs** when choosing their computer systems.

There's no middle man. Just more computer, more service, more support. And straight talk, right from the source. The way it should be.

You've got our number. We've got the cost efficient solutions you need.

So call direct for award-winning products, compatibility and reliability from coast to coast — fast.

Call 1-800-627-3248 for direct-from-the-manufacturer prices.

1-800-627-3248

AWARD-WINNING COMPATIBILITY AND PERFORMANCE

THE GV-286/120

MAIN SYSTEM BOARD

- CPU, an 80286 microprocessor running at 12 MHz zero wait state
- 512K RAM, motherboard capacity of 1MB
- Proprietary, 32K on-board cache circuit using high speed (26ns) static RAM
- 2, 8-bit, 6, 16-bit expansion slots
- Socketed for 8MHz 80287 math coprocessor
- Motherboard made in U.S.A.

STANDARD FEATURES

- One floppy disk drive (choice of 360K, 1.2MB, or 720K)
- 2 Serial/1 Parallel port standard (on add-in card)
- Western Digital 1:1 interleave combination hard/floppy disk controller (controls two floppies and two hard disk drives)
- 200-watt power supply
- BIOS ROM based setup and system diagnostics

\$1299*

*MONITOR AND ADAPTOR NOT INCLUDED IN BASE PRICE.

POWER AND SPEED

THE GV-386/20 PLUS

MAIN SYSTEM BOARD

- CPU, an 80386 microprocessor running at 20 MHz zero wait state (16 MHz version available)
- 1MB RAM on motherboard
- Motherboard made in U.S.A.
- Proprietary, 64K on-board cache circuit using high speed (35ns) static RAM
- System capacity of 16MB 32-bit RAM
 - 2, 8-bit, 4, 16 bit and 2, 32-bit memory expansion slots

STANDARD FEATURES

- One floppy disk drive (choice of 360K, 1.2MB, or 720K)
- 2 Serial/1 Parallel port standard (on add-in card)
- Western Digital 1:1 interleave combination hard/floppy disk controller (controls two floppies and two hard disk drives)
- BIOS ROM based setup and system diagnostics
- 5, half-height drive slots

\$2489*



A wide variety of hard drive and video options are available. Call for custom configuration.

PC Designs

2500 N. HEMLOCK CIRCLE, BROKEN ARROW, OK 74012 918-251-5550 TOLL FREE: 1-800-627-3248

FAX: 918-251-7057 EBBS: 918-252-9137

CIRCLE 149 ON READER SERVICE CARD

PRICES SUBJECT TO CHANGE. "386" IS A TRADEMARK OF INTEL CORP. RESTOCKING CHARGES MAY APPLY TO RETURNS.

by
Michael J. Mefford

Utilities

If people had flippers instead of fingers, we'd all have learned to count by twos. It would be as natural for us as for our computers to think of 9 as 1001. But since we learned to count by tens instead—and our computers haven't—when we want to control our machines directly, we must translate our numbers into theirs.

CONVERT does just that, giving you instant numeric and ASCII equivalents in decimal, octal, hexadecimal, and binary formats. You're most likely to need CONVERT when you buy a new printer, modem, or EGA monitor and have to translate the required escape sequences and setup strings. Your word processor, for example, may discuss printer commands in terms of decimal-based ASCII characters, while your printer needs to see those same characters in hex. Or, when you want to play with color-setting EGA programs, you may need to enter the EGA register values in octal notation. And often the only way to understand how a programming "shift mask" works is to look at its numbers in binary.

You can download a ready-to-run copy of CONVERT.COM from PC MagNet, as explained in the sidebar "CONVERT by Modern." CONVERT.ASM, the source code listing, and CONVERT.BAS, a BASIC program that will produce CONVERT.COM when you run it, are both printed here and are also available via PC MagNet.

The full syntax for using CONVERT is

```
CONVERT number[-number][base] I
*character(s)*
```

You can give CONVERT either a single whole number or a range (joined by a hyphen between them) of such numbers, using any values between 0 and 65,535. Ordinary decimal input is assumed unless you indicate a different base by appending b (binary), o (octal), or h (hexadecimal) to the number(s). Alternatively, as indicated by the vertical bar in the syntax line above, you can ask CONVERT to supply the nu-

CONVERT.COM:
Here's the magic link
between ASCII, hex,
decimal, octal, and
binary numbers.

meric value (in all four number bases) of any ASCII character (or two) that you enclose between double quotation marks.

For example, if you enter

```
CONVERT 65
```

the screen will display

```
65 0041h 000101o 00000000
01000001b = A*
```

These, of course, are the hexadecimal (0041h), octal (000101o), binary (01000001b), and ASCII character (A) equivalents of the decimal number 65. The same display will appear if you enter

```
CONVERT "A"
```

or

```
CONVERT 0041h
```

or any of the other equivalents.

CONVERT also lets you redirect its output to a file or to a printer, which is useful when you want to create a table of translated numbers. To make a printed table of the first 55 numbers, enter

```
CONVERT 0 - 55 > PRN
```

A file version could be created by substituting a filename for PRN. Note, however,

that when you use redirection, the ASCII-character equivalent will not appear in the redirected output. Redirection only works with I/O done through DOS calls, and the CONVERT program uses the BIOS for the character output.

By working through the BIOS, CONVERT avoids the special character processing that DOS and the printer do with the low ASCII control characters. For example, an attempt to display character 7 (the bell character) through DOS would be interpreted as a command and would produce an annoying beep. Instead, CONVERT's procedure allows it to translate printer "control" characters into their numeric values. Thus, to translate Ctrl-A, just hold down the Ctrl key while typing A between double quotes. The Ctrl key will automatically appear as a caret, thus:



IN-LINE CODE

In issue 12, we introduced a new treatment of in-line code. From now on, we will tint *every other line* of code so you can easily distinguish one *complete* line of code from the next. If what should be a single-line entry on-screen is shown on two lines in the magazine, both lines will receive the same tint treatment. In addition, the number of spaces a secondary line is indented will indicate the number of spaces you should include when typing that multiple-line listing as a single-line entry on-screen. If a line is not indented, do not include any spaces.

AVAILABLE
ON
PC
MAGNET

```
CALL SPACING
CALL LACTI OUTPUTV
MOV BL,CX
PUSH EBX
MOV EDI,BL
CALL PRTTY FBAR
CALL LACTI FBAR
DEC ECX                                ;get ready for next number.
JNZ CX                               ;if there conversion count-
                                      ;do them all.
LOOP                                  ;Exit with ErrorLevel of zero.
JMP $NOBYT ENTY

; Exit with apduze message and ErrorLevel of 1 if error, else ErrorLevel 0.
ERROR_EXIT:    MOV     ECX,OFFSETP SYNTAX      ;display syntax-
               MOV     EAX,SYNTAX              ;ErrorLevel.
               MOV     AL,1                    ;Exit with error msg.
               MOV     AX,CCH                  ;Terminate.
               INT     21H
               RETN

*****
;
; *****POOPI*****
;
*****

INPUT:  DS points to byte after parameter send; #B points to parameter start-
OUTPUT: DS = number.
CALLDS PRMUTATE, EAX, HEX INPUT, OCTAL INPUT, BINARY INPUT.

GET_#NUMBER
DEC     ECX                                ;Adjust pointer to parameter start-
                     JZ     $1               ;there is.
                     INC     ECX             ;point to parameter start.
                     MOV     ECX,EAX        ;take val of paramstart-
                     JZ     $1               ;if zero, show base.
                     DEC     ECX            ;dec a byte.
                     JMP     FBAR
                     MOV     AL,"%"
                     JZ     FBAR
                     MOV     AL,"#"
                     JZ     FBAR
```

```

                                JMP      SHORT NEXT_CAP
STRING_LENGTH:  MOV      SI,SP      ;Point to parameter start.
                SUB      CX,SP      ;Find parameter length.
                PUSH     CX          ;Save it.
NEXT_FLAGS:     MOV      CX,00      ;Save count to 00.
                LODSB             ;Get a byte.

```

LOOP_LABEL:	LDI R0,0	;; R0 = 0
	LDI R1,0	;; R1 = 0
	LDI R2,0	;; R2 = 0
	LDI R3,0	;; R3 = 0
	LDI R4,0	;; R4 = 0
	LDI R5,0	;; R5 = 0
	LDI R6,0	;; R6 = 0
	LDI R7,0	;; R7 = 0
	LDI R8,0	;; R8 = 0
	LDI R9,0	;; R9 = 0
	LDI R10,0	;; R10 = 0
	LDI R11,0	;; R11 = 0
	LDI R12,0	;; R12 = 0
	LDI R13,0	;; R13 = 0
	LDI R14,0	;; R14 = 0
	LDI R15,0	;; R15 = 0
	LDI R16,0	;; R16 = 0
	LDI R17,0	;; R17 = 0
	LDI R18,0	;; R18 = 0
	LDI R19,0	;; R19 = 0
	LDI R20,0	;; R20 = 0
	LDI R21,0	;; R21 = 0
	LDI R22,0	;; R22 = 0
	LDI R23,0	;; R23 = 0
	LDI R24,0	;; R24 = 0
	LDI R25,0	;; R25 = 0
	LDI R26,0	;; R26 = 0
	LDI R27,0	;; R27 = 0
	LDI R28,0	;; R28 = 0
	LDI R29,0	;; R29 = 0
	LDI R30,0	;; R30 = 0
	LDI R31,0	;; R31 = 0
	LDI R32,0	;; R32 = 0
	LDI R33,0	;; R33 = 0
	LDI R34,0	;; R34 = 0
	LDI R35,0	;; R35 = 0
	LDI R36,0	;; R36 = 0
	LDI R37,0	;; R37 = 0
	LDI R38,0	;; R38 = 0
	LDI R39,0	;; R39 = 0
	LDI R40,0	;; R40 = 0
	LDI R41,0	;; R41 = 0
	LDI R42,0	;; R42 = 0
	LDI R43,0	;; R43 = 0
	LDI R44,0	;; R44 = 0
	LDI R45,0	;; R45 = 0
	LDI R46,0	;; R46 = 0
	LDI R47,0	;; R47 = 0
	LDI R48,0	;; R48 = 0
	LDI R49,0	;; R49 = 0
	LDI R50,0	;; R50 = 0
	LDI R51,0	;; R51 = 0
	LDI R52,0	;; R52 = 0
	LDI R53,0	;; R53 = 0
	LDI R54,0	;; R54 = 0
	LDI R55,0	;; R55 = 0
	LDI R56,0	;; R56 = 0
	LDI R57,0	;; R57 = 0
	LDI R58,0	;; R58 = 0
	LDI R59,0	;; R59 = 0
	LDI R60,0	;; R60 = 0
	LDI R61,0	;; R61 = 0
	LDI R62,0	;; R62 = 0
	LDI R63,0	;; R63 = 0
	LDI R64,0	;; R64 = 0
	LDI R65,0	;; R65 = 0
	LDI R66,0	;; R66 = 0
	LDI R67,0	;; R67 = 0
	LDI R68,0	;; R68 = 0
	LDI R69,0	;; R69 = 0
	LDI R70,0	;; R70 = 0
	LDI R71,0	;; R71 = 0
	LDI R72,0	;; R72 = 0
	LDI R73,0	;; R73 = 0
	LDI R74,0	;; R74 = 0
	LDI R75,0	;; R75 = 0
	LDI R76,0	;; R76 = 0
	LDI R77,0	;; R77 = 0
	LDI R78,0	;; R78 = 0
	LDI R79,0	;; R79 = 0
	LDI R80,0	;; R80 = 0
	LDI R81,0	;; R81 = 0
	LDI R82,0	;; R82 = 0
	LDI R83,0	;; R83 = 0
	LDI R84,0	;; R84 = 0
	LDI R85,0	;; R85 = 0
	LDI R86,0	;; R86 = 0
	LDI R87,0	;; R87 = 0
	LDI R88,0	;; R88 = 0
	LDI R89,0	;; R89 = 0
	LDI R90,0	;; R90 = 0
	LDI R91,0	;; R91 = 0
	LDI R92,0	;; R92 = 0
	LDI R93,0	;; R93 = 0
	LDI R94,0	;; R94 = 0
	LDI R95,0	;; R95 = 0
	LDI R96,0	;; R96 = 0
	LDI R97,0	;; R97 = 0
	LDI R98,0	;; R98 = 0
	LDI R99,0	;; R99 = 0
	LDI R100,0	;; R100 = 0
	LDI R101,0	;; R101 = 0
	LDI R102,0	;; R102 = 0
	LDI R103,0	;; R103 = 0
	LDI R104,0	;; R104 = 0
	LDI R105,0	;; R105 = 0
	LDI R106,0	;; R106 = 0
	LDI R107,0	;; R107 = 0
	LDI R108,0	;; R108 = 0
	LDI R109,0	;; R109 = 0
	LDI R110,0	;; R110 = 0
	LDI R111,0	;; R111 = 0
	LDI R112,0	;; R112 = 0
	LDI R113,0	;; R113 = 0
	LDI R114,0	;; R114 = 0
	LDI R115,0	;; R115 = 0
	LDI R116,0	;; R116 = 0
	LDI R117,0	;; R117 = 0
	LDI R118,0	;; R118 = 0
	LDI R119,0	;;

[illegible][illegible]

320 PC MAGAZINE JULY 1989

Systems of Choice

QUALITY AT AN AFFORDABLE PRICE



"The Portacom II is a value leader with fast memory, a fast drive controller and a terrific keyboard. Remarkably cheap power! Alternative... outperformed the other 286's." (Oct. 11, 1989)



PORTACOMP II

STANDARD CONFIGURATION

- Intel 80286-12 microprocessor
- 512K base memory, expandable to 4MB on board
- Socket for Intel 80287-10 numeric coprocessor
- Two available 16-bit expansion slots
- Supervisory backlit LCD 9" x 6" display, 640x400 resolution in CGA double-scan
- Dual hard/floppy controller
- 1.44MB 3.5" internal AND 1.2MB 5.25" external diskette drive
- 20MB 40ms hard drive
- Enhanced 102-key "click" touch keyboard
- 8-pin external monitor output port
- 150W power supply

AVAILABLE OPTIONS

- EGA gas plasma display
- Memory expansion to 640K, 1MB, 2MB, or 4MB
- 40- or 150MB hard drives with MFPM, RLL, ESDI, or SCSI interface
- Numeric coprocessor: 80387
- 2400B internal or external modem
- Carrying case

Drive Configuration	LSI 286	Porta II	Porta II
286, 40ms	\$2,135	\$2,015	\$2,015
286, 40ms	\$2,045	\$1,925	\$1,925
286, 40ms	\$2,045	\$1,925	\$1,925
286, 40ms	\$2,045	\$1,925	\$1,925
286, 40ms	\$2,045	\$1,925	\$1,925
286, 40ms	\$2,045	\$1,925	\$1,925



"The Dataworld 286 (12 MHz) AT compatible (a) the fastest machine of the nine tested in the series." (Sep. 27, 1989)



DATA 286-12

STANDARD CONFIGURATION

- Intel 80286-12 microprocessor
- 512K base memory, expandable to 4MB on board
- Socket for Intel 80287 numeric coprocessor
- 4 18-bit and 2 8-bit expansion slots
- Dual hard/floppy controller
- 1.2MB 5.25" floppy drive
- Enhanced 101-key "click" touch keyboard
- 1 parallel and 2 serial ports
- 200W power supply

AVAILABLE OPTIONS

- Full-size vertical case or mini-tower case
- Memory expansion to 640K, 1MB, 2MB, or 4MB
- Numeric coprocessor: 80387
- 20MB to 300MB hard drives with MFPM, RLL, ESDI, or SCSI interfaces
- 40MB- or 150MB tape backup drive
- Available in standard monochrome (720x348, amber), standard VGA (640x480, color) or extended VGA (800x600 up to 1024x768, color)
- 1.44MB 3.5" diskette drive

Drive Configuration	Standard 286	Standard 286	Standard 286
40MB, 40ms	\$1,734	\$2,234	\$2,494
50 MB, 40ms	\$1,734	\$2,234	\$2,494
100 MB, 40ms	\$1,734	\$2,234	\$2,494
100 MB, 40ms	\$1,734	\$2,234	\$2,494
100 MB, 40ms	\$1,734	\$2,234	\$2,494
100 MB, 40ms	\$1,734	\$2,234	\$2,494



"The Dataworld offers a 16-bit video system with a top-quality NEC MultiSync monitor and an exceptionally fast disk-drive controller for an impressive combination of value and performance... from a vendor with an increasing reputation for quality." (Feb. 28, 1990), 16 MHz system.



DATA 386-16/-20

STANDARD CONFIGURATION

- Intel 80386-16 or -20 microprocessor
- 1MB base RAM, expandable to 16MB of 32-bit memory
- LIM EMS 4.0 driver supplied
- Socket for Intel 80387 numeric coprocessor
- 32-bit, 8 16-bit and 2 8-bit slots
- Dual hard/floppy controller
- 1.2MB 5.25" floppy drive
- Enhanced 101-key "click" touch keyboard
- 1 parallel and 2 serial ports
- 230W power supply

AVAILABLE OPTIONS

- Full-size vertical case or mini-tower case
- 32K static-RAM cache (with Autotek cache controller) for 20MB/s
- RAM upgrade to 2-, 4-, 8-, 12-, or 16-MB
- Numeric coprocessor: 80387
- 40MB- or 150MB tape backup drive
- Available in standard monochrome (720x348, amber), standard VGA (640x480, color) or extended VGA (800x600 up to 1024x768, color)
- 1.44MB 3.5" diskette drive
- Wetpak socket on 20 MHz

Drive Configuration	Standard 386	Standard 386	Standard 386
40MB, 40ms	\$2,200	\$2,700	\$2,900
50 MB, 40ms	\$2,200	\$2,700	\$2,900
100 MB, 40ms	\$2,200	\$2,700	\$2,900
100 MB, 40ms	\$2,200	\$2,700	\$2,900
100 MB, 40ms	\$2,200	\$2,700	\$2,900
100 MB, 40ms	\$2,200	\$2,700	\$2,900



DATA 386-25

STANDARD CONFIGURATION

- Intel 80386-25 microprocessor
- 1MB base memory RAM, expandable to 16MB of 32-bit memory
- LIM EMS 4.0 driver supplied
- Intel 82385-25 cache controller with 64KB of 35ns static, 2-way associated RAM cache
- Socket for Intel 80387-25 or Watson numeric coprocessor
- Optional adapter will accommodate both 80387 and Watson
- 1 32-bit, 8 16-bit and 2 8-bit slots
- Dual hard/floppy controller
- 1.2MB 5.25" floppy drive
- Enhanced 101-key "click" touch keyboard
- 1 parallel and 2 serial ports
- 230W power supply

AVAILABLE OPTIONS

- Full-size vertical case or mini-tower case
- RAM upgrade to 2-, 4-, 8-, 12-, or 16MB
- Numeric coprocessors: 80387 or Watson
- 40MB to 300MB hard drives with MFPM, RLL, ESDI, or SCSI interface
- 40MB- or 150MB tape backup drive
- Available in standard monochrome (720x348, amber), standard VGA (640x480, color), or extended VGA (800x600 up to 1024x768, color)
- 1.44MB 3.5" diskette drive

Drive Configuration	Standard 386	Standard 386	Standard 386
40MB, 40ms	\$2,200	\$2,700	\$2,900
50 MB, 40ms	\$2,200	\$2,700	\$2,900
100 MB, 40ms	\$2,200	\$2,700	\$2,900
100 MB, 40ms	\$2,200	\$2,700	\$2,900
100 MB, 40ms	\$2,200	\$2,700	\$2,900
100 MB, 40ms	\$2,200	\$2,700	\$2,900

SYSTEMS BUILT WITH QUALITY AND CARE.

At Dataworld, we know there's no substitute for quality. Every part, every circuit, every peripheral we use is one of the finest products in its class. We know that cutting corners only lessens reliability. You'll find our systems work faster, more efficiently, and more reliably than comparable higher-priced systems. And since you buy factory-direct from Dataworld, you benefit from the most competitive prices available.

CAN'T WAIT FOR A SERVICE TECHNICIAN? INTRODUCING DATAWORLD'S REMOTE DIAGNOSTIC SERVICE.

With a Dataworld computer system, you may never have to wait for an on-site service technician again. This is because each system we sell comes with the "know" portion of pcANYWHERE® (PC Magazine Editor's Choice)—the most advanced remote software ever developed for a PC. With your phone line and modem, our technical staff can use pcANYWHERE® to diagnose problems and provide solutions, thereby minimizing your downtime.

OUR SYSTEMS WIN AWARDS REPEATEDLY.

Our 386/16, 386/20 and 386/25 computers recently were awarded Editor's Choice by PC Magazine and we received high marks from Byte magazine. Last October, our Portacom II also received Editor's Choice. Last July, our DATA-386 turned in the highest performance figures among the systems reviewed.

OUR WARRANTY IS YOUR GUARANTEE.

Any system ordered from Dataworld includes a 30-day money back guarantee (shipping excluded). Our commitment to quality and customer satisfaction has made Dataworld one of the most respected companies in the industry.

Every Dataworld system also comes with a limited one-year warranty on parts and labor. During this period Dataworld will repair or replace any defective items returned.

Prices are subject to change at any time.

MORE



See our ad in the next issue for details of our latest Editor's Choice Systems 386-20 and 386-25 as awarded in the May 30, 1990 issue.

PREFERRED COMPUTERS

DATAWORLD®

1-800-736-3282

IN CALIF. 313-695-3777 FAX 313-695-7128
3735 SAN GABRIEL RIVER PARKWAY, PICO RIVERA, CA 90660-1499

pcANYWHERE®, pcANYWHERE® are registered trademarks of Dynamic Microprocessor Associates. AT and VGA are registered trademarks of International Business Machines Corp.

WE'D LIKE TO HEAR FROM YOU...

WE'D LIKE TO HEAR FROM YOU...

We take pride in our work. With each new product you purchase from Bestlam Electronic Publishing, we share that pride with you. Please help us improve our quality software. Let us know what you think of your products. Write to: Bestlam Electronic Publishing, Dept. 100, 10000 E. 1st Ave., Suite 100, Denver, CO 80231. We'll send you a \$10.00 gift certificate to your favorite software store. Thank you.

"DOGS POWER TOOLS" IS ADDICTIVE, BUT IT IS DANGEROUS TO READ IT IN BED. I HAVE LIKED IT IN TWO VOLUMES; IN PAGES IS ALMOST UNMANAGEABLE.

DISK INCLUDED



DOS POWER TOOLS

TECHNIQUES, TRICKS AND UTILITIES

PAUL SOMERSON Executive Editor of PC Magazine
Foreword by Bill Machrone, Editor-In-Chief and Publisher of PC Magazine

D LIKE TO HEAR FROM YOU We take pride in our work. With each new product Electronic Publishing, we share that pride with you. Let us know what you think of our products by filling out this card and returning it to us.

WE'D LIKE TO HEAR

We take pride in our Bantam Electronic Products and continue to bring you new products and

The best
live ever
Excellen

WE'D LIKE TO HEAR FROM YOU...

We take pride in our work. With each new product you purchase from Bantam Electronic Publishing, we share that pride with you. Please help us continue to bring you quality software. Let us know what you think of your new purchase and any other Bantam products you own. Thank you.

This is what the DOS manual should be - Paul S. Henson
Pasadena, CA

Scantam is interested in quoting our users in future software promotional materials. If your comments are used, your name will appear with your quote. Please check the box that follows if you DO NOT want us to print your comments. ☐

weight. If your comments are
 ... DO NOT want us to

**#1 NATIONAL
BESTSELLER
200,000
Copies in Print**

FEATURES
OVER 200
UTILITIES FOR
DOS VERSION
1.0 THROUGH

FROM YOU...

ork. With each new product you purchase from us, we share that pride with you. Please help us make quality software. Let us know what you think of our other Scanlam products you own. Thank you.

Excellent!! Best written
technical manual behind
Masters and Johnson.

Intertec is interested in quoting our users in future software promotional materials. If you would, your name will appear with your quote. Please check the box that follows if you

Available at your local computer book retailer,
or call 1-800-223-6834, ext. 9479
(in New York, call 1-212-492-9479).



CIRCLE 354 ON READER SERVICE CARD

Utilities

"A" since the high byte is a null. In fact, the null character (decimal zero), the space character (decimal 32), and the blank character (decimal 255) all display as blanks.

ASCII AND BINARY

While CONVERT does all the work of number-base and ASCII translation for you, it may be useful to know in a general way what that work involves. For example, while 1 is 1 whether you're counting in binary, octal, decimal, or hexadecimal, it's not 1 at all when you enter it at your keyboard. The ASCII 1 you produce at the keyboard is actually the binary number 00110001, which is 49 decimal, 31 hex, and 61 octal, as you can see if you enter

```
CONVERT *1*
```

If you want your spreadsheet program to add 1 + 1, however, you obviously don't want it to add 49 + 49. The standard solution is to subtract an ASCII 0 (decimal 48, or 00110000b) from each numeral entered, thus converting from ASCII keystrokes to binary. Binary 00110001 minus binary 00110000 = 00000001b. Note that a program must reverse this process in order to display the character 1 on an ASCII terminal screen. The need to treat numbers differently when they're entered as ASCII-character numerals and when they're entered as entered numbers is one of the rea-

sons CONVERT requires that ASCII characters be placed within double quotes.

BITS, BYTES, AND BASES

A number base, or *radix*, is determined by the number of different symbols that can be entered in a given column. There are 10 symbols (0 through 9) in the decimal system, and when we count more than 9 we begin counting again in a second column.

CONVERT does all the work of number-base and ASCII translation for you. But it is useful to know what that work involves.

Each column we move to the left represents a successively higher power of 10. In three columns, we can represent 1,000 possible values, 0 to 999.

Binary, or base 2 arithmetic, is natural to computers because their circuits are essentially switches, each of which can be turned either on or off, and each of which can be represented by a binary digit, or *bit*,

of 1 or 0, respectively. In binary, each column we move to the left represents a successively higher power of 2. With three columns of bits, we can represent 8 possible values, 0 to 7, which is the origin of octal (base 8) computer numbers. When you count in octal, the symbols 0 through 7 have the same meanings as in normal decimal arithmetic. There are no single symbols for what we would call 8 and 9; these become 10 and 11, respectively.

The architecture of the computer does not conveniently accommodate our decimal system. Rather, the PC's architecture groups bits in units of 8 (that is, in bytes). With 8 bits there are 256 different combinations, which would require far too many different symbols to serve as a convenient number base. But *half* a byte—4 binary digits, or a *nibble* in programming jargon—makes a very convenient number base: 16 (hence, hexadecimal). Hex is manageable enough in terms of the number of its required symbols: 0 through 9 carry their traditional (decimal) meanings, and the letters A through F do duty for the decimal numbers 10 through 15. The advantage of hex is that it can *directly* represent the underlying binary language of the computer. Two hex digits represent one byte.

ASCII TO BINARY

The ASCII (American National Standard Code for Information Interchange) standard assigns a specific alphanumeric character or a control function (Form Feed, for example) to each of 256 possible numbers

CONVERT.BAS

```
100 REM *** BASIC PROGRAM TO CREATE CONVERT.COM ***
110 DIM PRG1:PRG1="CONVERT.COM":OPEN "CONVERT.COM" AS #1 LEN = 1
120 FIELD #1, 1 AS ASCII:CLOSED#1
130 FOR I = 1 TO 255
140 LINELENGTH=LOCATE 2,1:PRINT "CONVERT.COM" * 62 - 1
150 FOR J = 1 TO 16:READ RTT:RTT=VAL"AR" * RTT
160 LINELENGTH=LOCATE 2,1:PRINT "CONVERT.COM" * 62 - 1
170 RTT=RTT + 256:PRINT "CONVERT.COM" * 62 - 1
180 NEXT J
190 NEXT I
200 REM ***
210 REM ***
220 REM ***
230 REM ***
240 REM ***
250 REM ***
260 REM ***
270 REM ***
280 REM ***
290 REM ***
300 REM ***
310 REM ***
320 REM ***
330 REM ***
340 REM ***
350 REM ***
360 REM ***
370 REM ***
380 REM ***
390 REM ***
400 REM ***
410 REM ***
420 REM ***
430 REM ***
440 REM ***
450 REM ***
460 REM ***
470 REM ***
480 REM ***
490 REM ***
500 REM ***
510 REM ***
520 REM ***
530 REM ***
540 REM ***
550 REM ***
560 REM ***
570 REM ***
580 REM ***
590 REM ***
600 REM ***
610 REM ***
620 REM ***
630 REM ***
640 REM ***
650 REM ***
660 REM ***
670 REM ***
680 REM ***
690 REM ***
700 REM ***
710 REM ***
720 REM ***
730 REM ***
740 REM ***
750 REM ***
760 REM ***
770 REM ***
780 REM ***
790 REM ***
800 REM ***
810 REM ***
820 REM ***
830 REM ***
840 REM ***
850 REM ***
860 REM ***
870 REM ***
880 REM ***
890 REM ***
900 REM ***
910 REM ***
920 REM ***
930 REM ***
940 REM ***
950 REM ***
960 REM ***
970 REM ***
980 REM ***
990 REM ***
1000 REM ***
```

COMPLETE LISTING

```
1000 REM ***
1010 REM ***
1020 REM ***
1030 REM ***
1040 REM ***
1050 REM ***
1060 REM ***
1070 REM ***
1080 REM ***
1090 REM ***
1100 REM ***
1110 REM ***
1120 REM ***
1130 REM ***
1140 REM ***
1150 REM ***
1160 REM ***
1170 REM ***
1180 REM ***
1190 REM ***
1200 REM ***
1210 REM ***
1220 REM ***
1230 REM ***
1240 REM ***
1250 REM ***
1260 REM ***
1270 REM ***
1280 REM ***
1290 REM ***
1300 REM ***
1310 REM ***
1320 REM ***
1330 REM ***
1340 REM ***
1350 REM ***
1360 REM ***
1370 REM ***
1380 REM ***
1390 REM ***
1400 REM ***
1410 REM ***
1420 REM ***
1430 REM ***
1440 REM ***
1450 REM ***
1460 REM ***
1470 REM ***
1480 REM ***
1490 REM ***
1500 REM ***
1510 REM ***
1520 REM ***
1530 REM ***
1540 REM ***
1550 REM ***
1560 REM ***
1570 REM ***
1580 REM ***
1590 REM ***
1600 REM ***
1610 REM ***
1620 REM ***
1630 REM ***
1640 REM ***
1650 REM ***
1660 REM ***
1670 REM ***
1680 REM ***
1690 REM ***
1700 REM ***
1710 REM ***
1720 REM ***
1730 REM ***
1740 REM ***
1750 REM ***
1760 REM ***
1770 REM ***
1780 REM ***
1790 REM ***
1800 REM ***
1810 REM ***
1820 REM ***
1830 REM ***
1840 REM ***
1850 REM ***
1860 REM ***
1870 REM ***
1880 REM ***
1890 REM ***
1900 REM ***
1910 REM ***
1920 REM ***
1930 REM ***
1940 REM ***
1950 REM ***
1960 REM ***
1970 REM ***
1980 REM ***
1990 REM ***
2000 REM ***
```

CONVERT.BAS: Running this listing in BASIC will automatically produce the CONVERT utility.

Pay us the street price for Quattro and we'll give you something to drive it with.

"More than 1-2-3" at less than half the cost."

That's what *PC Magazine* says about Quattro*, the best-selling professional spreadsheet from Borland.

Imagine what they'll have to say about this extraordinary offer from Datadesk.

For just \$149.95—actually a little less than Quattro's street price, and a lot less than the \$247.50 suggested retail price—you now get both Quattro and the vehicle you need to drive it quickly.

Namely, the TurboCalc-III Enhanced Keyboard from Datadesk.

One good calculator deserves another.

With its built-in, presentation-quality graphics, intelligent recalcs, unlimited macros, easy installation and compatibility with leading spreadsheet and database software, Quattro is made to order for your business.

And TurboCalc-III is made

to order for Quattro. Because, as you can see, it's loaded with features designed to turbocharge your spreadsheet performance.

Like our famous tactile, positive-response keys that give you a much better feel for the road. So you can type faster with fewer mistakes than ever before.

And our separate numeric and cursor keys that let you cruise through spreadsheet data entry without ever having to shift Numb Lock.

TurboCalc-III even gives you better mileage from your desktop.

Because the numeric keypad doubles as a multi-function business calculator, complete with its own display and solar panel.

Which means you can start it up even when your computer is idle.

We wouldn't steer you wrong.

Frankly getting into a Datadesk keyboard would be an inspired idea at this price even if you didn't get Quattro in the bargain.

After all, as *InfoWorld* says, "if you haven't looked at Datadesk's keyboards, you ought to."

According to *The Washington Post*, "for ingenuity of design and sheer dollar value, Datadesk can't be beat."

And when it comes to your peace of mind, nothing beats our 2-year warranty.

What's more, if Quattro and TurboCalc-III don't blow the doors off the vehicles you're currently driving, just send them back

within 30 days and we'll cheerfully refund you \$149.95.

No questions asked.

How, you ask, can you take advantage of this remarkable offer? Just fill out the coupon and send it in.

Better yet, call us toll-free. And tell us to step on it.

D
DATADESK
All individual trademarks and copyrights are acknowledged.



Quattro, the world's second most popular professional spreadsheet, retails for \$247.50. You pay just \$149.95 and get the TurboCalc-III keyboard—complete with solar powered calculator—free!

Limited Offer
\$149.95 Bundle includes both Borland's Quattro professional spreadsheet and Datadesk's TurboCalc-III Enhanced Keyboard for IBM® and compatibles. Add \$10 shipping and handling per unit. **CA residents: please add \$9.75 sales tax per unit.

of Units: _____ Amount Enclosed: _____

Computer Type: _____

If PS/2, include additional \$5 for cable adapter. *For Continental U.S.

Payment: ☐ VISA ☐ MC ☐ AMEX ☐ CHECK

Card No.: _____ Exp. Date: _____

Name: _____

Company Name: _____

Department: _____ Address: _____

City: _____ State: _____ Zip: _____

Mail to: Datadesk, 7651 Haskell Ave., Van Nuys, CA 91406. FAX: (818) 780-7307

OR CALL: (800) 826-5398. IN CA, CALL: (800) 592-9602

PC

CIRCLE 337 ON READER SERVICE CARD

★ Separate numeric keypad that switches to a multi-function business calculator with till-up LCD display. Includes memory, square root and percent keys.

Keyboard and calculator status indicator lights.

Solar panel to power the calculator—even when the computer is turned off!

Separate cursor and screen control keys.

Switch-selectable for all IBM XT, AT, PS/2 and compatible systems.

Extra large Backspace and Enter keys.

Erasable template to label your function key assignments.

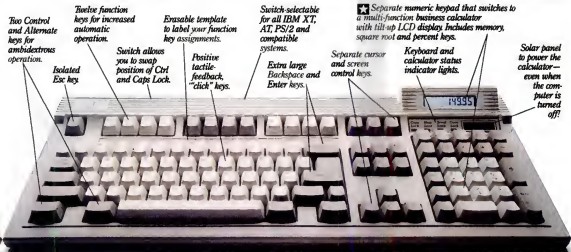
Positive tactile feedback, "click" keys.

Switch allows you to swap position of Ctrl and Caps Lock.

Twelve function keys for increased automatic operation.

Isolated Esc key.

Two Control and Alternate keys for ambidextrous operation.



Spin your favorites with push-button ease.

DIRECT ACCESS. The leading menu system for hard disk management.

DIRECT ACCESS is to your software what a jukebox is to records. Both are fun and easy to use. Simply choose a title from an organized listing, push a button and play your selection.

PC
MAGAZINE

**EDITOR'S
CHOICE**
June 30, 1986

DIRECT ACCESS lets you hop over complicated DOS commands, reduces errors, provides complete usage tracking, and secures your data with password protection.



DIRECT ACCESS tops all the national best seller charts—it's the ultimate menu system for hard disk management. There's no easier, faster or more organized way to play your software.

Also available, **DIRECT NET**, the single keystroke network menu system.



Call for the
name of the
dealer nearest
you.

1-800-242-6368

CIRCLE 256 ON READER SERVICE CARD

1621 Westgate Road, Eau Claire, WI 54703, (715) 832-7575, FAX (715) 832-0700

Utilities

that can be represented by 1 byte. (Technically, ASCII covers only the first 127, leaving the "upper-order" ASCII values up for grabs. IBM made one set of assignments for the numbers from 128 to 255, and Apple and Microsoft opted for another. This is why the upper-order characters may appear different in *Windows* applications like *PageMaker*.)

Any character typed at the keyboard generates a specific ASCII code. To perform arithmetic, each individual ASCII character representing a number must first be changed into a binary number the computer can understand. As indicated previously, converting ASCII numbers to binary is a simple task of subtracting 48 from the ASCII character value. For example,

**CONVERT can handle
decimal numbers as
large as 65,535—a
two-byte word.**

subtracting 48 from 54, the ASCII value for the character 6 results in the number 6.

That works fine for single-digit decimal numbers, but CONVERT can handle decimal numbers as large as 65,535—a two-byte word. The conversion process is simple enough, however, when you consider what is meant by a number such as 267, for instance. Each individual digit in 267 represents a count of increasing powers of ten. That is, we have 2 one hundreds plus 6 tens plus 7 ones. The ASCII representation of 267 would be three bytes with values 50, 54, and 55.

To convert the 50, 54, 55 bytes into the binary equivalent, first subtract 48 from each, resulting in the three bytes of value 2, 6, and 7, respectively. These individual bytes can then be accumulated after multiplying each byte by 10 to the power of its position. Two times 10 to the second power, plus 6 times 10 to the first power, plus 7 times 10 to the zero power results in the desired 267 and fits in one word.

In fact, there's another way to do the



FAST

286 16MHz

The 386 Alternative
CAT906 — "Upgrade your /XT"
/AT 80286 "half board" computer running at 8, 10 or 16MHz at 0 or 1 wait state, with up to 1Mb of DIP RAM, real time clock w/battery, BIOS shadowing, speaker port and reset port. Optional 80287 co-processor. 4.7" x 6.7" form factor.

CAT900 — "Upgrade your /XT"
/AT 80286 computer running at 8, 10, 12, or 16MHz at 0 or 1 wait state with up to 64KB EPROM memory, 2Mb of on-board DIP RAM, 2 serial and 1 parallel port, mouse port, speaker port, keyboard port, reset port, BIOS shadowing, page mode DRAM. Optional 80287 co-processor. 3.85" x 13.4" form factor.



**Diversified
Technology**

112 E. State St. • Ridgeland, MS 39158
(601) 856-1121

1-800-443-2667

Designed and Manufactured by DTI in the USA.

**USA
TECHNOLOGY
AT
ASIAN
PRICES**

FAST is a trademark of the IBM Corp.

CIRCLE 324 ON READER SERVICE CARD

G-1

Utilities

CONVERT BY MODEM

The programs published in *PC Magazine* are available by modem from PC MagNet.

To download **CONVERT.COM**, log on to PC MagNet. Enter **GO UTILITIES** or choose **PC MAGAZINE UTILITIES** from the top menu, then **DIRECT UTILITY DOWNLOAD** from the next. Enter the filename, then select the file from those presented. Answer (Y) to **DO YOU WISH TO DOWNLOAD?** Press Enter to see the transfer protocols. Choose a protocol and download the file.

To join PC MagNet, set your communications software for either 300 or 1,200 bits per second, 7 data bits, even parity, 1 stop bit, and full duplex. You can use any of more than 300 local access phone numbers, including: Boston, (617) 542-1796; New York, (212) 422-8820; Chicago, (312) 693-0330; or San Francisco, (415) 956-4191. To find the number nearest your dialing exchange after you have subscribed, or for 2,400-bps service, connect with PC MagNet and type **GO PHONES**. For Customer Service, call (800) 848-8990; in Ohio and outside the United States, call (614) 457-8650.

When you connect with PC MagNet, press Ctrl-C. At the **HOST NAME** prompt, enter **CIS**. At the **USER ID** prompt, enter **I77000,5000**. Enter **PC*MAGNET** at the **PASSWORD** prompt and **Z10D8913** at the **ENTER AGREEMENTNUMBER** prompt.

You don't have to be a member of CompuServe to access PC MagNet. It costs \$12.50 an hour for 1,200/2,400-bps service and \$6 for 300-bps, via Master Card, VISA, or American Express. These programs can be copied but are copyrighted and are available only for noncommercial use. You may make copies for others as long as no charge is involved, but making copies for any commercial purpose is strictly prohibited.

Photocopy this page. Trim and hole-punch the copy and add it to your DOS manual.



Michael J. Mefford

CONVERT Command

July 1989 (Utilities)

Purpose:

Simultaneously displays an ASCII code or whole number between 0 and 65,535 in its hexadecimal, decimal, octal, and binary equivalents; especially useful in translating printer, modem, or EGA monitor escape sequences and setup strings from one number base to another.

Format:

CONVERT number[-number] [base] | "character(s)"

Remarks:

Either a single *number* or a *number-number* range may be input to **CONVERT** for multiple number base display. Decimal input is assumed, unless otherwise indicated, by adding **b** (binary), **o** (octal), or **h** (hexadecimal) to the *number(s)*. An ASCII code to be converted must be placed within double quotes. Control codes (for example, Ctrl-A) may be entered normally at the keyboard (within double quotes), with the exception of the escape character. To display the equivalents (including the ASCII left-arrow graphic) of the escape character, enter **CONVERT 27**.

When large numbers are converted, the 2-byte sequence displayed within quotes in the right-hand column as the ASCII "equivalent" should not be used in translating setup strings. It represents the individual byte values, not the value of the combination. Note, too, that in this display, decimal 0 (null), 32 (space), and 255 (blank) all appear as blanks.

The output from **CONVERT** may be redirected to a printer or to a file, so a multiline table of values can be created. When redirection is used, however, the ASCII equivalent normally shown in the right-hand column is dropped.

Available for downloading from PC MagNet (see the "CONVERT by Modem" sidebar), **CONVERT.COM** is already compiled and ready to run. As an alternative, **CONVERT.COM** can be created from either of two program files that are printed in the article and are also available for downloading from PC MagNet. **CONVERT.BAS** will automatically create **CONVERT.COM** when run once in BASIC. To create **CONVERT.COM** from the **CONVERT.ASM** source code requires the use of a macro assembler (IBM or Microsoft, Version 2 or later) and the following commands:

```
NASM CONVERT;  
LINK CONVERT;  
EXE2BIN CONVERT CONVERT.COM;
```

Utilities

multiplication that better fits the microprocessor's instruction set, since there is no "to the power of" instruction. Ten to the second power is really just 10×10 . Multiplying a number by 10 effectively shifts the number one place to the left.

Visualize, then, that our number, 267, appears one digit at a time, starting with the leftmost digit, 2. As each new digit appears, the old digits are shifted one column to the left to make room for the new digits. The shift is accomplished by multiplying by 10, as illustrated in Figure 1. We always start out with a zero on the left end of the number and process the digits from left to right. First we process the 2 by shifting the 0 left ($0 \times 10 = 0$) and adding the 2. Next the 6 enters by shifting the 2 left ($2 \times 10 = 20$) and adding in the 6. Lastly, the 26 is shifted left ($26 \times 10 = 260$) and adding in the 7. Voilà! 267.

MULTIPLYING BY SHIFTING

Conversion of the other radices from their ASCII representation to binary can be

PC MAGAZINE HOW CONVERT MULTIPLIES		
0	2	26
$\times 10$	$\times 10$	$\times 10$
0	20	260
$+ 2$	$+ 6$	$+ 7$
2	26	267

Figure 1: This is the way CONVERT tabulates multiplication. The result in each column is used as the starting value for the calculations in the next column. The starting value is multiplied by 10, which, in effect, shifts the number one place to the left. That makes room for the addition of the digit to its right. The algorithm is initialized with zero for the first multiplication.

done similarly, using the appropriate base for the multiplicand. And actually, since binary, hexadecimal, and octal are all factors of binary, there's a shortcut to the multiplication step.

There are several machine instructions that will shift a number by a requested

number of bits either left or right. These instructions are much more efficient than the MUL (multiply) instruction. The shift instruction best suited for multiplying is SHL (shift left). Multiplying a binary number by its base of two is as simple as shifting the bits of the number one position to the left. Since an octal base requires three bits, multiplication is accomplished by shifting a number three positions to the left. Similarly a hexadecimal number is shifted four positions.

To illustrate, let's convert hexadecimal ASCII number 5Fh to binary. The first part of the conversion is the same as the decimal conversion—subtract 48, the ASCII value of the character 0. (As depicted in Figure 2, another subtraction of 7 must be performed for the letter F digit. This is to adjust for the letters' position in the ASCII table relative to the number characters.) The result is a byte with a value of 15, representing the first place, and a second byte with a value of 5 in the second position. If this were a decimal conversion, the next step would be to combine the numbers by multiplying the 5 by base 10 and adding in the 15. For hexadecimal, instead of multiplying by the base 16, the same can be ac-

Never Lose Your LOTUS® Again!

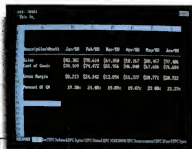
Special Introductory Savings on Two Great Programs.

Remember the last time you lost an important work session? Well, that's one problem you can forget for good, thanks to Cocoon's instant disaster recovery. This uniquely powerful utility protects your work from power failures, keyboard lock-ups, and just plain human error.

In addition to Lotus, Cocoon works perfectly with Symphony®, WordStar®, WordPerfect®, and many other popular programs. And you can use versatile Cocoon to...

- Document your work and review your logic
- Create custom tutorials and demos
- Make keyboard macros
- Debug software under development

Cocoon is truly a must-have utility. J. Blake Lambert at Computer Age says, "At most, this is a lifesaver... it can save the day (and maybe) a job." Well, we say this is the second most important piece of software you can buy, right after DOS.



Cocoon's Recover Mode Brings Back Every Key Stroke.

Fact is, Cocoon is an exceptional value at its suggested retail price of \$99. After all, this "work insurance policy" pays for itself the first time you need to recover a session. And now, you can enjoy Cocoon's many advantages for just \$69 — if you order fast! Here's why...

CIRCLE 376 ON READER SERVICE CARD

Fontex Technology has just acquired Cocoon® and Silk® (see right) from Daybreak, and we are offering special savings for a limited time only. When our dealers are fully stocked, Cocoon's suggested retail price goes to \$99! and Silk's® to \$149. **Buy Now and Save!**



Fontex TECHNOLOGY, INC.
600 S. Date Ave.,
Alhambra, CA 91803
Tel: 818-289-8299
Fax: 818-289-8752

System Requirements:

- Cocoon requires IBM® or compatible with DOS 2.0 or higher, hard disk, and 20KB RAM.
- Silk requires IBM® PC or compatible with DOS 2.0 or higher and 512KB memory; hard disk recommended.

Cocoon and Silk are trademarks of Fontex Technology Inc. All other trademarks listed belong to their respective holders.



ASCII-TO-BINARY CONVERSION

ASCII hexadecimal number	5	F
ASCII value of bytes	53	70
Subtract ASCII of "0"	<u>- 48</u>	<u>- 48</u>
	5	22
Subtract 7 for letters	<u> </u>	<u>- 7</u>
	5	15

The 5 is multiplied by 16 by shifting 4 bits to the left.

	5	15
Binary	0101b	1111b
	0101 SHL 4 bits = 0101 0000	
	+ 1111	
	10101 1111b or 95 decimal	

Figure 2: The first step of converting a hexadecimal ASCII number to binary is the same as for a decimal ASCII number: subtract 48, the ASCII value for 0. An additional subtraction of 7 has to be performed for letter digits, to reflect their position in the ASCII table relative to the number characters. Note that a single subtraction of 55 from letter digits would accomplish the same in one step, but computer instruction logic lends itself better to the two-step subtraction. The next step, combining the byte of 5 and byte of 15, is made by shifting the 5 by the base 16 and adding in the 15. The multiplication portion can be done by shifting the binary equivalent of 5 (0101) four bits to the left.

completed by shifting the 5's binary representation 4 bits to the left and then adding the binary 15.

BINARY TO ASCII

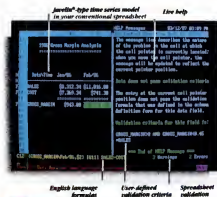
Once the input is converted to binary, conversion to the four radices displayed by CONVERT is essentially the reverse of the ASCII-to-binary conversions. For example, for decimal output, instead of multiplying by 10, the binary number is divided by 10 and the remainder is converted into ASCII by adding, instead of subtracting, 48. The quotient is repeatedly divided by 10 until the remainder is zero.

How deeply you will explore the various permutations in the commented source code depends on your need to write assembly language programs. The conversion procedures in CONVERT were written so that you could directly import them into your assembly program and use them as they are or with slight modification. Rather than search for a conversion table, the next time you need to check a printer setup string, just type in CONVERT. ■

Michael J. Mefford is a contributing editor of PC Magazine.

Or Lose Your LOTUS[™] for Good!

Can Your Spreadsheet Do Any Of This For \$79?



PC MAGAZINE EDITORS' CHOICE

"Silk's improved graphics, fine use of function keys, interactive help, global search and replace, and easy-to-rearrange worksheet are reason enough to buy... At some point, you have to think about moving onward and upward (from Lotus). Silk gives you reason enough."

Lotus[®] V3.0 is getting poor marks from beta testers (PC Week, cover story, March 13, 1989). Why put up with a costly memory bog with few real enhancements when you can move all the way up to Silk[™] for just \$79?

For credit card order call:

1-800-289-8299

Mail To: **FONTEK TECHNOLOGY, INC.**

600 S. Dear Ave., Alhambra, CA 91803 Tel: 818-289-8299 Fax: 818-289-8752

Name

Company

Address

City State Zip

Phone ()

☐ Copies Silk @ \$79.00

☐ Copies Concom @ \$69.00

Add shipping & handling \$6 each U.S. & Canada (\$40 each everywhere else)

CA residents add 6.75% sales tax

Total \$

Check/diskette size ☐ 5 1/4" ☐ 3 1/2"

Payment Method (allow 2 weeks for delivery)

☐ Check or money order enclosed, made payable to FONTEK Technologies, Inc.

Charge my: ☐ Visa ☐ MasterCard

Account# Exp. Date

Signature

Either Way You Look at It, Peachtree Accounting Saves You Money.



PEACHTREE'S DOUBLE BONUS BUNDLE

Includes Peachtree Complete II
plus
Peachtree Data Query II

**JUST
\$298
SAVE \$100**

With PDQ II Enhanced You Can

- Create on-screen inquiries to display data
- Present data in list or bar graphs
- Use any of over 20 pre-defined reports
- Modify pre-defined reports and save the formats
- Create your own reports and save the formats
- Transfer accounting information to spreadsheet and database programs like dBASE III® and Lotus 1-2-3®

And More!

A Recent Survey by the
American Institute of
CPAs Reports More
Accountants Use and
Recommend Peachtree
Than Any Other
Accounting System!

When it comes to accounting software, no one offers you more for your money than Peachtree. Now we're offering you two ways to buy our best-selling accounting software — and two great ways to save.

Peachtree Complete™ II is our premier business accounting system. Designed and sold as a \$5,000 accounting system, the latest version of Complete II represents a vastly expanded and greatly improved package that sells for an unbelievably low \$199. Find out what over 250,000 satisfied users already know — no other accounting system offers so much for so little.

And now, for businesses who want to make the most of their accounting information, Peachtree's Double Bonus Bundle gives you Peachtree Complete II Accounting plus its own custom reporting tool, Peachtree Data Query II™ Enhanced. The Double Bonus Bundle includes both systems — regularly priced at \$199 each — for just \$298. That's a savings of \$100! Either way, Peachtree offers you the most accounting you can get for your software dollar.

Peachtree Complete II is a comprehensive accounting system developed to meet the needs of small- to medium-size businesses. It comes with eight high-power modules that may be used individually, or fully integrated for maximum accounting efficiency:

- General Ledger
- Accounts Payable
- Inventory
- Fixed Assets
- Accounts Receivable
- Invoicing
- Job Cost
- Payroll

And Peachtree Complete II is designed using the latest software innovations, like full-color scrolling reference tables, pop-up windows, and short-cut keyed menus. We've expanded to allow an unlimited number of companies, added service invoicing, range printing, and more.

Peachtree Complete II's error handling is quick and easy, with plain English messages and suggestions. Context-sensitive Smart HELP is on-line, all the time. And as always, Complete II comes with the most thorough documentation — a separate quick-start Installation Guide, Accounting Primer, seven-volume Reference Library, and extensive on-line tutorials on each module — all at no extra charge.

Now you can extend the power of your Peachtree accounting to include custom reporting and analysis, and save even more money! Order the Double Bonus Bundle and you'll get Peachtree Complete II, plus Peachtree Data Query II Enhanced, for just \$298.

PDQ lets you turn raw figures into highly sophisticated reports, allowing you safe, easy access to valuable information from all eight Peachtree Complete II modules. PDQ's simple, clear approach gives you maximum control and flexibility. You tell PDQ what information you need, and PDQ looks through your accounting files, finds it, and presents it to you any way you want it — on screen or printed, as a graph, in report form, or ready for export to another software package.

You can begin creating reports in just minutes, thanks to all new user instructions and on-line practice sessions that lead you through the system and build confidence as you go. With Peachtree's Double Bonus Bundle, accounting and custom reporting go hand-in-hand, and that makes good business sense.

MONEY BACK GUARANTEE. We stand behind Peachtree Complete II and PDQ II with a toll-free hotline for technical support (\$1 per minute, \$20 minimum on your credit card) and a 30-day money-back guarantee when you buy directly from Peachtree. If for any reason you're not satisfied, you can return your package within 30 days for a prompt refund. That's the Peachtree Software promise. A \$25 restocking fee applies to all returns.

Peachtree Complete II: the Business Accounting System for just \$199, and Peachtree's Double Bonus Bundle for just \$298. Either way you look at it, Peachtree Software saves you money. Order today!

HARDWARE SPECIFICATIONS: Requires PC/MS-DOS version 2.0 or higher with 384K of available memory (512K required with DOS 3.3) and a minimum 10-MB hard disk. For use with the 486® PC, PC XT, PS AT, Personal System/2™ and compatibles. 3 1/2" media optionally available. Not copy protected.

Lotus 1-2-3 is a registered trademark of Lotus Development Corporation. dBASE is a registered trademark of Ashton-Tate Corporation. IBM is a registered trademark and Personal System/2 is a trademark of International Business Machines.



PEACHTREE COMPLETE II

**STILL ONLY
\$199**

- General Ledger
- Chart of accounts includes 76 suggested and 26,000 user-defined accounts
- Comparative financial statements

- Accounts Receivable & Invoicing
- Maximum open bills or balance forward customers
- Up to 14,000 customers
- Print product or service inventories

- Accounts Payable
- Partial payments of invoices
- Up to 14,000 vendors
- Checks printed with automated invoice listing on stub

- Inventory
- Supports average and standard costing methods
- Up to 19,500 inventory items

- Fixed Assets
- Handles 15,000 assets and 15 methods of depreciation

- Job Cost
- Tracks costs and profitability on a job-by-job basis

- Payroll
- Built-in current year tax tables
- Prints checks, W-2s and more
- Processes up to 3,500 employees

And More!

**Call Now to Order
1-800-247-3224**
(or call 1-404-564-5800)



To Order by Mail Add \$12.50 Shipping and Handling.*
(In Georgia add applicable sales tax.)

Peachtree Software

4355 Shackelford Road, Dept. PCM, Norcross, Georgia 30093

* Telephone number required on all orders.

by
Charles Petzold

Environments

In the last issue I introduced you to TAQUIN, a Presentation Manager version of "14-15," the classic move-the-squares puzzle, and I discussed five of the six files used to create the program. It's time to discuss the sixth and most important, the C source code file. The TAQUIN.C listing is shown in Figure 1. All of the program's files, including a fully compiled .EXE version, are available on PC MagNet.

TAQUIN.C makes use of more than 30 PM function calls. You can get a detailed discussion of each by checking either the IBM or Microsoft OS/2 technical reference manuals. I won't go into their precise syntax and details. Rather, I will discuss the program as a whole.

The program begins by including several header files. These are: OS2.H (which defines the new data types, identifiers, and functions used in Presentation Manager programs); STDLIB.H (which declares the C itoa, rand, and srand functions and the min and max macros used in the program); and TAQUIN.H, which I discussed last time. Four constants are then defined; they set the puzzle's row and column dimensions, the number of repetitions used in scrambling the squares, and the size of the squares (in 1/100-inch increments). Within reasonable limits, you can change the values of these constants and recompile the program.

THE FUNCTION MAIN

As in most C programs, TAQUIN begins and ends its life in the main function. As in most Presentation Manager programs, the main function is dedicated to some fairly standard overhead. Program initialization in main culminates with a call to WinCreateStdWindow to create the program's window. The flFrameFlags variable, passed as the third parameter of the function, determines many of the characteristics of the window. This variable is initialized with various FCF (frame creation flag) identifiers. TAQUIN's window has a system menu, a title bar, a border (but not a sizing border), a minimize button (but not



a maximize button), a menu, and an icon.

When executing the WinCreateStdWindow function, the Presentation Manager must access TAQUIN's menu template and icon, both of which are stored as resources in the TAQUIN.EXE file. The penultimate parameter to WinCreateStdWindow is the identifier ID_RESOURCE. This identifier is defined in TAQUIN.H and is also used in the ICON and MENU definitions in TAQUIN.RC.

The WinCreateStdWindow function creates several windows, including the frame window, system menu window, minimize window, and menu window. It also creates the client window, which displays the puzzle and interprets the keyboard and mouse input. Messages to the client window are processed by the ClientWndProc function in TAQUIN.C.

More specifically, the client window is based on a window class named "Taquin," which is a text string stored in the szClientClass variable and passed as the fourth parameter to WinCreateStdWindow. Before creating the window, TAQUIN registers the window class by calling WinRegisterClass. That function associates the class name with a window procedure, in this case ClientWndProc.

After creating the program's window, TAQUIN then enters a typical Presenta-

tion Manager message loop, which consists of two functions: WinGetMsg and WinDispatchMsg. The WinGetMsg function retrieves messages from the program's message queue. The queued messages include input from the keyboard and mouse, messages from the program's menu, paint messages, and a quit message. With the exception of the quit message (which causes WinGetMsg to return zero), all the messages are sent by the WinDispatchMsg function to the appropriate window procedure. In the case of messages to the client window, this window procedure is ClientWndProc.

The quit message, which is placed in the message queue when the user selects Close from the system menu, causes TAQUIN to drop out of the message loop. TAQUIN then begins its cleanup by calling WinDestroyWindow to destroy the frame window. All the children of the frame window (including the client window) are also destroyed.

THE CLIENT WINDOW PROCEDURE

ClientWndProc processes messages sent to the window. Each message is a call from the Presentation Manager to the ClientWndProc function. The hwnd parameter contains the window's handle, and the msg parameter is a number that identifies the message. The message parameters mp1 and mp2 contain additional information about the message.

It is customary to use a "switch and case" construction to process these messages. That's to say, the msg parameter to the window procedure is compared with various identifiers that begin with the WM (window message) prefix. ClientWndProc processes only five messages. They are:

- WM_CREATE. This is the first message a window procedure receives. ClientWndProc gets a WM_CREATE message during the WinCreateStdWindow call in main. (Other messages received by ClientWndProc during the WinCreateStdWindow call in main are ignored, and are passed on to WinDefWin-

Next to
your computer,
nothing beats
a Tandy®
printer.



The new high-speed, triple-mode DMP 300 has advanced features for a low price.

Think you have to compromise on quality with a low-cost dot-matrix printer for your business or home office? Think again. The Tandy DMP 300 has the power and flexibility you should demand.

You get superior print quality from the 24-pin print head. Speed—up to 270 characters per second. Crisp, letter quality for “electronic-typewriter” correspondence. And there’s razor-sharp 360 x 180 resolution for producing precision graphics.

Best of all, you don’t have to be an electronics wizard to get maximum results. The DMP 300 features easy-to-use, front-panel controls.

Push tractors let you detach printed sheets without wasting blank sheets or forms. One-button paper park lets you print single sheets without having to remove your fanfold paper. And the DMP 300 is even cooperative enough to load and position your letterheads.

Plus, our CSF 300 sheet feeder is available for high-volume work.

Don’t settle for less—the DMP 300 is the perfect complement to your PC.

**Send me more information
on the Tandy DMP-300**

Mail to: Radio Shack, Dept. 90-A081
300 One Tandy Center, Fort Worth, TX 76102

Name
Company
Address
City State
ZIP Phone

Tandy Printers: Because there is no better value.SM

Radio Shack®
The Technology Store™
A DIVISION OF TANDY CORPORATION

How to avoid making backups.

Make Irwin® do it.

An Irwin tape backup system, that is.

So go home early. Because an Irwin system will back up your data, your programs, your breakthrough ideas—all automatically.



No complicated commands.

No sloppy floppies.

Our EzTape® software makes it easy to store

whatever data you want. Whenever you want.

It doesn't matter whether you're backing up a PC or a Mac.

An Irwin backup system works with them all.

Along with all the popular local area networks.

Providing up to 150 megabytes of reliable storage.

In fact, with its patented AccuTrak™ precision tracking technology, you can transfer data from a PC to a PS/2 to a Mac and back again.

Something that would throw a floppy right off its track.

All in all, that's why more people rely on Irwin minicartridge systems to do their backup than all others combined.

Just call 1-800-BACKUP1 for the dealer nearest you.

Because the best way to make backups is to avoid it.



© 1990 Irwin Magnetic Systems, Inc. 2100 Commonwealth Blvd., Ann Arbor, MI 48105. Irwin and EzTape are registered trademarks and AccuTrak is a trademark of Irwin Magnetic Systems, Inc. All other brand or product names are trademarks or registered trademarks of their respective holders.

CIRCLE 219 ON READER SERVICE CARD

Easy come.

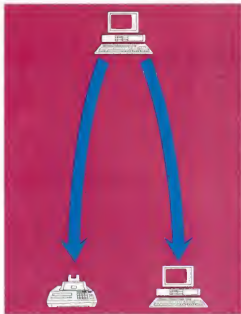


Life is hard. And then you get a Connection CoProcessor[™] board. It's Intel's way of letting you communicate almost effortlessly, using your PC. And for other PCs and FAX machines to send messages to your PC with the same ridiculous ease.

True, you do have to press a few keys on your PC. But you don't have to set any protocols, wait for a printer to do its thing, or stand in line at a FAX machine.

The real labor saver here is CAS. CAS is a software link which allows you to send information directly from applications like Lotus[®] 1-2-3 rel. 2, WordPerfect[™] 5.0, Q&A[®] 3.0 and Sidekick[®] Plus. You can now send documents simply by indicating what you want to

Easy go.



send and who you want to send it to.

And our Connection CoProcessor won't waste your valuable PC time while it's communicating. You can continue to work while it sends programs, data and text, across the street or across the globe.

Because the Connection CoProcessor uses its own microprocessor and memory to take on the time-consuming job of sending and receiving information in the background.

All this, and Intel's toll-free technical support and a five-year warranty. Call us at 1-800-538-3373 to find out how Connection CoProcessor beats the way you're communicating today. Coming and going.

The Intel logo, consisting of the word "intel" in a lowercase, sans-serif font, with a registered trademark symbol (®) to its upper right.

© 1988 Intel Corporation. Intel is a registered trademark and Connection CoProcessor is a trademark of Intel Corporation. Other brand and product names are trademarks of their respective owners.CIRCLE 512 ON READER SERVICE CARD

Environments

rectangle—the area of the window that must be repainted. For the first WM_PAINT message the program receives, of course, these coordinates encompass the entire window.

The two *for* loops go through all the rows and columns to paint the squares. The fields of *rc1* are successively set to the coordinates of each square. If this rectangle does not intersect the invalid rectangle, the square is not repainted. (It's not necessary to make this check, but it speeds up window repainting.)

You would normally use the Graphics Programming Interface (GPI) functions when drawing in the Presentation Manager. There are a few high-level non-GPI drawing functions, however, and TAQUIN uses three of them. These Win functions (they all use a Win prefix) work only on the screen and do not affect printers.

The Win drawing functions used here all work on rectangles, so the *rc1* variable is passed to each of them. The WinFillRect function colors the blank square black. For the other squares, the first WinDrawBorder function draws a light gray rectangle surrounded by a dark gray border. The second WinDrawBorder draws a black border for the space between the squares. The WinDrawText function displays the numeral inside the square.

WML_BUTTON1DOWN: MOUSE CLICKS

TAQUIN handles the bulk of user input during the WML_BUTTON1DOWN message. This message is placed in the message queue when you press the first mouse button (normally the left mouse button) while the mouse is positioned over the client window.

The *mp1* parameter that accompanies a WML_BUTTON1DOWN message contains the pixel coordinates of the mouse pointer relative to the lower-left corner of the window. TAQUIN uses the MOUSEMSG macro to extract these coordinates. The *x*- and *y*-coordinates are divided by *cxSquare* and *cySquare*, and the results are stored in *sMouseCol* and *sMouseRow*. These values represent the column and row position of the square under the mouse pointer.

TAQUIN then applies validity checks to the *sMouseCol* and *sMouseRow* values. The mouse pointer must be positioned over a square in the same column or the

Manzana announces the indispensable 5 1/4" drive for the PS/2.



When you asked for a reliable 5 1/4" floppy drive, we went to work. We built a subsystem that performs flawlessly, is easy to install and competitively priced. Backed by a solid warranty and great technical support, our drives have made their way into the 10 largest companies in America. When you *must* have quality, specify Manzana.

5 1/4" External host-powered floppy drives which can be connected to PS/2 computers or compatibles such as the Epson *etc.* Includes all hardware & software for most installations.

Manzana/1.2 dual 1.2MB & 360K drive—\$374.95.
(Will work on your Model 30 also!)
Manzana/360 360K drive—\$344.95.

3.5" Floppy drives for your PCs, XT's & AT's.

External 1.44MB Drives:
Host-Powered Plus for AT—\$374.95.
High Density External for XT—\$384.95.
Internal 1.44 MB Drives:
Internal Plus—\$199.95.
3rd Internal Plus—\$289.95.
3rd Internal Mux Card—\$99.95.
High Density Controller Card—\$94.95.

Also new! Manzana/1.44, a 3.5" external 1.44MB drive for PS/2 Model 30.

GO WITH MICRO D

To Order:
Contact your dealer
or call us directly at
(805) 968-1387



Manzana
MicroSystems, Inc.
P.O. Box 2117
Goleta, CA 93118
Fax: 805/968-5449

CIRCLE 197 ON READER SERVICE CARD

THE PROTEC CONNECTION

THE COST EFFECTIVE WAY TO SHARE PERIPHERALS



BYTELINK

• 12 ports • 8 convenient port configurations
12 parallel, 6 parallel and 4 serial, 4 parallel and 8 serial, or 12 serial
• 256K, 512K, 1M or 2M buffer

BYTEWAY 1000 PLUS

• 8 ports • 3 convenient port configurations:
6 parallel, 4 parallel and 4 serial, or 8 serial
• 256K, 512K or 1M buffer

BYTEWAY 1000

• 4 ports • 2 convenient port configurations:
4 parallel or 4 serial
• 256K, 512K or 1M buffer

• All parallel ports configurable "input" or "output" • All serial ports bi-directional
• Easy to follow configuration software • Pop-up menu for user commands

Protec
Microsystems Inc.

Head Office & Plant: 557 LePine Ave., Dorval, Quebec, Canada H9P 2P2
Sales & Marketing Office: 3274 St. Martin Blvd. W., Suite 101,
Laval, Quebec, Canada H7T 1A1 Tel: (514) 682-5461 Fax: (514) 682-9771

Give us an inch...



...and we'll give you complete power control. MasterPiece® Plus

Master Piece Plus gives you everything you need to organize and protect your personal computer system. It offers five outlets, a master switch, surge suppression, noise filtering, static protection, a low voltage indicator, modem protection, and a swivel — all in one elegant unit just an inch and a half high.

Master Piece Plus blends in perfectly with any system. Just slide it between your monitor and system unit, and plug your equipment into its five outlets for complete control. Its master switch lets you power up everything at once, and its individual switches let you control your peripherals separately. Touch the master switch to shut down and you'll never accidentally leave anything running overnight.

Master Piece Plus also offers the most complete protection available. Its heavy duty surge suppression



circuitry exceeds strict UL and IEEE specifications. Its noise filtering circuitry protects against EMI and RFI. Its two protected phone jacks defend your modem (and PC) against surges and spikes on the phone line. Its nameplate dissipates harmful static whenever you touch it. And its unique low voltage indicator alerts you when your power level drops below the safety of 104 Volts, to warn you of dangerous low power conditions.

Master Piece Plus even has a hidden swivel that lets you adjust the angle of your monitor. (Easily detachable if your monitor already has a built-in swivel.)

Master Piece Plus — the only complete power center — only \$159.95. Call 800-535-4242 or 212-475-5200 for a Kensington dealer near you. Or write to Kensington, 251 Park Avenue South, New York, NY 10010.

KENSINGTON 

Environments

same row as the blank square, but not over the blank square itself. WM_BUTTON1DOWN processing is aborted with a break statement if the position is invalid.

When the user clicks on a square, the values in the *asPuzzle* array must be shifted around somewhat, which is the purpose of the four *for* loops. At this point, part of the client window must be redrawn, reflecting the new position of the squares. Rather than paint the window immediately, however, TAQUIN sets the fields of *rc1* (the RECT structure) to the coordinates of the rectangle that must be repainted. This area is then invalidated by a call to *WinInvalidateRect*, which causes a WM_PAINT message to be placed in the program's message queue. The window is then updated somewhat later, after the WM_PAINT message has been retrieved from the message queue.

WM_CHAR: KEYBOARD INTERFACE

TAQUIN also provides a keyboard interface that uses the cursor arrow keys. Keyboard input is delivered to a program in the form of WM_CHAR messages. To avoid reduplicating the square-moving logic built into the processing of WM_BUTTON1DOWN, the WM_CHAR message is translated into an equivalent WM_BUTTON1DOWN message. Thus, pressing the down arrow key is the same as clicking on the square above the blank square.

The CHARMMSG macro is used to obtain information encoded in the *mp1* and *mp2* message parameters. TAQUIN checks for four virtual-key codes for the four arrow keys and sets the values of *sMouseCol* and *sMouseRow* to the coordinates of a square that, if clicked, is equivalent to the key pressed. The window procedure then sends itself a WM_BUTTON1DOWN message, which is processed normally.

WM_COMMAND: MENU SELECTIONS

Menu handling in Presentation Manager programs is usually fairly simple. You'll recall that in the last issue, we defined a menu template in the TAQUIN.RC resource script file. All the mouse and keyboard input to the menu is handled within the Presentation Manager. After the user makes a menu selection, the menu window posts a WM_COMMAND message to the client window.

Now You Can Run With the Fast Ones

The LaserBank® 940 WORM and LaserBank® 600 Rewritable

From the Company that offers you all the Optical Answers.

Micro Design International's LaserBank 940 WORM (Write Once Read Many) and LaserBank 600 Rewritable optical disk systems offer you performance comparable to many hard disk drives.* With storage capacities of 940 and 600 Megabytes per cartridge, high density removable media is now available with out-

standing performance characteristics at a reasonable cost per Megabyte. These subsystems are complete with SCSI host adapter, cable, documentation and software to support your current applications.



*Ask for our Benchmark Information!

Micro Design International, the company with the widest spectrum of optical storage solutions in the industry. Now you can get the right solution for your application from the company that offers all the alternatives.

	WORM	Rewritable	CD-ROM
MS-DOS [®]	✓	✓	✓
IBM PS/2 [®] DD's Micro Channel	✓	✓	✓
Novell [®] Network	✓	✓	**
SCO XENIX [®]	✓	✓	✓
Sun OS [®]	✓	✓	✓

**available third quarter, 1989

MS-DOS, IBM PS/2, Micro Channel, Novell, SCO XENIX, and Sun are trademarks of Microsoft, Inc., IBM, Novell, Inc., Santa Cruz Operations, and Sun Microsystems, Inc.



Micro Design International, Inc.

6985 University Boulevard • Winter Park, Florida 32792
(407) 677-8333 • FAX (407) 677-8365

Dealer Inquiries Invited

Environments

In processing the WM_COMMAND message, ClientWndProc uses the COMMANDMSG macro to determine which menu item was selected. The cmd field associated with COMMANDMSG may be IDM_NORMAL, IDM_INVERT, IDM_SCRAMBLE, or IDM_

ABOUT. These are the four identifiers defined in TAQUIN.H and used in the definition of the menu template in TAQUIN.RC.

For the IDM_NORMAL and IDM_INVERT identifiers, which correspond to the Normal Reset and Inverted Reset menu options, TAQUIN simply initializes the *asPuzzle* array, the *sBlankRow* and *sBlankCol* variables, and invalidates the entire window (which drops a

WM_PAINT message into the program's message queue). For IDM_INVERT, the last two numbered squares are switched around.

For the IDM_SCRAMBLE identifier (the Scramble menu option), TAQUIN simulates random mouse clicks by sending WM_BUTTON1DOWN messages. This scrambles the arrangement of the squares. This takes a little time, so TAQUIN displays the SPTR_WAIT (the hourglass) mouse pointer before it begins and restores the SPTR_ARROW mouse pointer when it's through.

During the WM_COMMAND message, the WM_BUTTON1DOWN message processing makes a call to WinInvalidateRect to invalidate part of the window and put a WM_PAINT message in the program's message queue. You'll note that normally the WM_PAINT message would not be retrieved and processed until after TAQUIN had finished with the WM_COMMAND message. That's why the program calls the WinUpdateWindow function after sending the WM_BUTTON1DOWN message. This call causes the WM_PAINT message to be processed immediately, so you can watch the squares being scrambled.

Finally, for the IDM_ABOUT identifier (which corresponds to the "About Jeu de Taquin . . ." menu item) TAQUIN calls WinDlgBox to display a dialog box based on the dialog box template in the TAQUIN.RC file identified by IDD_ABOUT. The dialog box window procedure is AboutDlgProc, the last function in TAQUIN.C. The AboutDlgProc function simply waits until the OK button is pressed or the user presses the Esc key.

Apart from the fun of playing it, TAQUIN is a good example of why programmers like to use games to work out the problems involved in writing for a graphical interface. Besides, programming a puzzle like this lets you decide whether to be a nice guy or not. In invoking the Scramble option, for example, it would have been easy to randomize whether or not the final result would be soluble. But I'm a softie. If you scramble starting with a soluble ("Normal") screen, the result will be soluble. If you scramble an "Inverted" screen, however, you'll have to beat Sam Loyd and the laws of mathematics to win.

If you have any questions about TAQUIN, you can ask me in the Programming Forum of PC MagNet. Don't hesitate to ask. With a system as new as the Presentation Manager, we are all newcomers. ■

RECOOPERATE AND ENHANCE YOUR XT INVESTMENT



TURN IT INTO A 286 PC

TRANSPLANT

IN 48 HOURS

• • • FREE EVALUATION

• • • EXPERT CONVERSION

• • • BURN-IN TESTING



Don't sink thousands of dollars into a new 286 PC when SEFCO's Technical Experts will evaluate, and upgrade your XT to a powerful 80286 computer for a fraction of the cost. We can do for you what we've done for many satisfied FORTUNE 500 companies.

TODAY'S QUALITY SOLUTION FOR YOUR COMPUTING FUTURE

- KEEP COST DOWN BY USING VIRTUALLY ALL OF YOUR EXISTING COMPONENTS.
- TRUE 16-BIT DESIGN GIVES YOU EXPANSION SLOTS FOR TODAY'S MOST ADVANCED HARDWARE.
- 100% 80286 COMPATIBILITY WITH ADVANCED SOFTWARE LIKE OS/2, UNIX, AND WINDOWS 286.
- BLAZING 12 OR 16 MEGAHERTZ PERFORMANCE WILL MAXIMIZE YOUR PRODUCTIVITY.
- TAX DEDUCTIBLE BECAUSE THIS IS CONSIDERED EQUIPMENT MAINTENANCE.

FOR AS LITTLE AS \$350.00
WHY WAIT FOR THAT NEW 286 PC?

RISK FREE PURCHASE

- 100% MONEY BACK GUARANTEE
- FREE EVALUATION AND ESTIMATE
- 1 YEAR WARRANTY PARTS AND LABOR
- FORTUNE 500 REFERENCES
- FRIENDLY CUSTOMER SUPPORT TEAM

YOUR RISK ONLY
SHIPPING COSTS

CALL US TODAY FOR MORE DETAILS

1-(800)777-1288

IN CA.

(818)888-8880

SEFCO
SUCCESS BY DESIGN

CIRCLE 211 ON READER SERVICE CARD

THE IDEAL PARTNER



COREL DRAW!

The World's Finest PC Illustration Package

Easy, Powerful User Interface

- Microsoft Windows, running on all ATs and 386s, with 640K RAM
- Simplified menu & toolbox design
- Macros enable repetitive operations to be easily accessible
- Hundreds of useful samples & clipart
- Thorough documentation & tutorial

Lightning Speed

- Superior architecture results in amazing speed even with large drawings

Superb Freehand Drawing

- Draw Bezier curves quickly and easily
- Fast & Powerful curve editing

Calligraphic Pen Shapes

- Gives your curves a human touch by allowing custom pen shapes & angles

Powerful Bitmap Support

- Rotate, skew, stretch, scale, crop, color & position any bitmap

Autotrace to Quickly Create Artwork

- Automatically traces bitmaps, including scanned images to easily create your own editable artwork

Over 50 Precision Fonts In Any Size

- COREL's top quality typefaces (including 35 that match those in PostScript printers) are included for both screen & printer. You see EXACTLY what you get, even when your text is skewed, rotated, or magnified
- Laserjet, Paintjet, & Postscript printers are fully supported
- Easy typeface selection with font shapes visible during font selection
- Full international character set

Interactive Kerning

- Characters can be dragged until you see the exact spacing you want
- Individual characters can have different attributes within a text string including typeface, point size, angle etc.

Fit Text to a Curve

- Text can easily be snapped to any curve including circles, rectangles, or even other text

Fit Text to a Space

- Interactive letter, word and line spacing

Edit Lettershapes

- Start with any font you want, then create your own custom lettering

Special Effects for Postscript Printers

- Over 50 stunning textures including Textal and Eather effects for filling any object
- Linear or radial fountain fills for any object including text
- Extensive halftone screening for all objects including bitmaps & text

Excellent Connectivity

- Import Lotus PIC, PCX, TIFF, Illustrator, GDF, CGM
- Export displayable EPS, Windows Metafile for use in page layout software
- Use with all Windows supported input and output devices including slidemakers, tablets, monitors, Videoshow etc.

Dazzling, Low Cost Color Output

- With CORELDRAW and a \$1395 Hewlett Packard Paintjet printer, you can create inexpensive but impressive color presentations
- Full PANTONES® and CMYK color support for color separations and color matched output devices

Unlimited HOTLINE Support

- COREL experts are keen to help!



COREL, 1600 Carling Ave. Ottawa, Ontario K1Z 8R7 (613) 728-8200

*Pantone Inc.'s check-standard trademark for color reproduction & color reproduction materials. **Available on 3.25" or 3.5" disks. Microsoft WINDOWS not included.

CORELDRAW!
ORDER NOW \$495**

NEW from the publisher of SOLOMON III . . .

PROFITWISE™

**BASIC ACCOUNTING SOFTWARE FOR
90% OF U.S. BUSINESSES!**

**REAL ACCOUNTING
FOR \$229.00**

INTRODUCING PROFITWISE, a basic accounting software system designed to meet the accounting needs of many small businesses. Statistics show that only 10% of American businesses have sales over \$500,000 . . . PROFITWISE is real accounting for the other 90%!

**PROFITWISE
OFFERS WHAT NO OTHER
PRODUCT OFFERS. . .**

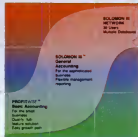
REAL ACCOUNTING Recognizing that businesses with lesser revenues need real accounting too, TLB Inc. has developed PROFITWISE, a specially adapted version of the powerful award-winning Solomon III system. PROFITWISE provides many of the features of Solomon III but limits the size of the accounting database. With PROFITWISE, you pay for only the features and transaction volume you need.

UPGRADE CAPABILITIES Everything you learn with PROFITWISE applies to Solomon III. You can easily and quickly upgrade to Solomon III at anytime. There is no need to rekey information because the PROFITWISE database is compatible with Solomon III.

TRAINING available nationwide.

UNSURPASSED TELEPHONE SUPPORT!

TLB HAS THE ANSWER TO ALL YOUR COMPUTER ACCOUNTING NEEDS. . .



- **CALL NOW TO ORDER**
FAX (419) 424-3400 1-800-777-0521
OUTSIDE USA: (215) 251-6988 or FAX (215) 889-9726
- **ASK FOR PROFITWISE AT YOUR LOCAL COMPUTER STORE**
- **OR ORDER BY MAIL . . . Add \$10.00 for shipping & handling**
TLB INC
P.O. BOX 414; FINDLAY, OHIO 45839

Solomon III, Solomon Series and Profitwise are registered trademarks of TLB, Inc.
Lotus is a registered trademark of Lotus Development Corp. IBM is a registered trademark of International Business Machines Corp.

CIRCLE 747 ON READER SERVICE CARD

ACCOUNTING
SOFTWARE
\$229.00

FEATUREWISE . . .

■ BASIC ACCOUNTING \$229.00

General Ledger

- Extensive Annual and Periodic Budgeting capability
- User-defined fiscal periods - past to any period
- Powerful report definition ability
- Payroll**
- Standard deductions and earnings type already set up
- Unlimited number of user-defined deductions including 401K capability
- All Federal and State tables included
- Automatic W-2, 941 and state unemployment reports

Accounts Payable

- Tracks complete 1099 information
- Both past due and until due aging report formats

Accounts Receivable

- Open-item and balance forward customer accounts
- User-defined terms and aging categories

Invoicing

- Automatic sales tax calculation
- Optional user-defined message on invoices
- Automatic backordering (w/inventory module)
- Service and Product invoices

Fixed Assets Depreciation

- schedules, acquisition and disposition
- Address** Prints lists, labels or index cards

PROFITWISE Basic Accounting must be installed prior to these add-on modules.

■ PROFITWISE INVENTORY & JOB COSTING \$229.00

Job Costing

- Automatic interface with Payroll and Accounts Payable modules reduces data entry
- Tracks jobs from bidding through completion

Inventory

- Automatically updates general ledger for COGS
- Automatically updated (by invoicing module)
- Average, standard or user specified cost methods

■ PROFITWISE REPORT & GRAPH DESIGNER \$229.00

Output

- Automatic formatted reports on screen or printer
- User formatted reports with multiple level subtotal breaks and grand totals
- Transfer of information to Lotus worksheets

Hardware Requirements: At least PC-100 AT 80286 Computer and 100% compatible VGA PC-005 or VGA-006 31 or higher MB RAM. Minimum 10 megabyte hard disk storage. Printer, plotter or graphics 10 software (optional or commercial).

30 DAY MONEY BACK GUARANTEE*
*if purchased from TLB INC

EASY TO USE . . .

The PROFITWISE system features:

- Computer based tutorial that guides you through installation
- On-line help "at your fingertips"
- Extensive password protection ability
- Thorough audit trail of all transactions
- Full integration between modules to reduce data entry
- Reports can be output to screen or spreadsheet/word processor
- Comprehensive User Reference manual



**Solomon
Accounting
Software**

by
Ray Duncan

Power Programming

Using heaps isn't restricted to C programming. With the heap manager you can save memory while adding elegance and flexibility to assembly language programs.

Heaps are very dear to C programmers, especially to those with machines (Macintoshes, Amigas, and Ataris, for example) that have sophisticated, ROM-based memory management routines that you can take for granted. IBM PC assembly-language programmers, on the other hand, are likely to exhibit a classic fight-or-flight syndrome when you start talking about heaps. Instinctively, the assembly language programmer fears that data in a heap will float about frivolously in memory, jeopardizing the programmer's total power over the placement of every bit.

In fact, heaps are not all that mysterious, complex, or dangerous. As the term is commonly used today, a *heap* is simply an area or pool of memory that can be subdivided on demand into smaller blocks. The procedures that allocate, resize, and release chunks of memory from a heap are collectively called the *heap manager*.

Note that, among computer scientists, *heap* has a much more specific, specialized meaning. In this more restricted sense, it refers to a tree data structure in which the key in each node is larger than (or the same size as) the keys of all its child nodes. Simple, elegant algorithms have been worked out for inserting, deleting, replacing, and sorting the contents of such heaps. (See, for example, chapter 11 of Robert Sedgewick's *Algorithms*, 2nd edition.) For our purposes here, we'll ignore these classic heaps and use the word in its more mundane sense.

TWO TYPES OF HEAPS

When you're programming in C or in other high-level languages (HLL) under MS-DOS or OS/2, there are actually two different heaps to consider: the global heap and the local heap. The *global heap* is the entire area of dynamically allocatable memory administered by the operating system. The program's code, data, and stack all reside in blocks of memory that are allocated from the global heap by the system loader. The program can allocate additional memory from the global heap by using appro-

appropriate operating system function calls, as shown in Figure 1.

The local heap is an area of memory in the program's near data segment (DGROU). This heap is administered by procedures that are linked into the program from the HLL's runtime library. By convention, the local heap is located above the program's variable data, static data, and stack, and it can grow until the total size of the data segment is 65,536 bytes (see Figure 2). The key points about the local heap are that objects within it can be addressed with near pointers and that allocating or releasing such objects does not require a call to the operating system. In consequence, access to the local heap is relatively fast.

There are three reasons why HLLs have local heaps: (1) to minimize the need for statically allocated variables, arrays, and other structures; (2) to defeat the language's scoping rules for data; and (3) to avoid stack overflows from the allocation of automatic data objects. (Scoping rules control whether a data item declared in one routine can be referenced by name in another procedure. Automatic variables and structures are created on the stack during

the execution of a procedure and disappear when the procedure exits.)

Consider, for example, the common situation in which a program must read a 4K configuration file into memory during execution of its initialization procedure. The program certainly doesn't want to declare a 4K static buffer for this purpose. To do so would mean that, unless special pains were taken to map buffers required by other procedures onto the same memory addresses, the 4K would simply become dead space in the data segment after the program initialization was completed. On the other hand, the program doesn't want to allocate a 4K buffer as an automatic array on the stack, either. That's because a 4K stack is much larger than most programs need, and (again) the excess stack space would simply be wasted for the remainder of the program's execution.

A sensible solution in this case, then, is to allocate a 4K buffer from the program's local heap for as long as it is needed, then to release the buffer back to the heap's free space before the end of the initialization procedure. That way, the 4K of memory is made available for reuse throughout the duration of the program's execution and can be reallocated in whatever size chunks are required by the program's other procedures. The 1K or 2K overhead required by the heap manager routines is more than repaid by the ability to use and reuse the precious free memory in the near data segment efficiently.

HEAP MANAGEMENT IN C

If you're programming in C, the standard heap management functions are `malloc()`, `realloc()`, and `free()`. These are the three functions that you should stick to in your programs if you want the programs to be portable between memory models and CPU architectures.

The sole parameter of `malloc()` is a size (in bytes). The function returns a pointer to an allocated block of memory. (It returns a NULL pointer if a block of the requested size cannot be allocated.) The

Power Programming

`realloc()` function accepts a pointer to an existing block and a new size (in bytes), and it returns a pointer—which may not be the same as the original pointer if the heap manager was forced to move the block in order to expand it. The function `free()` accepts a pointer to a previously allocated block and releases that block to the heap's free space; it returns nothing.

All three functions—`malloc()`, `realloc()`, and `free()`—deal in pointers of type void. In order to help the C compiler detect logical bugs in your code, it is wise to typecast the pointers returned by `malloc()` and `realloc()`, then assign them to pointer variables of the intended type. For example, to allocate a 256-integer array from the heap dynamically, you might write the following:

```
int *myarray;
myarray = (int *)
    malloc(sizeof(myarray[0]) * 256);
```

You can then address the allocated array with the usual notation: `myarray[0]`, `myarray[1]`, and so on, ignoring the fact that the array is actually being addressed indirectly with the pointer variable.

Does `malloc()` use global or local heaps? The answer depends on which memory model you have adopted. If you are using the small or medium model, each of which has only one data segment, `malloc()` allocates from the local heap and

returns near pointers. If you are programming with the compact, large, or huge model, on the other hand, `malloc()` allocates from the global heap. In these cases, it uses the operating system's functions to allocate memory and returns a far pointer.

If you're willing to trade portability for flexibility, you can delve into your C compiler's runtime library manual and make use of the nonstandard functions related to heap management you'll find there. For example, you can force allocation from the local heap by using `_malloc()` or from the global heap by using `_fmalloc()`. There are also functions to obtain or change the total size of the heap, to find the size of the largest block of free memory in the heap, to check the heap for integrity and consistency, and so on.

There are two special pitfalls to avoid when you use the C runtime library's heap manager. The first is memory leaks. These are blocks that your program allocates but then fails to free when they are no longer needed. The most common culprit here is unstructured code—procedures with multiple exit points or go-tos. Memory leaks are extremely important bugs to detect and fix. Otherwise, if your program executes long enough, the heap will eventually fill up and the program will fail unexpectedly.

The other problem to watch out for is hidden calls to `malloc()` that may be made by other C library routines. A perfect example of this is `fopen()`, which in most implementations calls `malloc()` to obtain memory for a structure used to control the file. Again, if (because of logical bugs or unstructured code) your program



MEMORY USAGE IN HLL PROGRAMS

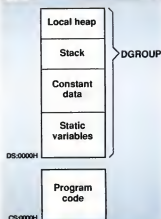


Figure 2: In the layout shown above for a typical program written in a high-level language (HLL), note that the stack and the local heap are located at the top of the program's near data segment (DGROUP). The stack grows downward toward the static constants and variables, while the heap grows upward toward the end of the segment.

repeatedly calls `fopen()` without a corresponding `fclose()` operation, the free memory in the heap will eventually be exhausted and your program will bomb.

HEAPS IN ASSEMBLY LANGUAGE

Most assembly language programmers are in the habit of statically allocating all of their data items. But the arguments against this practice are no less valid for assembly language programs than for those written in C. You can make your programs considerably more elegant, flexible, and compact by adding a simple heap manager to your assembly language bag of tricks. The source listing for `HEAP.ASM` (Figure 3) will serve as a simple example of the techniques and issues involved.

`HEAP.ASM` works on the near data segment (that is, on the segment addressed by register `DS`), accepting and returning pointers that are offsets from `DS`. `HEAP.ASM` contains four public routines: `HINIT`, `HALLOC`, `HREALLOC`, and `HFREE`. (Other procedures in the file are local subroutines and should not be called directly by an application.) All four routines indicate an error by returning with the



GLOBAL HEAP ALLOCATION FUNCTIONS

MS-DOS Int 21h function	Description	OS/2 function
48h	Allocate memory block	DosAllocSeg or DosAllocHuge or DosAllocShrSeg
49h	Release memory block	DosFreeSeg
4Ah	Resize memory block	DosReallocSeg or DosReallocHuge

Figure 1: The operating system function calls for controlling the global heap under MS-DOS and OS/2 are shown in the table above. The MS-DOS calls work in terms of "paragraph" or "segment" addresses; for example, physical memory addresses divided by 16. The OS/2 calls accept or return protected-mode "selectors" that represent the physical address of the block indirectly (the physical address is not known to the application).

SURVIVAL KIT FOR THE INFORMATION AGE.



**CARRY WIZARD POWER IN YOUR POCKET.
SLIDE IN A SOFTWARE CARD. OR PLUG INTO YOUR PC.
TAKE CONTROL OF TOMORROW. TODAY.**

The Wizard from Sharp lets you travel light and take all your personal and business data with you. The Wizard plans, organizes, reminds, informs, advises, calculates. An optional Organizer Link keeps you in two-way communication with IBM-PC compatible or Macintosh computers. Optional Software Cards adapt it for specialized jobs without specialized training.

Discover the competitive edge for the Information Age. Call 1-800-BE-SHARP.

SHARP INVENTS THE WIZARD

SHARP
FROM SHARP MINDS
COME SHARP PRODUCTS™

© 1989 Sharp Electronics Corp.

CIRCLE 110 ON READER SERVICE CARD

HEAP_ASM

[illegible]

POWER PLAY



GET BIG SAVINGS—AND **2 FREE DISKS!**

Make the move that's *guaranteed* to increase your PC power: Get PC Magazine delivered right to your door.

Only PC Magazine can help you *make the right PC choices* with in-depth reviews and data from our own PC Labs—where benchmark tests really put new products through their paces...*upgrade your expertise* with valuable tips and tutorials on everything from spreadsheets to connectivity...*stay on top of a rapidly changing market* with the advice, insights and inside lowdown from our outspoken columnists...plus every issue includes a **FREE Utilities Program** for you to add

to your power-user's repertoire.

Make your power play today. Join PC Magazine—and take advantage of a truly great deal...

SPECIAL SAVINGS OFFER!

Subscribe to PC MAGAZINE today. You'll save up to 62% off the annual single-copy price—and get your 2 Utilities Disks—FREE!

☐ One year (22 issues) only \$29.97.

YOU SAVE 54%!

☐ Two years (44 issues) only \$49.97.

YOU SAVE 62%!



For fast service call
1-800-525-0643

Savings based on single-copy price of \$64.90.
Basic annual subscription price is \$44.97.

NEW! POWER-USER'S 2-DISK UTILITIES LIBRARY— YOURS FREE!

Subscribe now and get both Volume I and the all-new Volume II, packed with 78 amazing utilities that will speed up your keyboard, locate any file or string in seconds, add a DOS system to an already working disk, back up all your data with ease and more! **Yours FREE with your paid subscription!**

HEAP.ASM

2 of 2

```

;
; free public hfree
; proc near
;
; if chkptre
; hvalid
; hfree1 ; check if valid pointer
;         ; jump if bad pointer
; else
;
; end
;
; word ptr [bx-2],0ffff ; turn off in-use flag
; hfree1: ret ; back to caller
;
; hfree endp
;
; ; HYPER: private subroutine for HALLOC and HREALLOC,
; ; finds a free block in heap
; ;
; ; Call with: AX = requested block size
; ;
; ; Returns: If function successful
; ; Carry = clear
; ; DS:BX = address of allocated block
; ;
; ; If function unsuccessful
; ; Carry = set
; ;
; hfind proc near
;
; push ax ; save registers
; push cx
; push si
; push di
;
; mov cx,ax ; save requested block size
; mov si,bhase ; get heap base address
; mov di,si
; add di,hbase ; get address of heap end
;
; hfind1: lodsw ; pick up next block header
;           ; this block free?
;           ; not free if bit 15 set, jump
;           ; block free, large enough?
;           ; size is adequate, jump
;           ; go to next block
;           ;
;           ; and of heap reached?
;           ; not yet, try next block
;           ;
;           ; wouldn't allocate block,
;           ; return carry = set
;
; hfind1: mov bx,si ; save block base in BX
;           ; jump if exactly right size
;           ;
;           ; find excess amount
;           ; enough for another header?
;           ; yes, jump
;
; add ax,cx ; no, skip this block
; jmp hfind2
;
; hfind1: add si,cx ; subdivide existing block
;           ; create header for free block
;           ; containing excess memory
;
; hfind1: or cx,0800h ; set block size and in-use
;           ; flag, also clear carry
;
; hfind1: mov di ; restore registers
; pop si
; pop cx
; pop ax
; ret ; return to caller
;
; hfind endp
;
; ; HREALLOC: private subroutine for HALLOC and HREALLOC,
; ; coalesce adjacent free blocks in heap
; ;
; ; Call with: nothing
; ;
; ; Returns: nothing
;
; hreal proc near

```

```

;
; push ax ; save registers
; push bx
; push si
; push di
;
; mov bx,bhase ; get heap base address
; mov di,bx
; add di,hbase ; get heap end address
;
; hreal1: mov si,bx ; point to block header
;
; hreal1: lodsw ; get length from header
;           ; calc. address of next block
;
; mov bx,ax
; add bx,7ffff
; add bx,di
; cmp bx,di
; je hreal3 ; end of heap reached?
;
; or ax,ax ; not last block, is it free?
; je hreal1 ; yes, exit
; not free if bit 15 set, jump
;
; test word ptr [bx],0800h ; next block free also?
; jne hreal1 ; no, jump
;
; add ax,[bx] ; merge two blocks together
; add ax,2
; sub si,2
; mov [si],ax ; update header of last block
; jmp hreal2 ; try for another merge
;
; hreal1: pop di ; restore registers
; pop si
; pop bx
; pop ax
;
; hreal endp
;
; if chkptre
; ; HVALID: tests whether a heap pointer is valid
; ;
; ; Call with: DS:BX = questionable pointer to block
; ;
; ; Returns: If pointer is valid
; ; Carry = clear
; ; If pointer is invalid
; ; Carry = set
;
; hvalid proc near
;
; push ax ; save registers
; push cx
; push si
; push di
;
; test word ptr [bx-2],0800h ; make sure already allocated
; ; no, pointer invalid
;
; mov si,bhase ; get heap base address
; mov di,si
; add di,hbase ; get heap end address
;
; hvalid1: lodsw ; get length of this block
;           ; do pointer match?
;           ; yes, jump (carry is clear)
;           ; strip in-use bit and
;           ; advance to next block
;           ; and of heap?
;           ; no, try again
;           ; end of heap, pointer invalid
;
; hvalid1: pop di ; restore registers
; pop si
; pop cx
; pop ax
;
; hvalid endp
;
; _TEXT ends
; end

```

carry flag set. They signal success by clearing the carry flag.

Your program must call HINT during its initialization sequence, supplying the base address (as an offset from DS) and the size (in bytes) of the area the heap manager can use for its memory pool. In the simple implementation shown here, the maximum block size that can be allocated from the heap is 32,767 bytes. (The reason for this restriction will be seen shortly.) Your program can then call HALLOC to allo-

cate blocks of memory, HREALLOC to resize previously allocated blocks, and HFREE to release blocks back to the heap.

The operation of this heap manager is very straightforward. Each allocated or available block of memory in the heap is preceded by a header word that gives the size of the block in bytes. The blocks are thus implicitly chained-together, and the end of the chain is also implicit from the base address and the length originally provided to HINT. The most significant bit of

a block's header word is clear if the block is available; it is set if the block is allocated. (That's why any particular block cannot be larger than 32,767 bytes.)

When HALLOC is called to allocate a new block, it scans down through the memory pool, leaping from one block to another by the size field, until it finds an unassigned block large enough to satisfy the request. If the block that is found is larger than the one requested, the block is subdivided and the excess becomes a new



3 Heads Are Better Than 2

**The Standard Just Raised Its Standard!
LapLink III Now Includes Serial and
Parallel Transfer Capability in One Package!**

Introducing LapLink III.

LapLink III is the only file transfer package that's all-inclusive, featuring a unique universal cable that offers both serial and parallel transfer options in one complete unit. This super-powered LapLink is also the fastest transfer product on the market - up to 200,000 baud or higher serial transfer and up to 500,000 baud or higher with parallel transfer. This means you could transfer a 20 meg hard drive in just six minutes! Not only is it fast, but all data is transferred with 100% accuracy through LapLink's error checking system.

What if you've lost or misplaced your disks? No sweat. LapLink III has taken care of this common problem by offering Remote Installation capability. You can automatically send the LapLink program to the remote computer and then transfer your files. For those files that you transfer on a regular basis, you can easily set up automatic batch transfers. What could be simpler.

LapLink III is convenient, fast and easy to use. It transfers files between IBM and compatibles, laptop and desktop, including the IBM PS/2, with just a few keystrokes. It installs in seconds and features a split-screen design for showing files in both computers.

LAPLINK

Release III



LapLink III comes complete with the universal cable, 3 1/2" and 5 1/4" diskettes and easy-to-read documentation. It's surprisingly affordable at **\$139.95**.

No need to put *your* heads together—we've done it for you! To purchase LapLink III, contact your local computer store today. Or, for more information, call Traveling Software at **800-343-8080** or inside Washington state at **206-483-8088**.

Traveling  **Software**

**18702 North Creek Parkway
Bothell, WA 98011**

CIRCLE 223 ON READER SERVICE CARD



Free Storage For Your Storage.

At 3M, we want you to try our formatted diskettes for IBM PCs,* so we're making a terrific offer. First, we'll sell them to you for the price of our regular ones. Then, just

to make sure you can't refuse, we'll also give you a free Flip 'n' File® to store them in. So look for the specially marked boxes at participating dealers.

*Formatted for the IBM PC, XT,™ AT,™ compatibles, and IBM PS/2. Offer good while supplies last. "Flip 'n' File" is a registered trademark of Innovative Concepts, Inc.



Power Programming

unassigned block. If no suitable block is found, HALLOC makes another pass through the heap—trying to combine adjacent free blocks to create one large enough for the request—before giving up.

HREALLOC is used to resize a block previously allocated with HALLOC. If the new requested size is smaller than the old one, the block is subdivided and the excess becomes an unassigned block. If the new size is larger than the old one, HREALLOC first attempts to get the additional space from the subsequent block (if it is not allocated). Otherwise, HREALLOC searches the rest of the heap for a block of sufficient size, copies the previous block to the new one, and releases the original.

The HFREE routine is the simplest of the four. It is called with a pointer and it returns nothing. Its only action is clearing the bit in the header word that precedes the actual memory block, making the block available. Free blocks in the heap are not combined during the execution of HFREE: it would be wasted execution time if the collected free space was never needed.

You can modify the "chkptrs" equate in the source listing if you want to trade speed for error checking in the heap management routines. During development of an application that uses HEAP.ASM, set chkptrs to "true" so that each pointer that is fed to HREALLOC or HFREE is validated before the associated memory block is resized or released. After your application is debugged, set chkptrs to "false" so that the heap management routines run at the fastest possible speed.

A simple demonstration program, TRYHEAP.ASM, lets you interactively allocate, resize, and release blocks using the routines in HEAP.ASM. After each command, TRYHEAP walks through the heap and displays the address, size, and status of each allocated and available block. The source listing for TRYHEAP is not printed here, but both MS-DOS and OS/2 versions of the program are available for downloading from PC MagNet. ■

THE IN-BOX

Please send your questions, suggestions, and comments to me at any of the following e-mail addresses:
PC MagNet: 72241.52
MCI Mail: rduncan
BIX: rduncan

Over 2,200 Images 300 dpi on CD-ROM



- IBM or IBM PC compatible.
- Exciting subjects by Wheeler Arts.
- Cartoons, drawings, borders — contemporary, realistic, crisp, fresh!
- Easy-access retrieval system.
- TIFF format. Ideal for importing into your favorite desktop publishing program.
- Eliminates unnecessary illustration time.
- A must for bringing ideas to life.

Only
\$249.95



*Just place,
print,
and take a bow!*



Quanta Press, Inc., 2239 Carter Ave.,
P.O. Box 8044, St. Paul, MN 55108, USA;
(612)641-0714 (Voice); (612)644-8811 (Fax)

CIRCLE 391 ON READER SERVICE CARD

This Year Call The Experts.

Professionally designed reprints* of your review are available from Ziff-Davis Publishing Company. To discover the blessings of Ziff-Davis reprints, call us today at 212-503-5447.

*minimum quantity 500; 3-4 weeks delivery.

"We'll never make the deadline Brother Gary, we should have called Ziff-Davis Reprints!"



MicroWay Means Numerics!

MicroWay is your best source for the software and hardware you need to get true 32 bit performance from your 386. These include 32-bit tools, such as NDP Fortran, C, and Pascal, and the 32-bit applications that were developed with them (see last paragraph). These products run in protected mode under Unix, Xenix, or Phar Lap extended MS-DOS.

Starting with release 1.4VM, NDP Fortran, C and Pascal not only access 4 gigabytes of memory, but run with Phar Lap's new VMM extension which provides 386 protected mode virtual memory. Now you can run a program with a 30 MB array on a 2 MB system simply by having 30 MB of space on your hard disk.

MicroWay also offers transputer based parallel processing boards and languages that run in an XT, AT, or 386. Each of the T800 RISC processors on these boards packs the power

Dr. Robert Atwell, leading defense scientist, calculates that NDP Fortran-386 is saving him \$12,000 per month in rentals of VAX hardware and software while doubling his productivity!

Fred Ziegler of AspenTech in Cambridge, Mass. reports, "I ported 900,000 lines of Fortran source in two weeks without a single problem!" AspenTech's Chemical Modeling System is in use on mainframes worldwide and is probably the largest application to ever run on an Intel processor.

Dr. Jerry Ginsberg of Georgia Tech reports, "My problems run a factor of six faster using NDP Fortran-386 on an mW167 equipped 386/20 than they do on my MicroVAX II."

of a 20 MHz 386/167. Our best selling board, the Quadputer™, has four T800s and boasts 40 MIPS/megaflops of processor throughput.

MicroWay manufactures Weitek 1167 and 3167 coprocessor cards that run with the 80386. Both cards include an 80387 socket. The 1167 is 2 to 4 times faster than the 80387. The 3167 runs 30% faster than the 1167 in double precision. The key to achieving this speed increase is our NDP Fortran or C and the new 32-bit applications that offer Weitek support. Either processor provides a dramatic increase in throughput for graphics intensive applications. These include VersaCad and Hoops 3D graphics, ANSYS 5000 CAD/CAM, SRAC and Swanson Analysis finite element packages, Mathematica and a host of other packages that were recently ported to the 386 using our NDP Fortran and NDP C. Please call (508) 746-7341 for more information.

32-Bit Compilers and Tools

NDP Fortran-386™, NDP C-386™, and NDP Pascal-386™ compilers generate globally optimized, mainframe quality code. Each runs in 386 protected mode under Unix, Xenix or Phar Lap extended MS-DOS. The memory model employed uses 2 segments, each of which can be up to 4 gigabytes. They generate code for the 80287, 80387, mW3167 or mW1167 and include high speed EGA graphics extensions written in C that perform BASIC-like screen operations. **NDP Fortran-386™** is a full implementation of FORTRAN-77 with Berkeley 4.2 and Fortran-66 extensions. **NDP C-386™** is a full implementation of AT&T's PCC with MS and ANSI extensions. **NDP Pascal-386™** is a full implementation of ANSI/IEEE Pascal, with extensions from C and Berkeley 4.2 Pascal. **NDP Fortran/C/Pascal-386/DOS** each \$595 **NDP Fortran/C/Pascal-386/VM** \$695 **NDP Fortran/C/Pascal-386/UNIX**..... \$795

Phar Lap 386/VMM extensions are supported by the VM releases of NDP Fortran, C, and Pascal, making it possible to compile and run programs as large as the free space on your hard disk.

Phar Lap Virtual Memory Manager ... \$295
Phar Lap Development Tools \$495

NDP Windows™—NDP Windows includes 80 functions that let you create, store, and recall menus and windows. It works with NDP C-386 and drives all the popular graphics adapters Library: \$125, C Source: \$250

NDP Plot™—Calcomp compatible plot package that is callable from NDP Fortran. It includes drivers for popular plotters and printers. Works with CGA, MDA, EGA and VGA \$325

NDP/FFT™—Includes 40 fast running, hand coded algorithms for single and double dimensioned FFTs which take advantage of the 32-bit addressing of the 386 or your hard disk. Callable from NDP Fortran with mW1167 and 80387 support \$250
387FFT for 16-bit compilers \$250

NDP to HALO '88 Graphics Interface—Enables you to call graphics routines in HALO '88 from NDP Fortran, C or Pascal. \$100

Parallel Processing

Videoputer™—The highest performance graphics card on the market. Uses a T800 and TI 34010 in conjunction with a 130 MHz BrookTree DAC. Includes one MB of system RAM, one meg of video RAM and a library of graphics primitives. Runs standalone or in conjunction with a transputer network and drives 32 and 64 KHz analog monitors \$4995

Monoputer™—The world's most popular PC transputer development product now extends the memory available for developing transputer applications from 2 to 16 MB. The board features a DMA bus interface for fast I/O.

Monoputer with T414 (0 MB) \$995
Monoputer with T800 (0 MB) \$1495

Quadputer™—This board for the AT or 386 can be purchased with 2, 3 or 4 transputers and 1 or 4 MB of memory per transputer. Two or more Quadputers can be linked together to build networks of up to 100 or more transputers providing mainframe power from \$3495

Linkputer™—Uses four Inmos C004 programmable cross bar switches. It allows the user to dynamically change the topology of the processors in a network. Using this board, it is possible to get 100% linkage among eight Quadputers and design larger, custom topologies CALL

Transputer Compilers and Applications These Parallel languages are designed for use with Monoputer2 and Quadputer2.

Logical Systems Parallel C \$595
3L Parallel Fortran \$895
CSMOSM - Finite element analysis CALL
ParaSoft: Parallel Environment \$500
Performance Monitor \$500
C Source Level Debugger \$500
T800/NAG™ (See NDP/NAG) \$2750

387BASIC™—Our 16-bit MS compatible compiler introduces numeric register variables to produce the fastest running 80387 code on the market \$249

NUMERICS HOTLINE
(508) 746-7341

386 Your AT

386/387 Turbo™AT—This board plugs into your 80286 socket, allowing your IBM AT to run 32-bit protected-mode code written for the 80386. Includes an 80387 socket. The most cost-effective AT upgrade!

386/387 Turbo AT/16MHz \$495
386/387 Turbo AT/25 MHz \$695

Weitek-Based Coprocessor Boards

mW1167™ and mW3167™ coprocessor boards are built by MicroWay using Weitek components. Each includes an 80387 socket.
mW1167-16 \$895
mW1167-20 \$1095
mW1167 Microchannel-16/20 CALL
3167-20 \$995
3167-25 \$1295
3167-33 \$1695
mW3167/80387 Board \$150

Intel Coprocessors and RAM

8087	..... \$84	8087-2	..... \$120
80287-8	..... \$195	80287-10	..... \$220
80387-16	..... \$350	80387-16SX	..... \$310
80387-20	..... \$400	80387-25	..... \$500
80C287A (CMOS)	..... \$280		
287Turbo-12 (for AT compatibles)	..... \$350		
RAMpak™ - one meg 32-bit memory module for Compaq 386 20/25	..... \$495		
RAMpak™ - four meg	..... \$1995		
256K 80ns DRAM	..... \$8.00		
256K 100ns DRAM	..... \$6.50		
256K SIMMs 100ns	..... \$99		
1 meg SIMMs 100ns	..... \$300		

(All of our Intel coprocessors include 87Test.)

Multi-User Accelerators

MicroWay's AT8™ and AT16™ intelligent serial controllers run 8 to 16 terminals under Unix or Xenix without bogging down your AT, 80386 or PS/2 PC. AT8: \$995 AT16: \$1295

12 MHz PC Accelerators

FastCACHE-286 12 MHz \$299
SuperCACHE-286 12 MHz \$399
FastCACHE-286 9 MHz \$199

MicroWay

World Leader in PC Numerics

Corporate Headquarters: P.O. Box 79, Kingston, MA 02364 USA (508) 746-7341
32 High St. Kingston-Upon-Thames, U.K., 01-541-5466
USA FAX 508-746-4678 Germany 069-75-2023

by
Douglas Cobb
and Steven Cobb

Spreadsheet Clinic

SERIAL DATE VALUES IN SUPERCALC

In the January 31, 1989, issue, you presented a 1-2-3 macro that will calculate the serial date value of the final day of a month. This macro used a formula that was in the form

```
@IF (@MONTH(cell)=11,  
@DATE(@YEAR(cell)+1,1,1)-1,  
@IF (@MONTH(cell)=12,  
@DATE(@YEAR(cell)+1,2,1)-1,  
@DATE(@YEAR(cell),@MONTH(cell)  
+2,1)-1)) -
```

where *cell* is a reference to a cell that contains the serial date value of the final day of the previous month. Then, in a later issue, you pointed out that the much shorter formula

```
+cell+32-@DAY(cell+32)
```

performs the same calculation.

I have since found that as long as I allow for the difference between the 1-2-3 and SuperCalc date functions, I can use this same formula in SuperCalc 4. Specifically, if I wanted to calculate the final day of the next month in SuperCalc, I would use the formula

```
DATE(MONTH(cell)+2,0,YEAR(cell))
```

where *cell* is a reference to a cell that contains the serial date value of the previous month.

For example, you could use the function

```
DATE(MONTH(A1)+2,0,YEAR(A1))
```

to calculate the serial date value of the last day of the month that follows the date in cell A1 (which itself should be the final day of a month). If cell A1 in the worksheet contains the serial date value of June 30, 1989, this function will return the serial date value of July 31, 1989.

Tom L. Cox
Incline Village, Nevada

■ SERIAL DATE VALUES IN SUPERCALC: A 1-2-3 formula that calculates a date series to SuperCalc.

■ CREATING AN AUDIT TRAIL: A clever macro that simulates the paper tape of an adding machine for calculations in 1-2-3.

■ GENERATING A SERIES OF WEEKDAY DATES: This technique works with 1-2-3, Quattro, and VP-Planner.

■ DUPLICATING /RANGE JUSTIFY: Simulating a useful 1-2-3 function in Microsoft Excel.



Unlike 1-2-3 and Quattro's @DATE functions, SuperCalc's DATE function accepts month arguments greater than 12 (or less than 1); it also accepts day arguments that are either less than 1 or exceed the maximum number of days in the month. For example,

```
DATE(13,1,89)
```

returns the serial date value of January 1, 1990, the first day of the first month of the following year. Similarly, the function

```
DATE(7,0,89)
```

returns the serial date value of June 30, 1989, the final day of the previous month.

Microsoft Excel's DATE() function also accepts "illegal" arguments. Consequently, you can use a function in the form

```
=DATE(YEAR(cell),MONTH(cell)+2,0)
```

to calculate the serial date value of the final day of the next month, if *cell* contains the serial date value of the final day of the previous month. (Note that the order of the arguments differs from that of the SuperCalc DATE function.)

You can use similar functions to calculate the serial date value of the first day of a month, given the serial date value of the first day of the previous month. In SuperCalc, you would use the function

```
DATE(MONTH(cell)+1,1,YEAR(cell))
```

In Excel, you would use the function

```
=DATE(YEAR(cell),MONTH(cell)+1,1)
```

The function

```
+cell+32-@DAY(cell+31)
```

performs this calculation in 1-2-3 and Quattro.

CREATING AN AUDIT TRAIL

I often add up lists of numbers using an adding machine so that each value is printed on a paper tape. The tape provides an audit trail, letting me go back and check for keying errors.

Recently, I developed a Lotus 1-2-3 macro, shown in Figure 1, that simulates the action of a paper tape adding machine. Each time you type a value and press the Enter key, 1-2-3 enters it into the current cell and then moves the cell pointer down one cell. If you press the Enter key without typing a number first (that is, if you press that same key two times in a row), the 1-2-3 program will total the values you have entered as a paper adding machine would.

The first statement tells the macro to pause until you press Enter. During the pause, you type a value—preferably on the numeric keypad. As soon as you press Enter, 1-2-3 will end the pause and press the Enter key, locking the value that you just typed into the current cell.


The next statement in this macro tests to

Spreadsheet Clinic

see whether or not the current cell is empty. If it's not empty (that is, if you have made an entry), 1-2-3 will move the cell pointer down one cell, then branch back to the beginning of the macro and wait for you to type another value.

If you press Enter without typing anything first, the {f} statement in cell B2 will be false. 1-2-3 will skip the remaining commands in cell B2 and execute the statement in cell B3. This last statement commands 1-2-3 to enter a formula into the current cell that sums the values you have entered up to that point. Since cell B4 is blank, 1-2-3 will end the execution of the macro at this point.

A. DeSouza
Houston, Texas

 This macro is both useful and clever. If you wish, you can modify it as shown in Figure 2. As you can see, we've inserted the statement

```
B2: '{If @CELLPOINTER("type")="1"}  
{Beep}/re-{Branch \a}
```

between cells B1 and B2 of the original macro. This statement causes 1-2-3 to beep, erase the current cell, and then branch to the beginning of the macro if the user types a label instead of a value.

We've also entered the statements

```
B5: '{Get CHAR}  
B6: '{If CHAR=""e}{Branch \e}
```

assigned the name CHAR to cell B8, entered the statement

```
B9: '/re.{End}{Up} -
```

and assigned the name \e to that cell.

Now after the statement in cell B4 sums the values that you entered into the worksheet, the statement in cell B5 commands 1-2-3 to pause until you press any key. When you do, 1-2-3 will enter the macro representation of the key you pressed into the cell named CHAR (B8). If you pressed the e key, the {If} command at the beginning of cell B6 will be true. In this case, 1-2-3 will branch the execution of the macro to the cell named \e (B9). The statement in this cell erases the values that you entered, plus the sum that follows them. At this point, 1-2-3 will end the execution of the macro. If you press any key other than e, 1-2-3 will end the macro without erasing the "tape." However, you can erase the tape by pressing Alt-E. (Before you do, make sure the cell pointer is on the cell that contains @SUM).

GENERATING A SERIES OF WEEKDAY DATES

I use *VP-Planner Plus* to track various stock market indicators. Most of my spread-

sheets have a date column that includes only weekdays—the days that the financial markets are open. To generate a series of weekday dates, I use the following technique:

First, I enter an @DATE function that returns the serial date value of the starting date into the cell in which I want the series to begin. Then, I enter a function in the following form:

```
@IF (@MOD (cell1,7)<6, cell1+1, cell1+3)
```


into the next cell below, where cell1 is the address of the cell that contains the date.

**A user-defined
function in Excel
will emulate 1-2-3's
/Range Justify.**

Then I copy this function down into the remaining cells of the range that I want to fill.

For example, suppose you want to fill cells A1..A10 with a series of the serial date values of the first 10 weekdays in May 1989. First, enter the function @DATE (89,5,1) into cell A1. It will return the value 32629—the serial date value of Monday, May 1, 1989. Next, enter the function @IF (@MOD (A1,7)<6, A1+1, A1+3) into cell A2. Finally, copy that function into cells A3..A10.

John C. Wainwright
Riverview, Michigan

 This technique works in 1-2-3 and Quattro as well as in *VP-Planner*. Dividing the serial date value of any date that falls on a Monday, Tuesday, Wednesday, or Thursday by 7 leaves a remainder of 2, 3, 4, and 5, respectively. Adding 1 to the serial value of any of those dates produces the serial value of the next weekday. However, dividing the serial date value of any Friday by 7 leaves a remainder of 6. To produce the serial date value of the next weekday after a Friday, you have to add 3.

Unfortunately, this technique will not work properly if you enter the serial value of a weekend day into the first cell of the range. To make sure that errors of this sort are brought to your attention, modify the

1-2-3 MACRO				COMPLETE LISTING			
	A	B	C	D	E	F	G
1	\a	{?}					
2		{If @CELLPOINTER("type")<>"b"}{Down}{Branch \a}					
3		@SUM({Up}).{End}{Up})					
4							

Figure 1: If you must add lists of numbers in 1-2-3, this macro creates an "audit trail" against which you can check for keying errors.

1-2-3 MACRO				COMPLETE LISTING			
	A	B	C	D	E	F	G
1	\a	{?}					
2		{If @CELLPOINTER("type")="1"}{Beep}/re-{Branch \a}					
3		{If @CELLPOINTER("type")<>"b"}{Down}{Branch \a}					
4		@SUM({Up}).{End}{Up})					
5		{Get CHAR}					
6		{If CHAR=""e}{Branch \e}					
7							
8	CHAR						
9	\e	/re.{End}{Up}					
10							

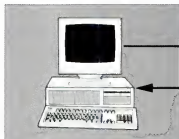
Figure 2: This is an alternative version of the macro shown in Figure 1.

How to PC-FAX and Back with Xpedite

With PC-Xpedite™ software and service, you can send and receive faxes with your personal computer. You can reach more than 4-million businesses with FAX machines worldwide without incurring the cost of a FAX machine. Without printing and manually transmitting. Without purchasing FAX boards that tie-up large amounts of memory and don't offer you faxing options.

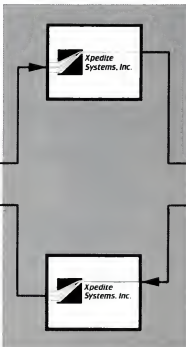
Affordable...

With only a \$49.00 investment in your PC-Xpedite™ software, you can send and receive FAX transmissions today using Xpedite service. There is no need for a dedicated phone line, usually required with fax machines and fax boards. As with regular phone-line charges for fax usage, you are billed on a monthly basis for Xpedite's service. And, rates are comparable or often less than regular phone-line usage.



Better Quality and Convenience...

Is what you receive from Xpedite's service. When your document enters our service center, we perform any necessary document translation automatically and deliver the message to the FAX address you specified. You'll discover the quality advantage of PC-to-FAX transmissions when you see the superior resolution in your faxes.



More FAX Flexibility...

Only Xpedite service gives you PC-FAX ability with the following options:

- Merge documents onto your letterhead
- Express service for delivery in minutes
- Deferred service for delivery at off-peak rates
- Billing codes to identify FAX expenses
- Broadcast FAXES to multiple locations.
- Security features— encrypted messages & error correcting protocols.



What you need...

All you need to fax today is:

- An IBM PC or compatible with 512K memory or greater
- 3 1/2 or 5 1/4 diskettes
- Dual drive or hard disk
- 1200 or 2400 baud Hayes compatible async modem
- Dot matrix or laser jet printer (to receive)
- PC-Xpedite software

How to get started...

Now that you know how to FAX and receive from your PC, return your order form today and receive \$10.00 worth of free fax transmissions. Or CALL 800-227-8379 or in NJ call 201-389-3373 for more information.



Xpedite Systems, Inc.

446 Highway 35 South
Eatontown, NJ 07724

Setting the Standard for PC-FAX Communication

Yes, I want to turn my PC into a FAX for \$49.00.

I'd like to subscribe to Xpedite today and receive \$10.00 worth of free transmissions with this coupon. Send my PC-Xpedite software package for \$49.00* ASAP.

Name

Company

Address

City State Zip

Disk Format: ☐ 3.5" ☐ 5.25"

My Word Processor Software is:

Signature Date

* Plus \$4.00 Shipping and Handling

PCM

Xpedite Service and Xpedite FaxCast Service are Trademarks of Xpedite Systems, Inc.

CIRCLE 287 ON READER SERVICE CARD

THERE ARE FOUR WAYS TO MEASURE THE SPEED OF A LAN.



RELEASE
2.1
Now Available

Ours only wins in three of them.

1. How fast does it install.

We have no competition in this category. LANLink 5X installs in about fifteen minutes, and it doesn't take a technician to do it. Since LANLink 5X uses standard parallel or RS-232 serial ports, installing a network means little more than connecting the cable and loading the software.

With hardware LANs, installation can easily take two days—one to set it up and one to tweak it. And it also takes someone who really knows what he's doing. That is, someone expensive.

2. How fast does it transmit.

Okay this is the category we don't win: the hardware LANs are generally a little quicker. At least, they are under optimal conditions, which is how they rate themselves.

But LANLink 5X is pretty quick, too. At half a megabit per second, it's way out ahead of any other software LAN, and right at the heels of the hardware types. Which, of course, are far more expensive.

3. How fast does it maintain.

The real cost of a network is not so much the initial price as it is the continuing outlay for maintenance—adapting it to changing needs. That's something LANLink 5X does practically on its own.

Running under PC-MOS/386® or PC-DOS, it turns your server PC into a multi-tasking controller, driving a truly expandable LAN that is easily and quickly upgradable.

A hardware LAN, on the other hand, becomes obsolete as new technology is introduced. And, to keep the network up and running as applications change, you need the attentions of a technician, on a continuing basis. A very well-paid technician.

4. How fast can you pay for it.

Now we've arrived at the bottom line, where LANLink 5X is toughest to beat. You can install a five-user LANLink network for about the same cost as the LAN board in a board-driven network. On top of that, factor in what you save on installation and maintenance time, and the difference is pretty dramatic.

LANLink 5X is available immediately, and it comes with a money-back guarantee. Its price of \$595 includes a server and a satellite module plus the network operating system. Additional satellites are available for \$125.

For complete details on the fastest software-driven network available, call 800-453-LINK.

LANLink 5X. Because three out of four ain't bad.

3577 Parkway Lane, Norcross, GA 30092 (404) 448-5405 FAX (404) 263-6474



Spreadsheet Clinic

EXCEL FUNCTION	A	B
1 TEXTWRAP		
2 =RESULT(64)		
3 =ARGUMENT("Text",2)		
4 =SET.NAME("Rows",ROWS(SELECTION()))		
5 =IF(ROWS=1,RETURN(TEXT))		
6 =SET.NAME("Width",ROUND(LEN(TEXT)/ROWS,2)+1)		
7 =SET.NAME("Temp",A3:INDEX(A3:A16384,ROWS,1))		
8 =SET.NAME("RowCounter",1)		
9 =SET.NAME("CharCounter",1)		
10		
11 =IF(ROWCOUNT>ROWS,GOTO(A24))		
12 =SET.NAME("Line",MID(TEXT,CHARCOUNTER,WIDTH))		
13 =IF(CHARCOUNTER+LEN(LINE)>LEN(TEXT),GOTO(A27))		
14 =IF(MID(LINE,LEN(LINE),1)<" ",GOTO(A28))		
15 =SET.VALUE(INDEX(TEMP,ROWCOUNTER,1),LINE)		
16 =SET.NAME("RowCounter",ROWCOUNTER+1)		
17 =SET.NAME("CharCounter",CHARCOUNTER+LEN(LINE))		
18 =GOTO(A11)		
19		
20 =SET.NAME("Line",MID(TEXT,CHARCOUNTER,LEN(LINE)-1))		
21 =IF(MID(LINE,LEN(LINE),1)="" ,GOTO(A15))		
22 =GOTO(A28)		
23		
24 =SET.NAME("Width",WIDTH+1)		
25 =GOTO(A8)		
26		
27 =SET.VALUE(INDEX(TEMP,ROWCOUNTER,1),LINE)		
28 =RETURN(TEMP)		
29		

Figure 3: This user-defined function divides a test value into multiple parts, simulating the action of 1-2-3's /Range Justify command in an Excel worksheet.

function as shown below:

```
@IF(@MOD(cell.7)<1,@ERR,
@IF(@MOD(cell.7)<6,cell+1,cell+3))
```

Unlike the original function, this one will return the value ERR if the first date in the series is a Saturday or Sunday.

DUPLICATING /RANGE JUSTIFY

In my opinion, Microsoft Excel has Lotus 1-2-3 beat hands-down in most areas. However, at least one useful 1-2-3 feature seems to be missing from Excel—a command that divides a long label into smaller parts. The /Range Justify command does this in 1-2-3. How can I do this in Excel?

Clyde Baughman
Louisville, Kentucky

Excel does not have an equivalent for 1-2-3's /Range Justify command. However, the user-defined function shown in Figure 3 can divide a text value into multiple parts.

After you enter this function into a new macro sheet, pull down the Formula menu, select the Define Name command, type MDATE into the Name: text box, type =A\$2 into the Refers to: text box,

click the Function option, and click OK.

To use this function, highlight all the cells in a single column into which you wish to divide a text value. Then, use the Formula menu's Paste Function command to place the function into the formula bar. Next, point to the cell that contains the text value you want to parse and press Ctrl-Shift-Enter to assign the function to the highlighted range.



PRODUCTIVITY TIP

To choose an item from a 1-2-3 custom menu by typing its first letter, that item must begin with an uppercase letter. If the first letter of an item is lowercase, you must point to that item and press Enter to select it.

CONTRIBUTE TO THE CLINIC

Share your latest spreadsheet discovery through Spreadsheet Clinic. We'll pay \$50 or more for tips we print, plus an extra \$25 if you submit your letter on-disk. If you do, please include a printed copy. Mail contributions to Spreadsheet Clinic, PC Magazine, One Park Avenue, New York, NY 10016, or upload them to PC MagNet (to join, see the "By Modem" sidebar in the Utilities column).

SOLUTIONS

Bigger—

Vfeature Deluxe™ lets your DOS system use hard disks it thought it couldn't, all in one bootable piece—no artificial partition! Span two drives into C: and boot from it, use MFM, RLL, ESDI, or SCSI. Interleave selection, physical format, security options included. DOS 3.1-3.3 \$120

DUB-14™ PCB takes a different approach to drive expansion, stretches your AT's Drive Table to support the drive you choose—MFM, ESDI, RLL, up to 2048 cylinders! Comes with setup and low-level format routines, works with UNIX, XENIX, Pick, Novell, DOS. \$95

Faster—

Vcache™ speeds disk operations, stores data in RAM so it's there for you next time you need it—no waiting! Optional delayed sector write, lookahead buffer. Works with any type of memory, caches up to 15 Mb, bundles accelerators for your diskettes, screens, and keyboard. DOS 2 - 4. \$99.95

Vopt™ defragments disks for quicker access. Run it every day and keep your drive as fast as new! In a few seconds at boot time, Vopt arranges all your files neatly in contiguous clusters so you won't waste any time reading them back. Bundles timing and diagnostic utilities. DOS 2 - 4. \$99.95

Safer—

Vlock™ protects your system and its data from vandals and accidents. System access passwords control booting, activity menus decide who does what to which files, even locks out Ctrl-Break during boot! \$135

Easier—

Vtools™ is a slick set of disk management tools for DOS and OS/2. Display directories in whatever order you like, browse files and change or delete them, compare and update multiple versions, find and manipulate categories of files, and more! \$49.95

SEE YOUR DEALER OR CALL TOLL-FREE

1 (800) 284-3269



GOLDEN BOW SYSTEMS
2870 5TH AVENUE
SAN DIEGO, CA 92103
(619) 298-9349
FAX (619) 298-9950 TELEX 201520 GBS UR
MC/VISA US shpg/hdly \$3 CA orders add 7%

Take Your Pick.



ZEOS/F12



ZEOS/RS

Only ZEOS lets you decide between two great keyboard styles. Choose the ZEOS/RS with standard Enhanced key spacing yet a **25% smaller footprint**. Or choose the ZEOS/F12 with all the function keys *on the left*. ZEOS gives you the choice. Two great keyboards, one great price!

Only \$89.95

Please add \$5.00 for shipping & handling. Your ZEOS keyboard comes with the standard 6' coiled cable. For an additional 10' cable extension (8' total) add \$10.00. ZEOS keyboards use the standard DIN type connector as do most computers. If you're not sure what you need, contact your computer retailer. For PS/2 style connectors add \$25.00. XT, AT and PS/2 are trademarks of IBM Corporation. Prices are subject to change without notice. Call for complete warranty details. Available in 12 languages, call to verify stock. ZEOS is a publicly traded company, MPLS/ST PAUL, Local 07C.

Your favorite Keyboards. Guaranteed.

ZEOS/F12, "F" Keys on the Left!
Many people prefer their function keys on the left. That's why we developed the ZEOS/F12. If you use your "F" keys frequently, then definitely give the F12 a try. You'll never go back.

ZEOS/RS, 25% smaller footprint!
We made it 25% smaller yet kept the standard Enhanced key size and spacing. People love it by the thousands. You will too. Just decide what you're going to do with all that extra desk space!

Who said typing can't be both fast and fun! Now it's both. ZEOS gives you your choice of *two* great keyboards.

Choose the ZEOS/RS (Reduced Size) keyboard. It's 25% smaller! Or select the ZEOS/F12. All 12 function keys are on the left, where a lot of us learned to use them. It's great for Function-intensive applications. It's fantastic for typing!

Either way you get that great ZEOS Mechanical Tactile feel with the perfect "Click."

Plus, you will also get that extra ZEOS value. Like an anti-static dust cover included at no additional charge. Our famous ZEOS *30 day* Money Back guarantee, Full One Year Warranty, Toll Free Technical Support and Expedited Replacement policy are yours too.

So take your pick and start enjoying your new ZEOS keyboard right away. Order yours now by calling **800-423-5891**.



**Order Now Toll Free
800-423-5891**

Open days, evenings and weekends.
Fax Orders: Dial 612-633-2310.
In Minnesota Call: 612-633-4591.
MasterCard, VISA and COD
530 5th Avenue NW, St. Paul, MN 55112

by
Neil J. Rubenking

User-to-User

BATCH FILE HELP

I have a large collection of batch files. A maintenance problem I have with them is the difficulty of figuring out what they do, their proper calling syntax, and so on. One obvious though cumbersome solution is to enter REMarks into the batch file, then view these by **TYPE**ing the file.

I've adopted the convention that a ? (question mark) used as the first argument to a batch program will produce help information. If there, the batch file **ECHO**s the help information; otherwise control simply skips to the body of the routine. Figure 1 contains a template for such a batch file.

Some batch routines require at least one argument and are meaningless without one. In this case a default argument may be used to list help information or to produce some other desired behavior. At the start of the batch file, I check for "no" arguments, then execute the batch file with the desired default argument(s). Note that %0 expands to the name of the batch file. Thus,

```
IF "%1"=="" GOTO ?
```

would list help information, while

```
IF "%1"=="" GOTO C:
```

would apply the operation (whatever it is) to the C: drive. Note that any number of default arguments may be used.

DOS 3.3 adds a **CALL** command to the batch vocabulary. This method of supplying a default argument might break the return stack if used within a **CALL**ed routine.

Ken Irving
Fairbanks, Alaska



Fortunately, there's no problem in DOS 3.3 when a **CALL**ed batch file reruns itself. Sometimes DOS is smarter than we expect it to be. And it is a good idea to be able to provide some way to get a listing of correct syntax. Whenever I'm about to use a utility whose syntax I've forgotten, the first thing I try is running it with ? or /h on the command line.

■ BATCH FILE HELP: A standardized batch file Help system.

■ CONSERVING RAM: FILES and BUFFERS take up RAM space—don't set them too high.

■ SAVING DISK SPACE: How to save the disk space taken up by short DEBUG scripts.

■ ELIMINATE ECHO OFF: You can suppress the appearance of ECHO OFF.

■ CLEANING MICE: Keep your mouse clean and get better performance.

■ PRINT.COM FORM-FEEDS: Queue up extra form-feeds with PRINT.COM.

■ A NEW MOVE.BAT: Correction for an unfortunate error in MOVE.BAT.

Another common practice is to have the batch file display syntax information if the user supplies improper parameters or omits required parameters. Calling this kind of batch file with ? on the command line also will get you help, unless of course ? is one of the required parameters.

CONSERVING RAM

Some applications, especially databases, will request that you set the **FILES=** and **BUFFERS=** statements in your **CONFIG.SYS** file to certain numbers. The higher you set these numbers—especially the **BUFFERS=** statement—the more memory you will use up and the less memory will be available to application programs.

I recently ran into a situation in which I had set my **BUFFERS=** statement higher in an attempt to fine-tune my database application. Later on, when I wanted to use my accounting program, it loaded up and promptly died.

I spent two evenings reloading my complete accounting application and even reformatting my fixed disk, only to have the problem persist. Finally I booted my computer without a **CONFIG.SYS** file and the problem disappeared. I reduced the number of **BUFFERS** and now both programs work fine.

Apparently the small increase in the **BUFFERS=** statement used up enough memory to crash the accounting program.

Tommy Seymour
Murfreesboro, Tennessee

BATHELP.BAT

COMPLETE LISTING

```
ECHO OFF
IF NOT "%1"=="?" GOTO Start
ECHO Put help information here, including:
ECHO name, author, version, date,
ECHO calling syntax, arguments, known bugs, references, etc.
ECHO For convenience this should fit on a single screen.
GOTO End
:Start
REM Body of batch file goes here.
:End
```



Figure 1: A template for a batch file in which ? invokes help information.

RETAILERS:

DEAL YOURSELF IN



GET A FULL HOUSE OF CUSTOMERS—STOCK THE ZIFF-DAVIS COMPUTER LINE

You're playing a winning hand when you carry the Ziff-Davis line of computer magazines: PC MAGAZINE, PC/COMPUTING, COMPUTER SHOPPER, and MACUSER.

Here's your chance to build traffic. Establish your store as a full-service center. And best of all, boost sales of your inventory, while earning additional profits.

Plus—we make it easy for you to get the maximum profit from our line. You get guaranteed profits of up to 40% off the cover price of each magazine. Free in-store sales aids. A toll-free HELP line. And much, much more!

So follow the leader to big profits! To stock the magazines that move your stock, call

1-800-435-5003

Or write: Frank Manziana, Direct Sales Manager, Ziff-Davis Publishing, One Park Avenue, 5th Floor, New York, NY 10016.

User-to-User

PC The FILES= line controls the number of files any process can have open at one time. By default that number is eight, but DOS uses up five of them. Each time you increase the FILES= number by one, you reduce the amount of available RAM by 48 bytes. That's not too bad, and in fact it's usually recommended that you set your system for at least FILES=20. This is the maximum that a single process can use without going through some special shenanigans, and programs that really need more than 20 will tell you so.

The BUFFERS= line controls the number of disk buffers DOS establishes. When you read data from a disk, it stays in a buffer. If you need to reread that same data, DOS can take it from the buffer rather than going to the disk again. However, every increase in the BUFFERS= number reduces the available RAM by 528 bytes, a much larger cost. If you assigned the maximum number of buffers (99 under DOS 3.3), you'd have over 50K tied up in buffers. On top of this, when you have too many buffers it can take DOS longer to look for data in the buffers than to read it from disk! The DOS 3.3 manual recommends keeping only 10 to 25.

DOS's buffers are a primitive form of disk caching. If you're using a recent disk-caching program, read the manual carefully to see if it mentions the BUFFERS= command. It will probably recommend that you reduce the DOS buffers to a very small number.

SAVING DISK SPACE

Each issue of PC Magazine has useful DEBUG scripts, which are saved as .SCR and .DOC files. I have found a much better way to save these little files. You can put all the information into a single file and make it very easy to create the corresponding .COM file by writing a batch file as shown below:

```
GOTO batch
(DEBUG script goes here)
[explanations go here]
:batch
DEBUG < %0.BAT > NUL
ECHO %0.COM created
```

Hans Salviusberg
Berne, Switzerland

PC As an example of this idea, I created WARMBOOT.BAT (see Figure 2). When you run it, it creates WARMBOOT.COM, which reboots your computer. WARMBOOT is handy in batch files that change CONFIG.SYS and require a reboot to activate the modified configuration.

I added a bit of error checking by piping the output of the DEBUG session through the FIND filter and having it count the occurrences of Error. There will always be one Error message because DEBUG doesn't like the initial GOTO Batch line. That makes it tough to automate error checking. But if more than one error is found, you need to check and correct the script.

You can take any DEBUG script and wrap it up inside a batch file like this. Add the GOTO Batch line at the start and ap-

WARMBOOT.BAT

```
GOTO batch
N WARMBOOT.COM
A 100
MOV BX,1234
MOV AX,0040
MOV DS,AX
MOV [0072],BX
JMP FFFF:0000
```

```
R CX
I 11
W
Q
:Batch
ECHO OFF
DEBUG < %0.BAT | FIND /C "Error"
ECHO IF the line above contains a 1, %0.COM was created
ECHO successfully. Otherwise, check the DEBUG script lines,
ECHO because they contain an error.
```

COMPLETE LISTING



Figure 2: An example of the same file as a batch file and as a DEBUG script.

Aw...What the Heck!

EXTREMELY POWERFUL

DesignCAD 3-D version 2.0 is as powerful as most CAD systems costing \$5000 - \$10,000! Features like: Complex Extrusions-linear, scalar, and circular, Blending of Surfaces, Shading, Cross Sectioning, Complex Sweeps and Translations, and Boolean operations make DesignCAD 3-D one of the most powerful 3-D CAD systems available... at any price! Engineers, Architects and Consultants consistently tell us that they use CAD systems costing thousands of dollars which are not as powerful as DesignCAD 3-D.

VERY EASY TO USE

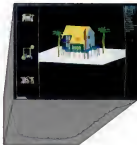
Just because DesignCAD 3-D is powerful doesn't mean it is difficult to use. Single keystroke commands and side-bar menus which give short directions on how to proceed make DesignCAD 3-D a snap to use! While not required, DesignCAD 3-D supports all popular digitizers and mice.

Many of the older, more cumbersome CAD systems require weeks of training before a user can be productive. DesignCAD 3-D users find they can be producing useful drawings in a matter of minutes! In a recent CAD contest only one contestant was able to match our drawing time. The package sold for \$3000.00. The other CAD packages took up to twice as long to perform the same drawing and cost up to \$5000.00!

Still don't believe us? The goblet pictured below required only 16 keystrokes and 3 commands to create! The top, front, side, and isometric views were created simultaneously... in less than one minute!

VERY LOW PRICED

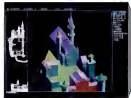
The first question asked by many people is, "Why is DesignCAD 3-D priced so low?" The answer? After developing DesignCAD 3-D version 2.0, we were unable to decide how the product should be priced. We consulted experts. We used the finest spreadsheets on the market. We took employee polls. Finally, in the great American Tradition, we said, "Aw... What the Heck! Let's see the other guys beat this price!" DesignCAD 3-D version 2.0 sells for \$399.



DesignCAD 3-D only \$399!

WHY BUY THIS ONE?

There is a very important reason to buy DesignCAD 3-D. PERFORMANCE. No other CAD system can match our price/performance ratio. Many people make the serious mistake of thinking that it is necessary to spend thousands of dollars to obtain "a good 3-D CAD system." This is not true! We talk to people everyday that are sadly disappointed with their "expensive" CAD systems. Don't be one of them! Call us and we will send you a complete set of literature and a free slide show demo disk. Once you compare DesignCAD 3-D version 2.0 with other CAD systems we know you will choose DesignCAD 3-D.



DON'T TAKE OUR WORD FOR IT

Here is what other people have to say about DesignCAD 3-D:

"After you've worked with DesignCAD, the single keystroke commands are simple to remember and it becomes easy to 'flick one key' to execute a command. An extremely ergonomically designed program."

HENRY LEVET, Levit & Deagle Architects - New Orleans, LA
Designed a \$5,000 sq. ft. nursing home using DesignCAD

"Recently I worked with a firm that builds decks. They purchased your product on my recommendation. I sat down with them and in two hours they were very proficient in DesignCAD. Now they are more effective; and we can communicate... it's wonderful to be able to do a block repeat 42 times and there are 42 2x4's to make the deck!"

J. TURNER, Architect, TAD Ltd. - The Woodlands, Texas

"Allows scientists and engineers to expend minimum time learning and using CAD software so that their time can be expended on the project at hand. It also allows scientists and engineers to quickly present to management all views of a subject. [3-D]."

DR. STEVENS, NASA Space Sciences Engineer



HOW DO I GET ONE?

DesignCAD 3-D version 2.0 is available from most retail computer stores, or you may order directly from us. DesignCAD 3-D is available in a number of foreign languages from distributors throughout the world. All you need to run DesignCAD 3-D is an IBM PC Compatible and 640K RAM. DesignCAD 3-D supports most graphics cards, printers, plotters and digitizers. Free information and a demo diskette are available by contacting us at:

American
Small Business Computers, Inc.

327 South Mill Street
Plyor, OK 74381
918/325-4844
FAX: 918/325-4858
TELEX: 9102400302

User-to-User

pend the lines starting with :Batch to the end. Do note that the .COM file created always has the same name as the batch file, and remember that .COM files have priority over batch files. If you run WARMBOOT once, the batch file creates WARMBOOT.COM. Give the command again and you'll run the .COM file, which reboots your computer.

ELIMINATE ECHO OFF

To suppress ECHO OFF in monochrome, "[0m must be the first line of a batch file; this makes the screen invisible (note that [represents the ESCape character). An error message is generated but cannot be seen because the screen is invisible. The second line of the batch file is ECHO OFF and ECHO "[0m is the third line, which restores the screen.

If you need to eliminate the gap in the appearance of the screen, put the appropriate cursor positioning command in the fourth line. For example, ECHO "[3A (the ANSI code to move up three lines) will reposition

the cursor up three lines. Of course, the ANSI.SYS driver must be installed, and you will need to look out for case sensitivity in the commands.

If you are working in color, just switch the foreground color to the background color in the first line of your batch file. If you have a blue background, for example, "[0;44;34m will send the foreground to blue.

Gene Feaster
Shawnee, Kansas



Rejoice! Users of DOS versions less than 3.3 can now avoid the visible ECHO OFF at the start of each batch file. I would add CLS as a fourth line; most of my batch files start with ECHO OFF and CLS as it is.

PC Magazine's tiny editor TED.COM is especially useful for writing this kind of batch file, because you can insert the ESCape character just by pressing the Esc key. TED.COM appears in the Utilities section of the November 15, 1988, issue. You can create a file containing just the three lines described above and simply read this file into the beginning of your other batch files.

Be careful to note that this method is not completely foolproof. If your PROMPT includes ANSI color commands, the ECHO OFF line will still show up on your screen.

CLEANING MICE

Is your mouse tired? Or dragging its feet so much that the mouse pad moves instead of the mouse? A simple cleaning is all it takes to get your mouse slipping and sliding again. First, clean the felt pads on the bottom of the mouse by roughing them up a bit with your fingernail; then apply cellophane tape. Rub the tape firmly onto the felt pad with your fingernail, remove it, and repeat the process with a fresh piece of tape. Next, if you have an optical mouse, clean the surface of the metal pad with tissue moistened with rubbing alcohol. Use the same piece of tissue to clean the rubber feet on the bottom of the pad.

John M. Simpson
Eugene, Oregon



Not all mice are created equal—some use plastic pads, some use felt, others surely use something else. Don't use the cellophane tape method

Webster's defines form as ...

"to think of; frame in the mind; conceive ... create out of separate elements ... assume shape."

Indigo Software defines JetForm as ...

"doing all of the above creatively, efficiently and inexpensively."

What can you expect from the most powerful, flexible competitively-priced electronic forms product on the market?

- **Power:** to take full advantage of PC interactive graphics design capabilities and the latest in laser printing technology.
- **Flexibility:** to create electronic forms that meet all your forms requirements — from single-page expense claims to multi-page insurance policies.
- **Design:** to watch your form as it takes shape and use a host of built-in design features.
- **Speed:** to cut your forms design and print time to a fraction, with no compromise to the end product.



Is What You See Really What You Get?

With **JetForm**, yes! **JetForm** makes the creation process easy. As your form takes shape on the screen, you know it will look the same when it comes out of your laser printer.



Call (800) 267-9976 (613) 594-3026

Indigo Software Ltd.
560 Rochester Street,
Ottawa, Canada K1S 5K2

JetForm solutions are available for:
IBM PC/AT, PS/2 and compatibles
HP 3000, HP 9000,
DEC VAX

CIRCLE 257 ON READER SERVICE CARD

NOW YOU CAN DESIGN JUST ABOUT ANYTHING...INCLUDING YOUR OWN CADD SYSTEM!



Anyone can produce a computer-aided drafting and design package that sells for thousands of dollars. But creating one that's fast, powerful, and affordable takes real ingenuity.

That's exactly what we've done at Generic Software.® We sell the most widely used CADD program in the world for under \$500.



Now available for Macintosh™

PC Magazine ranked it "Editors Choice" in a face off with 17 low-cost CADD packages. "This product is an outstanding value from every point of view and is highly recommended." "A paperback version of AutoCAD", stated PC Week.

And our CADD programs are just part of what we offer.

You can start with Generic CADD Level 1,™ then advance to other levels as your needs—and skills—expand.

And you can use our CADD add-ons, Utilities, and symbols libraries to design the CADD system that fits your needs.

You only pay for the functionality you need, and the functionality you get has depth.

Critic tested, market approved. Generic Software offers price, quality, and support. Match our customer support against anyone!

- Unconditional 60-day guarantee on most products
- Unlimited free technical support
- Free monthly newspaper
- Regular updates at modest prices.

All adding up to prove that the only thing generic about us is the price.

Call us for a free CADDalog™ or for the name of your local dealer: 1-800-228-3601.

© Generic Software Inc., Level 1 and Generic CADD are trademarks of Generic Software Inc., 11911 North Creek Parkway South, Bothell, WA 98011. Macintosh is a trademark of Apple Computer Inc.

Generic

SOFTWARE

User-to-User

on anything other than felt pads. But whatever kind of mouse you have, make sure to give it a good regular cleaning. All that running around on the desk makes it pick up *lots* of dust.

Many mice have a ball inside that rolls on the desk. From time to time, you should remove this ball, gently blow away any dust from its enclosure, clean the ball itself, and reinstall it.

PRINT.COM FORM-FEEDS

All the printers in my office are installed inside printer mufflers to reduce noise. While this does result in a much quieter office, it also causes the problem of having the last piece of a printout left inside the muffler. Gaining access to this last sheet requires an additional form-feed.

The fastest way I've found to cause a form-feed is to do a PRINT NUL command. This queues the NUL device to be printed. When PRINT attempts to print NUL, it will advance the paper to the top of the next form because the NUL device is empty.

This is easier than keeping an empty file on your hard disk and PRINTing it.

Jim Karpinski
Ithaca, New York



Very convenient! The NUL device is always present, and PRINT.COM sends a form-feed at the end of every print job, regardless of whether there was anything to print. If you want to, you can put the extra form feeds right in the middle of a particular series of print jobs; for example,

```
PRINT FILE1
```

```
PRINT NUL
```

```
PRINT FILE2
```

```
PRINT NUL
```

That way you'll be able to tear off the printout of each job as soon as it's finished printing.



A NEW MOVE.BAT

The March 14, 1989, issue presented MOVE.BAT, a batch program to MOVE files from place to place. The text mentions using it to move a file to a different directory or to a different drive.

All the examples show moving a *single*, unambiguous filename. But we should have made it clear that using MOVE.BAT with wildcards is *dangerous*. If you give *.* as a parameter to MOVE.BAT, you will *totally* erase the contents of the destination directory.

The offending lines are between labels :L1 and :L2. Their purpose is to determine whether a Read-Only file of the same name already exists in the target directory. To this end, they attempt to delete that file, then check to see if it still exists. This creates no problem when the parameter is a single file, because the file in the target directory is going to be overwritten anyway. But if the parameter contains wildcards, files that aren't about to be replaced with new versions may also be deleted.

MOVE.BAT is designed to work with single, unambiguous filenames; it would take a total rewrite to make it work with wildcards. But to remove the chance of accidentally losing files by calling it with a wildcard parameter, just delete the dangerous lines. Start with the line afterlabel :L1 and delete all the way through label :L2. The modified MOVE.BAT (Figure 3) can no longer warn you if you attempt to copy



A Complete Solution From Start To Finish.

With the ever-growing list of mass storage vendors, how do you choose the company that will best meet your mass storage needs?

Consider this: Storage Dimensions, we design our engineering and marketing teams dedicated to designing comprehensive mass storage solutions for your operating environment. Whether it's DOS, NetWare® or Macintosh®—hard disk or optical.

In fact, we design, build and support the broadest range of high-performance mass storage subsystems in the industry.

Many so-called storage subsystems are really no more than a collection of third party components thrown together in a box. At Storage Dimensions, we design our plug-and-play subsystems using a "total systems" approach.

We start by developing our own software, firmware and host adapters. Which lets us achieve the highest performance and reliability in the industry. We also engineer and test all components to

ensure they work together in your application environment.

And we finish the job with responsive service and knowledgeable technical support.

What Makes A Total Storage Solutions Company?

- ✓ Completely Integrated Solutions
- ✓ High-Quality Disk Drives
- ✓ Software Support for Novell® DOS & Macintosh®
- ✓ In-House Controller Design
- ✓ All Components Tested as a System
- ✓ Responsive, Knowledgeable Technical Support
- ✓ Comprehensive, Easy-To-Use Documentation
- ✓ Full One-Year Systems-Level Warranty
- ✓ Financially Strong Company
- ✓ Support for AT™ Bus, Micro Channel™ & Macintosh

Total Storage Solutions.

```

ECHO OFF
IF %2== GOTO syntax_error
SET movepath=%3
IF %3== GOTO begin
SET movepath=%1\
SHIFT
GOTO begin
:syntax_error
ECHO Syntax is: MOVE [source_directory] filename destination_directory
GOTO end
:begin
IF EXIST %movepath%1 GOTO L1
ECHO Error. Source file does not exist!
GOTO end
:L1
REM DELETE== IF EXIST %2\%1 DEL %2\%1
REM DELETE== IF NOT EXIST %2\%1 GOTO L2
REM DELETE== ECHO Error. Old version could not be deleted!
REM DELETE== GOTO end
REM DELETE== :L2
COPY %movepath%1 %2\%1
IF EXIST %2\%1 GOTO L3
ECHO Error. Copy unsuccessful!
GOTO end
:L3
DEL %movepath%1
IF NOT EXIST %movepath%1 GOTO L4
ECHO Error. Could not delete the original!
GOTO end
:L4
ECHO Successful Move.
:end

```



PRODUCTIVITY TIP

If you run the DOS PRINT command, it will prompt you for the output device. This can be a pain if you want to run it from your AUTOEXEC.BAT file. To avoid having to answer that question, use the /D command-line switch. For example

```
PRINT /D:PRN
```

SHARE YOUR SECRETS

Reveal your latest DOS and systems discoveries through User-to-User. We'll pay \$50 or more for any submissions we print, plus an extra \$25 if you send your letter on-disk. If you do, please include a printed copy. Mail contributions to User-to-User, PC Magazine, One Park Avenue, New York, NY 10016, or upload them to PC MagNet (to join, see the "By Modem" sidebar in the Utilities column).

Figure 3: This batch file fixes a dangerous side effect of MOVE.BAT.



Complete Subsystems For DOS, NetWare And Macintosh.

With Storage Dimensions' extensive line of storage solutions, you get the performance and capacity you need, and the choices you want. No matter what your desktop application.

Our field-proven families of high-performance subsystems deliver a broad range of options—from 45 megabytes, to 2.6 gigabytes, in both internal and external configurations. With support for all popular interfaces.

Plus, our subsystems install easily in minutes, are 100% compatible with your operating environment, and deliver exceptional reliability.

Hard Disk And Optical Subsystem Families.

Product Family	Application	Capacity Range	Interfaces Supported
SpeedStor™	PC/MS-DOS	120 MB to 2.6 GB	ESDI, SCSI, ST412, RLL
LANStor™	Novell NetWare	115 MB to 2.6 GB	ESDI, SCSI, ST412, DCB
LaserStor™	Write-Once Optical PC/MS-DOS & Mac	786 MB (DOS) 732 MB (Mac)	SCSI
MacinStor™	Apple Macintosh	45 to 650 MB	SCSI

Get Your Mass Storage Needs In Line. Call (408) 879-0300.

Don't trust your valuable data—or your business—to an incomplete storage solution. Call the company that does it right from the start.

CIRCLE 161 ON READER SERVICE CARD

More In Store.™



STORAGE DIMENSIONS
A MAXTOR COMPANY

2145 Hamilton Avenue, San Jose, CA 95125

Across The Line.

©1989 Storage Dimensions.
SpeedStor, LANStor, LaserStor and MacinStor
are trademarks of Storage Dimensions

Now A Whole New Class Of Users Can Create Their Own Database Applications.

If you're not a programmer, you can do more with Alpha Four™ than with dBASE IV,™ Paradox,® DataEase,® Q&A,™ or any other database program—guaranteed or your money back.

That's because Alpha Four is a fully relational database designed for people who need the power to create their own database solutions—without having to do any programming. With Alpha Four, creating applications is as easy as filling in an outline.

Alpha Four gives you a report writer (the most sophisticated ever developed for the PC), custom forms, data validation, data lookups, mail labels, form letters, custom menus, and more. Plus, Alpha Four uses dBASE® files directly. So now you'll have the power to singlehandedly bring order to inventory control, invoicing, customer tracking, and personnel management. With over 100 Fortune 500 companies committed to our products, you can't go wrong.

So call 800-451-1018 for an evaluation copy or the name of your nearest dealer. (In Massachusetts, 800-462-2016.)

And start taking things into your own hands.

**The Fully Relational
Database for Non-Programmers.**



ALPHA
SOFTWARE CORPORATION
One North Avenue, Burlington, MA 01803, 617-279-2924

PCARD1

Power User

A WORDPERFECT BUG

I have just come across a bug in *WordPerfect*, Versions 4.1 and 4.2. The problem appears when I type a footnote that includes the ASCII 226 character; the footnote gets garbled. After entering the 226 character, some of the note is lost, some appears in the regular text, and unexpected codes with unpredictable effects are introduced. Though I use *WordPerfect* very often, I find the above problem a handicap.

George D. Chrysos
Glyfada, Greece

PC Character 226 is an uppercase gamma (Γ), and certainly a *WordPerfect* user in Greece is likely to find such a bug. It's easy enough to confirm that the bug exists: in the middle of a footnote, hold down the Alt key, tap out 2 2 6 on the numeric keypad, and release the Alt key. Finish your footnote by pressing F7. You'll immediately see that some of the footnote has appeared in the document text. Now hit Alt-F3, Reveal Codes. There's no telling what you'll see—in three tries I got three totally different results. The only thing they had in common was that all three locked up my computer.

The solution? Upgrade to Version 5.0, which doesn't have this problem. Or avoid using the uppercase gamma character in footnotes.—Neil J. Rubenking

CUSTOMIZING FORM LETTERS

By combining conditional commands with Microsoft Word's Ask command, you can easily produce customized form letters. While mail-merging, Word will ask for the information to be typed at the keyboard and will insert that information when it prints. Here is an example of the format:

This is a paragraph that is always included.

ASK COMMENT = "Comment: " IF COMMENT == COMMENT

ELSE ENDIF This is another paragraph that is always included.

A WORDPERFECT BUG:

A peculiar bug in the footnote feature of WordPerfect 4.1 and 4.2.

CUSTOMIZING FORM LETTERS:

Add paragraphs to letters while mail-merging in Word.

A PRINT PAUSE SUBSTITUTE:

Build a macro to replace the Print Pause command lost in WordPerfect, Version 4.2.

REDEFINING FUNCTION KEY COMMANDS:

Customize function keys with macros in Word.

INVISIBLE PLACE MARKERS:

How to create hidden place markers and maintain page layout and printability.

TESTING FOR POWER FAILURES:

Use dBASE memory files to test for power failures during an unattended processing run.

Occasionally you will need two short paragraphs and you have made allowance for only one, as shown. Fortunately, there's an easy solution to this problem as well.

Word uses Ctrl-K (ASCII 11) as a new-line command. When editing a document, you would give the command with Ctrl + Enter. While entering text during mail-merge, however, you can get the same effect by holding down the Alt key, typing 11, and releasing the Alt key. This shows up on the screen as a little circle with an arrow at-

tached (the symbol for Mars or male). It will "print" at the printer by starting a new line. Note that if you use the example shown above, you must enter a blank line between paragraphs and type Alt-11 twice.

William R. Mumpower
Norton, Virginia



Readers should note that Word can only accept about 260 characters in response to an Ask prompt. However, Mumpower's technique works, and it can be particularly useful in an address block that is longer than you planned for. For example, you might end with City, State, ZIP code as the last line in the address and suddenly find you need a line for Country.

Also watch out for the signature block. If you have a one-page letter and add too many lines, one or two lines may be pushed to the next page, leaving "Sincerely" by itself at the bottom of the letter. You can avoid this problem by ending your last paragraph in the body of the letter with a new-line command (Shift + Enter)—rather than with a new-paragraph command—and then use new-line commands through the rest of the letter. If you format this "paragraph" as Keep Together, Word will move the whole block to the next page or else not move any of it at all.—M. David Stone

A PRINT PAUSE SUBSTITUTE

The style criteria for our office correspondence require us to put a number of print pauses in documents so we can remove various carbons from the printer. When we made the transition from WordStar to WordPerfect, Version 4.2, we lost the Print Pause command that had made this possible. Our contacts with WordPerfect's phone support line yielded sympathy and understanding, but no tangible suggestions. Finally we came upon the idea of using the font change command, which causes the printer to pause for changing daisy wheels.

Though a good solution, this created an-

PROTECT YOUR COPIES OF PC MAGAZINE

Make your collection of *PC Magazine* a handsome addition to your office or home—and protect and organize your copies for easy reference!

PC Magazine Binders and Cases are made of durable, luxury-look leatherette over quality binder board. Custom designed for *PC Magazine*, every order receives FREE transfer foil to mark dates and volume numbers.

**FOR FAST SERVICE CALL
TOLL-FREE 1-800-972-5858**

MAGAZINE BINDERS

Hold your issues on individual snap-on rods. \$9.95 each; 3 for \$29.95; 6 for \$52.95.



OPEN BACK CASES

Store your copies for individual reference. \$2.95 each; 3 for \$21.95; 6 for \$39.95.



PC MAGAZINE

499 East Erie Avenue • Philadelphia, PA 19134

Please send ☐ Binders ☐ Cases Quantity _____

Payment enclosed \$ _____ * Add \$1 per case/binder for postage & handling. (Outside USA, add \$2.50 per case/binder ordered, US currency only.)

Charge my: ☐ Amex ☐ Visa ☐ MC (Minimum order \$15)

Card No. _____ Exp. Date _____

Mr./Mrs./Ms. _____ Please Print Full Name

Address _____ No. P.O. Box Number Please

City _____

State _____ Zip _____

*PA residents add 6% sales tax.

Power User

other problem. We had to use two macros alternately, and the typist had to remember which one was used last. Then we came up with the idea of putting two font changes in a single macro, as shown in the example below.

<Ctrl-F10>	Begin macro definition
<Alt-P>	Call it Alt-P
<Ctrl-F8>	Enter Print Format menu
<1><CR><2><CR>	Insert Font change from 1 to 2
<1><CR><1><CR>	Insert Font change from 2 to 1
<CR>	Return to document
<Ctrl-F10>	End macro definition

With this macro we simply press G twice instead of once to continue the paused document.

Lou Pastura
Annandale, Virginia

PC *WordPerfect*, Version 5.0 is more flexible when it comes to printers and fonts, so Version 5.0 users can create a macro that does not just assume you want to return to font #1:

<Ctrl-F10>	Begin macro definition
<Alt-P>	Call it Alt-P
<Ctrl-F8>4	Set Base Font
<Down>1	Select the next font
<Ctrl-F8>4	Set Base Font
<Up>1	Re-select original font
<Ctrl-F10>	End macro definition

This macro will work as long as the current font isn't the last one in the font list. You can use it on any printer that has more than one font and that pauses whenever there's a font change.—Neil J. Rubenking

REDEFINING FUNCTION-KEY COMMANDS

Microsoft *Word*'s function-key commands are generally an asset, but at least one is a menace. I frequently wind up with unwanted printouts by hitting Ctrl-F8 (print) when I meant to hit Shift-F8 simply to highlight a sentence.

Fortunately, *Word* lets you redefine its function keys with macros. Here's a definition for the troublesome Ctrl-F8 that lets you keep the print command on a function

key but guards against your typing it accidentally:

```
ASK CONFIRM=F0K to Print? (Y/N)=N IP
CONFIRM=Y=
<ctrl esc>pp=ELSE=QUIT=ENDIF=
```

With this definition, *Word* will make sure that you know what you are doing before it sends the document to the printer.

Michael Carmen Matti
Carboro, North Carolina

PC Two other candidates for this trick are Shift-F10, for marking the whole document, and Alt-F6, for starting the spell check. In both cases, the cursor highlight position is immediately lost, and in a long document it can be quite a hunt to find your place again.—M. David Stone

PC **PRODUCTIVITY TIP** When creating a *dBASE III* index to store on a floppy disk, it's faster to create the index on your hard disk drive and use DOS to COPY it than to create the index directly on the floppy disk. This is also true in *Clipper* and *FoxBASE*.

The reason is that *dBASE* reads and writes in 512-byte sectors, while the DOS COPY command reads and writes the complete file (or as much as RAM can hold) all at once.

The same applies to *dBASE*'s COPY FILE, a snail compared to DOS COPY.

INVISIBLE PLACE MARKERS

All the suggestions I've seen for generating place markers in *WordPerfect* documents share the drawback that the markers appear on the screen. Any such marker can change the line and page breaks, and it must also be removed before printing. The following sequence creates a place marker that does not have these undesirable side effects:

```
F8 (Bold)
-> (Cursor right)
```

This creates a pair of Bold-Unbold codes with nothing in between.

To find the place marker, type

```
F2 (Search)
F6 (Bold)
F6 (Unbold)
F2 (Search)
```

Such a search finds only the isolated Bold-

October 27, 1988

Mr. Charles Boetwick
Boetwick Parker Company
13844 148th Avenue
Detroit, Michigan 48244

Dear Mr. Boetwick:

The results of the computer simulation are in, and you'll find them quite fascinating. Here is an interesting surprise: the greatest sales potential exists with number three. What's more, the largest sales will come from Europe and the Far East, not the United States.

Boetwick Parker Co.
New Product Sales Projections



These sales projections take into account the requested in the model. Specifically, the on requested in the model was reduced to reflect the

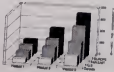
October 27, 1988

Mr. Charles Boetwick
Boetwick Parker Company
13844 148th Avenue
Detroit, Michigan 48244

Dear Mr. Boetwick:

The results of the computer simulation are in, and I think you'll find them quite fascinating. Here is an interesting surprise: the greatest sales potential exists with product number three. What's more, the largest sales will result from Europe and the Far East, not the United States.

Boetwick Parker Co.
New Product Sales Projections



These sales projections take into account the requested in the model. Specifically, the on requested in the model was reduced to reflect the

CAN YOU SPOT THE \$700 DIFFERENCE?

One of the nearly identical samples you see above was printed with the HP Laserjet Series II. The other is from the Mannesmann Tally® MT905. Both are reprinted here exactly as they came out of the printers.

But what might surprise you is the rather dramatic difference in the manufacturers' suggested retail prices.

The Mannesmann Tally laser is \$700 less. Yet it offers the same high quality output, lowers operating costs 25 percent, and prints at six pages per minute.

The MT905 comes with the same resident type fonts as HP, accepts standard HP font cartridges, and lets you choose optional memory upgrades from one to four megabytes.



MT905 Specifications

- Technology: scanning laser.
- Print Speed: 6 pages per minute.
- Resolution: 300 x 300 dpi.
- Emulations: HP Series-II, (optional emulations: Epson®, IBM® Proprinter, & Diablo 630.)
- Standard I/Os: Serial & parallel.
- Memory: 512K. (upgrades: 1, 2, & 4 megabytes.)
- Typefaces: Courier medium & bold, line printer, accepts standard HP font cartridges or any downloadable font in HP-format, 6-resident fonts + 2 font cartridge slots.
- Paper Handling: 150-sheet input & output bins. Manual feed handles single sheets, envelopes, transparencies, and labels.
- Workload: 4,000 pages per month.
- Suggested Retail: \$1,995.

For more convenient paper handling, the universal paper cassette holds letter, legal, and international sizes, plus up to 15 standard envelopes. You can choose face-down output to keep long documents in the right order. And the manual feed lets you print labels or transparencies.

So any way you figure, the answer still comes up the same. The Mannesmann Tally laser looks perfect. And so does the price.

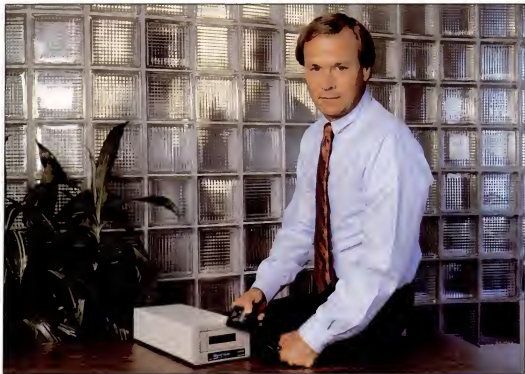
For the name of your nearest dealer, call the toll-free number listed below.

**MANNESMANN
TALLY**
1-800-843-1347

Ext. 349

Epson and IBM are registered trademarks.

"THEY USED TO SAY I WAS CRAZY."



For years they told me I was crazy. First I recommended they replace those expensive word processing stations with PCs.

What happened? Secretarial productivity doubled, and every secretary now has a PC word processor on her desk.

Then I recommended we supplement our mainframe with PC-based systems for every department.

What happened? Now the vital information is easily available to everyone.

Yesterday, less than a month after I recommended we buy the MaynStream 2200HS Tape Backup System, our building was hit by lightning. It took out two of our PC servers, each with 850 megabytes of vital information.

What happened? Nothing! We simply restored the information using the MaynStream 2200HS. You see, every day without fail, we backed up those servers. Today it paid off and it will tomorrow. The MaynStream 2200HS Tape Backup System. That's not crazy, that's plain smart.

THE MAYNSTREAM 2200HS TAPE BACKUP SYSTEM.

■ Novell Approved Software ■ XENIX compatible ■ 2.2 gigabytes of data on one tape ■ Portable, allowing one unit to serve many systems ■ Read-After-Write ■ Password Protection ■ 250 Kbytes/sec Transfer Rate ■ The Editor's Choice of PC Magazine, PC World, InfoWorld, and LAN Magazine.

Call 1-800/821-8782 for a technical specification sheet.



Maynard Electronics

We're backing you one-hundred percent.

460 E. Semoran Blvd., Casselberry, FL 32707 407/331-6402

Power User

Unbold pairs, ignoring any such pairs you're using to affect text. Further, this marker technique works equally well with Shift-F2 (backwards search) and Alt-F2 (replace). If a second set of place markers is desired, the F8 (underline) key works identically.

Thomas Cloud
Santa Monica, California

PC The suggestions to which Cloud refers involve various methods of setting place markers in a document. One especially handy use for such markers is in a macro that retrieves a file and brings you immediately to the place where you were editing when you quit. Such a macro, embodying Cloud's suggestion, might be:

```
<Ctrl-F10> Begin macro definition
MARKERS Marker-Save is its name
<F8> <Right> Insert [Bold][bold]
marker
<F7> <Y> <CR> <Y>N Save doc, and clear screen
<Ctrl-F10> End macro definition
```

After you save a document with the MARKERS macro it will have a [Bold] [bold] marker at the spot you were editing when you quit. MARKERS works in Version 4.2 or 5.0 and assumes that the document you're editing already has a name; it will fail with an unnamed new document.

Another simple macro, MARKERG, takes you to the in-file marker and deletes it on arrival:

```
<Ctrl-F10> Begin macro definition
MARKERG Marker-Go to its name
<Alt-F2> <N> Search/repl w/o
confirm
<F6> <F6> <F2> Find [BOLD][bold]
marker
<F2> Replace with nothing
<Ctrl-F10> End macro definition
```

Actually, this macro cleans up all markers in the file and leaves the cursor at the last one. Again, the macro works for either Version 4.2 or 5.0.—Neil J. Rubenking

TESTING FOR POWER FAILURES

Power interruptions, to which our site is prone, can be devastating to dBASE files and indexes.

To test for successful completion of long

processing runs—especially those that run unattended or overnight, I've developed a simple technique. I put the various commands needed to process the database in a program, and, before processing begins, I establish a .MEM file thus:

```
PUBLIC !isdone
isdone = .F.
SAVE ALL LIKE isdone TO ok
```

This is followed by the various program commands to process the file. After the processing commands, I add

```
SET SAFE OFF
isdone = .T.
SAVE ALL LIKE isdone TO ok
QUIT
```

Next morning, after entering dBASE, I can issue the commands

```
RESTORE FROM ok
? isdone
```

If isdone is "True," I know the power didn't fail during the night.

Herb Billings III
Dallas, Texas

PC In another part of his letter, Mr. Billings describes using the same technique in a program in which corrupted indexes were causing problems. In that situation, the isdone memory variable is tested at the beginning of the program. If it shows that the process was terminated prematurely (for whatever reason), the indexes are automatically rebuilt as a safety precaution.

Extending the technique, you could save the memory variable as a character string that holds DTOC(DATE()) and/or TIME(). In this way you could also track when the last successful update was completed or how long it took.—Brad Stark

SHARE YOUR POWER

Tell fellow users your latest technical tips for hardware and software applications (other than spreadsheets, networks, languages, or DOS) through Power User. We'll pay \$50 or more for any tips we print, *plus an extra \$25 if you submit your letter on-disk*. If you do, please include a printed copy. Mail contributions to Power User, PC Magazine, One Park Avenue, New York, NY 10016, or upload them to PC MagNet (to join, see the "By Modem" sidebar in the Utilities column). ■

RETAILERS: DEAL YOURSELF IN



GET A FULL HOUSE OF CUSTOMERS—STOCK THE ZIFF-DAVIS COMPUTER LINE

You're playing a winning hand when you carry the Ziff-Davis line of computer magazines: PC MAGAZINE, PC/COMPUTING, COMPUTER SHOPPER, and MACUSER.

Here's your chance to build traffic. Establish your store as a full-service center. And best of all, boast sales of your inventory, while earning additional profits.

Plus—we make it easy for you to get the maximum profit from our line. You get guaranteed profits of up to 40% off the cover price of each magazine. Free in-store sales aids. A toll-free HELP line. And much, much more!

So follow the leader to big profits! To stock the magazines that move your stock, call

1-800-435-5003

Or write: Frank Manzana, Direct Sales Manager, Ziff-Davis Publishing, One Park Avenue, 5th Floor, New York, NY 10016.

Now QuickPascal makes this software go even faster.



Even the quickest minds tend to brake suddenly when confronting new languages.

Enter new Microsoft® QuickPascal Compiler.

The first Pascal that is not only powerful but easy, intuitive and 100% headache-free.

For example, our new hypertext QuickPascal Advisor offers on-the-job training: by cutting and pasting sample code you can learn to program in Pascal from scratch. And if you do hit a snag, the Quick Advisor can straighten everything out right on the spot.

To accelerate your thought processes even more, all of our processes are seamlessly integrated; no other Pascal offers you easier

access to your editor, debugger and compiler.

What's more, QuickPascal is the first PC Pascal to offer Object Oriented Programming, or OOP. With objects, you can easily assemble whole programs from modular building blocks of code and data. And once you know Pascal, OOP is a snap. Which means, you get maximum productivity with minimum effort.

Naturally, our Pascal is also fully source compatible with Turbo Pascal®.

So stop by your Microsoft dealer soon.

You'll find our software is on the same wavelength as yours.

Microsoft®
Making it all make sense.®

Customers in the U.S. call (800) 426-9400. In Canada, call (416) 673-7638. Outside North America, call (206) 882-8661. © Copyright 1989 Microsoft Corporation. All rights reserved. Microsoft and the Microsoft logo are registered trademarks and Making it all make sense is a trademark of Microsoft Corporation. Turbo Pascal is a registered trademark of Borland International.

Languages

REPLACING A STRING

Searching and replacing text in a string is easy if the original text is the same length as the replacement. But I needed a more intelligent routine that could substitute multiple occurrences of one string within another, regardless of their lengths. The program SUBST.BAS, shown in Figure 1, accepts a source string, the strings to search for and to replace with, as well as a starting position in the source string.

Jim Weisenbach
Seattle, Washington

PC Because this routine relies on INSTR to do the actual searching, it is case sensitive. However, modifying it to honor capitalization is easy by using the UCASE\$ function in QuickBASIC 4.0 and Turbo Basic. Simply change the line `x = INSTR(start, text$, old$)` to `x = INSTR(start, UCASE$(text$), UCASE$(old$))`. Also, you should specify 1 as a starting offset if the entire source string is to be considered.—Ethan Winer

BUILD WINDOWS IN C

To support the development of programs that incorporate pop-up and pull-down windows in their user interfaces, I have developed a small suite of routines in Turbo C that allow me to save the portion of video memory that will be overwritten by a window and later close the window by restoring the video buffer.

The functions PushWindow() and PopWindow() work just like push and pop instructions for a stack: you call PushWindow() as many times as needed to open a series of windows, then close them in reverse order with successive calls to PopWindow(). PushWindow() is passed four parameters that define the window's location and size. PopWindow() requires no parameters, since it simply restores the screen region whose coordinates are next in line on the stack. The function InitWindow() is called once at the beginning to initialize internal variables.

In their present state, these functions

■ **REPLACING A STRING: A simple and intelligent search-and-replace technique for strings in BASIC.**

■ **BUILD WINDOWS IN C: Pop-up and pull-down windowing support for your C programs.**

■ **TEXT DISPLAY IN GRAPHICS MODE: A clever way to display text at any location on a graphics screen in BASIC.**

■ **COMPUTING TIME VALUES: A program that calculates time values in BASIC.**

furnish bare-bones windowing support. Useful additions might include support for text screens with more than 80 columns, stack overflow and underflow protection, and logic to suppress snow on CGA video adapters.

Jeffrey D. Miller
Green Bay, Wisconsin

SUBST.BAS COMPLETE LISTING

```
SUB SUBST (old$, new$, text$, start)
  old = LEN(old$)
  new = LEN(new$)
  IF start < 1 THEN
    start = 1
  x = INSTR(start, text$, old$)
  DO WHILE x > 0
    text$ = LEFT$(text$, x - 1) + new$ +
      RIGHT$(text$, n = 1 - (x + new$))
    x = LEN(text$)
    x = INSTR(x, text$, old$)
  LOOP
  END IF
END SUB
```

REPLACEMENT
ON
PC
MAGNET

Figure 1: A subprogram to replace all occurrences of one string with another.

PC I took you up on your suggestion and reworked the code slightly, adding support for varying column widths and removing a reference to Turbo C's MK_FP macro to make the code compatible with both Turbo C and Microsoft C. I also added a few lines to include overflow and underflow protection for the global array WinData, which serves as a LIFO stack for window parameters. I assume that when you talk about stack checking, you're referring to WinData and not to the CPU stack. Conventional stack checking is handled by the compiler.

In my modified version of the code shown in Figure 2, PushWindow() and PopWindow() are integer functions whose return values indicate whether or not the call succeeded. Both will return 0 if there is no error. PushWindow() will return 1 if its execution would cause a stack overflow condition, and PopWindow() will return 1 for stack underflow. Their use in the function main() in the listing shows how these two functions should normally be used. In this case, the program simply terminates with an error message if the size of the WinData array (defined by the parameter MAX_WINDOWS) is about to be exceeded.

In addition, PushWindow() returns an error code of 2 if the capacity of the storage array WinBuffer would be exceeded. The default buffer size of 10,000 words is enough to store the characters and attributes for five windows, each a full 25 lines by 80 columns in size. The number of screen regions that can be stored increases as window size decreases. The default values of 10 for MAX_WINDOWS and 10,000 for BUFFER_SIZE limit total storage capacity to 10 windows or 20,000 bytes, whichever comes first. You can increase available storage space by adjusting these parameters to be proportionately higher.

PushWindow() is called with four parameters: the row and column address of the window's top left corner, the window's height in rows, and its width in columns, in

that order. All parameters are zero-based, so the address of the character cell in the upper-left-hand corner of the screen is 0, 0. PushWindow() and PopWindow() assume that the current video page is page zero.

The parameters that define a window are stored in a structure. An array of these structures, WinData, holds information on up to 10 windows. When PushWindow() is called to save the contents of a new region, the window parameters passed to it are saved in the array element addressed by WinNum, a variable that keeps track of how many windows have been pushed onto the stack and doubles as an index into the array. PopWindow() retrieves the parameters before restoring a region to its previous state, then decrements WinNum to indicate that there is one less window on the stack.

A record of the current position of the write pointer within the save buffer is maintained in BufferPtr. When character/attribute pairs are transferred to the save buffer by PushWindow(), BufferPtr serves as an index that is incremented after each word is written. PopWindow() reverses the operation, starting at the current buffer location and reading backwards to restore the window. PushWindow() starts at a window's upper-left-hand corner and works toward the lower right; PopWindow() proceeds in exactly the opposite direction, from lower right to upper left.

Adding snow suppression for CGA video adapters is more difficult than it might at first seem. The overhead involved in making a function call from a high-level language (and yes, in this context, C is a high-level language) is too great for a program to respond to the signal that a horizontal retrace has begun before the retrace period ends. The solution is to resort to assembly language—a method that presents some powerful alternatives but is beyond the scope of this discussion.

These routines might best be used as part of a larger and more comprehensive library of windowing functions that draw borders, fill windows with text, and more.

—Jeff Prossie

TEXT DISPLAY IN GRAPHICS MODE

Even though text can be printed in graphics mode with the BASIC PRINT command, it

WINDOWS.C

COMPLETE LISTING



```
#define MAX_WINDOWS 10
#define BUFFER_SIZE 1024

typedef unsigned char BYTE;

struct WindowData {
    BYTE Row;
    BYTE Col;
    BYTE Height;
    BYTE Width;
} WinData[MAX_WINDOWS];

int WinNum = -1;
unsigned ScreenCol; /* Index into WinData array */
unsigned far *VideoSeg; /* Number of columns displayed */
unsigned BufferPtr = 0; /* Pointer to video segment */
unsigned WinBuffer[BUFFER_SIZE]; /* Buffer index */
/* Buffer for saved screen data */

main() /* Illustrates the use of window functions */
{
    InitWindow();

    if (PushWindow(0, 0, 0, 40)) {
        printf("overflow error\n");
        exit(1);
    }

    /* ===== */
    /* Insert code to fill first window here */
    /* ===== */

    if (PushWindow(10, 15, 10, 50)) {
        printf("overflow error\n");
        exit(1);
    }

    /* ===== */
    /* Insert code to fill second window here */
    /* ===== */

    if (PopWindow()) {
        printf("underflow error\n");
        exit(1);
    }

    if (PopWindow()) {
        printf("underflow error\n");
        exit(1);
    }
}

InitWindow(void)
{
    if (*(unsigned far *) 0x00000000) == 0x304;
    VideoSeg = (unsigned far *) 0x00000000;
    else
    VideoSeg = (unsigned far *) 0x00000000;
    ScreenCol = *(unsigned far *) 0x00000000;
}

PushWindow(BYTE Row, BYTE Col, BYTE Height, BYTE Width)
{
    unsigned Offset;
    BYTE i, j;

    if (WinNum == 9) /* Check for overflow */
        return(1);

    if ((BufferPtr + Height * Width) > BUFFER_SIZE)
        return(2);

    WinData[++WinNum].Row = Row; /* Save window parameters */
    WinData[WinNum].Col = Col;
    WinData[WinNum].Height = Height;
    WinData[WinNum].Width = Width;

    Offset = (Row * ScreenCol) + Col;
    for (i=0; i<Height; i++)
        for (j=0; j<Width; j++)
            WinBuffer[BufferPtr++] = *(VideoSeg + Offset +
                (i*ScreenCol + j));

    return(0);
}

PopWindow(void)
{
    unsigned Offset;
    int i, j;

    if (WinNum == -1) /* Check for underflow */
        return(1);

    Offset = (WinData[WinNum].Row * ScreenCol) + WinData[WinNum].Col;
    for (i=WinData[WinNum].Height-1; i>=0; i--)
        for (j=WinData[WinNum].Width-1; j>=0; j--)
            *(VideoSeg + Offset + (i*ScreenCol + j)) =
                WinBuffer[--BufferPtr];

    WinNum--;
    return(0);
}
```

Figure 2: The WINDOWS.C listing shown above contains several routines that support the ability to create pop-up and pull-down windows.

PC Magazine, Jan. 31, 1989, awarded Northgate's 286/12SM system its highly respected...

EDITOR'S
CHOICE



PC Magazine said:

"Speed by design: it's clear that Northgate Computer Systems values quality for the dollar with an emphasis on speed. The hardware and software components used in the Northgate 286/12 are chosen to give the most pep for the fewest dollars.

While the 286/12 is not the least-expensive fully configured system in this series, it simply gives more of everything."

THEN PC MAGAZINE CONCLUDED:

"If you want a system designed with performance and expansion as top priorities, consider this system seriously."

THE NORTHGATE PROMISE...

100% Customer Satisfaction!

That's the BEST reason Northgate's 286/12SM complete system deserves Your Choice as your next computer!

Unpack the carton, plug it together. Turn it on. The already formatted hard drive purrs. Up pops the C prompt. Type DIR. Zip. Files fly by so fast you have to freeze the screen to read them.

Then you notice...68 megs or more of RLL hard disk storage. No partitions either. Northgate gives you MS-DOS 4.01 with this system. Most others don't even include DOS. They charge extra. Including Dell.

Now...take it for a test drive. Load your programs. Finished so fast? Run 1-2-3. Try a re-calc. You hardly get your finger off the Enter key before it's done. *You don't know what fast is 'til you've run this baby.*

And the 286/12SM exudes quality. No cheap, old fashioned 12" monitor. Here's a high quality 14" graphics monitor, or even better, a true 16-bit (not 8-bit) VGA graphics

monitor puts 256 colors on the screen. *Simply magnificent.*

More quality: Wait until you discover data entry with Northgate's exclusive OmniKey. Crisp, positive entry. With the F keys on the LEFT WHERE THEY BELONG!

You can't buy OmniKey anywhere but Northgate! And it comes standard with all our systems.

Yes, you may pay a few dollars more for this system. But you know you're dealing in the Big Leagues with Northgate! *So if you're going to settle for less and buy at the lowest price, without concern for League Leading Performance, call the other guys!*

But if you want the 286/12 system that sets a new standard in the industry, backed by a company that just won't let you down, CALL NORTHGATE.

Complete System Price

\$2,199⁰⁰

Fully configured with 68 MB hard drive, 14" monitor, 1.2 MB and 1.44 MB floppy drives, OmniKey/102 keyboard AND MORE...

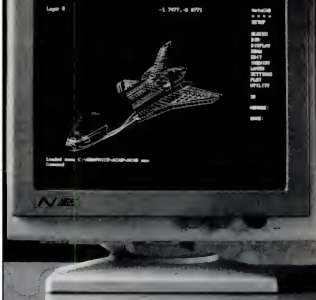


No lightweight this... full expansion capabilities, features and performance no other complete system can offer at the price

Everyone loves our overnight replacement policy! Faster than third party service! If any field replaceable part in your system goes down and disables your computer, Northgate guarantees to ship the proper replacement part OVERNIGHT AT OUR FREIGHT EXPENSE. You get a brand new part—be it the largest and most expensive hard drive to the smallest part—and it's shipped to you BEFORE YOU RETURN THE OFFENDING PART! Check our competition. In most cases, they must get the part or the whole computer back before you get a replacement.



**NORTHGATE
COMPUTER
SYSTEMS, INC.**



PC
MAGAZINE
EDITOR'S CHOICE
FACT FILE

Northgate 286/12

Northgate Computer Systems
13895 Industrial Park Blvd., #110
Plymouth, MN 55441
(800) 548-1993
(612) 553-0111

List Price: With 1MB RAM, 67MB hard disk, 1.2MB 5¼-inch or 1.44MB 3½-inch floppy disk drive, monochrome card and monitor, DOS 3.3, \$1,995; with VGA card and monitor, \$2,999.

In Short: Northgate bundles high-performance systems. The competitively priced 286/12 combines hardware and software components to get the most from the 12-MHz AT-Level architecture.

Other specifications and standard features that make this NORTHGATE "YOUR CHOICE":

- Processor—Intel 80286/12 (not a i0).
- Cabinet—Full size desktop case; control panel with system reset button, speed switch (8/12MHz), hard drive in-use light, 200-watt power supply.
- Hard Drive—Microscience 68MB, 28MS access time.
- Controller—16-bit, RLL, 1:1 Interleave for 800,000 BPS data transfer.
- Famed OmniKey/102 keyboard—pick of the pros.
- Floppies—One 1.2MB 5¼ inch; one 1.44MB 3½ inch.
- Monitor—14" flatscreen, amber or white, 1000 line resolution capability.
- Video Adapter—Hercules compatible with parallel port.
- Software—Northgate MS-DOS 4.01 with GWBasic, hardbound covers; PCWick hard drive caching; Northgate System and DOS on-line user's guide; Northgate Utilities.

All systems are custom configured and manufactured at our production facility in Plymouth, Minnesota. Approximately 80 percent of parts used in Northgate systems are made in the U.S.A.

Hard drive is factory-formatted (we can do this legally because we are a DOS licensee) and system can be unpacked and ready for operations on site in about 10 minutes. Full instructions (written and printed in English) are provided.

SYSTEM OPTIONS:

Display—16-bit VGA Greyscale. Analog or Multisynch.

Hard Drives—Up to 600MB. SCSI, ESDI, RLL (Northgate believes MFM drives are obsolete)

Let's talk differences and what makes Northgate a better value. Many systems have 1MB of RAM (including Dell, CompuAdd). BUT...only 640K is usable. The other 384K is "shadowed".

That means the system ROM and video ROM occupy the other 384K you paid for. Without your being able to use it! No RAMDISK! No Disk Caching! No Spoolers. And you can't use SmartDrive for Windows—want to see what S-L-O-W is? Try it.

Northgate performance is as good or better and gives you more for your money.

Northgate's proprietary motherboard—DESIGNED AND MADE IN THE U.S.A.—

gives you a full 1MB of usable RAM. So you can use 384K for your applications. And system performance is unaffected. Now *compare prices!*

The 286/12SM board has serial and parallel ports built in. The board has two 8-bit and four 16-bit slots. A special memory board slot we call "Lightning Alley" runs at processor speed—12MHz—not 6 or 8 MHz as do others. That's as much as 100% faster!

One megabyte of RAM can be installed on the motherboard. Memory cards enable a total of 16MB to be installed in the system. Two floppies, too, so you can use 1.2 and 1.44MB diskettes, as well as 360's and 720's.

Phone Now...Let Northgate begin building your computers...Today!

800-548-1993

HOURS: Monday through Friday 7 a.m. - 8 p.m. CST
NEW EXTENDED SATURDAY HOURS: 8 a.m. - 4 p.m. CST
Canadian Toll Free Order Hotline: 800-338-8383

13895 Industrial Park Boulevard, Suite 110, Plymouth, Minnesota 55441
From Foreign Countries call: Corporate Headquarters (612) 553-0111 • FAX (612) 553-1695
For corporate government and institutional sales in Texas, Louisiana and Oklahoma, call (512) 343-7591

TERMS: VISA, MC, COD, Credit Card. Pre-Payment (allow 2 weeks for personal checks to clear). Wire Transfer and Purchase Orders for Rated Accounts. We also ship to APO and FPO. All shipments are F.O.B. Minneapolis, MN. Prices and specifications subject to change without notice. Northgate reserves the right to substitute components of equal or greater quality or performance. All items subject to availability.



FINANCING:

Use the Northgate "Big N" revolving credit card instead of tying up Visa or MC credit. Millions in financing available, easy to qualify.

OR...Lease a Northgate with up to five-year terms. Ideal when cash flow is important. Phone for details.

Northgate and OmniKey are trademarks of Northgate Computer Systems, Inc. All other products that are trademarks or registered trademarks of their respective companies.

Languages

must start at normal character positions. In many cases, it would be useful to position the text at any arbitrary pixel location—for example, when centering a label about an axis tick mark. One way to accomplish this is to use BASIC's LINE statement with the optional Style argument that draws dashed lines. The short example program shown in Figure 3 derives the appropriate style by PEEKing at the character-shape table. This table is stored in ROM at segment &HFFA6, beginning at address &H0E (14 decimal).

William G. Hood
Conway, Arizona

PC We have published other programs that draw text by PEEKing at the ROM character table, but all of them manipulated individual bits and were thus very slow. Mr. Hood's use of an entire byte as a LINE style is quite clever and allows this routine to run relatively quickly. I modified the original submission slightly to also operate in EGA screen 9,

TEXT.BAT

COMPLETE LISTING



```
DEFINT A-Z
CLS
INPUT "Enter screen mode (1/2/9) ", Mode
SELECT CASE Mode
CASE 1
    MaxColor = 3
CASE 2
    MaxColor = 1
CASE 9
    MaxColor = 15
CASE ELSE
    END
END SELECT
END SELECT

SCREEN Mode
DEF SEG = &HFFA6 'ROM segment for character shape tables

DO
CLS
INPUT "Enter something to print "; AS
IF AS = "" THEN SCREEN 0: END

X = 13 'X/Y location to start printing
Y = 20
CO = 1 'initial color

FOR I = 1 TO LEN(AS) 'step through the string
    Addr = 8 * ASC(MID$(AS, I)) + 14 'address character shape table
    FOR J = 0 TO 7
        LINE (X + 7, Y + J)-(X, Y + J), CO, , PEEK(Addr + J) * 128
    NEXT
    X = X + 10 'advance right ten pixels
    Y = Y + 3 'go down three pixels
    CO = CO + 1 'increment the color by one
    IF CO > MaxColor THEN CO = 1 'wrap if at the maximum for this mode
NEXT
WHILE INKEY$ = "" : WEND 'give 'em time to see it
LOOP 'prompt for another message
```

Figure 3: This example shows how to display text at any arbitrary pixel position in the BASIC graphic screen modes. TEXT.BAT achieves the appropriate style by PEEKing at the character-shape table.

SHOOT TO THRILL!

NEW Count Disk Computer Dart Gun Game

Relieve stress and have hours of fun with your computer!

\$19.95

INCLUDES:
 *45 Caliber Dart Gun
 *6 Soft Darts (Suction Type)
 *5.25" Game Disk With:
 Bullseye Darts
 Championship Darts
 Baseball Game
 Count Disk Target
 Executive Decision-maker
 Boss Panic Screen
 And FREE membership to the Count Disk Club

1-800-344-1996



The perfect gift for any computer user

MOVING?

Please write to:
PC Magazine, P.O.
Box 54093, Boulder,
CO 80322. Include
your mailing label
from a recent issue
of PC Magazine
for faster service.
Please allow up to
60 days for change
of address to take
place.



Supports: IBM, & Compatibles, CGA, EGA, VGA and Hercules
 *To order call our toll-free order line or send \$19.95 + \$3.00 (S & H) Check or Money Order to Count Disk, 2601-38 South Military Trail, Suite 164, West Palm Beach, FL 33415. Florida residents add 6% sales tax. Dealer inquiries welcome at (407) 241-6050.

Languages


NEWTIME.BAS	COMPLETE LISTING
	
<pre> DEF FNNewTime\$(t1\$, Op\$, t2\$) hour1 = VAL(t1\$) 'parse hour values hour2 = VAL(t2\$) min1 = VAL(MID\$(t1\$, 4)) 'parse minute values min2 = VAL(MID\$(t2\$, 4)) sec1 = VAL(RIGHT\$(t1\$, 2)) 'parse second values sec2 = VAL(RIGHT\$(t2\$, 2)) IF Op\$ = "+" THEN hourval = hour1 + hour2 'add hours minval = min1 + min2 'add minutes secval = sec1 + sec2 'add seconds IF secval > 59 THEN 'check to carry a minute secval = secval - 60 minval = minval + 1 END IF IF minval > 59 THEN 'check to carry an hour minval = minval - 60 hourval = hourval + 1 END IF DO WHILE hourval > 23 'check to see if next day hourval = hourval - 24 LOOP ELSEIF Op\$ = "-" THEN 'subtract times IF sec2 > sec1 THEN 'look to borrow a minute sec1 = sec1 + 60 min1 = min1 - 1 END IF secval = sec1 - sec2 'subtract seconds IF min2 > min1 THEN 'look to borrow an hour min1 = min1 + 60 hour1 = hour1 - 1 END IF minval = min1 - min2 IF hour2 > hour1 THEN 'look to borrow a day DO UNTIL hour1 > hour2 hour1 = hour1 + 24 LOOP hourval = hour1 - hour2 END IF 'wasn't "+" or "-" ELSE FNNewTime\$ = "Illegal operation" EXIT DEF END IF 'set the final result hour\$ = MID\$(STR\$(hourval), 2) minut\$ = MID\$(STR\$(minval), 2) sec\$ = MID\$(STR\$(secval), 2) 'pad any empty slots WHILE LEN(hour\$) < 2 hour\$ = "0" + hour\$ WEND WHILE LEN(minut\$) < 2 minut\$ = "0" + minut\$ WEND WHILE LEN(sec\$) < 2 sec\$ = "0" + sec\$ WEND FNNewTime\$ = hour\$ + ":" + minut\$ + ":" + sec\$ END DEF INPUT "First time: ", t1\$ INPUT "Second time: ", t2\$ INPUT "Operator (+/-): ", Op\$ IF LEN(t1\$) <> 8 OR LEN(t2\$) <> 8 OR (Op\$ <> "+" AND Op\$ <> "-") THEN PRINT "Invalid format!" END IF END IF PRINT FNNewTime\$(t1\$, Op\$, t2\$) </pre>	

Figure 4: The listing NEWTIME.BAS demonstrates how to calculate time values.

Do You Believe Software Can Make A Computer Faster?

The Editors Do! Based on an outstanding performance improvement provided by Multisoft's products, PC Magazine awarded an Editor's Choice in the February 14, 1989 issue.

PC EDITOR'S CHOICE

• Super PC-Kwik

Speed is the only reason to use a disk cache, but speed isn't the only criterion to use in choosing one. The best cache program is the one that speeds up disk activity while occupying the least DOS memory and adapting to the special requirements of your work and your computer.

Super PC-Kwik is the fastest cache program available, and it's also the one with the most useful and sensible options. You can squeeze it down to as little as 9K of RAM and still maintain a half-megabyte cache in expanded memory. You can also benefit from its speed and intelligence if you keep the cache in conventional or extended memory.

When you combine it with the RAMdisk, print spooler, and other programs in Multisoft's PC-Kwik Power Pak, Super PC-Kwik makes better use of your memory than any other cache you can buy.

Order Super PC-Kwik today and see what the industry's best disk cache can do for you, or get the most for your money with our 5-in-1 Power Pak.

Super PC-Kwik \$79⁹⁵
Power Pak \$129⁹⁵



30-day money-back guarantee
 Multisoft Corporation
 15100 SW Wolf Pkwy, Suite L
 Beaverton, OR 97006

800-283-KWIK
 503-644-5644

CIRCLE 170 ON READER SERVICE CARD

BULLDOG STANDS OUT AMONG THE COMPETITION

PRINTERS		DRIVES		SOFTWARE	
EPSON		Seagate 20 mb w/contr.ST225		Aldus Pagemaker 3.0	\$465
LX 810 NEW!	\$195	Seagate 30 mb w/contr.ST238	279	Chartmaster	205
FX 850 254 CPS, 34 NLQ	339	Seagate 40 mb for AT ST251-1	409	Clipper	419
FX 1050 254 CPS, 34 NLQ	429	Seagate 40 mb for AT ST251	349	D Base IV	469
LQ 510 NEW!	329	Seagate 80 mb ST4096	549	DBXL	125
LQ 850 330 CPS, 48 NLQ	519	CMS 5-1/4" ext. 360K for PS/2	179	Enable O/A	349
LQ 950 330 CPS, 48 NLQ	549	CMS 5-1/4" ext. 12 mb for PS/2	199	Fastback Plus	105
LQ 1050 330 CPS, 48 NLQ	719	Pacific Rim 5-1/4" ext. 360K for PS/2	179	Foxbase +	189
LQ 2550 400 CPS, 108 NLQ	899	Pacific Rim 5-1/4" ext. 1.2 for PS/2	199	Freelance Plus	320
OKIDATA		Toshiba 3-1/2" 720K int.	89	Framework III	439
182 Plus 180 CPS, 30 NLQ	229	Toshiba 3-1/2" 1.44 mb int.	105	Harvard Graphics	275
320/321 300 CPS, 42 NLQ	339/465	Toshiba 5-1/4" 360K int.	68	IBM Display Write IV	269
390/24 PIN 270 CPS, 30 NLQ	465	Toshiba 5-1/4" 1.2 mb int.	99	Lotus	299
391 24 PIN 270 CPS, 30 NLQ	639	Bermouli Box II 5-1/4" 20 mb int.	955	Microsoft Word 4.0	209
292 340 CPS, 100 NLQ	439	20 mb ext. w/card	1199	Microsoft Excel	239
293 Plus 340 CPS, 100 NLQ	575	dual 20 mb external w/card	1769	Multimate Advantage II	269
393 430 CPS, 130 NLQ	995	Plus Hard Card 40	649	Peachtree II Complete	149
TOSHIBA		Plus Hard Card 20	525	PFS Prof Write	119
321 SL 216 CPS, 72 NLQ	479	Priam 60 mb AT	629	PFS Prof File	169
351 SX 330 CPS, 100 NLQ	950	Priam 43 mb AT	449	Paradox 3.0	449
341 SL 216 CPS, 72 NLQ	629	MONITORS		R Base for DOS	439
311 Express	389	NEC		Revelation	469
NEC		NEC Multisync IIA		Super Calc IV 1.0	289
2200	359	NEC Multisync IIID		Symphony 1.2	419
5200	505	NEC Multisync Plus		Ventura Desktop Publishing	489
5300	669	NEC Multisync XL 19"		Word Perfect 5.0	219
PANASONIC		IBM		Wordstar 2000 + 3.0	269
1124	339	Mono 8503		Wordstar 2000	209
1180/1191	185/249	Color Display 8512		TAPE DRIVES	
1091/1092 Model II	189/329	Color Display 8513		Everex 60 m.b.	\$589
1524	549	PRINCETON		Archives 40 mb internal	299
1592/1595	369/455	MAX 12		CMS 150 mb internal	729
3131/3151	315/359	Ultra 16		external	779
HEWLETT-PACKARD		HX12E		Maynstream 60 PS/2 w/card	
Laser Series II	1695	Ultrasync		for model 50, 60 & 80	869
Laser IID	2975	MAGNAVOX		MODEMS	
Envelope Feeder	275	Amber 776		Everex 1200 int/ext	\$79/115
Desk Jet	595	RGB80 8762		Everex 2400 int/ext	139/169
Pacific Data 1 mg./2 mg.	285/489	EGA 9CM053		Hayes 1200/2400	279/419
Pacific Data 25-N-1	269	EPSON		Practical Peripherals half card	
IBM		VGA Mono		2400 w/Procomm	129
Proprinter X24E	619	VGA Color		US Robotics 2400/9600	139/619
Proprinter XL24E	799	AMDEK 410		Supra Modem 2400 int/ext	99/139
Proprinter III	459			Ventel Half Card 2400 w/Crosstalk	359
Proprinter III XL	629			Ventel 1200/2400 Plus	239/359
6 foot parallel cable	\$19				

Sales Hot Line 1-800-438-6039



BULLDOG

COMPUTER PRODUCTS

3241-E Washington Road • Martinez, Georgia 30907

For information, technical, shipping or returns call:

(404) 860-7364 or (404) 860-6905

We accept VISA,
MasterCard,
American Express

Pricing Add \$10 Insurance \$10 shipping and handling. Larger shipments may require additional charges. Personal and company checks require 2 weeks to clear. All sales are final and subject to change and all items are subject to availability. Defective software will be replaced with the same item. Hardware will be replaced or repaired at our discretion within the terms and limits of the manufacturer's warranty. We reserve quantity compatibility. All sales are final and returned shipments are subject to a restocking fee. All returns must be accompanied by a return label. Call (404) 860-6909



COMPAQ

386/20E 40 mb	4799
110	5850
286 Desk Pro 12 mhz	1649
286E Desk Pro	1925
Compaq II Model IV	2879
Compaq Port. 386	
Model 40/100	5579/6999
Compaq III 20mb/40mb	3495/4069
Compaq 386-S model	
1/20/40	2479/2849/3149
Compaq 386-25	
110/300	7195/9395
Compaq slt w/20 mg.	4395
Compaq SLT w/40 mg.	4750
90 day warranty through Bulldog	

IBM

PERSONAL SYSTEM/2

Model 30 286 w/20 mg.	\$1950
Model 30 w/2 floppy	1310
Model 30 w/1 floppy & 20mg. .	1725
Model 50 - 30/60	2499/2739
Model 60 - 40/70	3295/3650
Model 70 - 60	3899
Model 80 - 40	4270
Model 80 - 70	5199
Model 80 - 300	8895
90 day warranty through Bulldog	

MATH CO-PROCESSORS

80387-25	\$525
80387-20	409
80387-16	360
80287-8	199
80287-10	225
8087/3/8087-2	99/129
256K Chips/64K Chips	Call

COMPATIBLE

8 MHZ TURBO	
1 floppy, 640K, AT style keyboard,	
mono-graphics card, mono	
monitor	\$799
Color System add \$150 w/20 mb	
add \$259, w/30 mb add \$279	
90 day warranty through Bulldog	
286 BULLDOG 10 MHZ	
1 mb Ram, 1.2 floppy	\$995
Bulldog 386 16 mhz, 1 mb Ram,	
1.2 floppy	\$1695

AST

AST Premium 286 Model 80, 10 mhz,	
0 wait state, 512K, DOS, keyboard, 1.2	
floppy	\$1395

AST Premium 386 Model 300	
20 mhz, 1.2 floppy, 1 mg. DOS,	
keyboard	\$2875

All AST computers carry a 1 year warranty

LAPTOPS

NEC Multispeed EL	\$1549
NEC Multispeed HD	2299
Toshiba 1000	669
Toshiba 1200	2299
Toshiba 1200F	1399
Toshiba 3100E	2849
Toshiba 3200	3745
Toshiba 5100	4795
Toshiba 5200 40/100	6395/7749
Zenith Super Sport 20 mb	2325
Zenith Super Sport 286 20 mb	3399

GRAPHICS CARDS

Everex Micro Enhancer	\$149
Genoa Super Hi Res	199
Hercules Graphics Card	175
Hercules InColor	199
Hercules VGA	199
Orchid 800 VGA	229
Orchid Pro Designer w/256K	279
Orchid Pro Designer + w/512K	399
Paradise Auto Switch 480	175
Paradise VGA Plus	229
Paradise VGA Professional	399
STB Chauffeur HT	139
STB Multi Res. II	169
Vega Deluxe	189
Vega VGA	265
Vega Fastwrite	339
Vega V Ram	439
ATI Wonder EGA/VGA	229/439

MULTI-FUNCTION BOARDS

AST Advantage w/128K	\$229
AST Advantage Premium w/512K	399
AST 6 Pack Plus w/384K	199
AST 5251-11 Plus Enhanced	559
AST RAmpage 286	385
AST RAmpage 286-2 for Model 50/60	549
Everex Mini Magic w/o K	59
Intel Above Board + w/512K	379
Intel Above Board PS + w/512K	429
Intel Inboard 386 w/adaptor	895
Intel Inboard 386 for PC w/1 mb	579
Intel Above Board II Plus for PS/2 w/o K	279
Irma Board II	685
Logical Connection 256K/512K	449/519
Orchid Ramquest 16/32 w/o K	279
Orchid Ramquest XT/AT w/o K	239
Orchid Tiny Turbo 286	205
Orchid Ramquest II Z w/o K	169
Orchid Twin Turbo	349

MICE & MISC

Microsoft Mouse w/windows	\$135
Microsoft Mouse w/PC paint brush	99
Mousesystems Mouse	89
Logitech Mouse C7 Plus/Hi Res	69/89
Logitech Scan Man	189

Prices Subject to Change

For Orders Call: **1-800-438-6039**



BULLDOG

COMPUTER PRODUCTS



For information, technical, shipping or returns call: **(404) 860-7364 Or (404) 860-6905**

INTRODUCING THE NEW VOICE MAIL CARD. IT TURNS ANY PC INTO A POWERFUL VOICE MAIL SYSTEM

Now you can turn any PC into a powerful voice mail system. Without interfering with your normal computing.

It's called Voice Mail Card VM-328. And it's the most sophisticated, affordable voice mail system you can buy.

IT'S A FULL-FUNCTION VOICE MAIL SYSTEM

The Voice Mail Card gives you 100 individual private voice mail boxes, each coded by a password. It takes messages, forwards messages to other phones, just like private receptionist. And of course you can retrieve message remotely from any touch-tone phone.

IT RECORDS DIGITALLY

Like the most expensive voice mail systems. The Voice Mail Card records right on your hard disk. You'll be amazed at the clarity of reproduction.

IT WORKS IN THE BACKGROUND

The Voice Mail Card works 100% in the background. So you'll never know it's there. Which means you can do your spreadsheets, graphics and word processing while it's answering calls. Invisibly.

IT REALLY IS AFFORDABLE

A simple, elegant application should have a simple, elegant price tag. The Voice Mail Card does. Only \$150.—. All you need is an MS-DOS PC and a hard disk. And a lot of incoming calls. (Product available March '89)

ALSO OFFER OUR FLOPPY DISK DRIVES AS BELOW:

5.25" 360 KB Drive for PCs/XTs	\$ 75
5.25" 1.2 MB Drive for ATs	\$ 90
5.25" 360 KB External Drive for PS/2	\$179
5.25" 1.2 MB External Drive for PS/2	\$219
5.25" Drive for Apple II+/IIe	\$ 79
5.25" Drive for Apple IIc/IIgs	\$ 86
5.25" Drive for PC Transporter	\$169
5.25" External Drive for Toshiba lap top	\$200
3.5" 720 KB Drive with 5/4" mounting kit	\$ 85
3.5" 1.44 MB Drive with 5/4" mounting kit	\$ 99

MEIJI®

For more information, call
KINSON PRODUCT CORP.
Inside NY 1-800-553-6224
Outside NY 1-800-433-6224

Shipping: UPS ground, add \$6.00 per drive except \$10.00 per drive for dual-drive system.
Fed-express (next day air): add \$9.00 per drive except \$18.00 per drive for dual-drive system.
NY Resident: Please add 8% sales tax.

CIRCLE 193 ON READER SERVICE CARD

Voice Mail Card

Languages

and it would be equally simple to accommodate any of the other BASIC graphics modes.—*Ethan Winer*

COMPUTING TIME VALUES

As part of a program I developed to compute tide charts, I needed to be able to calculate time values. The function shown in the listing NEWTIME.BAS (Figure 4) will add or subtract a starting time and a relative offset. It can start with 12:30:55 and add 01:03:03, which results in the new time 13:33:58. NewTime takes three parameters—a base time in hh:mm:ss format, an operator that must be "+" or "-", and the time to be added or subtracted.

Dennis W. Friedel
Millsboro, Delaware



In the original program, Mr. Friedel had included extensive error-trapping to catch illegal time values. Because of the limited space in the magazine, I had to remove many of those tests. However, it would probably make more sense to check for valid times before calling this function.—*Ethan Winer*

NEWTIME.BAS adds or subtracts a starting time and a relative offset. Check for valid times before calling it.

SPEAK YOUR LANGUAGE

Share your knowledge of BASIC, C, Pascal, FORTRAN, and COBOL with Languages readers. We'll pay you \$50 or more for any tips we print, plus an extra \$25 if you submit your letter on a disk. If you do, please include a printed copy. Mail contributions to Languages, PC Magazine, One Park Avenue, New York, NY 10016 or upload them to PC MagNet (to join, see the "By Modem" sidebar in the Utilities column).



When investing in Accounting Software, it's wise to seek a second opinion.

Or two for that matter. Especially when they're from two respected sources of product evaluation.

"Comprehensive and well designed, Macola Accounting Software is at the top of its class."

— PC Magazine

No matter the size, growth remains a common denominator among today's companies. Investing in Macola Software is the choice for companies that plan to grow...but don't want to outgrow their accounting software. Here's why:

Flexible and Feature Rich. Macola's system is modular so you can add more capabilities as your needs grow. Choose from 17 integrated packages, including General Ledger, Accounts Receivable, Accounts Payable, Payroll, Assets/Depreciation, Inventory Management, Customer Order Processing, Purchase Order and Bill of Material. Plus, there's a fully integrated manufacturing system, and a Report Writer for customizing reports.

"Macola... is well suited to many different businesses with varying levels of accounting complexity... offering a mix of features and flexibility not seen in most systems."

— PC Magazine

Management Reporting For Informed Decisions. Managers need better information on their departments to improve efficiency. Unique reporting capabilities are built-in to Macola, with a host of customizing options to meet your specific requirements.

"Macola's technical support, documentation, and customization assistance meets the high standards set by the software."

— PC Magazine

The Best Multi-User Compatibility. No other software can match Macola's 18 years of experience in mini and micro Local Area Network (LAN) environments.

"Macola is the best LAN-based accounting product."

— LAN Magazine

Speed and Data Integrity. Macola is the only high-end accounting software written in Micro Focus COBOL...for maximum speed and data integrity. Source code is available.

"The package is fast in both stand-alone and network versions."

— LAN Magazine

The Bottom Line. Macola is a wise investment. All major accounting firms recommend the software. But PC Magazine said it best when they gave Macola their last Editor's Choice designation for accounting software. "Managers of growing businesses... can be confident that their companies will not outgrow the software."

If Macola sounds like the kind of accounting software you want working for your company, call us today toll-free for more information and a personal demonstration.

1-800-468-0834 (USA)
1-800-336-8337 (CANADA)

MACOLA®
S O F T W A R E

333 E. Center St.
P.O. Box 485
Marion, Ohio 43301-0485
614/382-5999

Accounting Software
You'll Never Outgrow.

Micro Focus is a registered trademark of Micro Focus Corp. Reprints from PC Magazine, © 1987, Ziff Communications Co. LAN Magazine is a publication of Telecom Library, Inc. Macola is a registered trademark of Macola, Inc.

UDS can stand the heat in the V.32 kitchen

The Canadian Standards Association literally put our modem to the torch. The UDS V.32 in this photo suffered considerable cosmetic distress, but as bad as the unretouched damage looks, the modem still handles data normally. For more details on V.32s that can take anything you throw at them, contact:

Universal Data Systems
5000 Bradford Drive
Huntsville, AL 35805
Telephone 205/721-8000
Telex 752602 UDS HTV



Universal Data Systems



MOTOROLA INC.

by
Frank J. Derfler, Jr.

Connectivity Clinic

LAN CONNECTIONS

We have a Novell/Ethernet LAN installation in Chile that needs to be accessed by another site about 500 miles away. The standard Novell solution for connecting remote sites requires that a PC with a modem be set up as a "remote bridge" on the LAN. This setup was tested with 1,200-bit-per-second modems and performance was unacceptable—testing was aborted after the application took an hour to boot. Because file transfer appeared to be the problem, we tried dialing in using *Carbon Copy Plus* at both ends, and performance was acceptable.

The sites in Chile each have a PAD (Packet Assembler Disassembler) connected by a 9,600-bps X.25 link, which are used to connect a VAX to terminals at the LAN site. It's possible to install an X.25 gateway for the Novell LAN, but there is concern that performance will still be poor when transmitting entire files over the wire, even at 9,600 bps.

Is there anything similar to *Carbon Copy Plus* that works over X.25? Is X.25 feasible or are modems really the best way to go? Is there a solution we are missing?

Scott Feules
(via CompuServe)

PC For this situation X.25 buys you only improved data transmission. You can get the same performance by using modems with the MNP error-correction protocols. X.25 certainly won't give you increased throughput.

Performance at 9,600 bps will continue to be slow if you use the Novell remote-client-connection option. This means of connection is nice because it makes a remote PC a true part of the network. Features such as redirection and virtual drives are fully supported. Unfortunately, these features bring with them a great deal of overhead—such as heavily formatted low-level information—that must be transmitted across the channel.

A remote-control program such as *Carbon Copy*, *Remote**, or *PC Anywhere* ties

■ **LAN CONNECTIONS:**
Alternatives for connecting one LAN to another.

■ **OS/2 LAN SOFTWARE:**
Bringing quiet to chaos—sorting out LAN operating systems.

■ **CALL FRAMEWORK II FROM A BATCH FILE:**
Custom batch files help you tailor a program's specifications.

■ **TOKEN-RING OPTIONS:**
There are many options in Token-Ring hubs.

up a CPU at the LAN location but only screen changes and keystrokes are passed over the communications link.

I suggest you look into using a device like a J&L Products Chatterbox as an asynchronous connection server for the LAN. Place several CPU cards in the Chatterbox, make each card a node on the LAN, hook each card to a modem, and let people run them by remote control. Use either the RS-232C channels provided by the X.25 PAD or regular voice-grade lines using 9,600-bps modems meeting the international V.32 standard. You will be pleased by both the throughput and the life-cycle cost.

OS/2 LAN SOFTWARE

Thank you for the LAN articles that appeared in the June 14, 1988, issue. They helped clear up some of my confusion about this complex topic. Since then I have read about several other aspects of future LAN products, and I hope you can help me understand them.

IBM talks about its OS/2 LAN Server and Microsoft talks about its OS/2 LAN Manager, which 3Com supports. Will DOS

workstations be able to work with OS/2-based file servers or will the workstations also have to run OS/2? I've also heard a great deal about "distributed applications." Will it be necessary to add another layer to these LAN operating systems for this?

It seems obvious that OS/2 should provide a better networking base than DOS for LANs, but I am in the dark as to how these things will fit together.

William Newton
Madrid, Spain



Here are some of the points you need to understand in order to make sense of OS/2 LAN software. Microsoft and 3Com together developed a product called *OS/2 LAN Manager*. *OS/2 LAN Manager* itself is a "core" product that LAN vendors purchase from Microsoft. Typically the vendor adds additional pieces (or features) to this core product, then relabels and markets it to the end user. There are currently more than 30 different companies doing so.

3Com and IBM are two of the companies remarketing Microsoft's *OS/2 LAN Manager*. 3Com calls its version 3+ *Open LAN Manager* and IBM calls its version *OS/2 LAN Server*. (It doesn't help that IBM has a completely different and unrelated product called *LAN Manager*.) Features that vendors add to the core *OS/2 LAN Manager* product include drivers for various networking cards and utilities such as e-mail, as well as their own end-user screen interfaces.

The question of distributed applications is complex, but to answer the question specifically, you should not have to add anything to an *OS/2 LAN Manager*-based network to use distributed applications. Distributed applications such as electronic mail, database programs, and network gateways use features that are already built into the *LAN Manager* product.

However, there are at least three communications methods that distributed applications can use to communicate across a LAN. Not all versions of *OS/2 LAN Man-*

Connectivity Clinic

ager support all of the communications options.

NetBIOS will remain the most popular network communications service for a long time. Software developers know how to write applications using NetBIOS calls, it is widely available, and it works. Each version of *OS/2 LAN Manager* sold to the end user will support NetBIOS, which means it will remain the platform for distributed applications in the near term and for a long time to come.

Microsoft introduced a communications service called Named Pipes in *OS/2 LAN Manager*, but it isn't in the present release of IBM's *OS/2 LAN Server*. Programmers will find Named Pipes much easier to use than NetBIOS, but it will take some time for most programmers to abandon the libraries of NetBIOS routines that they know how to use.

IBM's alternative to Named Pipes is Advanced Program-to-Program Communications (APPC). APPC takes up a huge amount of RAM and isn't practical for PC-

NetBIOS will be the most popular network communications service for a long time. Software developers know how to write applications using it, and it's readily available.

to-PC applications, but some PC-to-mainframe programs use it. IBM makes the picture even more confusing because it has introduced a program interface for *OS/2 LAN Server* in the Extended Edition of the Presentation Manager that is not yet supported in Microsoft's generic products.

Fortunately, Microsoft has announced that it will support this interface "soon."

It is very crucial for the many DOS-based workstations in the business world to work with *LAN Manager*-based servers. Most companies remarketing *LAN Manager* will therefore provide software for DOS workstations that will allow them to use NetBIOS and Named Pipes.

CALL FRAMEWORK II FROM A BATCH FILE

I manage a Novell LAN with 35 stations. One of the principal applications on the LAN is *Framework II*. Since *Framework's* LAN version is not yet available, we had difficulty with the setup file. *Framework* uses a file called FWSETUP to establish the video and printer drivers and other default settings. At first we used a single setup file, but as different workstation configurations appeared on the LAN, we had problems.

Our solution was to call *Framework* from a batch file that copied a unique FWSETUP file and the *Framework* overlay file to the default directory. From this point execution proceeds normally. Since *Framework* is not licensed for a LAN, you must have a copy for each station running

4 Ways To Share Laser Printers



HP LaserJet Series II D™ resident selections are a keystroke away, no matter what applications you're using, and this capability is available for every major brand of printer.



Autoinstall provides automatic installation for your particular configuration.

Digital Products is the leader in providing affordable printer sharing. With more than 300,000 ports installed in a wide range of Fortune 1000 businesses, Digital Products has the experience and leadership to solve your printer sharing problems. Pick the price and performance level that your application requires.

 **DIGITAL PRODUCTS, INC.**
the sub-LAN™ company


108 Water Street, Watertown, MA 02172
617-924-1680, 1-800-243-2333



**DIGITAL
PRODUCTS, INC.**

108 Water Street, Watertown, MA 02172.
617-924-1680. 1-800-243-2333

FEATURES	\$1195 + PDMS	\$495 + PD	\$495 PDJR	\$495 Laser- Board
100% data integrity and transparent operation	Y	Y	Y	Y
Full desktop publishing	Y	Y	Y	Y
Buffer size (Max.)	4Mb	2Mb	500K	250K
Ports	8-32	6-16	6	4
Autoinstall	Y	Y		Y
Copies	Y (collated)	Y		Y
Pop-up operations, RAM resident and non-resident	BigPop	SmallPop		LaserPop
Job cancel	Y	Y		Y
Automatic form feed	Y	Y		Y
Forms overlay printing	Y			
Text enhancement	Y			
Font management	Y	Y		
Resource utilization reports	Y			



**EDITORS
CHOICE**

LaserJet Series II Printer is a trademark of Hewlett-Packard Co.

CIRCLE 522 ON READER SERVICE CARD

Connectivity Clinic

the program. We have 15 copies and use a batch counter to stop Framework from running a 16th time.

Jim Webster
Vienna, Virginia

PC This tip shows how you can use a batch file to tailor a program's specifications. It requires a customized batch file for each workstation, but you only need to create or change the file if you reconfigure the video card, printer, or other features of the workstation.

TOKEN-RING OPTIONS

The April 26, 1988, issue of *PC Magazine* had a review of multistation access units (MAUs) in which you thought very highly of the Proteon ProNET-4 MAU ("Making Connections: Two Token-Ring Alternatives"). We are planning a Token-Ring installation and would like to know if you still hold your high opinion of the Proteon MAU.

William Philan
New York, New York



The Proteon MAU still offers the greatest number of operational features of any of the MAUs on the market. Because it uses AC power with a battery backup, relays do not need to be realigned each time it is moved, and the soft-

**The Proteon MAU has
the greatest number
of operational
features.**

ware reporting system provides an excellent way to monitor and control traffic and stations on the ring. The Proteon MAU also comes with a relatively high price.

If all the features of the Proteon MAU are not needed, you should consider Thomas-Conrad Corp.'s \$985 TC4050 MAU, which includes a number of useful features, like maintenance and troubleshooting controls, and operational indica-

tors. It costs less on a per-port basis than "dumb" MAUs from other companies.

The TC4050 has 16 ports instead of the usual 8. Each has two bicolored LEDs showing the connection status of a port and data flow through the port. Other LEDs tell you if the ring is active. If the ring is broken, disconnect stations by touching a button to isolate a bad cable or card.

Contact Thomas-Conrad at (800) 332-8683 for more information.

NETWORK YOUR QUESTIONS

Connectivity Clinic gives you practical solutions to networking problems of all types. We'll pay \$50 or more for any tips we print, plus an extra \$25 if you submit your letter on-disk. If you do, please include a printed copy. We'll gladly answer your questions at no charge, but we cannot answer letters personally. Mail contributions to Connectivity Clinic, *PC Magazine*, One Park Avenue, New York, NY 10016, or upload them to PC MagNet (to join, see the "By Modem" sidebar in the Utilities column). You may also contact Frank J. Derfler, Jr., via MCI Mail (use Derfler's box named CONNECTIVITY CLINIC).



It takes a great performance for a disk to become a legend. Chuck Berry has what it takes. And so does PROCOMM PLUS. It gives you power and ease of use that surpasses communications software costing \$250 or more. Yet PROCOMM PLUS costs just \$89.00. Which simply means when you want communications software that gives you a great performance, you can still be good to your wallet.

LEGENDARY DISKS

Ask your software dealer today about PROCOMM PLUS, now available in stand-alone and local area network versions.



DATA STORM

DATA STORM TECHNOLOGIES, INC.
P.O. Box 1471 • Columbia, MD 21045
304.474.8461

CIRCLE 504 ON READER SERVICE CARD

PC Magazine's Direct Marketing Connection

For PC Products and Services

For many of you, mail order is your primary means of purchasing PC products and services.

In fact, in recent interviews with our subscribers, we learned that 70% bought PC products and services through direct marketing channels during the past year.*

You buy direct because it's convenient, because you know exactly what you want and don't need any hand-holding.



The following special section, PC Magazine's Direct Marketing Connection, is what you've been demanding. It connects you with the direct marketers who are anxious to please you. By having them all in one place, you can quickly zero in on the products you need from the vendors you want to buy through.

*Starch Study, July 1986



LAPTOPS PLUS 714-373-2006



SUPER SPECIAL

TOSHIBA T1000 with PC KWIK
Power Pak and... **DICONIX 150**
Parallel w/3' or 6' cable and...
DELUXE Carry Case.
All for\$975

DICONIX 150 Parallel w/3' cable	249
COMPAQ SLT 286: 20MB/40MB	3899/4299
MITSUBISHI MP286L: 210/220	1999/2499
NEC MultiSpeed: EL II/HD	1599/1999
Prospect Laptop 386: 40MB	5499

FREE SOFTWARE

With prepaid (BY CHECK) orders ONLY. While Supplies Last.

PC KWIK Power Pak with	T1000/T1200
BORLAND Sidekick with	T1600
LOTUS Metro with	T3100E
BORLAND Sprint with	T3200
MICROSOFT Windows 386 with	T5100/T5200

TOSHIBA: COMPLETE LINE

T1000: 512K, (1) 720K floppy, 6.4 lbs. battery	629
With 768K Card: Can be set as RAM disk	879
T1200F: 1MB RAM, (2) 720K floppies, 10 lbs.	1269
T1200FB: Beckett model	1469
T1200HB: 20MB, 9.5MHz, 720K floppy, Beckett CGA, Removable/Rechargeable battery, 11 lbs.	2249
T1600: 30MB, 12MHz, 1.44 floppy, Beckett EGA screen, Removable/Rechargeable battery, 11 lbs.	3049
T3100E: 20MB, 12MHz, IBM Compat half slot	2599
T3200: 40MB, 12MHz, 2 IBM Compat slots	3369
T5100: 40MB, 80386/16MHz, 2MB RAM, EGA	4369
T5200: 40/100MB, 20MHz, VGA, 2 slots	5799/6799

ZENITH Supersport 2/20	1469/2249
Supersport 286: 20MB/40MB	2999/3399
Turbosport 386/40	4899

MONTHLY SPECIALS

Prepaid by July 20, 1989 with CHECK ONLY

AVATEX Fax - 110/220 Switchable	650
CANNON Fax 8/Fax 15	599/699
MITSUBISHI: Diamond Scan 1371 w/Tilt & Swivel and GENOA SuperEGA HiRes+ (Version 4880-9) and Gem Graph Software	625
NEC: MultiSync 3D	640
NEC: Parallel Printers W/6" Cable	
2200/5200/5300	330/480/640
NISSEI Fax 303	480
PANASONIC KXF 100/120	650/650
QUADRAM JT FAX: Portable 4800	330
RICOH Fax RF 850/RF 900	699/799
TOSHIBA: 3415L 24 Pin, Wide Carriage Printer	499
TOSHIBA: T1200HB/T1600	2230/3030
INTEL	
80287-8/10	225/245
80387-16/20/25	375/475/595

★ FREE SHIPMENT ★

*PREPAID orders only (by check) with UPS Ground to all contiguous states. Allow 25 weeks for personal & company checks. Cashier check orders shipped immediately

PLEASE REFER TO AD# PC 791

FAX • FAX • FAX

QUADRAM JT Fax Board 4800	245
JT Fax Board 9600	525
JT Fax Portals 4800	345
WORLD PORT 2496	
Portable Fax/Data Modem	485
AVATEX FAX - 110/220 Switchable	669
CANNON Fax 8/Fax 15	629/729
Fax 20/Fax 25	969/1569
MURATA 1200/1600	569/719
NISSEI 303	489
PANAFAX UF-135	849
UF-150/UF-155	949
PANASONIC KXF 100/120	869/969
RICOH RF 850/RF 900	729/829
SHARP FC-22X	779
FC-300/330	969/1069
SHARP UX-180/UX-350	799/1169
TOSHIBA 30100	849
3300/3600/3700	1059/1169/1279

BACKUP & DRIVES

BACKUP for LAPTOPS: Uses DC 2000	
External 20MB/40MB	499/599
DC 2000 Single/Box of 5	25/115
FLOPPY 3.5" Internal 720K	99
1.44 MB	109
FLOPPY 5.25" External 360K	299
1.2 MB	349
PLUS HARD CARD for PC/XT/AT	
20/40 MB	499/629
SEAGATE: Pretested & formatted, w/controller, cables, manual & mounting kit	
330MB/360MB for PC/XT	279/299

PRINTERS

DICONIX 150 Par w/3' cable	249
NEC P2200 Parallel	349
5200 / 5300	499/659
Color Kit for 5200/5300	109
Cut Sheet Feed 5200/5300	169/199
PANASONIC 1180/1191	175/225
NEW 1124-24 pin	319
4450 LASER	1369
TOSHIBA 301 Battery Powered	349
Express Writer 311	399
321SL/341SL	469/529
KENSINGTON Printer Stand	20
With Printer	10

MONITORS

MITSUBISHI With card purchase, use second price	
MITSUBISHI Diamond Scan 1371 419/399	
Diamond Scan 1381	519/499
Diamond Scan Tilt & Swivel	20
NEC 2A Super VGA	519/499
MultiSync 3D	649/629
SONY 1311CR-13" Trinitron Color Remote	
TV & RGB Monitor	499
Sony 1311 to IBM Cable	20
SONY MultiScan 1302	649/629
SONY MultiScan 1303	539/519
Sony 1302/2 to IBM Cable	20
Sony 1302/3 to MAC II cable	30
ZENITH ZCM-1430 Flat Screen	629/599
Zenith Tilt & Swivel	20

POUCH: Price & availability subject to change. Add 2% Minimum \$5 to COO, MCM/SEA and 5% for Amer. All sales final. Not responsible for compatibility. Refunded shipments subject to 20% charge (Min \$50).

• COO • AMEX • MC • VISA •

COPIERS

Toner cartridge not included.

CANNON PC-6RE/PC7	999/1099
SHARP Z30	499
Z50/Z55/Z70	529/629/739

ACCESSORIES

MUST SPECIFY MODEL

AC Adapter: 110/220 volts: T1200	99
AC/Auto Adapter with Battery:	
Specify: T3100, T3200, T5100	349
Auto Adapter: T1000/1100+	69
Battery Charger: T1200	249
Battery Pack: T1200	75
Carry Cases: T1000/1100/1200	60
Other Models	99
DELUXE Carry Case: w/shoulder strap, extra pockets for SW, manuals, portable printer, etc. Specify model	149
Leather Case by Toshiba: Specify for	
T3100, 3200, 8100 or 5200	279
Expansion Chassis for Toshiba	385
Expansion Slot (1): WonUnder	375
WonUnder (2): slots	375
Floppy 5.25" External:	
360K/1.2MB	299/349
MEMORY EXPANSION:	
T1000: 768K Card	269
T1200: 1MB	549
T1600: 2MB	1099
T3100E: 2MB	1099
T3120: 1MB/2MB	649/1099
T3200: 3MB	1399
T5100: 2MB	1099
MODEMS: Specify Laptop Model	
Adaptemodem 2400	249
Megahertz 1200/2400	169/229
NEC 1200/2400	199/369
Prometheus 2400	229
Toshiba 1200/2400	269/329
World Port Pocket Modems:	
1200 without AC Adapter	139
1200 with AC Adapter	159
2400 without Carbon Copy	239
2400 Ext w/Carbon Copy+	269
Ext Modem Cable: Ethernet card for	25
NETWORKING: Ethernet card for	
T1200/1600/3100/5100	499
SOFTWARE for LAPTOPS	
Battery Watch/Brooklyn Bridge	40/99
Laplink III	99
DISPLAY CARDS	
GENOA SuperEGA HiRes+ (4880-9)	179
With Gem Graph software	199
PARADISE Vega Plus	249
Paradise Vega Plus 16	299
Paradise Vega Professional	399
VIDEO-7 Vega VEGA-Version B	299
FastWrite Vega	319
Vega V-RAM (256K)	469

FOREIGN ORDERS WELCOME

Special handling \$85 per order. Air ship add 10% (Min. \$70). Some items & quantities may be more limited. All credit card orders add 5% to total amount. No LC or COD orders

6932 Westminster Avenue, Unit 194 • Westminster, California 92683

EPSON® Means Business

...Business to Business Can Deliver EPSON Printers Faster and More Cost Effectively.

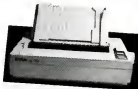
Only Business to Business Offers the Exclusive One Year Replacement Warranty...



LX-800
Dot-Matrix Printer

- Full-featured, 80-column printer
- 180 CPS draft mode; 30 CPS NLQ
- Automatic single sheet loading
- Selectype front control panel
- Compatible with most computers
- One year limited warranty

\$149



\$269
LQ-500

- Creates high-resolution text and graphics
- 180 CPS draft mode; 60 CPS Letter Quality
- Selectype front control panel
- Epson's one year limited warranty

EPSON® PRINTER SPECS

EPSON	Width	Speed	Price
LX-800	STD.	180/30 NLQ	\$149
LQ-500	STD.	180/60 LQ	\$269
FX-850	STD.	264/54 NLQ	CALL
FX-1050	WIDE	264/54 NLQ	CALL
LQ-850	STD.	264/88 LQ	CALL
LQ-950	MEDIUM	264/88 LQ	CALL
LQ-1050	WIDE	264/88 LQ	CALL
LQ-2550	WIDE	400/133 LQ	CALL

Authorized Epson Customer Care Center

BUSINESS TO BUSINESS™

One Year Free Replacement Warranty

We guarantee every product we sell to be free of defects as covered in the manufacturer's warranty, or we will replace it with a brand new one FREE for one full year. You only pay shipping and insurance.

"The response to our new one year free replacement warranty has been tremendous. For the first time a direct marketing company has addressed the major concern of direct buyers."

"What do I do when I have a problem?"

*Now Business To Business has answered that question decisively. If a problem occurs with any product you purchase from us anytime during the first year and it's covered by the manufacturer's warranty, simply ship it back to us and we'll immediately ship you back a brand new one FREE.**

Jeffrey M. Kreps
President

Why We're The BEST Direct Marketer in the U.S.

- ☒ Exclusive ONE YEAR Replacement Warranty
- ☒ 30 Day Return Privilege
- ☒ No Extra Charge for Credit Card
- ☒ Same Day or Next Day Shipping
- ☒ No Charging Credit Card Until Product Ships
- ☒ Factory Authorized Service Center
- ☒ Highest % of Products in Stock
- ☒ Customer Always told Stock Status before Ordering
- ☒ Knowledgeable Sales and Technical Staff

Panasonic

KX-P1180

\$169



Panasonic	Width	Speed	Price
KX-P1180	MEDIUM	192/38 NLQ	\$169
KX-P1191	MEDIUM	240/48 NLQ	\$219
KX-P1124	MEDIUM	192/63 LQ	CALL
KX-P1524	WIDE	240/80 LQ	CALL

BUSINESS TO BUSINESS™



Formerly PC Pitstop



4110 W. Lake St., Minneapolis, Minnesota 55416

800-852-2888

Hours: 8-4 CST Mon-Fri 24 Hour Fax Hotline: 612-926-0731



BASE SYSTEM Features	PC XT	88-10	88-12	286-12	286-16	386-24
CPU	8086-2	8086-1	V20	80286	80286	80386
Speed (Mhz)	8.4-7.7	10.4-7.7	12.4-7.7	12.5-8	16-8	20-8
BIOS	ERSO	ERSO	ERSO	AMI	AMI	AMI
Wait States	1	0/1	0/1	0/1	0/1	0/1
Standard Memory Config.	540K	540K	640K	1MB	1MB	1MB
On Board Memory Expansion				4MB	8MB	8MB
Shadow RAM BIOS					384K	384K
Coprocessor Support	8087	8087	8087	80287	80287	80387
Expansion Slots	8.8 bit	8.8 bit	8.8 bit	2.4-6.16	2.4-6.16	2.4-6.16
Dual Hard Floppy Controller	w/H D	w/H D	w/H D	Yes	Yes	Yes
Device Bays(E-external-Int.)	4-E	2-E,2-I	2-E,2-I	3-E,2-I	3-E,2-I	3-E,2-I
Serial Ports	1	1	1	optional	optional	optional
Parallel Ports	2	2	2	1	1	1
Game Ports	2	2	2	1	1	1
Bus Mouse Port	1	1	1	1	1	1
Power Supply Size	150W	150W	150W	200W	200W	200W
Ky Tronics USA Keyboard	Yes	Yes	Yes	Yes	Yes	Yes
EO DOS 4.0 w/GEM, TapDOS	Yes	Yes	Yes	Yes	Yes	Yes
Battery Backup Clock	Yes	Yes	Yes	Yes	Yes	Yes
Norton SI Rating 4.0 Version	1.8	2.1	4.9	14	18.3	22.5
Linking Speed	3.6	5.5	5	16.5	24	24

EXCEL Systems can be configured any way to best suit your needs, from tape drives to 300MB hard disks. We can configure it just for you. All Systems come with ONE FULL YEAR PARTS & LABOR WARRANTY
 * ADD \$150 for Tower Case on systems above * ADD \$100 for 640x400 GAS PLAZMA Portable * ADD \$100 for 286-25(20MHz) * MEMORY UPGRADES ADD \$295 Per Megabyte for 286-12, 16, 20 and \$295 Per Meg for 386-24

NETWORKING	
NT2002 4 Megabit Network Board	
Rune Network OS, IBMMS	\$120
NT2008 CBIS NETWORK OS Software	
IBM/NOVELL Compatible	\$106
NT2030 Ethernet Board 10MB Sec	
NE1000 Network Compatible	\$219
NT2005 Network Terminator Prt	\$199
NT2006 Network Cable 25foot	\$32

EXCEL Barebones

SS2001 EXCEL PC/XT	\$159
SS2002 EXCEL 86-16	\$172
SS2003 EXCEL 86-12	\$169
SS2005 EXCEL 286-12	\$178
SS2006 EXCEL 286-16	\$189
SS2007 EXCEL 286-20	\$199
SS2008 EXCEL 386-20	\$995

Case, Power Supply, Modem not included

VIDEO/MONITORS	
V2002 Monochrome Graphics Printer	\$45
V2004 Color Graphic Card/Printer	\$45
V2006 EGA Enhanced Graphics Card \$199	
V2007 VGA Analog w/56K Card	\$199
V2008 VGA RGB Analog 800x600, Paradox Color Adapter	\$240
V2009 12" Flat Monochrome w/Tilt	\$101
V2010 14" Flat Monochrome w/Tilt	\$110
V2011 RGB Color 640x200 w/Tilt	\$215
V2012 EGA Color 640x350 w/Tilt	\$359
V2013 VGA Analog 640x480	\$359
V2015 31 VxNk Intelligenc, 800x1000	\$469
V2016 TRUE BLUE VGA Package 640x480, 31 256 Colors	\$549
V2017 MULTISYNCH PACKAGE 800x600, 31 256 Colors	\$679
XT2005 Super Display 101 Pin, VGA, CGA, floppy, serial, printer, game \$199	

DRIVES	
DR2001 5.25" 360K Floppy Drive Black	\$66
DR2003 5.25" 1.2MB Floppy Drive Tan	\$69
DR2005 3.5" 720K Floppy Drive	\$79
DR2006 3.5" 1.44MB Floppy Drive	\$79
DR2023 3.5" Kyocera 20MB Hardisk	\$215
DR2020 Kyocera 20MB PC/XT Kit	\$259
DR2030 Kyocera 30MB PC/XT Kit	\$299
DR2042 Minicore 3650 40MB 60ms	\$199
DR2060 SEGATE 40MB 80MB 26ms	\$579

Keyboards I/O	
AT2015 Key Tronic 101 Pin Keyboard	\$59
IO2003 Znx Serial Mouse 2500ps	\$39
IO2006 Znx Serial 56K Modem 3400ps	\$59
IO2011 Super Joystick Arcade Stick	\$30
CO2001 1200 Baud Modem Internal	\$69
CO2012 2400 Baud Modem Internal	\$69
CO2020 2400 Baud Pocket Modem	\$169

XT/AT BOARDS	
XT2026 16MHz X-Well AT Motherboard \$99	
XT2004 XT 2-port Floppy Controller	\$15
XT2006 XT Multi I/O SP PP GR CLK	\$46
XT2007 XT 840K RAM Card	\$35
XT2047 XT Everex 2MB EMS 4.0K	\$79
XT2008 XT Battery Clock Card w/soft	\$21
XT2009 XT Clock/RS-232 Serial Card	\$33
XT2010 XT/AT 2-port GAME CARD	\$14
XT2013 XT/AT 2-port GAME CARD 1-p	\$17
XT2014 XT 150Watt Power Supply	\$47
XT2071 12.5Watt AT motherboard OK	\$249
XT2002 AT Hard Floppy Controller 2-1	\$106
XT2003 AT/XT 1.4 Floppy Controller	\$36
XT2004 AT/IO Board PM GP 3-RES22	\$36
XT2012 AT Everex 3MB EMS 4.0K	\$106
XT2006 AT/XT 4-port serial, 2-p	\$67
AT2045 AT/XT Internal 4-drive Cht	\$77
AT2046 AT/XT Int 2-drive Cht w/serial	\$66
XT2008 AT 200 Watt Power supply	\$73

ORDER LINE 800-87EXCEL

CIRCLE 508 ON READER SERVICE CARD

SERVICE 800-666-3440

EXCEL Computer Upgrade a 48 Hour Turn-in
 30 DAY SATISFACTION GUARANTEED
 After 11 days of receipt a 15% restocking fee
 All Products Carry One Year Manufacturer Warranty.
 Prices subject to change without notice



Division of WAA Inc. 5020 N.W. 39th Street, Lincoln NE 68524

FAX (402) 470-3179

Convenient Hours: M-F 8am-9pm, Sat, Sun 9am-5pm

Credit Dept. (402) 470-3446

FREE Credit Card Ordering (NO SURCHARGES)
 Shipping Add \$2 per box, \$15 per system.
 C.O.D. Orders - Add \$3 per box.
 Purchase Orders Welcome
 Dealers Welcome

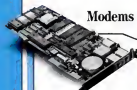


DISTRIBUWARE®

Featuring Quality Acer® Products

- One year warranty
- Immediate defective replacement with new product

- No surcharge for credit card orders
- Quantity discounts available



Modems

1200 Internal \$69
2400 Internal \$139
2400 MNP4 Internal \$229
1200 External \$89
2400 External \$169
2400 MNP4 External \$279

All modems are Hayes® compatible and bundled with Bitcom Software



Laser Printer LP-76

\$1395

- Fully HP Series II™ compatible
- 512 KB expandable to 4.5 MB
- 25% faster output
- Optional Second Paper Tray Extends paper capacity to 400 sheets
- Six (6) resident fonts w/23 symbol sets

Free
Acer font
courtesy of
your choice with
purchase of laser printer



LP-76 Accessories

OPC Magazine \$159
Cleaning Kit \$49
Optional 2nd Paper Tray \$419
Toner Cartridges for Ricoh 1060 Engines \$20
Font Cartridges (A,C,D,E,G,H) \$99
Font Cartridges (B,F,I,K,L,N, P,Q,T,U,V,Y) \$149
Font Cartridges (R,Z) \$179
Memory Board Expansion (1MB) \$349
Memory Board Expansion Cards (2MB) \$699
Memory Board Expansion Cards (4MB) \$1349
6 foot parallel cables \$10

Networking Cards



ARCNET Board \$59
ETHERNET Board \$109



Terminals VT 320

BASED ON
LINK MC-5
\$349

- 14" Flat Screen (Amber or Page White)
- ASCII/ANSI/PC Mode
- DEC or PC Keyboard
- Reduced Screen Flicker (78 Hz)
- 2 Serial, 1 Parallel Port STD



Mouses

\$48

- Two Button
 - 200 DPI Resolution
- 6710 Microsoft® Compatible
6720 PS/2® Compatible

Monitors



12" Softwhite MM-211 \$99
14" Softwhite MM-14 \$125
14" Amber ADM-14 \$135
14" RGB Monitor \$265
14" VGA Mono 7004 \$159
14" VGA Color 7013 \$419

Video Adapters

Mono Adapter MGC \$79
RGB Adapter MGC \$79
VGA Adapter \$211 \$230

Hand- Held Scanner

\$179

- 2.5" width
- 400/300/200 DPI Resolution
- Includes scanning software and interface
- Works with Ventura, PageMaker, Windows Paint, and WordPerfect 5.0

Call Toll Free

1-800-937-0220

Call (408) 954-1100 for technical support.
Hours Monday-Friday 7:30am-5:30pm P.S.T.

Miscellaneous

Batteries 3V, 3.6V, 4.5V \$15
LaserPlotter \$99
LaserControl \$99

We service, support and warranty everything we sell.



Shipping and handling fees are an extra charge. All products come with a one (1) year warranty. Defective merchandise will be replaced by us with new product during the warranty period. No surcharge for credit card orders. Quantity discounts available. Minimum order \$50. We accept MasterCard, USA, Cashier Checks, Personal and Company Checks. Allow 10 days for personal and company checks to clear. Applicable sales tax for California residents. Fourteen (14) day money back guarantee. In turn of defective merchandise must have RMA number. All prices subject to change without notice. © 1989 Distribware is a division of Acer Technologies Corporation. Hayes is a registered trademark of Hayes Microcomputer Products Inc. HP Series II is a trademark of Hewlett Packard. PS/2 is a registered trademark of International Business Machines Corp. Microsoft is a registered trademark of Microsoft Corp. All other products and names are trademarks and registered trademarks of their respective companies.

Connect to GenTech

YOUR NETWORK SPECIALISTS!

OUR 7th YEAR

ARCNET

Interface Card \$99
Active Hub \$219
Passive Hub \$39

Panasonic 1124 24Pin \$339

Call for other printer specials
EPSON, OKIDATA, NEC, HP

**BEST
BUY**

\$1199

GENTECH

286-20

POWER & SPEED OF 386
WITHOUT THE PRICE

- 80286 Processor, 20MHz Clock, 0/1 Wait state
- 1MB RAM exp. to 2MB on Motherboard
- EMS 4.0 Dr. 80287-10 Support, Phoenix Bios
- Norton 23, Landmark 26.7 MHZ
- 8 Expansion Slots

Dear Friends,
Since 1982, GenTech has provided our customers with the finest 8088, 286 and 386 compatibles. We are also distributors of some of the finest name brand hardware and software products. Give our knowledgeable representatives a call. We'll be glad to help.



GENTECH SERVER



GENTECH WORK STATION



GENTECH 286-20



TIARA TECHNOLOGY



brother
MODEL HL-64
Laser Printer

GENTECH 286-20 \$1799
• 80286 Processor, 20MHz Clock, 0/1 Wait state
• 1MB RAM exp. to 2MB on Motherboard
• 80287-20 support, 22.5 on Norton's Benchmark
• Phoenix Bios, Built-in Hard Disk Setup
• Run: Mvnet, Joradriver, CIO, DIS 2
• Award Bios, One 32Kb, five 160k
• Two 80k slots

GENTECH 286-20 \$1199
• 80286 Processor, 20MHz Clock, 0/1 Wait state
• 1MB RAM exp. to 2MB on Motherboard
• EMS 4.0 Dr. 80287-10 Support, Phoenix Bios
• Norton 23, Landmark 26.7 MHZ

GENTECH 286-12 \$829
• 80286 Processor, 12MHz Clock, 0/1 Wait state
• 512K RAM exp. to 1MB using 100K 25K DRAM
• 8 slots upgradeable to 1MB on Motherboard
• Standard bios, built-in hard disk set up

GENTECH Turbo XT-10 \$479
• Nec V-20 CPU processor,
• 512K RAM exp. to 640K on motherboard
• Rates 4.0 on Norton Scale, 64 keyboard
• One 360K floppy Drive, serial/parallel

All our 286 and 386 systems include 1.44MB or 1.2MB floppy drive, dual floppy/disk drive controller, 200 Watt power supply serial and parallel ports, and 101 key enhanced keyboard

MATRIX

COMPUTER	Mono TTL	VGA Mono	EGA Color	VGA Color
XT 512K 1 Drive	619	798	958	1325
XT 40MB	828	1108	1268	1334
286 128K 40MB	1387	1547	1707	1773
286 128K 70MB	1567	1747	1907	1973
286 20MHz 40MB	1737	1917	2077	2143
286 20MHz 70MB	1937	2117	2277	2343
286 20MHz 90MB	2137	2317	2477	2543
386 10MHz 40MB	2537	2717	2877	2943
386 20MHz 90MB	2737	2917	3077	3143

VISA, MC, COD, CORPORATE PO/ACCEPTED
217 Broadway, Suite 615, NY, NY 10007

GENTECH OPTIONS

MONOCHROME SYSTEM	\$139
EGA COLOR SYSTEM	\$479
VGA COLOR SYSTEM	\$545
VGA MONO SYSTEM	\$319
32MB CGC Full Height	\$269
40MB ST250RP For XT W/cont	\$309
40MB ST 251 128ms	\$399
70MB MAULTOR 28ms	\$599
90MB MAULTOR SCSI HALF HT 28ms	\$799
159MB MAULTOR ESDN Core	\$1500

COMPUTERS

AST RESEARCH	
NEWIN BRAVO 286 6MHz WVO DR	\$789
Premium 286, Mod 70 512K RAM	\$1189
Premium 386, Mod 300/300C	\$2659/2799

HEWLETT PACKARD

HP VECTRA ES/12 Mod10	\$1719
HP VECTRA RS/20C Mod100e	\$4999
HP VECTRA RS/25C Mod100e	\$6799
HP VECTRA LS Mod124	\$3050

New 286 Laptop 20MB	
HP VECTRA LS Mod144	\$3489
286 Laptop 40MB	

COMPAQ

NEWII DESKPRO 286e	from \$1619
SLT 286 MODEL 20	\$3945
SLT 286 MODEL 40	\$3955
DESKPRO 286e	from \$1700
DESKPRO 386S	from \$2379
DESKPRO 386/20e	from \$3750

*Call for Other Models and Configurations

NETWORKING

TIARA TECHNOLOGY

ARCNET LANcard/MCA	\$109/349
ETHERNET LANcard/MCA	\$229/359
ACTIVE HUB	\$329
ARCNET PASSIVE HUB	\$39
ARCNET ACTIVE HUB 8 PORT	\$349
ARCNET ACTIVE HUB 4 PORT CARDS/159	

LASER PRINTERS

BROTHER HL-9e Laser Printer	\$1799
w/1MB of RAM, 25 Fonts, PC Editor's choice	

HEWLETT PACKARD

LaserJet II/LaserJet II	CALL
DeskJet/Plot/2 (Twice as Fast)	\$659
DeskJet/Plot/12	\$559/1029
QMS PS 810	\$3999
QMS PS 820	\$4899

MATH CO-PROCESSORS

(LOWEST PRICES!!)
NEW! NEW! 80387-SX

80387-3	\$329
80387-7	\$89
80387-2	\$129
80387-6	\$142
80387-10	\$239
80387-16	\$379
80387-20	\$429
80387-25	\$539

NETWORK STARTER KIT .975

INCLUDES NOVELL ELS 4 USER SOFTWARE
4 ARCNET CARDS, CABLE & PASSIVE HUB

NETWORKING SOFTWARE

SCALL	
25 ARCNET CABLE	\$20
25 ETHERNET CABLE	\$20
50 ARCNET CABLE	\$30
HARVEST ARCNET CARD	\$99
HARVEST ETHERNET CARD	\$159

SCANNERS/DIGITIZERS

HP ScanJet Interface PC/AT, PS2, MAC	\$427
HP ScanJet Plus	\$1129
SUMMAGRAPHICS SummerSketch	\$379
SUMMAGRAPHICS MM1612	\$649
KURITA/ONE 12X12 w/Cursor	\$399
LOGITECH SCANMAN	\$219

PLOTTERS

HEWLETT PACKARD	
HP 7440A/7475A Plotter	\$650/1349
HP 7570A DraftPlot Plotter	\$2799
HP 7550A Plotter	\$2799
DraftPlot DUX/EXL Plotter	\$3599/4899

MEMORY BOARDS

Intel Above Board Plus w/512K	\$429
Intel Above Board Plus w/1024	\$459
AST RAMPAGE Plus 512K uses SIMMS3899	\$39
Thyris Multistack card for XT	
expandable to 1 Mm memory	
serial, parallel, clock Board	
GAME PORT AT/XT	\$20

CUSTOMER SERVICE

401-732-5556

ORDER ONLY

800-NET 0286

FAX NO.

401-732-5518



International Inquiries Welcome

GenTech

Add 2% for COD. Minimum PO \$500. Prices subject to change. Return authorization required for defective merchandise. All returned non-defective merchandise subject to 20% restocking charge.

CIRCLE 266 ON READER SERVICE CARD

Chosen #1 In Value By Corporate Buyers

A Best Buy. With twice the speed of an IBM XT, the CompuAdd Turbo/10 is a popular choice for home users and small businesses. Its 8088 microprocessor, running at 10MHz, is fully IBM-compatible. And with eight expansion slots you can easily add enhancements such as FAX boards, memory cards and mouse devices. The Turbo/10 comes equipped with a 5.25" 360KB diskette drive, keyboard, and a wide choice of options.

"Its fast performance, low price and superior keyboard make it a solid value." PC World (8/88)

CompuAdd Turbo/10

- 8088 processor running at switchable 10MHz or 4.77MHz speeds
- 640KB RAM
- 5.25" 360KB half-height, dual-sided diskette drive
- Dual diskette drive controller board
- Eight XT-compatible expansion slots
- 8087 math coprocessor support
- Front panel display with keylock, reset button, turbo button, plus LED indicators
- Choice of enhanced 101-key, AT-style, or 5151 keyboard

\$545

Turbo/10 System	MGA	EGA	VGA
No Hard Drive	\$679	\$1,029	\$1,149
30MB	\$949	\$1,299	\$1,419

Business Workhorses. The CompuAdd 286/12 is chosen first by value-minded buyers for its solid performance and low price. In a comparison of five "Hot" 80286 bargains by *PC/Computing* (2/89), CompuAdd's speed came out on top. Little wonder. With a 12MHz processor speed and 0 wait state architecture, the 286/12 is 50% faster than the IBM AT, with a 13.7 rating on Norton's SI 4.0 test.

"The system combines high speed and a low price for a very good value." Info World (1/25/88)

CompuAdd 286/12

- 80286 processor running at 12MHz or 6MHz switchable system speeds
- 0 wait state
- 512KB RAM expandable to 1MB
- Choice of 5.25" 1.2MB or 3.5" 1.44MB diskette drive
- Dual diskette/hard drive controller
- Six 16-bit and two 8-bit expansion slots
- 80287 math coprocessor support
- Choice of enhanced 101-key, AT-style, or 5151 keyboard
- 13.7 on Norton's SI 4.0 test

\$945

286/12 System	MGA	EGA	VGA
20MB	\$1,299	\$1,649	\$1,769
40MB	\$1,499	\$1,849	\$1,969

90-Day Express Product Exchange

Should you encounter a problem affecting the service or operation of your CPU, monitor or keyboard in the first 90 days, we will determine the cause, and if needed, ship a replacement part within 48 hours via Federal Express® at our expense.

To Order
In The U.S.
Call Toll-Free:

800-666-1872

Customer Support: **800-999-9901**

International: 512-258-5575

FAX: 512-250-5760

When PC Week asked corporate buyers how satisfied they were with their 286/12MHz computers, CompuAdd was number one in value for the price.

CompuAdd 286/20

- 80286 processor running at 20MHz or 8MHz switchable system speeds
- 0 wait state (four-way interleave)
- 1MB RAM expandable to 5MB
- Choice of 5.25" 1.2MB or 35" 1.44MB diskette drive
- Dual diskette/hard drive controller
- Eight expansion slots
- Two serial ports and a parallel port built-in
- 80287 math coprocessor support
- Enhanced 101-key keyboard
- 204 on Norton's SI 4.0 test (22.5 rating with 2MB memory and four-way interleave)

\$1595

286/20 System	MGA	EGA	VGA
40MB	\$2,155	\$2,505	\$2,825
80MB	\$2,345	\$2,695	\$2,815

CompuAdd 386/16

- 80386 processor running at 16MHz or 8MHz, 6MHz or 4.77MHz
- 0 wait state (page-mode memory)
- 1MB RAM expandable to 4MB
- Choice of 5.25" 1.2MB or 35" 1.44MB diskette drive
- Dual diskette/hard drive controller
- Seven expansion slots
- Two serial ports and a parallel port built-in
- 80287 math coprocessor support
- Choice of enhanced 101-key, AT-style, or 5151 keyboard
- 17.6 on Norton's SI 4.0 test

\$1795

386/16 System	MGA	EGA	VGA
40MB	\$2,355	\$2,705	\$2,825
80MB	\$2,545	\$2,895	\$3,015

CompuAdd 386/20

- 80386 processor running at 20MHz or 8MHz
- 0 wait state (32KB cache memory)
- 32-bit high speed RAM board with 1MB RAM expands to 16MB
- System/option ROM shadowing
- Choice of 5.25" 1.2MB or 35" 1.44MB diskette drive
- Dual diskette/hard drive controller
- Seven expansion slots
- Two serial ports and a parallel port built-in
- 80387 and Weitek math coprocessor support
- Enhanced 101-key keyboard
- 23.0 on Norton's SI 4.0 test

\$2195

386/20 System	MGA	EGA	VGA
40MB	\$2,755	\$3,105	\$3,225
80MB	\$2,945	\$3,295	\$3,415

CompuAdd 386/25

- 80386 processor running at 25MHz or 8MHz
- 0 wait state (32KB cache memory)
- 32-bit high speed RAM board with 1MB RAM expands to 16MB
- System/option ROM shadowing
- Choice of 5.25" 1.2MB or 35" 1.44MB diskette drive
- Dual diskette/hard drive controller
- Seven expansion slots
- 80387 and Weitek math coprocessor support
- Enhanced 101-key keyboard
- 28.8 on Norton's SI 4.0 test

\$2895

386/25 System	MGA	EGA	VGA
40MB	\$3,455	\$3,805	\$3,925
80MB	\$3,645	\$3,995	\$4,115

On-Site Service. You'll get On-Site warranty protection free for a full year when you purchase any CompuAdd 286/20 or 386 computer. Just call our toll-free customer support line at the first sign of a problem. If we can't solve it on the phone, a field technician will be at your office the next business day.

"CompuAdd is serious about selling to corporations, and it's got the demonstration, training, support, and service policies to prove it."

Personal Computing (2/89)



Free INTEGRATOR™ Software

All 286 and 386 systems come with the user-friendly INTEGRATOR software package, featuring program/file managers, cardfile database, calendar, calculator, text editor, and PC-FullBak™.

"... packed with features— at prices that won't empty your savings account."

PC Magazine
(5/30/89)



One-Year Limited Warranty

If we can't correct a hardware problem over the phone, you can ship your system to our Austin office and we'll fix it and pay the freight back to your location.

CompuAdd
CORPORATION

12303 Technology Blvd.

Austin, Texas 78727

Now With
30MB Hard Drive
Included in the
Professional Starter Kit!



STARTER KITS

Instant Computing Without the Guesswork.
We've matched up two of our most popular computers with all the software and accessories you'll need to start computing today. Complete with a dot-matrix printer!

Career Starter Kit™

A workhorse system based on the trusty Turbo/10, a PC World "Best Buy." Perfect for students or home users.

Kit includes:

CompuAdd Turbo/10 computer running at 10MHz and 4.77MHz; 640KB RAM; 5.25" 360KB diskette drive; diskette drive controller; eight expansion slots; math coprocessor support; and choice of AT-style, 5151, or enhanced 101-key keyboard.

Monochrome monographics monitor or upgrade to EGA or VGA color video.

Star Micronics NX-1000™ printer with multiple type styles, 120cps draft and 30cps near letter quality.

Hard Drive upgrade increases your system capacity with an optional 30MB hard drive. See the chart below.

Accessories and software including paper, printer cable, ten diskettes and Zen software package with ZenWord™, ZenCalc™, and ZenLink™. Plus CompuAdd MS-DOS™ and GW BASIC™. PC-FullBak™ software with optional hard drive.

\$879

Hard Drives	Monographics	EGA	VGA
No Hard Drive	\$879	\$1,229	\$1,349
30MB	\$1,129	\$1,479	\$1,599

Professional Starter Kit™

Our best selling kit. The CompuAdd 286/12 is a popular entry-level computer for the business environment due to its low price and 286 performance. InfoWorld said of the 286/12, "The system combines high speed and a low price for a very good value."

Kit includes:

CompuAdd 286/12 computer running at 12MHz and 6MHz; 512KB RAM expandable to 1MB; 5.25" 1.2MB diskette drive; 30MB hard drive (or upgrade, see chart); eight expansion slots; math coprocessor support; and choice of AT-style, 5151, or enhanced 101-key keyboard.

Monochrome monographics monitor or upgrade to EGA or VGA color video.

Epson™ LX-800 printer with tractor-feed paper feed, printing 180cps draft and 30cps near letter quality.

Accessories and software including paper, printer cable, ten diskettes and CompuAdd INTEGRATOR™ with program/file manager, cardfile database, calendar, calculator, text editor, and PC-FullBak software, plus CompuAdd MS-DOS and GW-BASIC.

\$1495

Hard Drives	Monographics	EGA	VGA
30MB	\$1,495	\$1,845	\$1,965
40MB	\$1,595	\$1,945	\$2,065

The

Monitors

Monographics

Flat screen monitor with 12" screen and tilt/swivel... **\$95**

CGA

IBM-compatible color monitor with 13" diagonal screen... **\$239**

EGA

IBM-compatible 13" EGA monitor... **\$349**



VGA

Amdek 432W monochrome monitor with flat screen and tilt/swivel... **\$220**
Color VGA 13" analog monitor... **\$415**
Zenith 14" Color VGA monitor 640x480... **\$649**

Combos

Monographics Combo

Monographics 12" flat screen monitor with tilt/swivel, plus monographics card... **\$139**

CGA Combo

CGA 13" IBM-compatible monitor with 640x240 resolution, plus CGA graphics card... **\$279**

EGA Combo

EGA 13" IBM-compatible monitor with 640x350 resolution, plus EGA graphics card... **\$489**

VGA Combo

VGA 13" analog monitor with 15 out of 256K colors, plus VGA graphics card... **\$615**

Super VGA Combo

Mitsubishi Diamond Scan monitor with resolution of 800x600 and dot pitch of 0.31 plus a CompuAdd 16-Bit VGA card... **\$745**



RETAIL OUTLETS

Enjoy CompuAdd prices in a hands-on atmosphere. More stores opening soon!

Austin • Dallas • San Antonio • Fort Worth • Phoenix • El Paso • St. Louis • Denver • Kansas City • Atlanta • Chicago • Miami • Baltimore • Boston • Newark • Detroit • New York • Philadelphia • Orlando • West Palm Beach • Fairfield • Minneapolis • Toronto • Houston • Edison

One-Year **FREE** Technical Support

Call 800-999-9901 any weekday from 8 a.m. to 7 p.m. CST, and our technical support representatives will be happy to talk you through any hardware or software difficulty. If we cannot resolve a hardware problem over the phone, you may ship your system to our Austin service center and we will fix it free and pay the return freight.

Value/Price Leader

Hard Drives



ATs and Compatibles

Seagate*	
20MB (65ms)	\$219
40MB (28ms)	\$399
80MB (28ms) full-height	\$629
MiniScribe*	
43MB (25ms)	\$449
71MB (28ms)	\$569



with every
hard drive
purchased.

PC-FULLBACK™
backup software
a \$59.95 value



by
WESTLAKE DATA



XTs and Compatibles

Seagate	
20MB (65ms)	\$279
30MB (65ms)	\$299
MiniScribe	
20MB (65ms)	\$279
40MB (61ms)	\$379

FlashCards

Fast, high capacity MiniScribe
hard drive mounted on a bracket
with controller for trouble-free
installation.

FlashCard 20"™ (20MB, 60ms)	\$299
FlashCard 30"™ (30MB, 65ms)	\$329
FlashCard 40"™ (40MB, 40ms)	\$399

Diskette Drives



360KB 5.25" diskette drive for the XT (black)	\$89
360KB 5.25" diskette drive for the AT (gray)	\$99
360KB 5.25" Teac® drive for the XT (black)	\$109
360KB 5.25" Teac® drive for the XT (gray)	\$109
720KB 3.5" diskette drive for the XT (black)	\$89
720KB 3.5" diskette drive for the AT (gray)	\$89

SUPER SALE! 1.44MB 3.5" diskette drive (gray)	\$89 (Reg. \$109)
--	-----------------------------

1.2MB 5.25" diskette drive for the AT (gray)	\$95
1.2MB 5.25" Teac drive for the AT (gray)	\$119

Printers

Epson® LX-810 80 columns, 200cps draft, 30cps NLQ	\$199
Epson FX-1050 132 columns, 264cps draft, 54cps NLQ	\$449
Epson LQ-510 80 columns, 225cps draft, 75cps LQ	\$349
Epson LQ-950 80 columns, 330cps draft, 111cps LQ	\$579
Epson LQ-1050 132 columns, 264cps draft, 88cps LQ	\$739
Panasonic 1180 80 columns, 192cps draft, 38cps NLQ	\$195
Panasonic 1191 132 columns, 240cps draft, 48cps NLQ	\$259
Panasonic 1524 132 columns, 240cps draft, 80cps NLQ	\$559
Panasonic 1585 132 columns, 240cps draft, 51cps NLQ	\$465
Okidata 321 132 columns, 300cps draft, 63cps NLQ	\$465
Okidata 390 80 columns, 270cps draft, 90cps LQ	\$469

FAX Boards

Convert your personal computer
into a FAX machine with one of
these economical FAX emulator
cards. All are 4800 Baud and
Group III compatible.

JT Internal FAX board
provides on-board speaker
with volume control and
dual phone connectors... **\$310**



JT Portable FAX board
includes on-board speaker,
LED display panel, dual
phone connectors, and
carrying case... **\$390**

Modems

1200 Baud	
1200 baud (internal)	\$69
1200 baud (external)	\$89
Everex Evercom™	
1200 baud (internal)	\$89
Hayes Smartmodem™ 1200B	
1200 baud (internal)	\$299
Hayes Smartmodem 1200	
1200 baud (external)	\$299
2400 Baud	
2400 baud (internal)	\$119
2400 baud (external)	\$129
Everex Evercom	
2400 baud (internal)	\$149
Hayes Smartmodem 2400B	
2400 baud (internal)	\$409
Hayes Smartmodem 2400	
2400 baud (external)	\$449

SIMMs

In sets of 9 with a one year
warranty.

256KB SIMM modules (120ns)	CALL
256KB SIMM modules (100ns)	CALL
256KB SIMM modules (70ns)	CALL
1MB SIMM modules (100ns)	CALL
Call for our latest low prices.	

Chips

64KB Chip Set (120ns)	CALL
256KB Chip Set (80ns)	CALL
256KB Chip Set (100ns)	CALL
256KB Chip Set (120ns)	CALL
256KB Chip Set (150ns)	CALL

Math Coprocessors



8087-3 5MHz coprocessor	\$99
8087-2 8MHz coprocessor	\$149
80287-8 8MHz coprocessor	\$219
80287-10 10MHz coprocessor	\$259
80387-16 16MHz coprocessor	\$399
80387-20 20MHz coprocessor	\$459
80387-25 25MHz coprocessor	\$589

30-Days To Make Up Your Mind

Every hardware product and
office accessory we sell will give
complete satisfaction or you may
return it within 30 days of pur-
chase for a refund of the unit
price. Please call for an authoriza-
tion number so we may process
your refund more quickly.

To Order In The U.S.
Call Toll-Free:

800-666-1872

Customer Service: 800-999-9901

International: 512-258-5575

FAX: 512-258-5760

CompuAdd

CORPORATION

12303 Technology Blvd. Austin, Texas 78727

Affordable Accessories

Pointing Devices

Microsoft®
Bus Mouse
mechanical
mouse with
bus interface

\$119

CompuAdd Serial Mouse
features Dr. HALO™ III,
pad, and pocket..... **\$55**

Logitech® Serial and
PS/2 Mouse programmable
with 3 buttons..... **\$105**

Logitech Bus Mouse
with bus interface..... **\$70**

Genius Digitizer Tablet
provides resolutions up to 1000
lines per inch on a 12" x 12"
work area. Includes
Dr. HALO III software..... **\$309**

Mach III Joystick..... **\$35**

CompuAdd Joystick
(Reg. \$19.95) Now Only..... **\$14.95**

Diskette Holders

File boxes hold 100
5.25" diskettes, with lock
(Reg. \$8)..... **\$4.79**

File boxes hold 120 5.25"
diskettes, with lock..... **\$7.95**

File boxes hold 80
3.5" disks, with lock..... **\$9.95**

Portable carrying-case
holds 120 5.25"
diskettes..... **\$24.95**

Genuine Brown Leather
Portfolio carries ten 3.5"
disks in anti-static pockets..... **\$19**

Keyboard Drawers

Keyboard drawer for storage
under CPU or monitor
(Reg. \$35.95)..... **\$25.95**

Undercarriage drawer
attaches under desktop
or shelf..... **\$24.95**

Tandy Products

FlashCards

FlashCard-20™—20MB drive
and controller card mounted
on brackets..... **\$319**

FlashCard-30™—30MB drive
and controller card mounted
on brackets..... **\$359**

Diskette Drives

360KB drive for Tandy
1000A/SX/TX..... **\$99**

360KB drive for Tandy
3000HL..... **\$99**

720KB for 1000A/SX/TX..... **\$109**

Hard Drives

20MB half-height drive
for 1000A (65ms)..... **\$299**

20MB half-height drive
for SX/TX (65ms)..... **\$299**

20MB half-height drive
for 3000HL (65ms)..... **\$369**

40MB half-height drive
for 1000A (61ms)..... **\$395**

40MB half-height drive
for SX/TX (61ms)..... **\$439**

44MB half-height drive
for 3000HL (25ms)..... **\$639**

Surge Suppressors

RS-232 (M-F) surge suppressor
for serial ports..... **\$4.95**

6-outlet basic surge suppressor
with circuit breaker..... **\$7.35**

6-outlet full surge suppressor
with surge indicator light..... **\$9.95**

4-outlet suppressor with light
and EMI-RFI filtration..... **\$13.95**

Cables

Parallel Printer Cables

6' cable
(DB25M to C36M)..... **\$9.95**

10' cable
(DB25M to C36M)..... **\$11.95**

Full Pin Cables

6' cable
(DB25M to DB25F)..... **\$9.95**

6' cable
(DB25M to DB25M)..... **\$10.95**

Cards

I/O Cards

AT I/O serial port
and parallel port..... **\$49**

XT I/O serial port, parallel
port, game port, and
clock/calendar..... **\$55**

Video Cards

Monographics card up to
720x348 resolution..... **\$49**

Hercules Monochrome
Graphics Card Plus up to
720x348 resolution..... **\$179**

Hercules™ Color Graphics
card for AT on a half-size
card..... **\$149**

CompuAdd EGA-480 IBM/
EGA-compatible card with
256KB display memory..... **\$179**

CompuAdd 16-Bit VGA card
800x600 resolution, 16/256K
colors, supports IBM VGA,
CGA, and Hercules
Monochrome graphics..... **\$260**

Video7 Vega VGA card
640x480 and 800x600
resolutions with 16/256K
color capability..... **\$279**

Accelerator Cards

ChargeCard 286™ makes
your XT run 66 times
faster..... **\$249**

Orchid TinyTurbo™ Board
for the speed of an AT..... **\$279**

Multifunction Cards

AT Multifunction card
with 0KB, up to 15MB
RAM expansion, serial,
parallel and game ports,
for ATs and compatibles
(Reg. \$99)..... **\$85.99**

XT Multifunction card
with 384KB RAM, parallel port,
serial port, clock/calendar,
and game port for PCs
or compatibles..... **\$199**

Memory Cards

MEM-576 with 0KB..... **\$35**

EMS XT with 0KB..... **\$99**

EMS AT with 0KB..... **\$119**

Intel Above™ Board Plus
with 128KB..... **\$419**

Switch Boxes



(Numbers in parentheses indicate
computers to peripherals.)

Manual

25-pin (serial or parallel)..... **\$35**

X (2/2)..... **\$33**

ABCO (4/1)..... **\$33**

36-pin (Centronics)

X (2/2)..... **\$35**

AB (2/1)..... **\$29**

ABC (3/1)..... **\$29**

Automatic

Serial (4/1)..... **\$75**

Parallel (8/1)..... **\$99**

Software

Over 500 titles in stock!

Financial

Dac-Easy™ Accounting..... **\$59**

Managing Your Money..... **\$118**

Quicken..... **\$30**

Spreadsheets

Microsoft Excel..... **\$239**

Lotus 1-2-3..... **CALL**

Quattro™..... **\$158**

Utilities

Copy II PC..... **\$24**

FASTBACK Plus..... **\$99**

Norton Commander..... **\$45**

Norton Utilities™ Advanced..... **\$79**

PC Tools™ Deluxe..... **\$38**

Word Processors

Gram-mat-ik III™..... **\$52**

MultMate Advantage II™..... **\$274**

FFS: Professional Writer..... **\$125**

Microsoft Word..... **\$229**

WordPerfect (Version 5.0)..... **\$229**

WordPerfect (3.5)™..... **\$229**

WordStar (Version 5.5)..... **\$199**

CompuAdd

We accept MasterCard, VISA, money orders, certified checks, personal checks
(please allow 10 days for processing), C.O.D.s (\$50 minimum order), company and
institutional purchase orders, and wire transfer.

Please add 2% to all purchases for shipping and handling (minimum \$3, shipping
outside the continental U.S. will increase order). Add 3% for shipping/handling to
APO/FPO addresses (minimum \$10). All return items must be accompanied by a
Return Merchandise Authorization number. All return items are subject to change without notice.
AT, CT, DE, FL, GA, IL, IN, MD, MI, MN, MO, NY, NJ, OH, PA, RI, SC, TN, TX residents, please add
applicable local sales tax. Thirty-day money-back guarantee does not include return
shipping, or shipping and handling. Opened software is non-refundable.

Corporate and Institutional Accounts

We are dedicated to providing the professional service you require to keep your
business running smoothly. We accept purchase orders on a net 30 basis (minimum
\$500 with approved credit and a minimum initial purchase of \$500). We provide a
full technical staff to answer your questions and make fast response. If needed, call
us on today.

800-456-3116

Outside United States: 512-258-5575

To Order In The U.S.
Call Toll-Free:

800-666-1872

Customer Service: 800-999-9901

International: 512-258-5575

FAX: 512-250-5760

CompuAdd
CORPORATION

CIRCLE 294 ON READER SERVICE CARD

12303 Technology Blvd. Austin, Texas 78727

THE ONE TO WATCH

386-25 SYSTEM

\$1950

FREE 4 MONTHS
ON SITE SERVICE

by
NATIONWIDE
WARRANTY CORP.

With over 870 technical, accredited
service outlets, you're covered.

- True Intel 80386-25 CPU
- 8.25 MHz clock speed
- 0 wait state
- 287 & 387 support
- AT style case with 5 half height drive bays
- 1 Meg DRAM on board expandable to 16 MB
- 32 bit memory board
- Phoenix BIOS
- 1.2 GB 1.44 MB floppy drive
- 1 1/2 external dual floppy hard disk controller
- 200 W power supply
- 701 enhanced keyboard
- DOS 6.02; UNIX XEN NOVELL compatible
- 514 0-28.2
- 48 hours, 50°C burn-in test, quality guaranteed

386/25 SYSTEM/1M	\$1495
386 SX/16 SYSTEM/512K	\$1095
286/16 SYSTEM/512K	\$895
286/12 SYSTEM/512K	\$795

MONITORS

NEC MultiSync iA	\$209
NEC MultiSync 3D	\$660
Relays VGA	\$360
Relays Multiscan	\$465
Samsung Mono 12"	\$ 75
Samsung Mono 14"	\$109
Samsung CGA	\$279
Samsung EGA	\$335
Samsung VGA	\$349
Samsung Multiscan	\$429
27" MultiSync	\$659

HARD DRIVES

20 Meg K2 (4-275)	\$259
20 Meg (4-225)	\$199
20 Meg (4-125)	\$235
30 Meg K4 (4-239)	\$285
40 Meg (4-251)	\$325
40 Meg (4-251)-1	\$379
60 Meg (4-277R)	\$395
80 Meg Toshiba (4-4096)	\$565
40 Meg (MK-134F)	\$399
Miscoside	
70 Meg (4-805)	\$529
105 Meg (4-1832)	\$1049
Kyocera	
20 Meg (4-220)	\$195
30 Meg (4-230)	\$215

Floppy Drives

TEAC	
380K	\$65
720K	\$69
1.2M	\$79
1.44M	\$79
Fujitsu	
360K	\$63
1.2M	\$75

Add-on cards

High resolution cards	\$75
Colorpak card	\$45
EGA card	\$155
VGA (800X600) 8 bit	\$199
VGA (800X600) 16 bit	\$252
XT multi I/O card	\$39
AT I/O card	\$29
Modern 1200 x 1000	\$69/105
Modern 2400 x 1600	\$99/169
AT MM HD/HD controller	\$105
AT SCSI controller	\$209

Memory boards

286 12 MB DRAM	\$225/350
386 16 MB DRAM	\$330/480
386-20 MB/8M RAM	\$1100
386-25 MB/8M RAM	\$1500

Volume discount for corporate & dealer purchases
Purchases order accepted upon approval



PC DIMENSION TEL (213) 888-9100

5751 Rickenbacker Road
Los Angeles, CA 90040

FAX: (213) 888-6687

PC Dimension is a subsidiary of ALTEC Technology Corp.

Free
Shipping and handling extra (minimum \$15)
Personal and corporate checks require 3
weeks to clear. Please allow subject to change
and all items are subject to availability. All
returns must be in original condition, in
original condition and complete with
documentation. All returns must be made in

CIRCLE 270 ON READER SERVICE CARD

HEADSTART®

TECHNOLOGIES CO. (formerly Vindex)
A Division of North American Philips Corporation

From the largest full service reseller of Headstart computers in
New England. Selling, supporting, and servicing Headstart
computers since 1987.

HEADSTART III

80286-12/6 Mhz
5.25" drive 360K/1.2 MB
3.5" drive 720K/1.44 MB
1MB Ram, expandable to 3 MB
32 MB hard disk, 28 m/1
interleave
16 bit VGA auto switch
parallel, serial (2)
gameport, mouseport
145 watts, 110/220 switchable
3 button optomechanical mouse
101 enhanced keyboard
3 full length 8/16 bit exp. slots

\$2000 OF FREE SOFTWARE
DOS 3.3, GW Basic,
Headstart Advanced Environment,
Pop-Up Programs, Floppy driver,
Framework II,
Perspective 3-D Graphics
ATI & Computer Ease Tutorial
Software,
Xtree-Hard Disk Manager
Splash VGA Paint, Publish-It
Chessmaster 2000
Twist & Shout, Bookmark Plus

TECH SUPPORT: 1-800-PC COACH 18 MONTH ON SITE WARRANTY



GENERAL COMPUTER STORES

680 Worcester Road, Framingham, MA 01701

5 year member: Better Business Bureau, National Office Products
Association, Association of Computer Retailers

HEADSTART

Headstart II (XT)	SCALL
Headstart III(286)	SCALL
Headstart PRO(386)	SCALL
VGA Color	SCALL
VGA White	SCALL
CGA	SCALL
Amber	SCALL

HYUNDAI

(18 Month On Site Warranty)

Super 16X, 10Mhz XT, 640K, CGA/Mono, P/S, DOS 3.3, Basic, MS-Works 1-3.5" drive (3 maximum)	\$789
Super 16TE, 10Mhz XT, 640K, CGA/ mono, P/S, DOS 3.3, Basic, Electric Desk SW 1 floppy-\$750	2 floppy-\$835
Super 286c, 10Mhz AT, 640K, 1.2 MB drive, P/S, DOS 3.3, Basic	\$935
EGA graphics board	\$199
Multi-video board	\$ 99
12 inch Amber	\$125
14 inch Flat Amber	\$125
14 inch CGA (640 x 200)	\$260
14 inch EGA (640 x 350)	\$360

EVEREX

NEW Excel Stream 60w/QIC-02 1/2
card controller, Ext. 60 MB cartridge
tape BU. Image BU 5MB/Min ...

MICROSOLUTIONS

Megamate (PC, XT, AT)-Ext 3.5"
autosensor 1.44/720K drive w/1/2 size
controller: 1 yr wty

30 DAY MONEY BACK GUARANTY

on Headstart Computers
If not completely satisfied within 30
days of delivery return for refund of
computer purchase. All items must
be returned in same condition as
when received. Does not include
return freight, shipping or handling.



MAIL ORDER DIVISION

Hours (Eastern Standard Time)
M-Th 11-7, Fri & Sat 11-8
ORDERS ONLY: 1-800-876-7626
In Mass, orders: (508) 879-7625
Customer Service: (508) 879-8774
MC, VISA, CHECKS, MONEY
ORDERS, MA add 5% sales tax.
Shipping charges additional.
Prices/availability subject
to change

CIRCLE 737 ON READER SERVICE CARD

DFI Handy Scanner and 3 Button Mouse for IBM PC/XT/AT

FREE OPE Software with HS3000!

The HS3000 offers a full 4 inch window at 4000 resolution. Scan photos, signs, drawings, etc. Can be used with today's most popular applications.

HS3000 Handy Scanner \$199.95
DMS200 2000PI 3-Button Ser. Mouse \$39.95
DMS200S 2000PI 3-Button Ser. Mouse w/DFI HALO Software \$59.95

Pentagon Systems, Inc. Secure Access Card for IBM PC/XT/AT and Compatible Computers

The SAC1 is an access control card that prevents unauthorized access to your computer through user passwords. Protects your computer against viruses and computer attacks. Allows up to 10 program passwords. Manufacturer's Manual included. One Year Warranty.

SAC1 Security Access Card \$149.95 \$129.95

Intel Connection Coprocessor, Modern, Inboard 386/PC and Above Board PLUS

CB6000 only Send/receive FAXes or EMail, and keep control of all this from the background. Easy three menu driven software. Includes 2MB RAM.

CB6000 Connection Coprocessor \$699.95
CB6010 Modern Option for CB6000 \$249.95
IB1200 Inboard 386/PC w/1MB RAM \$299.95
MB4420 Inboard 286 PLUS \$249.95
MB4420 Inboard 286 PLUS with function board w/ 512K RAM \$299.95

Star Multi-Font Dot Matrix Printer

9-pin dot matrix printer with 6 characters parallel interface. Epson or IBM modes.

Print w/Counter, Serial Port, Order-1 and 2, contained. Pica, Elite and call c in all modes.

NX1000 \$199.95

Jameco Switch Boxes

Female Connectors • All Pins Switched

PE1170 0825 pin A/B Switch \$22.95
PE1171 0825 pin A/B/C Switch \$27.95
PE1172 0825 pin A/B/C/D Switch \$29.95
PE1173 Centronics 36 Pin Switch \$24.95
PE1174 Centronics 36 A/B/C Switch \$27.95

Jameco 256K Smart Parallel Printer Buffer and Parallel/Serial Converters

PP256 256K RAM high speed buffer accepts data from your computer at a very fast rate and outputs it to your printer while you keep working.

Features 25 pin Centronics connector.

SP190 & **SP191** - Serial to Parallel and Parallel to Serial Converters. Feature one female D25 and one male 36 pin Centronics connector.

PP256 Parallel Printer Buffer \$169.95
SP190 Serial to Parallel Converter \$59.95
SP191 Parallel to Serial Converter \$59.95

111-KC CALCULATOR KEYBOARD



JE2016 (only): Solar powered calculator. 111-key Enhanced AT. Tactile touch keyswitches. 12 function keys. Switchable between PC/XT or AT.

JE2016 Enh. 111-Key PC/XT/AT Keyboard w/Calculator \$79.95
JE1018 Enhanced 101-Key PC/XT/AT Keyboard \$69.95
JE1015 Standard 84-Key PC/XT/AT (AT layout) Keyboard \$59.95

IBM COMPATIBLE DISPLAY MONITORS

AMBER 12" Amber Monochrome \$99.95
HO5H 14" RGB 640x480 \$249.95
TM1514 EGA 14" 700x500 \$399.95
JE1069 EGA Monitor & Card \$649.95 \$499.95
TM1515 14" Multiscan 800x600 \$649.95 \$499.95
QC1478 14" VGA 700x480 \$399.95
JE2055 VGA Monitor & Card \$649.95 \$599.95

JAMECO IBM PC/XT/AT COMPATIBLE CARDS

JE1043 30MB 720K 1.2MB 1.44MB Floppy Disk Controller Card (PC/XT/AT) \$49.95
JE1044 30MB 720K 1.2MB 1.44MB Floppy-Hard Disk Controller Card (PC/XT) \$129.95
JE1045 30MB 720K 1.2MB 1.44MB Floppy-Hard Disk Controller Card (AT) \$149.95
JE1050 Monochrome Graphics Card w/Parallel Printer Port (PC/XT) \$59.95
JE1052 Color Graphics Card w/Parallel Printer Port (PC/XT) \$99.95
JE1055 VGA Card w/RGB Video RAM (PC/XT/AT) \$159.95
GC1500 On-chip 8-Bit VGA Card w/256K Video RAM (PC/XT/AT) \$369.95 \$249.95
GC1501 On-chip 8-Bit VGA Card w/256K Video RAM (PC/XT/AT) \$349.95 \$329.95
JE1060 I/O Card w/Serial Game, Printer Port & Real Time Clock (PC/XT) \$59.95
JE1081 RS232C Serial Card (PC/XT) \$29.95
JE1062 RS232C Serial Hard Card (AT) \$34.95
JE1065 I/O Card w/Serial Game and Parallel Printer Port (AT) \$59.95
JE1081 2MB Expanded or Extended Memory Card (also K on board) (AT) \$99.95

SEAGATE HALF-HEIGHT HARD DISK DRIVES

ST225 20MB Drive only (PC/XT/AT) \$224.95
ST225XT 20MB w/Controller (AT) \$269.95
ST225AT 20MB w/Controller (AT) \$339.95
ST238 30MB Drive only (PC/XT/AT) \$249.95
ST238XT 30MB w/Controller (PC/XT) \$299.95
ST238AT 30MB w/Controller (AT) \$359.95
ST251 40MB Drive only (PC/XT/AT) \$379.95
ST251XT 40MB w/Controller (PC/XT) \$419.95
ST251AT 40MB w/Controller (AT) \$489.95
ST251-1 40MB Fast 28MHz (Drive only) \$469.95
ST277 60MB Drive only (PC/XT/AT) \$449.95
ST277XT 60MB w/Controller (PC/XT) \$499.95
ST277AT 60MB w/Controller (AT) \$569.95

IBM PC/XT/AT COMPATIBLE MOTHERBOARDS

JE1001 4.77MHz (PC/XT) \$69.95
JE1002 4.77MHz (PC/XT) \$69.95
JE3005 Baby 312MHz (AT) \$329.95 \$299.95
JE3010 Baby 312MHz (NEAT) (AT) \$469.95 \$399.95
JE3020 Baby 312MHz (80386) (AT) \$1109.95 \$999.95
JE3025 Baby 312MHz (80386) (AT) \$1499.95 \$1199.95
JE3026 Full Size 32MHz (80386) (AT) \$2099.95 \$1999.95

IBM PC/XT/AT COMPATIBLE 5.25" DISK DRIVES

JE1020 5 1/4" 360KB (PC/XT/AT) Black \$69.95
JE1021 5 1/4" 360KB (PC/XT/AT) Beige \$69.95
JE1022 5 1/4" 360KB (PC/XT/AT) Beige \$99.95
FD558 Teac 5 1/4" 360KB (PC/XT/AT) \$99.95
FD64GY Teac 5 1/4" 360KB (PC/XT/AT) \$119.95

IBM PC/XT/AT COMPATIBLE MODEMS

2100P 1200/300 Speed Packet Size Modern (PC/XT/AT) \$99.95 \$89.95
2400P 2400/1200/300 Speed Packet Size Modern (PC/XT/AT) \$149.95
2100H 1200/300 Speed Internal Modern w/ProComm Comm. Software (PC/XT/AT) \$69.95
2400H 2400/1200/300 Speed Internal Modern w/ProComm Comm. Software (PC/XT/AT) \$129.95
1200C 1200/300 Speed External Modern w/ProComm Comm. Software (PC/XT/AT) \$99.95
2400C 2400/1200/300 Speed External Modern w/ProComm Comm. Software (PC/XT/AT) \$169.95

Sony 720Kb 3.5" Floppy Disk Drive

For use with IBM PC/XT/AT and compatible computers. Double sided double density. 150TPI x 160 tracks. Rotational speed 300rpm. Size 4 1/2" x 5 1/2" x 1 1/2".

MPF11 720Kb Drive \$69.95
SDM 5 1/4" Mounting Kit \$14.95

Toshiba 3.5" 720Kb and 1.44MB Floppy Disk Drives for IBM PC/XT/AT

Includes universal mounting hardware.

352KU 3.5" 720Kb Disk Drive \$109.95
356KU 3.5" 1.44MB Disk Drive \$129.95

30MB Hard Disk Card for IBM PC/XT

SA30 \$379.95

Colrado Memory 40MB Tape Back-Up for IBM PC/XT/AT

DJ10 40MB Tape Back-Up and Tape \$249.95
TB40 40MB Tape Cartridge \$24.95

R/X EGA and VGA Paint Software

Features: Pop-up menu. Zoom feature w/pointer. 6 to 12 point and 34 character fonts. Line smoothing. Mouse/Keyboard operation. Print capability for almost any dot matrix color or laser printer or slide show capability.

EGAP EGA Paint Program \$79.95

VGAP VGA Paint Program \$119.95

Computer Accessories

JE1198 Universal Printer Stand \$9.95
JE1199 10" Universal Monitor Stand \$11.95
JE1200 10" Universal Monitor Stand w/Par. Port \$39.95
JE1203 Metal Keyboard Tray \$34.95
JE1204 Adjustable Copy Holder \$14.95
JE1205 80 Columns Printer Stand \$13.95
JE1206 132 Columns Printer Stand \$14.95
JE1207 Adjustable CRT Stand \$69.95

IBM Compatible Cases and Power Supplies

JE1010 Floppy Top Standard PC/XT Case \$36.95
JE1017 Floppy Top Baby AT Case \$54.95
JE1018 Side Baby AT Case \$54.95
JE1030 180 watt PC/XT Power Supply \$59.95
JE1032 200 watt Baby AT Power Supply \$69.95
JE2010 Tower Case w/5 1/4" Floppy Supply \$279.95
JE2014 Floppy Top Baby AT Turbo Case \$99.95

RAM, V20 & Intel Math Coprocessors

4164-150 65536K (150MHz) \$2.50
41256-100 262 144K (100MHz) \$4.50 \$7.49
41256-100 262 144K (100MHz) \$4.50 \$7.49
41256-100 262 144K (100MHz) \$4.50 \$7.49
UPD70108-8 528K V20 Chip \$5.95
UPD70108-8 528K V20 Chip (Packaged w/ 80386) \$6.49 \$7.95
8087-2 Math Coprocessor w/ PC/XT and Compaq (80386) \$134.95
80287-16 Math Coprocessor AT and Compaq (80386) \$239.95
80387-16 Math Coprocessor 386 (80386) \$295.95
51000P-10 1.04M 574K \$24.95 \$19.95

1335 Sherrwood Road
Brentwood, CA 94002
24 Hour Order Hotline (415) 592-8097
FAX: (415) 592-2503 or (415) 592-2654
Telex: 175343 - Am. Bldg. - Jameco Bldg.
Data Users - 50c each
Send \$2.00 Postage for a FREE 46-Page FLYER
Jameco is a registered trademark of International Business Machines

\$20.00 Minimum Order - U.S. Funds Only
CA Residents Add 8% & 5% or 7% Sales Tax
Shipping - Add 5% plus \$1.50 Insurance
(May vary according to weight)
Terms: Prices subject to change without notice.
We are not responsible for typographical errors.
We reserve the right to substitute manufacturers items subject to equal or better performance.
Products pictured may only be representative.
Complete terms and conditions are available upon request.

24-Hour Order Hotline (415) 592-8097 • The Following Phone Lines Are Available From 7AM - 5PM P.S.T.:
• Customer Service (415) 592-8121 • Technical Assistance (415) 592-9990 • Credit Department (415) 592-9983 • All Other Inquiries (415) 592-7106

HIGH QUALITY...LOW PRICE!

We've Built Our Reputation on This
Premise for Almost a Full Decade.

Clone 286 With
LOW PRICE
\$1299 Complete System
16MHz, 386 HARD DRIVE,
MONOCHROME MONITOR

Clone 286 With
MEDIUM SPEED
\$1969
12MHz, 40MB HARD DRIVE
EGA MONITOR

Clone 286 With
HIGH SPEED
\$2429 1 Year
Warranty
16MHz, 65MB HARD DRIVE,
VGA MONITOR

Standard Features of All Clone 286 Computers:

- 640K / 1 MB RAM Standard
- 1:1 Interleave, 2 Floppy, 2 Hard Disk Controller (796 Kb/s RLL, 535 Kb/s MFM)
- 350K, 1.2M or 1.44M (3.5") Floppy Drive (your choice)
- 101 Key Enhanced Keyboard (Click-Tactile Option add \$20)
- 1 Parallel, 1 Serial, 1 Joystick Port
- 200 Watt Power Supply
- On-Board Clock/Calendar w/ Batt. backup
- FCC Certified
- System Reset Switch on the Front Panel
- Setup in ROM
- 80287 Math Co-processor Socket
- CPU Speed Switchable
- Fully Expandable
- Novell Compatible
- One Year Parts and Labor Warranty
- PC-Write - QModem - ExpressCalc - Auto Menu - HomeBase - MoneyMaster - Clone Utilities - Index



OUR GUARANTEE

The Clone Guarantee is simple and straightforward. You have 30 days after receipt of your Clone to see if you find it any going to be as reliable. If you are not satisfied with your Clone for any reason within that time, you may return it for a full refund, less



shipping charges. Just don't write in the manuals and damage or lose anything that was re the original container, which also must be returned. You can void your warranty by failing to exercise normal care when hooking up or operating your Clone.

Clone smolD
10000
For information or technical assistance call 214-437-5488

CLONE COMPUTER
2544 W. Commerce St.
Box 223957
Dallas, Texas 75223-3957
Tel: 827.781
Fax: 214-434-8363
AS D1

ORDER TOLL FREE!
Mon - Fri 9-5, Sat 10-3
Call from anywhere in the lower 48 states and Hawaii

1-800-527-0347

CIRCLE 252 ON READER SERVICE CARD

**ORDERS SHIPPED
WITHIN
24 HOURS**

**ELECTRONIC
WHOLESALE HOUSE
OF
AMERICA**

**LOWEST
PRICES**

1-800-458-5446
IN ILLINOIS 1-312-498-7980
FAX 1-312-498-3237

LG-800

FX-850

FX-1050

EX-800

MODEL		PRICE	MODEL		PRICE
LX-800	9 pin 80 col.	CALL	LQ-500	24 pin 80 col.	CALL
FX-850	9 pin 80 col.	CALL	LQ-850	24 pin 80 col.	CALL
FX-1050	9 pin 136 col.	CALL	LQ-850	24 pin 110 col.	CALL
EX-800	9 pin 80 col.	CALL	LQ-1050	24 pin 136 col.	CALL
			LQ-2550	24 pin 136 col.	CALL

Complete selection of EPSON accessories, tractors, cut sheet feeders, scanners, serial boards, ribbons & cables.

OKIDATA®			Hewlett Packard		
MODEL		PRICE	MODEL		PRICE
182 PLUS	180cps 80 col	\$225.00	ML 391	270cps 136 col	CALL
282 PLUS	240cps 80 col	CALL	ML 393	450cps 136 col	CALL
290 PLUS	240cps 136 col	CALL	LASER LINE 6	LASER PRINTER	CALL
294 PLUS	9 pin 136 col	\$735.00			
ML 320	300cps 80 col	\$335.00			
ML 302	270cps 80 col	CALL	HP Laserjet II	PAGE PRINTER	\$1,885.00

Call For Other Printer Prices
WE CARRY FAX MACHINES

ELECTRONIC WHOLESALE HOUSE OF AMERICA
CORPORATE COMMERCE CENTER
3100 DUNDIE RD. BLDG. #706
NORTHBROOK, IL 60062



**AUTHORIZED
SERVICE CENTER**
FULL TECH SUPPORT

CIRCLE 520 ON READER SERVICE CARD

PROTECT YOUR COPIES OF PC MAGAZINE

Make your collection of PC Magazine a handsome addition to your office or home—and protect and organize your copies for easy reference!

PC Magazine Binders and Cases are made of durable, luxury-look leatherette over quality binder board. Custom designed for PC Magazine, every order receives FREE transfer foil to mark dates and volume numbers.

**FOR FAST SERVICE CALL
TOLL-FREE 1-800-972-5858**

MAGAZINE BINDERS

Hold your issues on individual snap-on rods. \$795 each; 3 for \$2795; 6 for \$5295.



OPEN BACK CASES

Store your copies for individual reference. \$795 each; 3 for \$2195; 6 for \$3995.



PC MAGAZINE

499 East Erie Avenue • Philadelphia, PA 19134

Please send ☐ Binders ☐ Cases Quantity _____
Payment enclosed \$_____. * Add \$1 per case/binder for postage & handling. (Outside USA, add \$2.50 per case/binder ordered. US currency only.)

Charge my: ☐ Amex ☐ Visa ☐ MC (Minimum order \$15.)

Card No. _____ Exp. Date _____

Mr./Mrs./Ms. _____ Please Print Full Name

Address _____ No. P.O. Box/Number Please

City _____

State _____ Zip _____

*PA residents add 6% sales tax.

COMPUTER DIRECT

WE WON'T BE UNDERSOLD!

EXPIRES 7/31/89

IMMEDIATE ANSWER
1-800-BUY-WISE
800-289-9473 ext. 33
 Outside 800 Service Area Call 312-382-5058

640K Laser Turbo Computer IBM® XT® Compatible

10 MHz

We Won't Be Undersold!

FREE! MS DOS & GW Basic @ \$75 VALUE



Up To \$470 In Free Software

Your choice of Migent's
 Ability or Enrich Software
 Migent's Enrich - List \$295
 Migent's Ability - List \$99

- TTL Monitor Included
- 360K Floppy Disk Drive & Controller
- 3 in 1 Video Card
- Parallel/Serial Ports
- Complete System Tutor Included

Complete System
All You Need to Get Started!

\$699⁹⁵

No One Can Sell This Printer For Less 180 CPS Printer

Lifetime Warranty on Printhead
our Best Printer Buy



Includes 2 ribbons!

We Won't Be Undersold!

- 2yr. Immediate Replacement
- Dot Addressable Graphics
- High Speed Square Dot Matrix
- Italica, Elite, Condensed, Pica
- Centronics Parallel Port
- 8K Printer Buffer
- NLQ Selectable from Front Panel
- Low Cost Adapters Available
- Pressure Sensitive Controls

Our Low Sale Price
\$149⁹⁵

List \$299

FREE CATALOG!



COMPUTER DIRECT
IBM AND COMPATIBLES
DISCOUNT CATALOG
 WITH EVERYTHING YOU NEED AND MORE!
 FROM 25% OFF ORIGINAL, SUGGESTED AND RETAILING TO 50% OFF
 INCLUDING LAPTOPS, PCs, IBM POWERPC

FREE GIFT OFFERS!

1-800-BUY-WISE ext. 33

Call For Your Free
96 Page Catalog with
Everything You Need
For IBM®

The 16 MHz 286 Computer

With EGA, CGA, MGA Video Outputs

1.2 Meg Floppy

1 Year Warranty

We Won't Be Undersold!



- 80286/12.5 Intel Microprocessor
- 512K Standard, Expandable to 4MB
- VGA, CGA, MGA, Hercules & Electronics Compatible
- Phoenix BIOS
- Dual Floppy/Hard Drive Controllers
- PS/2 Compatible Mouse Port
- 2 Serial & 1 Parallel Port
- 101 Key ATB Style Keyboard
- Built-in Math Co-processor Slot
- DOS Included
- 286 Buffer Hard Disk Cache
- Small Footprint Case
- Western Digital Hardboard

Everyday Low Price
\$959⁹⁵
 Standard Case Add \$40
 14" Paper White Monitor Shown Above Available For - \$99.95

5 1/4" Floppy Disks 100% Certified • Lifetime Guarantee

19¢ each

Double Sided Double Density

Lots of 25

Made in the USA

3 1/2" Micro Disks
 100% Certified • Lifetime Guarantee

60% clip rate makes this the best deal in the country!

We Won't Be Undersold!




Double Sided Double Density

Lots of 250 - 69¢
Lots of 50 - 99¢

69¢ ea.

We Won't Be Undersold!



1200 Baud Migent Pocket Modem

100% Hayes Compatible

Over \$185 in Free Software Included

We Won't Be Undersold!



- Runs on AC or Battery
- Turns on/off Automatically
- Plugs Directly Into Serial Port On Many Computers
- On-screen Status Lights Show Call Progress
- RS232C Compatible
- FREE "Source" With \$15 On-line Time
- FREE "Official Airline Guide- Electronic Edition"
- FREE "Compuserve" With \$15 On-line Time
- FREE "Bit Com" Terminal Modem Software

Our Low Sale Price
\$59⁹⁵

List \$423

Prices do not include shipping charges. Call to get your lowest delivered cost. We insure all shipments at no extra cost to you! All packages are normally shipped UPS Ground. 2nd Day or Overnight Delivery available. Minimum shipping charge per order is \$3.75. IL Residents add 6 1/2% sales tax. We ship to all points in the U.S., Canada, Puerto Rico, Alaska, Hawaii, Virgin Islands, Guam and APO-FPO. (Only Monochrome monitors shipped outside the Continental U.S.) PRICES AND AVAILABILITY SUBJECT TO CHANGE WITHOUT NOTICE. Computer Direct will match any valid (within 30 days) nationally advertised delivered price on specially marked items, same exact product and payment methods (excluding sales tax) verification required.

CIRCLE 246 ON READER SERVICE CARD

We Love Our Customers!
 VISA MASTERCARD 22292 N. Pepper Road
 COD BARRINGTON, IL 60010



XT & AT HARD DISK POWERKITS

XT AT HARD
KIT KIT DRIVE

197	147	142
342	302	197
509	529	534

EXTRA BONUS! QUICK MECH HARD DRIVE ENLARGER! REGULARLY BONUS, ONLY BACKUP WITH PURCHASE OF ANY POWERLite EXTENDED WARRANTY! ASK YOUR SALES REP ABOUT OUR LOW COST EXPRESS 3+1 EXTENDED WARRANTY PLAN! REMEMBER, WE COMPLETELY SUPPORT TANYI COMPUTERS AND SERVICE MANY BRANDS OF HARD DRIVES!

MODEMS

ABOVE MODEMS ARE 100% HAYES COMPATIBLE AND COME COMPLETE W/A 1 YEAR REPLACEMENT WARRANTY. INTERNALS COME SOFTWARE OPTIONAL WITH EXTERNALS.

TAPE BACK-UPS

ALL KITS ARE COMPLETE AND READY TO USE!

FLOPPY DRIVES

D503	360K - 5.25 INCH	59
D509	1.2MB - 5.25 INCH	79
D357	720K - 3.5" W/KIT	69
D359	1.44MB - 3.5" W/KIT	83

CO-PROCESSORS

NOTE: THESE ARE ORIGINAL INTEL CHIPS, COMPLETE W/MANUAL AND 5 YEAR WARRANTY!

CONTROLLER BOARDS

1004-A27X	AT RLL DUAL HD	58	1006-V00H	AT NEW \pm HD	138
1004-A28X	AT NEW DUAL HD	54	1006-V00Z	AT NEW \pm HD/FO	145
1005-W01	AT NEW DUAL HD	64	1006-V020	AT RLL \pm HD	180
			1006-V02Z	AT RLL \pm HD/FO	184
1005-V00H	AT \pm NEW HD	99	1006-V030	AT RLL \pm HD	189
1005-V00Z	AT NEW HD/FO	105	1006-V03Z	AT RLL \pm HD/FO	194

OTHER CONTROLLERS ALSO AVAILABLE UPON REQUEST:

MONITORS

NA2545	12 INCH AMBER NONCHROME W/TLT & SWIVEL BASE	77
NA2575	12 INCH AMBER MONO FLAT SCREEN W/TLT & SWIVEL BASE	95
NA2575	12 INCH AMBER FLAT MONO TLT BASE (EMULATES CGA)	217
CK4654	14 INCH RGB-CGA COLOR W/TLT & SWIVEL BASE	109
CK4574	14 INCH CGA WILL DO CGA, MDA W/TLT & SWIVEL BASE	109
CK4551	14 INCH VGA MULTICOLORING - EGA-CGA, MDA W/TLT & SWIVEL	423
CM4300	14" SUPER MULTICOLORING - 1024x768 RES, W/26 DOF FRESH & T/S	549

GRAPHIC CARDS

EXP-ADP	VERSIBLE COMPATIBLE MONO-GRAPHICS W/PRINTER PORT	46
	RGB COLOR GRAPHICS ADAPTER W/PRINTER PORT	46
ST-EGA	ENHANCED GRAPHICS ADAPTER 300600 RES. AUTOSWITCH	147
ERS11-8	8 BIT SUPER VGA W/SHK ON BOARD 1024/768 (256 COLORS)	349
ERS11-16	16 BIT SUPER VGA W/SHK, 1024/768, 256 COLORS, AUTO	399
VGA-8	8 BIT VGA CARD W/256K ON BOARD, 256 COLORS	189
VGA-16	16 BIT VGA CARD W/256K ON BOARD, 256 COLORS	189

- * ALL MERCHANDISE GUARANTEED 100%.
- * PURCHASE ORDERS ACCEPTED W/APPROVED CREDIT.
- * EXPRESS ORDER PROCESSING AND SHIPMENT.
- * ALL SHIPMENTS ARE INSURED.

1-800-533-0177

BUSINESS HOMES:

MONDAY-FRIDAY: 9:00am TO 2:00pm

SATURDAY: 10:00am TO 4:00pm

EXPRESS MICRO
MARY
INC.

5568 DRACE ROAD - WEST BLOOMFIELD - MICHIGAN - 48322
1934 SHERWOOD FOREST - HOUSTON - TEXAS - 77043

LOCAL LINE:(313) 788-0133
DEALERS/GOV'T:(313) 788-0132
CUSTOMER SERVICE:(313) 661-5369
OR FAX U.S. AT:(313) 661-5732

Prices and availability subject to change. Prices shown are US currency and reflect a 3.5% cash discount. C.O.O.'s and Prepay by customer's check only - personal and company checks take 10 days to clear. All returns must be accompanied by a valid EMM RMAR. Michigan residents add 4% American Express - add 4.5%. We reserve the right to substitute brands for similar products of equal or greater value only.



COMPLETE 30MB XT TURBO/10

ASSEMBLED & TESTED W/72 HRL BURN-IN

\$789



COMPLETE SYSTEM MINUS HARD DRIVE KIT ASSEMBLED & TESTED W/72 HRL BURN-IN

\$515

EXP TURBO 10

- 4.77 - 10MHz MOTORBOARD
- 8088-PROCESSOR - 8087 READY
- 8 EXPANSION SLOTS
- 128K OF 16KB RAM, UP TO 640K ON BOARD
- AWARD BIOS/PROBE BIOS
- FCC CLASS "F" APPROVED MICHEL PLATED CASE
- 150W HEAVY DUTY SWITCHING POWER SUPPLY
- TURBO, POWER, HARD DISK LED's - KEYBOARD LOCK
- HARDWARE RESET AND TURBO SPEED BUTTONS
- 101 - KEY ENHANCED TACTILE "CLICK" KEYBOARD
- HERCULES COMPATIBLE MONOGRAMPHICS ADAPTER
- SAMSUNG 91-RES AMBER MONITOR - 15" & 30VSEL
- HIGH QUALITY 30MB FLOPPY DISK DRIVE
- 30MB SEAGATE HARD DISK DRIVE
- DUAL HARD DISK DRIVE CONTROLLER
- DUAL FLOPPY DISK DRIVE CONTROLLER
- 1 SERIAL COMMUNICATIONS PORTS
- 2 PARALLEL I/O PRINTER PORTS
- 1 GAME PORT
- REAL TIME CLOCK/CALENDAR BATTERY BACK-UP
- COMPLETE OPERATIONS DOCUMENTATION
- ONE YEAR EXPRESS REPLACEMENT GUARANTEE

A COMPLETE 30MB XT TURBO/10 SYSTEM FOR ONLY \$789, LOOK WHAT YOU GET!!



\$789

YOU GET IT ALL!!

COMPLETE 66MB AT-286 SYSTEM

ASSEMBLED & TESTED W/72 HRL BURN-IN

\$1349



COMPLETE SYSTEM MINUS HARD DRIVE ASSEMBLED & TESTED W/72 HRL BURN-IN

\$966

EXP 286/12-16

- 6, 8, 12, 16 MB: MOTORBOARD
- 8088 PROCESSOR - 8087 READY
- 8 EXPANSION SLOTS (6 - 16MT)
- 512K OF 0 WAIT RAM, UP TO 4MB ON BOARD
- AWARD BIOS
- FCC CLASS "F" APPROVED MICHEL PLATED CASE
- 150W HEAVY DUTY SWITCHING POWER SUPPLY
- TURBO, POWER, HARD DISK LED's - KEYBOARD LOCK
- HARDWARE RESET AND TURBO SPEED BUTTONS
- 101 - KEY ENHANCED TACTILE "CLICK" KEYBOARD
- HERCULES COMPATIBLE MONOGRAMPHICS ADAPTER
- SAMSUNG 91-RES AMBER MONITOR - 15" & 30VSEL
- HIGH QUALITY 12MB FLOPPY DISK DRIVE
- FAST 64MB/512KB METABOLISM HARD DISK DRIVE
- DUAL HARD DISK/FLOPPY DISK CONTROLLER
- 2 SERIAL COMMUNICATIONS PORTS
- 2 PARALLEL I/O PRINTER PORTS
- 2 GAME PORTS
- REAL TIME CLOCK/CALENDAR BATTERY BACK-UP
- COMPLETE OPERATIONS DOCUMENTATION
- ONE YEAR EXPRESS REPLACEMENT GUARANTEE

A COMPLETE 66MB AT-286 SYSTEM FOR ONLY \$1349, LOOK WHAT YOU GET!!



\$1349

YOU GET IT ALL!!

ASK ABOUT OUR 286/16-20

COMPLETE 66MB 386/23 SYSTEM

ASSEMBLED & TESTED W/72 HRL BURN-IN

\$2165



COMPLETE SYSTEM MINUS HARD DRIVE ASSEMBLED & TESTED W/72 HRL BURN-IN

\$1799

EXP 386/23-25

- 16, 20 - 33MHz MOTORBOARD
- 80884 PROCESSOR - 8087 READY
- 8 EXPANSION SLOTS
- 1MB OF 0 WAIT RAM, UP TO 8MB ON BOARD
- AMI BIOS
- FCC CLASS "F" APPROVED MICHEL PLATED CASE (5 DAYS)
- 150W HEAVY DUTY SWITCHING POWER SUPPLY
- TURBO, POWER, HARD DISK LED's - KEYBOARD LOCK
- HARDWARE RESET AND TURBO SPEED BUTTONS
- 101 - KEY ENHANCED TACTILE "CLICK" KEYBOARD
- HERCULES COMPATIBLE MONOGRAMPHICS ADAPTER
- SAMSUNG 91-RES AMBER MONITOR - 15" & 30VSEL
- HIGH QUALITY 12MB FLOPPY DISK DRIVE
- FAST 64MB/512KB METABOLISM HARD DISK DRIVE
- DUAL 1:1 INTERLEAVE HARD FLOPPY CONTROLLER
- 2 SERIAL COMMUNICATIONS PORTS
- 2 PARALLEL I/O PRINTER PORTS
- 2 GAME PORTS
- REAL TIME CLOCK/CALENDAR BATTERY BACK-UP
- COMPLETE OPERATIONS DOCUMENTATION
- ONE YEAR EXPRESS REPLACEMENT GUARANTEE

A COMPLETE 66MB 386/23 SYSTEM FOR ONLY \$2165, LOOK WHAT YOU GET!!



\$2165

YOU GET IT ALL!!

SINCE 1984 Best Buys

1-800-621-3999

AST
RESEARCH INC.

PRINTERS & LASERS

Apple	Call
Genie 80-130	899
Octal	395
Discolor 150	395
HP LaserJet II	1750
JOL 850 Series	Call
NEC (Laser)	Call
Personal 1140	Call
1124	Call
1181	245
1502/1565	2824/18
1514	1518
Toshiba 20-5L	899
341-SL	895
351-5L	895
355-C	1010
ExpressWrite 3010/11	2193/29

MONITORS

Amdek 1280 & Card	830
AT&T	87
Hirsch 20" SuperScan	3000
Mitsubishi Diamond Scan 1381	487
Monitors Viking	Call
NEC MultiSync 2 A	695
Chal-SL	549
MultiSync Plus	675
Others	Call
Packard Bell	Call
Perimeter Ultra Sync	695
Signature Design LaserLine	Call
17" SE Apple	1138
19" AT/PC	1498
17" Mac II	1178
17" Mac II	1548
Sony Multiscan 1330A	650
Multiscan 1300	650
Zenith 1400 Fluorescent	570

SOFTWARE

Adobe Type Library	Call
Allegro	79
Artisoft	Call
Bowling Green	Call
Brooklyn Bridge	88
By-Line	198
Carbon Copy Plus	109
Cardinal 2100	1540
Claris Pro Developer	Call
Claris Pro	360
Copy PC	39
Copy Option Board	Call
Coronet	71
Das Easy 3.0	88
diBase IV	420
Design-Card	141
DeskView	88
EasyView	48
Drafts II Plus	Call
Drafts Ultra	250
Drafts 30 Mod & Options	Call
Editors & Spellers	54
Easy Text	34
Excel PC	281
FastBack Plus	87
FarmTo	50
Fax Software Pack	Call
Fax Base Plus	170
Finance Plus	293
GLM Draw Plus	159

PFS: 1st Pub
Version 2.01

\$59

WordPerfect 5.0

\$212

Summagraphics
Mac 12x12 Digitizer

\$269

Hitachi Digitizer
Puma Pro 12x12

48Pin, Pen, Mouse Emul.
\$339 10 Year Warranty

SOFTWARE (Cont.)

Graphic Card Level II w/Ext.	Call
Graphic Card Others	Call
HAL	86
Novell Graphics	355
King Quest IV	35
Logika Plus	72
Luxors Suit Larry II	75
Lotus 123 2.0 (w/Help 3.0)	260
Lotus Agenda	248
Managing Projects	113
MultiCard 2.5	105
MS DOS 3.3	83
MS DOS 4.01	83
MS Flight Simulator	35
MS Windows 285	84
MS Windows 386	113
Norton Advanced	88
Novell Network 286	Call
Pagewriter 2.0	448
Pardner 3.0	425
PC Tools 2.0 Net	580
PC Tools Deluxe	44
Pathfinder 4.4x	55
Postscript Accounting II	58
Postscript Query	Call
Pro: Farm	Call
PFS: First Choice 3.0	82
PFS: First Publisher 2.81	56
PFS: Professional File 2.0	90
PFS: Professional Plan 1.32	81
PFS: Professional Write 2.0	102
Plan Perfect	185
Public II	104
Publication Manager (Graf)	150
QJA	187
QJA Write	115
Quattro	149
Quicken	39
Rapid File	172
R/Basic for DOS	449
Remote 2.0	88
Setback Plus	117
Soft	118
TimeLine 3.0	345
Video EM	67
Video Basic	62
Turbo C	88
Turbo C Pro	144
Turbo Pascal 3.0	88
Turbo Pascal Pro	150
Ventura Publishing 2.0	472
Ventura Pro Ext.	348
VenturaCard & Libraries	348
Windows	Call
WordPerfect 5.0	313
XTPePro	58
XTPeNet	433

DIGITIZERS (Cont.)

PumaPro 12x12, 48Pin, Pen, SW 386	360
PumaPro 12x12, 128Pin, SW	360
Isoline	Call
JOL 850 Series	Call
Kurita IS 12x12	285
IS 12x17	485
Summagraphics 12x12 Plus	318
12x12 Plus, 4 Pins & Pen	549
Mac II Pro 12x12, 48Pin, Pen	549

MOUSE

Logitech CT Serial or Bus	58
Serial & PS/2	73
Serial & PS/2 1st Publisher	94
Mouse Serial II/Ext "new"	75
Mouse Serial II/Ext & Print	87
Mouse Bus II/Ext & Print	81
Mouse Bus II/Ext & Print	81
LogiPoint Software	10

BOARDS & NETWORKS

ArchNet	Call
Artist	Call
AST	Call
ATI VGA Wonder 256 & 512	Call
VIP VGA	249
Copy II Copy Board On	85
Ethernet Plus	Call
Genon VGA 700/1024	379
Graphics Graphics Plus	189
Intel Advanced Pro	358
Others	Call
Parade EGA 480	Call
VGA Plus	252
VGA Plus 18	282
VGA Pro	471
Sigma Design	378
Tape Flashcard	143
Vericon	Call
Video 7.0/Flash	328
V-Form VGA	485
Vega VGA	355
Western Digital Ethernet Plus	Call

DRIVE, MODEN & FAX

Complete 9500 Fax	385
Mitsubishi AT 4054 Mb Hard Drive	378
1.8 IN. 23mm	378
Sengale ST225 & Card	264
SmartOne Modem (Hayes/Compaq)	Call
1200B & Software	54
2400B & Software	109
Tape 2.5" 250. Drive	78
3.5" 44MB Drive	364
3.5" 360K Drive	75
5.25" 1.2MB Drive	84

SCANNERS & HELPERS

Complete pc 400dpi Scanner	150
Logical Connection	Call
Scan Man 400dpi & w/4 inch	185

MHI Warehouse, Inc.

8129 N. 35th Ave. #2-306

Phoenix, AZ 85051

New Orders: 1-800-621-3999

Order Info: 602-997-8877

FAX: 602-943-3833

CIRCLE 387 ON READER SERVICE CARD

TERMS: Orders are processed same day. Pre-approved P.O.'s are welcome. Prices reflect cash discount and are subject to change without notice along with terms & availability. Product compatibility, warranties, rebates, promotions, & claims are responsibility of manufacturer only. All returns are subject to a restocking fee. No return on used items. Personal & company checks delay shipping. AZ orders only add 6.7% tax. ADG68-2

**Bringing You The
Best For Less!**

Panasonic
KX-11180

Dot Matrix Printers

KX-P1180	NEW	189.00
KX-P1191	NEW	250.00
KX-P1124	NEW	350.00
KX-P1092i		325.00
KX-P1592		405.00
KX-P1595		445.00
KX-P1524		550.00

Daisy Wheel Printers

KX-P3131		315.00
----------	--	--------

Scanners

FX-RS505		955.00
FX-RS506		1207.00

Laser Printer

KX-P4450		1475.00
----------	--	---------

(Prints 11 pages per minute. Standard RS-232C serial and Centronics parallel ports. 512K RAM memory, upgradeable to 1.5 MB.)

ATI
Video Wonder

Video Boards

ATI-V101 VGA		271.00
VGA Wonder 256K		310.00
VGA Wonder 512K		395.00
ATI Wonder 800		229.00

Modems

ATI2400 ETC		165.00
-------------	--	--------

PACIFIC
DATA PRODUCTS

Font Cartridges

25 cartridges in 1		298.00
(103 fonts)		
Plotter in a cartridge		269.00
(HPGL™ emulation for laser printer.)		

Memory Boards

1 MB		361.00
1 MB for HPIID		485.00
2M II & IID		800.00
4M II & IID		1550.00

In Touch with Toshiba
TOSHIBA

Facsimiles

T-30100		995.00
T-3300		1175.00
T-3700		1450.00

Call for price specials and free catalog. Corporate P.O.'s accepted with approval. We pay only actual shipping charges; we ship all products insured at our expense. We accept money orders or certified checks. FAX: 317-679-0129

**GOLDEN
EAGLE**
micro, inc.

8515 Zionville Road, Indianapolis, IN 46268
317-478-9996 • outside Indiana 1-800-635-3629

CIRCLE 537 ON READER SERVICE CARD

LAPTOP COMPUTERS SPECIAL PRICING ON ALL LAPTOPS

TOSHIBA	ALL MODELS	SPECIAL PRICE
NEC	ALL MODELS	SPECIAL PRICE
ZENITH	ALL MODELS	SPECIAL PRICE

COMPUTERS

COMPAQ	286 MODEL 1 1meg-ram	CALL
COMPAQ	(as above w/40mb hard)	CALL
COMPAQ	386/206 MODEL 1 w/40mb	CALL
AST	80 286/10MHz/512K	1394
AST	140x 286/10MHz/1mb/40mb	CALL
AST	300x 386/20MHz/1mb/40mb	CALL

PACKARD BELL

VX 568	8088/8MHz/640K	699
PB286-10	286/10MHz/640K/40mb	1570
PB900 NEW	286/16MHz/1mb/40mb	CALL
PB1000 NEW	286/20MHz/1mb/80mb	CALL
PB386-16	16MHz/1mb/40mb	2490
WYSE	30/50/60	284/364/289

DISC DRIVES / TAPE BACKUP

SEAGATE	ST252R 20meg KII	249
SEAGATE	ST238R 30meg KII	279
SEAGATE	ST251 40meg 40ms	349
SEAGATE	ST251 40meg 28ms	399
SEAGATE	ST4096 80meg 28ms	CALL
TOSHIBA	1.44mb 3.5" floppy	105
MOUNTAIN	40meg int/ext	369/CALL
ARCHIVE	150meg internal tape	924
BERNOULLI BOX	20 mb	779
BERNOULLI BOX	44 mb	979

FAX MACHINES

MURATA	1200/1600	644/CALL
CANON	8/20/25	CALL
SHARP	ALL MODELS	CALL



**MIDWEST
COMPUTER
WORKS**

QUALITY SERVICE & GUARANTEED LOWEST PRICES!

PRINTERS

PANASONIC

KXP1180	184	KXP1595	438
KXP1191	234	KXP1524	CALL
KXP1124	319	KXP4450 Laser	1449

NEC

P2200	345	P5300	CALL
P5200	507	LC890 Laser	3189

OKIDATA

182+	228	390	453
320	329	391	634
321	453	393/393C	CALL

STAR

NX1000	169	NX2400	309
NX1000Rainbow	229	NX2410	428

EPSON

FX-850	CALL	LD-850	CALL
FX-1050	CALL	LQ-1050	CALL
LD-500	CALL	LQ-2550	CALL

HEWLETT PACKARD

DESKJET	599	LASERJET II	1675
DESKJET+	CALL	LASERJET IID	CALL

MONITORS

NEC

MULTISYNC GSA	14" mono	234
MULTISYNC IIA	14" 800x600	498
MULTISYNC 3D	14" 1024x768	658
MULTISYNC plus	15" 960x720	879
MULTISYNC XL	19" 1024x768	2145

PACKARD BELL

PB1272A	12" Monochrome	78
PB1472A	14" Flat Monochrome	99
PB1452CG	14" CGA 640x200	222
PB1439EG	14" EGA 640x350	349
PB8541VG	14" VGA 640x480	317
PB8526MS	14" Multisync 800x580	CALL
PB1518	15" white full page	CALL
ZENITH 1490	14" VGA 640x480	599
PRINCETON	ULTRA-12 800x600	478
MITSUBISHI	DIAMOND SCAN	CALL
SAMSUNG & AMOEC		CALL

VIDEO BOARDS

MONOCHR.	video board	45
ATI	CGA video board	59
ATI	EGA WONDER w/mouse 256K	305
ATI	VGA WONDER w/mouse 512K	399
PARADISE	480 autoswitch	179
PARADISE	VGA+/VGA+16	249/291
PARADISE	VGA Pro	429
VIDEO 7	VGA Deluxe	329
VIDEO 7	Fastwrite VGA	329
VIDEO 7	V-RAM VGA	449
HERCULES	Graphics Card +	168

Panasonic
Office Automation

Laser Partner™

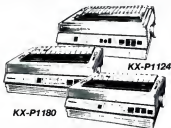


KX-P4450

HIGH SPEED AT A LOW PRICE

- 11 pages per minute.
- Two 250 sheet paper cassettes.
- 300 dot-per-inch resolution.
- 5 emulations incl. HP Laser & Epson.
- Parallel and serial interface.
- 512K RAM (1.5 mb upgrade).
- 11 resident fonts.
- Optional legal & envelope cassettes.
- 1 year Panasonic warranty.

The PANASONIC 1100 SERIES. The Next Generation in Performance!



KX-P1191

KX-P1180

KX-P1124

PANASONIC...DESIGNED WITH PEOPLE IN MIND!

KX-P1180 & KX-P1191

- 9-pin printer.
- 240cps draft (192cps KX-P1180).
- Rear, top or bottom paper feed.
- Push/pull tractor.
- 6K buffer (3K on KX-P1180).
- Auto paper loading feature.
- Paper parking feature.
- Emulates Epson & IBM.
- 2 year Panasonic Warranty.

KX-P1124

- 24 pin high resolution printer.
- 192cps draft printing speed.
- Rear, front, top or bottom paper feed.
- Push/pull tractor. • 6K buffer.
- Auto paper loading.
- Paper parking.
- 3 macro settings.
- Emulates Epson and IBM.
- 2 year Panasonic warranty.



**DIRECT
ORDER
LINE**

800-669-5208

CUSTOMER SERVICE 312-459-6883 • FAX 312-459-6933



- Approval required & educational PG accepted
- Your credit card is not charged until the product is shipped.
 - Personal and company checks will ship over 2 weeks.
 - Call us for quantity discounts.
 - Prices subject to change.

350 Lexington Drive, Buffalo Grove, IL 60089

ORDERS SHIPPED WITHIN 24 HOURS • IF YOU FIND A BETTER PRICE CALL US

Tandy 1000 Model

HIGH PERFORMANCE SCSI DRIVES	21MB	32MB	48MB	60MB
	40MB	40MB	40MB	24MB
	\$199	\$229	\$299	\$399



589

- ## AT Disks



Size	Model	Speed	Format	Capacity	Price
HH	ST251	40ms	MFM	48MB	\$359
HH	ST251-1	30ms	MFM	42MB	\$449
HH	ST277R	40ms	RLL	65MB	\$499
PH	ST4096	28ms	MFM	80MB	\$599

Seagate Model	Size	Formatted Capacity	Average Access	K/S Price
ST225N	5.25"	20MB	85 msec	\$329
ST138N	3.5"	30MB	80 msec	\$369
ST125N	3.5"	49MB	40 msec	\$389
ST227N	5.25"	34MB	40 msec	\$489
ST246N	5.25"	60MB	38 msec	\$550

Fig. 5.022 Combination SCSI Hard-Disk Controller (x86 & x64)

- Prepressed & formatted
- Western Digital short seek controller
- 30-page installation guide & reference manual
- Cables, mounting screws, full & half height face plates
- FREE! **TakeTwo** high speed backup software. PC MAGAZINE Editors' Choice
- FREE! **LepreCache** software by MultiMedia
- 1-Year Warranty, 30 Day Money Back Guarantee
- Optional 150 Watt UL/FCC approved supply for IBM PC's, \$59



- Seagate Drive & Matched Controller
- 1-Year factory warranty
- 15% faster throughput than ST251 drive

5219

- 
- displays
are available
KTOP PUBLISHING

COLORADO
NINE DAYS NINETEEN

3289
with Tape Cartridge

- Connects to floppy disk controller
- Uses industry standard DIC-40 format
- 2MB per minute in ATs 1MB in PCs
- Also in PCXTs
- External chassis available
- Novell 3COM & SCO Xenta Compatible
- BC2000 Cartridges:
\$22 ea./5 for \$110
- New 621201.99 (not available)

720% internet for PCoA/AT 48%

- Requires DOS 3.2 or optional \$15 driver software.



- | | |
|-----------------------------|-------|
| 1.4-GB internal for AT only | \$109 |
| * Includes driver software. | |
| 1.4-GB internal for PC/AT | \$129 |

- Floppy Controller & cables with 500,000 bits/second data transfer rate. Supports 2 drives.

- instansi Laptop & PS/2 compability. All kits include bracket to mount in 5 1/4" drive bay.

- black & gray face plates, and mounting rails. 144MB XT kits include replacement floppy controller that doubles the data transfer rate.

Our data-crushing systems come standard with high performance SCSI disk interfaces. This gives you the data transfer capabilities required by this high performance generation of interface systems. All our computers have 5 expansion boards, room for 1 full and 3 half height boards, serial/printer ports, AWARD BIOS, clock/calendar choice of 1.2 MHz or 1.44 MB floppy drive, and Express

Our 286 systems feature 12 & 16 MHz processors and 512K RAM standard, upgradeable to 4 MB on system board.

Our 386 systems offer 16, 20 & 25 MHz processors and 1 MB RAM standard, upgradable to 8 MB. A 32K static column RAM cache operating at 35 nanoseconds ensure maximum processor performance.

And don't forget that when you buy from Shamrock you get

a 1-year warranty and
30-day money back
guarantee



SCSI DRIVE	PRICE	VIDEO OPTIONS	PRICE
Seagate 57225N 20 meg 65 ms	\$289	Monochrome Card & Monitor	\$139
Seagate 57157N 40 meg 40 ms	\$379	VGA Card & 800x600 Multiscan Monitor	\$689
Seagate 57277N 65 meg 40 ms	\$469	16 Bit High Speed VGA Card & Multiscan 2M	\$899
Seagate 57296N 80 meg 28 ms	\$549		



Seagate PC/XT Disk Kits



- Seagate Drive & Matched Controller
- 1-Year factory warranty
- 15% faster throughput than ST251 drive

Shamrock
7334A Lakeland Rd., Dept. P.
Westlake Village, CA 91361
order or call our free catalog, call

MMC
800-722-AT-XT
California
(805) 373-7847
FAX
(805) 379-9345

- No extra for Visa/Master/Discover (AMEX add 3%)
- Prices include UPS surface shipping
- Federal Express shipping just \$1.50 per pound
- 30 Day money back guarantee
- Corporate & institutional P.O.'s accepted.
- Call for our **FREE CATALOG**.

Arlington Computer Products gives you the best prices...and service!

IBM PERSONAL SYSTEM II

Model 30, 286, 20 MB, w/Monitor	\$2099
Model 50Z, 30 MB, w/Monitor	\$2695
Model 60, w/44 MB and Monitor	\$3595
Model 60, w/70 MB and Monitor	\$3895
Model 70, w/60 MB and Monitor	\$4095
Model 70, w/121 MB and Monitor	\$6195
Model 80, w/44 MB and Monitor	\$4595
Model 80, w/70 MB and Monitor	\$5395
w/Color Monitor add \$250	
IBM XT & AT Call for Custom Configurations	

COMPAQ 286

DESKPRO 286 — (12 MHZ)	
1 Drive 640K, 40 MB,	
Mono Monitor	\$2295
DESKPRO 286E — (12 MHZ)	
1 Drive, 1 MG Memory,	
40 MB, VGA Card &	
Mono Monitor	\$2695

COMPAQ PORTABLES

386 Model 40/100	\$5649/6995
Portable III 20 MB	\$3599
SLT 20/40	\$3949/\$4395

COMPAQ DESK PRO

1 Drive, 640K,	
20 MB Green or	
Amber Monitor	\$1649

COMPAQ 386

386S w/40 MB (16 MHZ)	\$3099
386-25 w/110 MB-25 MHZ	\$7199
386-25 w/300 MB-25 MHZ	\$9199
386E w/o MB (20 MHZ)	\$3749
386E w/40 MB (20 MHZ)	\$4395
386E w/100 MB	\$5095
386E w/110 MB (20 MHZ)	\$5695

AST PREMIUM

286	
10 MHZ, 512K, 1 floppy, 40 MB, serial	
and parallel ports, mono monitor	\$1899

BRAVO	
8 MHZ, 512K, 1 floppy, 20 MB,	
mono monitor	\$1349

386 C	
20 MHZ, 1 MG Memory Cache,	
1.2 floppy, 40 MB (28Ms.),	
mono monitor	\$3399

LAPTOPS

NEC	
Multispeed HD	\$2299
TOSHIBA	
1000/1200H	\$819/\$2299
1200HD/1200F	\$2399/\$1395
3100/3200	\$3089/\$3599
5100	\$4749

SAMSUNG

\$330	
10 MHZ, turbo,	
1 floppy, 640K, 20 MG,	
mono monitor	\$1049
\$550	
12 MHZ 286, 1.2 drive,	
1 MB Ram, EGA card,	
40 MB, mono monitor	\$1749

DRIVES & TAPES

Ext. 5 1/4" for PSII	\$179	SEAGATE HARD DISKS	
Ext. 1.2 for PSII	\$199	20 MB for XT (ST225)	\$259
Toshiba 3 1/2" 720K	\$89	20 MB for XT (ST235)	\$279
Toshiba 3 1/2" 1.44	\$105	40 MB for AT (ST251)	\$349
Irwin 20 MB Tape	\$339	40 MB for AT (ST251-1)	\$399
Irwin 40 MB Tape	\$449	80 MB for AT	\$569

EVEREX		PRIAM HARD DISKS	
60 MB Internal	\$679	40 MB	\$499
60 MB External	\$679	60 MB	\$629
40 MB Internal	\$349	130 MB	\$1469

OMEGA	
Bernoulli Box II 5 1/4" 20 MB Int. w/card	\$949
Bernoulli Box II 5 1/4" 44 MB Int. w/card	\$1159
Dual 20 Ext. w/card	\$1785
Dual 40 Ext. w/card	\$2175

PLUS			
Hard Card 20 MB	\$529	Passport 20	\$475
Hard Card 40 MB	\$649	Passport 40	\$589

VIDEO BOARDS

ATI EGA Wonder 800	\$259
ATI VIP VGA	\$269
ATI VGA Wonder	\$325
Compaq VGA	\$449
Hercules Graphics Plus	\$179
NEC MVA 1024	\$899
Orchid VGA	\$289
Paradise Autoswitch 480	\$189
Paradise VGA	\$259
Paradise +16	\$299
Paradise Professional	\$399
Vega VRAM VGA	\$489
Vega VGA	\$269

MONITORS

NEC	
Multisync IIA	\$499
Multisync IIB	\$659
Multisync Plus	\$869
Multisync XL 19"	\$2149
MITSUBISHI	
EGA/Diamondscan	\$359/\$499
PRINCETON	
Ultrasync	\$499
Ultra 16	\$879
SAMSUNG	
Color/EGA	\$229/\$339
Multisync	\$429

PLOTTERS, DIGITIZERS & SCANNERS

Summasketch 12x12	\$379	Summasketch 12x18	\$629
Calcomp 1023	\$3849	Kurta 1212 SI	\$349
Calcomp 1025	\$5095	Kurta 12 x 17	\$495
Calcomp 1042	\$7499	Kurta 36 x 48	\$2899

FOR ORDERS & SYSTEMS QUOTES:

800-548-5105

CUSTOMER SERVICE AND IN ILLINOIS 312-228-6333

SHIPPING 312-228-6333

TECHNICAL ASSISTANCE 312-228-1470

FAX 312-228-0516

Prices and Availability Subject To Change Without Notice

Arlington
Computer
Products, inc.

3025-E S. MALMO
ARLINGTON HEIGHTS, IL 60005



Bringing you the best in IBM compatible peripherals since 1984.

OUR EPSON PRINTER PRODUCTS ARE SO GOOD WE NEED TO SHOW THEM OFF!

LX 810
\$189

FX1050
\$429

FX 850
\$339

LQ 510
\$325

LQ 850
\$515

LQ 950
\$579

LQ 1050
\$715

LQ 2550
\$899

PRINTERS

EPSON			
LX 810	\$189	LQ 850	\$515
FX 850	\$339	LQ 950	\$579
FX 1050	\$429	LQ 1050	\$715
LQ 510	\$325	LQ 2550	\$899

OKIDATA			
ML 320			\$339
ML 321			\$469
ML 390			\$469
ML 391			\$639
ML 393			\$995

HEWLETT-PACKARD			
Laserjet II			\$1689
Laserjet IID			\$2949
1 MG Upgrade			\$285
2 MG Upgrade			\$485
4 MG Upgrade			\$899
25 in 1 Font			\$265

NEC			
P5200	\$529	P9XL	\$1049
P5300	\$689	P2200	\$359

TOSHIBA			
321 S/L/341 S/L			\$489/\$629
351 SX			\$949

PANASONIC			
1124	\$339	1524	\$549
1180	\$179	1592	\$399
1191	\$249	1595	\$439
Laser			\$1575

IBM			
Quietwriter III			\$1199
Proprinter III			\$459
Proprinter X24E			\$615
Proprinter XL III			\$649
Proprinter XL24E			\$799

SOFTWARE

D Base III Plus/IV	\$399/\$459
Fastback Plus	\$109
Framework	\$399
Harvard Graphics	\$275
IBM Displaywrite IV	\$279
Lotus 123	\$299
Microsoft Excel/Word	\$279/\$209
Multimate Adv. II	\$259
R Base for DOS	\$439
Symphony	\$419
Venture Desktop Publ.	\$499
Word Perfect 5.0	\$229

MULTIFUNCTION BOARDS

DFI w/384K	\$189
AST 6 Peck w/384K	\$199
AST Rampage Plus	\$399
AST 286-2 for PSII	\$549
AST Rampage AT w/512K	\$389
AST Hotshot	\$319
Everex PSII w/2 MG	\$695
Orchid Tiny Turbo	\$279
Intel Above Board 286+	\$399
Inboard 386 w/adaptor	\$1059
Inboard 386 P.C.	\$699
Irma Board	\$695
AST 5251-II/E/5251-III-E	\$529/\$579

MICE

Mouse Systems	\$79
Microsoft	\$99
Logitech	\$74

MODEMS & FACSIMILES

Hayes 1200/2400	\$289/\$419
Everex 1200/2400	\$79/\$149
Everex 2400 External	\$189
Everex 2400 PS II	\$179
Sherp FO-220 Fax	\$799
Sharp FO-300 Fax	\$1049
Sharp FO-330 Fax	\$1099

CHIPS

64K Ram Chips	9 for \$25
256K Chips	each \$8
256K Simms	\$99
1 MG Simms	\$249
8087-3/-2	\$99/\$139
80287-6MHZ/-8MHZ	\$149/\$199
80287-10MHZ/-16	\$239/\$359
80387-16MHZ/SX	\$359/\$369
80387-20	\$389
80387-25	\$499
Compaq 386 1 MB/4 MB	\$499/\$1495

★ ISSUE HIGHLIGHTS ★

AST RAMPAGE AT
W/2 MEGABYTES
\$799

NEC MULTISYNC III
MONITOR
\$499

SHARP
FO-300 FAX
\$1049

AST 6-PACK
W/384K
\$199

WORDPERFECT
5.0
\$229

EXTERNAL 5 1/4"
FOR PSII
\$179

4 MB UPGRADE
FOR COMPAQ 386
\$1495

HP
LASERJET II
\$1689

INTEL
80387-20
\$389

2MB UPGRADE FOR
HP LASERJET II
\$489

#20789

Detective software will be replaced with the same item only. Hardware will be replaced or repaired at our discretion within terms and limits of the manufacturers warranty. We cannot guarantee compatibility. All sales are final and returned shipments are subject to a restocking fee.

CIRCLE 336 ON READER SERVICE CARD

FOR ORDERS & SYSTEMS QUOTES:

800-548-5105

CUSTOMER SERVICE AND IN ILLINOIS 312-228-6333

SHIPPING 312-228-6333

TECHNICAL ASSISTANCE 312-228-1470

FAX 312-228-0516

Prices and Availability Subject To Change Without Notice

Arlington
Computer
Products, inc.

3025-E S. MALMO
ARLINGTON HEIGHTS, IL 60005

HOURS:

7 AM to 7 PM Monday-Friday
Call on Sunday

P Systems
P.O. BOX 3185 • OAK BROOK, IL 60622-3185

Visa, MasterCard, Discover
and American Express
Accepted



**Next Day Delivery
Available for
Little as \$8**

**COMPAQ
Laptop SLT 286
20/40 Mb
\$3800/\$4225**

**COMPAQ
286e Mod 1
\$1910**

**IBM
Portable Mod 70
120 Mb Disk
\$Call**

**1% Consultant
and Reseller
Accrual Program
(\$52,485 paid in 1988)**

IBM PS/2

Model 25—Color	\$1250
Model 25—286 20 Mb Disk	\$1835
Model 50—30 Mb Disk	\$2300
Model 50—40 Mb Disk	\$2500
Model 55SX	\$2700
Model 60—44 Mb Disk	\$3200
Model 70—40 Mb Disk	\$3800
Model 70—120 Mb Disk	\$4300
Model 70—120 Mb Disk	\$5300
Model 70-A21—120 Mb Disk	\$7800
Model 80—44 Mb Disk	\$4250
Model 80—70 Mb Disk	\$4800
Model 80—115 Mb Disk	\$5800
Model 80—314 Mb Disk	\$8200

100% IBM Internals

COMPAQ

286 Mod 1/640 K	\$1670
286 Mod 1/40 Mb 640 K-Monitor	\$2200
286SX Desktop 1/20/40	\$1910/\$2100/\$2300
386SX Desktop 20/40 Mb/110 Mb	\$4475/\$4750
386SX Desktop Mod 1	\$2500
386SX Desktop 20/40/40	\$2700/\$2900
386/25 110Mb/300Mb	\$6950/\$9000
Portable II Model 4	\$2700
Portable II Model 20	\$4050
Portable II Model 40	\$4500
Portable 386 Model 40	\$5400
Portable 386 Model 100	\$6800
Laptop SLT 286 20/40	\$3600/\$4225

IBM COMPAQ Internals

TOSHIBA LAPTOPS

T11000	\$775
T12000/486	\$1585/\$2399
T1600	\$2350
T3100	\$2800
T3200	\$3500
T3300 45 Mb/100 Mb	\$6000/\$6600

ZENITH LAPTOPS

Supersport Model 2	\$1525
Supersport Model 20	\$2265
Supersport 286 Mod20/40	\$3150/\$3515
Turboport 386 Mod 40 w/40 Mb	\$3050

PACKARD-BELL

386 System	\$2690
286 System	\$1200
8088 System	\$735

DISK DRIVES

SEAGATE 20 Mb K4	\$259
SEAGATE 30 Mb K4	\$295
SEAGATE 40 Mb K4 XT	\$366
SEAGATE 40 Mb ST 251-1	\$439
SEAGATE 80 Mb	\$630
TOSHIBA 1.44 Mb Floppy	\$125
PRICOM Ext 5.25" for PS/2	\$290
COMPAQ 1.44 1/3 HT	\$195
Card Drives	
MINISCRIBE 20 Mb	\$379
PLUS 20 Mb/40 Mb Hard Card	\$535/\$647
PRICOM 30 Mb/40 Mb	\$429/\$510
PRICOM 45 Mb for PS/2	\$715
MAYNARD 20 Mb	\$75

FAX

CANON FAX 8	\$800
CANON FAX 20	\$1050
CANON FAX 25	\$1725
MURATA M1200	\$841
MURATA M1800	\$899
SHARP FOZ02/FO300	\$850/\$1159
SHARP FO300	\$1400
TOSHIBA 3010	\$1275
TOSHIBA 13010	\$1049
TOSHIBA 13300	\$1199
TOSHIBA 13700	\$1500
8 FAX ROLLS	\$40

COPIERS

CANON PC3-2	\$539
CANON PC37	\$1900
CANON PC7	\$1210
Toners	\$70-\$120

TAPE

IBM 6157 for PS/2	\$1350
IRWIN 40 Mb Int/Ext	\$455
MAYNARD 60 Mb XT/AT Int/Ext	\$675/\$891
MAYNARD 60 Mb for PS/2	\$899
MOUNTAIN 60 Mb	\$1199

MONOCHROME MONITORS

AMULET 210/410	\$79/145
COMPAQ Mono Amber/Green	\$210
COMPAQ VGA Mono	\$210
IBM PS/2 8503	\$200
MULTISYNC GS	\$249
PACKARD-BELL Amber/Green	\$85

COLOR/EGA MONITORS

AMULET C600/C722	\$344/435
IBM PS/2 8512	\$435
PGS UltraSync	\$500
SAMSUNG RGB	\$445
ZENITH 1380	\$245

VGA/CAD MONITORS

CDMAQ AGCM Monitor	\$1399
COMPAQ VGA Color	\$520
IBM PS/2 8513	\$515
IBM PS/2 8514	\$1150
MITSUBISHI 6805	\$2310
NEC MultiSync XL	\$2050
NEC MultiSync Plus	\$879
NEC MultiSync 2A/30	\$519/\$799
PACKARD-BELL	\$310
ZENITH 1480	\$610

NOVELL NETWORK

HYUNDAI Desktop Workstation	\$631
WESTERN DIGITAL 3 Node LAN Kit	
w/NO Novell Driver	\$850
Entry-Level 286 Starter Kit, 4 Users	\$575
NOVELL ELS II	\$705
NOVELL 386 Software V.2 15	\$2100
NOVELL ST Level II	
V.2 15	\$3200
ARCNET PS110	\$495
ARCNET PC120	\$185
ARCNET PC290	\$125
NE 1000 Ethernet Card	\$325
HP 600 Ethernet Card	\$680
ARCNET Passive Hub	\$90
ARCNET Active Hub	\$469
Ethernet Terminators	\$38

Novell trained & authorized sales & support

Network support 24/7/365

TERMINALS

IBM 3196	\$1050
IBM 3197 Mono	\$1550
IBM 3197 Color	\$1750
WYSE 50 Amber or Green	\$385

WYSE 60 Amber or Green
WYSE 85

SOFTWARE

Aldus Pagemaker	\$394
COMPAQ DOS 3.31	\$89
DisplayWrite IV	\$175
IBM DOS 3.31/4.01	\$285
IBM OS/2 Standard 1.1	\$235
IBM OS/2 Extended 1.1	\$300
Lotus 1-2-3 V.2.01 514/314	\$100
Lotus Symphony	\$292/\$299
Microsoft Windows 286/386	\$373/335
Microsoft Excel	\$290
Microsoft Word/Work	\$220/110
Multimate Advantage 2	\$259
Norton Advanced Utilities 4.5	\$85
Parades 3.0	\$418
PF5 First Pub	\$75
Quicken	\$175
Smartport II/III	\$80/150
Ventura Publishing	\$490
Word Perfect 5.0	\$225

LASER PRINTERS

All-in-One	\$340
HP DeskJet/Plus	\$590/\$685
HP LaserJet II/III with toner	\$1675/\$2400
HP ScanJet Plus	\$1075
NEC LC300	\$3197
PANASONIC KX4450	\$1375
TOSHIBA PageLaser 12-B	\$2499

PLOTTERS/SCANNERS, ETC.

CalComp	\$48
HP Plotter 7440A/7475A	\$985/\$1399
HP Plotter 7500	\$1375/\$630
SumasSketch 12"x12"1/2"x18"	\$375/\$630

PRINTERS

Diconite	
150P	\$325
FX 850 260/84 cps	\$345
FX 1050 260/84 cps	\$350
EX 850 300/80 cps	\$459
LQ 850 160/100 cps	\$325
LQ 850 264/88 cps	\$320
LQ 1050 264/88 cps	\$370
LQ950 264/88 cps	\$400
LQ2050 400/133 cps	\$929
LX 800 30/100 cps	\$199
DXF 5000 333/80 cps	\$1185

IBM

Quickwriter II	\$1070
Quickwriter III	\$1125
Printer XT/4e	\$615
Printer XL 24e	\$615
Printer XL 32e	\$645

NEC

P2200 170/55 24 Wire	\$339
P5200	\$507
P5300	\$705
PSKL 400/140 cps	\$1025
Color Option	\$118

Okidata

320/21	\$305/477
390/31	\$464/635
363	\$980
ML 172P	\$210
ML182 Turbo	\$230

Panasonic

KX 1180 1192/38 cps	\$179
KX 1191 1249/48 cps	\$235
KX 1194 102/48 cps	\$235
KX 1392 180/38 cps	\$379
KX 1595 240/51 cps	\$429
KX 1524 240/60 cps	\$540

Toshiba

Expresswriter 301/311	\$333/410
-----------------------	-----------

COMM/EMULATION

IBM PS/2 30/40 5250 Emulation	\$675
IBM PC XT/AT 5250 Emulation	\$675
AST PC XT/AT 5250 Emulation	\$675
IBM PC XT/AT 3270 Emulation	\$450
IBM PC XT/AT 3270/8 Emulation	\$430
RNA Board	\$100
US ROBOTICS 1200 Int	\$1800
US ROBOTICS 2400 Int	\$159
HAYES 1200 Int/SCI	\$242/\$282
HAYES 1200 Ext	\$277
HAYES 2400 Int	\$418
HAYES 2400 w/SCI Int	\$418
EVEREX 1200 w/SCI Int	\$75
EVEREX 2400 Int/Ext	\$137/\$195

MULTIFUNCTION CARDS

EVEREX MagicCard OK	\$100
AST 6 Page w/384K	\$Call
AST Advantage 2 for PS/2	\$Call
COMPAQ 1Mb Memory 386/20 & 20E	\$595
COMPAQ 4Mb Memory 386/20 & 20E	\$2200
COMPAQ 1Mb Memory 386/5/Portable	\$595
COMPAQ 1 Mb SLT	\$625

VIDEO BOARDS

COMPAQ AG 1024 Board	\$1540
COMPAQ AG Memory Board	\$425
COMPAQ VDU	\$145
COMPAQ VGA	\$410
GENISA Super Hi Res 800x600	\$1715
GENISA Super Hi	\$1715
PARADISE Auto Switch-480	\$195
PARADISE VGA Plus/VGA 16	\$256/\$301
Pro MonoGraphics	\$49
VEGA Deluxe	\$649
VEGA Video	\$275

CHIPS

Intel	
8087-1/2/3	\$220/149/109
80287-6/8/10A	\$167/220/259/355
80387-16/20/25/SX	\$369/499/550/370

ACCESSORIES

AB Switchbox	\$45
Kerningdon Magicbase	\$95
Keytronics 101 Keyboard	\$100
Printer Cable 6'110/120"	\$20/\$250
6 Outlet Surge Protector	\$25

MICE

LOGITECH C7 Hires	\$70
LOGITECH PS/2	\$69
LOGITECH C7 Serial	\$69
LOGITECH Hires 320 DPL	\$79
Microsoft Mouse with pant	\$119
IBM Mouse	\$85

"We Will Beat Any Price" . . . Dick
1-800-634-8215
In Illinois Call . . .
1-312-654-4100

SALES AND QUOTES (Outside Illinois): 1-800-634-8215
SHIPPING AND TECHNICAL SERVICE: 1-312-654-4170
QUOTE A-FAX: 1-312-325-4969

- All manufacturer's warranties are good through RP Systems™.
- Corporate accounts call Brian.
- 13.5% APR Lease available.
- Over 4000 products available with \$6,000,000.00 inventory in stock.
- IBM AS/400 processes your order within minutes of receipt.
- 24 hour turn in on all CPUs.
- Stock orders placed by 4:00 PM shipped same day.
- Credit cards charged upon shipment only.

- Prices subject to availability and change without notice.
- Prices reflect 3% cash discount.
- Allow 10 days for personal checks to clear.
- Wire transfer accepted.
- Minimum \$5.00 shipping/handling charge.
- Restocking charge on returns.
- Educational P.O.'s welcome.
- Corporate terms available.
- Prepay and deduct 1%.

PRODUCT CATEGORIES**HARDWARE**

Add-On-Boards	414
CD-ROM	415
Cables	415
Communications	415
Computer Systems	418
Disk Drives	419
Diskettes	420
Expansion Units	420
Peripherals	421
Plotters	422
Power Supplies	422
Printers	422
Security	422

SOFTWARE

Accounting	422
------------	-----

SOFTWARE

Business	423
Business Project Management	423
Communications	423
Construction	424
Data Base	424
Data Entry	424
Desktop Publishing	424
Education	425
Engineering	425
Entertainment/ Games	425
Financial	426
Flowcharting	427
Graphics	427
Health	428

Inventory	428
Mailing Programs	428
Manufacturing	428
Medical	428
Music	429
Preventative Maintenance	429
Programmers Tools	429
Public Domain/ Shareware	430
Real Estate	432
Religion	432
Sales Marketing	433
Scientific	433
Security	434
Statistics	434
Surveys	435

Utilities	435
Word Processing	436

MISCELLANEOUS

Accessories	437
Bar Coding	437
Books/Catalogues/ Publications/	438
Computer Insurance	438
Consulting Services	439
Data Conversion	439
Data Recovery Services	439
Disk Conversion	439
Diskette Copy Service	439
Supplies	440

ADVERTISING INFORMATION

PC MAGAZINE MARKETPLACE, 3rd FLOOR, ONE PARK AVENUE, NEW YORK, NY 10016

■ PC Magazine Marketplace is a special economical section designed to bring together buyers and sellers in the IBM standard market.

■ The section directs buyers to their best product and service solutions by grouping all listings by category.

■ Advertisers may select the most appropriate advertising options as listings/ads are sold by the column inch. Second color is also available.

■ Standard Directory Listings are also available and require a 4 issue minimum.

■ FOR MORE INFORMATION CALL 212-503-5115 OR

1-800-825-4ADS**■ ADVERTISING ACCOUNT MANAGERS**

Sr. Account Manager,
Glenda Campbell Roberts
212-503-5118
AK, DC, GA, MA, NY, OH, PA, VA, WY

Kenneth Nova 212-503-5175
(CA 9399 & DOWN), FL, NH, VT, WV

Kathleen Morris 212-503-5176
(CA 9400 & UP), HI, NB, TN, UT

Michael Brooks 212-503-5125
AL, CT, IA, IL, KY, ME, MI, MO, NM, OK, OR

Nancy Mandelbaum 212-503-5156
AR, DE, ID, IN, LA, MN, MT, NC, RI, SC, TX, WA, WY,
OVERSEAS

Jonathan Adewumi 212-503-5117
AZ, CO, KS, MD, MS, ND, NJ, NV, SD, WA,
CANADA

■ NATIONAL ADVERTISING STAFF

Group Advertising Director,
Kathryn J. Cumberland
Group Sales Director,
Daniel L. Rosensweig
Support Manager,
Monica B. Dixon
Sr. Advertising Coordinator,
Linda Annis-Lopez
Advertising Coordinator,
Wanda D. Brown
Production Director,
Anne Brockinton
Production Coordinator,
Robert Clark

HARDWARE/ADD-ON-BOARDS

BUY DIRECT & SAVE

386 MOTHERBOARDS • TRUE 32bit

16 • 20 • 25 MHz — FASTER THROUGHPUT

- Up to 5.29 MIPS
- 32 bit data bus
- 10MB dram expandable to 16MB zero wait state
- Coprocessor socket for 80287, 80387 or Weitek
- Page/interleave memory
- 3 expansion slots, 1x32, 5x16, 2x8 bit
- Fast shadow ram • AMI BIOS

FROM
\$106000

AMAC South, Inc., 1075 Broken Sound Pkwy., N.W. Boca Raton, FL 33487

CALL 1-800-356-6676

CIRCLE 581 ON READER SERVICE CARD

Order Hot Line
(800) 222-4488

PC & MORE, INC.

48757 Fremont Road, Fremont, CA 94538
Tel: (415) 226-1177 Fax: (415) 226-1377

PERIPHERAL

- DIY HANDY SCANNER** \$189
4800/280/250/150 CPU's, Power Supply, Interfaced Cable for PC/AT and PS/2 Models (2x30) or PS/2 Models (2x30). Software Package and Manual.
- DIY MOUSE W/PUBLISHING EDITION** \$45
DIY Mouse 3 Buttons, User Defined Microsoft Mouse and Mouse Systems Mouse Compatible Software Driver. Mouse Pad and Software Package Provided.

DISPLAY GRAPHIC CARDS

- MD-150/MD-180** \$49
Monochrome Graphics with Printer Port, Microdot Color palette with Full Screen Color Simulation.
- CPG-400** \$45
Color Graphics Card with Printer Port.
- RG-3000** \$159
Enhanced Graphics Adapter. Fully Compatible with VGA, CGA, MGA and MGA.

MEMORY CARDS

- MEGA8BIT** \$99
8MB Card Expandable to 16MB to PC/AT. Uses 1Mx16 DRAM. Running Speed up to 12 MHz.

COMMUNICATION CARDS

- NET-200** \$209
Ethernet/Chargenet Card 100% Compatible with Novell Net 3.10.
- MD-2400** \$99
2400/1200/9600/2400 BPS Internal Modem.

CIRCLE 582 ON READER SERVICE CARD



Perfect Solution For
Managing Your Voice
Communications

- ◆ Voice Mail System
- ◆ Call Processing
- ◆ Telemarketing
- ◆ Order Processing
- ◆ Call Distribution
- ◆ Programmers Tool Kit

Complete Systems
BIG & UTILITY \$295
Starting at
PLUS 6.5%
(415) 652-9600

TALKING TECHNOLOGY INC.
1381 PULMONO RD., CLARKSON, N.Y. 12031

CIRCLE 583 ON READER SERVICE CARD



FACT FILE

Get The Word Out! Your Product Has Been Chosen EDITOR'S CHOICE

Let us take your article to its highest level of marketing potential with a reprint!

To find out how you can have your article or review elegantly reprinted** on 80 lb paper stock, in 4-color, 2-color or 1-color, call or write today:

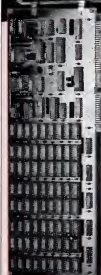
Jennifer Lockie—Reprints Manager,
Ziff Davis Publishing Company,
One Park Avenue, New York, NY 10016, 212-503-5447

** Minimum quantity 500 reprints.

EDITOR'S
CHOICE

X-BANDIT

Based on the 640K DRAM barrier and utilizing the Advanced Features of the IBM 48 standard while using only one motherboard slot



DESIGN PHILOSOPHY

The Teletek X-Bandit was specifically designed to utilize the advanced features of the Lowpinout Microsoft EMS 4.0 Specification. Further, the X-Bandit's Segmented Memory Mapping capability allows the user to extend DRAM size beyond the 640K barrier. It is available in both 8 and 16 bit versions for use in the IBM XT, AT, and compatibles.

MEMORY

- Segmented Memory Mapping allows the user to fill out unused memory segments between 640K and 1024K. By "claiming" unused portions of memory in 16K increments, the user effectively increases TPA size. LAN or custom software mod. uses, for example, can be loaded into these high memory areas thus relieving the lower 640K of TPA for other application programs.
- Split Memory Addressing allows the user to fill out conventional memory to 640K.
- Extended Memory Addressing is available for the PC/AT version.
- 2 Mb capacity in a single slot. Up to 8 Mbytes.
- Parity Checking.

SOFTWARE

- Easy menu-driven auto configuration software.
- Device driver includes print spooler and RAM disk.
- Supports multitasking with the appropriate shell-resident software package.

SPED

- 6MHz/12 MHz speed with 0 wait states. 12 MHz speed with 1 wait state.

WARRANTY

- One year parts and labor.

TELETEK

4600 Pelt Drive
Sunnyvale, CA 94086
(415) 802-4600
Fax (415) 807-7984

CIRCLE 584 ON READER SERVICE CARD

At Last!!!
386 Power

\$1395.00
20 MHz

WARPSPEED/386

CONVERSION SET INCLUDES:

- 1 MH 100ns RAM Installed
- Battery * Installation Guide * AMI BIOS Installed
- 80386 25MHz with 1 Mb RAM \$1595
- 80386 20MHz with 0 K RAM \$995
- 80386 SX 16MHz with 1 Mb RAM \$995

ORDER LINE (800) 627-6998

HomeSmart Computing

CIRCLE 585 ON READER SERVICE CARD

PC Magazine Marketplace the ultimate target market!

The largest and most influential PC Magazine readership in the world. Over 1 million readers. The ultimate target market for your product.

They'll DRIFT their attention to PC Magazine Marketplace

For more information, call (800) 627-6998. For more information, call (800) 627-6998. For more information, call (800) 627-6998. For more information, call (800) 627-6998.

To take DRIFT action call (212) 503-5447 or (800) 627-6998

■ ADD-ON-BOARDS

NO-SLOT CLOCK \$39

Time Master computer clock/calendar automatically enters time & date without needing visible I/O slot. Transparent device easily installs between 28 pin ROM & its socket.

Time Master compatible machines:

- IBM PS/2, PC, & XT
- All compatibles with 28 pin ROM.

Time Master features:

- Easy installation in 28 pin ROM socket on motherboard or existing I/O cards
- Software: Automatic date & time entry, interactive date & time adjust
- 10-year warranty, 10-year lithium battery
- 30-day MONEY BACK guarantee
- All orders shipped within 1 business day

Time Master part #202 TM
\$39.00 + \$2.50 S&H

800 432-9174 (24 hr.)
Talus Engineering, Inc.

CIRCLE 556 ON READER SERVICE CARD

■ CD-ROM

Great Buys SHAREWARE LESS THAN 2 CENTS PER PROGRAM

SHAREWARE Grab Bag Vol III \$ 99.00
7000+ programs, Tandy interface

SPECTRUM COVER DISK Art \$299.00
6500 images plus 250 federal logos

MICROSOFT BOOKSHELF \$229.99
Low prices on all Microsoft CD-ROMs

Bundled CD-ROM starter kits as low as
\$585.00 plus shipping

FREE DISCOGRAPHY

ALDE 4830 W 77th St, Ste A
Mpls, MN 55435
612-835-5240 voice
612-835-3401 fax

"GREAT BUYS" image from SPECTRUM
CIRCLE 557 ON READER SERVICE CARD

CD-ROM

Drives ready to run:

- Hitech External Drive \$ 599
- Toshiba Drive for Mac SE/PlusII \$50
- WORM Drive Special: Maxtor 800 MB \$45
- Portable: 386 w/CD ROM Drive \$163

Driver Title Combos:

- PC Starter Set (2 titles + Drive) 299
- Microsoft Programmer's Library + Drive 989
- Comstock Photography + Drive 1279

Titles:

- Constitution Papers or Electronic Bible 69
- CD ROM: Sonnet: Between Heaven & Hell 95
- C Library or Graphics Lab 99
- Consumer Statistics or Economic Statistics 99
- ChadMac or Educapac (MAC) 189
- PC Sig or Florida 205
- Self-Diagn Computer Library (NEW) 695
- Oxford English Dictionary 960

Hundreds of CD ROM titles. Free 100 page catalog.

AMEX/MC/VISA

Bureau of Electronic Publishing
18 Lousburg Square, Verona, NJ 07044
(201) 746-3091

CIRCLE 568 ON READER SERVICE CARD

SOFTWARE AND DRIVES

See our display ad each month for specials
(Look under index to Advertisers)

You need competitive prices/expert advice/
prompt services/we're the largest & fastest. Free
Catalog * Unconditional Guarantees

P.D.'s Accepted * CALL US NOW

ORDERS 800-MEGABYTE (634-2298)

Inquiries (212) 737-8400, Fax (212) 737-8289

Compact Disk Products, Inc.
223 East 85th Street
NY, NY 10028

■ CABLES



PUT YOUR PRINTER UP TO 300' AWAY

WITH OUR NEW LONG RANGER™
PRINTER EXTENDER CABLE!

- Uses standard seven phone cable with modular plug, up to 300' (70 cable included)
- No power supply needed
- Works with PCXTX/PS2 parallel
- Guaranteed compatible with all software
- 1 year warranty, 30-day, money-back guarantee

LONG RANGER
PRINTER EXTENDER CABLE \$149.95

RANGER

RANGER TECHNOLOGIES, INC.
2225 FIRST ST., #118, SIMS VALLEY, CA 93065
(805) 583-8847

CIRCLE 558 ON READER SERVICE CARD

Extender by cybex



Extend the distance between
Monitor/Keyboard
and PC System Unit up to
600 ft.

CYBEX CORPORATION
2800 H. Bob Wallace Avenue
Huntsville, AL 35805
(205) 534-0011

CIRCLE 560 ON READER SERVICE CARD

PC Magazine
Marketplace
2nd Color
Option Available

TO PLACE YOUR AD IN

PC Magazine
Marketplace
Call (212) 503-5115
or (800) 825-4ADS

■ COMMUNICATIONS

CompFax Puts Efficiency at Your Fingertips

Consider the benefits of buying
your unit from CompFax:

- the most competitive prices • a full line of FAX machines to fit individual needs • expert technical service and support
- fast delivery • flexible credit terms • service contracts
- price protection warranty

CompFax puts it all at your fingertips!

Sharp FO-300 \$1595.00
Sharp FO-330 \$1049.00 List \$1995.00
Sharp FO-330 \$1149.00 List \$1795.00

CIRCLE 562 ON READER SERVICE CARD

Feed Thru Modems -

"Built in A-B Switch Function!" "Doesn't use up the serial Port!"
"Doesn't use computer power!" "Doesn't use up a slot!"

Full 2400, 1200 and 300 bps operation.
For IBM, APPLE, MAC, LAPTOPS

Newport Modems -

2400 bps - Class 5 MNP - With Mouse, TurboCAD, Dr. Halo III and Mirror II Software!

XECOM TEL: (408) 945-6640 FAX: (408) 942-1346

CIRCLE 563 ON READER SERVICE CARD

COMPANION

Add an Extra
Keyboard and Monitor to
your CPU up to 600 ft. away.

- IBM PC, XT, AT, PS/2 and 100% Compatibles
- Available for MDA, CGA, EGA (ITL) and VGA (Analog) Monitors

- 25, 50, 100, 150, 200, 250 ft. lengths
- No external power required
- Lengths up to 600 ft. available by Special Order
- Multiple Monitor Configurations available
- Prices start at \$219.

CYBEX CORPORATION
2800 H. Bob Wallace Avenue
Huntsville, AL 35805
(205) 534-0011

CIRCLE 564 ON READER SERVICE CARD

LAPTOPS PLUS

714-373-2006



SUPER SPECIAL

TOSHIBA T1000 with PC KWIK
Power Pak and... **DICONIX 150**
Parallel w/3' or 6' cable and...
DELUXE Carry Case.
All for\$975

DICONIX 150 Parallel w/3' cable	249
COMPAQ SLT 286: 20MB/40MB	3899/4299
MITSUBISHI MP286L: 210/220	1999/2499
NEC MultiSpeed: EL II/HD	1599/1999
Prospect Laptop 386: 40MB	5499

FREE SOFTWARE

With prepaid (BY CHECK) orders ONLY. While Supplies Last.

PC KWIK Power Pak with	T1000/T1200
BORLAND Sidekick with	T1600
LOTUS Metro with	T3100E
BORLAND Sprint with	T3200
MICROSOFT Windows 386 with	T5100/T5200

TOSHIBA: COMPLETE LINE

T1000: 512k, (1) 720k floppy, 6.4 lbs., battery	629
With 768K Card: Can be set as RAM disk	879
T1200F: 1MB RAM, (2) 720k floppies, 10 lbs.	1269
T1200FB: Backlit model	1469
T1200HB: 20MB, 9.5MHz, 720k floppy, Backlit CGA, Removable/Rechargeable battery, 11 lbs.	2249
T1600: 20MB, 12MHz, 1.44 floppy, Backlit EGA screen, Removable/Rechargeable battery, 11.6 lbs.	3049
T3100E: 20MB, 12MHz, IBM Compat half slot	2599
T3200: 40MB, 12MHz, 2 IBM Compat slots	3369
T5100: 40MB, 80386/16MHz, 2MB RAM, EGA	4369
T5200: 40/100MB, 20MHz, VGA, 2 slots	5799/6799

ZENITH Supersport 2/20	1469/2249
Supersport 286: 20MB/40MB	2999/3399
Turbosport 386/40	4899

MONTHLY SPECIALS

Prepaid by July 20, 1989 with CHECK ONLY

AVATEX Fax - 110/220 Switchable	650
CANNON Fax B/Fax 15	599/699
MITSUBISHI: Diamond Scan 1371 w/Tilt & Swivel and GENOA SuperEGA HiRas + (Version 4880-9) and Gam Graph Software	625
NEC: MultiSync 3D	640
NEC: Parallel Printers W/6' Cable 2200/5200/5300	330/480/640
NISSEI Fax 303	480
PANASONIC KXF 100/120	850/950
QUADRAM JT FAX: Portable 4800	330
RICOH Fax RF 850/RF 900	699/799
TOSHIBA: 341SL-24 Pin, Wide Carriage Printer	499
TOSHIBA: T1200HB/T1600	2230/3030

INTEL	
80287-8/10	225/245
80387-16/20/25	375/475/595

* FREE SHIPMENT *

*PREPAID orders only (by check) with UPS Ground to 48 contiguous states. Allow 23 weeks for personal & company checks. Cashier check orders shipped immediately.

FAX • FAX • FAX

QUADRAM JT Fax Board 4800	245
JT Fax Board 9600	525
JT Fax Portable 4800	345
JT PRO 96 Modem & Fax Board	385
WORLD PORT 2496	
Portable Fax/Data Modem	485
AVATEX Fax 110/220 Switchable	669
CANNON Fax 8	629
CANNON Fax 15	729
CANNON Fax 20	969
CANNON Fax 25	1569
MURATA 1200	589
MURATA 1600	719
NISSEI 303	489
PANAFAX UF-135	849
PANAFAX UF-150	949
PANAFAX UF-155	949
PANASONIC KXF 100	869
PANASONIC KXF 120	969
RICOH RF 850	729
RICOH RF 900	829
SHARP FO-220	779
SHARP FO-300	969
SHARP FO-330	1069
SHARP UX-180	799
SHARP UX-350	1169
TOSHIBA 30100	849
TOSHIBA 3300	1059
TOSHIBA 3600	1169
TOSHIBA 3700	1279

PRINTERS	
DICONIX 150 Par w/3' cable	249
PANASONIC 1180	175
PANASONIC 1191	225
PANASONIC 1124 - 24 pin	319
PANASONIC 4450 LASER	1369
KENSINGTON Printer Stand	20
With Printer	10

SHARP WIZARD

Hand Held Electronic Organizer

You get ① 200 year calendar ② 440 event schedule ③ 700 name & number telephone directory ④ memo pad equal to 16 typewritten pages ⑤ multi-function calculator ⑥ world time clock for over 200 cities world-wide and ⑦ local time clock... and much, much more. All in a hand held unit.
Special Introductory Offer\$229

POLICY: Prices & availability subject to change. Add 3% (Minimum \$5) for COD, MC/VISA, and 5% for Amex. All sales final. Not responsible for compatibility. Refused shipments subject to 20% charge (Min \$50).
* COD * AMEX * MC * VISA *

COPIERS

Toner cartridge not included.

CANNON PC-6RE	999
CANNON PC7	1099
SHARP Z30	499
SHARP Z50	529
SHARP Z55	629
SHARP Z70	739

ACCESSORIES

MUST SPECIFY MODEL

AC Adapter: 110/220 volts: T1200	99
AC/Adaptor Adapter with Battery:	
Specify: T3100, T3200, T5100	349
Auto Adapter: T1000/1100 +	69
Battery Charger: T1200	249
Battery Pack: T1200	75
Carry Cases: T1000/1100/1200	60
Other Models	99
DELUXE Carry Case: w/shoulder strap, extra pockets for SW, manuals, portable printer, etc. Specify model	149
Leather Case by Toshiba: Specify for T3100, 3200, 5100 or 5200	275
Expansion Chasis for Toshiba:	899
Expansion Slot (1): WonUnder	275
WonUnder II: 2 slots	375
Floppy 5.25" External:	
360K/1.2MB	299/349
MEMORY EXPANSION:	
T1000: 768K Card	269
T1200: 1MB	649
T1600: 2MB	1099
T3100E: 2MB	1099
T3120: 1MB/2MB	649/1099
T3200: 3MB	1399
T5100: 2MB	1099

MODEMS: Specify Laptop Model	
Adaptamodem 2400	249
Megahertz 1200/2400	169/229
NEC 1200/2400	199/369
Prometheus 2400	229
Toshiba 1200/2400	269/329
World Port Pocket Modems:	
1200 without AC Adapter	139
1200 with AC Adapter	159
2400 without Carbon Copy +	239
2400 Ext w/Carbon Copy +	269
Ext Modem Cable for Toshiba	25
NETWORKING: Ethernet card for T1200/1600/3100/5100	499
SOFTWARE for LAPTOPS	
Battery Watch/Brooklyn Bridge 40/99	
Laplank III	99

FOREIGN ORDERS WELCOME

Special handling \$50 per order Air ship add 10% (min. \$70). Some items / countries may be more. All credit card orders add 5% to total amount. No LC or COD orders

TOSHIBA FAX \$385

ZENITH • NEC • EPSON • MITSUBISHI • COMPAQ • SHARP

TOSHIBA LAPTOPS

T-1000	SCALL
T-1200 F 2 FLOPPY	\$1299
T-1200 FB	\$1499
T-1200 H 20 MB hrd	\$2189
T-1200 HB 20 MB hrd	\$2295
T-1600-286 + 20MB	\$3099
T-3100E-286 + 20MB	\$2595
T-3200-286-40MB	\$3495
T-5100-386-40MB	\$4495
T-5200/40MB	SCALL
T-5200/100MB	SCALL

ZENITH LAPTOPS

Supersport Model 2	\$1495
Supersport Model 20	\$2295
" 286/20	\$3099
" 286/40	\$3495
Turbosport 386/40	\$4995
Turbosport 386/40M	\$5329

NEC LAPTOPS

MULTISPEED EL 2FLOPPY	\$1499
MULTISPEED HD W/20MB	\$1949
ULTRALITE 1 MB	\$1889
ULTRALITE 2 MB	\$2289
PROSPEED 286/20MB	\$3049
PROSPEED 286/40MB	\$3399
PROSPEED 386/40MB	\$4499

MITSUBISHI LAPTOPS

MP 286-210-2FLOPPY	\$1995
MP286-220-1FLPY-20MB	\$2299
MP286-240-1FLPY-40MB	\$2795

COMPAQ LAPTOPS

SLT 286-20MB	SCALL
SLT286-40MB	SCALL

EPSON LAPTOPS

EQUITY LT 2FDD	\$1095
EQUITY LT 20MB	\$1795

SHARP

PC 4502 2FLPY	\$899
PC 4521 1FLPY 20MB HRD	\$1695

PACKARD BELL COMPUTERS

PACKARD-BELL PB286-12

8, 10, and 12 MHz; one wait state; 1.2 MB floppy; parallel/serial port; expandable to 15 MB; DOS 3.3/GW basic; 101-key keyboard; 640K; Western Digital Hard drive/floppy control card; many more features;

(monitor not included) \$1239.00

SYSTEM	MONO	CGA	EGA	VGA
20MB	1649	1779	2029	2069
40MB	1789	1919	2169	2239

PB286, 10MHZ

PB286, 12MHZ

PB386, 16MHZ

386-20w40MB
\$1999.00

One Meg on Board, 1.2 Meg Floppy, Full Size AT W. 200 Watts Pwr Supply Ser/Par 101 Keyboard. American Sys.

MONITORS

PACKARD BELL (AMBER/GRN) 12"	\$89
PACKARD BELL (AMBER/GRN) 14"	\$129
" RGB	\$249
" EGA	\$349
" VGA White	\$149

PANASONIC PRINTERS

KXP-1180	\$179
KXP-1191	\$229
KXP-1124	\$325
KXP-1592	\$395
KXP-1595	\$425
KXP-1524	\$509
KXP-4450 LASER	\$1369

SCANNERS

CANON 1 X12	\$425
MITSUBISHI-SP-MU216AF	SCALL
CHINON	SCALL

FAXCARDS

QUADRAM JT 9600	\$499
RICOH DX-1 FAX SYSTEM/SOFTWARE	CALL
COMPLETE PC FAXBOARD 9600	\$369

FAX MACHINES

SHARP UX 30 REMFG	\$385
NISSIE 303	\$499
MURATA 1200	\$599
MURATA 1600	\$745
RICOH RF800	\$695
RICOH FAX 10E	\$1095
RICOH FAX 15	\$1155
RICOH FAX 25	\$1295
RICOH FAX 35	\$1595
RICOH FAX 65	\$1695
RICOH FAX 75	\$2099
CANON FAX 8	\$699
CANON FAX 15	\$835
CANON FAX 20	\$995
CANON FAX 25	\$1575
CANON 225	\$1595
CANON 270	\$1795
CANON 350	\$1995
PANAFAX UF 140	\$899
PANAFAX UF155	\$955
PANAFAX UF150	\$975
PANAFAX UF 250	\$1395
PANAFAX UF 260	\$1595
PANASONIC KXF 120	\$995
PANASONIC KXF 100	\$899
SANYO SF100	\$875
SANYO SF 200	\$999
SANYO SF 515 H	\$1370
SANYO SF 725	\$2495
SHARP FO 220	\$799
SHARP FO 300	\$999
SHARP FO 330	CALL
SHARP UX50 REMFG	\$599
SHARP UX 180	\$865
SHARP UX 350	\$1199
SHARP FO 550	CALL
SHARP FO 700	CALL
SHARP FO 800	CALL
TOSHIBA TF 211	\$1295

Terms: These are Prepayment Prices, Discover VISA/MC/COD + 2.9%, Restocking 20%. Accept Cashiers Check. We check for stolen credit card. Prices subject to change, all sales are final, defective items replaced or repaired, in warranty.

1-800-383-3199 714-893-6265

TELEPHONE PRODUCT CENTER 12603 Hoover St. • Garden Grove, CA 92641 • FAX 714-891-1202

CIRCLE 565 ON READER SERVICE CARD



Invisible Network.

Expanded Memory Support. Invisible Network is the only LAN that supports expanded memory. On computers equipped with expanded memory version 4.0, your DOS memory overhead can be as little as 3K for a workstation, 13K for a server. And you can increase total DOS memory from 640K to 704K—Now you can have over 530K of free DOS memory while running the network! If you don't use expanded memory, the overhead is still low: 60K for a workstation, 80K for a server.

- Prices include network boards and software—Nothing extra to buy.
- NET/30 Network Operating System is full-featured, easy to install, and has extensive on-line help. Can be used with or without expanded memory.

	Model 200	Model 300	Model 300 A	Ethernet
Compatibility	IBM PC/XT/AT 8 Bit	IBM PC/XT/AT 8 or 16 Bit	Micro Channel 16 Bit	IBM PC/XT/AT 8 bit
Speed	1.8 Mbps	3.0 Mbps	3.0 Mbps	10.0 Mbps
Wiring	Twisted pair	Twisted pair	Twisted pair	Thin coaxial
Price	\$215.00 ea.	\$315.00 ea.	\$399.00 ea.	\$399.00 ea.

- File sharing, print spooling, file/recording, electronic mail, menu system, security, network management, diskless workstations, diagnostics.
- Also compatible with NETBIOS, IBM PC LAN Program, Novell network.
- 30-day money-back guarantee and one-year warranty.

For more information, call (415) 570-5967 or write.

"Good performance under load, elegant design, low price, simple cabling requirements, and broad compatibility."
—PC Week

"The Invisible Network is terribly easy to install. And it's inexpensive."
—LAN Magazine

"A joy to use. I highly recommend it."
—Data Board Advisor



Invisible Software, Inc.
1765 Chess Drive
Suite D
Foster City, CA 94404
(415) 570-5967
Fax (415) 570-8017

COMMUNICATIONS

RS-232C NETWORKING



- Network up to 50 serial ports over a single pair of telephone wires in any office. Transparent to all software. Built-in menus and help screens.
- Access any PC, printer, modem, plotter, or microcomputer from your keyboard!
- Choose print destination from within spreadsheet or word processor with POP-Up communications utility. Includes BACKLOG, SPOOLING, and X/Windows.
- Uses existing telephone wires in most offices. Easy to install, train and use.
- Add stand-alone BusDrivers, one at a time, at any point along the network, or use standard telephone splitters to add separate addressable ports to a single jack!

• **SPLC:** Distributed, packet-switched, full-duplex, asynchronous, RS-232C data network. Supports 50 devices, independent speeds up to 38,400 BPS (all devices may be simultaneously engaged in full-duplex conversation).

\$350 Per BusDriver (1 per port)

\$295 Each in Six-Packs

IMCO
(508) 485-6950

CIRCLE 567 ON READER SERVICE CARD

COMPUTER SYSTEMS

MARYMAC®
of Discounting
Computers, Fax
& Cellular Phones

Radio Shack® SCO® Tandy®

We will meet or beat...
GUARANTEED LOWEST PRICES

MARYMAC INDUSTRIES INC.

2551 Katy Frey

Katy Houston TX 77450

1-713-992-0747 FAX (713) 574-4567

Toll Free 800-231-3680

CIRCLE 570 ON READER SERVICE CARD

Computer Systems Disk Drives

8038 8MHz 640K 20MB CGA	\$985
286 10MHz 640K 40MB EGA	\$1608
386 25MHz 72MB HD Super VGA	\$3369
BULLET 286 10MHz upgrade XT	\$205
SEAGATE ST251 40MB HD	\$333
SONY 3.5" F. Drive 720K	\$71
SONY 3.5" F. Drive 1.44MB	\$91
FUJITSU 5.25" F. Drive 360K	\$66
FUJITSU 5.25" F. Drive 1.2MB	\$78
VIDEO-7 V-Ram VGA	\$479
NANAD 16" Flexscan 1280x800	\$989

DMC

1234 South St., Long Beach, CA 90805

Tel: (213) 422-4444

Fax: (213) 422-7676

CIRCLE 571 ON READER SERVICE CARD

COMPUTER SYSTEMS

IBM PS/2's

30 to 40% off!

	Retail	Your Cost
IBM 80-286 0MB	\$1,995	\$1,395
IBM 80-286 20MB	2,595	1,815
IBM 50-031 30MB	3,250	2,195
IBM 50-061 60MB	3,650	2,495
IBM 60-041 44MB	5,295	3,295
IBM 60-071 70MB	5,795	3,675
IBM 70-E61 60MB	5,495	3,495
IBM 70-121 120MB	7,995	5,245
IBM 70-A21 120MB	11,295	7,895
IBM 80-041 44MB	6,995	4,250
IBM 80-071 70MB	7,995	4,825
IBM 80-111 115MB	8,995	5,945
IBM 80-311 314MB	11,995	8,395
IBM S20 EXCLAT. KITS	945-625	
IBM PS-2 MEMORY	SCALL	
IBM PS-2 PARTS - OVERNIGHT DEL.		
IBM SOFTWARE 30 - 50% OFF LIST		
H.P. LASERJET II	1,695	
H.P. LASERJET II-DX	2,795	

American Micro Computer Center
6073 N.W. 167th Street, C-25
Miami, FL 33015
(305) 825-5565

CIRCLE 572 ON READER SERVICE CARD

AVOID THE HASSLE & THE RISK!

Call **1-800-GO TO PRC**

GREAT PRICES

10 MHz AT 640K VGA System
\$1425

Highest Quality Components

Knowledgeable & Courteous Personnel

Full Line Computers & Peripherals in Stock

Get it all at:

PRC Technology Inc.
9460 Teletex Ave. #1
El Monte, California 91731

IN CALIFORNIA, CALL: 1-818-350-8810

CIRCLE 573 ON READER SERVICE CARD

PC Magazine Marketplace

2nd Color
Option
Available

FREE FAX

PAPER WITH EVERY MACHINE PURCHASE

**SHARP
MURATA
CANON
RICOH
XEROX**

**New Fax Machines
from only \$649**

Highest Discounts in the country!

Fast Shipping call today before 3 PM EST. We will ship your machine that day!

Enthusiastic knowledgeable sales people to help you.

Convenient Payment programs.

Satisfaction Guaranteed Never a worry when you buy from us!

Thorough comprehensive service and training.

Full Factory Authorized Warranty Service.

We are the **FAX Specialists**, we only sell fax and are good at it!

1,000's of incredibly happy customers
who love us in all 50 states!

Dept. **CALL NOW FAX OF AMERICA**
1-800-342-FAXX IN INDIANA
CIRCLE 566 ON READER SERVICE CARD

COMPUTER SYSTEMS

MONTHLY SPECIAL

\$1713
386/25MHZ
CALL TODAY! 1-800-999-2807
Complete System with 1MB-OVS, MONO
1.2MB FD, 287/387 SOCKET
100% COMPATIBLE NO TRICKS NO HIDDEN COSTS!

LOWEST PRICES FOR:
1.1 HD, EGA, VGA, 286/16, 286/16, 386/20
COMPATIBLE WITH OS/2 AND ALL MAJOR NETWORKS.
FULL TECH SUPPORT AND CUSTOMER SERVICE.
CAPITAL COMPUTERS, INC. SINCE 1980
CIRCLE 573 ON READER SERVICE CARD

THE GIANT SLAYERS

80386-25MHz 110MB Dr - 27.9
1MB-256, 2 WYS Memory (to 16MB)
1.2MB or 1.44MB Floppy Drive
110MB, 256KB HD with 1.1 M. Cont
Two Serial & Parallel Ports
80387-25MHz & 80387 Sockets
Super Case with 250W Power Supply
Enhanced - 101 Keyboard
One Yr. warranty Parts & Labor
Options: 40MB to 300MB (Novell), 287, Video, etc.

ESC386-20MHz-42MB \$1899!

ESC Computers, Inc.
445 N. 12 July Av
LA, CA 90240
VISA/MC
Phone direct to charge

(213) 655-3605
Fax (213) 655-8945

CIRCLE 574 ON READER SERVICE CARD

COMPU-ters
ALR Advanced Logic Research

Flashcard SX386Z-40 \$ 3,495
Flashcard SX386Z-45 \$ 3,370
Flashcard SX386Z-50 \$ 3,990
Flashcard SX386Z-55 \$ 3,335
Flashcard SX386Z-150 \$ 7,420
Banyo Laptop \$ 975

FAX-smiles

Banyo F150H w/phone \$ 1,560
Banyo SF 230 \$ 1,090
Flashcard LF 140 \$ 1,090
Parallels UF250(256K) \$ 1,840
Banyo SF 220(125/140) \$ 2,300-2999
Parallels SF3120 \$ 1,590

COMPUFAX
6262 Sunset Dr. • PH218
S. MIAMI, FL 33143
Tel: (305) 264-8534 Fax: (305) 661-8967

CIRCLE 575 ON READER SERVICE CARD

**Rent From
The Leader.**

PCR PERSONAL COMPUTER RENTALS
The Professionals in Computer Rentals

1-800-444-9930

**Locations
Coast-to-Coast**

Each franchisee independently owned & operated.
Franchise Opportunities Available

CIRCLE 576 ON READER SERVICE CARD

LOW COST MICROCOMPUTERS
80386-20 \$1599 80386-12 \$1249

■ Video System ■ 1.1MB Floppy ■ 80387 Processor ■ Standard Computer
■ 80387 system 1MB memory ■ 2 1/2 inch floppy for use
■ Video system 1.44MB floppy ■ 1.1MB ■ 80387 Processor for use
■ Power 80387 250W power supply
■ 80387 Processor 1.1MB floppy ■ 80387 Processor 1.1MB floppy
■ Keyboard System 1.1MB floppy ■ 80387 Processor 1.1MB floppy
■ 80387 Processor 1.1MB floppy ■ 80387 Processor 1.1MB floppy
■ 80387 Processor 1.1MB floppy ■ 80387 Processor 1.1MB floppy
■ 80387 Processor 1.1MB floppy ■ 80387 Processor 1.1MB floppy

CIRCLE 579 ON READER SERVICE CARD

HARDWARE BARGAINS!!

ZENITH Super Sport 20MB ..CALL
ZENITH Super Sport 40MB ..CALL
NEC Multisync 2ACALL
NEC Multisync 3DCALL
SHARP PD-220.....CALL
SHARP PD-300.....CALL
TOSHIBA T5100.....CALL
TOSHIBA T3200.....CALL

P.O. BOX 1418, OAK PARK, IL 60304

1-800-777-3574
Fax: 312-916-6188
ELS ENTERPRISES LTD.

CIRCLE 577 ON READER SERVICE CARD

PROMPT DELIVERY
386

20 MHz Clock Speed • Landmark - 25 MHz
• 1 MB RAM • High speed H & F Disk
Controller • 1.2 M floppy • 42 MB Hard Disk
• 120 KS • Hi-Res Mono Monitor • XENIX &
NOVELL Compatible • One Year Warranty •
All This Complete For \$1895

**PRACTICAL
COMPUTER PRODUCTS**
1220 Mohawk Blvd., Springfield, OR 97477
TO ORDER (503) 726-7775
TECH SUPPORT (503) 726-7789
FAX LINE (503) 726-7852
Dealer Inquiries Welcome

CIRCLE 578 ON READER SERVICE CARD

SAVE SAVE SAVE SAVE SAVE SAVE SAVE SAVE
LAPTOP SPECIALS
AND LOW, LOW PRICING
LATEST LAPTOP MODELS
ZENITH • TOSHIBA • NEC • COMPAQ • SHARP
HITACHI • EPSON • MITSUBISHI • DATAVUE • AMSTRAD
Call for availability on other models!
Convenient one-stop shopping for all your laptops,
accessories and upgrades!
ORDER BEFORE 3:00 P.M. FOR SAME-DAY SHIPPING
NEXT DAY DELIVERY AVAILABLE
OPEN 7 DAYS 9AM-10PM EST
FAST, FRIENDLY & DEPENDABLE SERVICE
COMPUTER OPTIONS UNLIMITED
"LOW PRICES FROM THE LAPTOP SPECIALISTS"
201-469-7678
SAVE SAVE SAVE SAVE SAVE SAVE SAVE SAVE
CIRCLE 579 ON READER SERVICE CARD

800 PC-RENTL
\$179 per mo.

Also Available: Next day anywhere in the U.S.A.

IBM PS 2 30-286
CIRCLE 580 ON READER SERVICE CARD

RITEX		MAGPAC		SEAGATE	
MS386-16	1MB, 640 cache \$1199	1700 1700 1700 1700	1700 1700 1700 1700	1700 1700 1700 1700	1700 1700 1700 1700
XT386-16	1MB, 640 cache \$1199	1700 1700 1700 1700	1700 1700 1700 1700	1700 1700 1700 1700	1700 1700 1700 1700
MS386-16	1MB, 640 cache \$1199	1700 1700 1700 1700	1700 1700 1700 1700	1700 1700 1700 1700	1700 1700 1700 1700
XT386-16	1MB, 640 cache \$1199	1700 1700 1700 1700	1700 1700 1700 1700	1700 1700 1700 1700	1700 1700 1700 1700
MS386-25	1MB, 128K cache \$1599	1700 1700 1700 1700	1700 1700 1700 1700	1700 1700 1700 1700	1700 1700 1700 1700
XT386-25	1MB, 128K cache \$1599	1700 1700 1700 1700	1700 1700 1700 1700	1700 1700 1700 1700	1700 1700 1700 1700
MS386-12	1MB, 640 cache \$1199	1700 1700 1700 1700	1700 1700 1700 1700	1700 1700 1700 1700	1700 1700 1700 1700
XT386-12	1MB, 640 cache \$1199	1700 1700 1700 1700	1700 1700 1700 1700	1700 1700 1700 1700	1700 1700 1700 1700
MS386-16	1MB, 640 cache \$1199	1700 1700 1700 1700	1700 1700 1700 1700	1700 1700 1700 1700	1700 1700 1700 1700
XT386-16	1MB, 640 cache \$1199	1700 1700 1700 1700	1700 1700 1700 1700	1700 1700 1700 1700	1700 1700 1700 1700

CIRCLE 581 ON READER SERVICE CARD

DISK DRIVES

SPECIAL REPAIR COUPON

Capacity Flat Rate SPECIAL VALID THROUGH 6/15/89

10-19mb \$99 \$89.10 We repair most major brands

20-30mb \$125 \$112.50 FLOPPY DRIVE REPAIRS

31-40mb \$150 \$135.00 FLAT RATE ONLY \$45

41-49mb \$175 \$157.50 90 day warranty on all repairs.

50-85mb \$210 \$189.00 5 day turn-around time.

86-120mb \$275 \$247.50 JBI TECHNOLOGIES, INC.

121-150mb \$325 \$292.50 2011 Resca St. #F

Test & Eval. \$25 Chatsworth, CA 91311

Phone (818) 709-6400

CIRCLE 582 ON READER SERVICE CARD

DISKETTES

**Why waste your time
formatting disks?**

**Preformatted disks
save you time and money!**

Memorex • Nashua • 3M

5 1/4" (from 48c) • 5 1/4" HD • 3 1/2" • 3 1/2" HC

Call toll-free TODAY!

1-800-321-4668

In Colorado (303) 423-0371. Open 8:00 to 5:30
Mountain Time, Monday—Friday.

ALF

ALF Products, 39-10 Youngfield St., Wheat Ridge, CO. 80033

CIRCLE 582 ON READER SERVICE CARD

**MAJOR BRANDS FOR LESS!
BULK DISKS & TAPES**

FORMATTED & UNFORMATTED

100% CERTIFIED • LIFETIME WARRANTY

MAXELL

BASF

SONY

5 1/4" DS/DD **49¢** 5 1/4" DS/DD **39¢** QD2000 **15.91**

3 1/2" DS/DD **1.05** 5 1/4" DS/HD **89¢** QD300XLP **17.84**

QD600A **19.53**

Prices: Minimum quantity 300. With flyers sleeves & label kits.

Formatted: Add 10¢ per disk.

Tapes: 5 per box. 3 inch min.

CALL FOR FULL PRODUCT LINE

In NJ 201-462-7628 **800-222-0490** FAX 201-482-5658

• 24 Hour Shipment •

MEGAsoft

P.O. Box 710, Freehold, NJ 07728

CIRCLE 583 ON READER SERVICE CARD

Formatted Diskettes Bulk Packaged

5.25" DS/DD	\$4.44
5.25" DS/HD	\$9.88
3.50" DS/DD	\$1.21
3.50" DS/HD	\$3.25

- * MSDOS & APPLE Formats
- * Highest Quality Media
- * BASF, SONY, Mitsubishi
- * Includes Sleeves & Labels
- * Price Based On Qty 250
- * Private Labeling Available
- * Same Day Shipping

Diversified Systems Group, Inc.
P.O. Box 11154
Issaquah, WA 98027
(800) 255-3142 (206) 382-0900

CIRCLE 584 ON READER SERVICE CARD

EXPANSION UNITS



SAME DAY SHIPMENT

D-RAMS

41256 - 06 - \$7.00	256 x 4 - 10 - \$18.90
41256 - 07 - \$7.50	64 x 4 - 10 - \$ 7.50
41256 - 08 - \$7.00	64 x 4 - 12 - \$ 7.00
41256 - 10 - \$6.20	1mg x 1 - 08 - \$16.00
41256 - 12 - \$5.50	1mg x 1 - 10 - \$16.00
41256 - 15 - \$5.25	1mg x 1 - 12 - \$15.00

ALSO AVAILABLE: SIMMS, SUPPS, PLCC

MATH CO-PROCESSORS

8087-2 - \$119.00	80387 - 10 - \$215.00
8087-1 - \$184.00	80387 - 16 - \$215.00
80287-6 - \$118.00	80387 - 20 - \$375.00
80287-6 - \$118.00	80387 - 25 - \$375.00

80286 - 16 - \$180.00

80286 - 20 - \$202.00

80286 - 25 - \$202.00

MODEL 3400 BIPS (optional) - \$65.00

CALL FOR QUANTITIES & PRICES

1-800-2-SABINA

SABINA INTERNATIONAL, INC.

657 Brea Canyon Road, #1, Walnut, CA 91799

(714) 594-6336 FAX (714) 595-4008

Prices Subject To Change Without Notice

CIRCLE 585 ON READER SERVICE CARD

MEMORY

64-15 P \$1.25 ONE MEG. ZIP
256-15 P \$5.95 SIP AVAILABLE
256-12 P \$6.95 INTEL CPU IN STOCK

MODEM

VOICE CARD \$69

VOICE CARD \$199

ITC

(714) 730-1121 FAX: (714) 730-3837

Prices Subject To Change Without Notice

CIRCLE 586 ON READER SERVICE CARD

Name Brands • Low \$\$

EXPANSION BOARDS
AST Sixpackplus (84-3844) \$120
Advantage (1230-154) \$245
Advantage2 386 for P43 80 WIOK4229
Rempage 286 Plus (Ch-3M) \$370
Rempage2 286 for P43 80 WIOK4229
Intel Above 286 Plus (512K-2M) \$310
Above 286 PB Plus (512K-2M) \$448
Above 286 2 Plus/512K (Ch-3M) \$299
Inboard 386 PC (1M) Scal. AT (Ch-3M) \$520
Quadboard (J-3844) \$120
GRAPHICS CARDS
HERCULES Mono: \$188; ATI VIP \$288
QUAD Prosync: Scal. VEGA VGA\$210
HARD DRIVES
SEAGATE 304 from 20mb \$270
MINISCRIIBE 104s from 20mb \$210
PLUS Hard cards from \$510
MEMORYMax 256k 1MB (Simultaneous) \$299
FLOPPY DRIVES: Toshiba for
PC, AT, 886, 1.2MB, 886, 3 1/2" \$99
External 5 1/4" drives for PS2 \$60
COMPUTERS: AST, SAMSUNG
Tape Backup Maynard, Everest

VLM Computer Electronics
10 Park Place, Morristown, NJ 07960
(201) 287-3266 Visa, MC, Check or C.O.D.

CIRCLE 588 ON READER SERVICE CARD

I.C. PROMPT DELIVERY!!!

QUALITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

QUANTITY OF THE ORDER IS OUR TOP PRIORITY

■ EXPANSION UNITS

Free Shipping
(on orders 200.00 or more)

Free Gift Avail
(on orders 200.00 or more)

Over 20% off Shipping
(on all Visa/MC orders)

CALL DRAM CO.

Co-Processors

80287 5.25 1 MBZ
80287 5.25 10 12 MBZ
80287 10 12 20 MBZ

Graphics

VGA-512K
VGA-256K
256K compatible

DRAM

256K 5.25 1 MBZ
(all orders)

SIMS/SIPPS

1 MBZ x 5 256K x 9
80 100 120 150

CALL FOR LOW PRICES
(415) 398-2987

*We ship within 24 hours (Th before 2 pm)
*100% Guaranteed
*Prices subject to change

P O Box 590127, San Francisco, CA 94159-0127

CIRCLE 989 ON READER SERVICE CARD

■ PERIPHERALS

9-TRACK TAPE
Data Conversion Systems

- Exchange data between mainframes and PCs
- Transfer data from tape to disk, and from disk to tape
- Supports Micro Channel systems
- PC-DOS and Xenix versions
- Complete subsystems

FLAGSTAFF 862-779-3341
ENGINEERING FAX 779-5998

CIRCLE 984 ON READER SERVICE CARD

PERFORMANCE PERIPHERALS
for TOSHIBA LAPTOP COMPUTERS

*2400 bps Expansion Slot Internal Modem for T1100 - T1200, T1600, T3100, T5100, T5200
M2400 - \$299 RJ11 & Acoustic Coupler Jacks
M2400 - \$299 RJ11 jack RS232C COMMS 2B-9

*2400 bps Internal Modem for Toshiba T1000 M2400 - \$249 RJ11 & Acoustic Coupler Jacks

*2400 bps Built-In Modem for T1000, T1600, M2400 - \$299 RJ11 jack, power control mode

*COMMS-2 Expansion Slot Card 02032 - \$199

*Dual COMMS Expansion Card 02032 - \$299

*SCSI AIO 1.0 Expansion Card SC204 - \$299

*COMMS-2 Internal T1000 Card 02030 - \$149

*AdaptAPower external battery power packs and power adapters for the laptop computers

PRODUCT RAD Corporation
1164 Pacific #200, San Luis Obispo, CA 93401
Phone (805) 546-9713 FAX (805) 546-9716

CIRCLE 993 ON READER SERVICE CARD

9-Track Tape Subsystem

MINISTREAMER™

Now you can exchange data files between your IBM PC/XT/AT and any mainframe or mini-computer using IBM compatible 1600 or 6250 BPI 9-track tape. Unit can also be used for disk backup. Transfer rate is up to 4 megabytes per minute on PCs and compatibles. Subsystems include 7" or 10 1/2" streaming tape drive, tape control card, cables and software.

QUALSTAR™
9621 Ironton Avenue
Chatsworth, CA 91311
Telephone: (818) 882-5822

CIRCLE 992 ON READER SERVICE CARD

THE
SHOWCASE
FOR PRODUCTS
AND SERVICES
IN THE
IBM STANDARD
MARKET . . .

ALL NEW!!!

**9 TRACK TAPE
SUB-SYSTEM FOR IBM
PC/AT/386**
starting as low as

\$2,595.00



1 YEAR Warranty!

**For Information Interchange,
Backup and Archival Storage**
Featuring:

- ANSI Std. at 800"/1600/3200 bpi
- Software, cables and controller
- Protective dust cover/door
- MS DOS, Xenix, DEC compatible
- SCSI*, AT Bus or MCA Interface
- 25/50/100 psi speeds standard
- * optional

AKSystems Inc.

20741 Marlin St.
Chatsworth, CA 91311
Tel: 818/709-8100 FAX 818/407-5869
CIRCLE 990 ON READER SERVICE CARD

SAVE ON

**9 TRACK
TAPE SYSTEM**

FOR IBM PC/XT/AT & PS-2

- Mainframe to PC Data Transfer
- High Speed Backup
- All Software, Complete System
- Service and Support, easy Installation

call **(818) 343-6505** or write to:
CONTECH Computer Corp.
P.O. Box 103, Torrance, CA 91358

CONTECH

CIRCLE 988 ON READER SERVICE CARD

■ PERIPHERALS

9-TRACK TAPE SYSTEMS!



**OVERLAND DATA IS THE
EXPERT** when it comes to
connecting your PC to the
mainframe and mini computer
world. **OUR ENGINEERS
DESIGNED** the most
successful tape drives in use
today.

- PC/XT/AT/386/PS2/compatibles
- 800, 1600, 3200, 6250 BPI
- Free tutorial on tape systems
- Fastest tape subsystems available
- EBDC/ASCII conversion
- IBM & ANSI labeled tapes
- DOS, XENIX, UNIX, PICK
- Highest quality customer service
- Quick delivery
- Software tools supplied
- Stock full range of tape drives
- Network backup and More!

Overland Data Inc.

5620 Kearny Mesa Rd.
San Diego, CA 92111
Tel: (619) 571-5555 • FAX: (619) 571-0992

CIRCLE 986 ON READER SERVICE CARD

9-TRACK TAPE
CHECK OUR FEATURES
CHECK OUR PRICES

We Support IBM PC/XT/AT,
PS2, Mac and Sun

- Unix, Xenix, DOS Drivers
- 800/1600/3200/6250 BPI
- Tape Duplication
- Linkable Modules
- Easy and Fast Conversion
- Disk Backup/Restore
- Unlimited Block Size
- 256 K / 1 M Ram on Card

Best Prices - Call Today

800-223-3639
415-324-9114

MicroTech
Conversion
Systems

525 Alma Street, Palo Alto, CA 94301
Quality Conversion Products Since 1980

CIRCLE 987 ON READER SERVICE CARD

PC Magazine
Marketplace
2nd Color
Option Available

■ PERIPHERALS

Cost-Effective Nine-Track Drives

Blue Star 5150, 45-100 IPS
Auto or Manual Loading
HD/5150, PC 1600, DQPE/3200
Head Size 1/4" to 10 1/2 inches
On-the-Fly Conversion (ASCII/EBCDIC)
Data Transfer 35K/5-144KB Per Second
Access 16-3400 Feet in 100-1500 Seconds
Image and 16-Bit Based Backup
Network Compatible
Unit 780 On Disk in Micro
Direct Integration into DOS
Transfer Data Directly into DPM
Depending on model and operating mode

**Call Ron Kramer at
800-842-0708**

TDK Peripherals, Inc.
200 West 10th Street
Greenwich, New York 11740
516-866-3245

CIRCLE 565 ON READER SERVICE CARD

■ POWER SUPPLIES

Powerful Choice

PC Power Systems

Standard 350W (Full 80% efficient)	\$99
Standard 200W (Full 80% efficient)	\$119
Turbo Cool 150W (Full 20-35° cooler)	\$149
Turbo Cool 200W (Full 20-35° cooler)	\$189

COMPACT Power Supplies

CP150W (30 pin) Portable upgrade	\$199
CP200W (Desktop upgrade 2 pin) w/air	\$249

PC POWER & COOLING, INC.
31510 Mountain Way, Bensenville, IL 60003
(818) 733-8513 VISA/MC/COD/PO

CIRCLE 600 ON READER SERVICE CARD

■ PLOTTERS

AFFORDABLE Large Format Plotting

from **\$1695**

A-E \$2695 (Sugg. ret. \$2995)

A-D \$2295 (Sugg. ret. \$2695)

C-D \$1695 (Sugg. ret. \$2295)

Made in USA

ECONOMICAL: \$1000 less than other large format plotters without sacrificing quality.
MULTIPLE MEDIA SIZES: As small as 8 1/2 x 11 or as large as 36 x 48. Eliminates the need for a second plotter.
REPRODUCIBILITY AND RESOLUTION: .002 inches quality suitable for the most demanding applications including PC's artwork.
SPEED: 10" per second assures excellent drawing throughput.

DM-PL is a registered trademark of Houston Instruments

VACUUM PAPER HOLD DOWN: Guarantees perfect registration every time.

CALL FOR FREE SAMPLE PLOT
(415) 490-8380

International Distributors Invited

ZERICON
44001 Encyclopedia Circle, Fremont, CA 94538
CIRCLE 510 ON READER SERVICE CARD

■ PRINTERS

LaserJet POWER for LESS

1/4" RESPONSIBLE MEMORY BOARD:
1 MB - \$277 2 MB - \$279 4 MB - \$288

PORT CAPABILITY:
From A-D-C - LaserJet 100
1000 characters - 1000
Supercharging 100 - 1000
Supercharging 100 - 1000
Supercharging 100 - 1000

PRINTER ENHANCEMENTS:
LaserPrinter 1000, 1000, 1000 - 1000
LaserPrinter 1000, 1000, 1000 - 1000
LaserPrinter 1000, 1000, 1000 - 1000

PACIFIC DATA PRODUCTS
1940 Colton Ave.,
Los Angeles, CA 90025
Tel: (213) 479-4770 Fax: (213) 479-4777

CIRCLE 791 ON READER SERVICE CARD

■ SECURITY

INSURES FOR POWER SURGES!

When SAFEMAR designed the original computer insurance policy, they decided to cover even the notorious POWER SURGES. Today you can buy comprehensive, full replacement protection against theft, accidents, fire, earthquake, water and power surges for as little as \$39 a year. Call for details & immediate coverage 1-800-848-3469.

SAFEMAR, The Insurance Agency Inc.
2929 N. High Street
P.O. Box 62211
Columbus, OH 43202-0211

■ SOFTWARE/ACCOUNTING

World's Finest Fund Accounting Software

MOM
GENERAL LEDGER
ACCOUNTS PAYABLE
ACCOUNTS RECEIVABLE
PAYROLL
PROPERTY

Linking Billing
Business License
Accounts Receivable
Payroll
Fixed Assets

Police Claims
Cash Management
Work Management
Cash Register Systems
Pet License

UNIX, XENIX, VMS, MS-DOS, PS/2, Networks
CORBIN WILKETS SYSTEMS
35754 Mission Blvd., Fremont, CA 94536 • (415) 790-5460
Cities, Non-Profit, Grants, Utilities, Counties, Education, Special Districts

CIRCLE 753 ON READER SERVICE CARD

PC Magazine Marketplace the ultimate target market!

The brand specifiers who read PC Magazine don't have the time to shop around, their only concern is getting what they need as quickly as possible.

They'll DIRECT their attention to PC Magazine Marketplace

For them PC Magazine Marketplace's Direct Response/Display Ad format represents a fast, easy and cost effective method of product acquisition. They know it will have the products they need and the information they want regarding price, volume discounts, specifications and delivery.

If you think that your business can benefit from the 700,000 brand specifiers who read PC Magazine - YOU'RE RIGHT!

So take DIRECT action and call (212) 563-5515 or (800) 825-8405

BUSINESS

Get the power of the hour.

Timeslips III version 3.3 can track, bill and analyze all the hours that used to vanish each billing period. It can help you increase your billable hours by as much as 25%.

It's got a built-in memory-resident stopwatch, customizable bill formats, full accounts receivables and a custom report generator. Timeslips III even produces client mailing labels, rolodex cards and fileholder labels.

There's also an entire family of Timeslips III products, including an accounting software link, a network version, even a spell checker. "A Jewel Of A Billing Program" rated 9.3 by DNF/WORD.

Look for Timeslips III at software dealers nationwide or order directly for only \$299.95 at 1-800-338-5314 (in MA, 508-768-6400).

North Edge Software 239 Western Ave. Essex, MA 01929
CIRCLE 754 ON READER SERVICE CARD

Timeslips III

It turns time into money.

"These packages are worthy of serious consideration..."

ORMS TODAY Review

Operations Research and Management Science Software Series from
Census Software Products
All users drive with excellent style display (LX25) compatible.

LPB88 Linear
Programming
up to 1280 constraints
in 6000 variables

BLP88 Linear
Programming
Unbounded
Variables

TPR088
Transportation
Route Finder

TSAB8
Transportation
Programming

MILP88
Mixed-Integer
Linear
Programming

EACH
\$149

w/TURBO PASCAL Units Only \$299

SYSTEM REQUIREMENTS: IBM
PC/XT or 128K

EXTENSIVE SOFTWARE PRODUCTS
P.O. Box 18538, Atlanta, GA 30360
(763) 360-7600

esp

CIRCLE 755 ON READER SERVICE CARD

PROS Only Business Software
New! 1 package for ALL vertical markets! PROS Only makes tailoring software for 1 customer practical. Using it, a pro can install a complete system for almost any business in a few hours—no matter how complex the requirements, that business are. Complete \$595, trial \$32.

AUTOMATED ACCOUNTING SYSTEMS
P.O. Box 862
Franklin, VA 22061-0862
(800) 343-5612 (804) 569-8384

PC ORDER PAD

Smarter than a Cash Register. Handles Cash and Charge sales. Prints Receipt/Picking slip Reports. Sales totals with margins. Tracks Inventory. Easy & Fast. On-line HELP. Options Include Bar Code or OCR. Cash Drawer. Network or Remote site versions. Runs under MS/PC DOS. Customizing available. Dealers invited.
COLUMBIA SYSTEMS, INC.
10420 S.E. Hillcrest Drive
Portland, OR 97266
(503) 654-7722

BUSINESS PROJECT MANAGEMENT

Do-it-Yourself Business Plan

Tim Berry's **Business Plan Toolkit** for PC or Mac, praised by *Inc.*, *Home Office*, *Bankers Monthly*, *Corporate Cash Flow*. "...well thought-out, clearly written ... includes all the spreadsheets you need, designed to provide all the standard analyses such as multiyear profit and loss, ratio analysis, sales forecasts and the like ... some impressive graphs ... a great buy." With fully-linked financials, sample plan, text files, and manual. \$99.95

Palo Alto Software
(800) 336-5544 (415) 325-3190
CIRCLE 756 ON READER SERVICE CARD

BUSINESS PROJECT MANAGEMENT

BizPlanBuilder

A proven business & marketing plan computer for PC or Macintosh. Over 90 pages of outlines, headlines, structured texts, lists, suggestions, are already typed & formatted into 17 word-processing files. Includes financial worksheets for Loans, Excel, Work, Friendly manual. \$99

"We applied for a loan in early November and by Christmas we had \$4,200,000."
"My CPA highly recommends it."

Call for companion software templates:
• Manufacturing Financial Model \$149
• Private Placement Memorandum \$149
• Limited Partnership Agreement \$149
• Personnel Policies Handbook \$99
• Manufacturing Worksheets \$99
30-day return privilege. Visa/MC/Amex.
800/ 442-7373 • 415/ 941-9191
CIRCLE 757 ON READER SERVICE CARD

MANAGE PROJECTS IN 1-2-3

Project Calc creates projects on your 1-2-3 or Symphony worksheet with 30 new subfunctions and menus. Draw Gantt timeline, PERT Network, resource histogram on-screen or thru PrintGrid. Schedules with resource limits or leveling on each resource. \$179.95-\$279.95 with 30-day guarantee. Call today for info.
FRONTLINE SYSTEMS, INC.
140 University Avenue #100
Palo Alto, CA 94301
800-451-0363 EXT 55, 916-877-7171

COMMUNICATIONS

Finally... An Office Network You CAN Afford!

- Printer Sharing (up to 16 PCs)
- File Transfer (speeds up to 4000 cpi)
- Simple to Install, Easy to Operate

ExcelINET

1-800-284-8509
ExcelITECH Inc.
11215 West 3rd Street, Vancouver, BC V6V 0T8
CIRCLE 758 ON READER SERVICE CARD

ChipChat for OS/2

Get your computer chips chatting with the rest of the world. ChipChat is state-of-the-art communications software for OS/2 Presentation Manager. ChipChat does file transfers, terminal emulations, and electronic mail in a "wide-world" OS/2 environment.
CANTHON SOFTWARE GROUP
24224 Michigan Avenue
Dearborn, Michigan 48124-1897
Phone 313-565-4000

COMMUNICATIONS

BARR High-Performance RJE Workstations

BARR/SNA RJE and BARR/HASP are communications hardware/software packages for the IBM PC and PS/2 series of computers.

Full featured:

- multiple printers,
- unattended operation,
- print speed beyond 6,000 lpm,
- special forms,
- line speed to 56,000 bps,
- dial-up or dedicated lines, and
- serve as a LAN gateway.

BARR/SNA RJE emulates IBM 3777-3 in an SNA environment. BARR/HASP emulates IBM 3777-2 and HASP on the 360/20. BARR communications software is also available with PC-SYNC internal modems: 208AB, 201C, 9600.

BARR

Barr Systems, Inc.
2830 NW 41 St., Bldg. 94
Gainesville, FL 32606
800-BARRSYS or
904-371-3050

CIRCLE 759 ON READER SERVICE CARD

MULTI-LINE PC-DOS 86S

The Broad Board System (198S) - Secure, reliable, full-featured commercial EIS for IBM XT/AT/386/PS2 or compatible. Easily customized by non-programmers. X, Y & Z - Modern. High performance allows up to 32 simultaneous callers. User audit trail.
300/1200/2400/9600 bps
eSail, Inc.
15210 East Grand Avenue, Suite 2550
Aurora, Colorado 80014
(303) 699-6555

THE SHOWCASE FOR PRODUCTS
AND SERVICES IN THE
IBM STANDARD MARKET . . .

■ COMMUNICATIONS

CVI
Connecter Vectors Inc.
800-262-RCOM

Finest and Fastest Communications Software ANYWHERE!
ACCOM-2/PC and ACCOM-3/PC

Features:

- Transfer of remote PC
- High-speed Data Compression for faster file transfers
- 386/486/586/686/80386/80486/80586/80686/80786/80886/80986/81086/81186/81286/81386/81486/81586/81686/81786/81886/81986/82086/82186/82286/82386/82486/82586/82686/82786/82886/82986/83086/83186/83286/83386/83486/83586/83686/83786/83886/83986/84086/84186/84286/84386/84486/84586/84686/84786/84886/84986/85086/85186/85286/85386/85486/85586/85686/85786/85886/85986/86086/86186/86286/86386/86486/86586/86686/86786/86886/86986/87086/87186/87286/87386/87486/87586/87686/87786/87886/87986/88086/88186/88286/88386/88486/88586/88686/88786/88886/88986/89086/89186/89286/89386/89486/89586/89686/89786/89886/89986/90086/90186/90286/90386/90486/90586/90686/90786/90886/90986/91086/91186/91286/91386/91486/91586/91686/91786/91886/91986/92086/92186/92286/92386/92486/92586/92686/92786/92886/92986/93086/93186/93286/93386/93486/93586/93686/93786/93886/93986/94086/94186/94286/94386/94486/94586/94686/94786/94886/94986/95086/95186/95286/95386/95486/95586/95686/95786/95886/95986/96086/96186/96286/96386/96486/96586/96686/96786/96886/96986/97086/97186/97286/97386/97486/97586/97686/97786/97886/97986/98086/98186/98286/98386/98486/98586/98686/98786/98886/98986/99086/99186/99286/99386/99486/99586/99686/99786/99886/99986/100086

Our on-line technical support is available 24-hours a day!
CIRCLE 889 ON READER SERVICE CARD

■ CONSTRUCTION

CONSTRUCTION ACCOUNTING
Comprehensive, affordable software for builders and contractors. Job cost, billing and draws, payables, check writing, purchase orders, discount and retention tracking, all in one package—\$1795. Reviewed and approved by National Assn. of Home Builders. Also available: General Accounting and Payroll VARIO SYSTEMS, INC.
813 Reddick Street
Santa Barbara, CA 93103
805-966-3666

■ DATA BASE

ROOTS III FOR GENEALOGY
Organize your family tree and print camera-ready family books containing charts, text and indexes. Store, retrieve and display 1,000's of family facts with biographical sketches and source documentation. Lightning-fast searches and sorts. 750 page manual. Satisfaction guaranteed. Write for free brochure: \$250 (+ CA tax).
COMESOURCE
2257 Old Middlefield Way, Ste A
Mountain View, CA 94043
415-967-1900 800-327-6687

■ DATA BASE

dBASE III PLUS Workalike
Free Trial, Send No Money

PC MAGAZINE MAY 17, '87 said, "1 on 1 is a programmable relational DBMS... fastest operation in the interactive mode... the menu mode is a facsimile and more complete version of dBASE's Assistant mode... 1 on 1 is 3/11 is a great deal for those who would be glad to have a dBASE III PLUS clone!"
FREE 30-day trial full program. (USA only) just write or buy now, money back guarantee. Call 203-753-0014 ext. 515 or 516 ext. 515.

1 on 1 Computer Solutions, Inc.
201 Finchwood Drive
Burlington, CT 06911
dBASE III PLUS is a trademark of Ashton-Tate

■ DATA ENTRY

ENTRYPOINT 90

Develop and run customized PC data entry applications. Powerful validation, editing, audit trails, accumulator balancing and math functions make EntryPoint 90 ideal for high-volume data entry in distributed, LAN and stand-alone environments.
Accepts scanned input, interfaces with communications packages, integrates external C procedures. Excellent for OEM VAR apps and as front-end to commercial networks. Award-winning manuals and excellent tech support make conversion quick and easy.
Call for a free demo diskette or Application Catalog. Ask about our Reseller program.

DATELEX
100 Pine Street, Suite 2400
San Francisco, CA 94111
800-962-8888 415-362-4466

CIRCLE 763 ON READER SERVICE CARD

FREE dBASE III PLUS?

Over 600 FREE Programs & Utilities for dBASE. Get all 600+ for only \$99 (40 Disk) or pay \$3.95 per program. INCLUDES dBASE CLOSERS (even a POP-up dBASE) and a POP-UP Mail Manager, Best Telemarketing Package (Track Appointments, Revenue & Expenses, has Rolodex-Phone Dialer & more), Damaged DBF Detection & Recovery, Any Disk Backup Program, dBASE Application Generators, Zip Code Database, Quick DEF File Editor, you name it & it's probably here! Try our \$10 Sample & Catalog Disk (can be applied toward \$99 deal). *Free Info.*

Xpert Software
P.O. Box 23852
San Diego, CA 92133
818-256-0112

CIRCLE 764 ON READER SERVICE CARD

The PC DATA ENTRY SYSTEM

MODE/PC is the highest quality data entry solution available and has been selected as the ultimate data entry solution by the U.S. Bureau of the Census, U.S. Army, U.S. Navy, New York Stock Exchange, General Motors, EDS, Dupont, Exxon, Texaco, Olivetti, and thousands of other large and small businesses, universities, and government agencies.

Full evaluation kits are available. Call us today to discuss your data entry applications.

DPX—for experience, quality, and service
490 California Avenue
Palo Alto, CA 94306 (408) 973-9292

CIRCLE 765 ON READER SERVICE CARD

■ DATA ENTRY

DATA ENTRY
has changed...

from Keyentry III, 1984, PowerPlus, CADE, and WinEdit! Now even the most complex data entry is being done on PCs. Whether on one PC, or on dozens in a LAN, Keyentry provides a professional grade data entry system. Its ease of use, productivity, and unmatched range of capabilities have made it the most widely used PC-based system in the world.

Bring your data entry up-to-date with...
Keyentry III
Complete Evaluation Package Available
1-800-533-6879 or (201) 251-2495
CIRCLE 764 ON READER SERVICE CARD

DATA ENTRY EMULATOR

Runs on Standalone or networked PCs, compatibles or PS/2's. You will not find any Data Entry System - FASTER, EASIER to use, or LOADED with more USABLE features. Distribution Worldwide. Imbedded real-time key option. Fully manual driven. A complete edit language included. Free 30 day trial period. Price \$395 available for IBM AS/400 & S/36

COMPUTER KEYES
21929 Mahan Rd.
Woodway, WA 98020
TEL: 206/778-6443 USA: 800/356-0203
CIRCLE 765 ON READER SERVICE CARD

VDE - Viking Data Entry
If data integrity and easy application design are high on your priority list, VDE offers it all - and more. From single-user MS-DOS to multi-user UNIX & VMS, VDE has become the solid choice. Give us a call - Ask about our demo evaluation package and see for yourself.
Viking Software Services, Inc.
4806 E. 67th Street, Suite 100
Tulsa, OK 74145 (918) 491-5144

■ DESKTOP PUBLISHING

We don't do newsletters

But if you're doing, 1,000-page technical documents, we're the best—automated, style-sheet-driven, sophisticated pagination slick publishing features, and camera-ready output.

GML/PC™
The technical documentation and specifications specialists.
Command Technology Corporation, 1900 Mountain Blvd., Oakland, CA 94611
Telephone (415) 339-3530 Telex: 529330 COMMAND TECH
CIRCLE 766 ON READER SERVICE CARD

■ DESKTOP PUBLISHING



NEW SPOT OCR Text Reader

- Optical Character Recognition for PCs
- Fast and easy to train
- Handles proportional spacing, ligatures and kerned type
- Automatic font identification
- High recognition accuracy
- Supports most image scanners

Call today to learn about SPOT!
FLAGSTAFF 602-779-3341
ENGINEERING FAX 779-5958
CIRCLE 767 ON READER SERVICE CARD

Desktop Publishers!

when you need the best tools for
**Screen Capture and
Image Management:**

Collage Plus™
Publishing Utilities

Accurate, super-fast greyscaling, image browsing with your applications, capture preview, LHM EMS 4.0 support, and much, much more!
Supports EGA, VGA, Hercules, CGA, MDA adapters. Suggested retail price, only \$89.95

Inner media, inc.
803-485-3515 Voice, 719-671-7345 Fax, Voice, MC, Am, Exp.
CIRCLE 768 ON READER SERVICE CARD

DESKTOP PUBLISHING

Optical Character Recognition (OCR)
PC-OCR™ software converts printed typed documents into editable text files for your desktop publishing system. Supports HP ScanJet, Canon, Panasonic and most other desktop scanners. Pre-trained for many popular fonts and trainable to read virtually any typestyle, incl. foreign fonts. Reads proportional text, making printer output and Xerox copies \$385. Check/AMX/VISA/MC/ODD. Essex Publishing Co. P.O. Box 391 Cedar Grove, NJ 07009 (201) 783-6940

PERSONALIZED FONT CARTRIDGE for *Desktop Layout* and compatible printers. Place your Signature, Letterhead Logo and Mix & Match fonts from our library of hand-tuned bit-mapped fonts. Let *[[[* reduce your printing cost by printing your Letterhead, text and Signature all at the same time. Save Time, Money & get constant professional looking documents. Call for info. Innovative Type, Inc. 15 Fairview Circle Greeland, MA 01834 (508) 372-7046

EDUCATION

THROW AWAY YOUR COMPUTER MANUALS!

Learn popular software programs with:
VIDEO INSTRUCTION TOOLS

PREMIER SERIES

Lotus 1-2-3 (4 hrs.)	\$ 99.95
WordPerfect 4.2 (3-1/2 hrs.)	\$ 99.95
WordPerfect 5.0 (5 hrs.)	\$129.95
Intro to IBM-PC	\$ 79.95
DOS 3.3 (4 hrs.)	\$129.95
Aldus PageMaker (3 hrs.)	\$159.95
PageMaker 3.0 (3 hrs.)	\$199.95
Venture Publisher (2 hrs.)	\$179.95
Ventura Techniques (2 hrs.)	\$179.95
O & A	\$ 79.95
Microsoft Works	\$ 79.95
HyperCard - MAC	\$ 59.95
Microsoft Word 4.0 - MAC	\$129.95
Intro to Spreadsheets	\$ 59.95

PROFESSIONAL SERIES

EACH COURSE APPROVED FOR CONTINUING EDUCATION UNITS	
Lotus 1-2-3	\$199.95
DOS for HardDisks	\$199.95
WordPerfect 5.0	\$199.95
Intro to IBM PS/2	\$199.95
Dbase III	\$199.95
Symphony	\$199.95
Enable	\$199.95
DisplayWrite IV	\$199.95

Ask about our
unlimited 60-day
phone support program.

These video tapes are self-contained training guides, which demonstrate every command in a given software package, while showing the computer screen and keyboard **SIMULTANEOUSLY**. Save money... call today!

For Product Info and Complete Brochure:
1-800-537-1641

Michael Halverson & Associates
1313 Newburgh Road
Westland, Michigan 48185
(313) 729-0325 • FAX (313) 729-0238

Dealer/Quantity
Discounts Available
Major Credit Cards
Accepted

CIRCLE 789 ON READER SERVICE CARD

EDUCATION

Improve Your English Usage

The RIGHT WAY TO WRITE and SPEAK will help you remove problem areas of English usage. This can be done in your office, home, or workplace. This PC-based course runs on IBM-PC and most compatibles and has no sounds or graphics (just straightforward instruction). Writing exercises are an evaluation prepared by renowned printer usage.

Order Course #106 on 5 1/4" diskette (DOS/2.0)
Order Course #106 on 5 1/4" diskette (IBM/2.0)
This word is \$49.95 plus applicable shipping and handling. No students add \$10.00 extra fee. Order from:
MSP's computer class, Limited
P.O. Box 71
Petersburg, VA 00051

Copyright protected, but not copy protected

B.Sc. DEGREE IN PROGRAMMING
The American Institute for Computer Sciences offers an in-depth correspondence course which allows you to earn your Bachelor of Science degree in computer programming at home. Subjects covered are: MS/DOS, BASIC, PASCAL, C, Data File Processing, Data Structures & Operating System Concepts.
AMERICAN INST. FOR COMPUTER SCIENCES
1704-PC 118 Ave. 50
Birmingham, AL 35205
TOLL FREE 1-800-872-AICS

ENGINEERING

MICROCONTROLLER SUPPORT

Our extensive line of cross-compilers lets you create a Forth-83 standards high-level language for all popular microprocessors. Host Uniform™ on your PC for an ideal test multi-tasking real-time control system. Opt. image processing, Inspec & graphics. Custom programming available. Free catalog!
Unified Software Systems
P.O. Box 21294
Columbus, OH 43221-0294
(614) 458-7735 (885) (614) 459-7736

ARCHITECTS AND ENGINEERS

The AEMAS system is designed for Architects, Engineers & other firms where monitoring project costs is required. Modules include Job Cost, Payroll A/P, A/R Invoicing, Personnel Scheduling, Report Generator and General Ledger. Multi-terminals are available.
DATA-BASICS
11000 Cedar Road, Suite 110
Cleveland, OH 44106
(216) 721-3400

SIMULATION

GPSS-PC is a full-power version of GPSS, the most popular maritime simulation language. Specifically designed for interactive use on today's high-speed microprocessors, it is loaded with features such as interactive graphics and animation. Using GPSS-PC, you can predict the behavior of complicated real world systems.
MINUTEMAN SOFTWARE
P.O. Box 171-B
Sew, MA 01775
800-223-1430/508-897-5662 Ext 316

ENTERTAINMENT/GAMES

ADULT SOFTWARE
For IBM PC, XT, AT PS/2 & Compatible
World's Largest Distributor
Now-Same Day Shipping

Volume 1	\$11.95 per set
Volume II	\$11.95 per set
Volume III	\$11.95 per set
Volume IV	\$11.95 per set
Catalog Only	\$5.00 each per set

Check or money order accepted
Foreign orders add \$3.50 per set \$1.00 per disk
AOL • P.O. Box 126-PC • Marvin • (706) 444-4444

CIRCLE 770 ON READER SERVICE CARD

TO PLACE YOUR AD IN PC Magazine Marketplace
Call (212) 503-5115
or (800) 825-4ADS

ENTERTAINMENT/GAMES

BEAT THE LOTTERY

Get Howard's secret book - **LOTTO** How to Win & Play. Contains the most complete information available on how to improve your odds.

WINNING THE LOTTERY
At least 1 MAJOR LOTTO PRIZE (INCLUDING THE FIRST PRIZE JACKPOT) TOTALING \$10 MILLION WERE WON USING GAIL'S SYSTEMS. Only This Book Has Over 100 Easy to Use Balance Wheeling Systems... and
Hoard Millions Win Over 100
1-800-444-4444/5255 IMPROVEMENT up to 56.7%
*Master cards accepted with each system
Only \$14.95-\$22.95

FOR YOUR COMPUTER
GAIL HOWARD'S SMART LUCK COMPUTER WHEELS™

Get your better odds from leverage. Dramatically improves your odds. No other online computer system offers so much. An absolute must for every lottery player. \$29.95-\$42.95
GAIL HOWARD'S SMART LUCK COMPUTER ADVANTAGE™
Pick the best numbers to play in your favorite state or International Lotto. Get 127 each additional computer program. Special \$39.95-\$54.95

SMART LUCK PUBLISHERS
P.O. Box 1019 Dept. PC at White Plains, NY 10601
Call (800) 312-3300
(800) 876-6-414 (415)

CIRCLE 771 ON READER SERVICE CARD

WINGING-IT™

Audio Air Traffic Control for Microsoft® and Sublogic® Flight Simulators

Get an audio cassette including ground, tower, departure, center, approach controls, traffic advisories, weather alerts, plus airport maps, & flight plans. Realistic adventure. Order today! Each tape: \$12.95 plus \$1.75 shipping. (California orders add sales tax). Call (800) 234-1556 or (415) 863-1595

Caypoe Products
PO Box 3566
Novato, CA 94948 PC0409

CIRCLE 772 ON READER SERVICE CARD

PRO FOOTBALL SOFTWARE
Get the winners edge with PC-PICKS Release 4, the nationally acclaimed Pro Football Analyst! Picks winners using adjustable formulas (over 60% ATS in 1988). Includes 1989 schedule & huge database of stats for each NFL team. FREE stat updates by modern day computer. \$44.95 (5.95 for demo). MC/VISA/Chq/MC/Microcomputers
P.O. Box 339
Lafayette, CA 94502-0339
Order anytime at 1-800-628-2828 ext. 865

■ ENTERTAINMENT/GAMES

The COMPLETE Lottery TRACKER and WHEELER™

The MOST COMPREHENSIVE Lottery Software Program on the Market today for PICK-6 Games! Now Sold for all 50 states and 17 Foreign countries!

- Store Past 1000 Winning Lottery Numbers and Dates!
- Track as many State or International Lottery Games as you want! No Limit!
- Produce EXPERT Trend Charts to Identify Those HOT and COLD Numbers!
- Analyze Hits 4 ways: Bell Curves, Recency, Percentages, Frequencies, MORE!
- Produce STATISTICS for ALL Numbers You Play - NO Randomizing Here!
- Select Numbers to Play 5 Different Ways! You Choose what YOU Like Best!
- Check Your Sets for WINNING Combinations! Record ALL Systems Played!
- Store up to 2 BONUS NUMBERS (play all international games!)
- We include Lottery Data Base for State Games of YOUR Choice (Please specify)!
- Print Charts, Statistics, Recorded Numbers and WHEELING SYSTEMS!

Choose From the Worlds MOST Popular WHEELING SYSTEMS!

No other lottery software package provides all of these features! When we say complete, WE MEAN COMPLETE! Easy to use MENU DRIVEN SCREENS. Printer and Color Monitor recommended but not required for use. All wheeling systems and program features take only SECONDS to complete! Detailed Lottery user manual included! Why pay more for less? Use our Years of experience with Your computer advantage!

INTRODUCING LOTTERY-ON-LINE

The WORLD'S FIRST COMPLETE ON-LINE 24 HOUR LOTTERY SERVICE including On-Line Ticket Purchasing, Lottery Pools, Two Lines US and International Results, 1-800 Number access, Down Load Lottery Data Bases to Tracker and Wheeler Disk, Bulletin Boards and MORE! Order receive service card for information!

Don't Hesitate! Place your Order Now!

ONLY: \$39.95 Plus \$2.00 S&H

MC/VISA Call Toll Free 1-800-824-7888, Ext. 283
For Canadian Calls: 1-800-544-2800

Enterprise On-Line®, Inc. PO Box 583 Dept. PC, Westboro, MA 01581
The PREMIERE Lottery Software and Audio Products Company

MC, VISA and MD orders shipped within 1 week. Please allow 2 weeks for Personal Checks.
MA Residents add 6% sales tax. © 1988 Enterprise On-Line®, Inc.

Order Direct or see Your Local Software Dealer

CIRCLE 773 ON READER SERVICE CARD



ADULTS ONLY!!

Not Public Domain/Shareware

- Exclusive Animation EGA/CGA/HERC 320x200+15bit
- InterDisk game (personal ver.) \$39.95 + \$3.50
- Romantic Encounters (personal ver.) \$39.95 + \$3.50

USAMC • You must be 21+ years old age

Gold Coast Computing Services

PO Box 1257-P.C.M.M., Secaucus, NJ 07096-1257

CALL 1-201-864-3024 24 hours a day

CIRCLE 774 ON READER SERVICE CARD

MOVIE BUFF PC

Build your own database of movies, actors, directors, writers, etc. Features include:

- Other film attributes (country, studio, awards, etc.)
- Personal coding and comments
- Full film profile at a glance
- Powerful search capability

Ideal for cataloging your video library.

Only \$89. Startup database of 50 films.

Runs on IBM & compatibles (HD 256K)

To order: MOVIE BUFF PC or for more information, call or write:

EIS - Dept PC 2500 Maryland Rd

Wilton Grove, PA 19090

Visa MC welcome (215) 657-0647

CIRCLE 775 ON READER SERVICE CARD

SPORTS HANDICAPPING SOFTWARE



HORSE HACING-\$39.95, Enhanced \$52.95, Advanced \$47.95, GREYHOUND RACING-\$32.95, Enhanced-\$32.95, Advanced-\$37.95, Up to 17 events (on-track): race, speed, times, odds, track, post, 1/8 or 2/4, stretch, 8 finish, Ho Football, Baseball, Basketball, \$42.95 plus. Handicap races and games in included.
Write: Software Exchange, P.O. Box 5362 PC, W. Bloomfield, NJ 08053, (313) 626-7208.
VISA & MasterCard orders toll free
FREE INFO 1-800-527-9467

CIRCLE 776 ON READER SERVICE CARD

■ FINANCIAL



MONEYCOUNTS® 5.0

The \$29 Money Management Solution. Guaranteed.

MONEYCOUNTS 5.0 is the easy-to-use, CPA-designed money management/accounting program for home and business. It offers: Cash, checking, savings & credit card management, checkbook balances, budgeting, financial statements, graphics, fast financial data base with three-way look-up, inquiry reports & on-line help. Handles up to 999 accounts and 100,000 transactions. Includes printed manual. Not copy protected.

MONEYCOUNTS 5.0 also

- prints any type of pre-lead or laser check & updates your records automatically
- estimates your 1988 income tax
- analyzes financing options & savings programs - computes interest rates & loan payments

- prints amortization schedules
- manages mail lists - zip & alpha sorts - prints labels & index cards
- provides password protection, fiscal year support & pop-up notepad
- 30 day money back guarantee (minus shipping)

Call or send \$29 plus \$5 shipping/handling

Check/VISA/MC, O.D.

1-800-223-6925

(In Canada 313/295/7300)

Dept. M

373 Collins Road N.E.

Order Rapids, Iowa 52602

CIRCLE 777 ON READER SERVICE CARD



METASTOCK™ PROFESSIONAL

Combine your intuition as an investor with the brainpower of computerized technical analysis. MetaStock Professional offers a wide variety of sophisticated charting tools for stocks, commodities, futures, indices, options and mutual funds. \$295.

- Up to 36 multiple, movable windows
- 40+ pre-programmed indicators
- Compatible with 16-bit data services
- Desktop publishing compatible
- Create your own formulas

- Profitability tester
- Import/export data
- Unattended operation
- Supports over 130 printers
- Extensive user's manual

For a \$5 demo disk, or for complete literature, call toll-free:

1-800-882-3040

EQUIS International • Box 26743, S.L.C., UT 84126 • 801-874-5115

Free Stock and Commodity Quotes on your Computer

- NYSE, AMEX & NASDAQ
- 15 minute delayed tick
- Graphics
- One-time fee \$995
- Portfolio Management
- 30 day money-back guarantee

Free Demo Disk
800-367-7916

LiveWire
BY CABLESOFT

CableSoft, Inc.
507 W. Washington
Fairfield, IA 52556

LOAN PLUS

Fully menu driven! User-friendly! Organizes all phases of Loan Processing. Easy to track payments. Processes five types of loans, including Refs of 78. Produces Amortization Schedules, Payment Receipts & Invoices, Loan Notices, End of Year Statements, Loan Collection Report. Labels etc. PC/Mac/MS-DOS/286. FREE DEMO (or download 1.0/AMPLUS.ARC 201-473-1991) Operating System \$695. ADVANCED PERFORMANCE Inc. c/o Vicky Software 1/2 Cedar St.

Pickers, S.C. 29671, 803/878-2100

SAVE EDITING TIME

REFINE touches up financial tables before you import them into your word processing program. REFINE reads ASCII tables prepared with any spreadsheet program. Options to insert and align currency symbols, bracket any numbers, change zeros to dashes, search and replace. Convert to tabs and settings. Only \$79! REFINE Software P.O.B. 34027, Bartlett, TN 38164, (901) 385-1940

THE SHOWCASE FOR PRODUCTS AND SERVICES
IN THE IBM STANDARD MARKET . . .

FINANCIAL

Legal, Finance, Real Estate

EXEC-AMORTTM
Loan Amortizer Plus Software
for IBM PC/AT/PS/2 and compatibles

- Used by thousands of Attorneys
- Used by hundreds of Banks
- Used by big CPA's
- Loan Amortizations
- APR's comply to US Regulation Z
- 18 Digit Accuracy
- Fixed & Adjustable Rates
- Irregular Payments
- Points & Fees
- Prepaid Interest
- Extra Payments
- PMI Payments
- Balloon Payments
- Solve for the Unknown
- Used Nationwide!
- Used for Judge-made Child Pmt's
- Used to verify lender's figures!
- Present Value
- Future Value
- Net Present Value
- Internal Rate of Return
- Yield & Loan Price
- Easy to use menu
- User configurable rounding
- Great for client service
- FREE Reg. Z compliance benchmark (not with purchase)

Only **\$149.95** + \$5 S.H.
Demo disk & manual available for \$30.95 S.H.

ELECTRONICS
36380 Gardfield - #1, Fraser, Mich 48026
800-858-8448 or 313/791-0770
Check, Visa, MC, Amex & Discover are welcome
COD orders additional \$3.75

60 day money back guarantee!!
CIRCLE 776 ON READER SERVICE CARD

FLOWCHARTING

TurboFlow \$69
Flowcharting for IBM PC/XT/AT/PS/2



\$89 with Logitech Mouse!

- Call/paste, drag, reduce/enlarge
- Expandable symbol library
- Drawing size to 4 pages
- Pop-up size menu
- Support all plotters
- Curses, escapes

Daytron Electronics Inc. (214) 669-2137
610 S. Sherman #104, Richardson TX 75081

CIRCLE 779 ON READER SERVICE CARD

WINDOWS FLOWCHARTER \$79
RFFLOW is a drawing tool designed specifically for flowcharts. Easy to learn, easy to use. 75 shapes automatically adjust in size. Move, copy, or delete groups of objects. 7 levels of zoom. Use mouse or keyboard. On-line user's manual. \$5 trial disc. RFFLOW requires Microsoft Windows

REF ELECTRONICS
1053 Banyan Court
Loveland, CO 80538
(303) 663-5767

PC Magazine Marketplace
2nd Color
Option Available

FLOWCHARTING

BETTER FLOWCHARTER
Know before you buy! EASYFLOW is the superb flowcharting program chosen by over 50,000 users, and very favorably reviewed in the March 10th 1987 issue of PC Magazine. See the "Index to Advertisers" under HAVENTREE to find our large display ad in this issue. Now available with 30-day MONEY-BACK guarantee.

Haventree Software Limited
Order Desk: 1-800-267-0668
Information: (613) 544-6035
Telex: (613) 544-9632

GRAPHICS

35mm Slides In 24 Hrs

Transform your graphics files into high-resolution, 35mm slides.

TRIPLE MONEY-SAVING GUARANTEE! FREE Fed. K. toll-free tech support, your changes 100% FREE. Call for details.

Accent Presentations, Inc.
990 Highland Drive, Ste. 202
P.O. Box 130
Solana Beach, CA 92075

Only \$8 per slide.
1-800-222-2592

CIRCLE 800 ON READER SERVICE CARD

MicroArt
for programmers, hackers, businesses, and fun!

Complete Graphics Package features:

- PC art & sprites
- clip art & animation
- rotate & scale & flip
- hide & overlay
- background & solid
- foreground & tiling
- demonstration mode
- invert/reverse & blend
- enter & text & pixel or block control & more!

\$49.95 Introductory Offer

Computer/Mint[®]
3800 Stadium • Kelemazoo, MI 48008
(616) 375-0304 • VISA/Mastercard/Cashier check

CIRCLE 801 ON READER SERVICE CARD

PRINTED GRAPHICS WITH TURBO
GRAPH-INK does for your printer what TURBO PASCAL's BGI graphics does for your screen—in ultra-high resolution! GRAPH-INK commands work exactly like TURBO's BGI commands, so adding printed graphics to your programs is a snap—and requires only two additional lines of code! Supports HP, Epson, IBM, NEC & Toshiba printers. Only \$99 + \$5/sh.

VISTECH SOFTWARE
DS 3807 Ridgewood Ct
Pittsburgh, PA 15239 412/733-4775

GRAPHICS

THE 90 TO 24 PIN PRINTER TRANSLATOR IBM 514, 315 STOPS STRETCH FROM AUTOCAD VENTURA-PRINT SHOP-PMMASTER-TAXVIEW PLUS 100'S OF 9 PIN GRAPHICS PROGRAMS. PRINTS ALL GRAPHICS IN LQ.

Supports 60 Printers.
Recommended by Epson, NEC, Panasonic, Seikoshi, Star, Toshiba, Autodes, Softview and more.

IBM 514, 315 STOPS STRETCH FROM AUTOCAD VENTURA-PRINT SHOP-PMMASTER-TAXVIEW PLUS 100'S OF 9 PIN GRAPHICS PROGRAMS. PRINTS ALL GRAPHICS IN LQ.

(619) 743-5315
FAX: (619) 746-6631
VISA / MC
ForeSight Int. Inc.
3438 Laredo Ln
Escondido, CA 92025

CIRCLE 802 ON READER SERVICE CARD

COMPUTER \$595 SLIDES

Lotus Freelance Plus
Harvard Graphics • Applause
Microsoft Chart • PC-Style
Zenographics • Lotus PIC[®]
Matrix SCO • GGM Inter[®]
Miraculous • DXF Inter[®]
VidSoft Pro Inter[®]

* These files require conversion to Matrix SCO format. \$3 per file additional.

DESIGN IT YOURSELF
Use your computer to design your presentations with the software listed above then send us your files for imaging. 35mm slides, overheads, laser prints, color prints, etc.

IMAGE CENTER
P.O. Box 2570 • Roanoke, VA 24010
Call 703-943-8243 for more information

CIRCLE 803 ON READER SERVICE CARD

WHEREABOUTS
PC Computing 3.99
\$19.95 + \$2 S.H.
Flash an animated colorful message on your screen.

- Out to Lunch
- Back at Work
- In a Meeting
- Call me at 5:00
- Leave me a Note
- Page me
- Please don't use this PC and more...

"A nifty little Program"
PC Computing 3.99
Supports: VGA & CGA video modes IBM PC/XT/AT/PS/2 and Compatibles

Remove AdWare Software
45 Lakeside Ave. Suite 30
Burlington, NC 27212
VISA/MC/Amex
(800) 435-2536

CIRCLE 804 ON READER SERVICE CARD

PEN PLOTTER EMULATOR
FPLOT turns your dot matrix or laser printer into an HP pen plotter. Fast hi-res output. No jagged lines. Very precise. color. Works with Autocad, Dxf, etc. Supports NEC P5/P6, IBM Proprietary, Epson LQ/EP, Toshiba, HP Laserjet, Hercules/CGA/EGA/VGA for preview \$64 check/mo.

On-line Corporation
24-16 Steinway St., Suite 605
Astoria, NY 11103
212-418-8469

PC Magazine Marketplace the ultimate target market!

The brand specifies who read PC Magazine don't have the time to shop around, their only concern is getting what they need as quickly as possible.

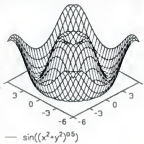
They'll DIRECT their attention to PC Magazine Marketplace

For them PC Magazine Marketplace's Direct Response/Display Ad format represents a fast, easy and cost effective method of product acquisition. They know it will have the products they need and the information they want regarding price, volume discounts, specifications and delivery.

If you think that your business can benefit from the 700,000 brand specifiers who read PC Magazine... YOU'RE RIGHT!

So take DIRECT action and call (212) 543-5315 or (800) 425-1485

Can your plotting program do this?



$\sin((x^2 - y^2)^{10})$

CoPlot can!

CoPlot is part of our full line of software for scientists and engineers.

- CoStat - for statistics
- CoPlot - for scientific graphs
- CoDraw - for technical drawings

\$99 each or \$259 for all three

John Dvorak says: "Don't let the low price fool you; this is excellent software."

Colliot Software (415) 524-9878
P.O. Box 1149, Berkeley, CA 94701
(This was ad created with CoPlot.)

CIRCLE 805 ON READER SERVICE CARD

GRAFFLUS
Power Pack your PC's Key!
Only \$49.95

Griffplus "turns any IBM or compatible graphics application into a powerful communications by printing exactly what you have created on your computer screen."

- Links into PageMaker or Ventura
- Scale the image to any size
- Print in color, black-on-white, white-on-black
- Print vertically or horizontally
- Work with virtually any bit-mapped dot matrix, laser, or inkjet printer

Jewell Technologies, Inc.
4740 46th Ave. S.W. Suite 203
Seattle, WA 98148
206-937-0081

GRAPHICS

FORTRAN/PASCAL GRAPHICS

GRAFMATIC (screen): Microsoft Fortran/Pascal, R-M, Lahay callable routines. Graphics primitives, total 2-D plot support, 3-D plots and solid models. EGA/CGA Hercules mono. support. HP/Hi plotter? PLOTMATIC. Laser dot matrix printer? PRINTMATIC. \$135 ea. Any 2, \$240, all 3, \$340. Ask about our 15 tons. MICROCOMPATIBLES, INC.
301 Prelude Drive Dept. PC
Silver Spring, MD 20901
(301) 593-0583

3 FREE SLIDES FROM YOUR PC COMPUTER SLIDE EXPRESS

Converts your graphic files into 4000 line full color slides, overheads or printouts. All popular programs supported. 24 hour service by modem or disk. As low as \$6.50. Call or FAX for your FREE valuable (\$27.00) coupon and FREE 48 page catalog.
Visual Horizons
180 Metro Park
Rochester, New York 14623
Phone: (716) 424-5300 FAX: (716) 424-5313

RAINDROP™

FAST, compact PtiScm Utility for end users and developers. Hardcopy as fast as 10 sec. Average binary size ~6kbyte. 12 video graphic slides. Scale, rotate, colorized & more. "CALL" from user written programs. Complete 9 & 24 pin dot matrix, ink jet & laserjet library \$39.95.
RAINBOW TECHNOLOGIES
8106 St. David Court
Springfield, VA 22153
703-440-0064

HEALTH



Analyze diets personalized for age, weight, activity... This Top-Rated software has best database available! 99% complete for 2400 foods—30 nutrients. Used by USDA, hospitals, colleges, fitness centers, homes. Affordable, easy to use, guaranteed.
Send Now: **FREE DEMO DISK!**

ESHA

RESEARCH

PO Box 10029-G • Salem, OR 97309
Phone: (503) 585-5242

CIRCLE 80 ON READER SERVICE CARD

PC Magazine Marketplace

2nd Color
Option Available

INVENTORY

POINT OF SALE INVENTORY PROGRAM

Maintains 10,000 Item Inventory
Prints Sales Tickets on 80 or
40 column Tape Receipt Printer
FAST CUSTOMER CHECKOUT
Integrates to A/R, Mailing List
and G/L - Opens Cash Drawer

\$89.50

POS with departments \$189.00
40 inventory & UPS programs
Cash drawers & receipt printers
Call for complete list
Freeman Software Garland, TX

800-426-6598

CIRCLE 807 ON READER SERVICE CARD

DELLER INVENTORY

A business inventory program written in modifiable dBASE source code. The menu-driven program lets you locate items by inventory name or number. It keeps track of reorder points, vendors, average cost & other information.
* dFELLER Inventory \$150/Requires dBASE III
* dFELLER Plus \$200/With History & P.O's.
Requires dBASE III/III PLUS (for stock rooms)
DELLER Associates
550 CR PPA, ROUTE 3
Isipmish, MI 48949
*** (906) 468-6024 ***

INVENTORY MANAGEMENT

StockMaster 4.0, commercial grade system provides Stock Status, Purchase Order Writing & Tracking, Trend Analysis, Quality Control Reporting Detail Analysis, Bill of Materials, Multi Locations and more. Modular, "micro" priced & configured to your needs. Cobol Source available.
APPLIED MICRO BUSINESS SYSTEMS
177-F Riverside Ave.
Newport Beach, CA 92663
(714) 759-0582

MAILING PROGRAMS

UPS & POSTAL RATES PONY EXPRESS®

- U.S. Postal and UPS rate, fee and insurance calculations automatically.
- Estimated arrival, and many other features. Can be memory resident.
- Very fast, easy to use, well documented.
- A great utility for the shipping room, mailroom, customer service or small business.



Melisso Marketing, Inc.
9749 Inwood Lane \$79.95
Leawood, KS 66206 (Shipping & Handling)

(800) 642-5045 or (913) 642-5005
FAX (913) 642-5466

CIRCLE 808 ON READER SERVICE CARD

MAILING PROGRAMS

Speed Up UPS Shipping with ShipMate

Intro Offer \$395

UPS Approved—Prints COD tags, labels, and manifest.
PC Synergy • 1805 Cottonwood • Carlsbad, CA 92009
(619) 931-0350

"It's so easy—even the boss can use it!"

CIRCLE 809 ON READER SERVICE CARD

PostWare for the BIG Jobs

Fast, accurate PC software for commercial & large volume mailers. Corrects addresses & adds ZIP, Carrier Rte and ZIP+4 at 81,818 records/hr. Mail stream sorting at 14,680 records/min. UPS certified at over 99% accurate. Calculates postage, prints labels & bag tags. Call for FREE brochure.
Postalsoft, Inc.
4439 Mormon Coulee Rd.
La Crosse, WI 54601-8220
608/788-8700 (in WI) 800/831-MAIL (6245)

MANUFACTURING

THE SERVICE MANAGER

Intelligent software, for those who take the service business very seriously!

by **MICRO-QUICK SYSTEMS, INC.**

10384 Hildebrand Rd., Alta Loma, CA 91701
Tel: (714) 980-1034 Fax: (714) 944-3895

Service management, repair analysis, dispatch & accounting. From \$295.
Available for DOS, OS/2, Novell, Unix, Xenix and Mac operating systems.

CIRCLE 810 ON READER SERVICE CARD

MEDICAL

STAT MEDICAL SYSTEMS

STAT modular systems grow with your medical, dental or ophthalmic practice.
\$195 Base system: patient data base, recalls, report generator, letter writer & more
\$395 Point of service transaction processing (superbills, financial reports, receipts)
\$395 Patient billing module (statements)
\$695 Automatic 3rd party billing: tailorable claim forms with ICD/procedure codes
Free Full featured demonstration disk & doc.
*****30 day money back guarantee*****
GAMMA Incorporated
Three Dundee Park
Andover, MA 01810
(508) 470-0080

COMPUMEDIC™

PROVEN Practice Management System—in use 8 yrs. Electronic claims, A/R, AP/BL, Scheduling, statements, insurance forms, practice analysis, word processing, recall, delinquent tracking, historical data. FLEXIBLE user designed forms & reports. Call for pricing. Dental (DentalWare™), Veterinary (VetLogic™) also avail. Dealer inquiries invited.
DATA STRATEGIES, INC.
17150 Via Del Campo Suite 203
San Diego, CA 92127 (619) 451-0480

THE SHOWCASE FOR PRODUCTS
AND SERVICES IN THE
IBM STANDARD MARKET . . .

MUSIC

PC/Musicpak...\$249

Industry-Standard MIDI Interface and Sequencing Software from the most respected name in the PC Music business.



Voyetra
333 5th Ave. Dept. C,
Pelham, NY 10803 (914) 738-4500
Send for our free PC Music catalog
CIRCLE 811 ON READER SERVICE CARD



VOYETRA • TANDON

- DYNAREW • ROLAND
- MUSIC PRINTER PLUS
- SAMPLE VISION • 12 TONE
- PERSONAL COMPOSER • SNAP
- MUSIC QUEST • IMAGINE

CONSULTING & SALES
1-800-243-MIDI
10 a.m. - 6 p.m.
BBS SERVICE
1-615-927-2514
6 p.m. - 10 a.m.

CIRCLE 812 ON READER SERVICE CARD

SONGWRITING IV

Music Processor prints professional sheet music, songs, scores with text, chords, symbols. Compose, edit, copy, record, transcribe, play, transpose to any key Bass/treble, multiple staves, all meters MIDI optional. IBM/Epson/Star printers; CGA/Herules graphics. \$89.95. LaserJet plus \$30. Send for free sample output. SongWright Software
P.O. Box 83
Lovettsville, VA 22080
(703) 822-9068

Complete Music Studio for \$200

Why pay more... for less?
Basic MIDI: Interface card
GMusic: 255 track, sequencing software
SongWright IV: Notation software
Lowest price on the market! Include \$5. for shipping. VISA, MC, CDO Accepted.
OPTONICS TECHNOLOGY
P.O. Box 838
Lewesburg, VA 22075
(703) 336-2110

IBM MICRO MUSIC

Computer Music Specialists

Discount Pricing

Knowledgeable Sales Staff

Complete Support Before During and After Sale

Call or Write for a Free Catalog with Hundreds of MIDI Products
MICRO MUSIC 5265-17 Buford Highway
Atlanta, GA 30340 (404) 454-9646
Worldwide Shipping

CIRCLE 813 ON READER SERVICE CARD

FORTE I/II MIDI Sequencers
16/32 tracks, 16 channels/track Record/Playback 1,000,000 notes. Most powerful MIDI editing. Rhythmically flexible Step entry Auto Punch, quantization, realtime playback control, QOS shell. New in FORTE II: System exclusive storage, unlimited looping, SMPTE cue list, Songlist, Accel/rtrndr \$150/\$250 LTA Productions
P.O. Box 6623
Hamden, CT 06517
(203) 787-9857

PREVENTIVE MAINTENANCE

Memory Minder

Memory Minder is the most comprehensive disk diagnostic program available for microcomputers. Any operator can quickly and easily check the vital operating parameters of their floppy drives, including spindle speed, head alignment, read sensitivity and others. Run Memory Minder before vital data backup operations. Use it to align the drives without the use of an oscilloscope.
IBM PC, XT, AT program and manual \$70.
Precision Diagnostics Diskettes sold separately \$40 each. 5.25" 40 track, 5.25" 80 track, 1.2 MB AT, or 3.5" 80 track drives.

JIA J&M Systems, Ltd.
15100-A Central SE
Albuquerque, New Mexico 87123
505/292-4182
We accept MasterCard and Visa
CIRCLE 814 ON READER SERVICE CARD

MAINTENANCE & INSPECTION

An easy-to-use computerized method to organize, operate, and control an effective preventive maintenance system. Applicable to any type of business or industry. Full screen input and displays, plus function key help command. Maintains historical data, creates work orders, and provides numerous reports. For info write to:
PENGUIN COMPUTER CONSULTANTS
P.O. Box 20485
San Jose, CA 95160
(408) 997-7703 FAX 408-927-0570

PREVENTIVE MAINTENANCE

FLEET/EQUIP MAINTENANCE

A preventative maintenance & report generating system for vehicles/equip that require periodic maintenance. Some features: Totally menu driven; Cost per mile/hr reports; PM reports; Scheduled maintenance reports & warning; Service history; Gas/Oil history; Parts/Cost; Oil analysis results reporting
RAM Systems Inc.
224 Causeway Blvd.
La Crosse, WI 54603
608-782-8130

PROGRAMMERS TOOLS

LAHEY FORTRAN

If you demand the very best, then you should be using a Lahey PC Fortran Language System.

F77L-EM/32-Bit	Technical Excellence Award '88, 4GB/386s	\$895
F77L-EM/16-Bit	Technical Excellence Award '88, 15MB/286s	\$695
F77L	"Editor's Choice" PC Magazine '85	\$477
Lahey Personal	Full 77 Standard, Debugger, Linker	\$95

For porting or developing, there is no substitute for the Lahey Compiler. Call today to discuss your programming needs (800) 548-4778.

Lahey Computer Systems, PO Box 6991 • Incline Village, NV 89450
Tel: (702) 831-2500 • Fax: (702) 831-8123 • Telex: 9102401256
CIRCLE 816 ON READER SERVICE CARD

Lahey

FREE BASIC Programming Magazine

Crecent Software, the leading manufacturer of BASIC tools and utilities is pleased to offer a copy of our QuickTalk magazine. More than just a catalog, it contains feature articles, tips and tricks, and of course a complete description of our products. Please call or write for your free copy!

Crecent Software
11 Grandview Avenue, Stamford, CT 06905 (203) 846-2500

FREE BUYER'S GUIDE

Call or write for your FREE comprehensive Buyer's Guide which contains descriptions of over 300 software products from more than 300 manufacturers, plus informative articles by some of today's industry experts. Programmer's Connection has supplied the professional programmer since 1984 with quality products by offering unbiased advice, low prices, fast delivery and no hidden charges.

Programmer's Connection
7249 Whipple Ave. NW
North Canton, Ohio 44720
USA 800-336-1166
Canada 800-225-1168
International 216-494-3781
FAX 216-494-5260
Telex 9102406879

CIRCLE 817 ON READER SERVICE CARD

PROGRAMMERS TOOLS

Virtual Windows DirectScreen Video PullDown Menus

Many of our users say that our Borland Pascal & C routines are the fastest... extremely flexible... highly recommended... second to none. For more information or to order call today!

EAGLE PERFORMANCE SOFTWARE
P.O. Box 292786
Lewisville, TX 75029-2786
(214) 539-7855

CIRCLE 815 ON READER SERVICE CARD

SOURCER™ COMMENTING DISASSEMBLER

Sourcer, creates detailed commented source code and listings from memory. COM files or EXE files directly suitable for assembly. Built in data analyzer and simulator resolves multiple data segments and provides detailed comments on interrupts and subroutines. I/O ports and much more. Optional BIOS Pre-Processor generates detailed commented listings for any BIOS. Our standing review in PC Magazine 4/28/86 pg. 48.

SOURCER \$ 99.95
SOURCER w/ BIOS Pre-Processor \$139.95
(Shipping \$3 outside USA/\$14 CA Res. add'l)
To order or receive information just call!
1-800-662-8266
V COMMUNICATIONS
3031 Tech Way, Suite 305, Dept. C
San Jose, CA 95128 (408) 296-4224

PROGRAMMERS TOOLS

Free SPF/PC™

Interactive demonstration disk, V2.0. Yours for the asking!
Command Technology Corporation, 1900 Mountain Blvd., Oakland, CA 94611
Telephone: (415)339-3530 Telex: 509330 COMMAND TECH
CIRCLE 818 ON READER SERVICE CARD

A LIBRARY OF TURBOPASCAL
ROUTINES - REVIEWERS
RATED IT "OUTSTANDING"
"EXTRAORDINARY" THIS
TELLS YOU ABOUT
IT AND ITS
FREE!



Call 408-438-8608

or write:
TurboPower Software
P.O. Box 66747
Scotts Valley, CA
95066-0747



SOURCE CODE NO ROYALTIES

BOSS INTEGRATED ACCOUNTING VERSION 2.0

Slash development costs with BOSS AC-
COUNTING. Fully integrated modules includ-
ing G/L, A/R, A/P, PAYROLL and INVEN-
TORY. Complete PASSWORD SECURITY.
MULTI USER / NETWORK compatible. BOSS
is available for QuickBASIC 4.x or IBM
BASCOM 2.0. Features clean well annotated
code. Easily modified. No licensing fees. All
resale profits are yours!!!

ONLY \$995.00

Ask about our
• ISAM interface to QuickBASIC 4.x
• Vertical market applications

LAKEHORE COMPUTING, INC.

2511 Lakeshore Dr., Niles, MI 48120-9530
1-800-345-4214 in MI 616-884-5120

CALL TODAY

CIRCLE 819 ON READER SERVICE CARD

QuickBASIC Programmers

We are the leading publisher of Programmer's Tools for QB. Our specialty
is assembler subroutines, and we even have a package that lets you make
your QB programs memory-resident in as little as 8K of memory!
Call Toll Free or write for detailed information with no strings attached.

1-800-922-3383 • 404-552-0565 • CALL M-F, 9-6 Eastern Time
MicroHelp, Inc. • 4636 Huntridge Drive • Roswell, GA 30075

CIRCLE 820 ON READER SERVICE CARD

Opt-Tech Sort/Merge 4.0

Extremely fast Sort/Merge program. Run as a DOS
command or CALL as a subroutine. Unlimited
file sizes, most languages, databases & filetypes
supported including Btrieve and dBASE II & III.
Advanced features include record selection,
record reformatting & much more! Call or write for
more info. MS-DOS \$149, OS/2, Xenix \$249.
Opt-Tech Data Processing
P.O. Box 678
Zephyr Cove, NV 89448
(702) 588-3373

PUBLIC DOMAIN/ SHAREWARE

FREE IBM SOFTWARE FREE

Get 5 disks with 10-15 programs monthly for \$5.00 shipping
and handling. Preferred annual membership only \$9.95.

Visa/Mastercard/Amex only. Join today. No gimmicks.

SOFTWARE OF THE MONTH CLUB™

511-104 encinitas blvd., encinitas ca 92024 toll free 800 669-2669

CIRCLE 821 ON READER SERVICE CARD

PUBLIC DOMAIN/SHAREWARE



PEOPLE'S CHOICE

BEST VALUE

Shareware/Public-Domain
Programs less than 60 cents each!!

Take a close look at other companies
distributing Shareware, and you will see —
Other companies advertising in this magazine either charge \$3 or
so for a diskette with one single program, or you have to commit
to buy a certain number of disks to get their "special offer".
At PEOPLE'S CHOICE, over 2200 programs are available from a
collection of over 330 disks, each disk (full of programs!) is listed
and described in our 56 page catalog, and can be bought in any
quantity for only \$3.75 per diskette! With an average of over 6
programs per diskette, you pay less than 60 cents per program!!
AND WHAT A SELECTION —
The programs in the PEOPLE'S CHOICE collection includes —
• Word Processors! • Games!
• Personal Finance! • Accounting Systems!
• Utilities (Disk, Printer, Screen, etc.) • Lotus Cones!
• Programming Languages! • Database Systems!
and much, much more! Because of the large number of
programs in the collection, we couldn't even begin to list in this
ad what is contained in the collection. But, give a call, and the
complete FREE catalog will be sent right out to you. Once in your
hands, you will be able to enjoy useful and interesting programs
at just a fraction of the price that other companies charge!

People's Choice
P.O. Box 17113-P
Memphis, TN 38187

1-800-999-0471
(Nationwide catalog orderline)

1-901-783-0471

CIRCLE 822 ON READER SERVICE CARD

\$1.25 PER DISK
\$1.00 This Ad
20 TOP IBM PC/PD/SW DISKS
(360K) ONLY \$20 + \$3 S&H

QueCalc, EDRAW, AutoMenu, Math Tutor,
PC-DOS Help, Baker's Dozen, Languages,
EZ Form, PC-Style, PackDisk, PC-Sort,
KoGames, Best Games, Home Inventory,
PC-Outline, Form Letters, ImagePrint,
SideWinder, PC-Prompt, Best Utilities



FREE CATALOG

BRIGHT FUTURES Inc.
P.O. Box 1030, East Windsor, CT 06038
CIRCLE 823 ON READER SERVICE CARD

FREE!

California
FREWARE

SOFTWARE SAMPLER
& 88 PAGE CATALOG!
(for IBM® Compatibles)

TOLL FREE
1-800-359-2189
Ask for Dept. 20

M-F 7 a.m.-7 p.m. PST
Member of the ASP

CIRCLE 825 ON READER SERVICE CARD

PUBLIC DOMAIN/ SHAREWARE

MORE BYTES FOR THE \$\$\$

We carry only the BEST SHAREWARE/PD programs
in our library. Many, many new updates/
additions! Over 700 disks FULL of useful pro-
grams, as described in our FREE 40 page
(printed) catalog! As low as \$1.50/\$2.50* disk
and \$3.50/\$3.50* disk! Orders shipped in 24 hrs.
MCA/MSA.

BIG BYTE Software (was GLW Software)
P.O. Box 14008
Arlington, TX 76094-1008
(817) 265-2007 (24 hrs.)

FREE IBM CATALOG

72 PAGES!
Software, Ribbons,
Labels, Books, Etc.

Best Bits & Bytes
P.O. Box 62225-M
Van Nuys, CA 91409



CALL NOW!
TOLL FREE-24 HRS.
1-800-245-BYTE

CIRCLE 824 ON READER SERVICE CARD

FREE PUBLIC DOMAIN & SHAREWARE CATALOG

Lowest at \$1.50 per Disk
Best Quality
Fast Service

Over 1000 IBM Software
On 5 1/4" and 3.5" format.

Write to:
SOFTSHOPPE
POB 709, Ann Arbor, MI 48105
(313) 763-8721

CIRCLE 826 ON READER SERVICE CARD

TO PLACE YOUR AD IN
PC Magazine Marketplace
Call (212) 503-5115 or (800) 825-4ADS

\$299 GREAT IBM SOFTWARE \$325

10 OR MORE

IBM/Compatible Public Domain and Shareware Programs • Thousands Available from the TSL Library • Latest Updates • Fully Tested - Virus Free • Best Programs per Category
More Programs per Disk • Technical Support • Fast Delivery

PER DISK

VISA

Limited Offer **3 FREE DISKS** Limited Offer

MasterCard

PRINTING

LETTERHEADS PLUS (1323) Design/print custom letterheads, envelopes, labels to Scanfont/Font Center printers.
EZ-FORMS (1159) Create custom forms. Easy, powerful.
ON-SIDE (121) Menu-driven sideways with custom forms. New! Print designs for 2 column newsletters.
CDRISK (1233) Desktop publishing for 2 column newsletters.
MR. LABEL (124) Most versatile & powerful label printing program.
ADDRESS-O-MATIC (127) Grades names and addresses from letters and automatically prints envelopes.
IMAGEPRINT (128) Remarkable letter quality printing on a pin dot matrix printer.
BAKERS' MAKER (129) Create signs and banners with multiple fonts & styles.
COLUMNAR PRINTING UTILITY (133) Prints proportionally justified text files in 1 to 3 columns.

GAMES

CRIME LAB (279) Great, unique graphic murder mystery game. CGA or EGA.
CAPTAIN COMIC (260) Commercial quality arcade game. CGA or EGA.
DRACULA IN LONDON (271) Super graphics adventure game. Great fun. CGA or EGA.
NINJA (261) Commercial quality karate arcade game. Best graphics. CGA, EGA, VGA or DIB (16 bit) color course. Great graphics. CGA or EGA required.
3-D CHESS (260) Super 3-D game. Loaded with options. Use any graphics card.
PC-RAILROAD (258) Trains run on ready-made routes or design your own. You have total control. CGA required.
CARD GAMES (214) Draw Poker, Hearts, Canasta and Bridge.
ARCADE GAMES #1 (220) Rockers, Snake, Frogger, Asteroids, Space Invaders.
FAVORITE GAMES (221) Pac-Man, Frogger, Pickman, 3-Demon, GAGA.
CLASSIC GAMES (222) Pinball, Breakout, Flightman, Tetrisman. Space Commander. Needs CGA.
ADVENTURE GAMES #1 (226) Sam Spide, Castle Adventure, Pleasure Dome.
GAMBLING GAMES (235) Blackjack, Poker, Roulette, Craps. CGA required.
BOARD GAMES #1 (230) Monopoly and Risk. Requires CGA.
MONOCHROME ARCADE GAMES (243) Horseshoe, Beast, Sking, Pin Fighter.
EGA ARCADE GAMES #1 (251) Aces, EggBreakout, EgoRoids. Needs EGA.
EGA ARCADE GAMES #2 (252) Snarks and Ego-Star Trek. Requires EGA.
BOARD GAMES #2 (248) Scrabble, Concentration, Boogie, Seis & Sink. Needs color monitor.
MAJOR LEAGUE BASEBALL (253) Super baseball game. Best graphics. CGA.
FORD SIMULATOR (210) New, exciting driving simulator from Ford. Test your skills on 4 tracks. Needs CGA or EGA.
EGA GOLF (256) 18 holes of the best scenery available. Requires EGA.
BASE TOWN (258) Feature-packed fishing game. Select rock, real, bait, everything. Needs CGA or EGA.
BOARD GAMES #3 (251) Chessman, Chess, Gomoku, Backgammon. Needs CGA.
ADVENTURE GAMES #2 (246) Empire & McMurphy's Mansion.
STRATEGIC WAR GAMES (226) War on the Seas, Tank & African Desert Campaign.
KINGDOM OF KROZ (244) Unique arcade adventure game. National price pinball.
ARCADE SPORTS GAMES (223) PC-Pool, PC-Bowl & Archery. CGA or EGA.
PC-BOWLING (216) 250 Spikes, Tank Wars & Disk Crash. Requires CGA.
PINBALL GAMES (225) 10 pinball game or 1-4 players. Requires CGA or EGA.
EGA FOOTBALL (257) New! You control all the action. First of its kind a real foot ball game. Needs CGA.
ASSORTED GAMES #2 (262) Seahunt, Pegout, Gopher, Sowpith2 & Eweirs. Needs CGA.

UTILITIES

LAPTOP GAGGAGE (160) Monitors laptop battery usage. Know when to recharge.
POINT-SHOOT BACKUP/RESTORE (401) Superior hard disk backup. CGA or EGA.
QUICKCHECK (343) 440 (2 disk) Disk check speeds up your PC. Best we've seen!
BAKER'S DOZEN (406) Powerful package of 14 utilities from Jim Burton. Top rated.
FLI-SHOOT+ (411) New! Effective protection against virus programs.
CGA SIMULATOR (133) Run most CGA programs on Hercules compatible monochrome cards.
HARD DISK UTILITIES (437) Very useful set of hard disk utilities.
EGA FONTS (441) More than 50 fonts to make your EGA shine.
CATSKY (442) Easy, menu-driven disk cataloging system.
SPACE MAKER (467) Disk compression package to save disk space.
BEST BATCH UTILITIES (472) 25 programs put power in your hands.

MENUS AND DESKTOP

POWER MENU (202) Excellent, easy menuing program. Needs hard disk.
NOMENABE (468) Easy disk Desktop organizer puts Sidwick to shame.
TREEVIEW (708) New! Our favorite DOS command shell with pull down menu.

WORD PROCESSING

WORDPERFECT 5.0 TOOLS (451) ASCII to WPS format converter plus other super utilities to improve word processing.
PC-WHITE (332) 100% (1 disk) New! Top rated wordpilot checker.
WORDPERFECT CLIPART (343) 840 (2 disk) Over 180 great graphics.
PRO-SCRIBE (222) New! Really improves impact and clarity of your writing.
WORDPERFECT (222) 1231 for 5.0, 6371 for 4.2. Over 70 great macros & templates.

GRAPHICS

GRASP (1802) Create and run fabulous graphic demos. Any graphics card.
PC-KEY DRAW (1807-1808) (3 disk) Powerful drawing/CGA program with clip art. CGA, EGA or Hercules VGA emulation.
OPTIKS (1818) Edit, merge, convert files from over 24 different graphic formats.
FINGER PAINT (1809) Use PC-Paint brush. Requires graphics card.
VGA PAINTER (1824) New! Graphics/drawing in 240 colors. Requires VGA, 450K.
PRINTMASTER GRAPHICS (1802, 1803) (2 disk) New! Over 1,000 great Printmaster graphics. Requires Printmaster.
PRINT SHOP GRAPHICS (1805, 1804) (2 disk) New! 1,080 graphics for Print Shop.

DATABASE

DLTE (1021) Amazing EGA multi-utility incl. cut & paste, and much more.
FILE EXPRESS (434) 1602 (2 disk) Easy, powerful database. PC-Magazine said it "performs like a thoroughbred."
4PROG (1023) Fantastic DBase II auto-programmer writes all codes for you.
WAMPUN (1025, 1027) (2 disk) Superb, full-featured DBase III clone. Requires 512K, hard disk.
4FLPPER (1029) New! Directly edit DBase & compatible files from DOS.
PC FILE + 3.0 (1009) 10113 (2 disk) New version. Jim Burton's relational database masterpiece.

CREATIVITY

CREATIVITY PACKAGE (3000-3002) (3 disk) Unique, 3-phase pkg. Computer brainstorming unleashes your creativity.
IDEA TREE (3003) Unique thinking tool & info manager. Gain control of thoughts with graphic display of ideas. Top honor.

PROGRAMMING

A&B and DIB (1403-1404) (2 disk) Finest macro assembler & debugger. Lightning fast. Raw reviews.
EBL & OPAL (1407) Two fantastic batch language processors. Supercharge your batch files.
SCREEN DESIGNER (1401) Exciting feature-packed screen designer for batch files & most programming languages. Needs 384K.

SPREADSHEET

AS EASY AS (302) Great Lotus 123 clone. Latest with 256x1024 grid. Does almost every Lotus function.
GRUBSCALE (303) Unique, powerful 3-D color book. Very easy to use.
LOTUS TEMPLATES (307) Ready to run. Requires Lotus 123.
LOTUS MACROS (308) Saves loads of time. Requires Lotus 123.
123 POWER WORKSHEETS (311-312) (2 disk) 13 great worksheets for Lotus.
6LAST (316) Powerful search/paste for Lotus 123 spreadsheet cells.

HOUSEHOLD

PC-BARTENDER (1823) Professionally mix almost any drink.
GARDENER'S ASSISTANT (1808) Plan your garden in every detail.
VIDEO LIBRARY (1825) Edit catalogs with video tape library. Menu-driven.
SNOPPERS ASSISTANT (1816) Easy grocery shopping and coupon list.
COMPUTER CHEF (1817-1818) (2 disk) Complete cooking program. Loaded with recipes.

COMMUNICATIONS

PROCOMM (1700, 1701) (2 disk) Newnet. All features, menu-driven. Top rated.
TELEDISK (1719) New! Compress entire disks into a compressed file for faster transmission.

EDUCATION & TUTORIALS

EX-DBASE TRAINER (320) Great eBASE and dBASE trainer.
WORDPERFECT LEARNING SYSTEM (363, 364) for 4.2, 5.0, 5.04 for 5.0.
BASIC PRIMER (330) Great Basic tutor. Requires CGA, color monitor.
TUTOR (1020) Complete interactive DOS and computer tutorials.
EASY DOS (306) Two great programs make using DOS very easy.
PC-FASTYPE (311) The very best interactive typing instructor. Needs CGA or EGA.
THE PRESIDENTS (341-342) (2 disk) Super biography & quiz system on all the U.S. presidents.
SPANISH TUTOR (351) 3 powerful programs to help you learn Spanish.

BUSINESS & FINANCE

LABEL MASTER (1974) Mail list manager. PC-MAG Editor's Choice.
YEAR PLANNER (1500) Powerful organizer prints up to 12 months. Needs 384K.
AREA CODE FINDER (1983) Quickly finds US & foreign area codes.
RENTALS (1951) Fast, powerful property management. Menu-driven, easy to use. Requires 400K, 2 floppies or hard disk.
BUSINESS ACCOUNTING (1900) Complete A/P, A/R, G/L, Payroll.
ZIP CODE FINDER (1904) New! Computerized zip code book. USA & local search.
UPS RATE MASTER (1955) Complete UPS shipping program. A real time saver.
FASTBUCKS (1903) Fast, easy, complete home insurance package. Requires graphics card.
FLOODRAW (1904-1905) (2 disk) Total floor-charging system. CGA or EGA, 320K.
SOLVE-IT! (1981) 29 menu-driven financial calculators.
EXPRESS CHECK (1922) New! Great check book mgr. Menu-driven, prints checks and reports.
TICKLEX (1920) Most powerful Ticken-Checker-Scheduler. One person or entire office. Needs 512K, hard disk.
EASY PROJECT (1932) Total project manager. Gent's choice.
AS IN-CONTROL (1965, 1966) (2 disk) New! Sales prospecting/tracking, billing & actively scheduling, auto-dial, mail labels, much more.
FONE (1964) New! Price your phone calls while you are on the line & save money.
BUSINESS FORM LETTERS (1930) 10 common business letters. Fill in blanks.

MISCELLANEOUS

HANDWRITING ANALYST (1906) Produces detailed, accurate personality analysis.
MICRO WORLD DATA BANK (2006-2012) (5 disk) Ultra detailed world mapping. Produced by the CIA. Needs CGA or EGA. Features 2 typed maps.
PLANOMAN (43) 22000 Play and compose music. New update is better than ever.
SCICALC (2300) 250 menu-driven math & physics tools with unit conversions. Needs CGA or EGA.
WORLD (2007) Stunning! Feature-packed world map window. Needs CGA or EGA.
ASTROLOGY (45) (2 disk) Complete, accurate chart calculation.
LOTTO BUSTER (2100) Lottery program really works on any pick-6/pick-7 lottery.
WISDOM OF THE AGES (1218-1219) (3 disk) New! 6500 quotes on 81 subjects from history's greatest minds.
ELECTRON (2221) Electronic/electronics tables, drawings, performs calculations & designs. For hobbyist, student, technician, etc. Needs CGA.

Call Toll Free for **800-359-9998**
SAME DAY SHIPPING Orders Only & Free Catalog

Select 3 FREE DISKS at no extra charge when you pay for 3 or more disks.
CIRCLE CHECK NOS OR SEND ORDER ON SEPARATE SHEET OF PAPER

Name _____
Address _____
City/State/Zip _____
No. of disks _____ x \$3.25 ea. (Pay for ea disk in multiple disk set) = _____
(\$2.99 each 10 or more disks)
3.5" disks _____ add \$1 ea. (also applies to 3 free 3.5" disks) = _____
California residents add 6.5% sales tax _____
Shipping and handling = \$3.50
Check/disk size: 5 1/4" _____ 3 1/2" _____ Total = _____
VISA/MC _____ EXP. DATE _____

The Software Labs

3767 Overland Ave. #112 Los Angeles, CA 90034 (213) 559-5456

Immediate pick-up for WALK-IN customers

P7159

CIRCLE 87 ON READER SERVICE CARD

■ PUBLIC DOMAIN/ SHAREWARE

PS/2 - AT COMPATIBLES
Latest Versions of Virus-Free Software
1.44 MB 3.5"

25 MEGABYTES	\$29.00
50 MEGABYTES	\$49.00
75 MEGABYTES	\$69.00
100 MEGABYTES	\$89.00
125 MEGABYTES	\$109.00
150 MEGABYTES	\$129.00

Over 100 titles available
Quoted and collected on the most
popular shareware available anywhere
and the best shareware anywhere
Allware
Allware will duplicate on 1.2 MB and
1.44 MB diskettes. Add \$2.00 postage
handling fee each. All orders subject to
credit review. Please allow 4-6 weeks for
shipment.

SHARE-NET
POB 12396, Dept. G
905-524-5233 Oklahoma City, OK 73117

CIRCLE 830 ON READER SERVICE CARD

■ REAL ESTATE

MANAGEMENT & ANALYSIS
• "Real Property Management" \$395-\$595 for residential & commercial properties and other bldg's. Flags delinquent tenants, prints budgets, checks, invoices & 1099s. No retyping of recurring data. • "Real Analyzer" \$195, when decoding buy/sell, exchange, or refinancing 30 day money back guarantee.
REAL-COMP INC.
P.O. Box 1210
Cupertino, CA 95015
(408) 996-1180

PROPERTY MANAGEMENT
Rental-Ease: New state of the art property management software. Extremely fast and easy to use. Everything is included, tenant tracking, repairs and maintenance, income and expense, check writing. No extra modules to buy. The ultimate in property management. \$695 complete. Free brochure. Demo \$10.
STRATEGIC OFFICE SYSTEMS
688 North 500 West #61
Mt. Pleasant, UT 84647
800-942-6754 or 801-462-2130

PROPERTY MANAGEMENT
Since 1978 over 6,500 users of our software have found it comprehensive, flexible and easy to use. We offer systems to manage the following types of properties: COMMERCIAL/RESIDENTIAL/CONDOMINIUM/HOME-OWNERS ASSOC./MUNI-STORAGE FACILITIES. For more info and sample printouts call:
REALTY AUTOMATION
11365 East Shore Drive
Hayden Lake, ID 83835
(208) 772-3259

**PC Magazine
Marketplace**
2nd Color
Option Available

■ REAL ESTATE

PROPERTY MANAGEMENT

Comprehensive software for managing residential, commercial, condos, and more. Three versions: Basic PM for owner/manager—\$495, Deluxe PM for professional management—\$1,195, Multi-User with Novell network compatibility—\$2,395. Includes check writing, recurring expenses, G.I. management reporting.
YARD SYSTEMS, INC.
813 Reddick St.
Santa Barbara, CA 93103
805-966-3666

L-PILOT...

A Miles & Bounds program to plot/print plots of any scale. Any description—use any measurement: Calc. areas, enter of closure, plots multi-tracks. IBM-compatible with monographics, CGA or EGA capability. \$190. Or send \$15 for mail working demo, refundable with order. Visa/MC/Am. Free info.
LAN/SCAN, Inc.
P.O. Box 6863
Abilene, TX 79608
(915) 672-2901

■ RELIGION

SCRIPTURE SCANNER BIBLE ON DISKS

- Search the Bible in seconds for key words or phrases.
 - Print any list or portion.
 - Write sermons, lessons, etc. from your word processor or your wish access to scriptures.
- Special: \$99.95 & up**

CALL: 512-255-9569

OMEGA
SOFTWARE
Box 365, Round Rock, TX 78660
CIRCLE 829 ON READER SERVICE CARD

ENAS COMPUTER BIBLE™

Version 2.0
New American Standard
The best of the best sellers

- For IBM and 100% Compatible
- Instantly searches text for any word or phrase.
- Allows verses to be saved for use with word processors.
- Also includes windowing capability.

Mail check or money order to:
Foundation Press Publications
P.O. Box 6439
Anaheim, CA 92816
(714) 630-6430
\$129.95 (CA orders add 6% tax)
plus \$4.00 shipping & handling

CIRCLE 830 ON READER SERVICE CARD

■ RELIGION

Instant Bible Access

ONLY \$49

QUICKVERSE BIBLE CONCORDANCE

QUICKVERSE BIBLE CONCORDANCE is a fast, easy-to-use tool for general Bible study and in-depth research. QUICKVERSE puts the complete text of the Bible at your fingertips, allowing you to:

- Instantly locate any word or verse in the entire Bible.
- Search for phrases, combinations of words (in any order), or any word in a list.
- Limit searches to a particular range of books, chapters, or verses.
- Print verses in a variety of formats or save them to file for export to your word processor.
- Outperforms products costing much more. Carries a 30-day money back guarantee (including shipping).

(Features listed are for IBM/Compatible. Macintosh version also available.)
Four translations available, please specify version and disk size when ordering.
NTV \$49 • NIV \$59 • RSV \$53 • NKJV \$53
Add \$5 shipping/handling. Disk size \$14 □ or \$17 □ (add \$3)

Call or send Check/VISA/MC or C.O.D.
1-800-223-6925
(In Canada Call 313-965-7300)

Parsons Technology
Dept. M,
375 Collins Rd. NE, Cedar Rapids, IA 52402

CIRCLE 831 ON READER SERVICE CARD

CHURCH SOFTWARE

Discover for yourself why more churches are choosing **Power Church Plus.®**
Try out the leading membership and accounting package.
Call today for your **FREE** full-working DEMO.
F1 SOFTWARE, P.O. Box 3096, Beverly Hills, CA 90212
(213) 854-0886

PARISH DATA SYSTEM™
Comprehensive census/contribution program. Easy to operate, menu driver. Family, member, financial info & reports fully integrated. Selective lists, labels, contribution/tuition statements, personalized letters. User can create own reports, letters. Other church programs available. Over 2500 users. Free info.
Parish Data Systems, Inc.
3031 W. Northern Ave., Suite 121
Phoenix, AZ 85051
(602) 247-3341

PROSYSTEMS FOR CHURCHES
Integrated programs, recommended by CPAs, backed by money-back guarantee. Management and accounting modules to suit needs. Easy to install and operate. Mid-year conversions readily accommodated. Password protection, built-in backup. Other exceptional features. Affordable, payment plans avail. Free info.
ProSystems
1738 Elton Road Suite 306
Silver Spring, MD 20903
301-434-1100

**TO PLACE YOUR AD IN
PC Magazine Marketplace**
Call (212) 503-5115 or (800) 825-4ADS

RELIGION

Bible study tools that grow with you.



THE WORD processor
The most comprehensive Family
of Products for Bible Study.

Start with VERSE SEARCH
including the Bible translation of
your choice with Instant Access
to any verse. Search for any
words or phrases. Separate
windows for comparing verses.
And much more! Only \$99.95

AS YOU GROW, add NIV, RSV,
KJV or NKJV text, Greek or Hebrew
translations or topical cross
references, personal commentary,
a chronological Bible and chain
references. Our memory resident

VERSE TYPIST transfers
verses to your word processor.

Bible Research Systems 1-800-423-1228

2013 Wells Branch Parkway #304 • Austin, Texas 78728
Tech Support (512)291-7541 Postage extra. For IBM, MSDOS, Macintosh.

CIRCLE 83 ON READER SERVICE CARD

PC Magazine Marketplace the ultimate target market!

The brand specialists who read PC
Magazine don't have the time to shop
around, their only concern is getting
what they need as quickly as possible

They'll DIRECT their attention to PC Magazine Marketplace

For them PC Magazine Marketplace's
Direct-Response-Display Ad format
represents a fast, easy and cost effective
method of product acquisition.
They know it will have the products
they need and the information they
want regarding price, volume dis-
counts, specifications and delivery.

If you think that your business can
benefit from the 700,000 brand spec-
ialists who read PC Magazine
YOU'RE RIGHT!

So take DIRECT action and call
(212) 563-5115 or
(800) 825-4485

SEARCH THE BIBLE IN 2 SECONDS OR LESS.

WORDsearch™ is the world's
fastest, most advanced, user
friendly Bible concordance
software. Now available in
both NIV and KJV.

Instantly locate all relevant
passages by word, phrase, or
word combinations. And you
can transfer Bible verses to
word processors.

\$99.00 plus \$5 p/h Full-
function demo, \$7. Call about
our 30-day no-risk free trial.

800-888-9898

5014 Lakeview, Austin, TX 78732



CIRCLE 834 ON READER SERVICE CARD

SALES MARKETING

New!

SaleMaker

plus

Sales and Marketing Software System

- All New Version 2.0 now shipping
- Hundreds of powerful NEW features
- User-customizable for any business
- Inbound & outbound telemarketing
- Direct marketing, Full Mail Merge
- Search ALL fields for target marketing
- Unlimited Notes and Contacts
- Schedule calls and call-backs
- Autodialer your phone
- Contact history, Management reports
- Laser Printer interface
- Instant follow-up letters & labels
- Pop-up windows, full color screens
- Unlimited file capacity with no loss in speed
- Imports & exports ASCII files
- 97+ data fields plus unlimited windows
- Single-user & true LAN versions available
- Module for unattended remote data transfer

The best
just got better!

SaleMaker's new Plus version
is packed with new features
that make it state of the art
software for sales and marketing.

Marketing is everyone's
business and SaleMaker Plus
should be everyone's
choice for
marketing software!

PC
MAGAZINE
TOP PICK

Win/Novated 1987, Award for Technical Excellence
PC Magazine Editor's Choice, 12/2/87

Call for FREE literature
on this exciting NEW software!
1-800-433-5355
(214) 264-2626 in Texas

SaleMaker Software
Box 531855 Grand Prairie TX 75053

CIRCLE 835 ON READER SERVICE CARD

CLIENT & SALES MANAGEMENT SOFTWARE

Probably the best of all the sales software packages is Total Manager from
Bartel Software...very easy to use and very powerful...the best of the lot."
— Computer Buyer's Guide & Handbook, April 1989

FREE
Trial
Manager
DEMO

1-800-777-6368

BARTEL

942 E. 7145 S., Suite A-101, Midvale, UT 84047 (801) 566-5544

CIRCLE 836 ON READER SERVICE CARD

SCIENTIFIC

New!

SOLUS™

Personal Control Computer

**Monitor and Control the World
Around You From Your PC.**

The intelligent, stand-alone SOLUS™ com-
puter is powerful enough for industrial and
research applications, yet inexpensive and
simple enough for school and home use.

- Easy to "program" and use
- Powerful real-time graphics
- 30 Digital/Analog I/O channels
- Interface to PC via RS-232
or modem

Call your SOLUS representative
now. And control your world!

Only
\$895
each

Host Software
SOLUS/PC/MS
OPTIONAL

(800) 247-5712
In Oregon and outside US: (503) 635-3966

TNI Inc.
4880 Knowlton Way, Ste. 2-120
Lake Oswego, OR 97035
904.005.625-3966

Serial Interconnects
Available

CIRCLE 837 ON READER SERVICE CARD

THE SHOWCASE
FOR PRODUCTS AND
SERVICES IN THE
IBM STANDARD
MARKET . . .

PC Magazine
Marketplace
2nd Color
Option Available

SECURITY

STOP
SOFTWARE
PIRACY

With our Copy Protection Products. They really work and do not burden the honest user...

- For Hardware Based Security**
(Parallel Port/ROM Socket Interface)
- STANDARD KEY TAG
 - UNLIMITED EXECUTIONS
 - COUPON KEY TAG
 - LIMITED EXECUTIONS
 - DURATION KEY TAG
 - LIMITED (days, hours, min.)



- For Disk Security**
High Level Security
- PADLOCK II DISK
 - SAFEGUARD DISKS
 - COUPON DISKS

- For Hard Disk Protection**
HDCOPY

- Low Level Security**
User Installable Protection
- PC-PADLOCK

The market is filled with copy protection products which burden the user or simply don't work. We have over 3500 satisfied software firms utilizing our systems. The high-level fingerprint has not required an update in over 3 years.

Why should your valuable data or useful software program become available in the Public Domain?

Call or write for more information.



GLENCO

ENGINEERING INC.

SERVING THE SOFTWARE INDUSTRY SINCE 1979
1710 W. Algonquin Rd. (312) 364-5077
Arlington Hts., IL 60005 (708) 361-7636

FAX 364-7698
Telex 493-7109

CIRCLE 636 ON READER SERVICE CARD

HANDS OFF THE PROGRAM!
PC SECURITY

HANDS OFF THE PROGRAM is an all software, privilege based, system security utility that prevents unauthorized access of your PC's subroutines, files and disk drives.

HANDS OFF THE PROGRAM provides a sophisticated technique to separate up to 64 users of a PC by privilege, into their own separate areas on the hard disk. Users may access only their own disks and any other area protected with a user privilege.

HANDS OFF THE PROGRAM protects files on your hard disk by preventing unauthorized users from modifying the DOS file attributes (Read Only, Hidden, System). For example, use the READ-ONLY attribute to prevent virus programs from invading your system.

HANDS OFF THE PROGRAM restricts access to your hard disk via "disk locking" & "locked" hard disk may not be loaded, accessed by applications software or formatted via the DOS FORMAT command until it is "unlocked".

HANDS OFF THE PROGRAM incorporates advanced security techniques on DOS's routing PC-DOS V3.0 or higher. The DOS format of Drive C is prevented while the PC is in use. The security manager is protected against Control Breaks and a test from "copy results in the automatic locking of Drive C."

- HANDS OFF THE PROGRAM also provides:
- Disk Encryption
 - User Access Registering
 - Screen Command Viruses
 - Malware
 - Read Only and Execute Only privileges by user
 - Auto Installation

Price \$89.95

add \$3.75 shipping

Check Money Order VISA MC accepted

Systems Consulting Inc.

412-963-1624

Box 11239, Pittsburgh, PA 15230-0839

CIRCLE 639 ON READER SERVICE CARD

The world's leading software manufacturers depend on SafeGuard copy protection systems. Your FREE DISKETTE introduces you to SuperLock™ — invisible copy protection for IBM-PC (and compatibles) and Macintosh.

- Hard disk support
- No source code changes
- Customized versions
- LAN support
- New upgrades available

(408) 773-9680

SAFEGUARD SYSTEMS INC.

710 Lakeway, Suite 200

Sunnyvale, California 94086

FAX (408) 773-1405

CIRCLE 640 ON READER SERVICE CARD

SAFEGUARD

TO PLACE YOUR AD IN
PC Magazine Marketplace
Call (212) 503-5115
or (800) 825-4ADS

EVERLOCK

Designed for clone compatibility & strength

- Thwarts All Bit-copy Software
- Protect any COM-EXE w/o Source changes
- Shut down Debug Tracing & Disassemblers
- Supports all Hard & Floppy disk formats
- Restrict or allow Network installs
- Limit program use by Date or #Executes
- Remotely reset installs, Date or #Executes
- No damaged media or I/O plugs

For IBM & clones—\$195 & up—Free Info & Demo

Az-Tech Software, Inc.

305 East Franklin

Richmond, MO 64085

(800) 327-0644 (816) 776-2790

FAX (816) 776-8368

CIRCLE 641 ON READER SERVICE CARD



COPY PROTECTION

TO PLACE YOUR
AD IN
PC Magazine
Marketplace

Call (212) 503-5115
or (800) 825-4ADS

THE ULTIMATE PROTECTION

- Keep your software honest with
- StepView—Stop hackers, track your software, without copy protection (\$250.00)
- StepCopy Plus—Defeat ALL copiers, secure your software, with transparent, option filled, copy protection (\$450.00)
- Free demonstration package available!
- BBi Computer Systems
- 14105 Heritage Lane
- Silver Spring, MD 20906
- Ph: (301) 871-1094 FAX: (301) 460-7545

SOFTWARE COPY PROTECTION

- Installs easily on your IBM PC software
- Defeats all disk copy software
- Supports all Hard & Floppy disk formats
- Requires NO special devices or disks
- Invisible to your end user
- Exall disk protects 2 disks \$25
- Starter kit protects 100 disks \$99
- L-Tech Corporation
- 377 Route 17 South, Suite 618
- Hazebrouck Heights, NJ 07604
- (201) 268-1608 885.201-268-8705/(N.Y.)

WITH ALL THE COMPUTER
SECURITY TALK,

IS THE PERFECT SECURITY
LOCK.

- Password is a software program which secures your PC
- Password is simple to install, easy to understand, requires no reformatting.
- Boot limit option secures hard disk.
- Password provides for up to 100 users/also allows for groups of users.
- The supervisor can grant or deny access to protected directories with a single key stroke.
- Password maintenance is menu driven with pop-up windows and help screens.
- Provides audit trail of users.
- Screen blanking feature.

PASSWORD \$99.00 U.S.

(Introductory Price)

Nasdaq International Inc. ViaMac/Ames

2704-83 Gary Street Ph: (204) 516-2798

Winnipeg, MB Canada Fax: (204) 543-3702

R3C 4S

CIRCLE 643 ON READER SERVICE CARD

BIT-LOCK™ SECURITY

PRIVACY SURVIVAL YEARS prove effectiveness of powerful multilevel security. Rapid decryption algorithms. Reliable security device transparent to PARALLEL or SERIAL port. Compliant by low cost KEY-LOCK™ multilevel COMPI-LOCK™ according to standard, bit-level, data encoding & multi-product protection MICROCOMPUTER APPLICATIONS

3167 E. Otero Circle

Littletown, CO 80122

(303) 922-6410 or 770-1863

CIRCLE 644 ON READER SERVICE CARD

STATISTICS

NCSS plus-\$99

Easy-to-use menus & spread sheet. Multiple regression T-tests ANOVA (up to 10 factors, no measures, covariance) Nonparametric, cluster, & discriminant analysis. Forecasting, T-tests, etc. Graphics with printer/plots output. Capable of handling over 50,000 data points, internal directly with Lotus files. Demo diskette available. MC/VISA Only \$179

NCSS

865 East 400 North

Kaysville, UT 84037

Phone: 801-546-0445

CIRCLE 645 ON READER SERVICE CARD

STAT PLAN III

Easiest to use statistics program available. Complete range of statistics—curve fitting, cross-tab, correlation, multiple regression, T-tests, etc. Graphics with printer/plots output. Capable of handling over 50,000 data points, internal directly with Lotus files. Demo diskette available. MC/VISA Only \$179

THE FUTURES GROUP-STAT PLAN III

76 Eastern Blvd., Dept. C

Glastonbury, CT 06033 1264

(203) 633-3501

STATISTICS

High performance STATISTICAL SYSTEM

STATS+

Limited time price \$149

A powerful, elegant, and super-fast statistical package integrated with complete data management and dynamic graphs. Comprehensive selection of descriptive, inferential, and exploratory statistics with forecasting. STATS+ features intelligent, two-way interfaces to data from Lotus, Symphony, dBase, and other programs. For more info look for our ad in most computer journals, ask your dealer, or contact StatSoft. Price \$245 (+\$5 ship/handl).



StatSoft

2325 E. 13th St., Tulsa, OK 74104
(918) 583-4149

Overseas offices: StatSoft of Europe (Hamburg, FRG), ph. 040-4200347. StatSoft UK (London UK), ph. 07072 71196. StatSoft Australia (Melbourne, Australia), ph. 013-490-4276. CIRCLE 844 ON READER SERVICE CARD

THE BASS SYSTEM™

DATA ENTRY:
LENGTH WTEHT: 1;
INPUT AGE 5 1;
0 25 HEIGHT WEIGHT 38.37;
FORMAT AGE 5.0 HEIGHT WEIGHT 8.0;
PROC OLM DATA-WTEHTUY:
CLASS AGE;
MODEL WEIGHT - HEIGHT AGE SEX;

The BASS SYSTEM (your product) took 25 seconds, 384K, and 1.2 Meg of disk space! 1 costs \$399 one time, with occasional updates at \$35. Outset was 1,000 observations.

BASS INSTITUTE, INC. P.O. BOX 349 CHAPEL HILL, NC 27514 (919) 933-7096

CIRCLE 845 ON READER SERVICE CARD

Statistical Navigator™

An expert system using AI strategies in helping to determine appropriate statistical analysis.

Version 1.1 - \$99.95
(plus shipping and handling)

VISA, MC, AMEX, PO and Personal Checks accepted. Call toll-free 1-800-537-4866

Missouri residents call 314-445-4554

FAX 314-445-4589

IDEA-WORKS

CIRCLE 846 ON READER SERVICE CARD

MINITAB's a PC of cake!

MINITAB features intuitive commands for comprehensive data analysis. Includes basic statistics • regression • time series • tabulation • ANOVA • plots • histograms • much more. DOS based version includes LOTUS interface, hi-res graphics, no copy protection. Used in over 60% of Fortune 500 companies. For free brochure call 813/338-3280.

MINITAB
STATISTICAL SOFTWARE

Minitab, Inc.
3001 Enterprise Dr., State College, PA 16801
CIRCLE 848 ON READER SERVICE CARD

GO with SOLO

Ideal for researchers and business professionals. SOLO provides all the necessary statistical procedures. Incredibly easy to use. Inexpensive enough for a single project or occasional use. \$149 complete with graphics. Call today. MC or VISA. Satisfaction guaranteed!!

BMDP STATISTICAL SOFTWARE

1440 Sepulveda Boulevard
Los Angeles, CA 90025
(213) 479-7799

CIRCLE 849 ON READER SERVICE CARD

UTILITIES

Ammunition to conquer your biggest problems!



- The Virtual Expanded Memory Manager provides your EMS applications with up to eight megabytes of expanded memory
- It turns PC/AT or PS/2 extended memory into expanded memory
- It turns hard disk storage into expanded memory
- It is compatible with most EMS applications, including 1-2-3 and Symphony
- Only \$89.95 30-day money-back guarantee

V-EMM™
P.O. Box 386
Manhattan, KS 66502
(913) 537-2867

CIRCLE 852 ON READER SERVICE CARD

SX STATISTIX™

- Easy to learn
- Easy to use
- FAST FREE Guarantee
- Money Back Guarantee



At \$175.00 SX outperforms higher priced programs!

If you value your time and money, call today for FREE SX demo disk

612-631-2852

NH Analytical Software
Box 13204, Roseville, MN 55113

CIRCLE 850 ON READER SERVICE CARD

SURVEYS

THE SURVEY SYSTEM

An easy to use menu driven system for the entry, editing, processing and presentation of questionnaire data. The system can produce camera ready cross-tabs and other tables in banner format. Also statistics and bar charts. Regression and open-end coding/analysis options available.

CREATIVE RESEARCH SYSTEMS

15 Lane Oak Cir., Dept. P
Petaluma, CA 94952
(707) 765-1001

RUNNING OUT OF MEMORY?

- LIM EMS 4.0 for PC/XT/AT
- No expensive memory boards required—uses memory that goes unused on most systems
- Works with 1-2-3, Symphony, DOS 4.0, DeskView, and many others
- PC/XT/286 AT and Special High Speed 386 AT versions all for one low price \$59.95
- OEM pricing also available

BIOSys Software

1501 N. Broadway, Suite 270
Walnut Creek, CA 94596
(415) 933-7713

CIRCLE 863 ON READER SERVICE CARD

MULTITASKING \$49.95 FOR ONLY

IT'S LIKE HAVING THREE PCs IN ONE!



Boost your productivity!

It's easy to use!

Introducing PC-MIX, powerful new multitasking software!

More features than DoubleDOS! More value than DESQview! Run all your favorite software & X!

PC-MIX FEATURES

- Three program running concurrently
- Rapid switching between programs
- Configurable memory partitions
- Operation beyond 640K with 128MB
- Occupies only 40K bytes
- No setup required

Proware

10719 Plano Road, Suite 100
Dallas, TX 75238

45 Days Money Back Guarantee!

To order or for more information, call us today. We accept: MasterCard, Visa, American Express, Discover, Checks and C/D.

Shipping/handling add \$1.95. IL & CA add \$4.00. elsewhere \$3.00.

Please indicate add value tax (TX) on Country #1 order form. *TAX

1-800-842-3787

CIRCLE 851 ON READER SERVICE CARD

StatPac Gold

The Right Choice For Statistics And Forecasting

- Easy to learn
- Simple to use
- Fast, accurate, variable
- Windows and graphics

Call now for a free brochure 1-800-328-4907

WALONICK ASSOCIATES
The PC Statistics Pros

1400 Hobbs Ave. S., Minneapolis, MN 55425
(612) 554-8822

CIRCLE 847 ON READER SERVICE CARD

WORD PROCESSING

WORLD'S BILINGUAL WORD

Duanglan, bilingual word processor for English and Armenian, Bengali, Euro/Latin, Greek, Gujarati, Hindi, Khmer, Lao, Punjabi, Russian, Sinhalese, Tamil, Telugu, Thai, Viet. Only \$109 + \$5 s/h (foreign + \$12 s/h). Free Font editor for IBM with dot-matrix LaserJet printer. Demo \$9 + \$1 s/h. Megatemp Company, 3436 Cottman Avenue, Philadelphia, PA 19149-1606, U.S.A. TEL 215-331-2748 FAX 215-331-4189

NEW! PC-WRITE 3.0

Full featured word processor for PCs. Edits large files and columns. Spell check, mail merge, ASCII and macros. Easy to use. Supports 500 printers. Software guide and tutorial on diskettes \$19. Registration with manual, tele-support, newsletters and updates \$99.00. 90 day moneyback guarantee. QUICKSOFT, 219 First Ave. North #224 PMAC, Seattle, WA 98109. 1-800-888-9088 (206) 282-0452 Visa/MC

MISCELLANEOUS/ACCESSORIES



CompuTogs Dust Covers

The ultimate in dust protection. Available in natural canvas/brown trim or new design-grippy black trim (add \$2 cover). Our covers are far superior to vinyl!

MONITOR	15.95	PRINTER (speaky)	15.95
KEYBOARD	13.95	MON-CPU	24.95

CompuTogs® P.O. Box 19726, Greensboro, N.C. 27419 • (919) 292-9060
VISA/MC Accepted. Includes \$2 S&H Shipping. CUSTOM EMERGENCY SERVICE AVAILABLE.
CIRCLE 881 ON READER SERVICE CARD 1-800-227-TOGS



CompuCover

COVER YOUR INVESTMENT

DUST COVERS — Over 100 designs in 16 colors. Basic Two and Complete. Nylon. Clear Plastic. Clear laminated vinyl. **KeySaver®** Keyboard Protector. 30 Year Protection from dust and spills. Clear on the top and bottom. Touch — Over 100 models available.

CALL FOR FREE CATALOG

ORDER DESK

(800) 874-0391

IN FLA. (904) 542-8888

DEALER INQUIRIES WELCOME

CompuCover®

3000 Lanes Turner Blvd.

Fort Worth, Texas 76104

Customer Service

(214) 393-4440

FAX (214) 393-5555

CIRCLE 882 ON READER SERVICE CARD

PC Magazine Marketplace
the ultimate target market!

The brand specifiers who read PC Magazine don't have the time to shop around, their only concern is getting what they need as quickly as possible.

They'll **DIRECT** their attention to PC Magazine Marketplace.

For them PC Magazine Marketplace's Direct-Response/Display Ad format represents a fast, easy and cost effective method of product acquisition. They know it will have the products they need and the information they want regarding price, volume, discounts, specifications and delivery.

If you think that your business can benefit from the 700,000 brand specifiers who read PC Magazine... YOU'RE RIGHT!

So take **DIRECT** action and call (212) 900-5115 or (800) 825-4405

BAR CODING



Complete Fast Bar Code

Printing Into Your Programs

* New supports: Tracings & Zip + 4

* Prices: UPC Code 25, 16, 124

* Codelines and more

* Source Included — No Remotely

* Supports C, C++, and more

* Dos, Xenix, Oxy 1 compatible

\$249 \$389

Version 1 Version 2

THE COMPUTER

ConnectTree

P.O. Box 634, San Jose, CA 95122

(718) 832-2231 (800) 952-2331

BAR CODE & MAGNETIC STRIPE READERS

for the IBM PC & PS/2

Simple & quick installation

No additional software or port

Media wants & case

Also available:

SmartCard encoder/reader

Barcode printing software

Magnetic stripe encoders

Units for other computers

& terminals

TPS ELECTRONICS

4047 Transport Street

Palo Alto, CA 94303

Telephone: 415-855-0823

Telex: (GRAPHY) 371-9097 TFS PLA

FAX: 415-855-3483

CIRCLE 884 ON READER SERVICE CARD

BAR CODING

LABELING SOFTWARE



- For Epson, Oki, IBM, and Lasedet
- Now with easy WYSIWYG screens
- Flexible format. Any size
- Big text readable up to 50 ft.
- Bar Codes: 2of5, 128, UPC/EAN, AIAG, MIL-STD, Code 39, etc.
- Auto-incrementing. File input
- Logos, symbols, custom chs
- Reversals. Color. Soft fonts

- Above Label Printed with Utility II LabelRIGHT—\$279
- Other Menu Driven Programs from \$49. XENIX—\$199
- MS-DOS user callable routines from \$179

Handheld Portables

- Battery operated reader
- Simple, powerful, 64K memory
- Bar code or keyed input
- MSI, 2of5, UPC/EAN, 128, Code 39
- Easily programmable prompts
- Uploads via RS-232 or keyboard
- Doubles as non-portable reader
- Wand or laser input
- Complete with wand—\$849



Bar Code Readers for PC, XT, AT, PS/2 and all RS-232 Terminals

- Attaches as 2nd Keyboard
- No software changes
- 2of5, UPC/EAN, 128, MSI, Code 39
- Magstripe, laser, or wand input
- Complete with steel wand—\$399

WORTHINGTON

Direct from manufacturer
30 day \$ back guarantee!

DATA SOLUTIONS

417-A Ingalls Street
Santa Cruz, CA 95060

800-345-4220
CA 408-458-9938

BAR CODE LABELER \$149

with BIG TEXT Softfonts \$349

*Any format/place Barcodes & text anywhere

*Supports full page & multi-up label stock

*Multiple copies & auto serial numbering

*Keyboard data & Text file input

*How-To Manual with many pre-designed labels

*IBM/XT/AT/Code39, 125, UPC/EAN

JOHNSON COMPUTING

98 Bohn Road

Fairfax, CA 94530-1448

(415) 456-8516

BAR CODE READERS DELIVER

— Keyboard wedges (Internal/External) with

Displays for the IBM PC/XT/AT, PS/2

— RS 232 wedges for WYSE, Link terminals

— What-You-See-is-What-You-Get Bar Code

and Label Printing Software

— 30 Day Money Back Guarantee

— Full 2 year warranty

VARIANT MICROSYSTEMS

3140 De La Cruz Blvd., Ste. 200

Santa Clara, CA 95054

Phone: (408) 980-1880 FAX: (415) 623-1372

BAR CODING

BAR CODES MADE EASY



PERCON® E-Z-READER™

FAST • ACCURATE • RUGGED

Call a PERCON Bar Code Specialist to learn how easy it is to add bar code to your system.

- Immediate Shipment
- Free Phone Support
- 2-Year Warranty

PC PERCON®
2750 St. 11th Ave.
Burlington, OH 44603-2003
503-344-1189 • FAX 503-344-1399

Call our toll-free number—
1-800-8-PERCON
(1-800-873-7266)

BAR CODE READERS

- FOR PCs:**
- HPC/AT & CLONES
 - PS 2 - ALL MODELS
 - TANDY 1000 SA-TX 5L-TX 1200
 - 2000-4000
 - ZENTH 138-148 151-154-158
 - EPSON EQUITY 801-810-814
- NO SOFTWARE CHANGES REQUIRED
- DATA APPEARS AS KEYBOARD INPUT
- READS CODE 39 1/2 OF 5 UPC A-E
- EAN 8-13 CCOMBARS
- AUTO-DISCRIMINATES BETWEEN CODES
- DIRECT FROM MANUFACTURER
- 30 DAY MONEY BACK GUARANTEE
- SAME DAY SHIPPING

- FOR TERMINALS:**
- WYSE 30 50 60 75
 - WUMTRON A77 PC A 770-PC
 - UNIK MC-5
 - RS-232C

- BAR CODE PRINTING SOFTWARE:**
- MS-PC DOS SYSTEMS
 - B-B 24 PIN DOT MATRIX
 - HP-LASER JET-PLUS-SERIES II

RESELLER DISCOUNTS AVAILABLE

AMERICAN MICROSYSTEMS
1110 S. AIRPORT CIRCLE, SUITE 140
GULFSTREAM, TX 76040 (817) 571-8015
(800) 488-4452
FAX (817) 585-6232

Bar Code Solutions

NEW BIG Text AAG LOGMARS Bar code printing packages, any label most printers.

PC WAND 100 - In-line scanner emulates 2ND keyboard on PC, XT & AT. Uses your existing software without any change.

PC WAND 200 - Terminal wedge on a serial "party line" for laptops and Unix minis.

NEW PC WAND 300 - Up to 128 reader data collection system. Auto-discontinues & collects, and transmits to PC or host.

PC WAND 100 Wander Wand - portable programmable scanners, laser and pen.

INTERNATIONAL TECHNOLOGIES & SYSTEMS CORP.

635-C North Berry Street, Brea, CA 92621

PHONE: 714 990-1880

FAX 714 990-2553

DEALER INQUIRIES INVITED

CIRCLE 965 ON READER SERVICE CARD

PrintBar II

BAR CODE PRINTING SOFTWARE

Print Code 39, 2 of 5, UPC, and EAN bar codes directly from your own applications without copying data to special print file. IBM PC/XT/AT/PS2 and compatibles. Supports IBM Graphics, Epson and LaserJet printers and compatibles.

PrintBar II Program \$295.00

PrintBar II Demo \$25.00

Other Bar Code products available for non-MS-DOS environments.

Bar Code readers from \$395.00

FREE Brochure (916) 622-4640

FAX 916-622-4778

Bear Rock
SOFTWARE COMPANY, INC.

6050 Enterprise Dr., Placerville, CA 95667

CIRCLE 884 ON READER SERVICE CARD

EZBarcode™

\$289.00
Includes EZBarcode II Printing Software

Bar Code Reader

Model PC-WiDcal Reader\$289.00
No software changes necessary • For PC, XT & AT
or compatible • Reads Code 39, 2 of 5, UPC
Combis • EZBarcode II printing software included

EZBarcode II Printing Program

Ordered separately\$49.00
Enter and print Code 39 and UPC A • For dot matrix and LaserJet printers • Easy bar code height setting • spacing • print density • etc.

EZBarcode II Printing Program\$99.00
Enter and print Code 39 and UPC A • For dot matrix and LaserJet printers • Easy bar code height setting • spacing • print density • etc.

dHARC/100™ Program prints bar codes from within dBASE • Add bar code printing to your existing dBASE programs\$99.00

EZRev™ Memory resident program prints bar codes from DOS applications\$99.00

Timekeeping Systems, Inc.

10344 Cedar Road • Cleveland, OH 44131

(216) 229-2579 • Fax: (216) 229-2571

Circle 967 ON READER SERVICE CARD

BOOKS CATALOGUES PUBLICATIONS

IBM PCjr SPECIALS

- Full line of IBM PCjr Hardware
- Memory Expansions to 640K
- Second Floppy Drives
- Parallel Printer Ports
- Full Size Keyboards
- Modems, Int. & External
- Joysticks, Serial Cables
- PCjr Network cards
- BASIC Cartridges, Mice
- PCjr Tested Shareware
- Complete Computers
- Repair Service

Send for Catalog Today

COMPUTER RESET

Ann. Dept. PCM

P.O. Box 461782, Garland Texas 75046

(214) 276-8072

CIRCLE 884 ON READER SERVICE CARD

Up To Date & Comprehensive

- PC Magazine 1988-89 ONLY \$5.99
- Smithsonian 1984-89 10
- National Geographic 1978-89 10
- Astronomy 1984-89 \$10.99

FREE INFORMATION

Softcon Corporation

P.O. Box 441744

Houston, TX 77244-1744

(713) 589-0533

CIRCLE 884 ON READER SERVICE CARD

BOOKS CATALOGUES PUBLICATIONS

PCjr Expansion Products

Possibly the largest selection of PCjr products in the country. We don't just sell PCjr products, we design them.

- Speed Up Products
- 4mb DMA Cartridges
- Second Floppy Disk Drives
- 314 Disk Drives
- PCjr Optical Mice
- Monitor Adapters for PCs
- Parallel Printer Ports
- Full Size Keyboards
- Speech Attachments
- Joysticks, Cables, & Adapters

Call or write to receive our free 32-page catalog of PCjr Add-On products. For even faster results, circle our reader service number.

PC Enterprises

"The jProducts Group"

Box 292, Belmar, NJ 07719

(201) 280-0025 (800) 929-PCJR

CIRCLE 885 ON READER SERVICE CARD

COMPUTER INSURANCE

SAFEMORE INSURES YOUR COMPUTERS

Full replacement of hardware, media, purchased software. As low as \$39 yearly. Covers fire, theft, power surges, other accidents. Blanket coverage, no list of equipment needed. Call for information or immediate coverage.

1-800-848-3469

Local (614) 262-0559

SAFEMORE, The Insurance Agency Inc.
2629 N. High Street, P.O. Box 02211
Columbus, OH 43202

CIRCLE 879 ON READER SERVICE CARD

**TO PLACE YOUR
AD IN
PC Magazine
Marketplace
Call (212) 503-5115
or (800) 825-4ADS**

PC Magazine Marketplace

2nd Color Option Available

PC Magazine Marketplace the ultimate target market!

The brand specialists who read PC Magazine don't have the time to shop around, they only concern in getting what they need as quickly as possible.

They'll DIRECT their attention to PC Magazine Marketplace

For them PC Magazine Marketplace's Direct Response Display Ad format represents a fast, easy and most effective method of product acquisition. They know it will have the products they need and the information they want regarding price, volume discounts, specifications and delivery. If you think that your business can benefit from the 700,000 brand specialists who read PC Magazine... WE'VE GOT YOU.

So take DIRECT action and call (212) 503-5115 or (800) 825-4ADS

CONSULTING SERVICES

Ken Montri & Associates Computer Consulting Firm

- We offer the following consulting services:
1. Companies looking for hardware and/or software
 2. Companies who have bought hardware and/or software and are not satisfied with their purchase.
 3. A six month or one year service contract to assist companies in purchasing decisions.

*Note: We are not a hardware or software dealer however, a consulting firm to assist clients with their needs.
For further information contact
Ken Montri & Associates at:
419-478-7723
5315 Lewis Ave. #74
Toledo, OH 43612

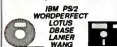
CIRCLE 871 ON READER SERVICE CARD

DATA CONVERSION

DATA CONVERSION

DISK → DISK • TAPE → DISK
OPTICAL SCANNING

WORD PROCESSORS
SPREADSHEETS
DATA BASES, MAIL LISTS
OVER 2,500 FORMATS



(212) 463-7511

NATIONAL DATA
CONVERSION INSTITUTE

1000 10th Avenue, New York, NY 10011
NATION'S LEADER IN DATA CONVERSION

CIRCLE 872 ON READER SERVICE CARD

DISK/TAPE/OPTICAL SCANNING

- 336 per page typewritten form to disk in ASCII
- 50¢ per page all WP formats.
- Scan Typewritten text to 24bit low rates
- Disk convert from IBM, Wang, Xerox, VMEC + 1000 others customized
- Tape conversions (900, 1600, 3200, 6250 BPI)
- BEST RATES • FREE TEST
- 1st RUN COMPUTER SERVICES
1261 Broadway Suite 506
New York, NY 10001
(212) 779-0800

DATA CONVERSION

CONVERTING YOUR DISKETTES

- Entrust them to us.
 - We convert between 1500 popular word processor and computer formats: 3 1/2", 5 1/4", 8" Disks, Mag Cards, Mag Tapes, Cassettes
 - Customized Conversions too
 - Call us for quality, best prices and the quickest turnaround time
- Company Compendia, Inc.
Tel 312-938-0937 (Chicago)
Fax 312-938-0383

DATA RECOVERY SERVICE

ONTRACK 800-872-2599 DATA RECOVERY INC.

In MN Call
612-937-1107

The Only Custom Data Recovery Experts

A service from the
creators of Disk Manager!
*Recommended by major
drive manufacturers.*

- Call us when:
- Your hard disk can't be booted
 - You can't access a file
 - Your directories and/or FATs are scrambled or gone, etc.

For that critical moment when only the best will do.

CIRCLE 873 ON READER SERVICE CARD

DISK CONVERSION

TAPE/DISK CONVERSIONS

Conversion services to or from
over 2000 computer systems:

- Magtapes • Mini Computers
- Micro Computers • Typewriters
- Word Processors

CALL THE INDUSTRY LEADERS

PIVAR
COMPUTING SERVICES, Inc.

(312) 459-6010
165 Arlington Heights Rd #M
Buffalo Grove, IL 60089

CIRCLE 874 ON READER SERVICE CARD

CHANGING WORD PROCESSORS?

Media transfer to or from:
IBM, XEROX, DEC, Wang,
LAMAR, CPT, CT, MICROM, NBI,
WORDSTAR, WORDPERFECT, MS/WORD, DWG,
MULTIMATE, SAMMA, MASIL, OICA
*****FREE TEST CONVERSION*****
Conversion Specialists
531 Main St., Suite 635
El Segundo, CA 90245
(213) 545-6551 • (213) 322-6319

TO PLACE YOUR
AD IN
PC Magazine
Marketplace
Call (212) 503-5115
or (800) 825-4ADS

DISKETTE COPY SERVICE

SOFTWARE DUPLICATION

- One-Stop Shopping
- Custom Packaging
- Copy Protection
- Technical Support
- Drop Shipping
- Fast Turn-Around
- Competitive Pricing



800-222-0490

In NJ 201-462-7628
FAX 201-462-5658

MEGA50ff

P.O. Box 710, Freshold, NJ 07728
Full Service Duplication Facility

CIRCLE 875 ON READER SERVICE CARD

Duplication from \$59

Affordable rates only \$59 (\$25¢) &
\$1.46 (\$50¢) for MSDOS and APPLE
duplication. Prices go even lower as
you continue to order.

- Highest Quality Media
- Duplication • 100% Verification
- Custom Labels/Slipsheets/Markers
- Formatted Disks/tapes
- Packaging & Assembly
- Special Rates for Demo Software and Site Licensing
- 24 Hour Turn-Around
- Guaranteed Products

Diversified Systems Group, Inc.
P.O. Box 1114
Issaquah, WA 98027
(800) 256-3142 (206) 382-0900

CIRCLE 877 ON READER SERVICE CARD

SOFTWARE PRODUCTION

- Disk duplication
- All formats
- EVERLOCK copy protection
- Label/sleeve printing
- Full packaging services
- Warehousing
- Drop shipping
- Fulfillment
- 48-hour delivery
- Consultation & guidance

Star-Byte, Inc.

2800 Briggs Rd., Hackett, PA 19440
800-243-1515 215-967-2470

CIRCLE 879 ON READER SERVICE CARD

TOTAL SERVICE CONVERSIONS

- OUR NAME SAYS IT ALL
 - Quality Service
 - Quick Turnaround
 - Low Prices
 - 1-800-5-CONVIRT
 - In CA 1-213-669-5134
 - Formerly Wit/Text Sciences Corporation
- TOTAL SERVICE CONVERSIONS, INC.
1933 North Monson Street
Los Angeles, CA 90027

DISKETTE COPY SERVICE

New Datapath
Diskette
Duplication
Systems

To get exactly the diskette duplicating capacity you need today, start with any IBM PC/XT/AT or compatible.

Then install our Model 40 Diskette Duplicator—at \$1995. It uses only one slot in your PC, and produces up to 240 copies per hour for fast, high-speed, unattended operation. And our new 3½" or 5¼" Desktop Autoloader—

at just \$2495. Datapath systems are expandable up to 8 drives. They run 3½" and 5¼" drives simultaneously, and feature multiple formats—including PS/2. They're multi-tasking systems so you can run up to 8 different jobs at once.

For more information, or to order, call today. 415 651-5580.

Datapath



at just \$2495

Datapath systems are expandable up to 8 drives. They run 3½" and 5¼" drives simultaneously, and feature multiple formats—including PS/2. They're multi-tasking

systems so you can run up to 8 different jobs at once.

For more information, or to order, call today. 415 651-5580.

Datapath

© 1988 Datapath Technologies, Inc., 4670 Fremont Boulevard, Fremont, CA 94538. 415-651-5580
CIRCLE 679 ON READER SERVICE CARD

The Software Duplication Experts

Full service specialists in the duplication & packaging of 5.25" & 3.5" diskettes for all of your requirements.

- 24 Hour Turnaround On Duplication
- 100% Satisfaction Guarantee Policy
- Tough 5 Step Quality Control Process
- Complete Packaging & Assembly Services

6 Years Experience & Expertise In Software Duplication



Echo Data Services, Inc.
Lionville, PA 19053
800-533-4188
215-363-2400 in PA

SUPPLIES

RIBBONS

1-800-331-6841

1-513-252-1247 (Ohio)

Over 350 types

Volume Discounts Available

• • Satisfaction Guaranteed • •

	BLACK	COLORS
APPLE IMAGEWRITER	2.50	3.50
APPLE 4-COLOR	—	8.95
DIAGRAM HT II M/S	2.25	—
EPSON LX-80/90	2.25	3.50
EPSON MX-FX 60	2.50	3.50
EPSON MX-FX 100	3.50	4.50
IBM PROPRINTER	3.50	—
NEC P1, 2, 6	4.95	—
NEC P3, 7	4.85	—
OKIDATA 82-92	1.15	1.50
OKIDATA 182-182	3.50	4.50
PANASONIC KXP	3.50	4.50

DAYTON COMPUTER SUPPLY
a division of Day-Bye Corp.
1220 Wayne Avenue, Dayton, Ohio 45410
EST. 1979 TERMS: MC, VISA, C.O.D.
DISCOVER

CIRCLE 680 ON READER SERVICE CARD

Genuine Sony Disks

3.5" DD (1.0 MB)

50/Pkg.

#SB-2DD



89¢ ea.

3.5" Disk Storage Box

Protects 45 Diskettes

\$2.99 12+



\$3.99 Less than 12

Order: 1-800-258-0028

SAH: F.O.B. Grand Rapids, MI
Foreign Inquiries Invited. Min. Order
\$25.00. Prices subject to change.

Precision Data Products
P.O. Box 8367
Grand Rapids, MI 49518
816-452-3421 • 313-645-4860
FAX: 816-452-4614

CIRCLE 681 ON READER SERVICE CARD

SUPPLIES

SOFTWARE PACKAGING
To Meet Your Needs

Packaging Items

- Vinyl Portfolios
- Binders and Slipcases
- Vinyl Cloth
- Speaker Paks
- Custom Designs

Silk Screening and
Printing Services

- Binders - Slip - Portfolios
- Labels - Tyvek Sleeves
- Manuals

Duplication and Assembly Services

- 100% Individual Testing on each disk (Write/Read/Verify)
- 10% ADL lot verification performed on separate computer
- Label affixing, product assemblies and shrink wrapping available
- Copy Protection Systems

Accessory Items

- Index Tabs
- Vinyl disk pages 1, 2, 3, 4 disk/pg.
- Shipping cartons binders/portfolios/disk
- Typesetting service for manuals from file transfers or printouts
- Diskette label printing
- Bulk diskettes

CIRCLE 682 ON READER SERVICE CARD



721 W. Algonquin Rd., Arlington Hts., Illinois 60005

(312) 364-SOFT (7638) • FAX 364-7698 • Telex 493-7109

TONER CARTRIDGES
RECHARGED

\$45

Ship. Incl.

TESTED • GUARANTEED • 24-HR. TURN-
AROUND

Apple, Canon, HP, QMS, etc.
Canon Microfiche & PC Copiers
AM, VISA, AMEX, P.O. #, Qty. Discounts

Call Toll Free for Orders & Info.

ADVANTAGE RECHARGING

2118 Sixth Street Tuscaloosa, AL 35401

1-800-458-3501 / 1-800-239-4027 in AL

CIRCLE 683 ON READER SERVICE CARD

GENUINE
hp HEWLETT
PACKARD
TONERS
\$79.50
each (includes
original toner)

Huge Inventory in Stock

For Same Day Shipment Call

1-800-225-TONER

+1-800-225-9837

Master Supplies At Similar Savings

TONERS PLUS...

CIRCLE 684 ON READER SERVICE CARD

Toner Cartridge
Recharging Specialist

WE TAKE PRIDE IN OUR CARTRIDGES!
100% UNCONDITIONAL GUARANTEE

• No Sales Tax • 30% More Toner

• Darker Print • 24 Hr. Turnaround

LASER PRINTERS • PC COPIERS

\$36.95

Call For Brochure

JT TECHNOLOGY

48 Old Hickory Cove

Jackson, TN 38305

901-464-9011

CIRCLE 685 ON READER SERVICE CARD

SUPPLIES

HOW TO SUCCESSFULLY BUY THROUGH MAIL ORDER AND PROTECT YOUR RIGHTS

Mail order sales are governed by rules of the Federal Trade Commission (FTC) and various state laws. These guidelines are published as a service to you. Remember, the many vendors advertising in this section are eager to serve your needs.

FTC rules say:

1. The Seller must ship your order within 30 days of receiving it, unless the advertisement clearly states it'll take longer.

2. If it appears that your order will not be shipped when promised, the Seller must notify you in writing in advance of the promised date, giving a definite new date, if known, and offering you the opportunity to cancel the order with a refund or consent to a definite delayed shipping date or an indefinite delay.

3. The Seller's notice must contain a stamped self-addressed card or envelope with which you can indicate your preference. If you don't respond to this notice, the Seller may assume you agree to the delay, but must either ship or cancel your order within 30 days after the original shipping date promised or required. A prompt refund must be made when an order is cancelled.

4. Even if you've consented to an indefinite delay, you retain the right to cancel the order at any time before the item has been shipped.

5. If you choose to cancel an order, that has been paid for by check or money order, the Seller must mail you a refund within seven business days. If you cancel an order for which you paid by credit card, the Seller must credit your account within one billing cycle following receipt of your request. Store credits or vouchers in place of a refund are not acceptable.

6. In the event that the item you ordered is unavailable, the Seller may not send you substitute merchandise without your express consent.

TIPS WHEN ORDERING When ordering by mail:

State precisely what merchandise you want, specifying details such as model, make, size, component parts, etc.

Confirm the price and expected delivery date as stated in the ad. Indicate whether you will accept a substitute product if the

item you ordered is unavailable, and, if not, that your payment should be returned.

Don't send cash, you will have no record of payment if a problem arises, and.

Keep a copy of your order and all other correspondence with the Seller. Your records should include the company's name, address and phone number; a description of the item ordered; your cancelled check or a copy of the money order; record of the date you mailed the order, or the time and date of your conversation, and the name of the person you talk with, and any sales slips and shipment receipts.

Ask about servicing and refund/return policies and with whom a problem should correspond if there is a problem.

IF YOU HAVE PROBLEMS

1. If you have not received your order as promised or if the item is defective, immediately notify the Seller in writing referring to your order by description, price, date, as well as by account number and order number, if available. Make sure you keep a copy of the letter.

2. If you complain by telephone, send a follow-up letter to confirm what was said.

3. If you think the merchandise is defective, record your product instructions and your warranty carefully to be sure you don't expect features or performance the product isn't designed to give. Then contact the seller for instructions. Don't return it to the Seller until you have been instructed to do so.

4. When returning merchandise make sure you keep the shipper's receipt or packing slip, your right to be reimbursed for postal cost is determined by store policy.

5. If you have completely dissuaded your purchase with the Seller and are still not satisfied, write to the consumer complaint agency in the Seller's state. If you paid for the merchandise by credit card, you may have rights to withhold payment under a Federal law called the Fair Credit Billing Act.

CONVERT 720K 3.5" DISKETTES TO 1.44M

You may already know that the difference between low and high density 3.5" floppies is in the plastic case. The 1.44 meg high density diskettes have a hole in the case not found in the 720K low density diskettes.

A low density 3.5" diskette can be formatted and used as a high density diskette after a small hole is placed in the plastic case. This hole should not be drilled because drilling may leave small particles that can corrupt the media.

We have developed a precision device that will place a clean hole in the proper location every time. Our diskette puncher is made in America of all steel and aluminum, no plastic. The punch mechanism is a combination of cold drawn tempered steel and hollow ground chrome steel that will make many clean, money saving punches.

SAVE MONEY. The high density 3.5" disks typically cost about 3 times what the low density disks cost. By buying the cheaper disks and converting them to high density, you can save 60% to 70% on floppies.

For more information on this money saving technique, see the related article in the April issue of Computer Shopper (page 322).

TO ORDER

ORDER TOLL FREE 1-800-446-5212 24 HOURS

VISA AND MASTERCARD ACCEPTED (no surcharge)

DISKETTE PUNCHER \$39.95

SHIPPING & HANDLING \$3.50

OUTSIDE U.S.A. APO/FPO, \$10.00 SHIPPING

ARKANSAS RESIDENTS ADD 5% STATE SALES TAX

Or Send Your Order To: **S & S Computer Products**

P.O. Box 1486

Little Rock, Arkansas 72233

24 HOURS

UNCONDITIONAL MONEY-BACK GUARANTEE

IF FOR ANY REASON YOU ARE NOT COMPLETELY SATISFIED WITH DISKETTE PUNCHER, YOU MAY RETURN IT WITHIN TEN DAYS FOR A FULL REFUND (Ten-day money-back guarantee does not include return freight, or shipping and handling.)

CIRCLE 88 ON READER SERVICE CARD

TONER

Your Cartridge Refills:

Black - 44.50	24 hour turnaround
Color - 44.50	100% Satisfaction
PC - 44.50	Toner for NEC, Ricoh, Panasonic, Quantum, etc.

One Cartridge:

Black - 99.50
Color - 79.50
PC - 49.50

New cartridges

2 DAY AIR Return Delivery

\$44.50 for laser cartridges

800-777-8444

LASER DRINK • Dealership • Training

4721 Midway Road, Suite 100, Dallas, TX 75244

CIRCLE 89 ON READER SERVICE CARD



SEND \$44.95
With Each Cartridge

EXTRA LIFE TONER CARTRIDGE RECHARGE

Lasts 30-50% Longer • No Heat Gun • For All Laser Printers

And: Copiers Using Canon Engines (EP, EP5 & FC) • 24 Hour Turnaround • All Cartridges Tested 100% Guaranteed • We Buy Empty For \$16 • Business & Technical Training Available

SUNSTATE LASER PRODUCTS

61 Palms Drive, S.E., Winter Haven, FL 33894

Telephone (813) 324-7003

CIRCLE 90 ON READER SERVICE CARD

TO PLACE YOUR AD IN

PC Magazine
Marketplace

Call (212) 503-5115
or (800) 825-4ADS

SELL US YOUR EMPTY TONER CARTRIDGES \$10

- ALL CARTRIDGES • SAMSUNG 4450 • 4450 • 4450 • 4450
- HP 4450 • 4450 • 4450 • 4450 • 4450 • 4450 • 4450 • 4450
- 4450 • 4450 • 4450 • 4450 • 4450 • 4450 • 4450 • 4450
- 4450 • 4450 • 4450 • 4450 • 4450 • 4450 • 4450 • 4450

BUY OUR FILLED CARTRIDGES

- 4450 • 4450 • 4450 • 4450 • 4450 • 4450 • 4450 • 4450
- 4450 • 4450 • 4450 • 4450 • 4450 • 4450 • 4450 • 4450
- 4450 • 4450 • 4450 • 4450 • 4450 • 4450 • 4450 • 4450
- 4450 • 4450 • 4450 • 4450 • 4450 • 4450 • 4450 • 4450

Quality Control and Quality Assurance

Quality Control and Quality Assurance

Quality Control and Quality Assurance

Quality Control and Quality Assurance

Quality Control and Quality Assurance

Quality Control and Quality Assurance

Quality Control and Quality Assurance

Quality Control and Quality Assurance

Quality Control and Quality Assurance

Quality Control and Quality Assurance

Quality Control and Quality Assurance

Quality Control and Quality Assurance



ADVERTISERS' PRODUCT INDEX

RS#	ADVERTISER	PRODUCT	PAGE#
ACCOUNTING SOFTWARE			
194	Cooper MT Software	Act 2 Accounting Software	193
253	Macsys Inc.	Accounting Software	383
358	Peachtree Software	Double Bonus Bundle	330
227	Southern Information Systems	'Account Mate 2 D Plus IV'	181
247	TJB, Inc.	Profitshare	342
DATABASE MANAGERS			
181	Alpha Software	Alpha Four	368
147	Borland International	Paradox 3.0	97
494	Buttonware	PC-RILE db	222
315	Concentric Data Systems	R & R Relational Report Writer	20
112	Flow Software Inc.	Database S/W	195
+	Oracle	Database Management Software	47
+	Oracle	Database Management Software	42
249	Symantec	D & A	95
FINANCIAL PLANNING SOFTWARE			
+	Intuit Software	Quicken	29
INFORMATION MANAGERS			
315	Concentric Data Systems	R & R Relational Report Writer	20
+	Lotus	Agenda	116-117
263	Primewise Software	Personal Information Manager	227
INTEGRATED SOFTWARE			
167	Enable Software Inc.	Enable Software	72
LANGUAGES			
147	Borland International	Pascal	35
289	Lamigo, Inc.	Go Script	21
+	Microsoft	Language - Quick Pascal	57
OPERATING SYSTEMS ENVIRONMENTS			
+	IBM Corp.	OS/2 News	207
393	Software Link, Inc.	Lanlink SX	356
PROGRAM DEVELOPERS/GENERATORS			
201	Novintec Software	Easy Flow	80
125	Provision Software LTD	Superbase	74
PROJECT MANAGEMENT			
339	Applied Business Technology	Project Workbench	59
148	Primavera Systems	Primavera Project Planner	78
273	Symantec	Grindview	736
STATISTICAL SOFTWARE			
154	MamSoft	Math Cad	189
TEXT EDITORS			
186	Command Technology Corp.	SFF PC	288
UTILITIES			
386	Application Techniques	Prozap Plus	217
496	Banner Blue	OnPlus Advanced	188
354	Bartam Books	PC DOS Power Tools	323
128	Brighton Roberts & Co.	HyperPAD	52
+	Centra Point Software	PC Tools Deluxe	36
153	Concentric Data Systems	R & R Relational Report Writer	20
266	Delta Technology	Direct Access	326
376	Fontex Technologies	Spreadsheet Utility	326
323	Funk Software	Sideways	235
369	Golden Bow Systems	V-clip	357
187	Helix Software	Headroom	84
289	Lamigo Inc.	Go Script	21
170	Multisoft Corporation	Super PC-Rank	379
260	Rose Electronics	Master Link	250
159	SMC, Inc.	Whylot	56
223	Traveling Software	Lanlink III	349
WORD PROCESSING SOFTWARE AIDS			
200	AJFA Computergraphic	Type Director	280-281
142	Applegate Software	The Perfect Addition	224
325	Concentric Data Systems	R & R Relational Report Writer	20
325	ID Engineering	Super Cartridge, Super Cartridge 2	241
325	ID Engineering	Super Cartridge 1 Enhanced	241
280	Lamigo, Inc.	Go Script	21
+	Microsoft	Word	2-3
131	Samra	Word Processing Software	17
+	Wardperfect Corporation	Wordperfect 5.0	94
316	Zydis Corporation	ZY Index	18
CAD/CAM			
475	America Small Business	Design CAD 3-D	361
586	Genetic Software Inc.	Genetic CAD	363
SPREADSHEET TEMPLATES			
115	Bart Software	Spreadsheet Compiler	134
102	Computer Associates	Super Calc 5.0	166-169
+	DAC Software	Lucid 3-D	69
376	Fontex Technologies	Spreadsheet Utility	326
323	Funk Software	Sideways	235
480	Funk Software	Always	218
+	Microsoft	Excel	60-61
DESK TOP PUBLISHING			
200	AJFA Computergraphic	Type Director	280-281

RS#	ADVERTISER	PRODUCT	PAGE#
472	Adopte Tech.	Draw Appoint	547
325	ID Engineering	Super Cartridge, Super Cartridge 2	241
325	ID Engineering	Super Cartridge 1 Enhanced	241
280	Lamigo, Inc.	Go Script	21
162	Lugares	Finestra	136-137
126	Pacific Data Products, Inc.	Print Cartridges	258
299	SWTTE International Ltd	Glyphs	37
DATABASE SOFTWARE			
174	Formware Corp.	Formworks	109
ENTERTAINMENT SOFTWARE			
727	Computer Music Supply	Midi	450
118	Tech-Cassions	Entertainment Software	378
FORM DESIGNERS			
140	Bloc Publishing	Form Designers	68
174	Formware Corp.	Formworks	109
257	Indigo Software LTD	Electronic Forms	362
SHAREWARE SOFTWARE			
343	Gemini Marketing	Shareware	247
COMPATIBLE KEYBOARDS			
196	AST Research	PC's	223
183	Computer Products United	PC's	50
368	Zelus International	Keyboards	356
DISK BACKUP & TAPE DRIVES			
+	Central Point Software	PC Tools Deluxe	62
395	CH Corporation	New Track Tape Systems	227
219	Invent Magnetics	Tape Back-Up	335
197	Marzanna Microsystems, Inc.	External Disk Drive	337
495	Maynard Electronics	Tape Back-Up	270
268	Swan Technologies/TCF	Tape Back-Up	22-25
173	Sorgen Inc.	Master HD45 Drives	223
HARD DISKS			
351	Hard Drives International	Hard Drives	182
376	Isomagic Corporation	Barnwell Slot II	16-19
+	Plus Development	Plus Hard Card	160-161
+	Seagate	Hard Disk Drives	282
COMPUTERS COMPATIBLES			
394	Acer Computers	Acer Computers	40-41
216	Achieve Microsystems	Computers	299
485	ACOMA Computers, Inc.	ACOMA Computers	166-167
111	Arche Technologies	Arche Computers	316
509	Austin Computers	Computers	10-11
481	Bull Dog Computer Products	Computer Accessories	280-281
252	Canopus Computers	Clone 286	402
+	Canopus Computers	PC's	320
536	Del Computer Corporation	Del Computers	63-66
324	Diversified Technologies	386 PC's	326
216	Evex Systems, Inc.	Step Computers	12-13
737	General Computer Stores	Mail Order	40
62	Hewlett Packard-Victoria	PC's	110-111
526	NCR Corporation	386 PC's	76-77
+	Northgate Computer Systems	Elegance	311-313
+	Northgate Computer Systems	286 12	375-377
+	Northgate Computer Systems	3 Choice	264-265
+	Northgate Computer Systems	Credit Card	248
109	PC Design/PCD Inc.	Compatibles	316
210	PC Dimension	PC's	400
103	PCMax	PC's	85
268	Swan Technologies/TCF	Compatibles	22-25
289	Tandy Corporation	Compatibles	333
182	Trendline of America	PC's	297
121	Tro Star Computer	PC's	220
721	Zelus International	Compatibles	270-271
723	Zelus International	Compatibles	226-229
INPUT DEVICES			
337	Database International	Keyboards	323
742	Diomed Power Electric	Hand Scanner	262
+	Kensington Microwave LTD	Expert Mouse	56
214	Kyle Tronic	Keypoint Mouse	164
492	KYE International	Mouse and Scanner	167
+	Northgate Computer Systems	Keyboards	264
ADD-ON BOARDS			
512	Intel	Connection Co-Processor	336
517	Intel	Main Co-Processor	248-249
361	Intel	Above Board Plus	208
325	ID Engineering	Super Cartridge, Super Cartridge 2	241
325	ID Engineering	Super Cartridge 1 Enhanced	241
193	Krisson Products	Video Mail Card	365
197	Marzanna Microsystems, Inc.	External Disk Drive	337
ADD-ON BOARD			
211	Sitco	Add-On Board	340
ADD-ON BOARDS			
268	Swan Technologies/TCF	VGA Boards	22-25
127	Video-7 (Headland Technology)	Fastvite VGA	173

#A	ADVERTISER	PRODUCT	PAGE#
SCANNERS/DIGITIZERS			
135	Complete PC	Hand Scanner	157
482	KYE International	Mouse and Scanner	147
104	NISCA	NISCAN	146
366	Science Associates Corp.	Digizart	246
PRINTERS			
242	Able America	Laser Printers	152-153
355	Business To Business	Printers	390
363	Eastman Kodak	Kodak Dectaris 150+	128-129
491	Hewlett Packard-Peripherals	Laser Jet	274-276
326	Hewlett Packard-Peripherals	Print Jet	201
326	Hewlett Packard-Peripherals	Print Jet	203
491	Hewlett Packard-Peripherals	Print Jet	286-287
491	Hewlett Packard-Peripherals	Print Jet	281
491	IBM Corp.	IBM Corp.	124-125
325	IG Engineering	Super Cartridge 1, Super Cartridge 2	241
325	IG Engineering	Super Cartridge 1, Enhanced	241
325	IG Engineering	So-Soft	21
296	Manhattan Typo	MT 905 Laser Printer	369
296	Neat Electronics	Master Net	250
259	The Laser Connection	Jet Script	5
PRINTER ACCESSORIES			
477	Applied Creative Technology	Systemer Plus	277
477	Applied Creative Technology	Softw. S. Shaving Device	278
522	Digital Products	Print Director	296
286	Fifth Generation	Logical Connection	280
325	IG Engineering	Super Cartridge, Super Cartridge 2	241
325	IG Engineering	Super Cartridge 1, Enhanced	241
126	Pacific Data Products, Inc.	Ford Cartridge	258
296	Rose Electronics	Master Switch	250
296	Rose Electronics	Master Net	250
296	Rose Electronics	Master Link	250
PORTABLE/LAP COMPUTERS			
195	IBM Corp.	386 Portable	243
522	Intelligence Technology Corp.	Cell Cellular Computer	107
368	Laptop Plus	Laptops	380
368	Mitsubishi Electronics	Laptops	144
258	NEC Home Electronics Inc.	286 Portable	100-101
110	Sharp Electronics Corp.	Sharp's Wizard	110
321	Toshiba of America	Laptops	113
732	Zenith Data Systems	286 Laptop "Supersport"	39
FILM RECORDERS			
302	AGFA - Mafra Division	Desktop Film Recorder	202
OPTICAL PERIPHERALS			
120	Microvision International	Laser Beam 940/Laser 600	339
161	Storage Dimensions/Moxor	Laser Stor	364-365
CD-ROM			
180	Bureau of Electronic Publishing	CD-ROM	4
261/523	Compact Disk Products	CD-ROM	49
DISPLAYS/MONITORS/TERMINALS			
153	NEC Home Electronics Inc.	3-D Monitors	C2-1
181	Quadram Corp.	VGA Monitors	339
389	Sello Instruments	Monitors	183
389	Sigma Designs	Laserview	304-305
GRAPHICS SOFTWARE			
496	Bentley Blue	OrtPlus Advanced	188
371	Corel Systems	Graphics Software	341
743	Digital Research	Presentation Team	150
174	Fontware	Fontworks	106
381	Micrograph	Micrographs Designer	86
381	Quanta Press, Inc.	Graphics Software	351
516	Software Publishing	Harvard Graphics	149
VIDEO GRAPHICS/BOARDS			
540	ATI Technologies Inc.	VGA Board	175
357	Paradise/Western Digital	VGA Boards	9
ACCELERATOR BOARDS			
276	Huppauge	386 Motherboard	32
COMMUNICATIONS SOFTWARE			
234	3K USA	3X-Lite 16	45
276	Central Point Software	PC Tools Deluxe	62
922	CompuLink	R2 LAN	193
504	Data Storm Technologies Inc.	Communications Software	367
522	Digital Products	Print Director	296
311	Fontware	Carbon Copy Plus	106
290	Rose Electronics	Master Net	250
223	Traveling Software	Laplink II	345
735	Triton Technologies	Co-Session	206
267	Xenix Systems	Communications Software	355
LOCAL AREA NETWORKING			
130	3 Com	3+ Open	141
483	3 Com	3+ Open	143
381	American Power Conversion Corp.	UPS	253
477	Applied Creative Technology, Inc.	Systemer Plus	277
477	Digital Products	Softw. S. Shaving Device	278
198	Com International	Novel Network	276
276	Constatk Communications	R2 LAN	193
522	Digital Products	Print Director	296
522	Equis Systems Inc.	LAN	20
286	Fifth Generation	Logical Connection	280

#	ADVERTISER	PRODUCT	PAGE#
146	Gateway Communications	Lan Product	257
147	Newbridge Networks, Inc.	Lan	257
237	Novell Inc.	Networks	93
290	Rose Electronics	Master Switch	250
290	Rose Electronics	Master Net	250
290	TDS/PS (Turnkey Systems)	Topic Connectivity	253
MICRO-INFRARED LINKS			
124	Altimatec	New PC Host Software	191
146	Gateway Communications	Lan Product	257
MODEMS			
524/733	Natural Microsystems	Watson	37
231	Touchstone Systems	Workport Series Modems	28
367	Universal Data Systems	Modems	264
EMULATORS/PROTOCOL CONVERTERS			
124	Altimatec	New PC Host Software	191
MULTIUSER SYSTEMS			
290	Rose Electronics	Master Net	250
DISKETTES			
267	3M Data Recording Products Div	3M Formatted Disks	356
260	Maxell	Disks	81
260	Verbatim	Disks	81
POWER PROTECTION			
261	American Power Conversion Corp.	UPS	253
473	Kensington Microcase LTD	Masterpiece Plus	38
473	PC Power And Cooling	Power Supplies	82
PC ACCESSORIES			
118	Curis Manufacturing	PC Accessories	103
118	Tecl-Compass	PC Accessories	378
MAIL ORDER			
336	Arlington Computer Products	Mail Order	416-411
489	Chicago Computer Works	Mail Order	407
261/521	Chicago Disk Products	CD-ROM	49
320	Compu Add	Mail Order	30-31
294	Compu Add	Mail Order	394-398
205	CompuShare	Mail Order	95
300	Computability	Mail Order	399
246	Computer Direct	Mail Order	423
109	Computer Discount Warehouse	Mail Order	406
327	Devinco	Mail Order	406
520	Electronic Wholesale House	Mail Order	402
152	Express Micro Mart, Inc.	Mail Order	404-405
152	FASTNET	Mail Order	236-237
354	Gateway 2000	Mail Order	70-71
737	General Computer Stores	Mail Order	400
268	GenTech	Mail Order	363
347	Golden Eagle Micro	Mail Order	401
331	Hard Drive International	Hard Drives	182
346	Jamco Electronics	Mail Order	401
346	JAMCO PLUS	Mail Order	399
367	MHI Warehouse, Inc.	Mail Order	406
183	Mike MITS in (C&D Division)	Mail Order	300-301
535	Mike MITS in (PC Network)	Mail Order	232-233
346	MicroWarehouse	Mail Order	177-178
331	Microway	Mail Order	391
303/308	PC Brand	Mail Order	130-131
305/304	PC Brand	Mail Order	132
305/314	PC Brand	Mail Order	210-211
279	PC Dimension	Mail Order	400
295	RP Systems	Mail Order	412
375	Software Add-On	Mail Order	92
123-205	Telestart	Mail Order	89-99
266	Tussey Computer Products	Mail Order	22-25
ON LINE DATABASES			
497	PC MagNet	On Line Database	319
MISCELLANEOUS			
727	Computer Music Supply	Mail	430
727	Protek Microsystems Inc.	Data PDA	437
DIRECT MARKETING CONNECTION			
336	Arlington Computer Products	Mail Order	416-411
390	Business To Business		390
489	Chicago Computer Works		407
252	Clone Computers		402
294	Compu Add		394-398
300	Computability		399
246	Computer Direct		423
109	Computer Discount Warehouse		406
327	Devinco		406
520	Electronic Wholesale House		402
152	Express Micro Mart, Inc.		404-405
152	FASTNET		236
354	Gateway 2000		70
737	General Computer Stores		400
268	GenTech		363
347	Golden Eagle Micro		401
331	Hard Drive International		182
346	Jamco Electronics		401
346	JAMCO PLUS		399
367	MHI Warehouse, Inc.		406
183	Mike MITS in (C&D Division)		300
535	Mike MITS in (PC Network)		232
346	MicroWarehouse		177
331	Microway		391
303/308	PC Brand		130
305/304	PC Brand		132
305/314	PC Brand		210
279	PC Dimension		400
295	RP Systems		412
375	Software Add-On		92
123-205	Telestart		89
266	Tussey Computer Products		22

READER SERVICE NUMBER	PRODUCT	COMPANY	PAGE	READER SERVICE NUMBER	PRODUCT	COMPANY	PAGE	READER SERVICE NUMBER	PRODUCT	COMPANY	PAGE
ADD-IN BOARDS				603	1082 MainStreet	Newbridge Networks Inc.	276	MONITORS			
397	AST-VGA Plus	AST Research Inc.	150	DATABASE MANAGEMENT				439	Mitsubishi JUS505	Mitsubishi Electronics America Inc.	56
401	HP Video Graphics Adapter	Hewlett-Packard Co.	163	452	CrossView	DataEase International Inc.	51	PRINTERS			
402	Intelligent VGA Model 650	Intelligent Data Systems Inc.	168	HARDWARE				436	Axonix LiteWrite	Axonix Corp.	53
396	Peacock Plus EVGA	Altair Microsystems Corp.	150	438	Hummingbird 50/60	Polywell Inc.	53	437	Toshiba ExpressWriter301	Toshiba America Inc.	53
403	ProDesigner Plus VGA	Orchid Technology	174	446	Logitech Mouse	Logitech Inc.	46	SOFTWARE			
412	Publisher's VGA VGA-TV	Willow Peripherals	150	MODEMS				447	Amiba	Good Software Corp.	44
406	Renaissance RVGA II	Renaissance GRX Inc.	176	608	AJ 2412-3H1	Anderson Jacobson	216	449	CASE-PM, Version 1.0	Caseworks Inc.	36
407	SOTA VGA/16	SOTA Technology	176	607	Anchor 2400PS	Anchor Automation Inc.	216	444	Extensible Virtual Toolkit	Graphic Software Systems Inc.	59
400	SuperVGA Model 5400	Genoa Systems Corp.	162	614	Encore 2400PS	OmniTel Inc.	230	440	hDC Windows Color	hDC Computer Corp.	53
441	SynLink Combo	MicroGate Corp.	59	609	Evercom 24/2	Everest Inc.	218	448	LapLink III	Traveling Software Inc.	38
409	Tatung VGA	Tatung Company of America Inc.	179	611	Intel 2400B Modem 2	Intel Corp.	222	432	Lotus Prompt	Lotus Development Corp.	48
410	Teomar VGA/AD	Teomar	179	612	MT224ES	Multi-Tech Systems Inc.	226	431	PC Librarian	United Software Security Inc.	48
399	Toscan VGA 1024	Communication Inter-Globe	156	612	MT224PS	Multi-Tech Systems Inc.	226	442	Simple Win	Matesys	54
408	VGA EM-16	STB Systems Inc.	164	613	DS18224APS	Octocom Systems Inc.	227	404	SuperCalc5	Computer Associates International	
405	VGA Professional	Paradise Systems Inc.	158	615	PM2400 PS/2	Practical Peripherals	244	450	WinPro/PM, Version 2.0	Xan Corp.	36
398	VGA Wonder	ATI Technologies Inc.	154	610	Smartmodem 2400P	Hayes Microcomputer Products Inc.	221	TRAINING			
411	V-RAM VGA	Video Seven Inc.	180	616	Van-Tel MCM-24	Van-Tel Inc.	246	434	PS Tutor	Lincoln & Co.	46
COMPUTERS				PRODUCTIVITY							
413	Compaq SLT/286	Compaq Computer Corp.	96	DEPARTMENT				PROGRAM NAME/DESCRIPTION			
414	GRIDCase 1520	GRID Systems Corp.	102	Lab Notes				Viewing OS/2 as an end-user application for managing your computer system is key to a successful upgrade			
415	HP Vectra LS/12	Hewlett-Packard Co.	106	Utilities				CONVERT.COM, the magic link between ASCII, hex, decimal, octal, and binary numbers			
451	IBM PS/2 Model P70 386	IBM Corp.	33	Environments				TAQUIN, a puzzle that will sharpen your GUI programming skills			
457	IBM PS/2 Model 55 SX	IBM Corp.	33	Power Programming				Save memory while you add elegance and flexibility to assembly language programs			
416	ITC 286 CAT	Intelligence Technology Corp.	108	Spreadsheet Clinic				Applying a 1-2-3 formula that calculates a date series to SuperCalc			
417	Mitsubishi Ninja-12	Mitsuba Corp.	118	Spreadsheet Clinic				Simulate the paper tape of an adding machine for calculations in 1-2-3			
454	Toshiba T3200	Toshiba America Inc.	43	Spreadsheet Clinic				Generate a series of weekday dates			
418	Toshiba T1600	Toshiba America Inc.	123	Spreadsheet Clinic				Simulate 1-2-3's Range Justify function in Excel			
419	Zenith SuperPort 286	Zenith Data Systems	139	User-to-User				A suggestion for standardized batch file Help systems			
CONNECTIVITY				User-to-User				Setting low FILES and BUFFERS values can save RAM			
529	Alliance	Avatar Corp.	259	User-to-User				Save the disk space taken up by short DEBUG scripts			
545	Altamet	Equinox Systems Inc.	264	User-to-User				Suppress the appearance of ECHO OFF, even without DOS 3.3			
542	BayTech Model 24	Bay Technical Associates Inc.	260	User-to-User				Keeping your mouse clean can give you better performance			
543	Buffalo SL	Buffalo Products	263	User-to-User				Causing extra form-leads with PRINT NUL			
549	Byetek	Protoc Microsystems Inc.	276	User-to-User				A new batch file to MOVE files from place to place			
547	Commix 32	Infotron Systems Corp.	268	Power User				A peculiar bug in the footnote feature of WordPerfect 4.1			
548	Data Manager 4 x 4	Integrated Marketing Corp.	272	Power User				Add extra paragraphs to customized form letters when mailmerging with Word			
601	FocalPoint Plus	Wespacorp	284	Power User				Make your printer pause in WordPerfect 4.2			
602	INC-64 Intelligent Network Controller	Western Telematic Inc.	284	Power User				Redefine easily mis-hit function keys in Microsoft Word			
546	The Logical Connection	Fifth Generation Systems Inc.	266	Power User				Create invisible place markers that won't dispute page layout and printing			
550	Master Switch (N Series)	Rose Electronics	278	Power User				Use dBASE memory files to test for power failures during a long processing run			
544	McCommander NC16	Digital Products Inc.	263	Power User				A search and replace technique for strings in BASIC			
428	Systemizer Plus	Applied Creative Technology Inc.	256	Power User				Pop-up and pull-down windowing support for your C programs			
				Connectivity Clinic				Display text at any location on a graphics screen in BASIC			
				Connectivity Clinic				Working with time values in BASIC			
				Connectivity Clinic				LAN to LAN connection alternatives			
				Connectivity Clinic				Sorting out LAN operating systems			
				Connectivity Clinic				Call Framework II from a batch file when running it on a LAN			
				Connectivity Clinic				There are many options in Token-Ring hubs			

FREE INFORMATION

IT'S AS EASY AS 1, 2, 3

1 Fill in your name and address and check off your answers to the eight research questions. (One card per person, please.)

2 Circle the numbers on the card that correspond to the ads or articles you'd like more information about. [Numbers for advertised products are reprinted in the Advertiser Index (see well).]

3 The literature will be mailed to you from the advertiser free of charge.

CIRCLE FOR FREE INFORMATION

Valid after October 31, 1989

101 102 103 104 105 106 107 108 109 110 111 112 113 114 115 116 117 118 119 120 121 122 123 124 125 126 127 128 129 130 131 132 133 134 135 136 137 138 139 140 141 142 143 144 145 146 147 148 149 150
151 152 153 154 155 156 157 158 159 160 161 162 163 164 165 166 167 168 169 170 171 172 173 174 175 176 177 178 179 180 181 182 183 184 185 186 187 188 189 190 191 192 193 194 195 196 197 198 199 200
201 202 203 204 205 206 207 208 209 210 211 212 213 214 215 216 217 218 219 220 221 222 223 224 225 226 227 228 229 230 231 232 233 234 235 236 237 238 239 240 241 242 243 244 245 246 247 248 249 250
251 252 253 254 255 256 257 258 259 260 261 262 263 264 265 266 267 268 269 270 271 272 273 274 275 276 277 278 279 280 281 282 283 284 285 286 287 288 289 290 291 292 293 294 295 296 297 298 299 300
301 302 303 304 305 306 307 308 309 310 311 312 313 314 315 316 317 318 319 320 321 322 323 324 325 326 327 328 329 330 331 332 333 334 335 336 337 338 339 340 341 342 343 344 345 346 347 348 349 350
351 352 353 354 355 356 357 358 359 360 361 362 363 364 365 366 367 368 369 370 371 372 373 374 375 376 377 378 379 380 381 382 383 384 385 386 387 388 389 390 391 392 393 394 395 396 397 398 399 400
401 402 403 404 405 406 407 408 409 410 411 412 413 414 415 416 417 418 419 420 421 422 423 424 425 426 427 428 429 430 431 432 433 434 435 436 437 438 439 440 441 442 443 444 445 446 447 448 449 450
451 452 453 454 455 456 457 458 459 460 461 462 463 464 465 466 467 468 469 470 471 472 473 474 475 476 477 478 479 480 481 482 483 484 485 486 487 488 489 490 491 492 493 494 495 496 497 498 499 500
501 502 503 504 505 506 507 508 509 510 511 512 513 514 515 516 517 518 519 520 521 522 523 524 525 526 527 528 529 530 531 532 533 534 535 536 537 538 539 540 541 542 543 544 545 546 547 548 549 550
551 552 553 554 555 556 557 558 559 560 561 562 563 564 565 566 567 568 569 570 571 572 573 574 575 576 577 578 579 580 581 582 583 584 585 586 587 588 589 590 591 592 593 594 595 596 597 598 599 600
601 602 603 604 605 606 607 608 609 610 611 612 613 614 615 616 617 618 619 620 621 622 623 624 625 626 627 628 629 630 631 632 633 634 635 636 637 638 639 640 641 642 643 644 645 646 647 648 649 650
651 652 653 654 655 656 657 658 659 660 661 662 663 664 665 666 667 668 669 670 671 672 673 674 675 676 677 678 679 680 681 682 683 684 685 686 687 688 689 690 691 692 693 694 695 696 697 698 699 700
701 702 703 704 705 706 707 708 709 710 711 712 713 714 715 716 717 718 719 720 721 722 723 724 725 726 727 728 729 730 731 732 733 734 735 736 737 738 739 740 741 742 743 744 745 746 747 748 749 750
751 752 753 754 755 756 757 758 759 760 761 762 763 764 765 766 767 768 769 770 771 772 773 774 775 776 777 778 779 780 781 782 783 784 785 786 787 788 789 790 791 792 793 794 795 796 797 798 799 800
801 802 803 804 805 806 807 808 809 810 811 812 813 814 815 816 817 818 819 820 821 822 823 824 825 826 827 828 829 830 831 832 833 834 835 836 837 838 839 840 841 842 843 844 845 846 847 848 849 850
851 852 853 854 855 856 857 858 859 860 861 862 863 864 865 866 867 868 869 870 871 872 873 874 875 876 877 878 879 880 881 882 883 884 885 886 887 888 889 890 891 892 893 894 895 896 897 898 899 900

1. In which of the following sectors does your organization operate? (Check one.)

- a. ☐ Private Industry
b. ☐ Government
c. ☐ Education

2. Your primary job function is (check one):

- d. ☐ MIS/DPR Communications Systems, Programming
e. ☐ Engineering/R&D
f. ☐ Financial/Accounting
g. ☐ Marketing/Sales
h. ☐ Administrative/General Management

3. Is your company a reseller?

- i. ☐ Yes ☐ No

4. For how many IBM PCs and compatibles do you specify brands of products?

- l. ☐ 10 or less
m. ☐ 11-25
n. ☐ 26-100
o. ☐ 100 or more

5. Are there any PCs in your office? (Check all that apply.)

- a. ☐ Linked to mainframe
b. ☐ Limited to mini
c. ☐ Networked together

6. Does your company own a:

- r. ☐ Mainframe(s) ☐ Mini(s)

7. Do you plan to buy any PC products?

- s. ☐ Now
t. ☐ In 4 to 6 months
u. ☐ In 6 to 12 months
v. ☐ No definite plans

8. Number of employees in your entire company?

- x. ☐ 25 or less ☐ 500-999
y. ☐ 26-99 ☐ 1000 or more
z. ☐ 100-499

9. Are there any Macintosh computers in your office?

3. ☐ Yes ☐ 4. ☐ No

PLEASE PRINT CLEARLY—use only one card per person

PC 7/89-4

Name _____

Business Phone (_____) _____

Company _____

Address _____ Apt. _____

City _____

State _____ Zip _____

(Zip code must be included to insure delivery)

☐ Please send me one year (22 issues) of PC Magazine for \$29.97. I'll

save 54% off the annual newsstand price of \$64.99. (Annual basic

subscription price is \$44.97.) Offer valid in U.S. and possessions only.

CIRCLE FOR FREE INFORMATION

Valid after October 31, 1989

101 102 103 104 105 106 107 108 109 110 111 112 113 114 115 116 117 118 119 120 121 122 123 124 125 126 127 128 129 130 131 132 133 134 135 136 137 138 139 140 141 142 143 144 145 146 147 148 149 150
151 152 153 154 155 156 157 158 159 160 161 162 163 164 165 166 167 168 169 170 171 172 173 174 175 176 177 178 179 180 181 182 183 184 185 186 187 188 189 190 191 192 193 194 195 196 197 198 199 200
201 202 203 204 205 206 207 208 209 210 211 212 213 214 215 216 217 218 219 220 221 222 223 224 225 226 227 228 229 230 231 232 233 234 235 236 237 238 239 240 241 242 243 244 245 246 247 248 249 250
251 252 253 254 255 256 257 258 259 260 261 262 263 264 265 266 267 268 269 270 271 272 273 274 275 276 277 278 279 280 281 282 283 284 285 286 287 288 289 290 291 292 293 294 295 296 297 298 299 300
301 302 303 304 305 306 307 308 309 310 311 312 313 314 315 316 317 318 319 320 321 322 323 324 325 326 327 328 329 330 331 332 333 334 335 336 337 338 339 340 341 342 343 344 345 346 347 348 349 350
351 352 353 354 355 356 357 358 359 360 361 362 363 364 365 366 367 368 369 370 371 372 373 374 375 376 377 378 379 380 381 382 383 384 385 386 387 388 389 390 391 392 393 394 395 396 397 398 399 400
401 402 403 404 405 406 407 408 409 410 411 412 413 414 415 416 417 418 419 420 421 422 423 424 425 426 427 428 429 430 431 432 433 434 435 436 437 438 439 440 441 442 443 444 445 446 447 448 449 450
451 452 453 454 455 456 457 458 459 460 461 462 463 464 465 466 467 468 469 470 471 472 473 474 475 476 477 478 479 480 481 482 483 484 485 486 487 488 489 490 491 492 493 494 495 496 497 498 499 500
501 502 503 504 505 506 507 508 509 510 511 512 513 514 515 516 517 518 519 520 521 522 523 524 525 526 527 528 529 530 531 532 533 534 535 536 537 538 539 540 541 542 543 544 545 546 547 548 549 550
551 552 553 554 555 556 557 558 559 560 561 562 563 564 565 566 567 568 569 570 571 572 573 574 575 576 577 578 579 580 581 582 583 584 585 586 587 588 589 590 591 592 593 594 595 596 597 598 599 600
601 602 603 604 605 606 607 608 609 610 611 612 613 614 615 616 617 618 619 620 621 622 623 624 625 626 627 628 629 630 631 632 633 634 635 636 637 638 639 640 641 642 643 644 645 646 647 648 649 650
651 652 653 654 655 656 657 658 659 660 661 662 663 664 665 666 667 668 669 670 671 672 673 674 675 676 677 678 679 680 681 682 683 684 685 686 687 688 689 690 691 692 693 694 695 696 697 698 699 700
701 702 703 704 705 706 707 708 709 710 711 712 713 714 715 716 717 718 719 720 721 722 723 724 725 726 727 728 729 730 731 732 733 734 735 736 737 738 739 740 741 742 743 744 745 746 747 748 749 750
751 752 753 754 755 756 757 758 759 760 761 762 763 764 765 766 767 768 769 770 771 772 773 774 775 776 777 778 779 780 781 782 783 784 785 786 787 788 789 790 791 792 793 794 795 796 797 798 799 800
801 802 803 804 805 806 807 808 809 810 811 812 813 814 815 816 817 818 819 820 821 822 823 824 825 826 827 828 829 830 831 832 833 834 835 836 837 838 839 840 841 842 843 844 845 846 847 848 849 850
851 852 853 854 855 856 857 858 859 860 861 862 863 864 865 866 867 868 869 870 871 872 873 874 875 876 877 878 879 880 881 882 883 884 885 886 887 888 889 890 891 892 893 894 895 896 897 898 899 900

1. In which of the following sectors does your organization operate? (Check one.)

- a. ☐ Private Industry
b. ☐ Government
c. ☐ Education

2. Your primary job function is (check one):

- d. ☐ MIS/DPR Communications Systems, Programming
e. ☐ Engineering/R&D
f. ☐ Financial/Accounting
g. ☐ Marketing/Sales
h. ☐ Administrative/General Management

3. Is your company a reseller?

- i. ☐ Yes ☐ No

4. For how many IBM PCs and compatibles do you specify brands of products?

- l. ☐ 10 or less
m. ☐ 11-25
n. ☐ 26-100
o. ☐ 100 or more

5. Are there any PCs in your office? (Check all that apply.)

- a. ☐ Linked to mainframe
b. ☐ Limited to mini
c. ☐ Networked together

6. Does your company own a:

- r. ☐ Mainframe(s) ☐ Mini(s)

7. Do you plan to buy any PC products?

- s. ☐ Now
t. ☐ In 4 to 6 months
u. ☐ In 6 to 12 months
v. ☐ No definite plans

8. Number of employees in your entire company?

- x. ☐ 25 or less ☐ 500-999
y. ☐ 26-99 ☐ 1000 or more
z. ☐ 100-499

9. Are there any Macintosh computers in your office?

3. ☐ Yes ☐ 4. ☐ No

PLEASE PRINT CLEARLY—use only one card per person

PC 7/89-3

Name _____

Business Phone (_____) _____

Company _____

Address _____ Apt. _____

City _____

State _____ Zip _____

(Zip code must be included to insure delivery)

☐ Please send me one year (22 issues) of PC Magazine for \$29.97. I'll

save 54% off the annual newsstand price of \$64.99. (Annual basic

subscription price is \$44.97.) Offer valid in U.S. and possessions only.

HOW TO STAY ON TOP OF WHAT'S IN THE PC MARKET

USE THIS CARD TO OBTAIN FREE INFORMATION ABOUT PRODUCTS AND SERVICES IN THIS ISSUE

(SEE OTHER SIDE)



NO POSTAGE
NECESSARY
IF MAILED
IN THE
UNITED STATES

BUSINESS REPLY MAIL

FIRST CLASS PERMIT NO. 33854 PHILADELPHIA, PA

POSTAGE WILL BE PAID BY ADDRESSEE



P.O. Box 40049
Philadelphia, PA 19106-9871



NO POSTAGE
NECESSARY
IF MAILED
IN THE
UNITED STATES

BUSINESS REPLY MAIL

FIRST CLASS PERMIT NO. 33854 PHILADELPHIA, PA

POSTAGE WILL BE PAID BY ADDRESSEE



P.O. Box 40049
Philadelphia, PA 19106-9871





COMING UP

■ 80386SX COMPUTERS

Intel's decision to cut 386SX chip prices has fueled the debate between the 286 and 386 camps. The first 386SX PCs to hit the market—of which we review 14—have cut a wide swath in both price and design. Executive editor Bill Howard puts together his ideal SX computer, taking cues from some savvy design choices found among the machines in this roundup.

This issue also marks the debut of the PC Labs Benchmark Series, Version 5.0; we explain its new features.

■ BACKUP SOFTWARE

Whether you lead a charmed life or one in which anything that can go wrong does, backup software is for you. It lets you preserve crucial files, provide temporary storage, and transfer your data between two computers—in short, relieve unnecessary worry. Contributing editor Edward Mendelson delves into the history and technology of backup software and rates 15 backup programs on their speed and safety.

■ BASIC LANGUAGES

Not just for beginners, BASIC is known and used by more people than is any other PC programming language. Easier to learn and ultimately more powerful than C or Pascal, BASIC also offers more capability and features than you may think. PC Labs takes an in-depth look at ten products, and offers a hard look at how BASIC is being used today—and where it's headed.

■ VGA MONOCHROME MONITORS

For those who must have VGA capability or bust—but can't afford to bust their piggy banks—a VGA monochrome monitor is the way to go. You are not sacrificing quality: images can be sharper than those formed by color VGA displays. Our look at 27 often closely matched VGA monochrome monitors includes an overview by contributing editor Winn L. Rosch that describes the evolution of this alternative to VGA color.



PC MAGAZINE ADVERTISING SALES STAFF

One Park Avenue, New York, N.Y. 10016
(212) 503-5100

Director of Sales - National Accounts - Richard Marino
Director of Sales - Telemarketing - Nancy Newman
Telemarketing Supervisor - MaryJo Boudinot

Senior Advertising Coordinator - Jane L. Gottlieb
Advertising Coordinator - Allyson Dubin

Aldi Guido - Eastern Advertising Manager
(212) 503-5310

MA, NH, VT, ME, RI, CT
Sloan Seymour - District Manager
(617) 497-2632
Vickie Finshy - District Sales Representative
4 Cambridge Center
Kendall Square
Cambridge, MA 02141
(617) 497-2633
Scott Budd - Account Representative
(212) 503-5132

NY, NJ, PA
Joseph Gillespie - District Manager
(212) 503-5294
Mary Arletto - District Sales Representative
(212) 503-5149
One Park Avenue
Tom Richardson - District Sales Representative
(212) 503-5307
New York, NY 10016
Jeannie Buechner - Account Representative
(212) 503-5333
John McGuinness - Account Representative
(212) 503-5227

DE, MD, DC, VA, WV, NC, SC, AL, MS, TN,
AR, KY, GA, FL
Scott J. Seltz - District Manager
Mark Crafts - District Sales Representative
3405 Piedmont Road
Atlanta, GA 30305
(404) 239-9780
Karen Halloran - Account Representative
(212) 503-5130

David Fales - Central Advertising Manager
(212) 503-5114

NE, WI, IL, IN, MN, MO, OH, MI, IA, ND, SD,
Canada
Pete Foster - District Manager
Stephen Dress - District Sales Representative
180 N. Michigan Avenue Suite 1400
Chicago, IL 60601
(312) 346-7666
Jay Overbye - Account Representative
(212) 503-5126
Doug Dauray - Account Representative
(212) 503-5047

TX, OK, LA, KS, UT, NM, CO
Stephen Shore - District Manager
Sandy Schackman - District Sales Representative
5856 Sherry Lane Suite 1330
Dallas, TX 75225
(214) 691-6834
Irene Morris - Senior Account Representative
(212) 503-5104

Jonathan Lane - Western Advertising Manager
(415) 378-5525

CA (San Francisco & North), ID, OR, WA
Mike Kisseberth - District Manager
(415) 378-5527
Debra Kendall - District Sales Representative
110 Marsh Drive, Suite 103
Foster City, CA 94404
(415) 378-5520
Lee Uniecker - Account Representative
(212) 503-5129

CA (Santa Barbara to So. San Francisco),
WY, MT, AK
Steve Moorman - District Sales Representative
110 Marsh Drive, Suite 103
Foster City, CA 94404
(415) 378-5528
Richard Vandervoort - Sr. Account Representative
(212) 503-5041
Lisa Stick - Account Representative
(212) 503-5034

CA (LA, San Diego & Orange County), AZ,
NV, HI
Debra Huiskens - District Manager
Robin Kotsky - District Sales Representative
David Lynn - District Sales Representative
Paul Klein - District Sales Representative
18500 Von Karman Ave. Suite 510
Irvine, CA 92715
(714) 852-9001
Beth Gartenberg - Account Representative
(212) 503-5040
Christina Lynch - Account Representative
(212) 503-5113

After Hours

Products for the Leisure Side of Personal Computing

Accolade Turbocharges Test Drive With More Play Choices, Optional Scenery

GAMES

by Philip F. H. Rose

Many PC gamers became addicted to *Test Drive's* combination of slick graphics and a realistic driving simulation; the only thing missing was that new car smell. Rather than retire *Test Drive* to the ranks of computer game classics and forget about it, Accolade and Distinctive Software, the game's designers, have been working for

rain, including both mountain and valley roads.

Borrowing an idea from its golf games, Accolade has added the option of additional scenery disks to *Test Drive II*. The first disk, released simultaneously with the game, is California Challenge, a trip down the California coast. Along the way, you pass through forests, beaches, and the ubiquitous mountain road. As in the last version, clever details—like the San

Francisco skyline—pop up in the scenery from time to time. Whether Accolade will publish more disks is uncertain, but the basic scenery plus the optional California Challenge disk is more than enough to keep you going for quite a while.

While it's still only a one-player game,



It's comforting to see San Francisco up ahead, but there's a long way to go before the California Challenge is through.

the past year on a sequel: *The Duel: Test Drive II*.

They have smoothed out some of the rough edges and added many new features, creating a superset of the original game. The most significant additions are variable playing-skill levels, optional scenery disks, and an option to race against the computer.

The original *Test Drive's* scenery was fun. But after 10 or 20 hours of play, the winding mountain road got a little predictable. *Test Drive II's* scenery covers a wider variety of ter-

Test Drive II now lets you race against the computer, which adds variety. Less important but welcome additions include a clutch, an indicator of distance traveled, and a cop who is harder to outrun. To shift gears, you now must hold down the Spacebar or joystick fire button (your clutch) while using the arrow keys or joystick to up- or down-shift. Or, for a more realistic feel, you can imitate the car's real gearshift with the joystick.

Accolade adopted the idea of variable skill levels from another of its games, *Grand Prix Cir-*

cuit. The skill level you select determines the speed of the police car and the computer's car. Lower skill levels free you to concentrate on the road by turning your Lamborghini into an automatic. While serious players will quickly move to the hardest skill level, the easier levels help beginners get started. Some drivers will enjoy the lower levels and never migrate up. This new flexibility is a welcome addition.

The Duel: Test Drive II has greater sensitivity to the road and more realistic handling than the original. Your car's performance degrades if you abuse it by riding on the shoulder, hitting garbage on the road, or bumping other cars. Making too many such mistakes results in breakdowns.

Steering in *Test Drive II* is much tighter and closer to the real thing. It is easier to run off the road or into another car. The handling, however, is sometimes a bit too busy when you use a joystick, and you can't adjust the steering sensitivity.

Unfortunately, Accolade includes a choice of only two cars in *Test Drive II*. The rest, in-

■ GAMES:

Test Drive II adds scenery and car options.

PC-Fortune and Ask Arnie: give your PC "personality."

Zany Golf and Mini-Putt: Lunacy on the links.

Two games and a database for Dungeons & Dragons fans.

cluding new ones, are now on the optional Supercars disk. If you want the extra cars, which came standard in the original game, The Supercars disk will run you an extra \$19.95.

If you know and love the original *Test Drive*, you will find *The Duel: Test Drive II* a worthy successor. It adds

CONTINUED

Layout	mid engine, test drive	Approximate Price
Engine type	turbo turbo 4cyl 3000 cc	\$360,000
Displacement	2500cc	
Compressive ratio	7.8:1 0-100mph	13.7s
0-60 mph, 0-100 mph	4.9s @ 1000 0-125mph	12.8s
Top speed	165 mph, 1/4 mile	12.8s
Transmission	5 sp manual	0-125mph
Braking from 100mph	250ft	201.4mph
Tires	Pirelli P Zero, 16/18"	5.1
	245/40Z-17 (R) Lateral Accel: 0.87g	
	335/35Z-17 (F)	

ACCELERATION

TIME (SEC)

0 5 10 15 20 25 30 35

The Duel: Test Drive II comes with the Ferrari F40 and Porsche 959. Five more cars are on the optional Supercars disk.

INDEX TO ADVERTISERS

RS #	ADVERTISERS	PAGE	RS #	ADVERTISERS	PAGE	RS #	ADVERTISERS	PAGE	
130	3 Com	141	152	EXPRESS MICRO MART	404-406	*	Northgate Computer Systems	311-313	
483	3 Com	143	352	FASTMICO	236-237	*	Northgate Computer Systems	375-377	
267	3M Data	350	288	Fifth Generation	289	*	Northgate Computer Systems	284-285	
234	3X USA	45	376	Fonlex Technologies Inc.	328-329	*	Northgate Computer Systems	284	
394	Acer Computers	40-41	174	Formtek Corp.	109	237	Northgate Computer Systems	245	
218	Achieve Microsystems	299	112	Fox Software	195	*	Novell Inc.	93	
485	Acma Computers, Inc.	166-167	480	Funk Software	216	*	Novell Inc.	42	
200	AGFA CompuGraphics	280-281	323	Funk Software	255	*	Oracle	42	
322	Agfa-Matrix Division	282	364	Gateway 2000	70-71	126	Pacific Data Products	258	
181	Alpha Software	366	146	Gateway Communications	257	357	Paradise/Western Digital Imaging	9	
242	Alpha America	152-153	343	Gemini Marketing	247	103	PCMAX	85	
281	American Power Conversion Corp.	253	737	General Computer Stores	480	303/308	PC Brand	128-129	
475	American Small Business	361	506	Generic Software	383	308/304	PC Brand	130-131	
142	Applause Software	224	266	Gerlich	369	310/311	PC Brand	132-133	
386	Application Techniques	217	369	Golden Bow Systems	357	*	PC Connection	210-215	
339	Applied Business Technology	59	537	Golden Eagle Micro	486	169	PC Designs/PCD Inc.	316	
477	Applied Creative Technology	277	351	Hard Drives International	182	270	PC Dimension	408	
111	Arche Technologies	316	276	Hauptpage Computer	32	497	PC MagNet	215	
336	Arlington Computer Products	410-411	201	Haventree Software	80	473	PC Power & Cooling	82	
472	Ashton Tate	147	127	Headland Technology Inc. (Video-7)	173	358	Peacetime Software	336	
186	AST Research	223	167	Helix Software	84	*	Plus Development	160-161	
540	ATI Technologies	175	491	Hewlett Packard Peripheral Group	286-287	125	Precision Software Ltd.	74	
124	Atchamatche	191	305	Hewlett Packard Peripheral Group	274-275	148	Primavera Systems	78	
509	Austin Computers	19-11	326	Hewlett Packard Peripheral Group	281	283	Prismtime Software	227	
119	Baier Software Corp.	134	372	Hewlett Packard Peripheral Group	283	108	Protec Microsystems	337	
496	Banner Blue	188	372	Hewlett Packard Vectra	243	191	Quadrant	351	
354	Bartum Books	68	*	IBM Corp.	263	391	Quanta Press	301	
140	Bloc Publishing	68	*	IBM Corp.	261	290	Rose Electronics	350	
377	Borland International	55	*	IBM Corp.	267	295	RP Systems	412	
147	Borland International	57	*	IBM Corp.	124-125	131	Samina	17	
128	Brightbill Roberts & Co.	52	257	Indigo Software Limited	362	365	Science Accessories Corp.	346	
328	Buffalo Products	279	361	Intel	288	*	Seagate	282	
481	Bulldog Computer Products	380-381	512	Intel	336	211	Selco	340	
180	Bureau of Electronic Publishing	4	517	Intel	248-249	490	Seiko Instruments	183	
355	Business to Business	390	195	Intelligence Technology Corp.	187	184	Shamrock	409	
494	Buttware	222	*	Intuit Software	29	110	Sharp Electronics	345	
*	Central Point Software	82	378	Iomega Corporation	16-18	389	Sigma Designs	304-305	
489	Chicago Computer Works	489	325	I.Q. Engineering	241	375	Software Add-Ons	82	
395	Cit Corp.	227	219	Irvine Magnetics	405	393	Software Link, Inc.	356	
255	Clone Computers	282	346	Jacell	405	227	Software Publishing	149	
188	Command Technology	288	*	Jansing Microware Ltd.	338	159	Sourcemap Information System	56	
26/253	Compact Disk Products	49	*	Kensington Microware Ltd.	338	161	Spectrum Management Group	365	
135	Complete PC	217	514	Key Tronic	184	268	Swan Technologies/TCF	22-25	
320	CompuAdd	39-31	193	Kinson Products	382	299	SWITE International	37	
294	CompuAdd	394-398	492	KYE International	187	240	Symantec Corp.	65	
300	Computability	389	*	LAPTOPS PLUS	389	736	Symantec Corp.	273	
205	Compuclassics	90	280	LaserGo, Inc.	21	173	Sysgen Inc.	225	
102	Computer Associates	188-189	182	Logitech	136-137	289	Tandy Corp.	333	
248	Computer Direct	483	*	Lotus	116-117	118	Tech-Cessories	378	
109	Computer Discount Warehouse	496	263	Macola Inc.	383	123	Telemat	86-87	
727	Computer Music Supply	458	726	Mannemann Tally	389	206	Telemat	88-89	
163	Computer Products United	56	197	Manzana MicroSystems Inc.	337	259	The Laser Connection	345	
315	Concentric Data Systems	29	154	MathSoft	180	747	TIPS	283	
371	Corn International	307	*	Maxell	379	162	Toshiba of America	297	
343	Corn Systems	347	495	Maynard Electronics	379	321	Toshiba of America	115	
194	Cougar Mountain Software	193	387	MHI Warehouse	406	231	Touchbase Systems	28	
278	Crosstalk Communications	28	731	MicroCom Inc.	405	223	Traveling Software	349	
*	Curtis Manufacturers	163	*	Micrograph	86	121	Tri-Star Computer	220	
*	Dac Software	89	*	MicroWarehouse	177-178	735	Trion Technology	200	
337	Datadisk International	325	120	MicroDesign International	339	268	Tussey Computer Products	22-25	
504	Datastorm Technologies	387	183	Micro Marketing Int'l (CMO Division)	308-301	367	Universal Data Systems	384	
*	Dataworld	321	535	Micro Marketing Int'l (PC Network)	232-233	230	U.S. Sage	299	
536	Dell Computer Products	C3-6	*	Microsoft	2-3	260	Verbatim	14	
*	Dell Computer Products	455-456	*	Microsoft	60-61	127	Video-7 (Headland Technology Inc.)	173	
256	Delta Technology	326	*	Microsoft	372	*	Wordperfect	94	
742	Diamond Power Electric	263	331	Microway	382	732	Xpedit Systems	355	
522	Digital Products	388	368	Mitsubishi Electronics	384	721	Zenith Data Systems	39	
743	Digital Research	155	170	Multisoft Corporation	379	388	Zeos	358	
327	Distribware	382	524/733	Natural Microsystems	317	723	Zeos	228-229	
324	Diversified Technologies	326	526	NCR Corporation	76-77	316	Zylab Corp.	16	
363	Eastman Kodak Company	120-121	153	NEC Home Electronics Inc.	C2-1				
520	Electronic Wholesale House	482	258	NEC Home Electronics Inc.	100-101				
187	Enable Software Inc.	72	508	Network PC	391				
382	Equinox Systems	291	149	Newbridge Networks Corp.	278				
216	Everex Systems, Inc.	12-13	104	Nisca	142				

*No Reader Service #. Please call advertiser for information.

After Hours

CONTINUED

enough new features and variations to make you want to play the game all over again.

If you are new to the game, then by all means, go out and buy *The Duel: Test Drive II*. It is one of the highest-quality, most entertaining computer video games ever. The California Challenge scenery disk adds variety and is a recommended addition. If cars are your passion, then the Supercars option disk is in order. If money is no object, \$85 buys all three.

List Price: *The Duel: Test Drive II*, \$44.95; Supercars, \$19.95; California Challenge, \$19.95.

Requires: 512K RAM, graphics adapter, DOS 2.0 or later. Copy protected. Accolade, 550 S. Winchester Blvd., San Jose, CA 95128; (408) 985-1700.

CIRCLE 421 ON READER SERVICE CARD

Two Programs Coax Humor From Your PC

GAMES
by Jonathan Matzkin

Ever since computers first caught our attention, we have tried to give them human personalities. Years ago Kurt Vonnegut wrote a short story about a mainframe that falls in love and then commits suicide. HAL, the on-board computer in Stanley Kubrick's *2001: A Space Odyssey*, didn't respect human life but had the voice, personality, and, alas, the ulterior motives peculiar to Homo sapiens.

Two software packages for the PC attempt, in a modest way, to give your machine a recognizable "personality" in keeping with science-fictioned notions about artificial intelligence. *PC-Fortune*, from

Jayar Systems, adds a randomly selected witticism to your regular boot-up routine. *Ask Arnie!*, from North American Infonet, generates quotations and answers questions.

PC-Fortune consists of only three files and is designed to be invoked from your AUTOEXEC.BAT file. The command "PCF" outputs an entry from the program's text database of approximately 3,200 entries. You can generate a quote at any time by simply entering PCF at the DOS prompt.

The output varies from one-line jokes or proverbs to paragraph-long observations on the state of reality. You may get something as amusing as "We are confronted with insurmountable opportunities," which is attributed to Pogo, the cartoon philosopher. Or you might face a more sobering thought, like Einstein's observation that "Perfection of means and confusion of ends

seem to characterize our age."

Ask Arnie! also offers randomly generated wisdom, but it is more in the vein of newspaper horoscopes. When you start the program, you can choose between asking a specific question or requesting a "prophecy." Both the prophecies and the answers to questions tend to be very general and noncommittal. *Ask Arnie!* would probably be fun to leave running at a party, but its responses lack the wit of *PC-Fortune's* output.

List Price: *PC-Fortune*, \$19.95. **Requires:** 128K RAM, DOS 2.1 or later. Jayar Systems, 253 College St., #263, Toronto, Ontario, Canada M5T 1R5; (416) 751-3284.

CIRCLE 484 ON READER SERVICE CARD

List Price: *Ask Arnie!*, \$19.95 plus \$5. **Requires:** 256K RAM, DOS 2.0 or later. North American Infonet Inc., P.O. Box 750008, Petaluma, CA 94975; (707) 765-1999.

CIRCLE 486 ON READER SERVICE CARD

THE FIRST.....

CREATIVE MUSIC STUDIO

Enjoy the fun of making music without any musical knowledge or skills.

- SOUND MODULE • INTERFACE • SOFTWARE

\$399 "Artificial creativity is on the way.... With the Music Creator computer program... USA Today"

If this statement sounds unbelievable read on because it's true. Millions of new songs are just a keystroke away on your PC with Music Creator Apprentice.

Combine Bach with the Beatles and Motzart with a Russian folk song and you become the composer of completely new and original songs. In the CMS-2 System along with the Music Creator Apprentice software you also get the CMS-401 MIDI Interface and the Casio CSM-1 sound module which plays 4 parts simultaneously; drums, bass, chords and a lead instrument with up to 16 notes at one time. The sound module has a total of 100 authentically sampled instrument sounds! The system includes everything necessary to go from your PC to your stereo making you an instant composer.

If you already own a midi keyboard or sound module, the CMS-401 Interface and Music Creator Apprentice software is available for only \$249.00. Trade in Music Creator Apprentice for full credit on the Music Creator Professional software package.

1 800 322 MIDI COMPUTER MUSIC SUPPLY
382 pc N. Lemen, Walnut, CA 91789. Call in CA (714) 594-5051
VISA • MC • AMERICAN EXPRESS
Music Creator Copyrighted by Just For You Inc. JFY Inc. (Patent Pending)

CMS

CIRCLE 727 ON READER SERVICE CARD

Play It Again...Sam.

Don't allow your excellent review to fade away like a golden oldie. Ziff-Davis can print custom-designed article reprints* to keep your product at the top of the hit parade. Call today for information: Jennifer Locke, Reprints Manager 212-503-5447.

*minimum quantity 500; 3 to 4 weeks delivery.



COMPLETE YOUR LIBRARY

Be informed... Don't miss a word...
Order your missing back issues today!



12/27/88—Power Publishing: Design Features, Debug, Ease of Use and Compatibility reviewed; PC LABS tests AppleLink LAN and AppleShare PC Software; More.



12/13/88—Cut the Clutter with 25 Personal Information Managers; FREE program manipulates data in Lotus 1-2-3; Software to help you trace family roots; More.



11/29/88—The LAN gateway into your PC double at an IBM 3270 terminal; WordPerfect 5.0 brings word processing to the DTP ideal; More.



11/19/88—NEC's Incredible 4-hand Laptop and 6 other 386s tested; LOTUS 1-2-3, Release 3.0, versus competitors; FREE inventory for files up to 64K; More.



10/21/88—The 5th Annual All-Printer Review; 18-page reference guide to Lasers and Dot Matrix; FREE tips and techniques to write efficient, effective batch files; More.



10/11/88—PC Labs tests 12 Portables; 13 LIM 4.0 Memory Boards; 13 De-fragmenters; FREE utility to accelerate disk operation by 50%; More.



8/27/88—High-Impact Graphics—PC Labs evaluates 21 Image-Making Packages; 8 Turnkey Systems; 5 Animation Programs; two-dome design tips for slides; More.



8/13/88—The Hottest 386s; IBM, Compaq, ALI, and Hertz; 13 removable mass storage options; 3 twisted-pair LANs; More.



8/6/88—Less is More, Compaq's Desktop 386c; Why you'll never buy another 286; PC Labs tests 52 High-End Programs; FREE program to write efficient C routines; More.



7/26/88—PC Labs tests 9 new boards; Toshiba T5100 packs 386 power; 21 programmable comp packages; 9 budget ATs; More.



6/28/88—Eleven 20-MHz options investigated; 27 Bar Code readers; Expert tips on type; 10 Funx challenged; More.



6/14/88—WORKGROUP COMPUTING, LAN Software and Utilities that do the job; FREE Utility that highlights file changes; More.



5/31/88—SAVE YOUR DATA; 16 easy backup programs; PC Magnet is introduced; 6 serious color printers; More.



5/17/88—The Changing Shape of Databases; PC Labs test 43 Databases; FREE Utility to analyze your RAM disk needs; More.



4/26/88—20-MHz Model 80: IBM's Best; PC Labs tests 13 9,600-bps Modems; First look at Ashton-Tate's dBase IV; More.



4/13/88—Affordable Desktop Publishing; PC Labs tests 6 inexpensive packages; Special OS/2 coverage—How to install it, what applications to use; More.



3/29/88—Power to Go: 12 New Portables Hit the Road—Pick Your Price and Performance; IBM's superb 100 PS/2 display adapter; More.



3/15/88—Great Graphics at your Fingertips; PC Labs tests 7 PS/2 add-in memory boards; 10 top-charting packages; 18 integrated word processors examined; More.



3/2/88—PC Labs tests 58 word processors; 1987 top prep software; IBM's 20-MHz PS/2 Model 80 benchmarked; living with laser printers; More.



2/14/88—PC Labs tests 21 AT clones priced under \$2,000; maturing laser printing; 14 bargain spreadsheets; More.



1/26/88—IBM's OS/2 reviewed; PC Labs tests 20-MHz Desktop; do-it-yourself 386s; 17 Lotus 1-2-3 add-on; add-ons for word processors; More.

ORDER TODAY, QUANTITIES ARE LIMITED! Just return the attached coupon below or a clearly written order on a separate sheet of paper. Other issues available. Call 1-609-354-4975. Mail Orders only.

PLEASE SHIP ME THE COPIES I'VE CHECKED.
I am enclosing \$8 for each issue ordered (\$9 in Canada and all other foreign countries, U.S. currency only).

- | | | | |
|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
| <input type="checkbox"/> 12/27/88 | <input type="checkbox"/> 12/13/88 | <input type="checkbox"/> 11/29/88 | <input type="checkbox"/> 11/15/88 |
| <input type="checkbox"/> 10/31/88 | <input type="checkbox"/> 10/11/88 | <input type="checkbox"/> 9/27/88 | <input type="checkbox"/> 9/13/88 |
| <input type="checkbox"/> 8/88 | <input type="checkbox"/> 7/88 | <input type="checkbox"/> 6/26/88 | <input type="checkbox"/> 6/14/88 |
| <input type="checkbox"/> 5/31/88 | <input type="checkbox"/> 5/17/88 | <input type="checkbox"/> 4/26/88 | <input type="checkbox"/> 4/12/88 |
| <input type="checkbox"/> 3/29/88 | <input type="checkbox"/> 3/15/88 | <input type="checkbox"/> 2/29/88 | <input type="checkbox"/> 2/16/88 |
| <input type="checkbox"/> 1/26/88 | <input type="checkbox"/> Others | | |

Send to:
Ziff-Davis Publishing Company, Attn: F. Hunter
P.O. Box 5999, Cherry Hill, NJ 08034

☐ Check/Money Order enclosed \$_____

NAME _____

COMPANY _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

After Hours

Miniature Golf Comes to the PC: Beat Par While Avoiding Reality

GAMES
by Jonathan Matzkin

Miniature golf is play therapy for the masses. For an hour or so, you forget the pressing concerns of the larger universe and concentrate instead on the important business of putting through windmills, around corners, and past obstacles of all kinds. *Zany Golf*, from Electronic Arts, and *Mini-Putt*, from Accolade, translate miniature golf onto the screen of your PC.

Miniature golf prospers in the PC environment, since computer animation can blithely ig-



Each of the nine holes is a unique challenge with as much interest as many standalone arcade games.

Things start off with the traditional "get the ball in the windmill" hole. But from there, the game gets strange. To complete the second hole, you

EGA graphics and smooth, life-like animation. The game supports keyboard, joystick, or mouse controllers; it plays out-standingly with the mouse.

Still, *Zany Golf* isn't perfect. You must begin with the first hole, and you can't go on to the next hole until you finish the

current one. If you fail to complete the hole within your limited allotment of strokes, the game ends. That makes for a very high frustration level, as you must enter a code from a copy-protection wheel each time you restart. Each hole has a gimmick to completing it; once you get the trick, the challenge is dissipated.

Zany Golf is a resolutely and delightfully weird in conception, and the design is rendered in sparkling EGA resolution.



nore the rules of physics, not to mention other components of mundane reality. Designers are free to come up with courses that leave the wildest real-life mini-links far behind. Your ball may respond to a variety of unseen forces as you struggle toward the cup.

Zany Golf is one of the best all-around games ever created for the PC. While it remains faithful to the basic concept of miniature golf, it adds elements of arcade-style action, and leaves the mixture with an extremely warped sense of humor.

rebound the ball off an enormous hottle of ketchup (which squirts on impact). Once past the ketchup, you must figure out how to dislodge the giant hamburger that rests inconveniently on top of the hole.

Hole four is a stunning graphic representation of a pinball machine, complete with working flippers and bumpers. While you try to figure out how to get outside of the machine and onto the green, you play some fairly realistic pinball.

Zany Golf pulls you into its world with extremely detailed

Accolade's *Mini-Putt* offers more convenience, since you can select any one of the game's holes to practice whenever you choose. You also get a choice of several different courses. And you can continue to hack at a hole for as long as you like; there is no stroke limit per hole.

Play is in some ways as engrossing as that of *Zany Golf*. *Mini-Putt* has some of the same obstacles; there are walls, slopes, and of course the ubiquitous windmill. One hole involves sneaking past an elephant whose trunk blocks the

Mini-Putt offers plenty of challenge, often in unexpected forms. Its graphics, however, aren't as sharp as those in *Zany Golf*.

fairway.

Graphically, however, *Mini-Putt* doesn't measure up to *Zany Golf*. Its EGA mode screens are unimpressive. They have a more varied color palette than the game's CGA screens, but they really don't improve on the level of detail. While the windmill is just as hard to get

through as the one in *Zany Golf*, it isn't nearly as much fun to look at.

Where *Zany Golf* visually represents changes in slope or terrain, *Mini-Putt* relies on a series of symbols. Arrows, for instance, indicate the direction that the ball will move when it encounters a particular part of the green.

Mini-Putt fares better when it comes to the challenge of play. I found myself utterly stymied by some of the holes, until I had practiced them for quite a while. Proper timing and aim require considerable care. I used the keyboard, which probably isn't as good a controller as the optional joystick. There is no mouse support.

Both *Zany Golf* and *Mini-Putt* enjoyably re-create one of American pop culture's weirdest outgrowths. You can spend hours of relaxation (frustration?) playing either. *Zany Golf* gets the nod, however, for its eye-popping graphics and imaginative design.

List Price: *Zany Golf*, \$39.95. **Requires:** 384K RAM; EGA, VGA, or Tandy 16 color graphics adapter; DOS 2.0 or later. Copy protected through documentation. Electronic Arts, 1820 Gateway Dr., San Mateo, CA 94404. (415) 571-7171.

CIRCLE 63 ON READER SERVICE CARD

List Price: *Mini-Putt*, \$14.95. **Requires:** 256K RAM, graphics adapter, DOS 2.0 or later. Copy protected. Accolade, 550 S. Winchester Blvd., San Jose, CA 95128; (408) 985-1700.

CIRCLE 48A ON READER SERVICE CARD

SSI Conjures D&D Software

GAMES
by Barry Brenzel

SSI, well known for fantasy and wargaming software, recently joined forces with TSR, creators of Advanced Dungeons & Dragons games, hooks, and paraphernalia. The relationship has borne fruit in the form of two new PC adventure games and a Dungeons and Dragons database that aids in the development of game scenarios for noncomputerized play.

DragonLance: Heroes of the Lance is based upon AD&D's *Dungeons of Despair*. The game's combination of strategy and arcade action is relatively new to the U.S., though already enormously successful in Japan. You use the keyboard to control the various protagonists' actions in real time as the characters battle everything they come across.

There are six predefined fighters and "magic casters." They confront hordes of men, trolls, giant spiders, spectral minions, Bozak Draconians, and sundry riffraff that inhabit Krynn's defiled Xak Tsaroth temple.

A tap of the Spacebar brings up screens that allow you to exercise additional options; you can switch characters, activate devices, and manipulate your surroundings in several ways.

Heroes of the Lance is generally successful. Both CGA and EGA modes offer good use of available colors, and the line drawing is better than most I've seen outside the higher-resolution black-and-white mode. Character movement and scrolling are particularly well handled. Weapons, magic, and surroundings reflect the diversity and imagination one expects from SSI and AD&D.

There are, however, several significant bugs in the IBM translation. Ranged combat worked only three times during six playing sessions. Occasionally during close combat the characters froze, less as a result of magic than of program malfunction. A few of the entry-

ways didn't perform properly, depositing me briefly on an unoccupied title screen. Most annoyingly, *Heroes* refused (unlike other SSI products) to return the user to DOS. To leave the game, you must reboot.

With *Forgotten Realms, Volume 1: Pool of Radiance*, however, we are on firmer ground. This multicharacter strategic role-playing fantasy is the sort of adventure SSI has become famous for. The game leads you on magical quests, introduces you to a land and its people, and gives you plenty of time to mull every move.

From six races and nine ethical alignments, you create six characters. Two more (controlled by the computer) may be added later. Monsters, spells, and other items are all familiar to AD&D followers. They aren't really more distinctive than those found in the very fine non-AD&D *Wizard's Crown*, *Phantasia*, and *Queston* series, however.

Only a few relatively complex parts of the game require mapping, which comes as a decided relief.

The pace could definitely be faster. In a departure from previous SSI software, all combat must be resolved tactically. After killing your first 50 kobolds, you don't care if you ever see one again. Nor can the speed be adjusted prior to conflict. It can only be adjusted when you pause to "make camp" in the adventure.



Kobolds are among the beings you do combat with in SSI's *Forgotten Realms, Volume One: Pool of Radiance*. All combat must be resolved tactically.

You're never sure whether the next encounter will feature an unfathomable nasty you'll want to study or just several thousand more kobolds and a couple of game-show hosts.

This aside, *Pool of Radiance* is a winner. Though not as endlessly varied as *Wizard's Crown* or *Eternal Dagger*, it offers far superior graphics, and an intriguing storyline. The game runs on dual floppy drive systems, but I recommend a hard disk, as the program takes up 1.5 megabytes of disk space.

Those addicted to the non-computerized, multiplayer scenarios in TSR's acclaimed series will find that *Dungeon Master Assistant, Volume I: En-*

counters hastens the otherwise lengthy process of encounter development. This database (it's not a game) is exhaustive to use, generating more than 1,000 potential encounters and 1,300 monsters/characters. It takes into account weapons, spells, treasure, and armor. New monsters may be created and stored. I look forward with trepidation to a future volume of the program which encloses a *Microsoft Excel* spreadsheet for tracking cash-flow amidst dragon hoards.

List Price: *DragonLance: Heroes of the Lance*, \$39.95. **Requires:** 384K RAM, CGA or EGA graphics, DOS 2.1 or later. Copy protected through documentation.

CIRCLE 428 ON READER SERVICE CARD

List Price: *Forgotten Realms, Volume I: Pool of Radiance*, \$49.95. **Requires:** 384K RAM; CGA, EGA or Tandy 16 color graphics; DOS 2.1 or later. Copy protected through documentation.

CIRCLE 429 ON READER SERVICE CARD

List Price: *Dungeon Master Assistant, Volume I: Encounters*, \$29.95. **Requires:** 384K RAM, DOS 2.0 or later. Copy protection through documentation. Strategic Simulations, Inc. 1046 N. Rengstorff Ave., Mountain View, CA 94043; (415) 964-1353.

CIRCLE 427 ON READER SERVICE CARD



Dungeon Master Assistant, Volume I: Encounters is a database that aids in the development of D&D scenarios.

IF YOU LIKED OUR AD, YOU'LL LOVE THE BOOK.

On the back cover of this magazine, you'll find a 4-page ad about our 386™ systems, 286 systems, laser printers, and low direct-from-the-manufacturer prices. And if you



like what you see, we have a 28-page catalog you'll like even more. Just send the card below, and we'll send you a free copy. Or call (800) 426-5150. In Canada, call (800) 387-5752.

© 1988 DELL COMPUTER CORPORATION. 386 is a trademark of Intel Corporation.

GET OUR FREE 28-PAGE CATALOG OF DELL COMPUTER SYSTEMS.

This new catalog is the best place to shop for high performance 386 and 286 systems. We also offer a full line of software, peripherals, enhancement products, and networking solutions. Just send this card, and we'll send you a copy.

Name: _____
Title: _____
Company: _____
Address: _____
City: _____ State: _____ Zip: _____
Phone: _____

☐ Please have a Dell representative call me.

- | | |
|---|---|
| 1. Are you a (select one): | 4. How many PCs do you have installed now? |
| A <input type="checkbox"/> End user | A <input type="checkbox"/> 1-10 |
| B <input type="checkbox"/> Consultant | B <input type="checkbox"/> 11-20 |
| C <input type="checkbox"/> Reseller | C <input type="checkbox"/> Over 21 |
| D <input type="checkbox"/> Corporate Purchaser | |
| E <input type="checkbox"/> DP/MIS Manager | 5. How many PCs do you (your company) plan to purchase in the next twelve months? |
| 2. Which products are you most interested in? | A <input type="checkbox"/> 1-10 |
| A <input type="checkbox"/> 286 architecture | B <input type="checkbox"/> 11-20 |
| B <input type="checkbox"/> 386 architecture | C <input type="checkbox"/> Over 21 |
| 3. Are you interested in computer products for: | 6. Is your requirement: |
| A <input type="checkbox"/> Home | A <input type="checkbox"/> Immediate |
| B <input type="checkbox"/> Business | B <input type="checkbox"/> 1-3 Months |
| | C <input type="checkbox"/> Over 3 Months |
| | D <input type="checkbox"/> Info only |

AD CODE NO. 51B38

GET OUR FREE 28-PAGE CATALOG OF DELL COMPUTER SYSTEMS.

This new catalog is the best place to shop for high performance 386 and 286 systems. We also offer a full line of software, peripherals, enhancement products, and networking solutions. Just send this card, and we'll send you a copy.

Name: _____
Title: _____
Company: _____
Address: _____
City: _____ State: _____ Zip: _____
Phone: _____

☐ Please have a Dell representative call me.

- | | |
|---|---|
| 1. Are you a (select one): | 4. How many PCs do you have installed now? |
| A <input type="checkbox"/> End user | A <input type="checkbox"/> 1-10 |
| B <input type="checkbox"/> Consultant | B <input type="checkbox"/> 11-20 |
| C <input type="checkbox"/> Reseller | C <input type="checkbox"/> Over 21 |
| D <input type="checkbox"/> Corporate Purchaser | |
| E <input type="checkbox"/> DP/MIS Manager | 5. How many PCs do you (your company) plan to purchase in the next twelve months? |
| 2. Which products are you most interested in? | A <input type="checkbox"/> 1-10 |
| A <input type="checkbox"/> 286 architecture | B <input type="checkbox"/> 11-20 |
| B <input type="checkbox"/> 386 architecture | C <input type="checkbox"/> Over 21 |
| 3. Are you interested in computer products for: | 6. Is your requirement: |
| A <input type="checkbox"/> Home | A <input type="checkbox"/> Immediate |
| B <input type="checkbox"/> Business | B <input type="checkbox"/> 1-3 Months |
| | C <input type="checkbox"/> Over 3 Months |
| | D <input type="checkbox"/> Info only |

AD CODE NO. 51B38

IF YOU CAN'T CALL, WRITE.

On the back cover of this magazine, there's a 4-page ad for Dell Computer Systems. It invites you to call our toll-free number, so you can get



our free 28-page catalog. But if you'd rather send this card, that's fine with us. Just fill it out, and we'll get a catalog to you right away.

NO POSTAGE
NECESSARY
IF MAILED
IN THE
UNITED STATES



NO POSTAGE
NECESSARY
IF MAILED
IN THE
UNITED STATES



BUSINESS REPLY MAIL


FIRST CLASS MAIL PERMIT NO. 6745 AUSTIN, TEXAS

POSTAGE WILL BE PAID BY THE ADDRESSEE

DELL COMPUTER CORPORATION

Dept. ME

9505 Arboretum Boulevard
Austin, Texas 78759-9969



BUSINESS REPLY MAIL


FIRST CLASS MAIL PERMIT NO. 6745 AUSTIN, TEXAS

POSTAGE WILL BE PAID BY THE ADDRESSEE

DELL COMPUTER CORPORATION

Dept. ME

9505 Arboretum Boulevard
Austin, Texas 78759-9969



Technically speaking, the Dell System 325 is the most advanced 6" computer we've ever built. And, according to PC magazine, it's one of the most advanced 386 computers they've ever tested.

In benchmark after benchmark, the System 325 ran circles around a field of 386-based 25 MHz systems. A field that included the Compaq 386/25.

A show of prowess that earned the System 325 PC Magazine's

we've sold to date, each and every one has been individually configured to fit the needs of its owner.

The System 325 takes that idea to its logical extreme.

For example, it runs either MS-DOS® OS/2, or our own Dell UNIX® System V. Which is compatible with AT&T's System V Interface Definition. And the whole world of XENIX® applications.

If speed is of the essence, we

can include an optional Intel® 80387 or WEITEK 3167 math coprocessor.

And since nothing about this system is lightweight, the mass storage is a 100 MB IDE disk drive. Or we can configure it with a 150 or 322 MB unit.

As you might expect, the output is just as intense. You can choose between VGA mono with paperwhite screen, or VGA Color Plus, for high resolution colors displayed on

**THE DELL 386 SYSTEM 325
HAS A 25 MHz CLOCK RATE,
CACHE MEMORY CONTROLLER,
100 MB 25ms IDE DRIVE,
PAGE MODE INTERLEAVED MEMORY,
AND 100% COMPATIBILITY WITH
MS-DOS, OS/2 AND UNIX SYSTEM V.**

Editor's Choice award.

It was a goal we set for ourselves from the very beginning. And an objective anyone with a penchant for power and performance can appreciate.

**A PERSONAL
COMPUTER
THAT'S REALLY
PERSONAL.**

Of the more than 150,000 personal computers



a larger screen.

Even though the System 325 gives you all this performance, it still leaves you six open slots for whatever else you might want to add.

And once you've told us what you want, we'll make sure what you want works—by burning-in the entire system unit.



"The new top-of-the-line
Dell System 325 is a
flagship worth putting
out in front of the fleet."

For the full story, see inside back cover.

February 14, 1989

